

Erste Bank a.d. Novi Sad: Growth in Lending Activity Continued in the First Quarter of 2025

- **Loans to retail and micro clients** have recorded a growth by 2.3% at the end of Q1 2025 in relation to the end of 2024 and amount to 116.9 billion dinars; **deposits** of individuals and micro clients have declined by 0.1% to 163.4 billion dinars.
- **Corporate loans** have increased by 5.5% relative to the end of 2024 and amount to 132.5 billion dinars; **corporate deposits** have dropped by 8.2% to 112.8 billion dinars.
- Total net result at the end of Q1 2025 amounts to 2.07 billion dinars.
- Capital adequacy is 23.05%.
- NPL ratio is 2.68% at the end of Q1 2025.

"In the year of our significant milestone, as we celebrate 20 years of Erste Bank on the Serbian market, we remain committed to caring for our employees, clients, and the communities in which we live and work – as a reliable partner to both individuals and businesses. In the first quarter of 2025, we recorded a growth in lending activity across both of these segments, confirming the trust our clients place in us. At the same time, the number of digital service users continues to grow, reflecting our ongoing dedication to enhancing customer experience. We look forward to another successful year, firmly grounded in the values that have guided us for two decades – commitment, transparency, and responsibility", said Jasna Terzić, CEO of Erste Bank a.d. Novi Sad.

At the end of Q1 2025, total loans to retail and micro clients have increased by 2.3% relative to the end of the previous year, and amount to 116.9 billion dinars. In comparison with the end of 2024, total deposits of retail and micro clients have declined by 0.1% to 163.4 billion dinars.

At the end of Q1 2025, total corporate loans have increased by 5.5% and amount to 132.5 billion dinars. Corporate deposits have dropped by 8.2% relative to the end of 2024, and amount to 112.8 billion dinars.

In terms of operating results, at the end of Q1 2025, the Bank recorded by 2.7% higher operating income relative to the same period of the previous year, while operating expenses have gone up by 11.2%. At the of Q1 2025, the Bank's operating result amounted to 2.55 billion dinars.

At the end of Q1 2025, the Bank recorded 3.95 billion dinars of net interest income, and 1.17 billion dinars of net fee and commission income. Total net result at the end of Q1 2025 amounted to 2.07 billion dinars.

At the end of Q1 2025 the Bank's capital adequacy is 23.05%, while the NPL ratio is at 2.7%.





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At the end of Q1 2025, the number of digital distribution channel users is by 2.05% higher than at the end of 2024, so now Erste Bank Serbia has about 191 thousand active internet and mobile banking users. Erste Bank Serbia network comprised 88 units at the end of Q1 2025.

Erste Bank a.d. Novi Sad continues to be a reliable partner to the citizens and businesses of Serbia in achieving their financial goals. A strong focus on enhancing the customer experience, along with continuous improvement of internal processes and strengthening of operational efficiency, will remain the foundation of the Bank's operations in the future.

NOTE 1: The published results are in line with the Law on Accounting and the adopted Decision on Chart of Accounts and Contents of Accounts in Bank Chart of Accounts (Official Gazette of RS, no. 71/2014) and the Decision on Forms and Content of Items in Bank Financial Statements (Official Gazette of RS, no. 71/2014) which came into force on 31 December 2014.

NOTE 2: The published results of individual members of Erste Group are not directly comparable with published Erste Group results by segment. Due to consolidation effects at the Erste Group level, because of which certain Erste Bank a.d. Novi Sad transactions with the members of Erste Group are eliminated, and due to the distribution of certain allocated capital costs, the consolidated results of Erste Bank a.d. Novi Sad at the Erste Group level differ from the results the Bank achieved and reported at the local level.

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INCOME STATEMENT

Erste Bank a.d. Novi Sad (in RSD thousand)	31.03.2025	31.03.2024	Change compared to the same period of the previous year
Net interest income	3,954,687	3,968,251	-0.3%
Net income/expense on financial asset impairment	-479,703	-210,080	128.3%
Net fee and commission income	1,174,202	989,646	18.6%
Net trading and fair value result	-41,381	-2,836	1359.1%
General administrative costs	-2,548,545	-2,292,462	11.2%
Other	9,318	7,249	28.5%
Pre-tax profit	2,068,578	2,459,768	-15.9%
Corporate income tax	0	0	0.0%
Gain/loss from deferred taxes	0	0	0.0%
Profit after tax	2,068,578	2,459,768	-15.9%
Operating income	5,096,826	4,962,316	2.7%
Operating expenses	-2,548,545	-2,292,462	11.2%
Operating result	2,548,281	2,669,854	-4.6%

BALANCE SHEET

Erste Bank a.d. Novi Sad (in RSD thousand)	31.03.2025	31.12.2024	Change compared to the end of the previous year
ASSETS			
Cash and balances with the Central Bank	62,608,632	67,959,815	-7.9%
Securities	71,744,136	66,516,816	7.9%
Loans and advances to banks and other credit institutions	15,726,896	32,184,580	-51.1%
Loans and advances to clients	243,517,645	235,251,169	3.5%
Property, plant and equipment	3,420,100	3,515,593	-2.7%
Other assets	7,189,512	8,099,892	-11.2%
Total assets	404,206,921	413,527,865	-2.3%
LIABILITIES AND EQUITY			
Deposits and other financial liabilities due to banks, other financial organizations and the Central Bank	33,821,778	53,802,042	-37.1%
Deposits and other financial liabilities due to other clients	296,159,778	287,690,328	2.9%
Equity	58,377,557	56,386,340	3.5%
Other liabilities	15,847,808	15,649,155	1.3%
Total liabilities and equity	404,206,921	413,527,865	-2.3%