



ANNUAL GENERAL MEETING OF ERSTE GROUP BANK AG

Wednesday, 18 May 2022, 10:00 am

Greeting & introduction

FRIEDRICH RÖDLER

Chairman of the Supervisory Board



Reading of the legal general conditions

RUPERT BRIX
Notary





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Reading of the agenda

FRIEDRICH RÖDLER

Chairman of the Supervisory Board



Report on own shares

Stefan Dörfler
CFO



Report of the Management Board

BERND SPALT
CEO



ⓘ Disclaimer

Cautionary note regarding forward-looking statements

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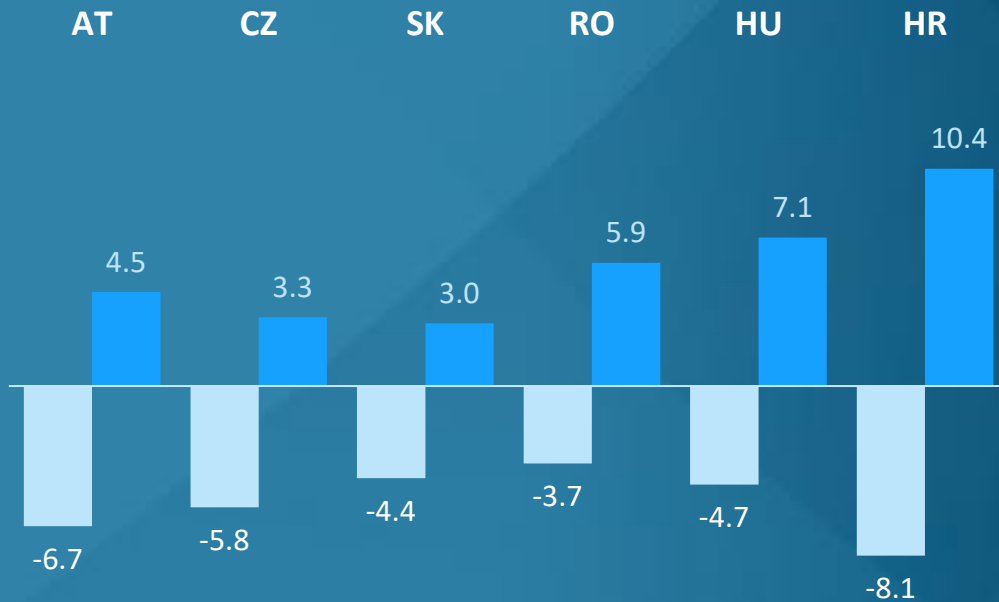
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Economic environment in 2021

- Economy rebounds following the lifting of lockdowns
- Inflation becomes an increasingly permanent phenomenon
- Central banks in CEE react with interest rate hikes

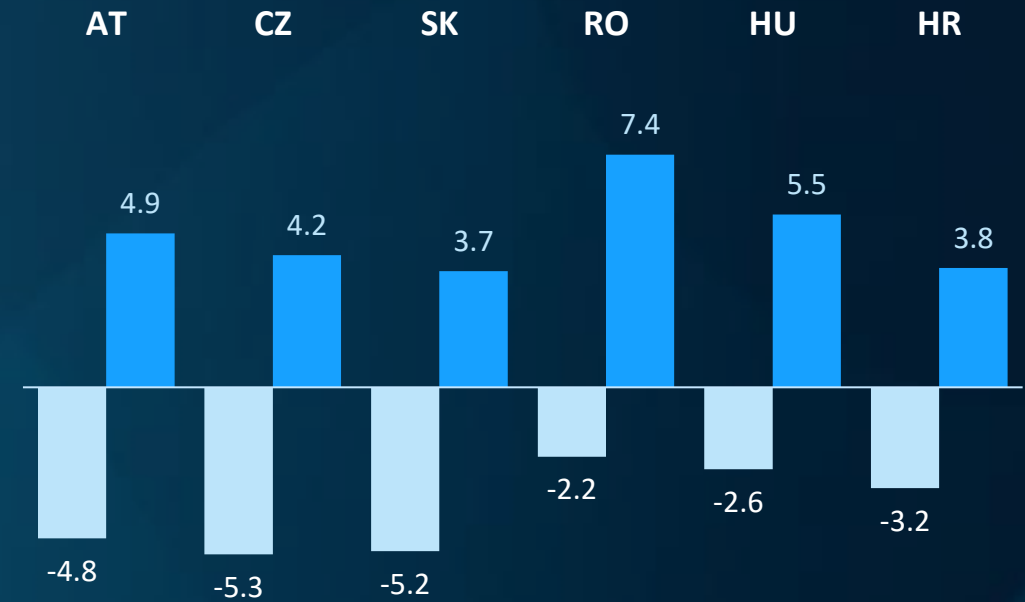
Strong recovery in 2021

Real GDP growth (in %)



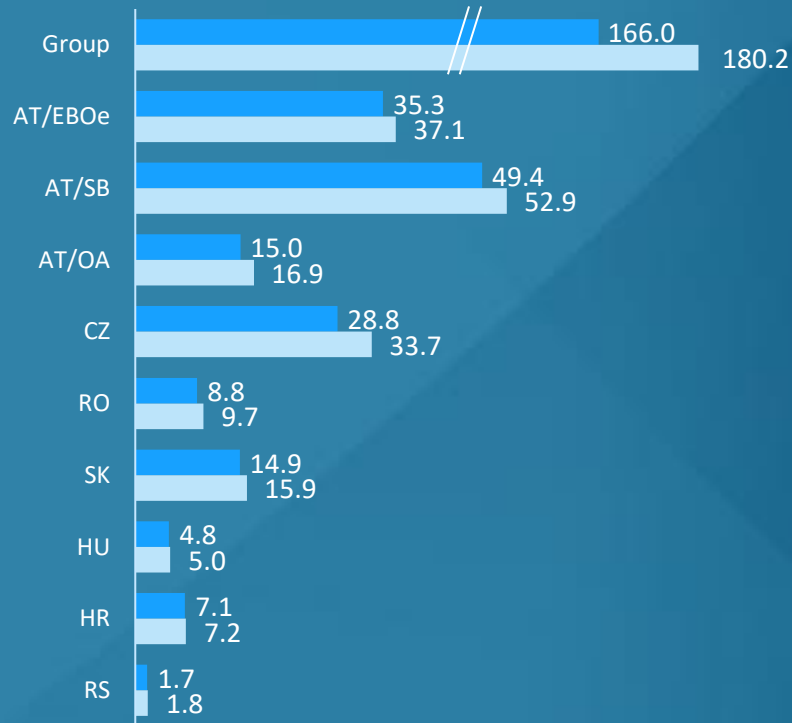
■ 2020 ■ 2021

Domestic demand contribution to GDP growth (in %)

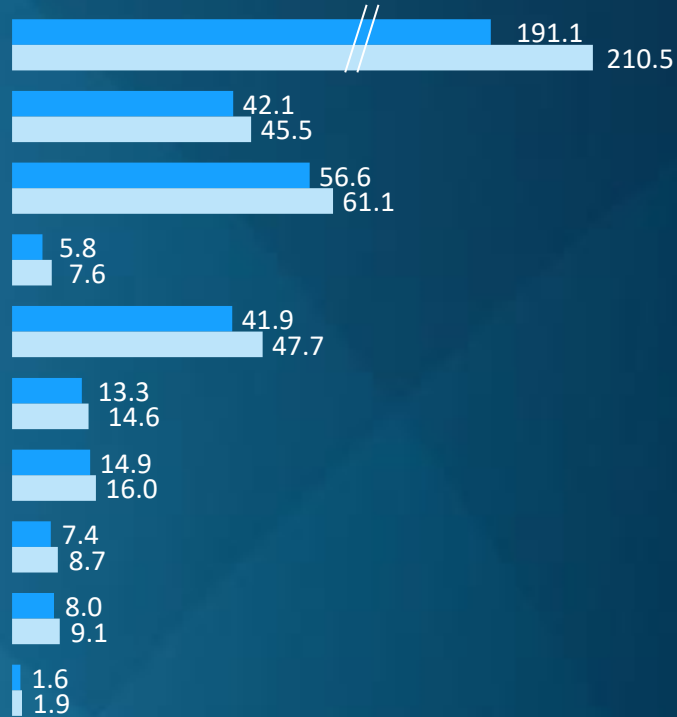


Loan growth, strong deposit base

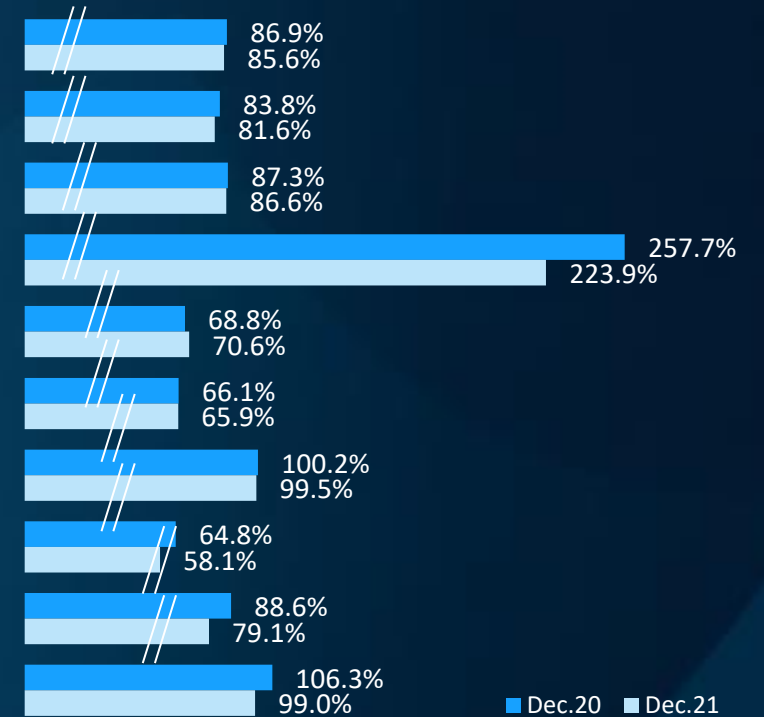
Customer loans (net)
in EUR bn



Customer deposits
in EUR bn



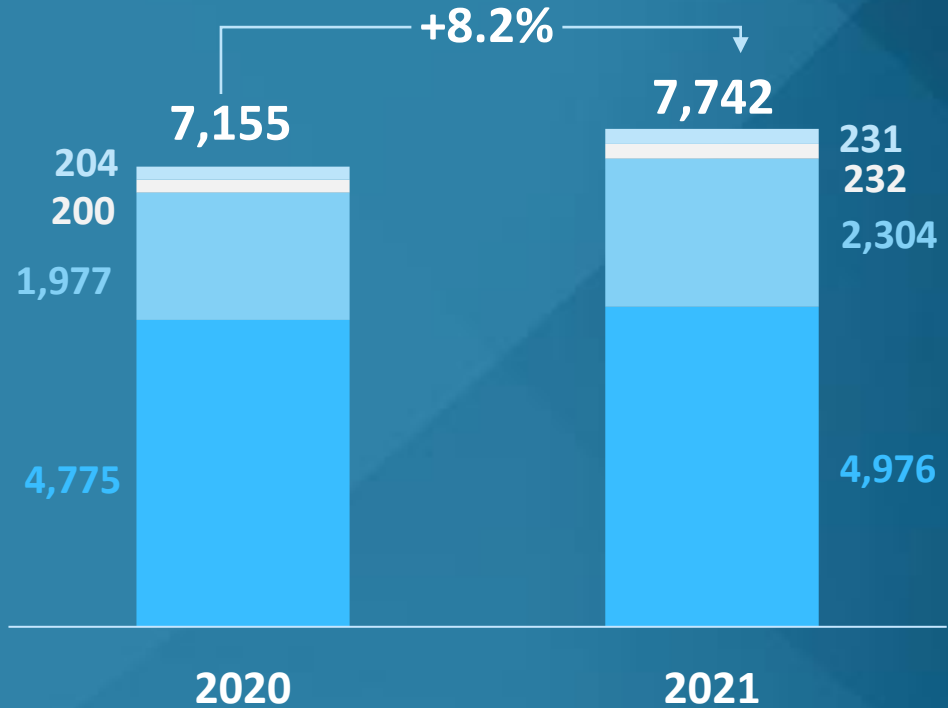
Loan/deposit ratio



■ Dec. 20 ■ Dec. 21

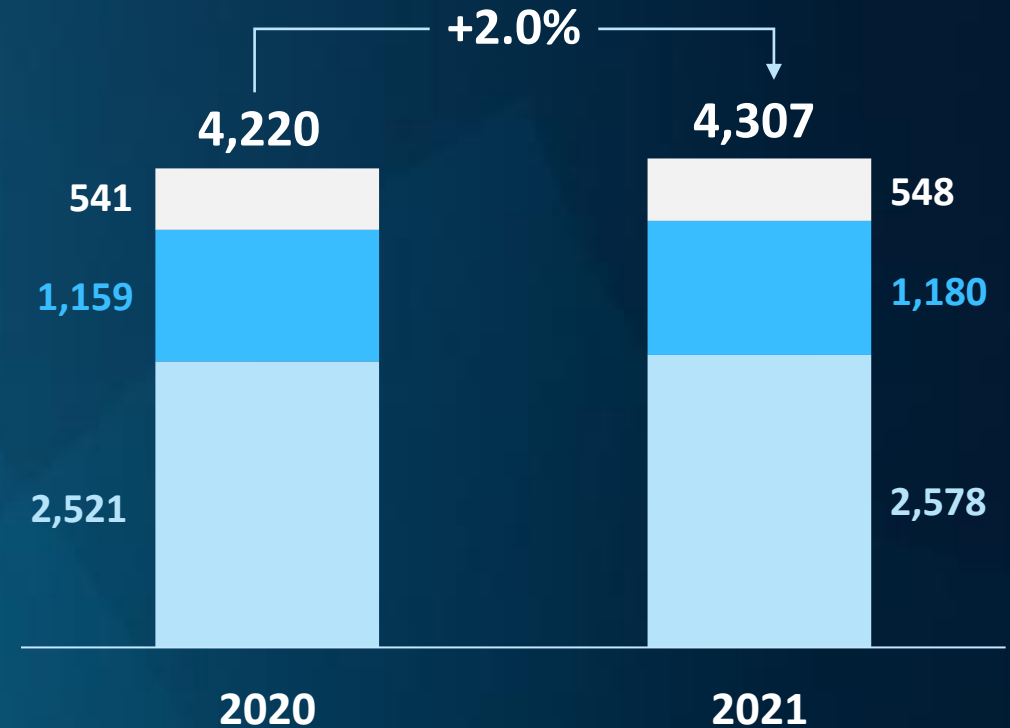
Operating result improves substantially

Operating revenues
in EUR m



- Other income
- Net trading and fair value result
- Net fee and commission income
- Net interest income

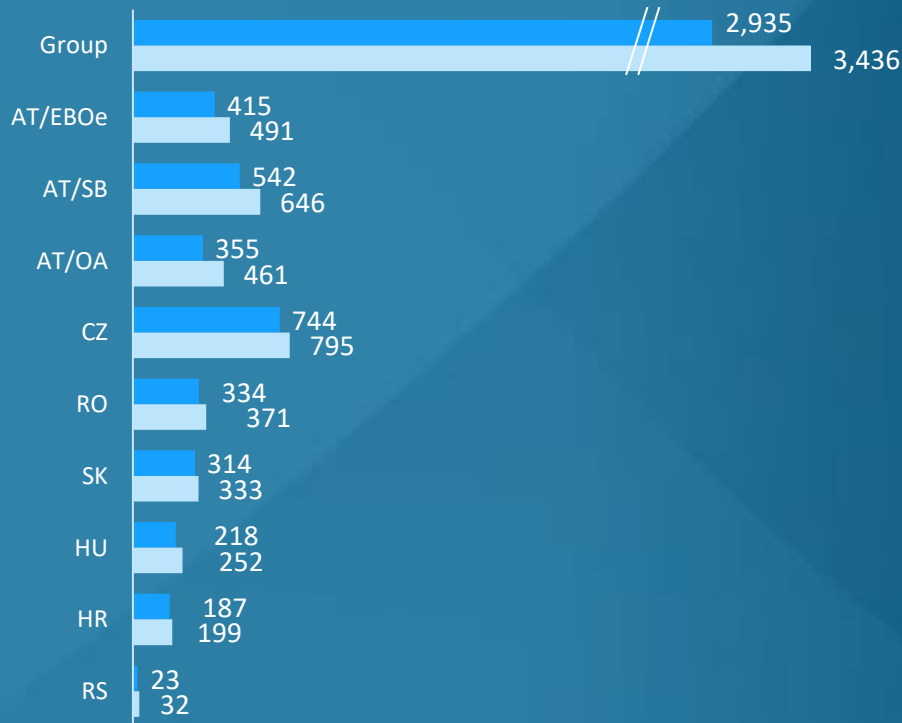
Operating expenses
in EUR m



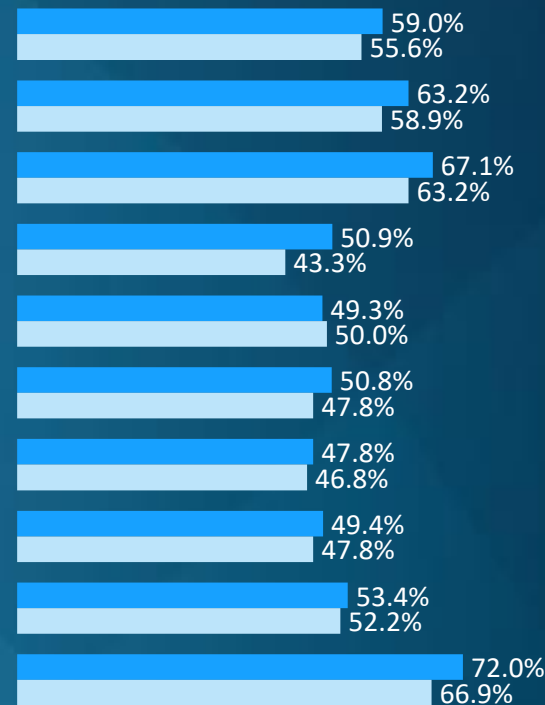
- Personnel expenses
- Other administrative expenses
- Depreciation and amortisation

Operating performance improved across all countries

Geographic segments
(operating segments) in EUR m



Cost/income ratio



Performance summary

Operating revenues improved substantially

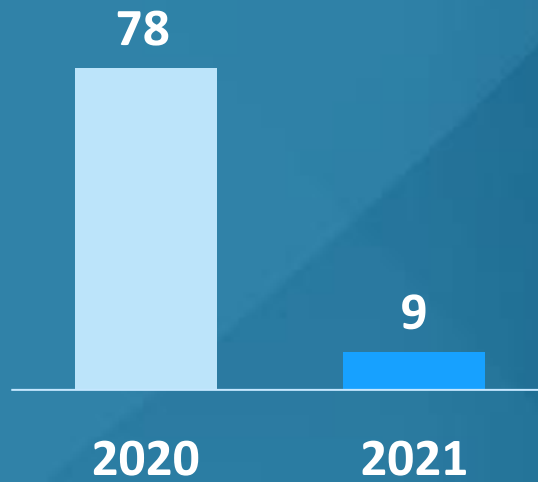
- Net interest income up by 4.2%, supported by rate hikes in CEE
- Fee and commission income rose by 16.5%
- Solid net trading and fair value result

Operating expenses grew less pronounced than revenues

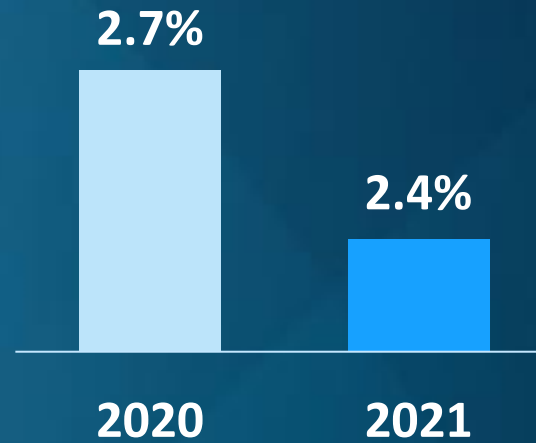
Cost/income ratio improved to 55.6%

Historic low risk costs

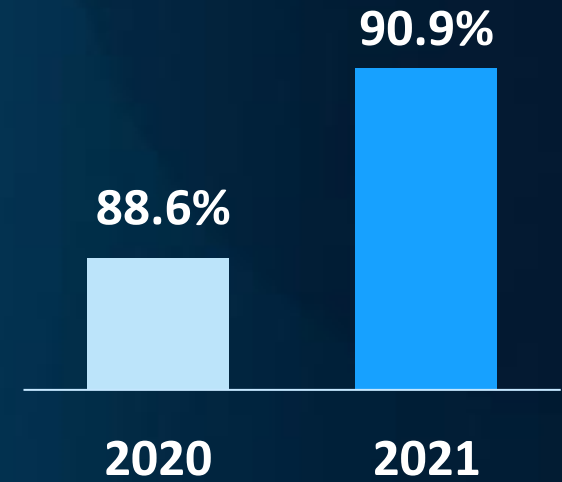
Risk costs
(in basis points)



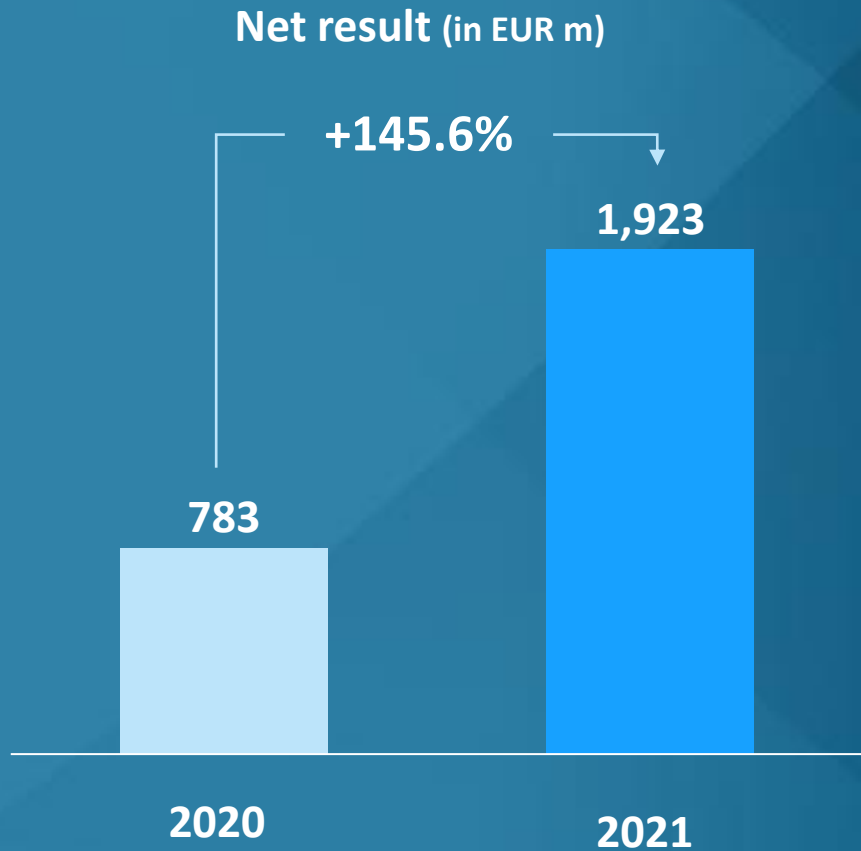
NPL ratio



NPL coverage



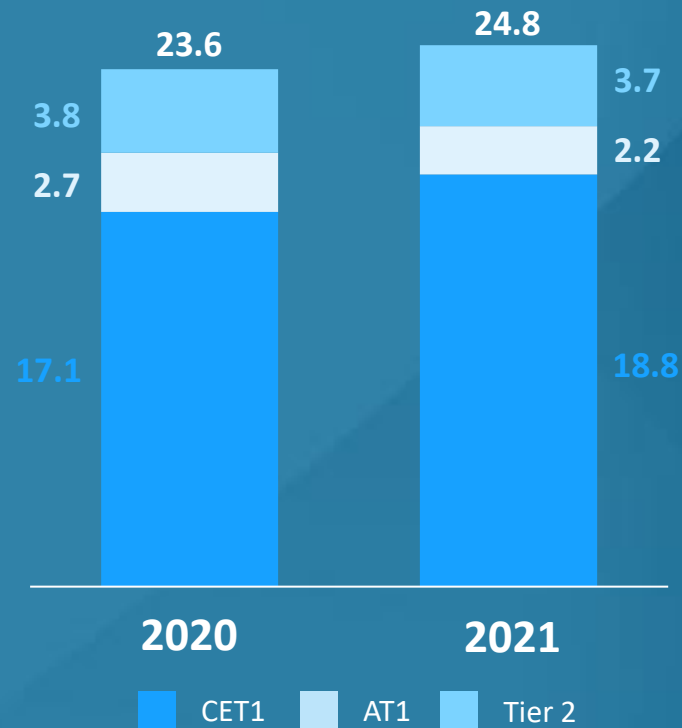
Net profit at record level



- Rising operating revenues and lower risk costs reflected in substantially improved net result
- EUR 1.60 dividend per share for the financial year 2021 proposed to the Annual General Meeting

Continued strong capital position

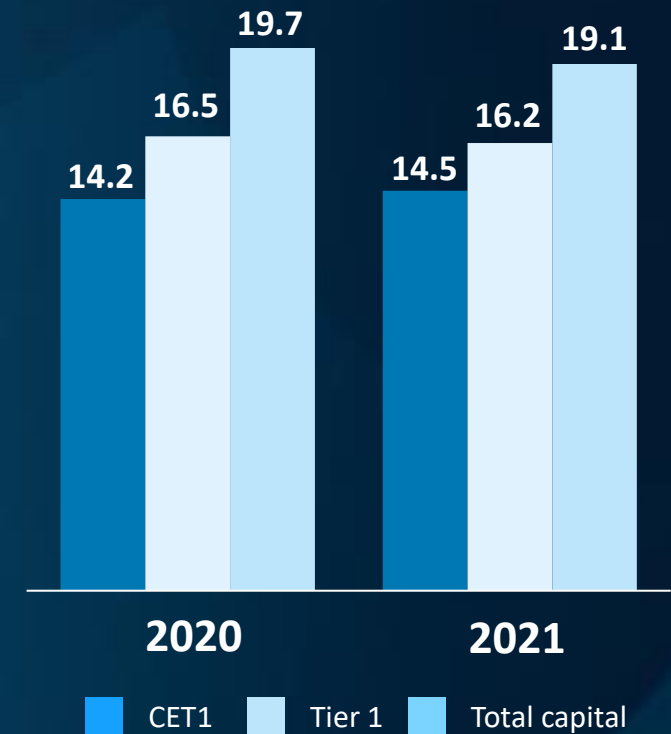
Regulatory capital (in EUR bn)



Risk-weighted assets (in EUR bn)



Capital ratios (in %)



Strong Q1 2022 despite outbreak of war

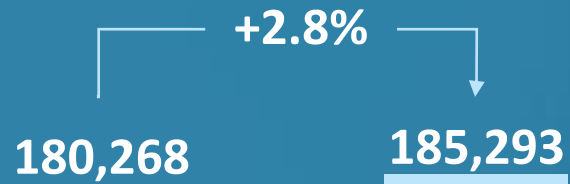
- Strong start to 2022 for the economy
- Outbreak of war in Ukraine marks a turning point
- Central banks in CEE respond with further interest rate hikes
- Conditions remain intact for a double-digit ROTE in 2022

Stand with Ukraine: Erste and its clients help

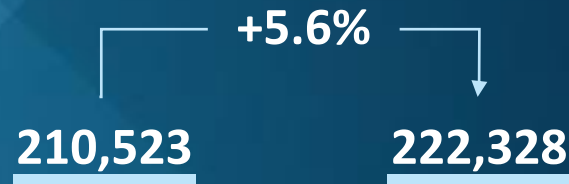
- One-click button in George: Erste clients donate over EUR 10 m in 6 countries
- Financial support for Ukraine-efforts of local aid organization: Erste Group and its subsidiaries have donated almost EUR 3 m
- Free accounts and free money transfers for refugees
- Day center and housing initiatives
- Erste employees in all markets support local initiatives as volunteers

Q1 2022: Volume growth and continued deposit inflow

Customer loans (net, in EUR m)



Customer deposits (in EUR m)



NPL ratio



1-3 21

1-3 22

1-3 21

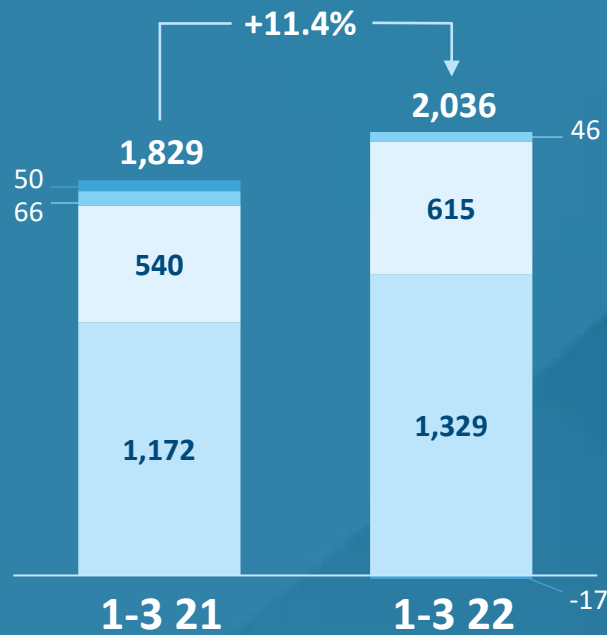
1-3 22

1-3 21

1-3 22

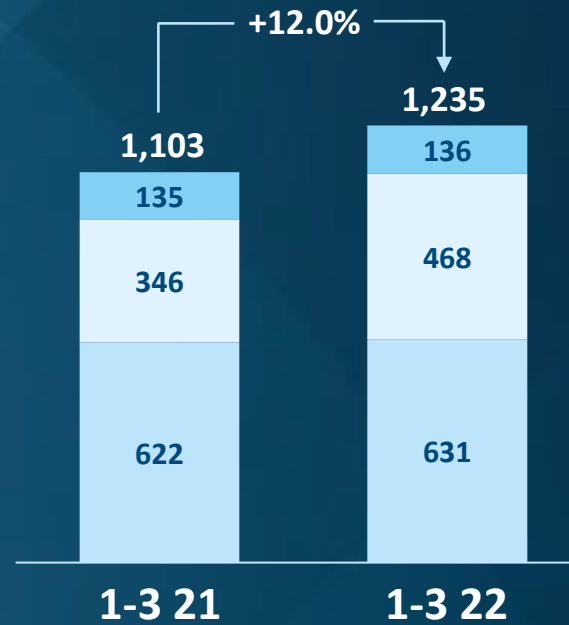
Q1 2022: Operating result improves further

Operating revenues (EUR m)



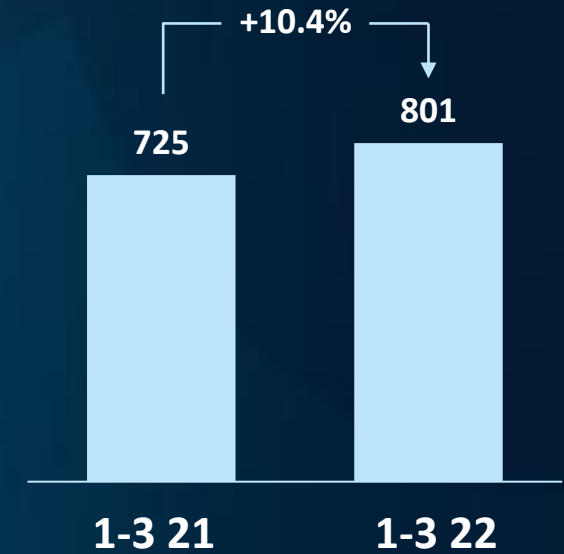
- Net interest income
- Net fee and commission income
- Net trading and fair value result
- Other income

Operating expenses (EUR m)



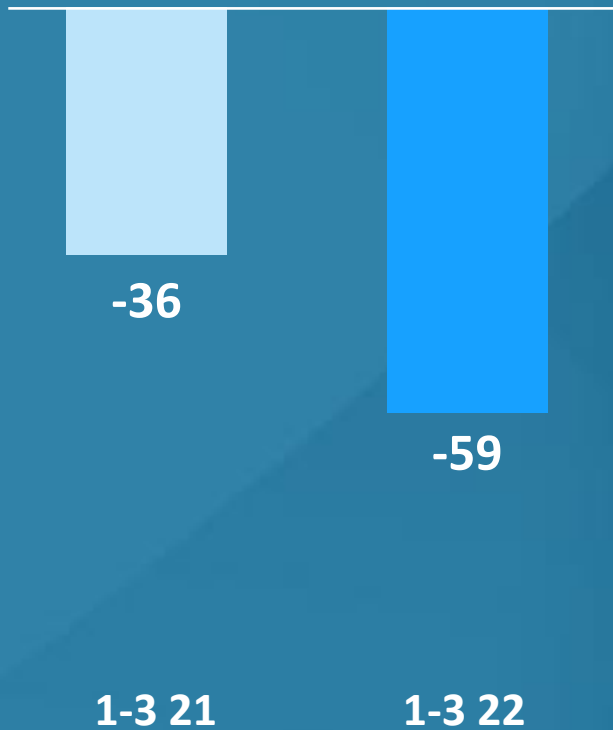
- Personnel expenses
- Other administrative expenses
- Depreciation and amortisation

Operating result (EUR m)

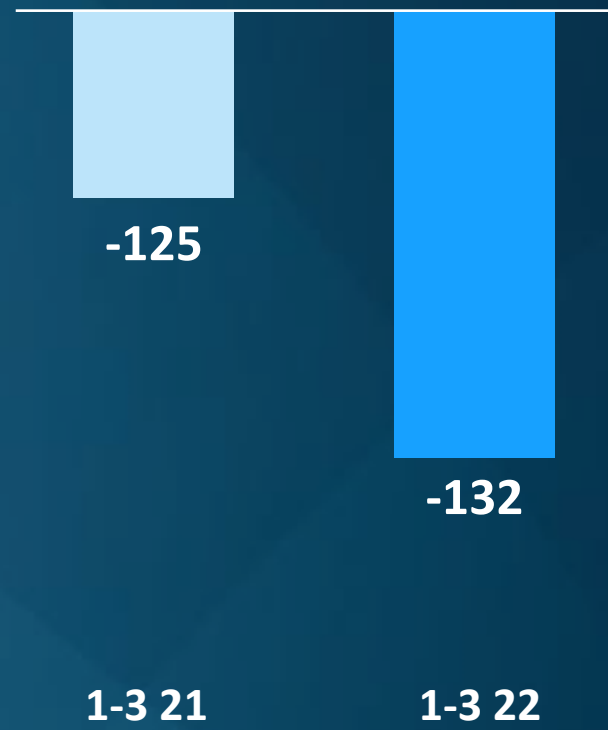


Q1 2022: Net result rises on improved operating performance

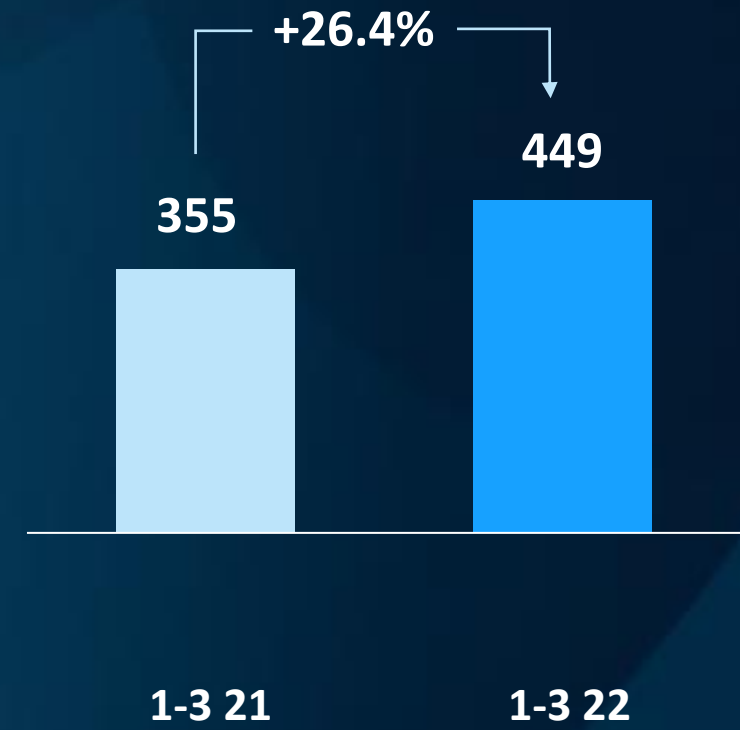
Risk costs (in EUR m)



Other result (in EUR m)



Net result (in EUR m)



Outlook for 2022

Operating environment

- Real GDP expected to rise ~1-5% in 2022, inflation between ~5-12% in Erste Group's core CEE markets and Austria
- **Mid-single digit loan growth** expected

Business performance

- At least high single digit NII growth expected
- Mid-single digit fee growth
- Operating revenues expected to grow faster than costs; <55% CIR likely already in 2022

Credit risk

- **2022e risk charge expected to be <20 bps of gross customer loans**
- YE22e NPL ratio expected below 3.0%

Capital

- **2022 dividend per share > 2021 DPS**
- Excess capital buffer earmarked for bolt-on M&A and potential share buybacks

Profitability

- **Double-digit ROTE expected for 2022**

Risk factors to guidance

- Political, regulatory, geopolitical, economic, health and competition risks, also non-financial and legal risks
- Indirect effects from the war in Ukraine and/or Covid-19 pandemic, such as prolonged supply chain disruptions, additional shock on energy prices and/or supply, deterioration of investment and consumption appetite
- Economic downturn may put goodwill at risk

WE BUILD FINANCIAL HEALTH

OUR VISION

ERSTE 

SLOVENSKÁ 
sporiteľňa

BCR 

ERSTE 
Group

ERSTE  SPARKASSE 

ČESKÁ 
spořitelna

1. WE INVEST IN OUR EMPLOYEES, THEIR MINDS AND SKILLS TO BUILD FINANCIAL HEALTH.

2. WE PROMISE FAIRNESS AND BALANCE IN EVERYTHING WE DO.

3. WE CARE ABOUT THE FINANCIAL INDEPENDENCE AND FINANCIAL KNOWLEDGE OF EVERYONE.

4. WE BELIEVE IN HUMAN BANKING.

5. WE GROW BY OPENING UP FOR COOPERATION.



WeShare

by Erste Group

EMPLOYEE SHARE PROGRAM

Reading of the agenda

FRIEDRICH RÖDLER

Chairman of the Supervisory Board



Elections to the Supervisory Board

FRIEDRICH RÖDLER

Chairman of the Supervisory Board



Granting the floor to proxies

FRIEDRICH RÖDLER

Chairman of the Supervisory Board



General debate



ANNUAL GENERAL MEETING OF ERSTE GROUP BANK AG

CONTINUES IN

Continuation of the general debate

Granting the floor to proxies

FRIEDRICH RÖDLER

Chairman of the Supervisory Board



VOTING

Concluding words & farewell

FRIEDRICH RÖDLER

Chairman of the Supervisory Board



