

# Banca Comerciala Romana S.A. Consolidated and Separate Financial Statements Unaudited (The Group and the Parent Bank)

Prepared In Accordance with International Financial Reporting Standards as endorsed by the European Union

30 June 2013



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#### **STATEMENT**

#### Regarding the semi-annual report for the first semester 2013

In accordance with the provisions of NSC Regulation no. 1/2006 (as amended and restated) - art. 113 letter D para. (1) letter c), we, Tomas Spurny, as Executive President of Banca Comerciala Romana SA and Andreas Treichl, President of the Supervisory Board, state that:

- a) To the best of our knowledge, the semi-annual financial statements drawn up in compliance with the applicable accounting standards provide for a correct and accurate image of the assets, undertakings, financial situations and P&L account of Banca Comerciala Romana SA.
- b) The Report of the Supervisory Board reflects in a correct and accurate manner the information on Banca Comerciala Romana SA.

President of the Supervisory Board.

**ANDREAS TREICHL** 

Executive President of the Executive Committee,

TOMAS -SPURNY

#### SUPERVISORY BOARD REPORT

## regarding the bank's financial results and the statement of financial position as of June 30, 2013

Report date:

June, 30 2013

Company name:

Banca Comerciala Romana SA

Head quarter:

5th Blvd. Regina Elisabeta, District 3, Bucharest

Sole registration no with Trade Office: No. with Trade Register: 361757 J40/90/1991

Paid-in capital:

1,625,341,615 RON

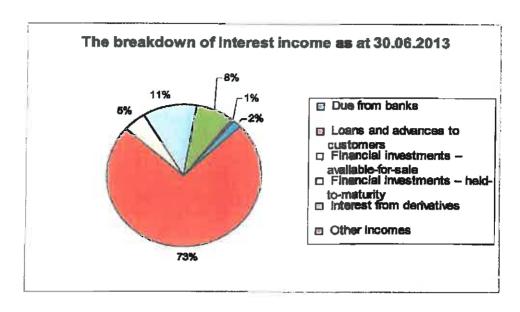
#### **INCOME STATEMENT**

	Ros Thousand	
	30/06/2012	30/06/2013
Net interest income	1,435,521	1,400,031
Net fee and commission income	302,992	313,340
Net trading income	265,762	221,715
Net gain or loss on financial assets designated at fair value through profit or loss	2,154	-73
Other operating income	19,393	58,380
Total operating income	2,025,822	1,993,393
Credit loss expense	-1,655,822	-1,085,252
Net operating income	370,000	908,141
Personnel expenses	-359,471	-343,761
Depreciation and impairment of property and equipment	-57,516	-50,847
Amortization and impairment of intangible assets	-28,123	-40,372
Other operating expenses	-475,047	-525,483
Total operating expenses	-920,157	-960,463
Profit/ (loss) before tax	-550,157	-52,322
Income tax release / (expense)	74,244	564,191
Profit / (loss) for the year	-475,913	511,869

The net interest income as at 30 June 2013 is in amount of RON 1,400,031 thousand out of which the amount of RON 1,301,609 thousand represents income from non-banking customers transactions.

Interest and other related income is in total amount of RON 2,391,081 thousand and similar expenses is in total amount of RON 991,050 thousand.

The breakdown of income is as follows:



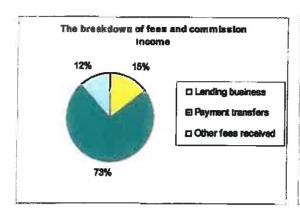
The breakdown of interest to be paid and other related expenses is as follows:

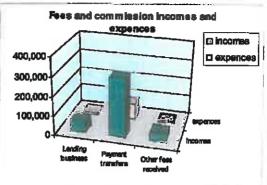
Ron thousand	30/06/2012		30/06/2013		2013/2012	
	%	Amount	%	Amount	<b>∆</b> (%)	
Due to banks	36.64	491,709	46.54	461,235	93.80	
Due to customers	50.63	679,447	46.46	460,467	67.77	
Debt issued and other borrowed funds	2.78	37,332	3.79	37,571	100.64	
Interest from derivatives	4.39	58,924	2.37	23,486	39.86	
Subordinated liabilities	5.49	73,712	0.68	6,725	9.12	
Other	0.07	893	0.16	1,566	175.36	
Total	100.00	1,342,017	100.09	991,050	73.85	

Income from fees are in amount of RON 418,076 thousand, while expenses from fees are in amount of RON 104,736 thousand, generating the net income in amount of RON 313,340 thousand.

Main operations generating income and expenses from fees are as follows:

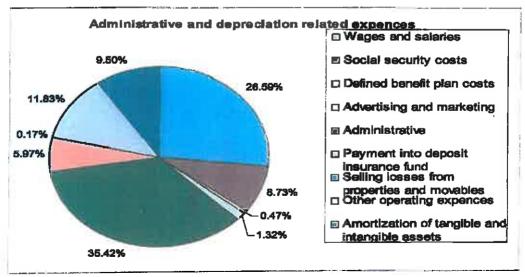
Ron thousand	30/0	30/06/2012		5/2013	2013/2012	
	%	Amount	%	Amount	<b>∆</b> (%)	
Lending business	17.75	72,310	14.84	62,038	85.79	
Payment transfers	72.66	295,998	73.16	305,876	103.34	
Other fees received	9.60	39,090	12.00	50,162	128.32	
Total fees and commission income	100.00	407,398	100.00	418,076	102,62	
Lending business	8.41	8,777	9.80	10,259	116.89	
Payment transfers	82.52	86,153	80.14	83,932	97.42	
Other fees paid	9.08	9,476	10.07	10,545	111.28	
Total fees and commission expense	100.00	104,406	100.00	104,736	100.32	
Net fees and commission income		302,992		313,340	103.42	





Administrative and depreciation related expenses are in total amount of RON 960,463 thousand. The breakdown is as detailed below:

Ron thousand	38/	6/2012	30/06/2013		2013/2012	
	%	Amount	%	Amount	Δ(%)	
Personnel expenses, out of wich:	39.07	359,471	35.79	343,761	95.63	
Wages and salaries	28.79	264,932	26.59	255,407	96.40	
Social security costs	9.50	87,377	8.73	83,879	96.00	
Defined benefit plan costs	0.78	7,162	0.47	4,475	62.48	
Other operating expences, out of wich:	51.63	475,047	54.71	525,483	110.62	
Advertising and marketing	2.57	23,656	1.32	12,636	53.42	
Administrative	39.72	365,484	35.42	340,210	93.08	
Payment into deposit insurance fund	5.83	53,627	5.97	57,343	106.93	
Selling losses from properties and movables	0.02	146	0.17	1,626	1,113.70	
Other	3.49	32,134	11.83	113,668	353.73	
Expences with amortization of tangible and intangible assets	9.30	85,639	9.50	91,219	106.52	
Total operating expences	100.00	920,157	100.00	960,463	104.38	



#### SUMMARY OF ASSETS, LIABILITIES AND SHAREHOLDERS' EQUITY

The main items of total assets at the bank level are comparable in structure with the two prior periods as at June, 30 2013 / December, 31 2012: " Cash and balances with central banks" representing 13.1%/13.1%, and " Loans and advances to customers, net" representing 62.16%/63.2%.

Dau	thousand

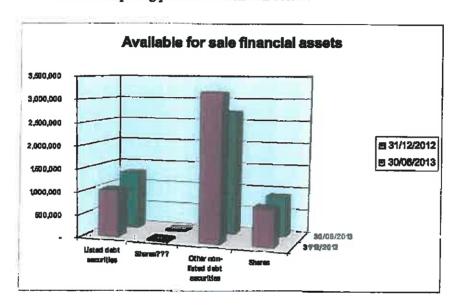
	31/12/2012	30/06/2013
TOTAL ASSETS	70,531,183	67,027,132
Cash and balances with central banks	9,153,196	8,761,214
Due from banks	285,271	886,644
Reverse repurchase agreements	30,408	0
Derivative financial instruments	130,417	82,576
Financial assets held for trading	671,944	446,047
Financial assets designated at fair value through profit or loss	44,736	41,092
Loans and advances to customers, net	44,566,299	41,624,407
Financial investments - available-for-sale	5,044,234	4,892,940
Financial investments held-to-maturity	9,418,386	9,089,730
Property and equipment	414,557	362,199
Goodwill and other intangible assets	234,918	204,543
Current tax assets	177,283	854
Deferred tax assets	0	322,435
Other assets	359,534	312,451
TOTAL LIABILITIES AND EQUITY	70,531,183	67,027,132
LIABILITIES	63,407,878	59,389,279
Due to banks	20,123,674	18,420,681
Derivative financial instruments	1,679,863	1,120,430
Due to customers	36,818,475	35,408,584
Debt issued and other borrowed funds	1,211,973	1,111,740
Deferred tax liabilities	241,262	0
Other liabilities	437,591	457,074
Provisions	397,841	359,596
Subordinated liabilities	2,497,199	2,511,174
EOUITY	7,123,305	7,637,852
Issued capital	2,952,555	2,952,565
Share premium	395,426	395,483
Retained earnings	2,703,121	3,778,144
Available-for-saie reserve	-15,37 <del>9</del>	-20,513
Other capital reserve	1,087,582	532,173

The item " Cash and balances with central banks" in amount of RON 8.761.214 thousand (December, 31 2012: RON 9.153.196 thousand) includes cash in amount of RON 824.275 thousand (December, 31 2012: RON 1.029.083 thousand) and the amounts from central bank current accounts, in amount of RON 7.936.939 thousand (December, 31 2012: RON 8.124.113 thousand)

"Available for sale financial assets" in amount of RON 4,892,940 thousand as at June, 30 2013, in decline by RON 151,294 thousand as compared to December, 31 2012 (RON 5,044,234 thousand).

The main decrease of this asset item is due to the decrease of non-listed debt securities portofolio available for sale, by RON 451.760 thousand as compared to December, 31 2012. The decrease was limited by the increase of listed debt securities value by RON 238.745 thousand and of shares value by RON 64.337 thousand.

The evolution of the two comparing periods is as shown below:



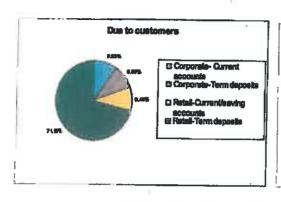
"Investments held to maturity" decreased by RON 328,656 thousand as compared to December, 31 2012 from RON 9,418,386 thousand to RON 9,089,730 thousand and includes:

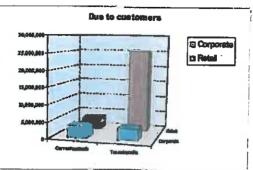
	31/12/2012		39/0	2013/2012	
Ron thousand	%	Amount	%	Amount	A (%)
Non-listed debt securities	19.05	1,794,448	20.12	1,829,186	101.94
Listed debt securities	80.95	7,623,938	79.88	7,260,544	95,23
Total	100.00	9,418,386	100,00	9,089,730	96.51

Out of total debts, "Due to customers" has the highest share of 59,6% at June, 30 2013 (58,1% at December 2012), recording a decrease by RON 1.409.891 thousand as compared to December, 31 2012.

The breakdown on corporate and retail customers is as shown below:

Ron thousand	31/1	31/12/2012		30/06/2013	
	%	Amount	%	Amount	Δ (%)
Corporate customers:	22,48	8,278,318	19.39	6,864,349	82.92
Current accounts	11.37	4,185,838	9.82	3,478,534	83.10
Term deposits	11.12	4,092,480	9.56	3,385,815	82.73
Retail customers:	77.52	28,540,157	80.61	28,544,235	160.01
Current/saving accounts	7.30	2,686,907	9.49	3,359,836	125.04
Term deposits	70.22	25,853,250	71.13	25,184,399	97.41
Total	100.00	36,818,475	100.00	35,408,584	96.17





The amounts due to banks decreased by RON 1.702.993 thousand as compared to December, 31 2012, from 20.123.674 thousand to RON 18.420.681 thousand and include:

#### Due to banks

	31/	31/12/2012		30/06/2013	
Ron thousand	%	Amount	%	Amount	A (%)
Deposits from other banks	90.08	18,127,537	79.46	14,636,735	80.74
Current accounts of other banks	0.63	127,499	0.69	126,520	99.23
Borrowings and financing lines	9.29	1,868,638	11.97	2,204,072	117.95
Repo	•	-	7.88	1,453,354	_
Total	100.00	20,123,674	100.00	18,420,681	91.54

"Total equity" at June, 30 2013 is 11,4% out of total debts and equity, recording an increase by 7,2% as compared to December, 31 2012, due to the profit increase at the end of the 2013 first semester, in amount of RON 511.869 thousand.

CHAIRMAN OF THE SUPERVISORY BOARD,

ANDREAS TREICHL



#### STATEMENT

#### Regarding the semi-annual report for the first semester 2013

In accordance with the provisions of NSC Regulation no. 1/2006 (as amended and restated) - art. 113 letter D para. (1) letter c), we, Tomas Spurny, as Executive President of Banca Comerciala Romana SA and Andreas Treichl, President of the Supervisory Board, state that:

a) To the best of our knowledge, the semi-annual consolidated financial statements drawn up in compliance with the applicable accounting standards provide for a correct and accurate image of the assets, undertakings, financial situations and P&L account of Banca Comerciala Romana SA. and its subsidiaries included in the consolidation perimeter.

b) The consolidated report of the Supervisory Board reflects in a correct and accurate manner the information on Banca Comerciala Romana SA and its subsidiaries included in the consolidation perimeter.

President of the Supervisory Board

ANDREAS TREICHL

Executive President of the Executive Committee.

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# CONSOLIDATED ADMINISTRATORS' REPORT Banca Comerciala Romana Group for the Period ended 30 June 2013

#### HIGHLIGHTS:

Operating performance in H1 2013 reached RON 1,241.7 million (EUR 282.7 million), up by 3.0% in comparison to RON 1,205.5 million (EUR 274.6 million) in H1 2012.

Operating income slightly decreased by 1.1% to RON 1,990.4 million (EUR 453.3 million) from RON 2.012.8 million (EUR 458.5 million) in H1 2012.

Operating expenses were down 7.3% at RON 748.6 million (EUR 170.4 million) from RON 807.3 million (EUR 183.9 million) in H1 2012. Cost-income ratio improved to 37.6% versus 40.1% in H1 2012.

Net charge of risk provisions for loans in H1 2013 significantly decreased further by 37.8% to RON 1,094.6 million (EUR 249.2 million) from RON 1,760.3 million (EUR 401.0 million) in H1 2012, in line with expectations. NPL coverage ratio, at 61.6% as of June 2013, stood significantly above 53.5% as of June 2012. Net profit after tax and minority interests stood at RON 556.7 million (EUR 126.8 million) as compared to a loss of RON 548.5 million (EUR 124.9 million) in H1 2012, delivering against the ambitious targets of the turnaround program running in BCR and also accounting for a positive one-off release of deferred tax liabilities of RON 560.8 million (EUR 127.7 million).

BCR maintained leading market share by assets, despite decline in total assets by 4.9% to RON 69,723.4 million (EUR 15,632.0 million) at 30 June 2013, versus RON 73,287.6 million (EUR 16,489.5 million) at 31 December 2012.

BCR has strong capital and liquidity positions, well above regulatory minima: Tier 1+2 capital ratio (IFRS) for BCR group stood at 18.6% as of December 2012, solvency ratio (local standards, bank standalone) at 12.96% as of June 2013.

#### PERFORMANCE OVERVIEW FOR BCR GROUP in H1 2013

BCR Group achieved a solid operating result of RON 1,241.7 million (EUR 282.7 million), up by 3.0% in comparison to RON 1,205.5 million (EUR 274.6 million) in H1 2012, on slightly lower income more than offset by the decrease in expenses.

The operating income decreased by 1.1% to RON 1,990.4 million (EUR 453.3 million) from RON 2,012.8 million (EUR 458.5 million) in H1 2012.

Net interest income, was marginally up 0.9%, to RON 1,442.4 million (EUR 328.4 million), from RON 1,429.0 million (EUR 325.5 million) in H1 2012.

Net fee income was up 2.9%, to RON 326.1 million (EUR 74.2 million), from RON 317.0 million (EUR 72.2 million) in H1 2012, on continuous focus on transaction banking.

Net trading result decreased by 16.8%, to RON 221.9 million (EUR 50.5 million), from RON 266.8 million (EUR 60.8 million) in H1 2012.

Operating expenses went down by 7.3% to RON 748.6 million (EUR 170.4 million) from RON 807.3 million (EUR 183.9 million) in H1 2012, owing to comprehensive optimisation measures and strict cost management. As such, cost-income ratio improved to 37.6% in H1 2013, versus 40.1% in H1 2012.

The net charge of risk provisions for loans and advances significantly decreased further by 37.8% to RON 1,094.6 million (EUR 249.2 million) in H1 2013, versus RON 1,760.3 million (EUR 401.0 million) in H1 2012, due to lower NPL inflows. NPL ratio further rose to 29.2% of the total loan portfolio at 30 June 2013, due to contraction of the loan book, while NPL formation significantly reduced in both absolute and relative terms. NPL coverage ratio, now at 61.6%, stood significantly above 53.7% as of June 2012.

Net profit after taxes and minority interests stood at RON 556.7 million (EUR 126.8 million), versus the net loss of RON -548.5 million (EUR -124.9 million) in H1 2012, on the back of good operating result more than offsetting risk costs, also accounting for a positive one-off impact — the release of deferred tax liabilities of RON 560.8 million (EUR 127.7 million).

Solvency ratio under local standards (BCR standalone, IFRS with prudential filters) as of 30 June 2013 stood at 12.96%, well above the regulatory requirements of the National Bank of Romania (min 10%). Also, IFRS Tier 1+2 capital ratio of 18.6% (BCR Group), as of December 2012, is clearly showing BCR's strong capital adequacy and continuing support of Erste Group. In this respect, BCR enjoys one of the strongest capital and funding positions amongst Romanian banks.

The volume of aggregate loans to customers (before provisions, IFRS) decreased by -4.3% to RON 50,945.0 million (EUR 11,421.9 million) from RON 53,243.0 million (EUR 11,979.5 million) at year-end 2012, with new lending impacted by weak demand. BCR plans to keep focus on RON lending, so as to reverse the currency mix of the loan book in favour of local currency on medium to long term and fully use the strong self-funding capacity in RON.

Amounts owed to customers slightly decreased by -3.2% at RON 36,652.3 million (EUR 8,217.4 million) as of 30 June 2013, versus RON 37,875.1 million (EUR 8,521.8 million) as of end December 2012. Customer deposits remain BCR's main funding source, while the bank enjoys strong support from its parent bank, at the same time benefiting from diversified funding sources and agreements with other International Financial Institutions.

BCR maintained its market leading position, despite decline in total assets by 4.9% to RON 69,723.4 million (BUR 15,632.0 million), versus RON 73,287.6 million (BUR 16,489.5 million) at 31 December 2012.

CHAIRMAN OF THE SUPERVISORY BOARD,

ANDREAS TREICHL

All the below stated financial data are un-andited, consolidated business results of Banca Comercials Romana (BCR) Group for the first six months of 2013 (H1 2013) according to IFRS. Unless otherwise stated, financial results from the first six months of 2013 (H1 2013) are compared to financial results from the first six months of 2012 (H1 2012). Also, if not stated otherwise, foreign exchange rates used for conversion of figures into EURO are the ones provided by the European Central Bank. The income statement is converted using the average exchange rate for H1 2013 of 4.3927 RON/EUR when referring to H1 2013 results and using the average exchange rate for H1 2012 of 4.3900 RON/EUR when referring to H1 2012 results. The balance sheets at 30 June 2013 and at 31 December 2012 are converted using the closing exchange rates at the respective dates (4.4603 RON/EUR at 30 June 2013 and 4.4445 RON/EUR at 31 December 2012, respectively). All the percentage changes refer to RON figures.

**Appendix 1** 

#### Consolidated income statement for the 1st semester 2013

#### (management accounts layout)

I mean cities	30-Jun-13	30-Jun-12	
in RON million			
Interest and similar income	3.470 E	3.010.0	% change
Interest and similar expense	2,472.5	2,818.0	-12.3%
Net interest income	-1,030.2	-1,389.1	-25.8%
Risk provisions for loans and advances	1,442.4	1,429.0	0.9%
Fee and commission income	-1,094.6	-1,760.3	-37.8%
Fee and commission expenses	441.3	428.4	3.0%
Net fee and commission income	-115.2	-111.5	3.3%
	326.1	317.0	2.9%
Net trading result	221.9	266.8	-16.8%
Personnel expenses	<del>-</del> 3 <b>80</b> .6	-403.9	-5.8%
Other administrative expenses	-261.4	-303.4	-13.8%
Depreciation of fixed assets	-106.6	-100.1	6.5%
Other operating result	-145.5	-79.2	83.7%
Result from financial assets – at fair value through profit or			
loss Result from financial assets - available for sale	-0.1	2.2	-103.4%
Result from mancial assets ~ available for sale	0.0	<u>2.5</u>	-98.7%
Pre-tax profit/(ioss)	1.6	-629.4	-100.2%
Income tax release/(expense)	559,2	<u>83.1</u>	-573.2%
Net profit/(loss) before non-controlling interests	560.8	-546.4	-202.6%
Non-controlling interests	4.0	2.1	91.1%
Net profit/(loss) after non-controlling interests	556.7	-548,5	-201.5%
Operating income <sup>1)</sup>	1.990.4	2.012.8	-1.1%
General administrative expenses <sup>2)</sup>	-748.6	-807.3	-7.3%
Operating result	1.241.7	1,205.5	3.0%
oheranis resur	April 19. A. P	1,409.7	3.076

net interest income, net commission income, net trading result
 personnel expenses, other administrative expenses, depredation on fixed assets

#### Appendix 2

#### Consolidated balance sheet at 30 June 2013

Collectionsen pagnice alleer or 20 1016 5012			
in RON million	30-Jun-13	30-Jun-12	% change
ASSETS			
Cash and balances with central banks	<b>8,7</b> 96.3	9,187.3	-4.3%
Due from banks	861.5	361.2	138.5%
Loans and advances to customers	50,945.0	53,243.0	4.3%
Risk provisions for loans and advances	-9,158.4	-8,350.7	9.7%
Financial assets held for trading	446.0	671.9	-33.6%
Financial assets designated at fair value through profit or loss	41.1	44.7	-8.1%
Financial investments – available-for-sale	4,356.8	4,324.5	0.7%
Financial investments held-to-maturity	10,460.9	10,757.6	-2.8%
Property and equipment	1,427.5	1,488.5	-4.1%
Goodwill and other intangible assets	397.4	429.7	-7.5%
Current tax assets	1.0	177.4	-99.4%
Deferred tax assets	350.9	35.2	895.5%
Other assets	739.3	843.9	-12.4%
Assets held for sale	<u>58.1</u>	<u>73,3</u>	-20.7%
TOTAL ASSETS	69,723.4	73,287.6	-4.9%
LIABILITIES AND EQUITY			
Due to banks	19,945.7	21,894.7	-8.9%
Due to customers	36,652.3	37,875.1	-3.2%
Debt issued and other borrowed funds	1,250.8	1,347.7	-7.2%
Other provisions	369.9	406.9	-9.1%
Current tax liabilities	2.9	4.0	-27.3%
Deferred tax liabilities	11.5	259.8	<del>-95</del> .6%
Other liabilities	1,622.1	2,1 <del>99</del> .7	-26.3%
Subordinated Liabilities	2,511.2	<u>2.497.2</u>	0.6%
TOTAL LIABILITIES	62,366.3	66,485.1	-6.2%
TOTAL EQUITY ATTRIBUTABLE TO:	7,357.1	6,802.5	8.2%
Equity holders of the parent	7,333.9	6,783.2	8.1%
Non-controlling interests	<u>23.2</u>	<u>19.3</u>	19.8%
TOTAL LIABILITIES AND EQUITY	69,723.4	73,287.6	-4.9%

As at 30 June 2013

		Gro	чр	Bar	nik
RON Thousand	Notes	30-06-2013	30-06-2012	30-06-2013	30-06-2012
Interest and similar income	7	2.476.764	2.820.695	2,391,081	2,777,538
interest and similar expenses	á	1,030,178	(1,389,073)	- 991,050	- 1,342,017
Nat interest income		1,448,688	1,431,622	1.400.031	1,435,521
rea impress modicie		1,0,000	1,451,022	1,400,031	1,430,021
Fee and commission income	9	441,267	428,439	418,076	407,398
Fee and commission expenses	9	- 115,167	(111,482)	- 104,736	(104,406)
Not fee and commission income		326,100	316,857	313,340	302,992
Net trading income		221,907	286,837	221,715	265,762
Net gain or loss on financial assets designated at fair value through profit	or				20171.02
loss		73	2.154	73	2.154
Other operating income	_	61,115	38,410	58,380	19,393
Total operating income		2,055,635	2,055,960	1,983,393	2,025,822
Credit lose expense		- 1,094,617	(1,760,257)	- 1.085.252	// PEE 000\
Criedit lose expense	-	- 1,004,017	(1,700,207)	- 1,050,202	(1,665,822)
Net operating income	-	861,018	295,723	908,141	370,000
Personnel expenses	10	- 380,572	(403,878)	- 343,761	(359,471)
Depreciation and impairment of property and equipment		- 68,492	(70,975)	- 50,847	(57,516)
Amortization and impairment of intangible assets		- 44,512	(31,777)	- 40,372	(28, 123)
Other operating expenses	11 _	- 485,868	(418,523)	- 525,483	(475,047)
Total operating expenses	_	- 959,464	- 925,153	- 960,463	- 920,157
Profit! (loss) before tax		1,554	- 629,430	- 52,322	- 560,157
Income tex release / (expense)		559,215	83,067	584,191	74,244
Profit ( loss) for the year	-	560,769	- 548,383	611,869	- 475,913
			•	•	•
Other comprehensive income  Net gain/(loss) on available-for-sale financial investments		11,964	16,105	12.967	16,793
Exchange differences on translation of foreign operations		,00	. 879	12,007	10,155
Net gain from cash flow hadows		9,867	2,562	- 9,867	2,562
Net gain/(loss) on hedge of net investment		Bjuoi	2,002	- 6,007	-100
Actuarial gains/(losses) on defined benefit plans					
Income tex relating to the components of other comprehensive income		- 334	- 4,336	- 496	- 4,285
Other comprehensive income for the year, net of tax	-	1,763	13,452	2,604	14,070
Total comprehensive income for the year, not of tax	-	562,532	- 532,911	514,473	- 461,543
	_	<del></del>			
Profit attributable to:		556,684	648,482	511,889	476,913
Equity holders of the parent		4.085	2.119	0	, ., .
Non-controlling Interests		- Property	-,,,,		
Total comprehensive income attributable to:		550 DC-7		E4 A 470	- 481.843
Equity holders of the parent		559,288	535,038	514,479	- 401,043
Non-controlling Interests		3,244	2,127		

AUTHORISED PERSON Name and first name

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Executive VIce-President

**AUTHORISED PERSON** 

Name and first name

Signature

Executive Director Accounting Division Renata Harvankova



Group and Parent Bank As at 30 June 2013

		Gro		Bank	
RON Thousand	Notes	30-06-2013	31-12-2012	30-06-2013	31-12-201
ASSETS					
Cash and balances with central banks	3	8,796,289	9,187,338	8,761,214	9,153,196
Due from banks		861,505	361,221	886,644	285,27
Reverse repurchase agreements		-	30,408		30,40
Derivative financial instruments		87,271	132,254	82.576	130.41
Financial assets held for trading		446,047	671,944	446,047	671.94
Financial assets designated at fair value through profit or loss		41,092	44,736	41.092	44.73
Loans and advances to customers, net	5	41.786.573	44.861.880	41,624,407	44,566,29
Financial investments – available-tor-saie	4	4,356,794	4,324,501	4.892.940.0	5.044.23
Financial investments — held-to-maturity		10,460,943	10,757,685	9,069,730	9.418.38
Property and equipment		1,427,509	1,488,485	362,199	414.55
Goodwill and other intangible assets		397,352	429,678	204,543	234,91
Current tax assets		1.011	177,445	854	177,28
Deferred tex assets		350,899	35.247	322,435	170,000
Other assets		652,018	711.640	312.451	359.53
Assets held for sale		58,111	73,283	012,701	900,00
TOTAL ASSETS	=	69,723,412	73,287,645	67,027,132	70,531,183
LIABILITIES AND EQUITY	_				
Due to banks		19.945.720	21,894,679	18,420,681	20,123,674
Derivetive financial instruments		1,120,430	1,679,863	1,120,430	1,679,86
Due to customers	6	36,652,268	37,875,118	35,408,584	36,818,479
Rebt Issued and other borrowed funds		1,260,809	1,347,716	1,111,740	1,211,97
Current tax liabilities		2,884	3,985		
Deferred tax liabilities		11.477	259,848		241,26
Other labilities		501,711	519,633	457,074	437,59
Provisions		369,860	406,693	359,596	397.84
Subordinated liabilities		2,511,174	2,497,199	2,511,174	2,497,199
TOTAL LIABILITIES	-	62,366,334	68,485,114	59,389,279	63,407,878
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF PARENT					
squed capital		2,952,565	2,952,555	2,952,565	2,952,55
Share prémium		395,483	395,428	395,483	395,420
Retained earnings		3,454,177	2,337,660	3,778,144	2,703,12
Vellable-for-sale reserve		18,642	12,882	20,513	- 15,37
oreign currency translation reserve		642	8,717		
Other capital reserve		549,672	1,101,709	532,173	1,087,582
graph seemigrassed I territories to	_	7,333,898	6,783,185	7,837,852	7,123,30
Non-controlling interests		23,180	19,846	-	,
TOTAL BOUTTY	-	7,357,078	6,802,531	7,637,852	7,123,30
TOTAL LIABILITIES AND EQUITY	-	69,723,412	73,267,645	67,027,182	70,631,183

**AUTHORISED PERSON** 

Name and first name

AUTHORISED PERSON Name and first name

grae and may a Signature

Executive Director Accounting Division Renata Harvankova



#### NOTES TO THE FINANCIAL STATEMENTS

#### 1. Introduction

Banca Comercială Română S.A, (hereinafter called the "Bank") was established on 1 December 1990. The Bank is a Romanian legal entity and is licensed by the National Bank of Romania ("NBR") to conduct banking activities with both retail and corporate customers. The main services provided to customers include: loans, deposits, domestic and international payments, foreign exchange transactions, bank guarantees, letters of credit, etc.

At 30 June 2013, the Bank's shareholders were the following:

	%
Erste Bank der Oesterreichischen Sparkassen	93,572145
"Oltenia" Financial Investment Company	6,297349
Legal entities	0,001480
Individuals	0,129026

The current registered office is located in Bucharest, Romania, No.5, Regina Elisabeta Blyd.

The Bank operates through the Head Office located in Bucharest and through its territorial units, as follows:

- Retail, grouped into 8 geographical locations including 561 branches.
- Corporate including 41 units as corporate business centers grouped in 8 business regions



#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### 2. Significant accounting policies

#### a) Basis of Preparation and Presentation of the financial statements

The financial statements have been prepared in accordance with:

- 1) Order of the National Bank of Romania no. 27/16.12.2010 for approval of the Accounting Regulations harmonized with the International Financial Reporting Standards applicable to credit institutions, as amended and supplemented through the NBR Governor's Order no.29/28.12.2011;
- 2) Order of the National Bank of Romania no. 03/03.06.2011 for approval of the Accounting Methodology regarding issuance of Financial Statements FINREP stand alone, harmonized with the International Financial Reporting Standards applicable to credit institutions, as amended and supplemented through the NBR Governor's Order no. 12/17.10.2011;
- 3) Accounting Law no.82/1991 republished on 18.06.2008;
- 4) Other legal provisions issued by the Ministry of Public Finance and the National Bank of Romania regarding the preparation of financial statements.

These financial statements were prepared based on the historical cost convention, with the exceptions explained below in the accounting policies.

#### b) Basis of Accounting

The Bank keeps its accounting records in Romanian lei ("RON") according to the Accounting and Reporting Regulations ("ARR") issued by the National Bank of Romania and by the Ministry of Public Finance.

#### c) Functional and presentation currency

The functional currency of the financial statements is the Romanian leu ("RON"). All figures are shown in RON, rounded to the nearest RON.



#### 3. Cash and balance with central banks:

	Gro	up	Bar	ık
RON Thousand	30-06-2013	31-12-2012	30-06-2013	31-12-2012
Cash on hand	833,778	1,037,358	824,275	1,029,083
Current account with the central banks	7,962,511	8,149,979	7,936,939	8,124,113
	8,796,289	9,187,338	8,761,214	9,153,196

#### 4. Financial investments - available for sale:

Aveilalie-for-tale				
<del>"</del>	Group		Benk	
RON Thousand	30-08-2013	31-12-2012	30-08-2013	31-12-2012
	· · · · ·			
Listed investments				
Debt securities	1,497,593	1,035,070	1,273,815	1,035,070
Equities	20,642	23,258	20.642	23,258
	1,518,335	1,068,328	1,294,457.0	1,068,328
Non-Baled Investments				
Other debt accurities	2,737,908	3,190,267	2,720,593	3.172.353
Unlisted equity escurides	8,854	8,545	-1	ol (1 viene
Equities:	0,007	o <sub>l</sub> o-to	17.	-
- investments in subsidiaries (i)		_	788,492	746,492
- other investments	91,897	67,361	91,396	67,061
	2,838,469	3,266,173	3,596,463	3,985,906
Total avallable for sale investments	4,364,754	4,324,501	4,892,940	5,044,234
		,	40000010	-,- 1-4-0-7

#### 5. Loans and advances to customers, net:

LOANS AND ADVANCES TO CUSTOMERS

	Gro	up .	Be	nk
RON Thousand	30-08-2013	31-12-3612	30-06-2013	31-12-2012
Public sector	5,463,571	6,582,350	5,483,571	5,582,279
Commercial customers	22,149,280	24,850,407	22,429,798	24,427,621
Private customera	23,332,149	22,979,823	21,560,719	21,541,484
	50,945,400	53,212,580	49,464,088	61,561,384
Less: Allowance for Impairment losses	- 9,158,427	- 8,350,700	- 7,829,681	- 6,985,085
	41,786,678	44,861,860	41,624,467	44,596,299

#### 6. Due to customers:

DUE TO CUSTOMERS				
	<u>GD</u>		Bar	
RON Thousand	30-06-2013	31-12-2012	30-06-2013	31-12-2012
Corporate customents Current accounts	3,469,751	4,197,500	3,478,534	4,185,B3B
Term deposits	2,971,253	3,706,900	3,385,515	4,092,480
Retail customers:	3,388,270	2,719,922	3,359,836	2,686,907
Current/saving accounts	26,802,994	27,250,798	25,184,399	25,653,250
Term deposits	38,662,268	37,875,118	35,408,584	38,818,475



#### 7. Interest and similar incomes:

#### INTEREST AND SIMILAR INCOME

	Gro	oup	Ba	ink
RON Thousand	30-06-2013	30-06-2012	30-06-2013	30-06-2012
Due from banks	38.999	65,087	39,994	66,182
Loans and advances to customers	1,791,333	2.010.814	1.762.076	2.011.666
Financial investments – available-for-sale	111,053	135,693	107.963	135.099
Financial investments - held-to-meturity	323,171	311,182	277.870	275,693
Interest from derivatives	193,824	279,440	191,023	276,642
Dividend income	6,253	6,082	6,253	6,082
Rental income	8,328	7.036	3.842	4,581
Rental income of investment properties	1.743	1,374	_,	.,
Other	2,060	4,007	2,080	1,613
	2,478,784	2,820,695	2,391,081	2,777,538

#### 8. Interest and similar expenses:

#### INTEREST AND SIMILAR EXPENSE

RON Thousand	Gi	roup	Bank	
	30-06-2013	30-06-2012	30-06-2013	30-06-2012
Due to banks	479,886	523,486	461,235	491,709
Due to customers	476,217	689,751	460,467	679,447
Debt leaued and other borrowed funds	40,372	40,130	37,571	37,332
interest from derivatives	25,014	61,028	23,486	58,924
Subordinated (labilities	7,123	73,712	6,725	73,712
Other	1,586	966	1,566	893
	1,030,178	1,389,073	991,050	1,842,017

#### 9. Net fees and commissions income:

#### Nat fees and commission Income

	Gro	ир	Bank	
RON Thousand	30-06-2013	30-06-2012	30-08-2013	30-06-2012
Lending business	60,508	72,046	62,038	72,310
Payment transfers	303,904	290,128	305,876	295,998
Other fees received i)	76,855	66,265	50,162	39,090
Total fees and commission income	441,287	426,439	418,078	407,398
Lending business	9,944	6,950	10,259	8,777
Payment transfers	88,314	87,063	83,932	86,153
Other fees paid	16,909	17,469	10,545	9,476
Total fees and commission expense	115,167	111,482	104,738	104,406
Not fees and commission income	326,100	316,957	313,340	302,992



#### 10. Personnel expenses:

#### PERSONNEL EXPENSES

	Gro	щр	Bank,	
RON Thousand	30-96-2013	30-08-2012	30-06-2013	30-96-2012
Wages and salaries	283,075	298,112	255.407	264.93
Social security costs	92,950	98,545	83,879	87,37
Bonefit paid on normal age retirement – Defined benefit plan costs (Note 31)				
Interest cost	1,803	2,055	1,797	2.05
Current service cost	2,448	2,685	2.382	2,830
Past Service Cost Settlements gain	296	2,281	296	2,281
Total defined benefit plan costs	4,647	7,221	4,475	7,162
Contribution pension plan				
	380,572	403,878	343,761	359,471

#### 11. Other operating expenses:

#### OTHER OPERATING EXPENSES

	Gr	Group		
RON Thousand	30-08-2013	30-06-2012	30-06-2013	30-06-2012
Advertising and marketing	13,484	28,827	12.638	23,656
Administrative (i)	247,955	274,538	340,210	365,484
Payment into deposit insurance fund	59,516	55,166	57,343	53,627
Selling losses from properties and movables	811	880	1,626	146
Other	144,122	59,134	113,668	82,134
	465,868	418,523	525,483	475,047