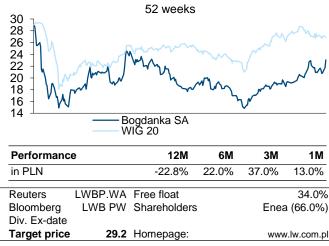


Bogdanka SA

from Sell to Buy

PLN mn	2019	2020e	2021e	2022e		
Net sales	2 157.9	1 822.1	1 967.4	1 987.2	30	
EBITDA	767.8	468.2	538.9	549.1	28	
EBIT	375.2	88.4	128.7	109.9	26 24	
Net result after min.	308.9	65.4	105.8	89.0	24	
EPS (PLN)	9.08	1.92	3.11	2.62	20	
CEPS (PLN)	20.63	13.09	15.17	15.53	18	
BVPS (PLN)	94.92	96.84	99.95	102.57	16	
Div./share (PLN)	0.75	0.00	0.00	0.00	14	
EV/EBITDA (x)	1.1	1.2	1.1	1.0		
P/E (x)	3.8	12.0	7.4	8.8		
P/CE (x)	1.7	1.8	1.5	1.5	Per	
Dividend Yield	2.2%	0.0%	0.0%	0.0%	in F	
Share price (PLN) clo	23.1	Reu				
Number of shares (mi	34.0	Bloo				
Market capitalization (,784 / ,175	Div.				
Enterprise value (PLN mn / EUR mn) ,564 / ,127						



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Back to profits, fueled by demand jump

The disastrous events of 2020 left the Polish coal market with record-high oversupply, as evidenced by the record-high coal stockpiles and losses in the billions for major coal company PGG, while the profits of LW Bogdanka tumbled 88% y/y. The outlook for 2021 earnings is, however, much brighter in our view, thanks to our forecast for 7-12% y/y growth of demand for coal from power plants. Several factors are expected to lead to such a considerable rebound in demand for coal: 1) rebounding power consumption that is forecast to grow by 2% y/y, 2) lower power imports related to the lowest pricing differential in three years reducing the incentive for imports, 3) high gas prices eliminated the clean spread advantage of CCGT units over new coal units, as the current pricing points to a 3% margin advantage for new coal units, 4) rising CO2 eliminated the clean spread advantage of lignite units, as current pricing indicates a 37% clean spread advantage of new coal units over lignite units - all these factors should offer more room in the merit order for new coal units, which we expect to increase generation by 46% y/y in 2021. On top of that, rising international thermal coal prices have eliminated the pricing premium on Polish coal and Polish coal is actually now cheaper, which might encourage exports, if European demand is strong enough (harsh winter should be supportive).

We expect this market setup to allow for a recovery of EPS to PLN 3.11, which is assumed to be primarily driven by a 12% recovery of volumes at 3% lower pricing. This, coupled with a new 2030 strategy that envisages entry into non-coal areas, leads us to revise our recommendation to BUY, while the target price is set at PLN 29.2.

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Forecasts revision

The preliminary figures published by LW Bogdanka lead us to align our 2020 forecasts for the year to match the reported data.

The forecasts for 2020-22e are changed in order to reflect the current outlook for demand for thermal coal from the power sector, i.e. the expected 7-12% growth of 2021e demand. Volume forecasts are increased to 8.5mn tonnes in 2021e/thereafter period from 8.0mn tonnes previously. We expect the thermal coal price to decline by 3% in 2021e (vs. the 10% decline that we expected previously).

Change in estimates

Consolidated, IFRS	2020	De		2021e				2022e		
(PLN, mn)	Now	Before	Change	Now	Before	Change	Now	Before	Change	
Revenues	1 822.1	1 952.9	-6.7%	1 967.4	1 648.0	19.4%	1 987.2	1 648.0	20.6%	
EBITDA	468.2	662.8	-29.4%	538.9	473.5	13.8%	549.1	464.8	18.1%	
EBIT	88.4	223.7	-60.5%	128.7	7.9	1529.1%	109.9	-13.4	nm	
Net income	65.4	183.8	-64.4%	105.8	8.0	1222.3%	89.0	-10.9	nm	

Source: Erste Group Research

Valuation

We employed a DCF model as our primary valuation tool, based on our forecasts for 2021-25e. We used a discount rate based on WACC and a terminal value based on perpetuity and the diluted number of shares. The DCF model reflects the value of LW Bogdanka in a more proper way than a peer comparison, as it includes future prospects.

Assumptions

Our estimates are based on the following assumptions:

- Risk-free rate at 1.4%, equity premium at 6%, debt premium of 2%.
- CAPEX forecast aligned with future expected production volumes and closely aligned to recently published 2030 strategy that envisages 24% decline of CAPEX figures in 2026-30 period compared to 2021-25 period.
- Thermal coal price assumed to be driven by deficit/oversupply expectations for Polish coal market. Hence, we assume thermal coal price to decline by 3% in 2021e and then to rise by 1% thereafter on back of rising international prices and expected significant reduction of oversupply.
- EBIT margin assumption in Terminal Year lowered assumed at 5.0% (vs. 2.0% previously) due to delay of introduction of offshore capacities now expected (delays in offshore bill processing by government and limited progress over last year) and accounting for potential new areas of expansion of LW Bogdanka as envisaged in its updated strategy.
- Cost side expected to reflect both savings efforts as well as need for particular volume of preparatory work. Volume of preparatory work in 2021/22e forecast to stabilize at 29km and remain flat thereafter. These lower volumes as well as expected reduction of employee demands related to coal crisis are expected to allow LWB to keep unit mining cash cost flat in forecasted period.

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• Nominal tax rate assumed at 19% in 2021-25e.

The terminal value growth rate of 0% is to account for risks embedded in the pricing forecasts, reserves replacement risks and power market structure and power demand risks.

Peer group comparison

	P/E EV/E			//EBITDA	BITDA	
	2020e	2021e	2022e	2020e	2021e	2022e
GLENCORE PLC	neg	11.6	12.0	7.9	5.9	6.1
WHITEHAVEN COAL LTD	neg	21.2	11.7	9.0	5.5	4.9
CNX RESOURCES CORP	12.7	15.1	15.7	5.4	5.6	6.0
PEABODY ENERGY CORP	neg	neg	neg	3.3	3.1	3.0
ARCH COAL INC - A	13.9	5.1	4.3	4.3	3.3	3.4
CHINA SHENHUA ENERGY CO-A	8.2	8.0	7.8	3.9	3.7	3.7
COAL INDIA LTD	6.7	5.8	5.4	4.3	3.1	3.3
BUMI SERPONG DAMAI PT	21.6	14.4	12.3	12.7	10.6	9.5
ADARO ENERGY TBK PT	12.4	7.9	6.7	4.3	3.7	3.3
BANPU PUBLIC CO LTD	neg	11.7	9.8	21.4	12.0	10.4
YANZHOU COAL MINING CO-H	3.2	3.1	2.8	7.1	6.2	5.8
SHANXI COKING CO LTD-A	17.1	15.0	12.2	na	na	na
Median total	12.5	11.6	9.8	5.4	5.5	4.9
LW Bogdanka	12.0	7.4	8.8	1.2	1.1	1.0
Premium/discount	-4%	-36%	-10%	-78%	-80%	-80%
Implied value	24.1	36.1	25.7	66.9	81.0	72.6

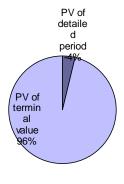
Source: Factset, Erste Group Research

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WACC calculation

	2021e	2022e	2023e	2024e	2025e	NY / TV
Risk free rate	1.4%	1.4%	1.4%	1.4%	1.4%	4.0%
Equity risk premium	6.0%	6.0%	6.0%	6.0%	6.0%	5.0%
Beta	1.0	1.0	1.0	1.0	1.0	1.0
Cost of equity	7.4%	7.4%	7.4%	7.4%	7.4%	9.0%
Cost of debt	3.4%	3.4%	3.4%	3.4%	3.4%	6.0%
Effective tax rate	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%
After-tax cost of debt	2.8%	2.8%	2.8%	2.8%	2.8%	4.9%
Equity weight	99%	99%	99%	99%	99%	99%
WACC	7.4%	7.4%	7.4%	7.4%	7.4%	9.0%
DCF valuation						
(PLN mn)	2021e	2022e	2023e	2024e	2025e	NY / TV
Sales growth	8.0%	1.0%	1.0%	0.0%	0.0%	0.0%
EBIT	128.7	109.9	91.3	91.3	91.3	100.4
EBIT margin	6.5%	5.5%	4.5%	4.5%	4.5%	5.0%
Tax rate	19.0%	19.0%	19.0%	19.0%	19.0%	19.0%
Taxes on EBIT	-24.5	-20.9	-17.4	-17.4	-17.4	-19.1
NOPLAT	104.2	89.0	74.0	74.0	74.0	81.3
+ Depreciation	410.2	439.2	468.2	468.2	468.2	468.2
Capital expenditures / Depreciation	121.9%	113.8%	106.8%	106.8%	106.8%	98.6%
+/- Change in working capital	4.4	0.6	0.6	0.0	0.0	0.6
Chg. working capital / chg. Sales						
- Capital expenditures	-500.0	-500.0	-500.0	-500.0	-500.0	-475.0
Free cash flow to the firm	10.1	27.6	41.6	42.2	42.2	73.9
Terminal value growth						0.0%
Terminal value						825.0
Discounted free cash flow - Dec 31 2020	8.8	22.3	31.3	29.6	27.6	578.6
Enterprise value - Dec 31 2020	698.2					
Minorities	10.4					
Net debt	-230.1					
Other assets	0.0					
Other adjustments	0.0					
Equity value - Dec 31 2020	918.0					
Number of shares outstanding (mn)	34.0					
Cost of equity	7.4%					
12M target price per share (PLN)	29.2					
Share price as of Feb 09th (PLN)	23.1					
Up/Downside	26.8%					

Enterprise value breakdown



Sensitivity (per share)

		Terminal value EBIT margin									
		1.0%	3.0%	5.0%	7.0%	9.0%					
	8.0%	13.3	22.4	31.5	40.7	49.8					
WACC	8.5%	13.1	21.7	30.3	38.9	47.5					
¥	9.0%	13.0	21.1	29.2	37.3	45.4					
≥	9.5%	12.9	20.6	28.2	35.9	43.6					
	10.0%	12.8	20.1	27.4	34.7	41.9					
			Terminal value growth								
		-2.0%	-1.0%	0.0%	1.0%	2.0%					
Ö	8.0%	27.4	29.2	31.5	34.5	38.5					
A	8.5%	26.6	28.2	30.3	32.9	36.3					
WACC	9.0%	25.9	27.4	29.2	31.5	34.5					
	9.5%	25.2	26.6	28.2	30.3	32.9					
	10.0%	24.6	25.9	27.4	29.2	31.5					

Source: Erste Group Research

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Income Statement	2017	2018	2019	2020e	2021e	2022e
(IAS, PLN mn, 31/12)	31/12/2017	31/12/2018	31/12/2019	31/12/2020	31/12/2021	31/12/2022
Net sales	1 780.32	1 756.67	2 157.86	1 822.08	1 967.40	1 987.23
Cost of goods sold	-859.16	-1 583.97	-1 646.18	-1 615.91	-1 684.44	-1 723.07
Gross profit	921.16	172.70	511.68	206.16	282.96	264.16
SG&A	-75.02	-144.49	-153.26	-153.26	-153.26	-153.26
Other operating revenues	5.10	34.62	5.27	0.00	1.50	1.50
Other operating expenses	-3.98	-0.81	11.54	35.50	-2.50	-2.50
EBITDA Depression/emortization	1 203.64 356.37	469.19 407.16	767.84 392.62	468.17 379.77	538.92 410.22	549.12 439.22
Depreciation/amortization EBIT	847.27	62.03	392.02 375.22	88.40	128.70	439.22 109.90
Financial result	-18.51	2.89	3.35	-6.60	1.90	0.00
Extraordinary result	0.00	0.00	0.00	0.00	0.00	0.00
EBT	828.76	64.92	378.58	81.80	130.60	109.90
Income taxes	-160.84	-11.12	-69.83	-16.36	-24.81	-20.88
Result from discontinued operations	0.00	0.00	0.00	0.00	0.00	0.00
Minorities and cost of hybrid capital	0.31	0.17	0.19	0.00	0.00	0.00
Net result after minorities	668.24	53.97	308.94	65.44	105.78	89.02
Balance Sheet	2017	2018	2019	2020e	2021e	2022e
(IAS, PLN mn, 31/12)						
Intangible assets	59.96	58.84	63.68	63.68	63.68	63.68
Tangible assets	3 240.31	3 270.29	3 282.45	3 452.68	3 542.46	3 603.24
Financial assets	128.54	134.69	163.66	177.71	193.17	210.17
Total fixed assets	3 428.81	3 463.82	3 509.78	3 694.07	3 799.31	3 877.09
Inventories	62.56	83.38	104.25	72.88	78.70	79.49
Receivables and other current assets	232.58	215.29	255.70	262.73	282.34	285.02
Other assets	0.00	0.00	0.00	0.00	0.00	0.00
Cash and cash equivalents	434.93	170.86	382.74	400.00	350.00	350.00
Total current assets	730.07	469.53	742.68	735.61	711.04	714.51
TOTAL ASSETS Shareholders'equity	4 158.87 2 901.53	3 933.35 2 950.12	4 252.46 3 228.50	4 429.67 3 293.94	4 510.34 3 399.73	4 591.60 3 488.75
Minorities	2 901.53	10.18	3 228.50 10.36	3 293.94 10.36	3 399.73 10.36	3 466.75 10.36
Hybrid capital and other reserves	0.00	0.00	0.00	0.00	0.00	0.00
Pension and other LT personnel accruals	0.00	0.00	0.00	0.00	0.00	0.00
LT provisions	0.00	0.00	0.00	0.00	0.00	0.00
Interest-bearing LT debts	16.97	13.93	10.89	84.94	60.84	54.50
Other LT liabilities	495.47	522.50	638.91	641.72	641.72	641.72
Total long-term liabilities	512.44	536.43	649.80	726.66	702.56	696.23
Interest-bearing ST debts	305.15	3.21	3.18	84.94	60.84	54.50
Other ST liabilities	401.71	410.22	337.77	290.89	313.96	318.84
Total short-term liabilities	744.91	446.80	374.16	409.07	408.06	406.63
TOTAL LIAB. , EQUITY	4 158.87	3 933.35	4 252.46	4 429.67	4 510.34	4 591.60
Cash Flow Statement	2017	2018	2019	2020e	2021e	2022e
(IAS,PLN mn, 31/12)						
Cash flow from operating activities	608.52	458.87	720.98	411.45	498.21	512.67
Cash flow from investing activities	-372.05	-418.23	-476.53	-550.00	-500.00	-500.00
Cash flow from financing activities	-342.64	-304.78	-32.50	155.81	-48.21	-12.67
CHANGE IN CASH , CASH EQU.	-106.18	-264.14	211.95	17.26	-50.00	0.00
Margins & Ratios	2017	2018	2019	2020e	2021e	2022e
Sales growth	-0.3%	-1.3%	22.8%	-15.6%	8.0%	1.0%
EBITDA margin	67.6%	26.7%	35.6%	25.7%	27.4%	27.6%
EBIT margin	47.6%	3.5%	17.4%	4.9%	6.5%	5.5%
Net profit margin	37.5%	3.1%	14.3%	3.6%	5.4%	4.5%
ROE	25.7%	1.8%	10.0%	2.0%	3.2%	2.6%
ROCE	22.0%	1.6%	9.1%	1.8%	2.8%	2.3%
Equity ratio	69.5%	74.7%	75.7%	74.1%	75.1%	75.8%
Net debt	-112.8	-153.7	-368.7	-230.1	-228.3	-241.0
Working capital	-14.8	22.7	368.5	326.5	303.0	307.9
Capital employed	3 274.2	3 308.7	3 488.4	3 695.2	3 802.8	3 879.1
Inventory turnover	12.8	21.7	17.5	18.2	22.2	21.8
Source: Company data. Erste Group estimates						

Source: Company data, Erste Group estimates

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Buy

Hold

Reduce Sell

Accumulate

> +20% from target price +10% < target price < +20% 0% < target price < +10% -10% < target price < 0% < -10% from target price Our target prices are established by determining the fair value of stocks, taking into account additional fundamental factors and news of relevance for the

stock price (such as M&A activities, major forthcoming share deals, positive/negative share/sector sentiment, news) and refer to 12 months from now. All recommendations are to be understood relative to our current fundamental valuation of the stock. The recommendation does not indicate any relative performance of the stock vs. a regional or sector benchmark.

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