

# Group Consolidated Financial Statements 2020 (IFRS)

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## Consolidated statement of income

in EUR million	Notes	1-12 19	1-12 20
Net interest income	2	4,746.8	4,774.8
Interest income	2	5,544.0	5,107.9
Other similar income	2	1,655.2	1,461.7
Interest expenses	2	-1,054.9	-621.2
Other similar expenses	2	-1,397.5	-1,173.6
Net fee and commission income	3	2,000.1	1,976.8
Fee and commission income	3	2,373.5	2,354.5
Fee and commission expenses	3	-373.4	-377.7
Dividend income	4	27.9	19.9
Net trading result	5	318.3	137.6
Gains/losses from financial instruments measured at fair value through profit or loss	6	-24.5	62.0
Net result from equity method investments		17.1	10.4
Rental income from investment properties & other operating leases	7	170.1	173.6
Personnel expenses	8	-2,537.1	-2,520.7
Other administrative expenses	8	-1,205.1	-1,158.9
Depreciation and amortisation	8	-541.0	-540.9
Gains/losses from derecognition of financial assets measured at amortised cost	9	0.9	6.8
Other gains/losses from derecognition of financial instruments not measured at fair value through profit or loss	10	23.5	-0.4
Impairment result from financial instruments	11	-39.2	-1,294.8
Other operating result	12	-628.2	-278.3
Levies on banking activities	12	-128.0	-117.7
<b>Pre-tax result from continuing operations</b>		<b>2,329.7</b>	<b>1,368.0</b>
Taxes on income	13	-418.7	-342.5
<b>Net result for the period</b>		<b>1,911.1</b>	<b>1,025.5</b>
Net result attributable to non-controlling interests		440.9	242.3
<b>Net result attributable to owners of the parent</b>		<b>1,470.1</b>	<b>783.1</b>

### Earnings per share

Earnings per share constitute net profit/loss for the year attributable to owners of the parent divided by the average number of ordinary shares outstanding. Diluted earnings per share represent the maximum potential dilution (through an increase in the average number of shares) that would occur if all subscription and conversion rights granted were exercised (also see Note 44 Total equity). As in the previous year no subscription and conversion rights were outstanding during the financial year. Diluted earnings per share were equal to the undiluted.

		1-12 19	1-12 20
Net result attributable to owners of the parent	in EUR thousand	1,470,133	783,129
Dividend on AT1 capital	in EUR thousand	-92,081	-114,580
Net result for the period attributable to owners of the parent after deduction of AT1 capital dividend	in EUR thousand	1,378,052	668,549
Weighted average number of outstanding shares		426,565,097	426,324,725
<b>Earnings per share</b>	<b>in EUR</b>	<b>3.23</b>	<b>1.57</b>
Weighted average diluted number of outstanding shares		426,565,097	426,324,725
<b>Diluted earnings per share</b>	<b>in EUR</b>	<b>3.23</b>	<b>1.57</b>

## Consolidated statement of comprehensive income

in EUR million	1-12 19	1-12 20
<b>Net result for the period</b>	<b>1,911.1</b>	<b>1,025.5</b>
<b>Other comprehensive income</b>		
Items that may not be reclassified to profit or loss	-70.1	62.0
Remeasurement of defined benefit plans	-139.9	-61.0
Fair value reserve of equity instruments	54.1	5.8
Own credit risk reserve	-17.5	127.5
Deferred taxes relating to items that may not be reclassified	33.2	-10.2
Items that may be reclassified to profit or loss	-22.8	-223.4
Fair value reserve of debt instruments	44.6	44.4
Gains/losses during the period	46.3	34.7
Reclassification adjustments	-6.1	-1.2
Credit loss allowances	4.3	10.9
Cash flow hedge reserve	-54.4	99.2
Gains/losses during the period	-29.4	113.5
Reclassification adjustments	-25.0	-14.3
Currency reserve	-13.5	-338.4
Gains/losses during the period	-13.5	-338.4
Income tax relating to items that may be reclassified	0.4	-28.6
Gains/losses during the period	-6.2	-32.3
Reclassification adjustments	6.6	3.7
Share of other comprehensive income of associates and joint ventures accounted for by the equity method	0.1	0.0
<b>Total other comprehensive income</b>	<b>-93.0</b>	<b>-161.4</b>
<b>Total comprehensive income</b>	<b>1,818.1</b>	<b>864.1</b>
Total comprehensive income attributable to non-controlling interests	394.5	215.0
<b>Total comprehensive income attributable to owners of the parent</b>	<b>1,423.6</b>	<b>649.1</b>

For a detailed split of income tax items within other comprehensive income please refer to Note 13 Taxes on income.

# Consolidated balance sheet

in EUR million	Notes	Dec 19	Dec 20
<b>Assets</b>			
Cash and cash balances	15	10,693.3	35,838.5
Financial assets held for trading	20, 21	5,759.6	6,356.0
Derivatives	20	2,805.4	2,954.4
Other financial assets held for trading	21	2,954.2	3,401.7
Pledged as collateral	29	429.8	68.0
Non-trading financial assets at fair value through profit or loss	22	3,208.3	3,082.8
Pledged as collateral	29	38.6	7.9
Equity instruments	22	390.1	347.3
Debt securities	22	2,334.8	2,048.5
Loans and advances to customers	22	483.4	687.0
Financial assets at fair value through other comprehensive income	25	9,046.5	8,518.8
Pledged as collateral	29	603.2	50.0
Equity instruments	25	210.1	129.8
Debt securities	25	8,836.4	8,389.0
Financial assets at amortised cost	16	204,162.1	210,940.4
Pledged as collateral	29	2,142.0	1,898.5
Debt securities	16	26,763.8	29,578.9
Loans and advances to banks	16	23,054.6	21,466.2
Loans and advances to customers	16	154,343.7	159,895.3
Finance lease receivables	Leases	4,034.4	4,127.1
Hedge accounting derivatives	27	130.1	205.2
Fair value changes of hedged items in portfolio hedge of interest rate risk	27	-3.8	5.3
Property and equipment	38	2,629.2	2,552.1
Investment properties	38	1,265.9	1,280.4
Intangible assets	39	1,368.3	1,358.9
Investments in associates and joint ventures	47	163.0	190.1
Current tax assets	13	80.7	174.7
Deferred tax assets	13	477.1	460.1
Assets held for sale	51	268.9	211.8
Trade and other receivables	18	1,408.1	1,341.0
Other assets	40	1,001.1	750.6
<b>Total assets</b>		<b>245,692.8</b>	<b>277,393.7</b>

in EUR million	Notes	Dec 19	Dec 20
<b>Liabilities and equity</b>			
Financial liabilities held for trading	20, 23	2,421.1	2,625.0
Derivatives	20	2,005.4	2,037.5
Other financial liabilities held for trading	23	415.7	587.6
Financial liabilities at fair value through profit or loss	24	13,494.3	12,091.0
Deposits from customers	24	264.8	254.0
Debt securities issued	24	13,010.5	11,656.6
Other financial liabilities	24	219.0	180.4
Financial liabilities at amortised cost	19	204,143.4	235,125.3
Deposits from banks	19	13,140.6	24,771.3
Deposits from customers	19	173,066.1	190,816.4
Debt securities issued	19	17,360.3	19,019.8
Other financial liabilities		576.3	517.7
Lease liabilities	Leases	515.1	559.7
Hedge accounting derivatives	27	269.2	188.7
Fair value changes of hedged items in portfolio hedge of interest rate risk	27	0.0	0.1
Provisions	42	1,918.7	2,081.9
Current tax liabilities	13	60.6	58.5
Deferred tax liabilities	13	17.9	20.0
Liabilities associated with assets held for sale	51	6.2	1.4
Other liabilities	41	2,369.0	2,231.8
<b>Total equity</b>	44	<b>20,477.3</b>	<b>22,410.3</b>
Equity attributable to non-controlling interests	44	4,857.5	5,073.1
Additional equity instruments	44	1,490.4	2,733.0
Equity attributable to owners of the parent	44	14,129.5	14,604.2
Subscribed capital	44	859.6	859.6
Additional paid-in capital	44	1,477.7	1,477.7
Retained earnings and other reserves	44	11,792.1	12,266.9
<b>Total liabilities and equity</b>		<b>245,692.8</b>	<b>277,393.7</b>

## Consolidated statement of changes in equity

in EUR million	Subscribed capital	Additional paid-in capital	Retained earnings	Cash flow hedge reserve	Fair value reserve	Own credit risk reserve	Currency reserve	Remeasur-ement of defined benefit plans	Equity attributable to owners of the parent	Additional equity instruments	Equity attributable to non-controlling interests	Total equity
<b>As of 1 January 2020</b>	<b>860</b>	<b>1,478</b>	<b>13,095</b>	<b>-45</b>	<b>260</b>	<b>-399</b>	<b>-610</b>	<b>-509</b>	<b>14,129</b>	<b>1,490</b>	<b>4,857</b>	<b>20,477</b>
Changes in treasury shares	0	0	-58	0	0	0	0	0	-58	0	0	-58
Dividends paid	0	0	-115	0	0	0	0	0	-115	0	-5	-119
Capital increase/decrease	0	0	0	0	0	0	0	0	0	1,243	6	1,249
Changes in scope of consolidation and ownership interest	0	0	-2	0	0	0	0	0	-2	0	-1	-3
Reclassification from other comprehensive income to retained earnings	0	0	69	0	-68	-1	0	0	0	0	0	0
Other changes	0	0	0	0	0	0	0	0	0	0	0	0
Total comprehensive income	0	0	783	81	47	110	-332	-40	649	0	215	864
Net result for the period	0	0	783	0	0	0	0	0	783	0	242	1,025
Other comprehensive income	0	0	0	81	47	110	-332	-40	-134	0	-27	-161
Change from remeasurement of defined benefit plans	0	0	0	0	0	0	0	-40	-40	0	-19	-59
Change in fair value reserve	0	0	0	0	47	0	0	0	47	0	-8	39
Change in cash flow hedge reserve	0	0	0	81	0	0	0	0	81	0	0	81
Change in currency reserve	0	0	0	0	0	0	-332	0	-332	0	-7	-338
Change in own credit risk reserve	0	0	0	0	0	110	0	0	110	0	6	116
<b>As of 31 December 2020</b>	<b>860</b>	<b>1,478</b>	<b>13,773</b>	<b>36</b>	<b>239</b>	<b>-290</b>	<b>-941</b>	<b>-549</b>	<b>14,604</b>	<b>2,733</b>	<b>5,073</b>	<b>22,410</b>

In the column ‘Additional equity instruments’, Erste Group reports additional tier 1 bonds issued in 2020 with a nominal value of EUR 1,250 million (2019: EUR 500 million). After deduction of costs directly attributable to the capital increase of EUR 7 million (2019: EUR 3 million) the net increase in capital amounted to EUR 1.243 million (2019: EUR 497 million). Additional tier 1 bonds are unsecured and subordinated bonds which are classified as equity under IFRS. For further details, see Note 44 Total equity.

in EUR million	Subscribed capital	Additional paid-in capital	Retained earnings	Cash flow hedge reserve	Fair value reserve	Own credit risk reserve	Currency reserve	Remeasurement of defined benefit plans	Equity attributable to owners of the parent	Additional equity instruments	Equity attributable to non-controlling interests	Total equity
<b>As of 1 January 2019</b>	<b>860</b>	<b>1,477</b>	<b>12,280</b>	<b>-3</b>	<b>229</b>	<b>-435</b>	<b>-598</b>	<b>-428</b>	<b>13,381</b>	<b>993</b>	<b>4,494</b>	<b>18,869</b>
Changes in treasury shares	0	0	-13	0	0	0	0	0	-13	0	0	-13
Dividends paid	0	0	-663	0	0	0	0	0	-663	0	-41	-705
Capital increase/decrease	0	1	0	0	0	0	0	0	1	497	4	502
Changes in scope of consolidation and ownership interest	0	0	0	0	0	0	0	0	0	0	6	6
Reclassification from other comprehensive income to retained earnings	0	0	21	0	-48	27	0	0	0	0	0	0
Other changes	0	0	-1	0	0	0	0	0	-1	0	0	0
Total comprehensive income	0	0	1,470	-42	80	9	-12	-81	1,424	0	394	1,818
Net result for the period	0	0	1,470	0	0	0	0	0	1,470	0	441	1,911
Other comprehensive income	0	0	0	-42	80	9	-12	-81	-47	0	-46	-93
Change from remeasurement of defined benefit plans	0	0	0	0	0	0	0	-81	-81	0	-41	-123
Change in fair value reserve	0	0	0	0	80	0	0	0	80	0	-4	76
Change in cash flow hedge reserve	0	0	0	-42	0	0	0	0	-42	0	0	-43
Change in currency reserve	0	0	0	0	0	0	-12	0	-12	0	-2	-14
Change in own credit risk reserve	0	0	0	0	0	9	0	0	9	0	1	10
<b>As of 31 December 2019</b>	<b>860</b>	<b>1,478</b>	<b>13,095</b>	<b>-45</b>	<b>260</b>	<b>-399</b>	<b>-610</b>	<b>-509</b>	<b>14,129</b>	<b>1,490</b>	<b>4,857</b>	<b>20,477</b>

In the line 'Changes in scope of consolidation and ownership interest' the acquisition of Ohrdska Banka AD Skopje is disclosed. The consideration for the acquisition of 91.57% of the shares amounted to EUR 31 million. As a consequence, a non-controlling interest in the amount of EUR 5 million was considered. For further details, see Note 46 Subsidiaries.

## Consolidated statement of cash flows

in EUR million	Notes	1-12 19	1-12 20
<b>Net result for the period</b>		<b>1,911.1</b>	<b>1,025.5</b>
<b>Non-cash adjustments for items in net profit/loss for the year</b>			
Depreciation, amortisation and net impairment of non-financial assets	38, 39	737.6	614.3
Net allocation of credit loss allowances and other provisions	12	399.9	1,441.2
Gains/losses from measurement and derecognition of financial assets and financial liabilities	9, 10	-89.2	-189.6
Other adjustments		113.5	-277.4
<b>Changes in assets and liabilities from operating activities after adjustment for non-cash components</b>			
Financial assets held for trading	20, 21	-147.2	-607.9
<b>Non-trading financial assets at fair value through profit or loss</b>			
Equity instruments	22	-17.3	42.8
Debt securities	22	489.3	337.1
Loans and advances to customers	22	-194.5	-212.7
<b>Financial assets at fair value through other comprehensive income: debt securities</b>			
Financial assets at amortised cost	16		
Debt securities	16	-686.8	-2,816.0
Loans and advances to banks	16	-3,956.9	1,585.3
Loans and advances to customers	16	-10,168.9	-6,790.7
Finance lease receivables	Leases	-269.3	-106.2
Hedge accounting derivatives	27	-40.0	6.2
Other assets from operating activities	18, 40	-305.9	310.3
<b>Financial liabilities held for trading</b>			
Financial liabilities at fair value through profit or loss	20, 23	-83.1	308.9
Financial liabilities measured at amortised cost	24	-757.3	-1,271.9
<b>Financial liabilities measured at amortised cost</b>			
Deposits from banks	19	-4,611.5	11,630.8
Deposits from customers	19	10,127.6	17,750.3
Debt securities issued	19	1,067.7	1,659.4
Other financial liabilities		89.2	-58.6
Hedge accounting derivatives	27	-7.8	-80.5
Other liabilities from operating activities	41	-83.0	-291.1
<b>Cash flow from operating activities</b>		<b>-6,193.7</b>	<b>24,493.4</b>
<b>Proceeds of disposal</b>			
Financial assets at fair value through other comprehensive income: equity instruments	25	43.5	86.3
Investments in associates and joint ventures	47	4.4	5.0
Property and equipment and intangible assets	38, 39	69.4	147.3
Investment properties	38	17.9	11.5
<b>Acquisition of</b>			
Financial assets at fair value through other comprehensive income: equity instruments	25	0.0	-1.1
Investments in associates and joint ventures	47	0.0	0.0
Property and equipment and intangible assets	38, 39	-591.0	-549.5
Investment properties	38	-119.7	-51.1
<b>Acquisition of subsidiaries (net of cash and cash equivalents acquired)</b>			
		142.4	0.0
Disposal of subsidiaries		0.0	0.0
<b>Cash flow from investing activities</b>		<b>-433.1</b>	<b>-351.6</b>
Capital increase	44	501.7	1,248.7
Capital decrease	44	0.0	0.0
Changes in ownership interests that do not result in a loss of control	44	1.5	-2.8
Dividends paid to equity holders of the parent	44	-663.3	-114.6
Dividends paid to non-controlling interests	44	-41.5	-4.8
Changes in non-controlling interests	44	5.0	0.0
<b>Cash flow from financing activities</b>		<b>-196.6</b>	<b>1,126.5</b>
<b>Cash and cash equivalents at the beginning of the period</b>			
	15	<b>17,549.2</b>	<b>10,693.3</b>
Cash flow from operating activities		-6,193.7	24,493.4
Cash flow from investing activities		-433.1	-351.6
Cash flow from financing activities		-196.6	1,126.5
Effect of currency translation		-32.5	-123.0
<b>Cash and cash equivalents at the end of period</b>	15	<b>10,693.3</b>	<b>35,838.5</b>
<b>Cash flows related to taxes, interest and dividends (included in cash flow from operating activities)</b>			
Payments for taxes on income	13	-468.1	-438.9
Interest received	2	7,800.8	7,233.2
Dividends received	4	27.9	19.9
Interest paid	2	-3,054.9	-2,575.8

Cash and cash equivalents are equal to cash in hand, cash balances at central banks and other demand deposits.

# Notes to the group financial statements of Erste Group

## General information

Erste Group Bank AG is Austria's oldest savings bank and listed on the Vienna Stock Exchange. It is also quoted on the Prague Stock Exchange and on the Bucharest Stock Exchange. The registered office of Erste Group Bank AG is located at Am Belvedere 1, 1100 Vienna, Austria.

The group of Erste Group Bank AG (hereinafter referred to as 'Erste Group' or 'Group') offers a complete range of banking and other financial services, such as savings accounts, asset management (including investment funds), consumer credit and mortgage lending, investment banking, securities and derivatives trading, portfolio management, project finance, foreign trade financing, corporate finance, capital market and money market services, foreign exchange trading, leasing and factoring.

These consolidated financial statements have been prepared and authorised for issue by the management board as at the signing date of this report. Both, the supervisory board (25 March 2021) and the annual general meeting (19 May 2021) may amend the individual financial statements of Erste Group Bank AG, which in turn may have an impact on these consolidated financial statements. The consolidated financial statements have not been accepted by the supervisory board and the financial statements of Erste Group Bank AG have not been approved by the supervisory board at the date of this report.

Erste Group is subject to the regulatory requirements of Austrian and European supervisory bodies (National Bank, Financial Market Authority, Single Supervisory Mechanism). These regulations include those pertaining to minimum capital adequacy requirements, categorisation of exposures and off-balance sheet commitments, credit risk connected with clients of the Group, market risk (including interest rate and foreign exchange risk), and operational risk.

In addition to the banking entities, some Group companies are subject to regulatory requirements, specifically in relation to asset management.

## Significant accounting policies

### a) Basis of preparation

The consolidated financial statements of Erste Group for the financial year ending on 31 December 2020 and the related comparative information were prepared in compliance with applicable International Financial Reporting Standards (IFRS) as adopted by the European Union on the basis of IAS Regulation (EC) No. 1606/2002. The requirements of Section 59a of the Austrian Banking Act and Section 245a of the Austrian Commercial Code are fulfilled.

The consolidated financial statements have been prepared on a going concern basis.

Erste Group is subject to regulatory restrictions on capital distributions stemming from the EU-wide capital requirements regulations applicable to all credit institutions based in the EU. As a consequence of the Covid-19 crisis, the European Central Bank as well as some local national banks issued recommendations to restrict dividend payouts. As a result, no dividends were paid out by Erste Group and most of the Erste Group subsidiaries did not pay out dividends to the parent Erste Group Bank AG. Erste Group does not have any other significant restrictions on its ability to access or use the assets and settle the liabilities of the Group. Also, the owners of non-controlling interests in Group subsidiaries do not have rights that can restrict the Group's ability to access or use the assets and settle the liabilities of the Group.

Except as otherwise indicated, all amounts are stated in millions of euro. The tables in this report may contain rounding differences. The abbreviations used in the consolidated financial statements of Erste Group are explained in the appendix 'Abbreviations' at the end of this report.

### b) Covid-19 disclosures

In the consolidated financial statements of Erste Group, considerations and significant impacts of the Covid-19 outbreak are presented in those chapters to which they can be assigned thematically. An overview about these disclosures is presented in the following:

- \_ The chapter 'c) Accounting and measurement methods' discusses the accounting and measurement methods used for public moratoria and payment holidays, public guarantees and impairment of non-financial assets including significant effects of those topics on the consolidated financial statements in 2020.
- \_ The chapter 'd) Significant accounting judgements, assumptions and estimates' contains information about the key sources of estimation uncertainty in the light of the Covid-19 outbreak.
- \_ Note 33 Own funds and capital requirements discusses the adjustments to the regulatory framework due to the current Covid-19 crisis.

\_ Note 34 Credit risk contains a separate sub-chapter 'Covid-19' which explains the considerations of the pandemic on the ECL measurement, sensitivity analyses and information on credit exposures subject to certain Covid 19 measures.

## c) Accounting and measurement methods

### Foreign currency translation

The consolidated financial statements are presented in euro, which is the functional currency of Erste Group Bank AG, the parent company of Erste Group. The functional currency is the currency of the primary business environment in which an entity operates. Each entity in Erste Group determines its own functional currency, and items included in the financial statements of each entity are measured using that functional currency.

For foreign currency translation, exchange rates quoted by the central banks in each country are used. For Erste Group entities with the euro as functional currency, these are the European Central Bank reference rates.

#### i. Transactions and balances in foreign currency

Transactions in foreign currencies are initially recorded at the functional currency exchange rate effective as of the date of the transaction. Subsequently, monetary assets and liabilities denominated in foreign currencies are translated at the functional currency exchange rate as of the balance sheet date. All resulting exchange differences that arise are recognised in the statement of income under the line item 'Net trading result'. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as of the dates of the initial transactions, i.e. they do not give rise to exchange differences. Non-monetary items that are measured at fair value (such as equity investments) in a foreign currency are translated using the exchange rates at the date when the fair value is measured, thus the exchange differences are part of the fair value gains or losses.

#### ii. Translation of the statements of Group companies

Assets and liabilities of foreign operations (foreign subsidiaries and branches) are translated into Erste Group's presentation currency, the euro, at the rate of exchange as of the balance sheet date (closing rate). Their consolidated statement of income and consolidated statement of comprehensive income are translated at the average exchange rate of the respective reporting period calculated on the basis of daily rates. Goodwill, intangible assets (i.e. customer relationships and brand) and fair value adjustments to the carrying amounts of assets and liabilities recognised on acquisition of foreign subsidiaries on the acquisition are treated as assets and liabilities of the foreign subsidiaries and are translated at the closing rate. However, goodwill of Česká spořitelna a.s. is translated at the historical FX rate as allowed by the transitional provisions in IAS 21.59.

Exchange differences arising on translation are recognised in OCI in the line 'Currency reserve' of the statement of comprehensive income. The accumulated OCI is presented in equity, specifically under 'Currency reserve' in the statement of changes in equity. On disposal of a foreign subsidiary, the cumulative amount of translation differences recognised in other comprehensive income is recognised in the statement of income under the line item 'Other operating result'.

### Accounting treatment of issues related to Covid-19

#### i. Public moratoria and payment holidays

In light of the spread of Covid-19, a variety of measures have been taken by governments in Erste Group's region aimed at addressing the economic consequences of the outbreak on individuals, households and businesses. Such measures include, for example, public moratoria on repayment of loans, overdraft facilities and mortgages. Further, Erste Group is offering renegotiations of repayment schedules and payment holidays on a voluntary basis to customers facing liquidity shortages.

The public moratoria in general relate to customers which were performing and to their exposures existing before the outbreak of the Covid-19 pandemic. Most of the public moratoria are based on an opt-in approach, meaning that customers have to ask the bank for the payment reliefs. However, there are also cases when all applicable customers are automatically subject to the moratorium with an opt-out possibility. Such opt-out models have been implemented in Hungary and Serbia. The range of payment deferral periods in Erste Group countries was originally enacted between 3 to 9 months. However, prolongations of the moratoria have been provided afterwards in some countries. In Austria the clients can currently postpone payment obligations becoming due till 31 January 2021 for 10 months. Apart from prolongations, also new opt-in moratorium schemes were issued by local governments, for example, in Hungary and Romania. In most cases interest continues to accrue on the outstanding balance during the moratorium period. Nevertheless, in many cases an economic loss is incurred and modification losses are recognised from an accounting perspective. This results from the fact that the interest accrued, instead of being repaid or capitalised at the end of the moratorium, is repaid over the period after the moratorium.

Both public moratoria and voluntarily granted payment holidays modify contractual cash flows of the related financial asset and are therefore treated as contractual modifications within the meaning of IFRS 9. The accounting policies disclosed in chapter 'Financial instruments – Significant accounting policies', part 'Derecognition of financial instruments including treatment of contractual modifications' apply.

The public moratoria and payment holidays applied in Erste Group did not lead to derecognition. In particular, this is because the moratoria and payment holidays are typically below one year and in most cases the contractual interest continues to accrue during the suspension phase. Thus the present value effect of the modification is less than 10%, thus it is below the threshold defined for significant modifications leading to derecognition.

In the statement of income, the modification gain or loss is presented in the line 'Interest income' under 'Net interest income' if the modification relates to financial assets in Stage 1. For financial assets in Stage 2 and 3 and POCI financial assets, the modification gain or loss is presented in the line 'Impairment result from financial instruments'.

With respect to the assessment of significant increases in credit risk (SICR), Erste Group does not consider the public moratoria and payment holidays in itself as automatic SICR triggers, but applies its specific assessment rules consisting of qualitative information and quantitative thresholds. Details on this assessment and other considerations on the expected credit loss estimation in the light of the Covid-19 outbreak are described in Note 34 Credit risk.

In 2020, Erste Group incurred modification losses in total amount of EUR 73.6 million. The vast majority of this impact relates to contractual modifications arising from Covid-19-related to public or private moratoria, as well as to other bilaterally agreed contractual changes aimed at addressing or preventing clients' liquidity shortages or other financial difficulties associated with the Covid-19 crisis. Out of the total modification losses, an amount of EUR 49.5 million was presented in the statement of income in line item 'Net interest income', while the remaining EUR 24.1 million was presented in line item 'Impairment result from financial instruments'. About 70% of the modification losses was incurred by following major CEE banks: Ceska sporitelna, Erste Bank Hungary, Banca Comerciala Romana, Erste Bank Croatia (Erste & Steiermärkische Bank d.d.) and Erste Bank Serbia.

## **ii. Public guarantees**

In their efforts to mitigate the economic effects of Covid-19, some governments and other public institutions in Erste Group's region are providing public guarantees on banks' exposures. The relevant accounting policy for financial guarantees is disclosed in note 42 Provisions, part Financial guarantees. Financial guarantees received in the context of public Covid-19 measures typically related to new credit facilities and are therefore considered as integral. Integral financial guarantees are included in the estimates of expected credit losses from the related financial assets. Premiums paid for integral financial guarantees and other credit enhancements are considered in the EIR of the related financial assets. The existence of such credit enhancements does not affect the SICR assessment.

## **iii. Impairment of non-financial assets**

The market capitalisation of Erste Group at year-end 2020 was below the carrying amount of the net assets. Therefore, a thorough analysis was performed to ensure the recoverability of the non-financial assets. In the course of this analysis the group has estimated the value in use on the level of the cash-generating units (CGUs). The value in use is determined by discounting the cash flows at a rate that takes into account present market rates and the specific risks of the CGU. The discount rates have been determined based on the capital asset pricing model (CAPM). According to the CAPM, the discount rate comprises a risk-free interest rate together with a market risk premium that itself is multiplied by a factor that represents the systematic market risk (beta factor). Furthermore, a country-risk premium component is considered in calculation of the discount rate. The values used to establish the discount rates are determined using external sources of information. The cash flow projection period is five years. Beyond this planning horizon the cash flows are extrapolated to perpetuity based on a terminal growth rate. For those CGUs for which the carrying amount was higher than the value in use, the fair values of the underlying non-financial assets were derived and compared with the respective book values. In addition to the amounts already recognised in the course of the financial statements preparation process (see Note 38 Property, equipment and investment properties and Note 39 Intangible assets), the analysis did not reveal any need for impairment.

Further, the annual impairment test on the goodwill of Česká spořitelna a.s. did not result in an impairment loss booking as the calculated recoverable amount exceeds the carrying amount. Details on the goodwill impairment test are described in Note 39 Intangible assets.

## **iv. Impairment of financial instruments**

The main contributor to the impairment allocation in the line item 'Impairment result from financial instruments' in the amount of EUR 823.4 million (out of overall impairment result in the amount of EUR 1,294.8 million) is directly attributable to changes in macro environment and management actions to identify mostly affected portfolios due to Covid-19 pandemic. Observed deteriorations in credit portfolios, which were also significantly driven by current Covid-19 situation, are the main reason for the remaining impairment allocation.

Details on the effects of Covid-19 on the expected credit loss estimation are described in Note 34 Credit risk.

## **d) Significant accounting judgements, assumptions and estimates**

The consolidated financial statements contain amounts that have been determined on the basis of judgements and by the use of estimates and assumptions. The estimates and assumptions used are based on historical experience and other factors, such as planning as well as expectations and forecasts of future events that are currently deemed to be reasonable. As a consequence of the uncertainty associated with these assumptions and estimates, actual results could in future periods lead to adjustments in the carrying amounts of the related assets or

liabilities. The most significant uses of judgements, assumptions and estimates are described in the notes of the respective assets and liabilities and relate in particular to:

- \_ Taxes on income and deferred tax assets (Note 13 Taxes on income)
- \_ SPPI assessment of financial instruments (Chapter Financial instruments – Significant accounting policies)
- \_ Business model assessment of financial instruments (Chapter Financial instruments – Significant accounting policies)
- \_ Fair value of financial instruments (Note 26 Fair value of financial instruments)
- \_ Impairment of financial instruments (Chapter Financial instruments – Significant accounting policies, Note 34 Credit risk)
- \_ Impairment of non-financial assets (Chapter Non-current assets and other investments)
- \_ Provisions (Note 42 Provisions)
- \_ Defined employees benefit plans (Note 42 Provisions)
- \_ Control of subsidiaries (Note 46 Subsidiaries)
- \_ Significant influence in associates and joint ventures (Note 47 Investments in associates and joint ventures)
- \_ Interest in structured entities (Note 48 Unconsolidated structured entities)

The Covid-19 pandemic increased the level of uncertainty. The consequences for the economy as well as the measures taken by governments and regulators are likely to affect Erste Group's financial performance and position. The potential effects include significant impacts on expected credit losses, on operating income as well as impacts of potential goodwill and other non-financial assets impairment assessments. All negative effects that could be reasonably estimated were recognised by 2020 end. Erste Group will continue to follow the developments closely and will recognise any effects as the situation further unfolds.

### e) Application of amended and new IFRS/IAS

The accounting policies adopted are consistent with those used in the previous financial year except for standards and interpretations that became effective for financial years beginning after 1 January 2020. As regards new standards and interpretations and their amendments, only those that are relevant for the business of Erste Group are listed below.

#### Effective standards and interpretations

The following amendments of standards have become mandatory for the financial year 2020 and have been endorsed by the EU:

- \_ Amendments to IFRS 3: Definition of a Business.
- \_ Amendments to IFRS 9, IAS 39 and IFRS 7: Interest Rate Benchmark Reform
- \_ Amendment to IFRS 16: Leases Covid-19 Related Rent Concessions
- \_ Amendments to IAS 1 and IAS 8: Definition of Material

The amendments to IFRS 9, IAS 39 and IFRS 7: Interest Rate Benchmark Reform were applied early in 2019. Related disclosures are provided in Note 27 Hedge Accounting. Application of the above mentioned amendments in 2020 did not have a significant impact on Erste Group's financial statements.

#### Standards and interpretations not yet effective

The standards and amendments shown below were issued by the IASB but are not yet effective.

Following amendments to standards are already endorsed by the EU:

- \_ Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16: Interest Rate Benchmark Reform – Phase 2

Following standards and amendments and interpretations have not yet been endorsed by the EU until 19 February 2021:

- \_ IFRS 17: Insurance contracts
- \_ Annual Improvements to IFRSs 2018-2020 Cycle
- \_ Amendments to IAS 1: Disclosure of Accounting Policies
- \_ Amendments to IAS 8: Definition of Accounting Estimates

**Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16: Interest Rate Benchmark Reform – Phase 2.** The amendments were issued in August 2020 and are effective for annual periods beginning on or after 1 January 2021. The amendments introduce a practical expedient that modifications of financial assets and financial liabilities required by the reform are accounted for by updating the effective interest rate. A similar practical expedient is provided for lessee accounting applying IFRS 16. Regarding hedge accounting the hedge designation and documentation is amended and the effects of the benchmark rate change are included in the measurement of the hedging instrument and the hedged item. IFRS 7 disclosures requirements have been extended in order to allow users to understand the nature, extent and management of risks arising from the IBOR reform as well as progress in transitioning to alternative benchmark rates.

Application of these amendments will simplify the treatment compared to previous IFRS requirements which would have led to a more complex modification gain/loss or derecognition accounting or hedge accounting discontinuations. The less complex treatment is not expected to have a significant impact on Erste Group's financial statements. However, the amendments will result in new disclosures.

Erste Group has decided not to apply the amendments early since no replacement of the benchmark rates occurred in 2020. Centrally cleared derivatives were subject to switch in the discounting curve since the cash collateral remuneration changed for the new overnight benchmark rates. However, the valuation effect was compensated by one-off payments without affecting the value of hedging derivatives. Also, there was no change in the designated interest rate risk portion on the hedged items. As a result, the hedge designations and documentations were not considered to be affected by the reform during 2020.

**IFRS 17: Insurance contracts.** IFRS 17 was issued in May 2017 and is effective for annual periods beginning on or after 1 January 2023. IFRS 17 establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts within the scope of the standard. The objective of IFRS 17 is to ensure that an entity provides relevant information that faithfully represents those contracts. This information gives a basis for users of financial statements to assess the effect that insurance contracts have on the entity's financial position, financial performance and cash flows. Erste Group is in process of assessing whether some of its contracts fall in scope of IFRS 17. Erste Group will estimate the effect on its financial statements when this has been clarified.

**Annual Improvements to IFRSs 2018-2020 Cycle.** In May 2020, the IASB issued a set of amendments to various standards. The amendments to IFRS 1, IFRS 9, IFRS 16 and IAS 41 are effective for annual periods beginning on or after 1 January 2022. Application of these amendments is not expected to have a significant impact on Erste Group's financial statements.

**Amendments to IAS 1: Disclosure of Accounting policies.** The amendments to IAS 1 were issued In February 2021 and are effective for annual periods beginning on or after 1 January 2023. The amendments specify that an entity is required to disclose its material accounting policy information. A guidance was added to explain how an entity can identify material accounting policy information and to give examples of when accounting policy information is likely to be material. Application of these amendments is not expected to have a significant impact on Erste Group's financial statements. However, revisions in the disclosures of the accounting policies may be required.

**Amendments to IAS 8: Definition of Accounting Estimates.** The amendments to IAS 8 were issued In February 2021 and are effective for annual periods beginning on or after 1 January 2023. The amendments clarify how companies should distinguish changes in accounting policies from changes in accounting estimates. Application of these amendments is not expected to have a significant impact on Erste Group's financial statements.

# PERFORMANCE / RETURN

## 1. Segment reporting

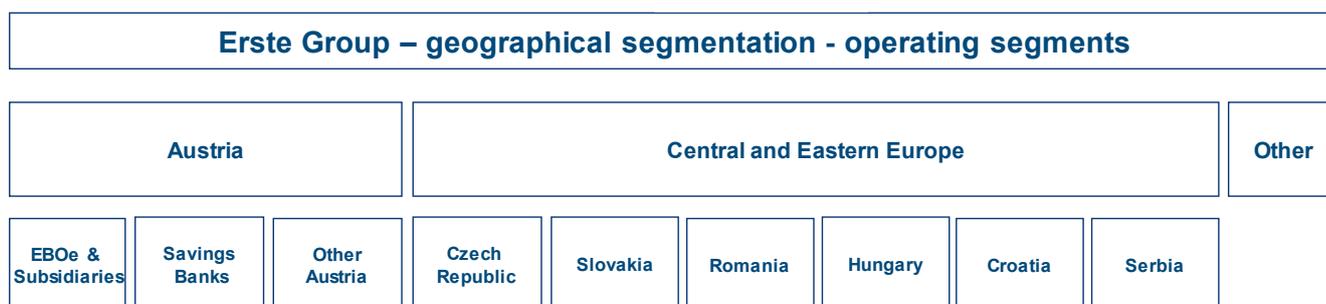
Erste Group's segment reporting is based on IFRS 8 Operating Segments, which adopts the management approach. Accordingly, segment information is prepared on the basis of internal management reporting that is regularly reviewed by the chief operating decision maker to assess the performance of the segments and make decisions regarding the allocation of resources. Within Erste Group the function of the chief operating decision maker is exercised by the management board.

Erste Group uses a matrix organisational structure with geographical segmentation and business segments. Since the chief operating decision maker performs the steering primarily based on geographical segments, those are defined as operating segments according to IFRS 8. In order to provide more comprehensive information, the performance of the business segments is reported additionally.

### Geographical segmentation (operating segments)

For the purpose of segment reporting geographical segments are defined as operating segments, for which the information is presented on the basis of the booking entity's location (not the country of risk). In case of information regarding a partial group, the allocation is based on the location of the respective parent entity according to the local management responsibility.

Geographical areas are defined according to the core markets in which Erste Group operates. Based on the locations of the banking and other financial institution participations, the geographical areas consist of two core markets, Austria and Central and Eastern Europe and a residual segment Other that comprises the remaining business activities of Erste Group outside its core markets as well as the reconciliation to the consolidated accounting result.



The geographical area Austria consists of the following three operating segments:

- The **Erste Bank Oesterreich & Subsidiaries** (EBOe & Subsidiaries) segment comprises Erste Bank der oesterreichischen Sparkassen AG (Erste Bank Oesterreich) and its main subsidiaries (e.g. sBausparkasse, Salzburger Sparkasse, Tiroler Sparkasse, Sparkasse Hainburg).
- The **Savings banks** segment includes those savings banks which are members of the Haftungsverbund (cross-guarantee system) of the Austrian savings banks sector and in which Erste Group does not hold a majority stake but which are fully controlled according to IFRS 10. The fully or majority owned Erste Bank Oesterreich, Tiroler Sparkasse, Salzburger Sparkasse, and Sparkasse Hainburg are not part of the Savings Banks segment.
- The **Other Austria** segment comprises Erste Group Bank AG (Holding) with its Corporates and Group Markets business, Erste Group Immorent GmbH, Erste Asset Management GmbH and Intermarket Bank AG.

The geographical area Central and Eastern Europe (CEE) consists of six operating segments covering Erste Group's banking subsidiaries located in the respective CEE countries:

- **Czech Republic** (comprising Česká spořitelna Group)
- **Slovakia** (comprising Slovenská sporiteľňa Group)
- **Romania** (comprising Banca Comercială Română Group)
- **Hungary** (comprising Erste Bank Hungary Group)
- **Croatia** (comprising Erste Bank Croatia Group)
- **Serbia** (comprising Erste Bank Serbia Group).

The residual segment **Other** covers mainly centrally managed activities and items that are not directly allocated to other segments. It comprises the corporate center of Erste Group Bank AG (and thus dividends and the refinancing costs from participations, general administrative expenses), internal service providers (facility management, IT, procurement), the banking tax of Erste Group Bank AG as well as free capital of Erste Group (defined as the difference of the total average IFRS equity and the average economical equity allocated to the segments). Asset/Liability Management of Erste Group Bank AG as well as the reconciliation to the consolidated accounting result (e.g. intercompany eliminations, dividend eliminations) are also part of the segment Other.

## Business segmentation

Apart from geographical segments, which are Erste Group's operating segments, business segments are reported as well.



**Retail.** The Retail segment comprises the business with private individuals, micros and free professionals within the responsibility of account managers in the retail network. This business is operated by the local banks in cooperation with their subsidiaries such as leasing and asset management companies with a focus on simple products ranging from mortgage and consumer loans, investment products, current accounts, savings products to credit cards and cross selling products such as leasing, insurance and building society products.

**Corporates.** The Corporates segment comprises business done with corporate customers of different turnover size (small and medium-sized enterprises and Large Corporate customers) as well as commercial real estate and public sector business.

**Group Markets.** The Group Markets (GM) segment comprises trading and markets services as well as customer business with financial institutions. It includes all activities related to the trading books of Erste Group, including the execution of trade, market making and short-term liquidity management. In addition, it comprises business connected with servicing financial institutions as clients.

**Asset/Liability Management & Local Corporate Center.** The Asset/Liability Management & Local Corporate Center (ALM & LCC) segment includes all asset/liability management functions – local and of Erste Group Bank AG (Holding) – as well as the local corporate centers which comprise all non-core banking business activities such as internal service providers and reconciliation items to local entity results. The corporate center of Erste Group Bank AG is included in the Group Corporate Center segment.

**Savings Banks.** The Savings Banks segment is identical to the operating segment Savings banks.

**Group Corporate Center.** The Group Corporate Center (GCC) segment covers mainly centrally managed activities and items that are not directly allocated to other segments. It comprises the corporate center of Erste Group Bank AG (and thus dividends and the refinancing costs from participations, general administrative expenses), internal service providers (facility management, IT, procurement), the banking tax of Erste Group Bank AG as well as free capital of Erste Group (defined as the difference of the total average IFRS equity and the average economical equity allocated to the segments).

**Intragroup Elimination.** Intragroup Elimination (IC) is not defined as a segment but is the reconciliation to the consolidated accounting result. It includes intragroup eliminations between participations of Erste Group (e.g. intragroup funding, internal cost charges). Intragroup eliminations within partial groups are disclosed in the respective segments. Dividend elimination between Erste Group Bank AG and its fully consolidated subsidiaries is performed in Group Corporate Center. Consolidation differences arising between the segments, which are eliminated over the lifespan of the underlying transaction, are part of Group Corporate Center.

## Measurement

The profit and loss statement of the segment report is based on the measures reported to the Erste Group management board for the purpose of allocating resources to the segments and assessing their performance. Management reporting as well as the segment report of Erste Group are based on IFRS. Accounting standards and methods as well as measurements used in segment reporting are the same as for the consolidated financial statements of accounting.

Interest revenues are not reported separately from interest expenses for each reportable segment. Those measures are reported on the net basis within the position 'Net interest income' as interest revenues and interest expenses are neither included into the measure of segment profit or loss reviewed by the chief operating decision maker nor otherwise regularly provided to the chief operating decision maker. Chief operating decision maker relies solely on net interest income to assess the performance of the segments and make decisions about resources to be allocated to the segments. Net fee and commission income and Other operating result are reported on a net basis according to the regular reporting to the chief operating decision maker.

Capital consumption per segment is regularly reviewed by the management of Erste Group to assess the performance of the segments. The average allocated capital is determined by the credit risk, market risk, operational risk and business strategic risk. According to the regular internal reporting to Erste Group management board, total assets and total liabilities as well as risk weighted assets and allocated capital are

disclosed per segment. Total average allocated capital for the Group equals average total equity of the Group. For measuring and assessing the profitability of segments within Erste Group, such key measures as return on allocated capital and cost/income ratio are used.

Return on allocated capital is defined as net result for the period before minorities in relation to the average allocated capital of the respective segment. Cost/income ratio is defined as operating expenses (general administrative expenses) in relation to operating income (total of net interest income, net fee and commission income, dividend income, net trading result, gains/losses from financial instruments measured at fair value through profit or loss, net result from equity method investments, rental income from investment properties and other operating lease).

## Operating segments: Geographical segmentation – overview

in EUR million	Austria		Central and Eastern Europe		Other		Total Group	
	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20
Net interest income	2,101.1	2,158.6	2,549.7	2,475.4	96.0	140.9	4,746.8	4,774.8
Net fee and commission income	1,130.1	1,176.1	955.6	894.8	-85.6	-94.1	2,000.1	1,976.8
Dividend income	17.6	9.8	4.3	3.5	6.0	6.6	27.9	19.9
Net trading result	-1.5	-17.2	268.9	214.9	50.9	-60.1	318.3	137.6
Gains/losses from financial instruments at FVPL	69.6	23.6	8.7	20.1	-102.8	18.3	-24.5	62.0
Net result from equity method investments	-0.4	1.8	11.3	4.7	6.2	3.9	17.1	10.4
Rental income from investment properties & other operating leases	131.3	143.7	50.4	49.8	-11.5	-19.9	170.1	173.6
General administrative expenses	-2,215.3	-2,184.8	-1,900.2	-1,842.6	-167.8	-193.1	-4,283.3	-4,220.5
thereof depreciation and amortization	-177.1	-178.0	-276.8	-265.0	-87.0	-97.8	-541.0	-540.9
Gains/losses from derecognition of financial assets at AC	1.2	7.7	0.0	0.3	-0.3	-1.1	0.9	6.8
Other gains/losses from derecognition of financial instruments not at FVPL	-0.9	-0.6	-1.4	0.7	25.8	-0.5	23.5	-0.4
Impairment result from financial instruments	-12.5	-605.3	-11.9	-711.2	-14.8	21.7	-39.2	-1,294.8
Other operating result	54.4	-35.2	-365.8	-223.0	-316.8	-20.1	-628.2	-278.3
Levies on banking activities	-8.0	-8.5	-103.6	-92.2	-16.4	-17.0	-128.0	-117.7
<b>Pre-tax result from continuing operations</b>	<b>1,274.7</b>	<b>678.3</b>	<b>1,569.5</b>	<b>887.2</b>	<b>-514.5</b>	<b>-197.5</b>	<b>2,329.7</b>	<b>1,368.0</b>
Taxes on income	-280.7	-95.2	-307.1	-188.1	169.2	-69.2	-418.7	-342.5
<b>Net result for the period</b>	<b>994.0</b>	<b>583.1</b>	<b>1,262.4</b>	<b>699.1</b>	<b>-345.4</b>	<b>-256.7</b>	<b>1,911.1</b>	<b>1,025.5</b>
Net result attributable to non-controlling interests	387.7	216.2	45.7	22.0	7.5	4.1	440.9	242.3
<b>Net result attributable to owners of the parent</b>	<b>606.3</b>	<b>366.9</b>	<b>1,216.7</b>	<b>677.2</b>	<b>-352.8</b>	<b>-260.9</b>	<b>1,470.1</b>	<b>783.1</b>
Operating income	3,447.8	3,496.5	3,848.8	3,663.1	-40.7	-4.4	7,255.9	7,155.1
Operating expenses	-2,215.3	-2,184.8	-1,900.2	-1,842.6	-167.8	-193.1	-4,283.3	-4,220.5
<b>Operating result</b>	<b>1,232.5</b>	<b>1,311.7</b>	<b>1,948.6</b>	<b>1,820.4</b>	<b>-208.4</b>	<b>-197.5</b>	<b>2,972.7</b>	<b>2,934.6</b>
Risk-weighted assets (credit risk, eop)	51,812	52,187	43,021	43,346	2,060	2,933	96,894	98,466
Average allocated capital	7,131	6,789	7,025	7,189	5,632	7,467	19,788	21,445
Cost/income ratio	64.3%	62.5%	49.4%	50.3%	>100%	>100%	59.0%	59.0%
Return on allocated capital	13.9%	8.6%	18.0%	9.7%	-6.1%	-3.4%	9.7%	4.8%
Total assets (eop)	158,921	182,528	112,600	119,760	-25,828	-24,894	245,693	277,394
Total liabilities excluding equity (eop)	126,184	146,072	101,011	107,557	-1,979	1,354	225,216	254,983
<b>Impairments</b>	<b>-12.2</b>	<b>-612.3</b>	<b>-38.8</b>	<b>-767.9</b>	<b>-231.7</b>	<b>28.1</b>	<b>-282.8</b>	<b>-1,352.1</b>
Net impairment loss on financial assets AC/FVTOCI and finance lease receivables	-45.2	-516.2	-57.0	-645.0	-7.0	25.6	-109.2	-1,135.6
Net impairment loss on commitments and guarantees given	32.7	-89.1	45.1	-66.2	-7.8	-3.9	70.0	-159.2
Impairment of goodwill	0.0	0.0	0.0	0.0	-165.0	0.0	-165.0	0.0
Net impairment on investments in subsidiaries, joint ventures and associates	0.3	0.0	-0.0	-8.1	-46.1	25.7	-45.8	17.5
Net impairment on other non-financial assets	0.0	-7.0	-27.0	-48.6	-5.8	-19.3	-32.8	-74.8

## Operating segments: Geographical area Austria

in EUR million	EBOe & Subsidiaries		Savings Banks		Other Austria		Austria	
	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20
Net interest income	642.1	638.2	1,052.1	1,069.4	406.9	451.0	2,101.1	2,158.6
Net fee and commission income	398.9	406.6	490.6	519.6	240.7	249.9	1,130.1	1,176.1
Dividend income	6.9	6.4	6.1	4.6	4.5	-1.2	17.6	9.8
Net trading result	16.9	6.5	26.8	8.1	-45.2	-31.7	-1.5	-17.2
Gains/losses from financial instruments at FVPL	12.2	7.3	25.2	8.5	32.2	7.8	69.6	23.6
Net result from equity method investments	1.7	1.6	0.0	0.0	-2.2	0.1	-0.4	1.8
Rental income from investment properties & other operating leases	39.2	59.5	39.3	38.4	52.7	45.7	131.3	143.7
General administrative expenses	-717.1	-711.4	-1,120.1	-1,106.1	-378.1	-367.2	-2,215.3	-2,184.8
thereof depreciation and amortization	-55.1	-54.2	-83.2	-85.0	-38.8	-38.8	-177.1	-178.0
Gains/losses from derecognition of financial assets at AC	0.0	0.1	2.3	0.1	-1.1	7.4	1.2	7.7
Other gains/losses from derecognition of financial instruments not at FVPL	-0.3	-0.1	-0.5	-1.7	0.0	1.2	-0.9	-0.6
Impairment result from financial instruments	-6.0	-135.8	0.7	-267.2	-7.3	-202.3	-12.5	-605.3
Other operating result	-18.6	-9.6	24.5	-2.6	48.5	-23.1	54.4	-35.2
Levies on banking activities	-3.6	-3.7	-4.3	-4.7	-0.1	-0.1	-8.0	-8.5
<b>Pre-tax result from continuing operations</b>	<b>375.9</b>	<b>269.4</b>	<b>547.1</b>	<b>271.2</b>	<b>351.7</b>	<b>137.8</b>	<b>1,274.7</b>	<b>678.3</b>
Taxes on income	-88.4	-11.5	-127.8	-54.3	-64.4	-29.4	-280.7	-95.2
<b>Net result for the period</b>	<b>287.5</b>	<b>257.9</b>	<b>419.2</b>	<b>216.8</b>	<b>287.3</b>	<b>108.3</b>	<b>994.0</b>	<b>583.1</b>
Net result attributable to non-controlling interests	24.3	35.9	354.5	175.2	9.0	5.1	387.7	216.2
<b>Net result attributable to owners of the parent</b>	<b>263.2</b>	<b>222.0</b>	<b>64.8</b>	<b>41.6</b>	<b>278.3</b>	<b>103.2</b>	<b>606.3</b>	<b>366.9</b>
Operating income	1,117.9	1,126.1	1,640.2	1,648.6	689.7	721.8	3,447.8	3,496.5
Operating expenses	-717.1	-711.4	-1,120.1	-1,106.1	-378.1	-367.2	-2,215.3	-2,184.8
<b>Operating result</b>	<b>400.8</b>	<b>414.7</b>	<b>520.1</b>	<b>542.5</b>	<b>311.6</b>	<b>354.5</b>	<b>1,232.5</b>	<b>1,311.7</b>
Risk-weighted assets (credit risk, eop)	12,536	12,578	24,670	24,185	14,607	15,424	51,812	52,187
Average allocated capital	1,756	1,657	3,218	3,063	2,157	2,069	7,131	6,789
Cost/income ratio	64.1%	63.2%	68.3%	67.1%	54.8%	50.9%	64.3%	62.5%
Return on allocated capital	16.4%	15.6%	13.0%	7.1%	13.3%	5.2%	13.9%	8.6%
Total assets (eop)	46,504	52,572	67,360	73,219	45,057	56,737	158,921	182,528
Total liabilities excluding equity (eop)	44,320	50,363	62,276	67,984	19,588	27,726	126,184	146,072
<b>Impairments</b>	<b>-7.1</b>	<b>-135.7</b>	<b>1.8</b>	<b>-271.5</b>	<b>-6.9</b>	<b>-205.1</b>	<b>-12.2</b>	<b>-612.3</b>
Net impairment loss on financial assets AC/FVTOCI and finance lease receivables	-20.2	-124.2	-12.7	-232.9	-12.3	-159.2	-45.2	-516.2
Net impairment loss on commitments and guarantees given	14.2	-11.6	13.4	-34.4	5.0	-43.2	32.7	-89.1
Impairment of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net impairment on investments in subsidiaries, joint ventures and associates	0.0	0.0	0.3	0.0	0.0	0.0	0.3	0.0
Net impairment on other non-financial assets	-1.2	0.1	0.8	-4.3	0.4	-2.8	0.0	-7.0

## Operating segments: Geographical area Central and Eastern Europe

in EUR million	Czech Republic		Slovakia		Romania		Hungary		Croatia		Serbia		Central and Eastern Europe	
	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20
Net interest income	1,141.1	1,049.0	433.6	438.4	428.0	435.7	213.5	217.9	275.1	270.8	58.4	63.6	2,549.7	2,475.4
Net fee and commission income	334.7	311.6	145.2	147.1	164.5	146.8	188.3	181.1	108.2	92.0	14.7	16.1	955.6	894.8
Dividend income	2.5	2.1	1.0	0.6	0.5	0.7	0.1	0.0	0.2	0.1	0.0	0.0	4.3	3.5
Net trading result	104.0	72.1	20.7	12.2	71.0	70.7	36.4	28.0	31.5	28.0	5.4	4.0	268.9	214.9
Gains/losses from financial instruments at FVPL	5.7	22.6	-2.0	-0.5	3.2	3.0	0.6	-3.3	1.2	-1.8	0.0	0.0	8.7	20.1
Net result from equity method investments	4.1	1.2	6.1	2.9	-0.1	-0.4	0.0	0.0	1.2	1.0	0.0	0.0	11.3	4.7
Rental income from investment properties & other operating leases	8.4	8.1	1.2	0.3	20.8	22.2	7.0	7.7	12.9	11.4	0.1	0.1	50.4	49.8
General administrative expenses	-753.9	-722.4	-288.7	-287.1	-359.0	-344.9	-216.9	-213.3	-223.1	-214.6	-58.7	-60.3	-1,900.2	-1,842.6
thereof depreciation and amortization	-101.4	-103.9	-46.9	-36.5	-51.0	-45.4	-39.2	-40.4	-33.5	-33.3	-4.9	-5.4	-276.8	-265.0
Gains/losses from derecognition of financial assets at AC	0.3	0.0	0.1	0.0	-0.1	0.0	0.0	0.5	-0.1	-0.1	-0.2	-0.1	0.0	0.3
Other gains/losses from derecognition of financial instruments not at FVPL	-1.1	0.0	-0.5	0.0	-6.2	0.0	6.0	0.7	0.2	0.0	0.1	0.0	-1.4	0.7
Impairment result from financial instruments	6.2	-299.8	-42.7	-107.9	13.0	-107.7	18.2	-78.0	-5.8	-104.2	-0.8	-13.5	-11.9	-711.2
Other operating result	-26.8	-25.6	-38.7	-49.3	-194.5	-60.2	-67.3	-66.6	-38.3	-16.7	-0.3	-4.7	-365.8	-223.0
Levies on banking activities	0.0	0.0	-32.5	-33.8	-11.0	0.0	-60.2	-58.4	0.0	0.0	0.0	0.0	-103.6	-92.2
<b>Pre-tax result from continuing operations</b>	<b>825.3</b>	<b>418.8</b>	<b>235.3</b>	<b>156.9</b>	<b>141.2</b>	<b>165.7</b>	<b>185.9</b>	<b>74.6</b>	<b>163.2</b>	<b>66.0</b>	<b>18.7</b>	<b>5.2</b>	<b>1,569.5</b>	<b>887.2</b>
Taxes on income	-158.7	-84.0	-47.5	-41.1	-56.1	-43.2	-12.7	-18.5	-30.8	-1.6	-1.1	0.2	-307.1	-188.1
<b>Net result for the period</b>	<b>666.5</b>	<b>334.8</b>	<b>187.7</b>	<b>115.8</b>	<b>85.1</b>	<b>122.6</b>	<b>173.2</b>	<b>56.1</b>	<b>132.3</b>	<b>64.4</b>	<b>17.6</b>	<b>5.4</b>	<b>1,262.4</b>	<b>699.1</b>
Net result attributable to non-controlling interests	0.0	0.1	0.0	0.0	0.1	0.1	0.0	0.0	42.0	20.5	3.5	1.2	45.7	22.0
<b>Net result attributable to owners of the parent</b>	<b>666.5</b>	<b>334.7</b>	<b>187.7</b>	<b>115.8</b>	<b>85.0</b>	<b>122.4</b>	<b>173.2</b>	<b>56.1</b>	<b>90.3</b>	<b>43.9</b>	<b>14.0</b>	<b>4.2</b>	<b>1,216.7</b>	<b>677.2</b>
Operating income	1,600.5	1,466.6	605.7	601.2	688.0	678.6	445.8	431.4	430.3	401.5	78.5	83.8	3,848.8	3,663.1
Operating expenses	-753.9	-722.4	-288.7	-287.1	-359.0	-344.9	-216.9	-213.3	-223.1	-214.6	-58.7	-60.3	-1,900.2	-1,842.6
<b>Operating result</b>	<b>846.6</b>	<b>744.2</b>	<b>317.0</b>	<b>314.1</b>	<b>329.0</b>	<b>333.7</b>	<b>229.0</b>	<b>218.1</b>	<b>207.2</b>	<b>187.0</b>	<b>19.9</b>	<b>23.4</b>	<b>1,948.6</b>	<b>1,820.4</b>
Risk-weighted assets (credit risk, eop)	17,815	17,666	7,209	7,624	6,521	6,786	4,226	3,967	5,638	5,814	1,612	1,489	43,021	43,346
Average allocated capital	2,504	2,590	1,066	1,103	1,452	1,415	977	967	790	889	237	225	7,025	7,189
Cost/income ratio	47.1%	49.3%	47.7%	47.8%	52.2%	50.8%	48.6%	49.4%	51.9%	53.4%	74.7%	72.0%	49.4%	50.3%
Return on allocated capital	26.6%	12.9%	17.6%	10.5%	5.9%	8.7%	17.7%	5.8%	16.8%	7.2%	7.4%	2.4%	18.0%	9.7%
Total assets (eop)	57,412	58,600	18,614	20,705	15,673	16,841	8,932	10,162	9,905	10,899	2,064	2,553	112,600	119,760
Total liabilities excluding equity (eop)	52,004	52,909	16,999	18,914	13,902	14,921	7,715	8,997	8,601	9,546	1,790	2,269	101,011	107,557
<b>Impairments</b>	<b>4.8</b>	<b>-297.7</b>	<b>-41.8</b>	<b>-116.3</b>	<b>-9.3</b>	<b>-153.5</b>	<b>16.8</b>	<b>-79.3</b>	<b>-8.5</b>	<b>-107.5</b>	<b>-0.8</b>	<b>-13.5</b>	<b>-38.8</b>	<b>-767.9</b>
Net impairment loss on financial assets AC/FVTOCI and finance lease receivables	-23.9	-282.7	-48.6	-97.0	-0.2	-88.5	16.4	-72.8	-0.1	-90.3	-0.5	-13.8	-57.0	-645.0
Net impairment loss on commitments and guarantees given	30.2	-17.1	6.0	-10.9	13.3	-19.3	1.9	-5.2	-5.8	-13.9	-0.3	0.3	45.1	-66.2
Impairment of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net impairment on investments in subsidiaries, joint ventures and associates	0.0	0.0	0.0	-8.1	-0.0	0.0	-0.0	0.0	0.0	0.0	0.0	0.0	-0.0	-8.1
Net impairment on other non-financial assets	-1.4	2.0	0.9	-0.2	-22.4	-45.7	-1.4	-1.3	-2.6	-3.3	0.0	0.0	-27.0	-48.6

## Business segments (1)

in EUR million	Retail		Corporates		Group Markets		ALM&LCC	
	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20
Net interest income	2,290.1	2,083.7	1,098.7	1,109.4	257.2	252.2	-104.3	86.2
Net fee and commission income	1,094.5	1,047.9	301.1	282.3	228.3	240.9	-84.5	-79.3
Dividend income	3.6	0.0	1.6	0.8	3.0	-2.0	7.6	9.9
Net trading result	112.0	96.2	95.5	76.7	19.9	20.9	117.3	-39.9
Gains/losses from financial instruments at FVPL	0.5	-6.8	5.4	-12.6	28.5	17.6	-78.7	53.1
Net result from equity method investments	6.1	3.9	0.0	0.0	0.0	0.0	4.8	2.6
Rental income from investment properties & other operating leases	23.0	23.9	100.8	104.7	0.0	0.0	30.8	25.5
General administrative expenses	-2,096.2	-2,067.7	-575.3	-535.7	-240.2	-232.0	-110.9	-107.4
thereof depreciation and amortization	-273.8	-261.6	-70.7	-66.4	-14.3	-16.8	-12.3	-13.6
Gains/losses from derecognition of financial assets at AC	-0.3	0.0	-1.1	7.3	0.0	0.0	5.6	-0.4
Other gains/losses from derecognition of financial instruments not at FVPL	0.0	0.0	21.3	0.7	0.0	1.2	-2.3	-0.2
Impairment result from financial instruments	-74.6	-392.2	32.9	-656.0	5.1	-0.8	13.0	-3.0
Other operating result	-226.1	-69.0	-22.5	-73.6	-18.4	-26.9	-93.3	-111.2
Levies on banking activities	-69.2	-61.0	-27.6	-23.6	-4.1	-4.0	-6.4	-7.3
<b>Pre-tax result from continuing operations</b>	<b>1,132.5</b>	<b>720.1</b>	<b>1,058.4</b>	<b>304.1</b>	<b>283.4</b>	<b>271.1</b>	<b>-295.0</b>	<b>-164.2</b>
Taxes on income	-223.3	-121.7	-202.5	-63.1	-52.8	-56.3	46.8	48.8
<b>Net result for the period</b>	<b>909.2</b>	<b>598.4</b>	<b>855.9</b>	<b>241.0</b>	<b>230.6</b>	<b>214.8</b>	<b>-248.1</b>	<b>-115.4</b>
Net result attributable to non-controlling interests	42.8	14.5	41.0	47.3	6.0	3.9	-10.9	-2.7
<b>Net result attributable to owners of the parent</b>	<b>866.4</b>	<b>583.9</b>	<b>814.9</b>	<b>193.7</b>	<b>224.6</b>	<b>211.0</b>	<b>-237.3</b>	<b>-112.7</b>
Operating income	3,529.7	3,248.8	1,603.1	1,561.3	536.9	529.7	-107.1	58.0
Operating expenses	-2,096.2	-2,067.7	-575.3	-535.7	-240.2	-232.0	-110.9	-107.4
<b>Operating result</b>	<b>1,433.5</b>	<b>1,181.2</b>	<b>1,027.8</b>	<b>1,025.6</b>	<b>296.7</b>	<b>297.7</b>	<b>-218.0</b>	<b>-49.4</b>
Risk-weighted assets (credit risk, eop)	19,053	18,451	42,693	43,965	3,321	3,209	5,739	5,932
Average allocated capital	3,446	3,254	4,567	4,746	958	880	3,037	3,210
Cost/income ratio	59.4%	63.6%	35.9%	34.3%	44.7%	43.8%	>100%	>100%
Return on allocated capital	26.4%	18.4%	18.7%	5.1%	24.1%	24.4%	-8.2%	-3.6%
Total assets (eop)	65,277	65,948	57,342	59,531	31,394	43,529	60,971	71,508
Total liabilities excluding equity (eop)	91,572	100,342	28,210	32,706	31,802	37,968	49,244	53,213
<b>Impairments</b>	<b>-74.4</b>	<b>-392.6</b>	<b>20.6</b>	<b>-713.9</b>	<b>5.1</b>	<b>-0.8</b>	<b>-4.6</b>	<b>-22.0</b>
Net impairment loss on financial assets AC/FVTOCI and finance lease receivables	-82.6	-387.9	-20.5	-536.4	4.6	-1.1	10.4	-5.4
Net impairment loss on commitments and guarantees given	8.0	-4.3	53.5	-119.6	0.5	0.3	2.6	2.4
Impairment of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net impairment on investments in subsidiaries, joint ventures and associates	0.0	0.0	-1.3	0.1	0.0	0.0	1.3	-8.3
Net impairment on other non-financial assets	0.2	-0.5	-11.0	-58.0	0.0	0.0	-18.8	-10.8

## Business segments (2)

in EUR million	Savings Banks		Group Corporate Center		Intragroup Elimination		Total Group	
	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20	1-12 19	1-12 20
Net interest income	1,052.1	1,069.4	70.6	89.1	82.5	85.0	4,746.8	4,774.8
Net fee and commission income	490.6	519.6	-1.3	6.6	-28.5	-41.2	2,000.1	1,976.8
Dividend income	6.1	4.6	6.0	6.6	0.0	0.0	27.9	19.9
Net trading result	26.8	8.1	17.7	35.0	-70.9	-59.4	318.3	137.6
Gains/losses from financial instruments at FVPL	25.2	8.5	-5.5	2.2	0.0	0.0	-24.5	62.0
Net result from equity method investments	0.0	0.0	6.2	3.9	0.0	0.0	17.1	10.4
Rental income from investment properties & other operating leases	39.3	38.4	-22.9	-18.6	-0.9	-0.4	170.1	173.6
General administrative expenses	-1,120.1	-1,106.1	-1,023.9	-1,013.0	883.4	841.3	-4,283.3	-4,220.5
thereof depreciation and amortization	-83.2	-85.0	-116.6	-121.2	29.9	23.8	-541.0	-540.9
Gains/losses from derecognition of financial assets at AC	2.3	0.1	0.4	0.0	-6.0	-0.2	0.9	6.8
Other gains/losses from derecognition of financial instruments not at FVPL	-0.5	-1.7	-1.1	-0.7	6.1	0.2	23.5	-0.4
Impairment result from financial instruments	0.7	-267.2	-16.4	24.4	0.0	0.0	-39.2	-1,294.8
Other operating result	24.5	-2.6	573.3	830.2	-865.6	-825.3	-628.2	-278.3
Levies on banking activities	-4.3	-4.7	-16.4	-17.0	0.0	0.0	-128.0	-117.7
<b>Pre-tax result from continuing operations</b>	<b>547.1</b>	<b>271.2</b>	<b>-396.8</b>	<b>-34.3</b>	<b>0.0</b>	<b>0.0</b>	<b>2,329.7</b>	<b>1,368.0</b>
Taxes on income	-127.8	-54.3	141.0	-96.0	0.0	0.0	-418.7	-342.5
<b>Net result for the period</b>	<b>419.2</b>	<b>216.8</b>	<b>-255.8</b>	<b>-130.2</b>	<b>0.0</b>	<b>0.0</b>	<b>1,911.1</b>	<b>1,025.5</b>
Net result attributable to non-controlling interests	354.5	175.2	7.5	4.1	0.0	0.0	440.9	242.3
<b>Net result attributable to owners of the parent</b>	<b>64.8</b>	<b>41.6</b>	<b>-263.3</b>	<b>-134.4</b>	<b>0.0</b>	<b>0.0</b>	<b>1,470.1</b>	<b>783.1</b>
Operating income	1,640.2	1,648.6	70.9	124.8	-17.7	-16.0	7,255.9	7,155.1
Operating expenses	-1,120.1	-1,106.1	-1,023.9	-1,013.0	883.4	841.3	-4,283.3	-4,220.5
<b>Operating result</b>	<b>520.1</b>	<b>542.5</b>	<b>-953.0</b>	<b>-888.2</b>	<b>865.6</b>	<b>825.3</b>	<b>2,972.7</b>	<b>2,934.6</b>
Risk-weighted assets (credit risk, eop)	24,670	24,185	1,417	2,725	0	0	96,894	98,466
Average allocated capital	3,218	3,063	4,561	6,293	0	0	19,788	21,445
Cost/income ratio	68.3%	67.1%	>100%	>100%	>100%	>100%	59.0%	59.0%
Return on allocated capital	13.0%	7.1%	-5.6%	-2.1%			9.7%	4.8%
Total assets (eop)	67,360	73,219	4,081	2,810	-40,732	-39,152	245,693	277,394
Total liabilities excluding equity (eop)	62,276	67,984	2,869	1,969	-40,759	-39,197	225,216	254,983
<b>Impairments</b>	<b>1.8</b>	<b>-271.5</b>	<b>-231.3</b>	<b>48.8</b>	<b>0.0</b>	<b>0.0</b>	<b>-282.8</b>	<b>-1,352.1</b>
Net impairment loss on financial assets AC/FVTOCI and finance lease receivables	-12.7	-232.9	-8.3	28.1	0.0	0.0	-109.2	-1,135.6
Net impairment loss on commitments and guarantees given	13.4	-34.4	-8.1	-3.6	0.0	0.0	70.0	-159.2
Impairment of goodwill	0.0	0.0	-165.0	0.0	0.0	0.0	-165.0	0.0
Net impairment on investments in subsidiaries, joint ventures and associates	0.3	0.0	-46.1	25.7	0.0	0.0	-45.8	17.5
Net impairment on other non-financial assets	0.8	-4.3	-3.9	-1.3	0.0	0.0	-32.8	-74.8

## 2. Net interest income

Net interest income is broken down into line items of interest income, other similar income, interest expenses and other similar expenses. The distinguishing factor is whether the EIR method is mandatorily applied for recognition of interest income or expense in accordance with IFRS 9.

‘Interest income’ relates to interest revenue from financial assets measured at amortised cost and at fair value through other comprehensive income. It is calculated using the EIR method as discussed in chapter ‘Financial instruments – Significant accounting policies’.

‘Other similar income’ captures interest-like sources of income resulting from non-derivative financial assets measured at fair value through profit or loss, held for trading derivatives, hedge accounting derivatives, finance lease receivables and negative interest on financial liabilities.

‘Interest expenses’ relate to interest expense from financial liabilities measured at amortised cost calculated using effective interest rate as discussed in chapter ‘Financial instruments – Significant accounting policies’.

‘Other similar expenses’ capture interest-like sources of expense resulting from non-derivative financial liabilities measured at fair value through profit or loss, held for trading derivatives, hedge accounting derivatives, negative interest on financial assets, lease liabilities, provisions recognised under IFRS 9 and IAS 37 (unwinding of the time value of the money effect due to passage of time) and net defined liabilities (net interest cost on severance payments, pensions and jubilee obligations) under IAS 19.

As regards types of financial instruments, interest income and other similar income include interest income on loans and advances to banks and customers, on cash balances, on debt securities in all measurement categories of financial assets, on trade and other receivables and on finance lease receivables. Interest expenses and other similar expenses include interest paid on deposits from customers, deposits from banks, debt securities issued and other financial liabilities in all measurement categories of financial liabilities and interest paid on lease liabilities. Net interest income also includes interest on derivative financial instruments.

Interest income also includes modification gains and losses recognised on financial assets in Stage 1. Further, the unamortised balance of the origination fees/transaction costs upon derecognition of assets in Stage 1 and 2 considered in the effective interest rate is presented as interest income at the derecognition date.

in EUR million	1-12 19	1-12 20
Financial assets at AC	5,342.1	4,921.4
Financial assets at FVOCI	201.9	186.6
<b>Interest income</b>	<b>5,544.0</b>	<b>5,107.9</b>
Non-trading financial assets at FVPL	63.4	60.8
Financial assets HFT	1,479.7	1,200.5
Hedge accounting derivatives, interest rate risk	-59.1	-33.6
Other assets	123.0	119.7
Negative interest from financial liabilities	48.2	114.3
Other similar income	1,655.2	1,461.7
<b>Interest and other similar income</b>	<b>7,199.2</b>	<b>6,569.7</b>
Financial liabilities at AC	-1,054.9	-621.2
<b>Interest expenses</b>	<b>-1,054.9</b>	<b>-621.2</b>
Financial liabilities at FVPL	-411.5	-346.7
Financial liabilities HFT	-1,010.2	-855.4
Hedge accounting derivatives, interest rate risk	152.2	142.1
Other liabilities	-52.5	-31.8
Negative interest from financial assets	-75.5	-81.8
Other similar expenses	-1,397.5	-1,173.6
<b>Interest and other similar expenses</b>	<b>-2,452.3</b>	<b>-1,794.8</b>
<b>Net interest income</b>	<b>4,746.8</b>	<b>4,774.8</b>

An amount of EUR 78.4 million (2019: EUR 80.9 million) relating to impaired financial assets is included in interest income. In addition modification gains or losses of financial instruments allocated to Stage 1 in the amount of EUR -36.5 million (2019: EUR 4.7 million) is reported in line item ‘Financial assets at AC’.

The amounts disclosed in the line items ‘Negative interest from financial liabilities’ and ‘Negative interest from financial assets’ relate to the interbank business, deposits and refinancing with central banks only.

Interest expenses on financial liabilities at AC include also catch-up gains from TLTRO III in the amount of EUR 8.0 million (2019: EUR 0.0 million). For more details refer to Note 19 Financial liabilities at amortised costs.

### 3. Net fee and commission income

Erste Group earns fee and commission income from a diverse range of services that it provides to its customers. The determination of the timing and amount of income recognition follows the five step model of IFRS 15.

Fee and commission income is measured based on the consideration specified in the contract with a customer. Erste Group recognises revenue when it transfers control over a service to a customer.

Fees earned for the provision of services over a period of time are accrued over that period. These fees include commitment fees, guarantee fees and other fees from lending business, commission income from asset management, custody and other management and advisory fees as well as fees from insurance brokerage, building society brokerage and foreign exchange transactions. Payment services partly include fees for services satisfied over a period of time like periodic card fees.

Fee income earned from providing transaction services, such as arranging the acquisition and sale of shares or other securities on behalf of customers or foreign exchange transactions, as well as commission income earned from services such as the sale of collective investments and insurance products, are recognised upon completion of the underlying transaction. Payment services partly include transaction based fees like withdrawal fees.

A contract with a customer that results in the recognition of a financial instrument in the Group's financial statements may be partially in the scope of IFRS 9 and partially in the scope of IFRS 15. If this is the case, then Erste Group first applies IFRS 9 to separate and measure the part of the contract that is in the scope of IFRS 9 and then applies IFRS 15 to the residual. Fees and commission income that are integral to the effective interest rate of a financial instrument are in the scope of IFRS 9 and are included in the net interest income.

in EUR million	1-12 19		1-12 20	
	Income	Expenses	Income	Expenses
Securities	206.5	-40.1	242.7	-40.6
Issues	45.5	-8.5	35.9	-1.0
Transfer orders	147.2	-30.3	194.1	-38.3
Other	13.8	-1.4	12.7	-1.3
Clearing and settlement	1.5	-2.4	1.4	-3.2
Asset management	376.0	-41.7	401.2	-39.5
Custody	107.0	-20.0	106.5	-21.4
Fiduciary transactions	2.1	0.0	1.1	-0.1
Payment services	1,137.4	-187.6	1,090.2	-186.8
Card business	374.3	-148.4	334.1	-147.5
Other	763.1	-39.1	756.1	-39.3
Customer resources distributed but not managed	241.4	-14.9	228.0	-7.7
Collective investment	11.3	-1.6	16.7	-1.5
Insurance products	186.9	-2.6	184.8	-2.6
Building society brokerage	14.5	-7.5	0.7	-0.9
Foreign exchange transactions	27.4	-1.5	24.4	-1.3
Other	1.4	-1.7	1.3	-1.3
Structured finance	0.0	-0.1	0.4	-0.1
Servicing fees from securitization activities	0.0	-0.2	0.0	-2.1
Lending business	197.1	-41.4	185.8	-38.6
Guarantees given, guarantees received	71.4	-4.4	74.8	-3.4
Loan commitments given, loan commitments received	21.7	-0.5	27.3	-0.8
Other lending business	104.1	-36.4	83.7	-34.4
Other	104.3	-24.9	97.1	-37.8
<b>Total fee and commission income and expenses</b>	<b>2,373.5</b>	<b>-373.4</b>	<b>2,354.5</b>	<b>-377.7</b>
<b>Net fee and commission income</b>	<b>2,000.1</b>		<b>1,976.8</b>	

Asset management, custody and fiduciary transactions fees relate to fees earned by Erste Group on trust and other fiduciary activities in which Erste Group holds or invests assets on behalf of its customers and amount to EUR 447.9 million (2019: EUR 423.4 million). Net fee and commission income above include income of EUR 891.9 million (2019: EUR 354.6 million) relating to financial assets and financial liabilities not measured at FVPL. These figures exclude amounts incorporated in determining the effective interest rate on such financial assets and financial liabilities.

#### 4. Dividend income

Dividend income is recognised when the right to receive the payment is established. This line item includes dividends from all shares and other equity investments, i.e. from those that are held for trading, non-trading equity instruments at FVPL and at FVOCI.

in EUR million	1-12 19	1-12 20
Financial assets HFT	3.4	1.0
Non-trading financial assets at FVPL	15.5	10.6
Financial assets at FVOCI	9.0	8.3
<b>Dividend income</b>	<b>27.9</b>	<b>19.9</b>

#### 5. Net trading result

Results arising from trading activities include all gains and losses from changes in the fair value (clean price) of financial assets and financial liabilities classified as held for trading, including all derivatives not designated as hedging instruments. Further, the net trading result includes any ineffective portions recorded in fair value and cash flow hedge transactions. Also, foreign exchange gains and losses on all monetary assets and liabilities and from spot currency conversions are included here.

The accounting policy for recognition of foreign exchange gains and losses is described in the chapter Significant accounting policies, b) Accounting and measurement methods, Foreign currency translations, i. Transactions and balances in foreign currency. Detailed information relating to hedge accounting can be found in Note 27 Hedge accounting.

in EUR million	1-12 19	1-12 20
Securities and derivatives trading	103.8	-57.2
Foreign exchange transactions	208.3	191.7
Result from hedge accounting	6.2	3.0
<b>Net trading result</b>	<b>318.3</b>	<b>137.6</b>

#### 6. Gains/losses from financial instruments measured at fair value through profit or loss

Changes in fair value (clean price) of non-trading financial assets at fair value through profit or loss, including gains and losses on their derecognition, are presented under this line item. This concerns both non-trading financial assets designated and those mandatorily measured at FVPL. Gains and losses (clean price) of financial liabilities designated at FVPL, including gains and losses on their derecognition, are also presented under this line item. However, the fair value changes resulting from credit risk of the liability are recognised in OCI.

in EUR million	1-12 19	1-12 20
Result from measurement/sale of financial assets designated at FVPL	10.4	13.2
Result from measurement/repurchase of financial liabilities designated at FVPL	-138.8	21.9
<b>Result from financial assets and liabilities designated at FVPL</b>	<b>-128.3</b>	<b>35.0</b>
Result from measurement/sale of financial assets mandatorily at FVPL	103.8	26.9
<b>Gains/losses from financial instruments measured at fair value through profit or loss</b>	<b>-24.5</b>	<b>62.0</b>

In the reporting period, a gain of EUR 1.1 million (2019: loss of EUR 36.1 million) (before taxes) was transferred from own credit risk reserve to retained earnings due to the repurchase of debt securities (own issues) issued.

#### 7. Rental income from investment properties & other operating leases

Rental income from investment properties and other operating leases is recognised on a straight-line basis over the lease term. Operating expenses for investment properties are reported in line item 'Other operating result'. For further details we refer to Note 12 Other operating result.

in EUR million	1-12 19	1-12 20
Investment properties	83.8	99.1
Other operating leases	86.3	74.4
<b>Rental income from investment properties &amp; other operating leases</b>	<b>170.1</b>	<b>173.6</b>

## 8. General administrative expenses

### Personnel expenses

Personnel expenses include wages and salaries, bonuses, statutory and voluntary social security contributions, staff-related taxes and levies. They also include service costs for severance payments, pension and jubilee obligations and remeasurements of jubilee obligations. Furthermore, restructuring provision expenses may be part of personnel expenses.

Detailed information about remuneration of management including performance-linked remuneration can be found in Note 49 Related-party transactions and principal shareholders.

### Other administrative expenses

Other administrative expenses include primarily information technology expenses, expenses for office space, office operating expenses, advertising and marketing, and expenditures for legal and other consultants. Furthermore, the line item contains deposit insurance contributions. Restructuring provision expenses may also be presented in other administrative expenses.

### Depreciation and amortisation

This line item comprises depreciation of property and equipment, depreciation of investment property and amortisation of intangible assets. In the line item 'Depreciation and amortisation', also the depreciation of right-of-use assets according to IFRS 16 is disclosed.

in EUR million	1-12 19	1-12 20
<b>Personnel expenses</b>	<b>-2,537.1</b>	<b>-2,520.7</b>
Wages and salaries	-1,924.2	-1,927.1
Compulsory social security	-471.3	-466.2
Long-term employee provisions	-30.6	-25.2
Other personnel expenses	-111.0	-102.3
<b>Other administrative expenses</b>	<b>-1,205.1</b>	<b>-1,158.9</b>
Deposit insurance contribution	-104.8	-132.2
IT expenses	-389.1	-425.4
Expenses for office space	-162.8	-158.9
Office operating expenses	-117.9	-119.6
Advertising/marketing	-200.1	-154.6
Legal and consulting costs	-137.0	-114.2
Sundry administrative expenses	-93.5	-54.0
<b>Depreciation and amortisation</b>	<b>-541.0</b>	<b>-540.9</b>
Software and other intangible assets	-188.8	-181.5
Owner occupied real estate	-139.6	-154.2
Investment properties	-28.8	-28.3
Customer relationships	-8.7	-7.7
Office furniture and equipment and sundry property and equipment	-175.1	-169.1
<b>General administrative expenses</b>	<b>-4,283.3</b>	<b>-4,220.5</b>

Personnel expenses include expenses of EUR 42.8 million (2019: EUR 45.3 million) for defined contribution plans, of which EUR 0.8 million (2019: EUR 1.6 million) relate to members of the management board.

### Employee Share Program 2019 and Erste Mitarbeiterbeteiligung Privatstiftung

Under the Employee Share Program 2019, Erste Group Bank AG has transferred treasury shares free of charge to employees of Erste Group Bank AG, Erste Bank der oesterreichischen Sparkassen AG and the majority-owned Austrian subsidiaries. The shares were granted under the condition that the employees transfer their shares of Erste Group Bank AG under an escrow agreement to the Erste Mitarbeiterbeteiligung Privatstiftung and leave them there for the duration of their employment contract. Erste Group Bank AG limited the grant to one share for each 10 shares transferred by the employee and up to a value of EUR 7,500 per employee.

Erste Group Bank AG awarded a total number of 9,603 shares to employees and incurred expenses in the amount of EUR 0.4 million. The average share price of Erste Group Bank AG was EUR 32.69 during the registration period.

In 2019, Erste Mitarbeiterbeteiligung Privatstiftung has received 5,400 additional treasury shares under an escrow agreement from employees of a subsidiary. It was agreed that employees shall not have access to the shares for a certain period. The majority of the shares have been purchased with a payment of EUR 0.2 million made by the subsidiary to settle an obligation under a defined benefit plan. The settlement did not result in a gain or loss.

## Average number of employees during the financial period (weighted according to the level of employment)

	1-12 19	1-12 20
<b>Austria</b>	<b>16,293</b>	<b>16,144</b>
Erste Group Bank AG, Erste Bank Oesterreich and subsidiaries	9,107	9,027
Haftungsverbund savings banks	7,187	7,117
<b>Outside Austria</b>	<b>31,210</b>	<b>31,084</b>
Česká spořitelna Group	9,873	9,892
Banca Comercială Română Group	6,951	6,729
Slovenská sporiteľňa Group	4,068	3,931
Erste Bank Hungary Group	3,134	3,218
Erste Bank Croatia Group	3,300	3,309
Erste Bank Serbia Group	1,143	1,173
Savings banks subsidiaries	1,610	1,616
Other subsidiaries and foreign branch offices	1,130	1,217
<b>Total</b>	<b>47,503</b>	<b>47,229</b>

## 9. Gains/losses from derecognition of financial assets measured at amortised cost

This line item includes selling and other derecognition gains or losses on financial assets measured at amortised cost. However, if such gains/losses relate to derecognition of financial assets in Stage 3, they are included in the line item 'Impairment result from financial instruments'.

in EUR million	1-12 19	1-12 20
Gains from derecognition of financial assets at AC	5.1	8.0
Losses from derecognition of financial assets at AC	-4.1	-1.2
<b>Gains/losses from derecognition of financial assets measured at amortised cost</b>	<b>0.9</b>	<b>6.8</b>

## 10. Other gains/losses from derecognition of financial instruments not measured at fair value through profit or loss

This line item includes selling and other derecognition gains or losses on financial assets at FVOCI, financial liabilities measured at amortised cost and other financial instruments not measured at FVPL, such as finance lease receivables or financial guarantees. However, if such gains/losses relate to financial assets in Stage 3 they are included in the line item 'Impairment result from financial instruments'.

in EUR million	1-12 19	1-12 20
Sale of financial assets at FVOCI	6.2	1.2
Sale of financial lease receivables	0.1	0.0
Derecognition of financial liabilities at AC	17.2	-1.6
<b>Other gains/losses from derecognition of financial instruments not measured at fair value through profit or loss</b>	<b>23.5</b>	<b>-0.4</b>

## 11. Impairment result from financial instruments

Net impairment losses on financial instruments comprise impairment losses and reversals of impairment on all kinds of financial instruments, to which the IFRS 9 expected credit loss impairment model applies. The impairment result also includes recoveries on written-off financial assets. Modification gains and losses recognised on financial assets in Stage 2 and Stage 3 and POCI assets are also included in this line item. Moreover, gains/losses from derecognition of financial assets in Stage 3 and POCI assets are presented as part of the impairment result.

in EUR million	1-12 19	1-12 20
Financial assets at FVOCI	-4.2	-11.0
Financial assets at AC	-112.5	-1,115.7
Net allocation to credit loss allowances	-227.8	-1,219.6
Direct write-offs	-35.7	-27.2
Recoveries recorded directly to the income statement	154.0	140.4
Modification gains or losses	-3.0	-9.3
Finance lease receivables	7.4	-8.9
Credit loss allowances for loan commitments and financial guarantees given	70.0	-159.2
<b>Impairment result from financial instruments</b>	<b>-39.2</b>	<b>-1,294.8</b>

## 12. Other operating result

The other operating result reflects all other income and expenses not directly attributable to Erste Group's ordinary activities.

In particular this includes impairment losses or any reversal of impairment losses as well as results on the sale of property and equipment, investment property and intangible assets. Any impairment losses on goodwill are also included in this line item. The main reasons for impairment losses to be recognized are summarized hereinafter:

- \_ the intention to sell fixed assets and accordingly their re-measurement before reclassifying them based on IFRS 5,
- \_ not fully occupied buildings that triggered a lower recoverable amount
- \_ recurring measurement for foreclosed assets at the balance sheet date and
- \_ recurring measurement for own used items of property at the balance sheet date and
- \_ concessions and other intangibles for which measurable economic benefits are no longer expected in the future

In addition, the other operating result encompasses the following: expenses for other taxes; income from the release of and expenses for allocations to provisions, selling gains and losses on equity investments accounted for using the equity method; and gains or losses from derecognition of subsidiaries.

Furthermore, levies on banking activities are considered as part of the other operating result. Erste Group recognises a liability or a provision for the levy when the activity that triggers payment, as identified by the relevant legislation, occurs. In the statement of income levies are reported in under 'Other operating result'.

in EUR million	1-12 19	1-12 20
<b>Other operating expenses</b>	<b>-748.3</b>	<b>-383.6</b>
Allocation to other provisions	-366.0	-153.9
Levies on banking activities	-128.0	-117.7
Banking tax	-80.4	-73.7
Financial transaction tax	-47.6	-44.0
Other taxes	-14.0	-18.4
Recovery and resolution fund contributions	-75.3	-93.5
Impairment of goodwill	-165.0	0.0
<b>Other operating income</b>	<b>159.1</b>	<b>135.5</b>
Release of other provisions	159.1	135.5
Result from properties/movables/other intangible assets other than goodwill	3.3	-57.7
Result from other operating expenses/income	-42.1	27.5
<b>Other operating result</b>	<b>-628.2</b>	<b>-278.3</b>

Operating expenses (including repair and maintenance) for investment properties held for rental income totalled to EUR 29.6 million (2019: EUR 14.1 million).

Income from reversal of impairment for assets held for sale in the amount of EUR 3.4 million (2019: EUR 0.2 million) is recognised under 'Result from other operating expenses/income'.

### Recovery and Resolution Fund

In the line 'Recovery and resolution fund contributions' contributions to the national resolution funds in amount of EUR 93.5 million (2019: EUR 75.3 million) are disclosed. The contributions are based on the European Recovery and Resolution Directive, which, inter alia, establishes a financing mechanism for the resolution of credit institutions. As a consequence, banks are required to contribute annually to a resolution fund, which in a first step is installed on a national level. According to these regulations, until 31 December 2024 the available financial means of the resolution funds shall reach at least 1% of the amount of covered deposits of all the credit institutions authorized within the European Union. Therefore the resolution funds have to be built over a period of 10 years, during which the contributions shall be spread out as even as possible until the target level is reached.

### Provision for litigations in Romania

As of 31 December 2020 the increase of provision recognized as expense in income statement is shown in the line 'Allocation to other provisions' for risks related to Romanian consumer protection claims Act amounting to EUR 6.2 million (2019: income from release of provision EUR 6.1 million).

### Provision in BCR Banca pentru Locuinte SA. (BPL) in 2019

In 2019 an allocation of provision is disclosed in the line 'Allocation to other provisions' in amount of EUR 153.3 million for losses expected from a decision of the Romanian High Court in relation to the business activities of a Romanian subsidiary BPL. For more details please refer to Note 42 Provisions.

### Impairment of Goodwill in 2019

In Slovakia, the extension and increase of banking tax due to an amendment of the respective law during the year 2019 led to higher projected future expenses. This resulted in a decrease of the budgeted results and consequently the goodwill for Slovenská sporiteľňa was fully impaired in the amount of EUR 165.0 million in financial year 2019. According to IAS 36 it is not allowed to reverse an impairment loss for goodwill in forthcoming periods, even if the reason for impairment is no longer applicable.

## 13. Taxes on income

Current and deferred taxes are recognised as income or an expense and included in profit or loss for the period. However, they are recognised in other comprehensive income or directly in equity if they arise from a transaction or event which itself is recognised in OCI or equity.

### Current tax

Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amounts are those enacted by the balance sheet date.

Coupon payments made to the holders of Additional Tier 1 equity instruments issued by Erste Group Bank AG are tax-deductible interest payments under the Austrian Tax Regulations. Since the AT1 coupons are considered as distributions of profit the income tax effects are recognised in profit or loss.

### Deferred tax

Deferred tax is recognised for temporary differences between the tax bases of assets and liabilities and their carrying amounts as of the balance sheet date. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences and unused tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carry forward of unused tax losses can be utilised. Deferred taxes are not recognised on temporary differences arising from the initial recognition of goodwill.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates (and tax laws) that have been enacted or substantively enacted as at balance sheet date and are expected to apply when the temporary differences are reversed. For subsidiaries, the local tax environments are considered.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right to offset exists and the deferred taxes relate to the same taxation authority.

### Significant accounting judgements, assumptions and estimates

The determination of tax bases are underlying a general level of uncertainty by nature, as interpretation of tax legislation might require judgement. Deferred tax assets are recognised in respect of tax losses and deductible temporary differences to the extent that it is probable that taxable profit will be available against which they can be utilised. Judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits, together with future tax planning strategies. For this purpose a planning period of 5 years is used.

Taxes on income are made up of current taxes on income calculated in each of the Group companies based on the results reported for tax purposes, corrections to taxes on income for previous years and the change in deferred taxes.

in EUR million	1-12 19	1-12 20
Current tax expense/income	-465.7	-346.0
current period	-461.9	-353.1
prior period	-3.8	7.2
Deferred tax expense/income	47.0	3.4
current period	51.4	10.0
prior period	-4.4	-6.6
<b>Total</b>	<b>-418.7</b>	<b>-342.5</b>

The following table reconciles the income taxes reported in the income statement to the pre-tax result from continuing operations multiplied by the nominal Austrian tax rate.

in EUR million	1-12 19	1-12 20
Pre-tax result from continuing operations	2,329.7	1,368.0
Income tax expense for the financial year at the Austrian statutory tax rate (25%)	-582.4	-342.0
Impact of different foreign tax rates	135.9	87.6
Impact of tax-exempt earnings of investments and other tax-exempt income	258.7	148.1
Tax increases due to non-deductible expenses, additional business tax and similar elements	-139.3	-163.2
Impact on deferred taxes from topics on Group level	-171.4	-18.4
Current period's recognition through P&L of DTA from tax losses, assessed non-recoverable at the end of the prior period	6.9	5.5
Current period's impairment of DTA recognized in prior periods through P&L	-4.0	-58.5
Current period's recognition through P&L of DTA from temporary differences, assessed non-recoverable at the end of the prior period	137.1	33.1
Impact of current non-recoverable fiscal losses and temporary differences for the year	-28.0	-29.6
Tax expense/income not attributable to the reporting period	-29.9	0.6
Tax expense/income from changes of the tax rate or the imposition of new taxes	2.4	0.0
Tax expense/income attributable to other effects	-4.7	-5.8
<b>Total</b>	<b>-418.7</b>	<b>-342.5</b>

The following table shows the income tax effects relating to each component of other comprehensive income:

in EUR million	1-12 19			1-12 20		
	Pre-tax amount	Income tax	Net-of-tax amount	Pre-tax amount	Income tax	Net-of-tax amount
Fair value reserve of equity instruments	54.1	-11.2	42.9	5.8	-0.7	5.0
Fair value reserve of debt instruments	44.6	-11.5	33.1	44.4	-10.6	33.8
Own credit risk reserve	-17.5	27.3	9.8	127.5	-11.9	115.6
Cash flow hedge reserve	-54.4	11.8	-42.6	99.2	-18.0	81.2
Remeasurement of defined benefit plans	-139.9	17.2	-122.8	-61.0	2.4	-58.6
Currency reserve	-13.5	0.0	-13.5	-338.4	0.0	-338.4
<b>Other comprehensive income</b>	<b>-126.6</b>	<b>33.6</b>	<b>-93.0</b>	<b>-122.5</b>	<b>-38.8</b>	<b>-161.3</b>

Taxes on income within other comprehensive income are influenced by the consideration of the result of recoverability assessments allocated against OCI-related deferred tax assets. The allocation of the result of recoverability assessments is based on Erste Group's methodology of allocating non-recoverable deferred tax assets per P&L and OCI. This approach proportionately reflects how the underlying temporary differences arose from IFRS-based adjustments of the accounting values of the related items.

Besides, the income tax related to the fair value reserve and the cash flow hedge reserve is influenced by differences of tax rates applicable on contrary changes within the fair value reserve.

### Major components of deferred tax assets and deferred tax liabilities

in EUR million	Tax assets		Tax liabilities		Net variance 2020		Other comprehensive income
	Dec 20	Jan 20	Dec 20	Jan 20	Total	Profit or loss	
Temporary differences related to the following items:							
Financial assets and liabilities HfT and non-trading financial assets and liabilities at FVPL	319	390	-305	-337	-40	-49	9
Financial assets at FVOCI	0	6	-62	-74	6	-1	-11
Financial assets at AC and finance lease receivables	314	191	-119	-34	38	38	0
Hedge accounting derivatives	87	126	-48	-22	-64	-47	-18
Property, plant and equipment	27	35	-112	-125	6	7	0
Equity Investments in subsidiaries, associates and joint-ventures	45	93	-8	-3	-53	-53	0
Financial liabilities at AC	214	185	-38	-3	-7	-7	0
Long-term employee provisions (tax valuation different)	148	151	-3	-4	-2	-4	2
Other provisions (tax valuation different)	104	67	-2	-4	39	39	0
Customer relationships, brands and other intangibles	4	17	-88	-84	-18	-18	0
Other	134	104	-60	-108	79	79	0
Non-recoverable tax position from temporary differences	-161	-217	0	0	56	77	-20
Deferred tax position from accumulated tax loss carried forward after recoverability considerations	48	108	0	0	-59	-59	0
Effect of netting according IAS 12.71	-823	-780	823	780			
<b>Total deferred taxes</b>	<b>460</b>	<b>477</b>	<b>-20</b>	<b>-18</b>	<b>-18</b>	<b>3</b>	<b>-39</b>
<b>Current taxes</b>	<b>175</b>	<b>81</b>	<b>-58</b>	<b>-61</b>	<b>96</b>	<b>-346</b>	<b>0</b>
<b>Total taxes</b>	<b>635</b>	<b>558</b>	<b>-79</b>	<b>-78</b>	<b>78</b>	<b>-343</b>	<b>-39</b>

in EUR million	Tax assets		Tax liabilities		Net variance 2019		Other comprehensive income
	Dec 19	Jan 19	Dec 19	Jan 19	Total	Profit or loss	
Temporary differences related to the following items:							
Financial assets and liabilities HFT and non-trading financial assets and liabilities at FVPL	390	371	-337	-341	24	5	18
Financial assets at FVOCI	6	8	-74	-105	30	41	-11
Financial assets at AC and finance lease receivables	191	199	-34	-11	-31	-31	0
Hedge accounting derivatives	126	161	-22	-46	-11	-22	12
Property, plant and equipment	35	47	-126	-26	-111	-111	0
Equity Investments in subsidiaries, associates and joint-ventures	93	232	-3	-2	-139	-139	0
Financial liabilities at AC	185	37	-3	-1	146	146	0
Long-term employee provisions (tax valuation different)	151	122	-4	-3	28	11	17
Other provisions (tax valuation different)	67	75	-4	-4	-8	-8	0
Customer relationships, brands and other intangibles	17	18	-84	-73	-12	-12	0
Other	104	142	-108	-134	-11	-11	0
Non-recoverable tax position from temporary differences	-217	-314	0	0	97	97	0
Deferred tax position from accumulated tax loss carried forward after recoverability considerations	108	29	0	0	79	79	0
Effect of netting according IAS 12.71	-780	-724	780	724	0	0	0
<b>Total deferred taxes</b>	<b>477</b>	<b>402</b>	<b>-18</b>	<b>-23</b>	<b>80</b>	<b>44</b>	<b>36</b>
<b>Current taxes</b>	<b>81</b>	<b>101</b>	<b>-61</b>	<b>-99</b>	<b>-466</b>	<b>-466</b>	<b>0</b>
<b>Total taxes</b>	<b>558</b>	<b>504</b>	<b>-78</b>	<b>-122</b>	<b>-386</b>	<b>-422</b>	<b>36</b>

The deferred tax assets and liabilities are presented prior to subsidiary-level balance-sheet netting of attributable gross deferred tax assets and gross deferred tax liabilities. The amounts shown in the table are gross amounts before recoverability assessments except for the position deferred tax assets resulting from tax loss carry-forward. The remaining non-recoverable amounts are considered in line 'Non-recoverable tax position from temporary differences' in the table. The position 'Other' comprises all deferred tax positions not being shown as separate positions in the table above.

Out of the total net deferred tax decrease of EUR 18 million (2019: increase EUR 80 million) an amount of EUR 3 million (2019: EUR 47 million) is reflected as deferred tax income in the Group's income statement for the year 2020, whilst an expense amount of EUR 39 million (2019: income EUR 34 million) represents the impact in the Group's other comprehensive income for the year. Furthermore, a deferred tax expense of EUR 18 million (2019: EUR 11 million) representing accumulated OCI in respect of deferred tax recognized for cumulative changes in the fair value of FVOCI equity instruments sold during the year has been transferred into retained earnings, consequent to the related temporary differences reversing upon sale. Similarly in 2019, deferred tax income in the amount of EUR 9 million representing accumulated OCI in respect of deferred tax recognized for cumulative changes in own credit risk attributable to own issues repurchased during the year has been transferred into retained earnings, consequent to the related temporary differences reversing upon repurchase. In addition to this, in 2019 further tax expense in amount of EUR 3 million were recognised directly in retained earnings and reported in column 'Profit or loss'.

The Group's consolidated deferred tax asset position in amount of EUR 460 million as of 31 December 2020 (2019: EUR 475 million) is expected to be recoverable in the foreseeable future. This is also expected to be the case for deferred tax assets exceeding their deferred tax liabilities by an amount of EUR 15 million as of 31 December 2020 (2019: EUR 11 million) incurred by subsidiaries reporting losses in the current or prior period. These expectations result from year-end recoverability assessments undertaken by the Group's entities, either at individual level, or at relevant tax group level. Such assessments are comparing net temporary deductible differences and available fiscal losses at year-end - after offsetting with deferred tax liabilities at individual level or at relevant tax group level - with fiscal profit forecasts for a group-wide unified and unchanged time horizon of a maximum 5 years depending on the fiscal jurisdiction and applicable facts and circumstances. If the result of these assessments is negative, the deferred tax asset positions are correspondingly not recorded and the already existing deferred tax asset positions are correspondingly depreciated.

In accordance with IAS 12.39, no deferred tax liabilities were recognized for temporary differences relating to investments in subsidiaries with an amount of EUR 2,021 million (2019: EUR 1,990 million), as they are not expected to reverse in the foreseeable future. As of 31 December 2020, no deferred tax assets were recognized for tax loss carry-forward and deductible temporary differences with a total amount of EUR 4,354 million (2019: EUR 4,060 million), of which EUR 3,225 million (2019: EUR 3,023 million) relates to tax loss carry-forward, as they are not expected to be realized in the foreseeable future. The figure comprises an amount of EUR 485 million (2019: EUR 508 million) representing temporary differences in connection with investments in subsidiaries no deferred tax assets have been recognized for in accordance with IAS 12.44.

From the total of the not recorded deferred tax assets related to tax loss carry-forward in the following period EUR 1 million will expire (2019: EUR 8 million) and in later periods EUR 5 million (2019: EUR 35 million), EUR 788 million (2019: EUR 669 million) will not expire.

#### 14. Appropriation of profit

In the reporting period, Erste Group Bank AG posted a post-tax loss of EUR 118.4 million under the Austrian accounting regulations, which decreased its distributable capital accordingly (2019 post-tax profit: EUR 1,327.1 million).

On 15 December 2020 the European Central Bank (ECB) has issued a recommendation in respect of dividend payouts. The management board of Erste Group will propose a 2020 dividend, in line with the ECB recommendation, of EUR 0.5 per share to the 2021 AGM for payment in May 2021. Furthermore, an additional reserve of EUR 1.0 per share was created, for payment once the ECB recommendation is withdrawn and subject to profitability and capital performance.

On 10 November 2020 the annual general meeting resolved to pay a dividend of EUR 0.75 per share for the business year of 2019 (appropriation of net profit), conditional upon no regulatory ECB recommendation to refrain from such payments or no other legal restrictions being in force prohibiting such distributions on 8 February 2021. Based on the ECB recommendations conditions to pay dividend of EUR 0.75 per share have not been met as of 8 February 2021 and no dividend was distributed. As a pay out is not possible, the dividend is allocated to retained earnings according to the resolution taken on the annual general meeting on 10 November 2020.

## Financial instruments – Significant accounting policies

A financial instrument is any contract giving rise to a financial asset of one party and a financial liability or equity instrument of another party. In accordance with IFRS 9, all financial assets and liabilities – which also include derivative financial instruments – have to be recognised on the balance sheet and measured in accordance with their assigned categories.

### Measurement methods for financial instruments

Measurement of financial assets and financial liabilities is subject to two primary measurement methods.

#### i. Amortised cost and effective interest rate

Amortised cost is the amount at which the financial asset or financial liability is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount. For financial assets the amount is adjusted for any loss allowance.

The effective interest rate ('EIR') is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of the financial asset (i.e. its amortised cost before adjusting for any loss allowance) or to the amortised cost of the financial liability. The estimated cash flows consider all the contractual terms of the financial instrument but disregard the expected credit losses. The calculation includes transaction costs, origination fees that are an integral part of the EIR and all other premiums and discounts to the par amount.

For purchased or originated credit-impaired financial assets ('POCI', see part 'Impairment of financial instruments'), credit-adjusted EIR is used. It is the rate that exactly discounts the estimated future cash flows which consider expected credit losses to the amortised cost of a financial asset.

The EIR is used for recognition of interest income and interest expense. Interest income is calculated in the following way:

- \_ EIR applied to the gross carrying amount for financial assets that are not credit-impaired (Stage 1 and Stage 2, see part 'Impairment of financial instruments');
- \_ EIR applied to the amortised cost for financial assets that are credit-impaired (Stage 3, see part 'Impairment of financial instruments');
- \_ credit-adjusted EIR applied to the amortised cost for POCI financial assets.

Interest expense is calculated by applying the EIR to the amortised cost of a financial liability.

#### ii. Fair value

Fair value is the price that would be received if an asset were sold or paid if a liability were transferred in an orderly transaction between market participants on the measurement date. The definition also applies to fair value measurements of non-financial assets and liabilities. Details on valuation techniques applied for fair value measurement and on the fair value hierarchy are disclosed in Note 26 Fair value of financial instruments.

### Initial recognition and measurement

#### i. Initial recognition

Financial instruments are initially recognised when Erste Group becomes a party to the contractual provisions of the instrument. Regular way (spot) purchases and sales of financial assets are recognised at the settlement date, which is the date that an asset is delivered.

#### ii. Initial measurement

Financial instruments are measured initially at their fair value including transaction costs (except for financial instruments at fair value through profit or loss, for which transaction costs are recognised directly in profit or loss). In most cases, the fair value at initial recognition equals the transaction price, i.e. the price transferred to originate or acquire a financial asset or the price received to issue or incur a financial liability.

### Classification and subsequent measurement of financial assets

In accordance with IFRS 9, the classification and subsequent measurement of financial assets depend on the following two criteria:

- (i) The business model for managing the financial assets – the assessment is focused on whether the financial asset is part of a portfolio in which the assets are held in order to collect contractual cash flows, to both collect the contractual cash flows and sell the assets or they are held in other business models.
- (ii) The cash flow characteristics of the financial assets – the assessment is focused on whether the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest ('SPPI') on the principal amount outstanding.

Application of these criteria leads to classification of financial assets into three measurement categories described in the respective note.

- \_ Financial assets at amortised cost
- \_ Financial assets at fair value through other comprehensive income
- \_ Financial assets at fair value through profit or loss

### Classification and subsequent measurement of financial liabilities

Financial liabilities are classified as measured at amortised cost unless they are measured at fair value through profit or loss. Further details on financial liabilities at amortised cost and financial liabilities at FVPL are in the respective notes: Note 19 Financial liabilities at amortised costs and Note 24 Financial liabilities at fair value through profit or loss.

### Impairment of financial instruments

Erste Group recognises loss allowances for impairment on its debt instrument financial assets, other than those measured at FVPL, its lease receivables, and its off-balance credit risk exposures arising from financial guarantees and certain loan commitments. The impairment is based on expected credit losses whose measurement reflects:

- \_ an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- \_ the time value of money; and
- \_ reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

The amount of the impairment loss is recognised as a loss allowance. For the purpose of the measurement of the amount of expected credit loss and recognition of interest income, Erste Group distinguishes between three stages of impairment.

Stage 1 relates to financial instruments for which no significant increase in credit risk has been recorded since their initial recognition. The impairment is measured in the amount of the 12-month expected credit loss. Interest income is recognised by EIR applied to the gross carrying amount of the financial asset.

Financial instruments in Stage 2 are subject to significant increase in credit risk since their initial recognition. The impairment is measured in the amount of the lifetime expected credit loss. Interest income is recognised by EIR applied to the gross carrying amount of the financial asset (as for Stage 1).

Financial assets in Stage 3 are credit-impaired. In respect of applying the 'credit-impaired' concept of IFRS 9, Erste Group generally adopted the approach of aligning it with the regulatory concept of 'default' for lending exposures. The impairment for such financial assets is measured in the amount of lifetime expected credit loss. Interest income is recognised by EIR applied to the amortised cost (i.e. the net carrying amount) of the financial asset. From a balance sheet perspective, interest is accrued based on the financial assets' gross carrying amount. The difference between the interest accrued on the assets and the interest income recognised is reflected through the allowance account (without impacting the impairment loss).

More detailed information about identification of significant increases in credit risk including collective assessment, estimation techniques used to measure 12-month and lifetime expected credit losses and definition of default is provided in Note 34 Credit risk.

For financial assets measured at amortised cost, the net carrying amount of the financial asset presented on the balance sheet is the difference between the gross carrying amount and the cumulative loss allowance. However, for financial assets measured at FVOCI, the loss allowance is recognised in the accumulated OCI, specifically under 'Fair value reserve' in the statement of changes in equity. Loss allowances for loan commitments and financial guarantees are presented under the balance sheet line item 'Provisions'.

For financial assets that are credit-impaired at initial recognition (POCI financial assets) lifetime expected credit losses are initially reflected in the credit-adjusted EIR. As a result, no loss allowance is recognised at inception. Subsequently, only adverse changes in lifetime expected credit losses after the initial recognition are recognised as loss allowance, whilst favourable changes are recognised as impairment gains increasing the gross carrying amount of the POCI financial assets. No impairment stages are distinguished for the POCI financial assets.

In the statement of income, impairment losses and their reversals (gains) on all kinds of financial instruments are presented in the line item 'Impairment result from financial instruments'.

### Write-offs

Erste Group writes off a financial asset or a part of it when it has no reasonable expectations of recovering the respective cash flows. When performing the write-off, the gross carrying amount of the asset is reduced simultaneously with the related loss allowance balance.

Erste Group has specified criteria for writing off the unrecoverable balances in its loan business. Write-off can result from forbearance measures whereby the bank contractually waives part of the existing balance in order to help the customers overcome financial difficulties and thus improve the prospects of recovering the remaining loan balance (normally this relates to going concern scenarios for corporate customers). In gone concern scenarios with corporate customers, write-offs of the unrecoverable exposure parts are triggered by enforcement activities such as filing or termination of legal proceedings (bankruptcy, liquidation, court case). Other write-off triggers may result from decisions about no enforcement due to worthlessness of the claim/collateral or generally from assessment that the receivable is economically lost. For retail customers, the non-recoverability and the timing and amounts of write-off crystallise during the collection process when it becomes evident that the amount due cannot be collected, e.g. due to ongoing bankruptcy proceedings. Residual uncollectable balances are written off after the collection process.

## Derecognition of financial instruments including treatment of contractual modifications

### i. Derecognition of financial assets

A financial asset (or, where applicable, part of a financial asset or part of a group of similar financial assets) is derecognised when:

- \_ the contractual rights to receive cash flows from the asset have expired; or
- \_ Erste Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement and either:
  - \_ it has transferred substantially all risks and rewards connected with ownership of the asset; or
  - \_ has neither transferred nor retained substantially all risks and rewards connected with ownership of the asset but has transferred control of the asset.

The difference between the carrying amount of the derecognised asset and the consideration received is presented in the statement of income in the line 'Gains/losses from derecognition of financial assets measured at amortised cost' or, for financial assets at FVOCI, in the line 'Other gains/losses from derecognition of financial instruments not measured at fair value through profit or loss'. For financial assets measured at FVPL the derecognition gains or losses are recognised together with the measurement result in the lines 'Net trading result' or 'Gains/losses from financial instruments measured at fair value through profit or loss'.

### ii. Derecognition criteria with respect to contractual modifications of financial assets

In the normal course of running its lending business and in agreement with the respective debtors, Erste Group may renegotiate or otherwise modify some terms or conditions of the underlying contracts. This can involve either market-driven commercial renegotiations or contractual changes aimed at alleviating or preventing borrower's financial difficulty. For the purpose of capturing the economic substance and financial effect of such contractual modifications, Erste Group has developed a set of criteria to assess whether or not the modified terms are substantially different from the original terms.

Commercial interest rate adjustments fulfilling specific conditions do not trigger the modification significance assessment. Instead, they result in a recalculation of the EIR of related loans. Such interest rate adjustments relate to performing non-forborne lending agreements for which a prepayment/early termination option and a sufficiently competitive refinancing market exist. Furthermore, the costs that the debtor would incur in case of prepayment/early termination would have to be assessed as low. Such conditions introduce an implicit floating rate element to the contract. This kind of interest rate adjustments rarely applies to loan assets in Stage 2.

Substantial modifications lead to derecognition of the original financial asset and initial recognition of the modified financial asset as a new financial instrument. They include following events:

- \_ change of the contractual counterparty (unless this is a formal change such as changes in legal name);
- \_ change in the currency of the contract (unless the change results from exercising an embedded option in the original contract with pre-agreed conditions of the change, or if the new currency is pegged to the original currency);
- \_ introduction of a non-SPPI contractual feature (unless it is intended to improve recoveries from debtors by granting concessions supporting them to recover from financial difficulties); and
- \_ removal of a non-SPPI contractual feature.

Some derecognition criteria distinguish whether contractual modifications are applied to debtors facing financial difficulties. Application of certain modifications to debtors in financial difficulties is not considered as substantial since they are aimed at improving the prospects of the bank to recover the claims by tailoring the repayment schedules to specific financial conditions of those debtors. On the other hand, such contractual modifications applied to performing debtors may be considered as substantial enough to warrant the derecognition, as further detailed below.

From this perspective, the following criteria lead to derecognition unless they are considered as forbearance measures or they are applied to customers in default or they trigger default (i.e. the derecognition occurs if the modification does not relate to financial difficulties):

- \_ repayment schedule changed in a way that the weighted remaining maturity of the assets is modified by more than 100% and at least two years compared to the original asset; or
- \_ change in timing/amount of contractual cash flows resulting in the present value of the modified cash flows (discounted at pre-modification effective interest rate) being different by more than 10% of the gross carrying amount of the asset immediately before the modification (cumulative assessment considering all modifications occurring over the last twelve months);

If contractual modifications that qualify as forbearance measures or they are applied to customers in default or they trigger default (i.e. they relate to customers in financial difficulties) are so significant that they are qualitatively assessed as an extinguishment of original contractual rights, they result in derecognition. Examples of such modifications are:

- \_ a new agreement with materially different terms signed up as part of distressed restructuring following a standstill agreement suspending the rights of the original assets;
- \_ consolidation of multiple original loans into one with substantially different terms; or
- \_ transformation of a revolving loan into non-revolving.

Contractual modifications leading to derecognition of the related original assets result in the initial recognition of new financial assets. If the debtor is in default or the significant modification leads to the default, then the new asset will be treated as POCI. The difference between the carrying amount of the derecognised asset and initial fair value of the new POCI asset is presented in the statement of income in the line 'Impairment result from financial instruments'.

If the debtor is not in default or the significant modification does not lead to default, the new asset recognised after derecognition of the original asset will be in Stage 1. For loans measured at amortised cost, the unamortised balance of the origination fees/transaction costs considered in the effective interest rate is presented in the line item 'Interest income' under 'Net interest income' at the derecognition date. The release of the credit loss allowance attached to the original asset at the date of that significant modification as well as the credit loss allowance recognised for the new asset are presented in the line 'Impairment result from financial instruments'. The remaining difference is presented in the line 'Gains/losses from derecognition of financial assets measured at amortised cost'.

For financial assets measured at FVPL, irrespective of whether they are in default, the derecognition gains and losses are included in the same line items of the statement of income as their measurement result, i.e. in 'Gains/losses from financial instruments measured at fair value through profit or loss'.

For debt instrument assets not measured at FVPL that are subject to contractual modifications that do not result in derecognition, the gross carrying amount of the asset is adjusted against recognising a modification gain or loss in profit or loss. The modification gain or loss equals the difference between the gross carrying amount before the modification and the present value of the cash flows based on the modified terms discounted with the original EIR. In the statement of income, the modification gain or loss is presented in the line 'Interest income' under 'Net interest income' if the modification relates to financial assets in Stage 1. For financial assets in Stage 2 and 3 and POCI financial assets, the modification gain or loss is presented in the line 'Impairment result from financial instruments'. However, to the extent that the contractual modification involves the bank giving up its rights of collecting cash flows in respect of an outstanding amount of the asset, such as waiving (part of) principal or accrued interest amount, it is treated as a write-off.

### iii. Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires. This normally occurs when the liability is repaid or repurchased. In the statement of income, the difference between the carrying amount of the derecognised financial liability and the consideration paid is presented in the line 'Other gains/losses from financial instruments not measured at fair value through profit or loss', 'Gains/losses from financial instruments measured at fair value through profit or loss' and 'Net trading result' depending on the measurement category of the derecognised financial liability.

## Significant accounting judgements, assumptions and estimates

### i. SPPI assessment

The assessment of whether the contractual cash flows of financial assets give rise to cash flows that are solely payments of principal and interest (SPPI) is subject to the application of significant judgements which rely on the guidance in IFRS 9. These judgements are crucial in the IFRS 9 classification and measurement process, as they determine whether the asset must be measured at FVPL or, depending on the business model assessment, at amortised cost or at FVOCI. When taking into consideration specific features of loans in the business of Erste Group, significant areas of judgement are prepayment fees, project financing loans and the benchmark test for loans with interest mismatches features.

The assessment whether the prepayment fees applied to loans can be considered as a reasonable compensation for early terminations or prepayments is based on comparing the level of the fees with the economic costs incurred by the bank upon the early termination. For these purposes, Erste Group uses a quantitative test where the costs relate to the lost interest margin and the lost interest differential due to a potential decrease in the interest rates upon early termination or prepayment. The adequacy of the fees can also be defended on a qualitative basis, such as common market practice regarding the level of prepayment fees and their acceptance by authorities.

For project financing loans Erste Group assesses whether they represent basic loan agreements rather than investments in the financed projects. In this respect, credit rating, level of collateralisation, existing sponsor guarantees and the extent of equity funding of the financed projects are considered.

Interest mismatches features relate to floating rate financial assets where: - the reference rate's (such as Euribor) tenor is different to the rate reset frequency, - time lags arise from interest rates fixed prior to the start of the interest period, or combinations of these features. For this purpose, Erste Group has developed a so called 'benchmark test' to assess whether the interest mismatch feature could result in contractual (undiscounted) cash flows that are significantly different from a benchmark deal which does not have the interest mismatch feature. For assets with interest mismatches resulting only from lagged rates (i.e. with no tenor mismatches), SPPI compliance is considered to be met based on a qualitative assessment if the time lag between the fixation of the rate and the start of the interest period does not exceed one month.

Performing the quantitative benchmark test was particularly important upon transition to IFRS 9 as at 1 January 2018 for the portfolio existing at that time. Subsequently, the issuance of new loans with interest mismatch features was largely restricted so that a quantitative benchmark test applies only in exceptional cases.

## **ii. Business model assessment**

For each SPPI-compliant financial asset at initial recognition, Erste Group must assess whether it is part of a business model where the assets are held in order to collect contractual cash flows, to both collect the contractual cash flows and sell the assets, or they are held in other business models. As a consequence, the critical aspect in distinguishing the business models is frequency and significance of sales of assets in the respective business model. Since asset allocation to business models is based on the initial assessment, it may happen that in subsequent periods cash flows are realised differently than originally expected, and a different measurement method may seem to be appropriate. In accordance with IFRS 9, such subsequent changes do not generally lead to reclassifications or prior period error corrections in respect of existing financial assets. The new information on how cash flows are realised may, however, indicate that the business model, and thus the measurement method changes for newly acquired or newly originated financial assets.

At Erste Group, certain sales or other derecognition events are considered as not contradicting the held to collect contractual cash flows business model. Examples are sales due to increases in credit risk, sales close to assets' maturity, infrequent sales triggered by a non-recurring event (such as changes in regulatory or tax environment, major internal reorganisation or a business combination, severe liquidity crisis, etc.) or derecognitions resulting from replacements of bonds based on an issuer's offer. Other kinds of sales carried out in the 'held to collect' business model are assessed retrospectively, and if they exceed certain quantitative thresholds, or whenever it is considered necessary with regard to new expectations, Erste Group performs a prospective test. If the outcome was that the carrying amount of assets expected to be sold over the expected life of the current business model portfolio, for reasons other than the cases above, exceeds 10% of the carrying amount of the portfolio, any new acquisitions or originations of assets would be classified in a different business model.

## **iii. Impairment of financial instruments**

The expected credit loss impairment model is inherently based on judgement since it requires assessment of significant increases in credit risk and measurement of expected credit losses without providing detailed guidance. In respect of significant increases in credit risk, Erste Group has determined specific assessment rules consisting of qualitative information and quantitative thresholds. Another area of complexity relates to establishing groups of similar assets when credit risk deterioration has to be assessed on a collective basis before specific information is available at individual instrument level. Measurement of expected credit losses involves complex models relying on historical statistics of probabilities of default and loss rates in case of defaults, their extrapolations in case of insufficient observations, individual estimates of credit-adjusted cash flows and probabilities of various scenarios including forward-looking information. In addition, the life of the instruments has to be modelled in respect of behavioural life of revolving credit facilities.

Detailed disclosures about identification of significant increases in credit risk including collective assessment, estimation techniques used to measure 12-month and lifetime expected credit losses and definition of default is provided in Note 34 Credit risk,. The development of loan loss provisions is described in, Note 16 Financial assets at amortised cost, Note 18 Trade and other receivables, Note 25 Financial assets at fair value through other comprehensive income and in chapter Leases for Finance lease receivables.

## Financial instruments held at amortised cost

Financial assets are classified as measured at amortised cost if they are held in a business model whose objective is to collect contractual cash flows, and their contractual cash flows are SPPI.

On the balance sheet, these assets are carried at amortised cost, i.e. the gross carrying amount net of the credit loss allowance. They are presented under the line ‘Financial assets at amortised cost’, ‘Trade and other receivables’ and ‘Cash and cash balances’.

Interest income on these assets is calculated by effective interest method and is included under the line ‘Interest income’ under ‘Net interest income’ in the statement of income. Impairment gains or losses are included in the line ‘Impairment result from financial instruments’. Gains and losses from derecognition (such as sales) of the assets are reported under the line item ‘Gains/losses from derecognition of financial assets measured at amortised cost’.

At Erste Group, financial assets at amortised cost constitute the largest measurement category, which includes the vast majority of loan business to customers (except for certain loans measured at fair value through profit or loss), interbank lending business (including reverse repo transactions), deposits with central banks, investments in debt securities, amounts in the course of settlement, trade and other receivables.

For description of financial liabilities at measured amortised cost refer to Note 19 Financial liabilities at amortised costs.

### 15. Cash and cash balances

Cash balances include only claims (deposits) against central banks and credit institutions that are repayable on demand. Repayable on demand means that they may be withdrawn at any time or with a term of notice of only one business day or 24 hours. A part of ‘Cash balances at central banks’ represents the mandatory minimum reserve requirement deposits which amounted to EUR 4,575.2 million (2019: EUR 2,975.6 million) at the reporting date. The mandatory minimum reserve requirement is calculated from defined balance sheet items and has to be fulfilled in average through an extended period of time. Therefore, the mandatory minimum reserve requirement deposits are not subject to any restraints.

in EUR million	Dec 19	Dec 20
Cash on hand	6,032	7,694
Cash balances at central banks	3,466	27,006
Other demand deposits at credit institutions	1,195	1,139
<b>Cash and cash balances</b>	<b>10,693</b>	<b>35,839</b>

### 16. Financial assets at amortised cost

#### Debt securities

Investments in debt securities measured at amortised cost may be acquired with different business objectives (such as fulfilling internal/external liquidity risk requirements and efficient placement of the structural liquidity surplus, strategic positions decided by the board of directors, initiation and fostering of client relationships, substitution of loan business or other yield generating activities). Their common attribute is that significant and frequent sales of such securities are not expected. For a description of what sales are considered as compliant with the held to collect contractual cash flows business model, see paragraph ‘Business model assessment’ in chapter ‘Financial instruments - Significant accounting policies’.

## Gross carrying amounts and credit loss allowances per impairment buckets

in EUR million	Gross carrying amount				Credit loss allowances				Carrying amount
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total	
<b>Dec 20</b>									
Central banks	14	0	0	14	0	0	0	0	14
General governments	25,215	11	0	25,227	-7	0	0	-7	25,220
Credit institutions	3,490	19	0	3,510	-2	0	0	-2	3,508
Other financial corporations	135	11	0	146	0	-1	0	-1	145
Non-financial corporations	667	28	3	698	-1	-2	-1	-5	693
<b>Total</b>	<b>29,521</b>	<b>70</b>	<b>3</b>	<b>29,594</b>	<b>-10</b>	<b>-3</b>	<b>-2</b>	<b>-15</b>	<b>29,579</b>
<b>Dec 19</b>									
Central banks	53	0	0	53	-1	0	0	-1	52
General governments	22,483	29	0	22,512	-4	0	0	-4	22,508
Credit institutions	3,287	1	0	3,288	-2	0	0	-2	3,286
Other financial corporations	136	7	0	143	0	-1	0	-1	142
Non-financial corporations	760	17	3	780	-1	-2	-2	-4	776
<b>Total</b>	<b>26,718</b>	<b>53</b>	<b>4</b>	<b>26,774</b>	<b>-7</b>	<b>-2</b>	<b>-2</b>	<b>-11</b>	<b>26,764</b>

There are no purchased or originated credit-impaired (POCI) debt securities at AC as of 31 December 2020.

## Movement in credit loss allowances

in EUR million	As of	Additions	Derecognitions	Transfers between stages	Other changes in credit risk (net)	Other	As of
	Jan 20						Dec 20
Stage 1	-7	-7	2	0	0	0	-11
Stage 2	-2	0	0	-1	0	0	-3
Stage 3	-2	0	0	0	0	0	-2
<b>Total</b>	<b>-11</b>	<b>-7</b>	<b>2</b>	<b>-1</b>	<b>1</b>	<b>0</b>	<b>-15</b>
	<b>Jan 19</b>						<b>Dec 19</b>
Stage 1	-6	-3	0	0	1	0	-7
Stage 2	0	0	0	-1	-1	0	-2
Stage 3	-2	0	0	0	1	0	-2
<b>Total</b>	<b>-8</b>	<b>-3</b>	<b>0</b>	<b>-1</b>	<b>1</b>	<b>0</b>	<b>-11</b>

In column 'Additions' increases of CLA due to the initial recognition of debt securities at AC during the current reporting period are disclosed. Releases of CLA following the derecognition of the related debt securities at AC are reported in column 'Derecognitions'.

In column 'Transfers between stages' CLA net changes due to changes in credit risk that triggered re-assignments of the related AC debt securities from Stage 1 (at 1 January 2020 or initial recognition date) to Stages 2 or 3 at 31 December 2020 or vice-versa are reported. The effects of transfers from Stage 1 to Stages 2 or 3 on the related CLAs are adverse and presented in lines attributable to Stages 2 or 3. The effects of transfers from Stages 2 or 3 to Stage 1 on the related CLAs are favourable and presented in line 'Stage 1'. The P&L-neutral effect from cross-stage transferring of the related CLA amounts recognized prior to stage re-assignments are presented above in column 'Other changes in credit risk (net)'.

Any other changes in credit risk which do not trigger a transfer between Stage 1 and Stage 2 or 3 or vice-versa are disclosed in column 'Other changes in credit risk (net)'.

The year-end total GCAs of AC debt securities that were initially recognized (purchased) during the year 2020 and not fully derecognized by 31 December 2020 amounts to EUR 5,622,0 million (2019: EUR 4,133.8 million.) The GCA of AC debt securities that were held at 1 January 2020 and derecognized during the year 2020 amounts to EUR 2,524.2 million (2019: EUR 3,257.4 million).

## Loans and advances to banks

### Gross carrying amounts and credit loss allowances per impairment buckets

in EUR million	Gross carrying amount				Credit loss allowances				Carrying amount	
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total		
<b>Dec 20</b>										
Central banks	16,763	0	0	16,763	-1	0	0	-1	16,762	
Credit institutions	4,669	38	0	4,707	-2	0	0	-3	4,704	
<b>Total</b>	<b>21,432</b>	<b>38</b>	<b>0</b>	<b>21,469</b>	<b>-3</b>	<b>0</b>	<b>0</b>	<b>-3</b>	<b>21,466</b>	
<b>Dec 19</b>										
Central banks	16,109	0	0	16,109	0	0	0	0	16,108	
Credit institutions	6,936	17	2	6,955	-6	0	-2	-9	6,946	
<b>Total</b>	<b>23,045</b>	<b>17</b>	<b>2</b>	<b>23,063</b>	<b>-7</b>	<b>0</b>	<b>-2</b>	<b>-9</b>	<b>23,055</b>	

There are no purchased or originated credit-impaired (POCI) AC loans and advances to banks at 31 December 2020.

### Movement in credit loss allowances

in EUR million	As of	Additions	Derecognitions	Transfers between stages	Other changes in credit risk (net)	Other	As of	
	Jan 20						Dec 20	
Stage 1	-7	-27	13	0	17	0	-3	
Stage 2	0	0	0	0	0	0	0	
Stage 3	-2	0	2	0	-2	2	0	
<b>Total</b>	<b>-9</b>	<b>-27</b>	<b>15</b>	<b>0</b>	<b>15</b>	<b>2</b>	<b>-3</b>	
<b>Jan 19</b>								<b>Dec 19</b>
Stage 1	-3	-29	27	0	-1	0	-7	
Stage 2	-3	0	0	0	3	0	0	
Stage 3	-2	0	0	0	0	0	-2	
<b>Total</b>	<b>-8</b>	<b>-30</b>	<b>27</b>	<b>0</b>	<b>2</b>	<b>0</b>	<b>-9</b>	

In column 'Additions' increases of CLA due to the initial recognition of loans and advances to banks at AC during the current reporting period are disclosed. Releases of CLA following the derecognition of the related loans and advances to banks at AC are reported in column 'Derecognitions'.

Any changes in credit risk which do not trigger a transfer between Stage 1 and Stage 2 or 3 or vice-versa are disclosed in column 'Other changes in credit risk (net)'.

The year-end total GCA of AC loans and advances to banks that were initially recognized during the year 2020 and not fully de-recognized by 31 December 2020 amounts to EUR 20,962.3 million (2019: EUR 21,878.5 million). The GCA of AC loans and advances to banks that were held as of 1 January 2020 and fully de-recognized during the year 2020 amounts to EUR 21,347.1 million (2019: 17,928.4 million).

## Loans and advances to customers

### Gross carrying amounts and credit loss allowances per impairment buckets

in EUR million	Gross carrying amount					Credit loss allowances					Carrying amount
	Stage 1	Stage 2	Stage 3	POCI	Total	Stage 1	Stage 2	Stage 3	POCI	Total	
<b>Dec 20</b>											
General governments	6,455	330	3	3	6,791	-4	-4	-2	-1	-11	6,779
Other financial corporations	2,860	836	19	11	3,727	-8	-38	-6	0	-51	3,676
Non-financial corporations	50,673	18,379	2,075	227	71,354	-186	-657	-1,172	-92	-2,107	69,247
Households	69,241	10,554	1,935	125	81,855	-136	-472	-1,021	-33	-1,662	80,193
<b>Total</b>	<b>129,229</b>	<b>30,100</b>	<b>4,031</b>	<b>367</b>	<b>163,727</b>	<b>-335</b>	<b>-1,171</b>	<b>-2,201</b>	<b>-125</b>	<b>-3,831</b>	<b>159,895</b>
<b>Dec 19</b>											
General governments	6,449	325	3	4	6,781	-17	-3	-2	-1	-23	6,757
Other financial corporations	3,342	244	12	13	3,612	-5	-9	-8	0	-22	3,590
Non-financial corporations	60,331	5,618	1,584	242	67,774	-176	-243	-965	-96	-1,479	66,296
Households	70,577	6,538	1,886	145	79,146	-122	-251	-1,029	-43	-1,445	77,701
<b>Total</b>	<b>140,699</b>	<b>12,725</b>	<b>3,484</b>	<b>404</b>	<b>157,312</b>	<b>-320</b>	<b>-506</b>	<b>-2,003</b>	<b>-139</b>	<b>-2,969</b>	<b>154,344</b>

## Movement in credit loss allowances

in EUR million	As of	Additions	Derecognitions	Transfers between stages	Other changes in credit risk modifications (net)	Insignificant modifications (net)	Write-offs	Other	As of
	Jan 20								Dec 20
<b>Stage 1</b>	<b>-320</b>	<b>-233</b>	<b>64</b>	<b>376</b>	<b>-227</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>-335</b>
General governments	-17	-5	2	1	15	0	0	0	-4
Other financial corporations	-5	-10	5	8	-9	0	0	3	-8
Non-financial corporations	-176	-149	41	157	-60	0	0	0	-186
Households	-122	-68	16	210	-173	0	0	2	-136
<b>Stage 2</b>	<b>-506</b>	<b>-133</b>	<b>125</b>	<b>-1,025</b>	<b>361</b>	<b>0</b>	<b>1</b>	<b>6</b>	<b>-1,171</b>
General governments	-3	0	0	-3	2	0	0	0	-4
Other financial corporations	-9	-2	1	-14	-13	0	0	0	-38
Non-financial corporations	-243	-85	83	-533	116	1	0	4	-657
Households	-251	-46	41	-475	256	-1	1	2	-472
<b>Stage 3</b>	<b>-2,003</b>	<b>-92</b>	<b>245</b>	<b>-129</b>	<b>-507</b>	<b>2</b>	<b>270</b>	<b>12</b>	<b>-2,201</b>
General governments	-2	0	0	0	0	0	0	0	-2
Other financial corporations	-8	-2	2	0	-2	0	4	0	-6
Non-financial corporations	-965	-51	106	-55	-357	2	143	3	-1,172
Households	-1,029	-40	137	-74	-149	1	123	9	-1,021
<b>POCI</b>	<b>-139</b>	<b>0</b>	<b>15</b>	<b>0</b>	<b>-9</b>	<b>0</b>	<b>6</b>	<b>2</b>	<b>-125</b>
General governments	-1	0	0	0	0	0	0	0	-1
Other financial corporations	0	0	0	0	0	0	0	0	0
Non-financial corporations	-96	0	9	0	-9	0	3	1	-92
Households	-43	0	6	0	0	0	3	2	-33
<b>Total</b>	<b>-2,969</b>	<b>-458</b>	<b>449</b>	<b>-778</b>	<b>-382</b>	<b>3</b>	<b>278</b>	<b>25</b>	<b>-3,831</b>
	Jan 19								Dec 19
<b>Stage 1</b>	<b>-321</b>	<b>-255</b>	<b>75</b>	<b>280</b>	<b>-98</b>	<b>0</b>	<b>0</b>	<b>-1</b>	<b>-320</b>
General governments	-16	-4	1	1	1	0	0	0	-17
Other financial corporations	-8	-8	7	2	2	0	0	0	-5
Non-financial corporations	-169	-160	50	104	-1	0	0	0	-176
Households	-128	-83	17	174	-101	0	0	-1	-122
<b>Stage 2</b>	<b>-455</b>	<b>-34</b>	<b>79</b>	<b>-486</b>	<b>382</b>	<b>0</b>	<b>3</b>	<b>4</b>	<b>-506</b>
General governments	-10	0	0	-1	8	0	0	0	-3
Other financial corporations	-5	-1	1	-7	1	0	0	3	-9
Non-financial corporations	-191	-15	44	-185	107	-1	0	-1	-243
Households	-249	-17	35	-293	266	1	3	3	-251
<b>Stage 3</b>	<b>-2,341</b>	<b>-131</b>	<b>362</b>	<b>-111</b>	<b>-272</b>	<b>0</b>	<b>491</b>	<b>-3</b>	<b>-2,003</b>
General governments	-2	0	0	0	0	0	0	0	-2
Other financial corporations	-40	-9	4	-1	0	0	9	28	-8
Non-financial corporations	-1,133	-78	135	-42	-117	0	300	-30	-965
Households	-1,166	-44	223	-68	-155	0	182	-1	-1,029
<b>POCI</b>	<b>-173</b>	<b>0</b>	<b>28</b>	<b>0</b>	<b>-10</b>	<b>-4</b>	<b>18</b>	<b>1</b>	<b>-139</b>
General governments	0	0	0	0	1	0	0	-2	-1
Other financial corporations	-3	0	0	0	3	0	0	0	0
Non-financial corporations	-97	0	17	0	-25	-3	11	1	-96
Households	-73	0	11	0	11	-1	7	1	-43
<b>Total</b>	<b>-3,290</b>	<b>-419</b>	<b>545</b>	<b>-316</b>	<b>2</b>	<b>-3</b>	<b>512</b>	<b>1</b>	<b>-2,969</b>

In column 'Additions' increases of CLA due to the initial recognition of loans and advances to customers at AC during the current reporting period are disclosed. CLAs recognized against drawings from non-revolving loan commitments are deemed as additions for the purpose of presenting current period's movement in CLA. Therefore, additions in Stages 2 and 3 reflect transfers from Stage 1 having occurred between commitment and drawing dates of related credit facilities. Releases of CLA following the derecognition of the related loans and advances to customers at AC are reported in column 'Derecognitions'.

In column 'Transfers between stages' CLA net changes due to changes in credit risk that triggered re-assignments of the related AC loans and advances to customers from Stage 1 at 1 January 2020 (or initial recognition date, if later) to Stages 2 or 3 at 31 December 2020 or vice-versa are reported. The effects of transfers from Stage 1 to Stages 2 or 3 on the related CLAs are adverse (incremental year-on-year allocations) and presented in lines attributable to Stages 2 or 3. The effects of transfers from Stages 2 or 3 to Stage 1 on the related CLAs are favourable (incremental year-on-year releases) and presented in line 'Stage 1'. The P&L-neutral effect from cross-stage transferring of the related CLA amounts recognized prior to stage re-assignments are presented above in column 'Other changes in credit risk (net)'.

Any other changes in credit risk which do not trigger a transfer between Stage 1 and Stage 2 or 3 or vice-versa are disclosed in column 'Other changes in credit risk (net)'. This column also captures the passage-of-time adverse effect ('unwinding correction') over the lifetime expected cash shortfalls of AC loans and advances to customers that were assigned to Stage 3 for any period throughout the year, as well as of any POCI loans and advances to customers. This adverse effect amounted to EUR 59.9 million (2019: EUR 71.1 million) cumulatively for the year 2020, which also reflects the unrecognized interest income out of the related AC loans and advances to customers throughout the year.

The column 'Insignificant modifications (net)' reflects the effect on CLA arising from contractual modifications of loans and advances to customers at AC which do not trigger their full derecognition. The use of CLA triggered by full or partial write-offs of AC loans and advances to customers is reported in column 'Write-offs'.

One significant driver of the CLA movements for the year has been the transfer of the related instruments across different impairment stages. The year-end GCA of AC loans and advances to customers that were assigned at 31 December 2020 to a different stage compared to 1 January 2020 (or to the initial recognition date, if originated during the year) are summarized below:

in EUR million	Transfers between Stage 1 and Stage 2		Transfers between Stage 2 and Stage 3		Transfers between Stage 1 and Stage 3		POCI	
	To Stage 2 from Stage 1	To Stage 1 from Stage 2	To Stage 3 from Stage 2	To Stage 2 from Stage 3	To Stage 3 from Stage 1	To Stage 1 from Stage 3	To Defaulted from Non-Defaulted	To Non-Defaulted from Defaulted
<b>Dec 20</b>								
General governments	201	89	0	0	0	0	0	0
Other financial corporations	579	65	4	2	8	0	0	0
Non-financial corporations	14,523	1,145	380	49	573	7	2	10
Households	6,549	1,546	287	142	372	41	1	10
<b>Total</b>	<b>21,853</b>	<b>2,845</b>	<b>671</b>	<b>193</b>	<b>954</b>	<b>48</b>	<b>3</b>	<b>20</b>
<b>Dec 19</b>								
General governments	120	69	0	0	1	0	0	0
Other financial corporations	157	107	0	1	2	0	0	14
Non-financial corporations	3,925	933	130	37	204	14	10	9
Households	2,928	1,464	269	92	303	51	2	11
<b>Total</b>	<b>7,131</b>	<b>2,572</b>	<b>399</b>	<b>130</b>	<b>509</b>	<b>64</b>	<b>12</b>	<b>34</b>

Detailed information on stage transfers due to Covid-19 measures are described in Note 34 Credit risk.

The year-end total GCA of the AC loans and advances to customers that were initially recognized during the reporting period and not fully de-recognized by 31 December 2020 amounts to EUR 39,706.5 million (2019: EUR 38,982.9 million). The GCA of the AC loans and advances to customers that were held at 1 January 2020 and fully de-recognized during the reporting period amounts to EUR 19,576.4 million (2019: EUR 16,425.7 million).

The undiscounted amount of the lifetime expected credit losses considered in the initial measurement of the AC loans and advances to customers initially recognized and identified as POCI during the year 2020 amounted to EUR 43.5 million (2019: EUR 32.4 million).

## 17. Debt instruments subject to contractual modifications

### Impact of non-significant contractual modifications of debt instruments AC assigned to Stage 2 and 3

in EUR million	Dec 19		Dec 20	
	Amortised cost before the modification	Net modification gains/losses	Amortised cost before the modification	Net modification gains/losses
<b>Loans and advances</b>				
General governments	12	0	16	0
Other financial corporations	11	0	131	1
Non-financial corporations	615	-3	4,398	2
Households	489	1	2,929	-13
<b>Total</b>	<b>1,128</b>	<b>-2</b>	<b>7,474</b>	<b>-9</b>

As at 31 December 2020, the total GCA of Erste Group's debt instruments measured at AC, which were impacted by non-significant contractual modifications while they were assigned to Stage 2 or 3 and re-assigned to Stage 1 during the year 2020 amounted to EUR 671.0 million (2019: EUR 306.2 million).

## 18. Trade and other receivables

### Gross carrying amounts and credit loss allowances per impairment buckets

in EUR million	Gross carrying amount					Credit loss allowances					Carrying amount
	Stage 1	Stage 2	Stage 3	POCI	Total	Stage 1	Stage 2	Stage 3	POCI	Total	
<b>Dec 20</b>											
Central banks	1	0	0	0	1	0	0	0	0	0	1
General governments	35	20	0	0	55	0	0	0	0	0	55
Credit institutions	27	2	0	0	29	0	0	0	0	-1	29
Other financial corporations	25	2	0	0	28	0	0	0	0	0	27
Non-financial corporations	484	639	39	0	1,162	-4	-5	-29	0	-38	1,124
Households	88	21	21	0	130	-2	-5	-18	0	-24	106
<b>Total</b>	<b>660</b>	<b>684</b>	<b>61</b>	<b>0</b>	<b>1,405</b>	<b>-6</b>	<b>-10</b>	<b>-47</b>	<b>0</b>	<b>-64</b>	<b>1,341</b>
<b>Dec 19</b>											
Central banks	1	0	0	0	1	0	0	0	0	0	1
General governments	44	18	0	0	63	0	0	0	0	0	62
Credit institutions	22	2	0	0	25	0	-1	0	0	-1	24
Other financial corporations	24	5	0	0	30	0	0	0	0	0	29
Non-financial corporations	500	680	50	10	1,240	-3	-2	-41	-1	-47	1,193
Households	70	33	19	0	122	-3	-7	-13	0	-23	99
<b>Total</b>	<b>661</b>	<b>738</b>	<b>70</b>	<b>10</b>	<b>1,480</b>	<b>-6</b>	<b>-10</b>	<b>-55</b>	<b>-1</b>	<b>-72</b>	<b>1,408</b>

### Movement in credit loss allowances

in EUR million	As of	Additions	Derecognitions	Transfers between stages	Other changes in credit risk (net)	Insignificant modifications (net)	Write-offs	Other	As of
	Jan 20								Dec 20
Stage 1	-6	-4	2	1	1	0	0	0	-6
Stage 2	-10	0	2	-4	1	0	0	0	-10
Stage 3	-55	0	5	-1	-6	0	6	4	-47
POCI	-1	0	1	0	0	0	0	0	0
<b>Total</b>	<b>-72</b>	<b>-5</b>	<b>9</b>	<b>-3</b>	<b>-4</b>	<b>0</b>	<b>6</b>	<b>4</b>	<b>-64</b>
	Jan 19								Dec 19
Stage 1	-5	-5	1	1	0	0	0	0	-6
Stage 2	-19	0	1	-1	4	0	6	0	-10
Stage 3	-98	-1	9	-3	1	0	37	0	-55
POCI	-1	0	0	0	0	0	0	0	-1
<b>Total</b>	<b>-122</b>	<b>-6</b>	<b>11</b>	<b>-3</b>	<b>5</b>	<b>0</b>	<b>43</b>	<b>0</b>	<b>-72</b>

## 19. Financial liabilities at amortised costs

The line item 'Financial liabilities at amortised cost' is further broken down into 'Deposits from banks', 'Deposits from customers', 'Debt securities issued' and 'Other financial liabilities'.

Interest expenses incurred are calculated using effective interest method are reported in the line item 'Interest expenses' under 'Net interest income' in the statement of income. Gains and losses from derecognition (mainly repurchase) are reported under the line item 'Other gains/losses from derecognition of financial instruments not measured at fair value through profit or loss'.

Financial liabilities stemming from the TLTRO programme of the ECB are presented under 'Deposits from banks'. Erste Group assessed an appropriate accounting treatment of the TLTRO. The conclusion was that such instruments do not qualify as below-market interest rate loans and therefore are not related to IAS 20 government grants accounting. The reason was that the TLTRO is considered as a separate market organised by the ECB as part of its monetary policy. As a result, the IFRS 9 amortised cost accounting treatment applies.

The carrying amount of the TLTRO III liabilities was EUR 14,088 million at the end of 2020 (2019: EUR 1,035 million). The negative interest expense recognised for the TLTRO III in 2020, including the catch-up adjustment discussed below, was EUR 52.3 million (2019: EUR 0.2 million).

In general, the TLTRO interest rate is reduced if banks reach certain lending thresholds. At the TLTRO inception, the original effective interest rate is determined by considering the contractual terms and assessing whether the eligibility conditions for the reduced interest will be fulfilled. The scenario which is considered more likely is used for the original effective interest rate calculation.

Erste Group assesses on an ongoing basis how it meets the eligibility criteria for the lower interest rate. Any subsequent changes in estimates of payments due to the revised assessment of the eligibility conditions are treated as catch-up adjustments. The amount of the catch-up adjustment is determined by discounting the revised estimated payments at the original effective interest rate and comparing it to the gross carrying amount before the adjustment. The catch-up adjustments are presented in the net interest income.

In 2020, in order to support the provision of credit in the economy hit by the Covid-19 pandemic, the ECB modified the conditions of the TLTRO III by additional reductions of interest rates. In April the interest rate reduction by 50bp during the period between June 2020 and June 2021 was conditional upon reaching the lending threshold of 0% between 1 March 2020 and 31 March 2021. Erste Group considered that the eligibility criteria were fulfilled. This resulted in a recognition of a positive catch-up adjustment in the amount of EUR 8.0 million (2019: EUR 0.0 million). In December 2020 the ECB announced to extend the pandemic-related low interest for the period between June 2021 and June 2022. Erste Group's assessment at 2020 year end was that the lending threshold conditions for this interest rate reduction will not be met. No additional catch-up adjustment was recognised based on this announcement.

### Deposits from banks

in EUR million	Dec 19	Dec 20
Overnight deposits	1,951	2,115
Term deposits	9,613	21,728
Repurchase agreements	1,577	927
<b>Deposits from banks</b>	<b>13,141</b>	<b>24,771</b>

## Deposits from customers

in EUR million	Dec 19	Dec 20
<b>Overnight deposits</b>	<b>121,651</b>	<b>144,864</b>
Savings deposits	31,476	37,265
Other financial corporations	150	185
Non-financial corporations	1,992	2,457
Households	29,334	34,623
Non-savings deposits	90,174	107,599
General governments	5,339	5,806
Other financial corporations	5,705	6,936
Non-financial corporations	27,245	33,312
Households	51,886	61,544
<b>Term deposits</b>	<b>49,910</b>	<b>44,684</b>
Deposits with agreed maturity	43,508	38,142
Savings deposits	28,248	25,996
Other financial corporations	1,098	1,050
Non-financial corporations	1,323	1,331
Households	25,826	23,615
Non-savings deposits	15,261	12,146
General governments	3,294	2,832
Other financial corporations	2,488	1,890
Non-financial corporations	3,493	2,285
Households	5,985	5,140
Deposits redeemable at notice	6,402	6,543
General governments	12	1
Other financial corporations	86	110
Non-financial corporations	163	256
Households	6,140	6,175
<b>Repurchase agreements</b>	<b>1,505</b>	<b>1,269</b>
General governments	9	2
Other financial corporations	1,431	1,260
Non-financial corporations	65	6
<b>Deposits from customers</b>	<b>173,066</b>	<b>190,816</b>
General governments	8,655	8,642
Other financial corporations	10,958	11,431
Non-financial corporations	34,281	39,648
Households	119,173	131,097

## Debt securities issued

in EUR million	Dec 19	Dec 20
Subordinated debt securities issued	1,439	1,477
Senior non-preferred bonds	505	669
Other debt securities issued	15,417	16,874
Bonds	2,929	4,680
Certificates of deposit	81	520
Other certificates of deposits/name certificates	237	178
Mortgage covered bonds	10,796	10,977
Public sector covered bonds	0	0
Other	1,374	519
<b>Debt securities issued</b>	<b>17,360</b>	<b>19,020</b>

In 1998, Erste Group Bank AG launched a EUR 30 billion Debt Issuance Programme (DIP). Since then other issuance programmes had been set up to fulfill high standards of specific seniorities and investor classes. In 2020, 17 DIP new bonds (2019: 49) with a total volume of approximately EUR 165 million (2019: EUR 1.8 billion) were issued under the DIP.

In 2020, 120 (2019: 173) new bonds with a total volume of EUR 184 million (2019: EUR 414 million) were issued out of the Structured Notes Programme. In November 2018 the Covered Bonds Programme was implemented, under which 2 (2019: 3) new bonds with a total volume of EUR 2.3 billion (2019: EUR 1.0 billion) were issued. In June 2019, the Capital Guaranteed Structured Notes Programme was implemented, under which 36 (2019: 16) new bonds with a total volume of EUR 129 million (2019: EUR 70 million) were issued. In December 2019, the Multi Issuer EMTN Notes Programme was implemented, under which 5 new bonds with a total volume of EUR 2.7 billion were issued.

Furthermore, senior unsecured registered notes ('Namenschuldverschreibungen'), were issued with a volume of EUR 69 million (2019: EUR 107 million).

Starting with August 2008, the Euro Commercial Paper and Certificates of Deposit Programme has an overall volume of EUR 10.0 billion. In total, 56 issues (2019: 34) amounting to EUR 3.7 billion (2019: EUR 1.4 billion) were placed in 2020. Issues totaling approximately EUR 3.7 billion (2019: EUR 1.8 billion) were redeemed over the same period.

Erste Group Bank AG, through its branch in NY and through its fully consolidated subsidiary Erste Finance Delaware LLC, issues commercial papers and certificates of deposit into the US money market. The total balance as of 31 December 2020 of the Dollar Certificate of Deposit Program of the New York branch amounted to EUR 519 million (USD 635 million) and as of 31 December 2019 EUR 38 million (USD 43 million). The Dollar Commercial Paper Program of Erste Finance Delaware LLC has a maximum issuance volume of EUR 6.7 billion (USD 7.5 billion), with a total balance as of 31 December 2020 of EUR 521 million (USD 637 million) and EUR 1.4 billion (USD 1.5 billion) as of 31 December 2019.

# Financial instruments at fair value

## FINANCIAL INSTRUMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

There are various reasons for assigning the fair value through profit or loss (FVPL) measurement category to debt instrument financial assets.

FVPL measurement relates to that are part of residual business models, i.e. they are neither held to collect contractual cash flows nor held to either collect contractual cash flows or sell the assets. These financial assets are generally expected to be sold before their maturity or they are managed and their performance is evaluated on a fair value basis. In the business of Erste Group, such business models are typical of assets that are held for trading (i.e. financial assets held by the trading function of the bank), of assets whose value is expected to be primarily realised through sales, such as investments in securitisations or of failed loan syndications when the loan is offered for sale on the market. Further subject to FVPL measurement are financial assets held by funds consolidated by Erste Group since they are managed and their performance is evaluated on a fair value basis. Another reason for the the FVPL measurement are financial assets whose contractual cash flows are not considered as SPPI. At Erste Group, this concerns certain debt securities and loans to customers.

Erste Group also makes use of the option to designate some financial assets as measured at FVPL at initial recognition. Such a classification is used if it eliminates or significantly reduces an accounting mismatch between fixed interest rate financial assets, which in the absence of such a classification would be measured at amortised cost or at FVOCI, and related derivatives measured at FVPL.

On the balance sheet, debt instrument financial assets measured at FVPL are presented as 'Financial assets held for trading', sub-item 'Other financial assets held for trading' and 'Non-trading financial assets at fair value through profit or loss', sub-items 'Debt securities' and 'Loans and advances to customers'. Non-trading financial assets at FVPL consist of two sub-categories disclosed in Note 22 Non-trading financial assets at fair value through profit or loss which are 'mandatorily at fair value through profit or loss' and 'designated at fair value through profit or loss'. Financial assets are mandatorily measured at fair value through profit or loss either because they are held as part of residual business models that are other than held for trading or their contractual cash flows are not SPPI.

Investments in equity instruments that are held for trading (i.e. financial assets held by the trading function of the bank) are measured at FVPL. They are included in the balance sheet under the line 'Financial assets held for trading', sub-item 'Other financial assets held for trading'. Investments in equity instruments that are not held for trading are also measured at FVPL (unless they are designated at FVOCI). They are presented in the balance sheet under 'Non-trading financial assets at fair value through profit or loss', sub-item 'Equity instruments', sub-category 'mandatorily at fair value through profit or loss' in Note 22 Non-trading financial assets at fair value through profit or loss.

From IFRS 9 perspective all derivatives which are not designated as hedging instruments are considered as held for trading. As a result, they are measured at FVPL. They are described more detail in the Note 20 Derivative financial instruments.

In the statement of income, the profit or loss effects of non-derivative financial assets measured at FVPL are split into interest income or dividend income and fair value gains and losses. The interest income on debt instruments is presented in the line 'Other similar income' under 'Net interest income' and is calculated by applying the EIR to the amortised cost component of the financial assets. The dividend income on equity instruments is presented in the line 'Dividend income'. The fair value gains or losses are calculated net of the interest or dividend income, and they also include transaction costs and origination fees. They are reported in the line 'Net trading result' for financial assets held for trading and in the line 'Gains/losses from financial instruments measured at fair value through profit or loss' in case of non-trading financial assets at FVPL. For investments in funds, which are not consolidated by Erste Group, the interest or dividend component is not separated from the fair value gains or losses.

Financial liabilities at FVPL consist of financial liabilities held for trading and financial liabilities designated at FVPL.

On the balance sheet, financial liabilities at FVPL are presented as 'Financial liabilities held for trading', sub-items 'Derivatives' and 'Other financial liabilities held for trading' and as 'Financial liabilities at fair value through profit or loss' which are further broken down into 'Deposits from customers', 'Debt securities issued' and 'Other financial liabilities'. Accounting policy related to financial liabilities at FVPL can be found in Note 20 Derivative financial instrument, Note 23 Other financial liabilities held for trading and Note 24 Financial liabilities at fair value through profit or loss.

## 20. Derivative financial instruments

Derivative financial instruments are used by Erste Group to manage exposures to interest rates, foreign currencies and other market price risks. Derivatives used by Erste Group include mainly interest rate swaps, futures, forward rate agreements, interest rate options, currency swaps and currency options as well as credit default swaps.

For presentation purposes, derivatives are split into:

- \_ Derivatives – held for trading; and
- \_ Derivatives – hedge accounting.

Hedge accounting derivatives are discussed in Note 27 Hedge accounting.

Derivative financial instruments are carried at fair value (dirty price) on the balance sheet. Derivatives are carried as assets if their fair value is positive and as liabilities if their fair value is negative.

Derivatives – held for trading are those that are not designated as hedging instruments for hedge accounting. They are presented in the line item ‘Derivatives’ under the heading ‘Financial assets/Financial liabilities held for trading’. All kinds of non-hedging derivatives without regard to their internal classification, i.e. both derivatives held in the trading book and banking book, are presented in this line item.

Changes in the fair value (clean price) of derivatives – held for trading as well as of derivatives designated as hedging instruments in fair value hedges are reported in the statement of income in the line item ‘Net trading result’. Interest income/expense related both to held for trading and hedging derivatives is presented in the statement of income in the line item ‘Other similar income’ or ‘Other similar expenses’ under ‘Net interest income’. Interest income/expense recognition is based on EIR-like accruals in respect of the derivative notional amount and includes amortisation of the inception value of the derivative (e.g. upfront fees, if any).

The effective part of changes in the fair value (clean price) of derivatives in cash flow hedges is reported as OCI in the line ‘Cash flow hedge reserve’ of the statement of comprehensive income. The accumulated OCI is presented under ‘Cash flow hedge reserve’ in the statement of changes in equity. The ineffective part of changes in the fair value (clean price) of derivatives in cash flow hedges is reported in the statement of income under the line item ‘Net trading result’.

### Embedded derivatives

Erste Group issues certain financial liabilities which contain structured features. Structured features mean that a derivative is embedded in non-derivative host instruments. Embedded derivatives are separated from the host instruments if

- \_ the economic characteristics of the derivatives are not closely related to the economic characteristics and risks of the host debt instruments;
- \_ the embedded derivative meets the definition of a derivative; and
- \_ the hybrid instrument is not a financial asset or liability held for trading or designated at fair value through profit or loss.

Embedded derivatives that are separated are accounted for as stand-alone derivatives and presented on the balance sheet under the line item ‘Derivatives’ in financial assets held for trading and financial liabilities held for trading. At Erste Group, these relate to bonds and deposits whose payments are linked to equity prices or FX rates.

In the business of Erste Group, majority of non-closely related embedded derivatives relates to bonds issued for which fair value option has been applied since 2018. As a result, these embedded derivatives are part of the measurement of the entire hybrid instrument at FVPL and thus are not separated.

## Derivatives held for trading

in EUR million	Dec 19			Dec 20		
	Notional value	Positive fair value	Negative fair value	Notional value	Positive fair value	Negative fair value
<b>Derivatives held in the trading book</b>	<b>189,747</b>	<b>3,068</b>	<b>3,305</b>	<b>206,411</b>	<b>3,524</b>	<b>3,606</b>
Interest rate	122,129	2,609	2,728	139,393	2,742	2,829
Equity	311	11	3	435	4	3
Foreign exchange	66,888	423	571	65,541	740	748
Credit	226	3	3	820	15	25
Commodity	10	0	0	16	0	0
Other	183	23	0	205	23	0
<b>Derivatives held in the banking book</b>	<b>28,048</b>	<b>1,353</b>	<b>341</b>	<b>27,229</b>	<b>1,330</b>	<b>409</b>
Interest rate	16,891	1,254	226	16,836	1,233	246
Equity	5,823	52	36	5,202	41	64
Foreign exchange	4,812	41	78	4,742	52	98
Credit	348	6	1	305	4	1
Other	174	1	0	144	0	0
<b>Total gross amounts</b>	<b>217,794</b>	<b>4,422</b>	<b>3,646</b>	<b>233,640</b>	<b>4,854</b>	<b>4,015</b>
Offset	0	-1,616	-1,640		-1,900	-1,977
<b>Total</b>	<b>0</b>	<b>2,805</b>	<b>2,005</b>		<b>2,954</b>	<b>2,037</b>

Erste Group undertakes a part of interest rate derivative and credit derivative transactions via Clearing Houses. These derivatives and related cash margin balances fulfil the requirements for balance sheet offsetting. For more details on balance sheet offsetting please refer to Note 28 Offsetting of financial instruments.

### 21. Other financial assets held for trading

in EUR million	Dec 19	Dec 20
Equity instruments	65	34
Debt securities	2,889	3,368
General governments	1,918	2,628
Credit institutions	803	606
Other financial corporations	57	57
Non-financial corporations	111	76
<b>Other financial assets held for trading</b>	<b>2,954</b>	<b>3,402</b>

### 22. Non-trading financial assets at fair value through profit or loss

in EUR million	Dec 19		Dec 20	
	Designated	Mandatorily	Designated	Mandatorily
Equity instruments	0	390	0	347
Debt securities	664	1,671	603	1,446
General governments	77	258	63	214
Credit institutions	563	160	524	101
Other financial corporations	25	1,062	16	983
Non-financial corporations	0	191	0	148
Loans and advances to customers	0	483	0	687
General governments	0	2	0	1
Other financial corporations	0	1	0	0
Non-financial corporations	0	137	0	107
Households	0	344	0	579
Financial assets designated and mandatorily at FVPL	664	2,544	603	2,480
<b>Non-trading financial assets at fair value through profit or loss</b>		<b>3,208</b>		<b>3,083</b>

Erste Group has designated debt securities at FVPL. The maximum exposure to credit risk on these securities is its fair value. At the reporting date the change in fair value that is attributable to changes in credit risk amounts to EUR 2.9 million (2019: EUR 1.4 million) cumulatively and EUR 7.7 million (2019: EUR 3.4 million) for the reporting period.

### 23. Other financial liabilities held for trading

Non-derivative financial liabilities held for trading are those which are incurred principally for the purpose of repurchasing them in the near term. In the business of Erste Group non-derivative held for trading liabilities largely comprise short sales. These arise from obligations to return securities, which are purchased under agreements to resell or are borrowed through securities lending transactions and subsequently sold to third parties. On the balance sheet such liabilities are presented under the line 'Financial liabilities held for trading', sub-item 'Other financial liabilities'. The gains or losses on financial liabilities held for trading are reported in the line 'Net trading result' in the statement of income.

in EUR million	Dec 19	Dec 20
Short positions	368	521
Equity instruments	35	135
Debt securities	333	386
Debt securities issued	48	66
<b>Other financial liabilities held for trading</b>	<b>416</b>	<b>588</b>

## 24. Financial liabilities at fair value through profit or loss

Erste Group makes use of the option to designate some financial liabilities as measured at FVPL at initial recognition (referred to as fair value option) if:

- \_ such classification eliminates or significantly reduces an accounting mismatch between fixed interest rate financial liabilities otherwise measured at amortised cost and related derivatives measured at FVPL. Erste Group assesses quantitatively that the designation actually eliminates or significantly reduces the accounting mismatch in respect of fair value changes attributable to interest rate risk; or
- \_ the entire hybrid contract contains a non-closely related embedded derivative.

Financial liabilities designated at FVPL are reported on the balance sheet under the line item 'Financial liabilities at fair value through profit or loss' and are further broken down into 'Deposits from customers', 'Debt securities issued' and 'Other financial liabilities'. Other financial liabilities relate to fund units issued by funds consolidated by Erste Group. Interest incurred is calculated by applying the EIR to the amortised cost of the financial liability and is reported in the statement of income under in line item 'Other similar expenses' under 'Net interest income'. Gains and losses resulting from changes in fair value are recognised net of the interest expense under the line item 'Gains/losses from financial instruments measured at fair value through profit or loss'.

The amount of the fair value change resulting from the credit risk of the financial liability for the period is presented as OCI in the statement of comprehensive income in the line 'Own credit risk reserve'. The cumulative amount is recognised as accumulated OCI, specifically under 'Own credit risk reserve' in the statement of changes in equity. The amount recognised in OCI is never reclassified to profit or loss. However, upon derecognition (mainly repurchases) of the financial liabilities designated at FVPL the amount accumulated in OCI is transferred to retained earnings.

The cumulative amount of the credit risk recognised as accumulated OCI is calculated as the difference between the present value of the liability determined by using the original credit spread and the fair value of the liability. The amount of fair value change attributable to changes in credit risk of the liability for the period which is recognised in OCI is the difference between the cumulative amount of the credit risk at the end of the period and at the beginning of the period. When calculating the present value of the liability by using the original credit spread, the rate used for discounting is the sum of the observed interest rate (swap yield curve) and the original credit spread. The original credit spread is determined at initial recognition of the liability and it equals the difference between the total yield of the liability and the observed interest rate (swap yield curve) at that time.

in EUR million	Carrying amount		Amount repayable		Delta between carrying amount and amount repayable	
	Dec 19	Dec 20	Dec 19	Dec 20	Dec 19	Dec 20
Deposits	265	254	248	243	17	11
Debt securities issued	13,011	11,657	12,415	11,230	596	427
Other financial liabilities	219	180	219	180	0	0
<b>Financial liabilities at FVPL</b>	<b>13,494</b>	<b>12,091</b>	<b>12,882</b>	<b>11,653</b>	<b>613</b>	<b>438</b>

## Fair value changes that are attributable to changes in own credit risk

in EUR million	For reporting period		Cumulative amount	
	1-12 19	1-12 20	Dec 19	Dec 20
Deposits	-1	-2	2	0
Debt securities issued	19	-126	484	358
Other financial liabilities	0	0	0	0
<b>Financial liabilities at FVPL</b>	<b>18</b>	<b>-127</b>	<b>486</b>	<b>358</b>

The line 'Other financial liabilities' contains fund units issued by investment funds fully consolidated by Erste Group. Their fair value changes are subject to asset-specific performance risk only and are not dependent on changes in the individual own credit risk of the respective investment funds.

## Debt securities issued

in EUR million	Dec 19	Dec 20
Subordinated debt securities issued	4,539	3,944
Other debt securities issued	8,471	7,713
Bonds	5,386	4,784
Other certificates of deposits/name certificates	872	854
Mortgage covered bonds	1,961	1,858
Public sector covered bonds	252	216
<b>Debt securities issued</b>	<b>13,011</b>	<b>11,657</b>

## FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

### 25. Financial assets at fair value through other comprehensive income

Debt instrument financial assets are measured at fair value through other comprehensive income (FVOCI) if their contractual cash flows are SPPI-compliant and they are held within a business model whose objective is achieved by both to collect contractual cash flows and sell the assets. On the balance sheet, they are included as 'Debt securities' under the line 'Financial asset at fair value through other comprehensive income'.

Interest income on these assets is calculated using the effective interest method and is included in the line 'Interest income' under 'Net interest income' in the statement of income. Impairment gains and losses are recognised in profit or loss in the line 'Impairment result from financial instruments' with opposite loss allowance entry in OCI rather than against the asset value. As a result, the measurement impact recognised in profit or loss is the same as for financial assets measured at amortised cost.

The difference between the fair value at which the assets are carried in the balance sheet and the amortised cost component is recognised as accumulated OCI in equity specifically under 'Fair value reserve' in the statement of changes in equity. The change for the period is reported as OCI in the statement of comprehensive income in the line 'Fair value reserve of debt instruments' which also includes the loss allowance OCI entry. When the financial asset is derecognised, the amount previously accumulated in OCI is reclassified to profit or loss and reported under the line 'Other gains/losses from derecognition of financial instruments not measured at fair value through profit or loss'.

Erste Group classifies investments in debt securities as measured at FVOCI, i.e. no loan business is included in this measurement category. Similarly to investments in debt securities measured at amortised cost, they relate to various business objectives such as fulfilling internal/external liquidity risk requirements and efficient placement of the structural liquidity surplus, strategic positions decided by the board of directors, initiation and fostering of client relationships, substitution of loan business or other yield-enhancement activities. The common attribute for investments in debt instruments at FVOCI is that an active yield optimisation via sales is integral to achieving the objectives. The sales are carried out in order to optimise the liquidity position or to realise fair value gains or losses. As a result, the business objectives are achieved through both collecting contractual cash flows and sales of the securities.

For certain investments in equity instruments that are not held for trading, Erste Group makes use of the option to measure them at FVOCI. This election is applied to strategic, significant banking business relationship investments (except for insurance business). The fair value gains or losses for the period are reported as OCI in the line 'Fair value reserve of equity instruments' of the statement of comprehensive income. The cumulative gains or losses are included under 'Fair value reserve' in the statement of changes in equity. The amount recognised in OCI is never reclassified to profit or loss. However, upon derecognition of the investments in equity instruments at FVOCI the amount accumulated in OCI is transferred to retained earnings. Dividends received on these investments are reported under the line 'Dividend income' of the statement of income. On the balance sheet, financial assets measured at fair value through OCI are included as 'Equity instruments' under the line 'Financial asset at fair value through other comprehensive income'.

#### Equity instruments

The carrying amount of Erste Group's equity instruments at FVOCI as at 31 December 2020 amounts to EUR 129.8 million (2019: EUR 210.1 million), the cumulative fair value change for equity instruments FVOCI before taxes recognized in other comprehensive income amounted to EUR 85.9 million (2019: EUR 166.1 million). During the year 2020, the sales of such instruments amounted to EUR 85.7 million (2019: EUR 43.6 million) and were triggered by strategic business decisions. The cumulative gain (net of tax) that was transferred from accumulated other comprehensive income into retained earnings upon such sales amounted to EUR 68.2 million (2019: EUR 48.9 million).

## Debt instruments

### Gross carrying amounts and credit loss allowances per impairment buckets

in EUR million	Gross carrying amount				Credit loss allowances				Amortised cost	Accumulated OCI changes	Fair value
	Stage 1	Stage 2	Stage 3	Total	Stage 1	Stage 2	Stage 3	Total			
<b>Dec 20</b>											
Central banks	5	0	0	5	0	0	0	0	5	0	5
General governments	5,757	241	0	5,998	-3	-5	0	-9	5,989	212	6,202
Credit institutions	944	0	0	944	-3	0	0	-3	941	43	985
Other financial corporations	122	83	0	205	0	-4	0	-4	201	10	211
Non-financial corporations	655	301	0	957	-3	-7	0	-9	947	39	987
<b>Total</b>	<b>7,483</b>	<b>626</b>	<b>0</b>	<b>8,109</b>	<b>-9</b>	<b>-16</b>	<b>0</b>	<b>-25</b>	<b>8,084</b>	<b>305</b>	<b>8,389</b>
<b>Dec 19</b>											
Central banks	0	0	0	0	0	0	0	0	0	0	0
General governments	6,232	8	0	6,240	-3	0	0	-3	6,237	189	6,426
Credit institutions	1,073	27	0	1,099	-1	-1	0	-2	1,097	19	1,116
Other financial corporations	135	46	0	181	0	-1	0	-2	179	9	188
Non-financial corporations	933	137	0	1,070	-2	-5	0	-7	1,062	45	1,107
<b>Total</b>	<b>8,373</b>	<b>217</b>	<b>0</b>	<b>8,590</b>	<b>-6</b>	<b>-8</b>	<b>0</b>	<b>-14</b>	<b>8,575</b>	<b>261</b>	<b>8,836</b>

As defined in IFRS 9, the gross carrying amount of debt instruments at FVOCI equals the amortised cost before deducting any credit loss allowances. The accumulated OCI changes combine the effects of credit loss allowances booked in other comprehensive income and fair value accounting through other comprehensive income, as required by IFRS9 in respect of debt instruments measured at FVOCI

There are no purchased or originated credit-impaired (POCI) debt securities at FVOCI as of 31 December 2020.

### Movement in credit loss allowances

in EUR million	As of	Additions	Derecognitions	Transfers between stages	Other changes in credit risk (net)	Other	As of
	Jan 20						Dec 20
Stage 1	-6	-2	1	1	-4	1	-9
Stage 2	-8	0	3	-10	-1	0	-16
Stage 3	0	0	0	0	0	0	0
<b>Total</b>	<b>-14</b>	<b>-2</b>	<b>4</b>	<b>-8</b>	<b>-4</b>	<b>1</b>	<b>-25</b>
	Jan 19						Dec 19
Stage 1	-8	-3	2	0	3	0	-6
Stage 2	-2	-1	0	-5	0	0	-8
Stage 3	0	0	0	0	0	0	0
<b>Total</b>	<b>-10</b>	<b>-4</b>	<b>2</b>	<b>-5</b>	<b>3</b>	<b>0</b>	<b>-14</b>

In column 'Additions' increases of CLA due to the initial recognition of debt securities at FVOCI during the current reporting period are disclosed. Releases of CLA following the derecognition of the related debt securities at FVOCI are reported in column 'Derecognitions'.

In column 'Transfers between stages' CLA net changes due to changes in credit risk that triggered re-assignments of the related FVOCI debt securities from Stage 1 (at 1 January 2020 or initial recognition date) to Stages 2 or 3 at 31 December 2020 or vice-versa are reported. The effects of transfers from Stage 1 to Stages 2 or 3 on the related CLAs are adverse and presented in lines attributable to Stages 2 or 3. The effects of transfers from Stages 2 or 3 to Stage 1 on the related CLAs are favourable and presented in line 'Stage 1'. The P&L-neutral effect from cross-stage transferring of the related CLA amounts recognized prior to stage re-assignments are presented above in column 'Other changes in credit risk (net)'. Any other changes in credit risk which do not trigger a transfer between Stage 1 and Stage 2 or 3 or vice-versa are disclosed in column 'Other changes in credit risk (net)'.

One significant driver of the above presented CLA movements for the year has been the transfer of the related instruments across different stages. The year-end GCAs of FVOCI debt securities that were assigned at 31 December 2020 to a different stage compared to 1 January 2020 (or to the initial recognition date, if purchased during the year) are summarized in the table below:

### Transfers between Stage 1 and Stage 2

in EUR million	Dec 19	Dec 20
To Stage 2 from Stage 1	98	429
To Stage 1 from Stage 2	7	11

# Financial instruments – other disclosure matters

## 26. Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded on the balance sheet cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The inputs to these models are derived from observable market data where possible, but where observable market data is not available judgement is required to establish fair values. Using of unobservable inputs is particularly relevant for models used for valuations of loans and unquoted equity investments. Disclosures on valuation models, the fair value hierarchy and fair values of financial instruments can be found subsequently. Based on an analysis carried out by Erste Group it was decided that for the valuation of OTC derivatives no Funding Value Adjustment (FVA) would be considered.

For all financial instruments the fair value is measured on recurring basis.

### Financial instruments carried at fair value

The measurement of fair value at Erste Group is based primarily on external sources of data (stock market prices or broker quotes in highly liquid market segments). Financial instruments for which the fair value is determined on the basis of quoted market prices are mainly listed securities and derivatives as well as liquid OTC bonds.

### Description of valuation models and parameters

Erste Group uses valuation models that have been tested internally and for which the valuation parameters (such as interest rates, exchange rates, volatilities and credit spreads) have been determined independently. In 2015, as a consequence of the negative interest environment, valuation models of interest rate options for the respective currencies were adjusted. Log-normal valuation models were replaced by standard market models which are based on a shifted log-normal distribution or a standard distribution. For such models negative interest rates are no restriction.

**Loans.** Not SPPI (solely payments of principal and interest) compliant loans are to be valued at fair value. The methodology to compute fair value of these loans corresponds to the basic present value technique where expected cash flows of assets are discounted by the full rate including risk premium required for non-market risk based part of the interest rate to be compliant with fair value definition. The credit risk is recognized by adjusting contractual cash flows to come to expected cash flows accounting for customer's probability of default and loss given default. These adjusted cash flows are then discounted by a yield curve which consists of a risk free rate and a funding spread. For a limited number of profit-participating loans, the expected cash flows are discounted using a risk-adjusted discount rate. This risk-adjusted rate is determined applying the Capital Assets Pricing Model (CAPM) on the basis of comparable listed entities.

**Debt securities.** For plain vanilla (fixed and floating rate) debt securities the fair value is calculated by discounting the future cash flows using a discounting curve depending on the interest rate for the respective issuance currency and a spread adjustment. The spread adjustment is usually derived from the credit spread curve of the issuer. If no issuer curve is available the spread is derived from a proxy instrument and adjusted for differences in the risk profile of the instruments. If no close proxy is available, the spread adjustment is estimated using other information, including estimation of the credit spread based on internal ratings and PDs or management judgment. For more complex debt securities (e.g. including option-like features such as callable, cap/floor, index-linked) the fair value is determined using combinations of discounted cash flow models and more sophisticated modeling techniques including methods described for OTC-derivatives.

**Equity instruments.** Non-trading equity instruments which have quoted market prices in an active market are valued by using the quoted market price. For other investments in non-trading equity instruments the fair value is determined by standard valuation models using also unobservable input parameters. These models include the adjusted net asset value method, the simplified income approach, the dividend discount model and the comparable company multiple method. The adjusted net asset method requires an investor to measure the fair value of the individual assets and liabilities recognized in an investee's statement of financial position as well as the fair value of any unrecognized assets and liabilities at the measurement date. The resulting fair values of the recognized and unrecognized assets and liabilities should therefore represent the fair value of the investee's equity. The dividend discount model assumes that the price of equity instruments issued by an entity equals the present value of all its expected future dividends in perpetuity. Similar to the dividend discount model, the simplified income approach estimates the fair value based on the future income. However, it can be used also when only one year planned income is available. The simplified income approach and the dividend discount model discount future income and dividends using the cost of equity. The cost of equity is dependent on the risk-free rate, the market risk premium, the levered beta and the country risk premium. The levered beta is derived from the industry classification which is published and maintained by Damodaran. In rare cases, techniques for non-trading equity instruments may also include models based on multiples. The comparable company multiple method is a valuation technique within the market approach that uses prices and other relevant information generated by market transactions involving comparable company peers of an investee to derive a valuation multiple from which the indicated fair value of the investee's equity or enterprise value can be inferred.

**Liabilities.** The fair value of financial liabilities designated at fair value through profit or loss under the fair value option is determined based on quoted prices in active markets, if available. For issued securities where the fair value cannot be retrieved from quoted market prices, the fair value is calculated by discounting the future cash flows. Significant input factors for the spread adjustment of Erste Group's

own credit risk for the respective seniority class are credit spreads derived from liquid benchmark bonds and additional indications from external investments banks, which are provided on a regular basis. The applied spreads are validated on a regular basis from an independent Risk Management unit. Moreover optionality is taken into account when calculating the fair value.

**OTC-derivative financial instruments.** Derivative instruments traded in liquid markets (e.g. interest rate swaps and options, foreign exchange forward and options, options on listed securities and indices, credit default swaps and commodity swaps) are valued by using standard valuation models. These models include discounting cash flow models, option models of the Black-Scholes and Hull-White type as well as hazard rate models. Models are calibrated on quoted market data (including implied volatilities). Valuation models for more complex instruments also use Monte-Carlo simulation. For instruments in less liquid markets, data obtained from less frequent transactions or extrapolation techniques are used. For determining the fair value of derivatives collateralised in EURO a discounting interest rate reflecting the interest rate of the corresponding cash collateral is used. As a result of the IBOR reform it has been decided that the so far used EONIA (Euro Over Night Index Average) will be replaced by ESTER (Euro Short-Term Rate) with a transition phase until 31 December 2021. In Erste Group all contracts with CCP's (Central Counter Parties), LCH (London Clearing House) and EUREX have been converted in 2020 and for the respective collaterals ESTER is used as interest rate. Furthermore, the conversion for a significant part of unsecured derivatives was done in November 2020. The fair value of these derivatives is already determined using ESTER as discount rate. Furthermore, the conversion for the most part of unsecured derivatives was done in November 2020. The valuation difference resulting from the conversion has been offset by a compensation payment. The change for all bilateral contracts and CSA's (Credit Support Annex) is in process and will take place the same way as for CCP's contracts.

Erste Group values derivatives at mid-market levels. To reflect the potential bid-ask-spread of the relevant positions an adjustment based on market liquidity is performed. The adjustment parameters depend on product type, currency, maturity and notional size. Parameters are reviewed on a regular basis or in case of significant market moves. Netting is not applied when determining the bid-ask-spread adjustments.

Credit value adjustments (CVA) for counterparty risk and debit value adjustments (DVA) for own default credit risk are applied to OTC derivatives. For the CVA the adjustment is driven by the expected positive exposure of all derivatives and the credit quality of the counterparty. DVA is driven by the expected negative exposure and Erste Group's credit quality. Erste Group has implemented an approach, where the modeling of the expected exposure is based on option replication strategies. For products where an option replication is not feasible the exposure is computed with Monte-Carlo simulation techniques. One of the two modeling approaches is considered for the most relevant portfolios and products. The methodology for the remaining entities and products is determined by market value plus add-on considerations. The probability of default by counterparties that are not traded in an active market is determined from internal PDs mapped to a basket of liquid titles present in the central European market. Market based valuation concepts are incorporated for this. Counterparties with liquid bond or CDS markets are valued by the respective single-name market based PD derived from the prices. Erste Group's probability of default has been derived from the buy-back levels of Erste Group's issuances. Netting has only been considered for a few counterparties where the impact was material. In these cases, netting has been applied for both CVA and DVA. For counterparties with CSA-agreements in place no CVA was taken into account for all cases with immaterial threshold amounts.

According to the described methodology the accumulated CVA-adjustments amounted to EUR 17.6 million (2019: EUR 15.7 million) and the total DVA-adjustment amounted to EUR 3.1 million (2019: EUR 2.8 million).

#### Validation and control

The responsibility for valuation of financial instruments measured at fair value is independent of the trading units. In addition, Erste Group has implemented an independent validation function in order to ensure separation between units responsible for model development, fair value measurement and validation. The aim of independent model validation is to evaluate model risks arising from the models' theoretical foundation, the appropriateness of input data (market data) and model calibration.

#### Fair value hierarchy

Financial assets and financial liabilities measured at fair value are categorized under the three levels of the IFRS fair value hierarchy.

##### Level 1 of the fair value hierarchy

The fair value of financial instruments assigned to Level 1 of the fair value hierarchy is determined based on quoted prices in active markets for identical financial assets and liabilities. More particular, the evaluated fair value can qualify as Level 1 if transactions occur with sufficient frequency, volume and pricing consistency on an ongoing basis.

These include exchange traded derivatives (futures, options), shares, government bonds as well as other bonds and funds, which are traded in highly liquid and active markets.

##### Level 2 of the fair value hierarchy

In case a market quote is used for valuation but due to restricted liquidity the market does not qualify as active (derived from available market liquidity indicators) the instrument is classified as Level 2. If no market prices are available the fair value is measured by using valuation models which are based on observable market data. If all the significant inputs in the valuation model are observable the instrument

is classified as Level 2 of the fair value hierarchy. For Level 2 valuations typically yield curves, credit spreads and implied volatilities are used as observable market parameters.

These include OTC derivatives, less liquid shares, bonds and funds as well as asset backed securities (ABS), collateralized debt obligations (CDO), own issues and deposits.

### Level 3 of the fair value hierarchy

In some cases, the fair value can be determined neither on the basis of sufficiently frequent quoted market prices nor on the basis of valuation models that rely entirely on observable market data. In these cases individual valuation parameters which are not observable in the market are estimated on the basis of reasonable assumptions. If any unobservable input in the valuation model is significant or the price quote used is updated infrequently the instrument is classified as Level 3 of the fair value hierarchy. For Level 3 valuations besides observable parameters typically credit spreads derived from internally calculated historical probability of default (PD) and loss given default (LGD) measures are used as unobservable parameters. Furthermore, internally calculated cost of equity and adjustments made on the equity (in the adjusted net asset value method) are unobservable parameters for the valuation of non-trading equity instruments.

These include shares, participations and funds not quoted, illiquid bonds as well as collateralized mortgage obligations (CMO) as well as loans. Furthermore, fund units issued by investment funds fully consolidated by Erste Group as well as own issues are reported in this category.

A reclassification from Level 1 into Level 2 or Level 3 as well as vice versa will be performed if the financial instrument does no longer meet the criteria described above for the respective level.

### Classification of financial instruments carried at fair value by levels of the fair value hierarchy

in EUR million	Dec 19				Dec 20			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Assets</b>								
Financial assets HFT	2,209	3,457	93	5,760	2,390	3,881	85	6,356
Derivatives	7	2,720	79	2,805	4	2,875	75	2,954
Other financial assets held for trading	2,202	737	14	2,954	2,385	1,007	10	3,402
Non-trading financial assets at FVPL	1,985	302	922	3,208	1,805	232	1,046	3,083
Equity instruments	55	5	330	390	59	7	282	347
Debt securities	1,929	297	109	2,335	1,747	225	77	2,048
Loans and advances	0	0	483	483	0	0	687	687
Financial assets at FVOCI	7,745	845	457	9,047	7,347	795	376	8,519
Equity instruments	1	0	209	210	1	0	129	130
Debt securities	7,744	845	247	8,836	7,346	795	248	8,389
Hedge accounting derivatives	0	129	1	130	0	205	0	205
<b>Total assets</b>	<b>11,939</b>	<b>4,733</b>	<b>1,473</b>	<b>18,144</b>	<b>11,542</b>	<b>5,113</b>	<b>1,508</b>	<b>18,163</b>
<b>Liabilities</b>								
Financial liabilities HFT	371	2,045	5	2,421	500	2,123	2	2,625
Derivatives	3	1,997	5	2,005	3	2,032	2	2,037
Other financial liabilities held for trading	368	48	0	416	496	91	0	588
Financial liabilities at FVPL	366	12,821	308	13,494	347	11,408	336	12,091
Deposits from customers	0	265	0	265	0	254	0	254
Debt securities issued	366	12,556	89	13,011	347	11,154	155	11,657
Other financial liabilities	0	0	219	219	0	0	180	180
Hedge accounting derivatives	0	269	0	269	0	189	0	189
<b>Total liabilities</b>	<b>736</b>	<b>15,135</b>	<b>313</b>	<b>16,185</b>	<b>846</b>	<b>13,720</b>	<b>338</b>	<b>14,905</b>

Derivatives transacted via Clearing Houses are presented after netting in compliance with their balance sheet treatment. The netted derivatives are allocated to Level 2.

The allocation of the appropriate level of positions is determined at the end of the reporting period.

### Valuation process for financial instruments categorised as Level 3

The valuation of financial instruments categorized as Level 3 involves one or more significant inputs that are not directly observable on the market. Additional price verification steps need to be done. These may include reviewing relevant historical data and benchmarking for similar transactions, among others. This involves estimation and expert judgment. Further details regarding input parameters used and the results of the sensitivity analysis are disclosed in the sub-chapter Unobservable inputs and sensitivity analysis for Level 3 measurements below.

## Changes in volumes of Level 1 and Level 2

### Changes in Level 1 and Level 2 volumes of financial instruments carried at fair value in the balance sheet

in EUR million	Dec 19		Dec 20	
	Level 1	Level 2	Level 1	Level 2
<b>Securities</b>				
Net transfer from Level 1		-60		-5
Net transfer from Level 2	60		5	
Net transfer from Level 3	3	146	0	-7
Purchases/sales/expiries	507	-670	-400	163
Changes in derivatives	4	-256	-2	230
<b>Total year-to-date change</b>	<b>574</b>	<b>-840</b>	<b>-397</b>	<b>381</b>

**Movements in 2020.** The total amount of Level 1 financial assets decreased by EUR 397 million compared to last year. The volume of Level 1 securities decreased by EUR 395 million. The main changes are caused by matured or sold assets in the amount of EUR 3,212 million and by new investments in the amount of EUR 2,474 million. Furthermore, the increase in volume for securities that were allocated to Level 1 at both reporting dates (2020 and 2019) amounted to EUR 344 million (due to partial purchases and sales and fair value changes caused by market movements). Due to improved market liquidity, assets in the amount of EUR 108 million have been reclassified from Level 2 to Level 1. This applied mainly to securities issued by governments (EUR 77 million), but also to securities issued by financial institutions (EUR 29 million) and other corporates (EUR 2 million). Due to lower market activity and changes to modelled fair value, securities in total of EUR 103 million have been moved from Level 1 to Level 2. This applies mainly to securities issued by governments (EUR 50 million), financial institutions (EUR 45 million) as well as securities issued by other corporates (EUR 8 million). The remaining negative change in the amount of EUR 6 million was due to partial sales and fair value changes of reclassified in-instruments. The volume of derivatives decreased by EUR 2 million.

**Movements in 2019.** The total amount of Level 1 financial assets increased by EUR 574 million compared to last year. The volume of Level 1 securities increased by EUR 569 million. The main changes are caused by matured or sold assets in the amount of EUR 3,164 million and by new investments in the amount of EUR 2,530 million. Furthermore, the increase in volume for securities that were allocated to Level 1 at both reporting dates (2019 and 2018) amounted to EUR 1,125 million (due to partial purchases and sales and fair value changes caused by market movements). Due to improved market liquidity, assets in the amount of EUR 79 million could be reclassified from Level 2 to Level 1. This applied mainly to securities issued by governments (EUR 32 million), but also to securities issued by other corporates (EUR 24 million) and financial institutions (EUR 23 million). Due to lower market activity and changes to modelled fair value, securities in total of EUR 19 million have been moved from Level 1 to Level 2. This applies mainly to securities issued by governments (EUR 13 million), other corporates (EUR 4 million) as well as securities issued by financial institutions (EUR 2 million). Level 3 instruments in the amount of EUR 2 million were reclassified to Level 1. The remaining positive change in the amount of EUR 6 million was due to partial sales and fair value changes of reclassified instruments. The volume of derivatives increased by EUR 5 million.

### Reclassification between Level 1 and Level 2 based on balance sheet positions and instruments

in EUR million	Dec 19		Dec 20	
	Level 1 to Level 2	Level 2 to Level 1	Level 1 to Level 2	Level 2 to Level 1
<b>Financial assets HfT</b>	<b>14</b>	<b>11</b>	<b>15</b>	<b>23</b>
Bonds	14	9	15	23
Funds	0	2	0	0
<b>Non-trading financial assets at FVPL</b>	<b>3</b>	<b>4</b>	<b>16</b>	<b>3</b>
Bonds	3	4	14	3
Funds	0	0	2	0
<b>Financial assets at FVOCI</b>	<b>2</b>	<b>64</b>	<b>72</b>	<b>82</b>
Bonds	2	64	72	82
<b>Total</b>	<b>19</b>	<b>79</b>	<b>103</b>	<b>108</b>

**Movements in 2020: Financial Assets.** The total value of Level 2 financial assets increased between 2020 and 2019 by EUR 380 million. The Level 2 fair value change of securities and other receivables (in total up by EUR 150 million) can be explained for the most part by matured or sold positions in the amount of EUR 835 million and new investments in the amount of EUR 1,056 million. The decrease in volume for securities that have been allocated to Level 2 at both reporting dates 2020 and 2019 amounted to EUR 59 million due to purchases or sales in volumes and changes in market values. Due to reduced market depth a total volume of EUR 103 million was reclassified from Level 1 to Level 2 in 2020. This applies mainly to securities issued by governments (EUR 50 million), securities issued by financial institutions (EUR 45 million) and other corporates (EUR 8 million). Securities in the amount of EUR 108 million were reclassified from Level 2 to Level 1 for the reporting date. Due to the use of significant non-observable valuation parameters a total volume of EUR 13 million was reclassified from Level 2 to Level 3. Due to a change to valuation models with significant observable parameters a total volume of EUR 6 million was reclassified from Level 3 to Level 2. The increase on the asset side derivatives in Level 2 by EUR 230 million are caused by changes in market values and by netting effects.

**Movements in 2020: Financial Liabilities.** The total Level 2 financial liabilities decreased by EUR 1,415 million. Whereas the fair value of derivatives decreased by EUR 46 million, the portfolio of securities decreased by EUR 1,358 million. The fair value of client deposits decreased by EUR 11 million.

**Movements in 2019: Financial Assets.** The total value of Level 2 financial assets decreased between 2019 and 2018 by EUR 840 million. The Level 2 fair value change of securities and other receivables (down by EUR 584 million) can be explained for the most part by matured or sold positions in the amount of EUR 1,472 million and new investments in the amount of EUR 793 million. The increase in volume for securities that have been allocated to Level 2 at both reporting dates 2019 and 2018 amounted to EUR 21 million due to purchases or sales in volumes and changes in market values. Due to reduced market depth a total volume of EUR 19 million was reclassified from Level 1 to Level 2 in 2018. This applies mainly to securities issued by governments (EUR 13 million), securities issued by other corporates (EUR 4 million) and financial institutions (EUR 2 million). Securities in the amount of EUR 79 million were reclassified from Level 2 to Level 1 for the reporting date. Due to the use of significant non-observable valuation parameters a total volume of EUR 4 million was reclassified from Level 2 to Level 3. Due to a change to valuation models with significant observable parameters a total volume of EUR 150 million was reclassified from Level 3 to Level 2. The remaining decrease in the amount of EUR 12 million was due to partial sales and fair value changes of reclassified instruments. The decrease on the asset side derivatives in Level 2 by EUR 256 million are caused by changes in market values and by netting effects.

**Movements in 2019: Financial Liabilities.** The total Level 2 financial liabilities decreased by EUR 114 million. Whereas the fair value of derivatives increased by EUR 4 million, the portfolio of securities decreased by EUR 171 million. The fair value of client deposits increased by EUR 53 million.

## Movements in Level 3 of financial instruments carried at fair value

### Development of fair value of financial instruments in Level 3

in EUR million												
	Jan 20	Gains/losses profit or loss	Gains/losses OCI	Purchases	Sales	Settlements	Addition to Group	Disposal out of Group	Transfer into Level 3	Transfer out of Level 3	Currency translation	Dec 20
<b>Assets</b>												
Financial assets HFT	93	10	0	1	-5	0	0	0	6	-20	-1	85
Derivatives	79	11	0	0	-1	0	0	0	6	-20	-1	75
Other financial assets held for trading	14	-1	0	1	-4	0	0	0	0	0	0	10
Non-trading financial assets at FVPL	922	5	0	371	-122	-70	0	0	2	-15	-47	1,046
Equity instruments	330	2	0	19	-62	0	0	0	1	-5	-1	282
Debt securities	109	11	0	6	-14	-24	0	0	1	-9	-2	77
Loans and advances	483	-8	0	346	-46	-46	0	0	0	0	-43	687
Financial assets at FVOCI	457	3	7	91	-105	-62	0	0	11	-22	-3	376
Equity instruments	209	0	7	0	-86	-1	0	0	0	0	0	129
Debt securities	247	3	0	91	-20	-61	0	0	11	-21	-2	248
Hedge accounting derivatives	1	-1	0	0	0	0	0	0	0	0	0	0
<b>Total assets</b>	<b>1,473</b>	<b>18</b>	<b>7</b>	<b>464</b>	<b>-233</b>	<b>-132</b>	<b>0</b>	<b>0</b>	<b>19</b>	<b>-56</b>	<b>-50</b>	<b>1,508</b>
<b>Liabilities</b>												
Financial liabilities HFT	5	2	0	0	-4	0	0	0	0	-1	0	2
Derivatives	5	2	0	0	-4	0	0	0	0	-1	0	2
Financial liabilities at FVPL	308	8	-2	73	-78	-41	0	0	140	-72	0	336
Debt securities issued	89	3	-2	0	0	-2	0	0	140	-72	0	155
Other financial liabilities	219	5	0	72	-78	-38	0	0	0	0	0	180
<b>Total liabilities</b>	<b>313</b>	<b>10</b>	<b>-2</b>	<b>73</b>	<b>-82</b>	<b>-41</b>	<b>0</b>	<b>0</b>	<b>140</b>	<b>-72</b>	<b>0</b>	<b>338</b>
	<b>Jan 19</b>											<b>Dec 19</b>
<b>Assets</b>												
Financial assets HFT	80	25	0	4	-5	-2	0	0	2	-11	0	93
Derivatives	61	26	0	3	-5	-1	0	0	2	-7	0	79
Other financial assets held for trading	19	0	0	2	-1	-1	0	0	0	-5	0	14
Non-trading financial assets at FVPL	778	23	0	768	-298	-182	0	0	1	-162	-6	922
Equity instruments	317	5	0	40	-5	-9	0	0	1	-20	0	330
Debt securities	174	14	0	55	-4	-15	0	0	0	-116	0	109
Loans and advances	287	4	0	672	-290	-158	0	0	0	-26	-6	483
Financial assets at FVOCI	502	1	66	6	-50	-59	19	0	21	-47	-2	457
Equity instruments	239	0	53	0	-43	-47	0	0	9	-1	0	209
Debt securities	263	1	13	6	-7	-11	19	0	12	-46	-2	247
Hedge accounting derivatives	1	0	0	1	0	0	0	0	0	-1	0	1
<b>Total assets</b>	<b>1,361</b>	<b>50</b>	<b>66</b>	<b>779</b>	<b>-354</b>	<b>-242</b>	<b>19</b>	<b>0</b>	<b>24</b>	<b>-222</b>	<b>-8</b>	<b>1,473</b>
<b>Liabilities</b>												
Financial liabilities HFT	14	-7	0	0	0	-1	0	0	0	0	0	5
Derivatives	14	-7	0	0	0	-1	0	0	0	0	0	5
Financial liabilities at FVPL	561	22	0	143	-85	-6	0	-318	87	-96	-1	308
Debt securities issued	96	5	0	0	0	-2	0	0	87	-96	-1	89
Other financial liabilities	464	17	0	143	-85	-4	0	-318	0	0	0	219
<b>Total liabilities</b>	<b>574</b>	<b>15</b>	<b>0</b>	<b>143</b>	<b>-85</b>	<b>-7</b>	<b>0</b>	<b>-318</b>	<b>87</b>	<b>-96</b>	<b>-1</b>	<b>313</b>

**Movements in 2020.** The reclassification of securities to Level 3 was caused by a decrease in market liquidity and was based on an in-depth analysis of broker quotes. Based on the described analysis securities in the amount of EUR 13 million were reclassified from Level 2 to Level 3. The change is coming from securities issued by other corporates (EUR 9 million), as well as securities issued by financial institutions (EUR 2 million) and securities issued by governments (EUR 2 million). On the other hand, securities that were on the balance at both reporting dates (2020 and 2019) were reclassified from Level 3 to Level 2 in the amount of EUR 6 million. Thereof, EUR 6 million are securities issued by financial institutions. Loans and advances which are measured at fair value under IFRS 9 increased by EUR 204 million, mainly by purchases. The additional change in Level 3 positions was on the one hand caused by a decrease in derivative exposure of EUR 4 million and on the other hand by a decrease caused by the purchase, sale and market value change of securities in the amount of EUR 172 million.

**Movements in 2019.** The reclassification of securities to Level 3 was caused by a decrease in market liquidity and was based on an in-depth analysis of broker quotes. Based on the described analysis securities in the amount of EUR 4 million were reclassified from Level 2 to Level 3. The change is coming from securities issued by financial institutions (EUR 4 million). On the other hand securities in the amount of EUR 150 million were reclassified from Level 3 to Level 2. Thereof EUR 113 million are securities issued by financial institutions, EUR 34 million are securities issued by other corporates and EUR 3 million are issued by central governments. The movement from Level 3 to Level 1 amounted to EUR 2 million. Loans and advances which are measured at fair value under IFRS 9 increased by EUR 197 million. The additional change in Level 3 positions was on the one hand caused by a increase in derivative exposure of EUR 17 million and on the other hand by an increase caused by the purchase, sale and market value change of securities of EUR 46 million.

### Gains/losses in profit or loss on Level 3 instruments held at the end of the reporting period

in EUR million	1-12 19	1-12 20
<b>Assets</b>		
Financial assets HFT	26.4	15.0
Derivatives	26.6	16.0
Other financial assets held for trading	-0.2	-1.0
Non-trading financial assets at FVPL	24.5	0.3
Equity instruments	6.0	-1.2
Debt securities	14.8	9.1
Loans and advances	3.7	-7.6
Financial assets at FVOCI	-2.7	0.4
Debt securities	-2.7	0.4
Hedge accounting derivatives	0.0	-0.7
<b>Total</b>	<b>48.1</b>	<b>15.0</b>

For financial liabilities designated at FVPL in Level 3 a valuation of EUR -5,6 million was posted via income statement for the end of the reporting period (2019: EUR -6.7 million).

The volume of Level 3 financial assets can be allocated to the following categories:

- \_ Market values of derivatives where the credit value adjustment (CVA) has a material impact and is calculated based on unobservable parameters (i.e. internal estimates of PDs and LGDs).
- \_ Illiquid bonds, shares and funds not quoted in an active market where either valuation models with non-observable parameters have been used (e.g. credit spreads) or broker quotes have been used that cannot be allocated to Level 1 or Level 2.
- \_ Loans which do not comply with the contractual cash flow criteria.

#### Unobservable inputs and sensitivity analysis for Level 3 measurements

In case the fair value measurement of a financial asset is retrieved from input parameters which are not observable in the market, those parameters can be retrieved from a range of alternative parameters. For the preparation of the balance sheet the parameters were chosen to reflect the market situation at the reporting date.

## Range of unobservable valuation parameters used in Level 3 measurements

Financial assets	Type of instrument	Fair value in EUR million	Valuation technique	Significant unobservable inputs	Range of unobservable inputs (weighted average)
<b>Dec 20</b>					
Positive fair value of derivatives	Forwards, swaps, options	75.5	Discounted cash flow and option models with CVA adjustment based on potential future exposure	PD LGD	0.60%-100% (4.12%) 60%
Financial assets at FVPL	Fixed and variable coupon bonds	6.1	Discounted cash flow	Credit Spread	0.81%-6.10% (4.51%)
	Loans	687.0	Discounted cash flow	PD LGD	1,16%-6,10% (2,38%) 0%-68,22% (27,94%)
Financial assets at FVOCI	Fixed and variable coupon bonds	132.3	Discounted cash flow	Credit Spread	0.86%-6.52% (2.18%)
Financial assets at FVOCI / at FVPL	Non-trading equity instruments (participations)	236.0	Dividend Discount Model; Simplified Income Approach	Beta relevered	Industries: Insurance (General) 0.90-0.95 Recreation 0.96 Real Estate (General/Diversified) 0.78 Real Estate (Operations & Services) 0.49 Financial Svcs. (Non-bank & Insurance) 0.91-1.10 Banks (Regional) 0.51 Health Resort & Gesundheitszentrum GmbH 0.74
				Country risk premium	Croatia 4.45%, Austria 0.36%-0.5% Czech Republic 0.90% Romania 3.26%, Russia 2.58%, Slovakia 1.26%, Hungary 3.26% Resulting cost of equity based on above inputs: 4.19%-12.83%
		183.6	Adjusted Net Asset Value	Adjusted Equity	Depending on accounting equity of investment.
		33.0	Market comparable companies	EV / SALES EV / EBITDA EV / EBIT P/E P/E (implicit) P/B	Depending on industry classification according to Damodaran.
<b>Dec 19</b>					
Positive fair value of derivatives	Forwards, swaps, options	75.8	Discounted cash flow and option models with CVA adjustment based on potential future exposure	PD LGD	0.66%-100% (4.40%) 60%
Financial assets at FVPL	Fixed and variable coupon bonds	6.1	Discounted cash flow	Credit Spread	0.81%-6.21% (3.29%)
	Loans	483.4	Discounted cash flow	PD LGD	0%-39.70% (0.81%) 0%-79.30% (25.18%)
Financial assets at FVOCI	Fixed and variable coupon bonds	140.9	Discounted cash flow	Credit Spread	1.23%-7.27% (4.31%)
Financial assets at FVOCI / at FVPL	Non-trading equity instruments (participations)	214.8	Dividend Discount Model; Simplified Income Approach	Beta relevered	Industries: Insurance (General) 0.92-0.96 Recreation 0.93 Real Estate (General/Diversified) 0.75 Financial Svcs. (Non-bank & Insurance) 0.93-1.02 Banks (Regional) 0.58
				Country risk premium	Croatia 2.79%, Austria 0.37% Czech Republic 0.65% Romania 2.04%, Russia 2.04%, Slovakia 0.79%, Spain 1.48%, Hungary 2.04% Resulting cost of equity based on above inputs: 6.32%-11.01%
		191.7	Adjusted Net Asset Value	Adjusted Equity	Depending on accounting equity of investment.
		159.0	Market comparable companies	EV / SALES EV / EBITDA EV / EBIT P/E P/E (implicit) P/B	Depending on industry classification according to Damodaran.

In addition to the information above, equity instruments with a fair value in amount of EUR 21.6 million (2019: EUR 147.9 million) are assessed on the basis of expert opinions.

Furthermore, for equity instruments other than participations classified as Level 3, the amount of EUR 49.9 million (2019: EUR 25.6 million) is presented in the statement of financial position using the criteria of availability and quality of broker quotes.

## Sensitivity analysis using reasonably possible alternatives per product type

in EUR million	Dec 19		Dec 20	
	Fair value changes		Fair value changes	
	Positive	Negative	Positive	Negative
Derivatives	2.2	-2.8	2.4	-2.3
Income statement	2.2	-2.8	2.4	-2.3
Debt securities	45.3	-60.3	11.7	-15.6
Income statement	23.7	-31.5	2.1	-2.8
Other comprehensive income	21.6	-28.8	9.6	-12.8
Equity instruments	71.6	-52.8	113.0	-73.4
Income statement	36.2	-31.6	73.1	-49.9
Other comprehensive income	35.4	-21.2	39.9	-23.5
Loans and advances	9.5	-24.8	16.7	-35.4
Income statement	9.5	-24.8	16.7	-35.4
<b>Total</b>	<b>128.6</b>	<b>-140.7</b>	<b>143.8</b>	<b>-126.7</b>
<b>Income statement</b>	<b>71.6</b>	<b>-90.7</b>	<b>94.3</b>	<b>-90.4</b>
<b>Other comprehensive income</b>	<b>57.0</b>	<b>-50.0</b>	<b>49.5</b>	<b>-36.3</b>

In estimating these impacts, mainly changes in credit spreads (for bonds), PDs, LGDs (for CVA of derivatives) and market values of comparable equities were considered. An increase (decrease) of spreads, PDs and LGDs result in a decrease (increase) of the corresponding fair values. Positive correlation effects between PDs and LGDs were not taken into account in the sensitivity analysis. For non-trading equity instruments increases (decreases) in any of the inputs used for the cost of equity calculation in isolation would result in a lower (higher) fair value.

The following ranges of reasonably possible alternatives of the unobservable inputs were considered in the sensitivity analysis table:

- \_ for debt securities range of credit spreads between +100 basis points and -75 basis points
- \_ for equity related instruments the price range between -10% and +5%
- \_ for unquoted equity instruments measured by the adjusted net asset value the price range between -10% and +10%
- \_ for unquoted equity instruments measured by dividend discount model/simplified income approach the cost of equity range between -2% and +2%
- \_ for CVA on derivatives PDs rating upgrade/downgrade by one notch, as well as the change of LGD by -5% and +10%.
- \_ for loans, the PDs rating upgrade/downgrade by 1%, the change of LGD by -5% and +10% and a range of credit spreads between +100 basis points and -75 basis points

## Financial instruments not carried at fair value with fair value disclosed in the notes

in EUR million	Carrying amount	Fair Value	Level 1	Level 2	Level 3
<b>Dec 20</b>					
<b>Assets</b>					
Cash and cash balances	35,839	35,839	0	0	0
Financial assets at AC	210,940	218,023	27,326	3,768	186,929
Loans and advances to banks	21,466	21,502	0	0	21,502
Loans and advances to customers	159,895	165,257	0	0	165,257
Debt securities	29,579	31,264	27,326	3,768	170
Finance lease receivables	4,127	4,124	0	0	4,124
Assets held for sale	4	4	0	0	4
Trade and other receivables	1,341	1,338	0	0	1,338
<b>Liabilities</b>					
Financial liabilities at AC	235,125	235,688	10,255	8,707	216,725
Deposits from banks	24,771	24,763	0	0	24,763
Deposits from customers	190,816	191,098	0	0	191,098
Debt securities issued	19,020	19,309	10,255	8,707	346
Other financial liabilities	518	518	0	0	518
<b>Financial guarantees and commitments</b>					
Financial guarantees	n/a	5			5
Irrevocable commitments	n/a	895			895
<b>Dec 19</b>					
<b>Assets</b>					
Cash and cash balances	10,693	10,693	0	0	0
Financial assets at AC	204,162	208,412	25,273	2,637	180,503
Loans and advances to banks	23,055	23,072	0	0	23,072
Loans and advances to customers	154,344	157,342	0	0	157,342
Debt securities	26,764	27,998	25,273	2,637	89
Finance lease receivables	4,034	4,024	0	0	4,024
Assets held for sale	0	0	0	0	0
Trade and other receivables	1,408	1,412	0	0	1,412
			0	0	0
<b>Liabilities</b>					
Financial liabilities at AC	204,143	204,392	10,472	6,631	187,289
Deposits from banks	13,141	13,337	0	0	13,337
Deposits from customers	173,066	172,948	0	0	172,948
Debt securities issued	17,360	17,531	10,472	6,631	428
Other financial liabilities	576	577	0	0	577
<b>Financial guarantees and commitments</b>					
Financial guarantees	n/a	82			82
Irrevocable commitments	n/a	357			357

In the table above, positive fair values of financial guarantees and commitments are shown with a positive sign whereas negative fair values are shown with a negative sign.

The fair value of loans and advances to customers and credit institutions has been calculated by discounting future cash flows while taking into consideration interest and credit spread effects. The interest rate impact is based on the movements of market rates, while credit spread changes are derived from PDs and LGDs used for internal risk calculations. For the calculation of fair value loans and advances were grouped into homogeneous portfolios based on rating method, rating grade, maturity and the country where they were granted. The fair values of debt securities at amortised cost are either taken directly from the market or they are determined by directly observable input parameters (i.e. yield curves).

The fair value of deposits and other liabilities, measured at amortised cost, is estimated by taking into account the current interest rate environment, as well as the own credit spreads. These positions are assigned to the Level 3 category. For liabilities without contractual maturities (e.g. demand deposits), the carrying amount represents the minimum of their fair value.

The fair value of issued securities and subordinated liabilities measured at amortized cost is determined based on quoted prices in active markets, if available. For issued securities where the fair value cannot be retrieved from quoted market prices, the fair value is calculated by discounting the future cash flows. Significant input factors for the spread adjustment of Erste Group's own credit risk for the respective seniority class are credit spreads derived from liquid benchmark bonds and additional indications from external investments banks, which are provided on a regular basis. The applied spreads are validated on a regular basis from an independent Risk Management unit. Moreover optionality is taken into account when calculating the fair value.

For off-balance sheet liabilities (i.e. financial guarantees and unused loan commitments) the following fair value approaches are applied:

the fair value of unused loan commitments is estimated using regulatory credit conversion factors. The resulting loan equivalents are treated like other on-balance sheet assets. The difference between the calculated total fair value and the notional amount of the hypothetical loan equivalents represents the fair value of the unused loan commitments. In case of the total fair value being higher than the notional amount of the hypothetical loan equivalents the unused loan commitments have a positive fair value. The fair value of financial guarantees is estimated in analogy to credit default swaps. The fair value of the guarantee is the sum of the present value of the protection leg and the present value of the premium leg. The value of the protection leg is estimated using the PDs and LGDs of the respective customers, whereas the value of the premium leg is estimated by the present value of the future fee payments to be received. If the protection leg is higher than the premium leg, financial guarantees have a negative fair value.

## 27. Hedge accounting

Erste Group makes use of derivative instruments to hedge exposures to interest rate risk and foreign currency risk. In order for the derivatives and the exposures to qualify for hedge accounting, at inception of a hedge relationship, the bank formally documents the relationship between the hedged item and the hedging instrument, including the nature of the risk, the objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedging relationship. A hedge is considered to be highly effective if the changes in fair value or cash flows attributable to the hedged risk offset the fair value changes of the hedging instrument in a range of 80% to 125%. This is assessed both prospectively, i.e. whether the results are expected to be in the range, and retrospectively, i.e. whether the actual results are in the range. Hedge effectiveness is assessed at inception and throughout the term of each hedging relationship. Exact conditions for particular types of hedges and for testing the hedge effectiveness by Erste Group are specified internally in the hedge accounting guidance. As permitted by the transitional provisions of IFRS 9, Erste Group has elected to continue to apply the hedge accounting requirements of IAS 39. On the balance sheet, derivatives designated as hedging instruments are carried at fair value (dirty price). They are presented in the line item 'Hedge accounting derivatives' on the asset or liability side depending on whether their fair value is positive or negative.

### i. Fair value hedges

For qualifying and designated fair value hedges, the change in the fair value (clean price) of a hedging instrument is recognised in the statement of income under the line item 'Net trading result'. Interest income and expenses on hedging derivatives are reported in the line item 'Other similar income' or 'Other similar expenses' under 'Net interest income'. The change in the fair value of the hedged item attributable to the hedged risk is also recognised in the statement of income under the line item 'Net trading result' and adjusts the carrying amount of the hedged item.

Erste Group also applies portfolio fair value hedges of interest rate risk as regulated by IAS 39.AG114-AG132. For this purpose, Erste Group makes use of the relaxation provided by the EU-carve out and hedges the interest rate risk of prepayable loans in respect of the so called 'bottom layer' amount. With this approach, prepayments, other derecognitions and impairments are considered as not affecting the hedge effectiveness unless their amount hits the designated hedged bottom layer level. The change in the fair value of the hedged items attributable to the hedged interest risk is presented on the balance sheet under the line item 'Fair value changes of hedged items in portfolio hedge of interest rate risk'.

If the hedging instrument expires, is sold, is terminated or is exercised, or when the hedge no longer meets the criteria for hedge accounting, the hedge relationship is terminated. In this case, the fair value adjustment of the hedged item is amortised until maturity of the financial instrument. In the statement of income the amortisation is presented under 'Net interest income' in the line item 'Interest income' if the hedged item was a financial asset or in the line item 'Interest expenses' if the hedged item was a financial liability. For portfolio fair value hedges of interest rate risk the fair value adjustment related to the terminated hedge is amortised to the statement of income on a straight-line basis in the line item 'Other similar income' under 'Net interest income'.

### ii. Cash flow hedges

For designated and qualifying cash flow hedges, the effective portion of the gain or loss on the hedging instrument is recognised as OCI in the line 'Cash flow hedge reserve' of the statement of comprehensive income. The accumulated other comprehensive income is presented under 'Cash flow hedge reserve' in the statement of changes in equity. The ineffective portion of the gain or loss on the hedging instrument is recognised in the statement of income under the line item 'Net trading result'. For determination of the effective and ineffective portions, the derivative is considered at its clean price, i.e. excluding the interest component. When the hedged cash flow affects the statement of income, the gain or loss on the hedging instrument is reclassified from other comprehensive income on the corresponding income or expense line item in the statement of income (mainly 'Other similar income' or 'Other similar expenses' under 'Net interest income'). As far as accounting for hedged items in cash flow hedges is concerned, there is no change compared to the situation when no hedging is applied.

When a hedging instrument expires, is sold, is terminated, is exercised, or when a hedge no longer meets the criteria for hedge accounting, the hedge relationship is terminated. In this case, the cumulative gain or loss on the hedging instrument that has been recognised in other comprehensive income remains in 'Cash flow hedge reserve' until the transaction occurs.

## Hedges of interest rate risk

As an inherent part of its business Erste Group is exposed to interest rate risk arising from the interest characteristics and behavior of assets, liabilities and off balance sheet items. This relates to the existing balance sheet items as well as to expected development of the balance sheet and banking activities. Interest rate risk can generally be defined as a potential deterioration of a bank's financial condition in reaction to adverse movements in market interest rates.

Hedge accounting activities relate to interest risk bearing exposures in the banking book. The interest rate risk of the banking book is managed by Group Asset Liability Management (ALM). Interest rate risk management actions of ALM are approved as part of the ALM strategy by Group Asset Liability Committee (ALCO). For hedging relationships qualifying for hedge accounting hedge effectiveness is measured by risk management unit which is independent from ALM as the risk taker.

The objective of the interest rate risk management in the banking book is to optimise the risk and return of interest rate risk exposures. For this purpose and for compliance with external and internal regulations and limitations Erste Group manages the interest rate risk from the earnings and economic value perspectives. The focal point of the interest rate risk analysis from the earnings perspective is the variation in earnings, i.e. the net interest income. The changes in interest rates have an impact on the bank's earnings via its distinct impact on interest income and interest expenses accrued on assets and liabilities respectively. The economic value perspective views the interest rate risk as changes in the economic value of equity. It can be identified as the present value of cash-flows arising from asset, liability and off-balance-sheet items. Change in interest rates alters both the size of future cash-flows and the value of discount rates applied in the calculation.

Existing balance sheet items and contributions of planned or forecast transactions are analysed through the earnings and economic value based metrics. Erste Group keeps the risk within predefined limits. When actively managing interest rate risk ALM gives preference to entering into bonds and derivatives. In general, the policy of Erste Group is to swap all substantial fixed or structured issued bonds to floating items. In addition of managing the interest rate risk using derivative transactions and investments in bonds, also the intended non-hedging of benchmark issues with derivatives is used for managing the interest rate risk.

Interest rate swaps are the most common derivatives used to manage interest rate. If fixed rate repricing profiles of assets or liabilities do not fit to the interest rate risk management strategy they are swapped into variable rate items (usually 3-month money market rate such as Euribor). In other cases, variable rate repricing profiles of assets or liabilities may need to be swapped into fixed rate items.

Erste Group employs hedge accounting to address accounting mismatches resulting from different measurement requirements for derivatives which are measured at fair value through profit or loss and financial assets and liabilities in the banking book measured at amortised cost or at fair value through other comprehensive income. Some of the accounting mismatches are addressed by designating financial assets or financial liabilities as measured at FVPL (fair value option) without the need to use hedge accounting.

Fair value hedges address the risk management activities of swapping fixed rate assets or liabilities into variable rate. On the other hand, cash flow hedges are used when floating rates assets or liabilities are swapped into fixed ones (please refer also to the discussion of proxy hedges below).

For hedges of interest rate risk of portfolios of prepayable fixed rate loans Erste Group applies requirements for portfolio fair value hedges of interest rate risk as regulated by IAS 39.AG114-AG132. For this purpose, Erste Group makes use of the relaxation provided by the EU-carve out and hedges the interest rate risk in respect of so called bottom layer amount. The bottom layer amount is expected not to be affected by prepayments of loans (including a margin of conservatism). Thus, it represents a stable fixed interest rate exposure which is hedged by using interest rate swaps. With this approach, any prepayments, other derecognitions and impairments are attributed to the unhedged buffer amount above the designated bottom layer. Thus, they do not affect the hedge effectiveness unless their amount hits the designated hedged bottom layer level.

Fair value hedges are designated in respect of the interest rate risk component of the fair value changes of the hedged fixed rate items. The hedged interest rate risk portion in fair value hedges relates to the observed interest rate (swap yield curve) component. I.e. the fair value volatility resulting from changes in the spread of the hedged fixed rate instrument swap yield curve is excluded from hedge accounting and is not accounted for.

Similarly, in cash flow hedges the hedged risk is designated in respect of the variable cash flows portion equal to the interest index of the swap (such as Euribor, Libor). The credit spreads over the swap index are excluded from hedge accounting.

The hedging interest derivatives are economically related to the hedged interest rate risk component of the hedged item. The non-interest components (such as credit spreads) of the hedged items are outside the hedging relationship. As a result, comparable valuation inputs are applied on both sides of the hedging relationship. Thus offsetting effects are recognised to the extent the economic relationship exists without giving rise to artificial volatility in profit or loss. The hedged interest risk component is the most significant factor affecting fair value changes of the hedged item.

The designated hedging relationships normally correspond to the economic hedges set up by ALM when managing the interest rate risk. However, in some cases, the hedging derivatives may not be directly related to specific assets or liabilities but they manage the overall interest risk position. Also, the derivatives may relate to instruments which do not qualify as hedged items under the IFRS hedge accounting requirements. In order to account for risk mitigating effects of such derivatives Erste Group searches for suitable hedged items providing the best fit to the terms of the derivative and designates an effective hedging relationship (so called proxy hedges). Typically cash flow hedges of variable rate assets are designated on such a basis whereby the actual economically hedged risk may result from modelled fixed rate profile of demand deposit liabilities.

### Notional amounts of hedged items

in EUR million	Type of hedged items	Notional amount	
		Dec 19	Dec 20
<b>Fair value hedges</b>			
Assets	Portfolios of client loans	319	234
Assets	Single loans	383	356
Assets	Bonds at FVOCI	543	432
Assets	Bonds at AC	600	925
Liabilities	Issued bonds	9,412	11,679
Liabilities	Other liabilities/repos	54	0
<b>Cash flow hedges</b>			
Assets	Interbank loans/repos	1,580	1,527
Assets	Client loans	1,608	1,125
Assets	Corporate/government bonds	94	53

Portfolio hedges of defined bottom layer amounts (bottom layer hedges) are disclosed in the table with the nominal hedged bottom layer amounts. Client loans hedged in portfolio hedges are disclosed in balance sheet line item 'Financial assets measured at amortised cost', with a carrying amount of EUR 388,0 million (2019: EUR 419.9 million).

The hedge ratio is chosen in compliance with the rules defined in IAS 39. The volume of the hedging instrument which is designated for the hedge relation can never be greater than the volume of the hedged item. If the notional of a hedging derivative is greater than the notional of the hedged item the respective proportion of the derivative is designated as hedging instrument. Further, the tenor of the hedging instrument is never longer than the tenor of the hedged item.

Sources of hedge ineffectiveness can result from:

- \_ designation of hedging instruments and hedged items during their life rather than from their inception
- \_ different discounting curves applied for hedged item and hedging instrument
- \_ different interest tenors of hedging swaps and hedged variable rate items in cash flow hedges
- \_ volatility of present value of floating leg of hedging swaps in fair value hedges
- \_ different trade dates for the hedging instrument and the hedged item
- \_ real prepayments of a loan portfolio deviating from expected prepayments
- \_ credit risk adjustments (CVA, DVA) on the hedging derivatives

### Hedges of foreign exchange risk

The objective of foreign exchange risk management in the banking book is to avoid unfavorable market movements of foreign exchange rates which could impact profit or loss of Erste Group. Only a minor part of foreign exchange risk management activities requires using of hedge accounting. Currently fixed rate corporate or government bonds with notional amount of EUR 596 million (2019: EUR 252 million) are hedged in cash flow hedges by using cross currency swaps as hedging instruments.

### Quantitative disclosures

In the tables below, detailed information related to hedging instruments and hedged items in fair value and cash flow hedges as of 31 December 2020 are reported. The indicated values for fair value hedges include single hedges as well as portfolio hedges, which due to immateriality are not shown separately.

## Hedging instruments

in EUR million	Carrying amount		Change in FV for the period used for calculating hedge ineffectiveness	Notional	Timing of the nominal amounts of the instruments			
	Assets	Liabilities			≤ 3 m	> 3 m and ≤ 1 y	> 1 y and ≤ 5 y	> 5 y
<b>Dec 20</b>								
<b>Fair value hedges</b>	<b>537</b>	<b>291</b>	<b>77</b>	<b>13,540</b>	<b>1,175</b>	<b>137</b>	<b>5,612</b>	<b>6,617</b>
Interest rate risk	537	291	77	13,540	1,175	137	5,612	6,617
<b>Cash flow hedges</b>	<b>86</b>	<b>15</b>	<b>116</b>	<b>3,300</b>	<b>19</b>	<b>116</b>	<b>2,651</b>	<b>513</b>
Interest rate risk	83	8	124	2,704	19	116	2,397	171
Foreign exchange risk	2	7	-8	596	0	0	254	342
<b>Total gross amounts</b>	<b>623</b>	<b>306</b>	<b>193</b>	<b>16,840</b>	<b>1,194</b>	<b>253</b>	<b>8,263</b>	<b>7,130</b>
Offset	-418	-117						
<b>Total</b>	<b>205</b>	<b>189</b>	<b>193</b>	<b>16,840</b>	<b>1,194</b>	<b>253</b>	<b>8,263</b>	<b>7,130</b>
<b>Dec 19</b>								
<b>Fair value hedges</b>	<b>460</b>	<b>296</b>	<b>181</b>	<b>11,234</b>	<b>33</b>	<b>1,093</b>	<b>4,952</b>	<b>5,155</b>
Interest rate risk	460	296	181	11,234	33	1,093	4,952	5,155
<b>Cash flow hedges</b>	<b>21</b>	<b>81</b>	<b>-25</b>	<b>3,532</b>	<b>10</b>	<b>61</b>	<b>2,162</b>	<b>1,299</b>
Interest rate risk	20	79	-20	3,280	0	39	2,094	1,147
Foreign exchange risk	1	2	-4	252	10	21	68	152
<b>Total gross amounts</b>	<b>481</b>	<b>377</b>	<b>156</b>	<b>14,766</b>	<b>43</b>	<b>1,154</b>	<b>7,114</b>	<b>6,455</b>
Offset	-350	-107						
<b>Total</b>	<b>130</b>	<b>269</b>	<b>156</b>	<b>14,766</b>	<b>43</b>	<b>1,154</b>	<b>7,114</b>	<b>6,455</b>

The hedging instruments are presented in the line 'Hedge accounting derivatives' in the balance sheet.

## Hedged items in fair value hedges

in EUR million	Carrying amount	Hedge adjustments		
		included in the carrying amount	Thereof: for the period used for recognition of hedge ineffectiveness	Remaining adjustments for terminated hedges
<b>Dec 20</b>				
<b>Financial assets at FVOCI</b>				
Interest rate risk	487	90	-3	17
<b>Financial assets at AC</b>				
Interest rate risk	1,992	122	4	23
<b>Financial liabilities at AC</b>				
Interest rate risk	12,189	445	-80	121
<b>Dec 19</b>				
<b>Financial assets at FVOCI</b>				
Interest rate risk	600	91	0	25
<b>Financial assets at AC</b>				
Interest rate risk	1,632	115	20	24
<b>Financial liabilities at AC</b>				
Interest rate risk	9,900	361	-199	148

The hedged items are disclosed in the following line items in the balance sheet:

- \_ Financial assets at fair value through other comprehensive income / debt securities
- \_ Financial assets at amortised cost / loans and advances to customers
- \_ Financial assets at amortised cost / debt securities
- \_ Financial liabilities at amortised cost / debt securities issued

## Hedged items in cash flow hedges

in EUR million	Change in FV for the period used for calculating hedge ineffectiveness	Cash flow hedge reserve for continuing hedges	Cash flow hedge reserve for terminated hedges
<b>Dec 20</b>			
Interest rate risk	-111	55	4
Foreign exchange risk	7	-13	0
<b>Total</b>	<b>-104</b>	<b>42</b>	<b>4</b>
<b>Dec 19</b>			
Interest rate risk	25	-65	18
Foreign exchange risk	5	-6	0
<b>Total</b>	<b>29</b>	<b>-71</b>	<b>18</b>

## Effects of hedge accounting in profit or loss and other comprehensive income

in EUR million	Hedge ineffectiveness recognised in P&L	Hedging gains/losses recognized in OCI	Cash flow hedge reclassified to profit or loss because	
			the hedged item has affected profit or loss	the hedged future cash flows are no longer expected to occur
<b>Dec 20</b>				
<b>Fair value hedges</b>				
Interest rate risk	-2	0	0	0
<b>Cash flow hedges</b>				
Interest rate risk	4	120	-14	0
Foreign exchange risk	1	-8	0	0
<b>Total</b>	<b>3</b>	<b>111</b>	<b>-14</b>	<b>0</b>
<b>Dec 19</b>				
<b>Fair value hedges</b>				
Interest rate risk	2	0	0	0
<b>Cash flow hedges</b>				
Interest rate risk	4	-25	-25	0
Foreign exchange risk	0	-4	0	0
<b>Total</b>	<b>6</b>	<b>-29</b>	<b>-25</b>	<b>0</b>

Ineffectiveness from both fair value and cash flow hedges is presented under 'Net trading result' in the statement of income. The amounts reclassified from the cash flow hedge reserve are presented in the line 'Other similar income' under 'Net interest income' for hedges of interest rate risk and 'Net trading result' for hedges of foreign exchange risk.

### Application of the Interest Rate Benchmark Reform IAS 39 amendments

Erste Group considers that it is exposed to uncertainties resulting from interest rate benchmark reform in respect of its hedges of CHF LIBOR and USD LIBOR interest risk. Hedging instruments with nominal amount of CHF 200 million (EUR 182.2 million) (2019: CHF 200 million (EUR 184.3 million)) designated in fair value hedges of debt securities issued and USD 50 million (EUR 40.7 million) designated in fair value hedges of bonds acquired are affected. Their hedging period reaches beyond 2021 the expected end date of the respective LIBOR rates (in general 31 December 2021 but for USD LIBOR 1M, 3M, 6M and 12M tenors 30 June 2023).

When CHF LIBOR and USD LIBOR rates cease to be quoted they are assumed to be replaced by SARON (Swiss Average Rate Overnight for CFH) and SOFR (Secured Overnight Financing Rate for USD) rates. There are significant differences between the LIBOR and SARON/SOFR rates. LIBOR is a 'term rate' published at a start of a borrowing period with certain tenor (such as 3 months), i.e. it is 'forward-looking'. SARON and SOFR are overnight rates resulting from actual transactions. The LIBOR term rates used as floating leg reference rates in interest derivative markets will fall back to SARON or SOFR term rates on a 'backward-looking' basis. For example a 3-month SARON or SOFR term rate would be based on a compounded average of overnight SARON or SOFR rates over the 3-month period calculated at its end. Moreover, LIBOR rates in general include a credit spread component reflecting the riskiness of an interbank market for respective tenors. As a result, the replacement rates will have as a foundation the term SARON or SOFR rate and on top a spread adjustment to ensure economic equivalence addressing the tenor, credit risk and other differences.

When it comes to the replacement, the CHF and USD interest rate swap hedging instruments will be affected both by replacements of the reference rate used for their floating legs (LIBOR rate changed into term SARON or SOFR) and the change in the discounting curve. On the hedged items side, the hedged benchmark interest rate risk portion will be affected only by change in the discounting curve (LIBOR-based discounting curve changed into overnight SARON- or SOFR-based discounting curve).

As a result of these uncertainties, Erste Group applies the amendments to IAS 39 Interest Rate Benchmark Reform (issued in September 2019 – Phase 1 of the Interest Rate Benchmark Reform IASB project) which bring some reliefs enabling not to discontinue these hedges as long as uncertainties arising from the reform exist. More specifically, it is necessary to prove that the non-contractually specified benchmark portion of interest rate risk (resulting from the CHF and USD LIBOR curve) is separately identifiable only at the hedge inception and not during the hedge life. For testing of prospective effectiveness it is assumed that the hedging instrument and the hedged risk of the hedged item do not change as a result of the reform. If the retrospective effectiveness requirements were not met the hedges would not need to be discontinued. However, any hedge ineffectiveness would be accounted for in profit or loss. Application of these reliefs will cease when there is no longer uncertainty about the CHF and USD LIBOR-based cash flows of the hedging instruments and the hedged benchmark interest rate risk portion.

Erste Group also hedges interest rate risks in EUR and CZK. However, for these currencies it does not consider to be exposed to uncertainties resulting from the reform. For EUR all the hedges relate to EURIBOR interest rates which have been reformed and are EU Benchmark Regulation compliant. The same applies in CZK for PRIBOR, whose calculation methodology was strengthened in 2020 while continuing to measure the same underlying interest.

Erste Group has established an internal project led by Asset-Liability Management to manage and oversee the implications resulting from the the interest rate benchmark reform with the aim to minimize the potential disruption to business and to mitigate operational and conduct risks and possible financial losses. This transition project will include changes to systems, processes, risk management and valuation models, as well as managing related tax and accounting implications.

Erste Group decided not to apply early the amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16: Interest Rate Benchmark Reform – Phase 2 issued in August 2020. The reasons are discussed in the part Application of amended and new IFRS/IAS of Significant accounting policies.

## 28. Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported on the balance sheet if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously. Erste Group undertakes interest rate derivative transactions via London Clearing House and EUREX, credit derivative transactions via ICE Clear Europe Ltd by fulfilling all offsetting requirements according IAS 32. Offsetting is carried out between asset and liability derivative positions, while the net position is further offset with variation margin amounts.

The following table shows netting effects on the balance sheet of Erste Group as well as the impacts of offsetting financial instruments which are subject to offsetting agreements.

### Financial assets subject to offsetting and potential offsetting agreements

in EUR million	Financial assets (gross)	Amounts offset (gross)	Financial assets in balance sheet (net)	Potential effects of netting agreements not qualifying for balance sheet offsetting			Net amount after potential offsetting
				Financial instruments	Cash collateral received	Other financial collateral received	
<b>Dec 20</b>							
Derivatives	5,477	2,318	3,159	1,476	1,121	0	563
Reverse repurchase agreements	17,869	0	17,869	0	2	17,390	476
<b>Total</b>	<b>23,346</b>	<b>2,318</b>	<b>21,028</b>	<b>1,476</b>	<b>1,123</b>	<b>17,390</b>	<b>1,040</b>
<b>Dec 19</b>							
Derivatives	4,902	1,967	2,936	1,520	849	0	567
Reverse repurchase agreements	20,778	0	20,778	0	7	20,604	167
<b>Total</b>	<b>25,680</b>	<b>1,967</b>	<b>23,713</b>	<b>1,520</b>	<b>856</b>	<b>20,604</b>	<b>734</b>

### Financial liabilities subject to offsetting and potential offsetting agreements

in EUR million	Financial liabilities (gross)	Amounts offset (gross)	Financial liabilities in balance sheet (net)	Potential effects of netting agreements not qualifying for balance sheet offsetting			Net amount after potential offsetting
				Financial instruments	Cash collateral pledged	Other financial collateral pledged	
<b>Dec 20</b>							
Derivatives	4,321	2,095	2,226	1,476	359	49	343
Repurchase agreements	2,196	0	2,196	0	12	2,180	4
<b>Total</b>	<b>6,517</b>	<b>2,095</b>	<b>4,422</b>	<b>1,476</b>	<b>371</b>	<b>2,228</b>	<b>348</b>
<b>Dec 19</b>							
Derivatives	4,022	1,748	2,275	1,520	270	5	479
Repurchase agreements	3,082	0	3,082	0	14	2,859	209
<b>Total</b>	<b>7,104</b>	<b>1,748</b>	<b>5,357</b>	<b>1,520</b>	<b>284</b>	<b>2,865</b>	<b>688</b>

The impact of offsetting is shown in the column ‘Amounts offset (gross)’. The net position between the offset derivative amounts EUR 223 million (2019: EUR 219 million) is further offset with variation margin balances presented under balance sheet items ‘Cash and cash balances’ in amount EUR 62 million (2019: EUR 58 million) and ‘Financial liabilities measured at amortised cost’, sub-item ‘Deposits from banks’ in amount of EUR 285 million (2019: EUR 277 million).

Erste Group employs repurchase agreements and master netting agreements as a means of reducing credit risk of derivative and financing transactions. They qualify as potential offsetting agreements. Master netting agreements are relevant for counterparties with multiple derivative contracts. They provide for the net settlement of all the contracts in the event of default of any counterparty. For derivatives transactions the values of assets and liabilities that would be set off as a result of master netting agreements are presented in the column ‘Financial instruments’. If the net position is further secured by cash collateral or other financial collaterals the effects are disclosed in columns ‘Cash collateral received / pledged’ and ‘Other financial collateral received / pledged’ respectively.

Repurchase agreements are primarily financing transactions. They are structured as a sale and subsequent repurchase of securities at a pre-agreed price and time. This ensures that the securities remain in the hands of the lender as collateral in case the borrower defaults on fulfilling

any of its obligations. Offsetting effects from repurchase agreements are disclosed in the column 'Other financial collateral received / pledged' respectively. Collateral is presented at the fair value of the transferred securities. However, if the fair value of collateral exceeds the carrying amount of the receivable/liability from the repo transaction the value is capped at the level of the carrying amount. Remaining position may be secured by cash collateral. Cash and other financial collateral involved in these transactions is restricted from being used it by the transferor during the time of the pledge. For further details regarding repurchase and reverse repurchase transactions we refer to Note 29 Transfers of financial assets – repurchase transactions and securities lending

## 29. Transfers of financial assets – repurchase transactions and securities lending

### Repurchase and reverse repurchase agreements

Transactions involving sales of securities under an agreement to repurchase them at a specified future date are also known as 'repos' or 'sale and repurchase agreements'. Securities sold in such transactions are not derecognised from the balance sheet, as Erste Group retains substantially all risks and rewards of ownership, because the securities are repurchased at a fixed price when the transaction ends. Furthermore, Erste Group is the beneficiary of all coupons and other income payments received on the transferred assets over the period of the transactions. These payments are remitted to Erste Group or are reflected in the repurchase price.

The cash received upon sale of securities is recognised on the balance sheet with a corresponding obligation to return under the line item 'Financial liabilities at amortised cost', sub-items 'Deposits from banks' or 'Deposits from customers' reflecting the transaction's economic substance as a loan to Erste Group. The difference between the sale and repurchase prices is treated as interest expense which is accrued over the life of the agreement and recorded in the statement of income in the line item 'Interest expenses' under 'Net interest income'. Financial assets transferred out by Erste Group under repurchase agreements remain on the Group's balance sheet and are presented separately under the original balance sheet items in the 'thereof pledged as collateral' lines. The measurement category of the transferred financial assets does not change.

Conversely, securities purchased under agreements to resell at a specified future date are not recognised on the balance sheet. Such transactions are also known as 'reverse repos'. The consideration paid is recorded on the balance sheet under the line item 'Financial assets at amortised cost', sub-items 'Loans and advances to banks' and 'Loans and advances to customers' reflecting the transaction's economic substance as a loan by Erste Group. The difference between the purchase and resale prices is treated as interest income and is accrued over the life of the agreement and recorded in the statement of income in the line item 'Interest income' under 'Net interest income'.

### Securities lending and borrowing

In securities lending transactions, the lender transfers ownership of securities to the borrower on the condition that the borrower will re-transfer, at the end of the agreed loan term, ownership of instruments of the same type, quality and quantity and will pay a fee determined by the duration of the lending. The transfer of the securities to counterparties via securities lending does not result in derecognition. Substantially all the risks and rewards of ownership are retained by Erste Group as a lender because the securities are received at the end of the securities lending transaction. Furthermore, Erste Group is the beneficiary of all the coupons and other income payments received on the transferred assets over the period of the securities lending. Securities lent are presented separately under the original balance sheet items in the 'thereof pledged as collateral' lines. Fee income from securities lending transactions is presented in the statement of income in the line 'Fee and commission income' under 'Net fee and commission income'.

Securities borrowed are not recognised on the balance sheet unless they are then sold to third parties. If such sales occur, the obligation to return the securities is recorded on the balance sheet as a short sale within 'Financial liabilities held for trading', sub-item 'Other financial liabilities'. Fee expense incurred on securities borrowing transactions is presented in the statement of income in the line 'Fee and commission expenses' under 'Net fee and commission income'.

in EUR million	Dec 19		Dec 20	
	Carrying amount of transferred assets	Carrying amount of associated liabilities	Carrying amount of transferred assets	Carrying amount of associated liabilities
<b>Repurchase agreements</b>	<b>1,703</b>	<b>1,645</b>	<b>754</b>	<b>754</b>
Financial assets at AC	741	717	664	666
Trading assets	383	381	40	39
Non-trading financial assets at FVPL	2	2	0	0
Financial assets at FVOCI	578	545	50	49
<b>Securities lendings</b>	<b>1,510</b>	<b>0</b>	<b>1,270</b>	<b>0</b>
Financial assets at AC	1,401	0	1,235	0
Trading assets	47	0	28	0
Non-trading financial assets at FVPL	37	0	8	0
Financial assets at FVOCI	26	0	0	0
<b>Total</b>	<b>3,214</b>	<b>1,645</b>	<b>2,024</b>	<b>754</b>

The transferred financial instruments consist of bonds and other interest-bearing securities. The total amount of transferred financial assets represent the carrying amount of financial assets in the respective balance sheet positions for which the transferee has a right to sell or repledge. The associated liabilities from repo transaction, which are measured at amortised cost, represent an obligation to repay the borrowed funds.

The following table shows fair values of the transferred assets and associated liabilities for repo transactions with an existing recourse right only on the transferred assets:

in EUR million	Dec 19			Dec 20		
	Fair value of transferred assets	Fair value of associated liabilities	Net position	Fair value of transferred assets	Fair value of associated liabilities	Net position
Financial assets at AC	791	718	73	767	665	101
Trading assets	383	381	2	40	39	2
Non-trading financial assets at FVPL	2	2	0	0	0	0
Financial assets at FVOCI	578	545	32	50	49	1
<b>Total</b>	<b>1,753</b>	<b>1,646</b>	<b>107</b>	<b>857</b>	<b>753</b>	<b>104</b>

### 30. Collaterals

#### Carrying amount of financial assets pledged as collaterals

in EUR million	Dec 19	Dec 20
Financial assets at AC	24,390	40,641
Trading assets	430	181
Non-trading financial assets at FVPL	97	57
Financial assets at FVOCI	862	776
<b>Total</b>	<b>25,780</b>	<b>41,654</b>

The financial assets pledged as collateral consist of loans and advances to customers, bonds and other interest-bearing securities. Collaterals were pledged as a result of repurchase transactions, refinancing transactions with the European Central bank (ECB) and the respective National Banks, loans backing issued mortgage bonds and other collateral arrangements.

The fair value of collateral received which may be repledged or resold even without the collateral provider's default was EUR 19,156.9 million (2019: EUR 23,776.3 million). Collateral with fair value of EUR 1,532.3 million (2019: EUR 1,654.5 million) was resold. Collateral with fair value of EUR 29.9 million (2019: EUR 400.6 million) was repledged. The bank is obliged to return the resold and repledged collateral.

### 31. Securities

in EUR million	Dec 19					Dec 20				
	At AC	Trading assets	Financial assets			At AC	Trading assets	Financial assets		
			Mandatorily at FVPL	Designated at FVPL	At FVOCI			Mandatorily at FVPL	Designated at FVPL	At FVOCI
<b>Bonds and other interest-bearing securities</b>	<b>26,764</b>	<b>2,889</b>	<b>1,671</b>	<b>664</b>	<b>8,836</b>	<b>29,579</b>	<b>3,368</b>	<b>1,446</b>	<b>603</b>	<b>8,389</b>
Listed	25,663	2,114	844	620	7,123	28,095	2,454	685	164	6,367
Unlisted	1,101	774	826	44	1,714	1,484	914	761	439	2,022
<b>Equity-related securities</b>	<b>0</b>	<b>65</b>	<b>390</b>	<b>0</b>	<b>210</b>	<b>0</b>	<b>34</b>	<b>347</b>	<b>0</b>	<b>130</b>
Listed	0	62	142	0	120	0	28	124	0	43
Unlisted	0	4	248	0	90	0	6	223	0	87
<b>Total</b>	<b>26,764</b>	<b>2,954</b>	<b>2,061</b>	<b>664</b>	<b>9,047</b>	<b>29,579</b>	<b>3,402</b>	<b>1,793</b>	<b>603</b>	<b>8,519</b>

Investment funds units are reported within bonds and other interest bearing securities.

# Risk and capital management

## 32. Risk management

### Risk policy and strategy

A core function of a bank is taking risks in a conscious and selective manner and professionally steering those risks. Adequate risk policy and risk strategy is essential to a bank's fundamental financial health and operational business success.

Erste Group has developed a risk management framework that is forward-looking and tailored to its business and risk profile. This framework is based on a clear risk strategy that sets out general principles according to which risk taking must be performed across the Group. The risk strategy is consistent with the business strategy and incorporates the expected impact of external environment on the planned business and risk development.

The risk strategy describes the current risk profile, defines risk management principles, strategic goals and initiatives for the main risk types as well as sets strategic limits for the significant financial and non-financial risk types as defined in the Risk Materiality Assessment. The risk strategy is executed within a clearly defined governance structure. This structure also applies to monitoring of risk appetite, additional metrics, as well as to the escalation of limit breaches.

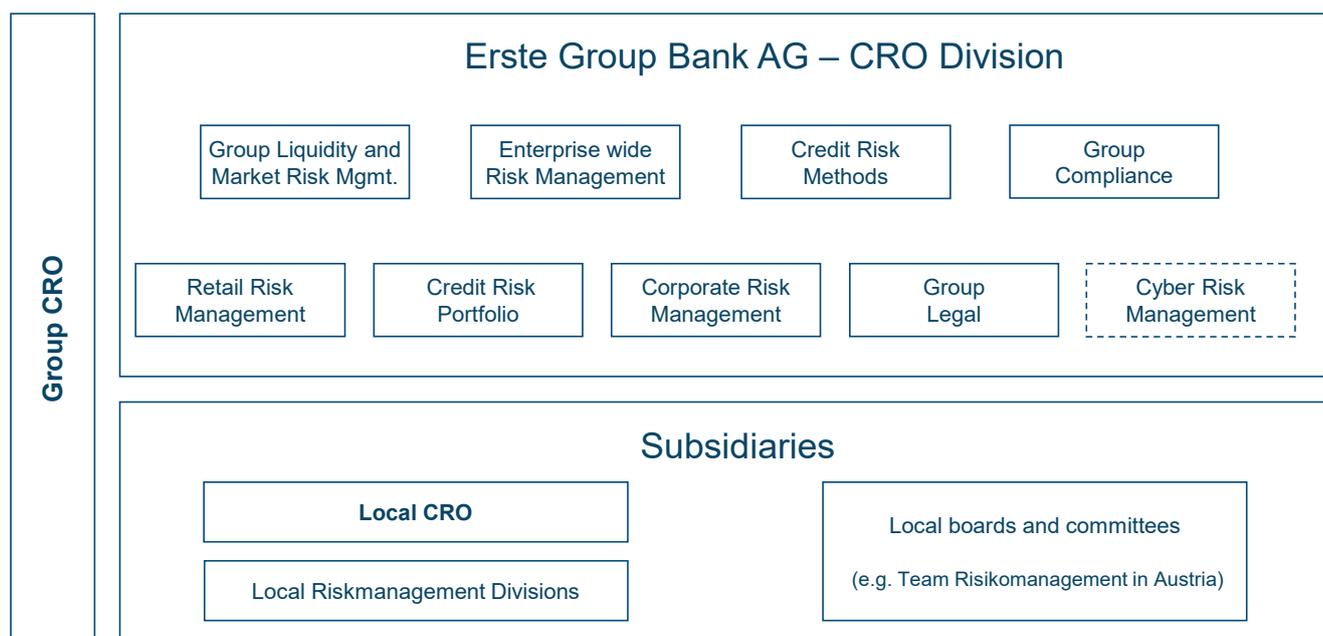
In 2020, when the Covid-19 pandemic has been the central topic worldwide – and hence also in our core markets, management has continued to steer credit portfolio, including active management of non-performing exposures to further strengthen the risk profile. A forward-looking approach was implemented in the Group and significant provisions were set aside to reflect the expected deterioration in asset quality as a result of worsening in the macroeconomic outlook due to Covid-19.

Erste Group Bank AG uses the Internet as the medium for publishing its disclosures under Article 434 of the Regulation (EU) No. 575/2013 on prudential requirements for credit institutions and investment firms (Capital Requirements Regulation - CRR) and Regulation (EU) No. 876/2019 amending Regulation (EU) No. 575/2013. Details are available on the website of Erste Group at [www.erstegroup.com/ir](http://www.erstegroup.com/ir). Relevant disclosures are included in the annual report in the section 'Reports' or published as separate documents in the section 'Regulatory disclosure'.

### Risk management organisation

Risk monitoring and control is achieved through a clear organisational structure with defined roles and responsibilities, delegated authorities and risk limits.

The following chart presents an overview of Erste Group's risk management organisation:



At the beginning of 2020, the management boards of Erste Group Bank AG (EGB) and Erste Bank der oesterreichischen Sparkassen AG (EBOe) decided to consolidate the risk management structures of EGB and EBOe in order to establish a more focused support for the corporate and retail business as well as improved processes and collaboration. In April 2020, the common structure was implemented for the areas of operative credit risk management, i.e. the Corporate Risk Management, Retail Risk Management and Credit Risk Portfolio

divisions. Furthermore, as of 1 October 2020, EGB and EBOe merged their strategic risk management units and form a uniform compliance function to improve cooperation and processes based on existing synergies. The reorganization included the merger of the enterprise-wide risk management functions and security risk management units as well as the merger of the credit risk methods and models. This step will improve the cooperation and ensures coordinated processes and standards being implemented. In addition, the new structure will enable a standardized data collection and processing and target a harmonized IT infrastructure. The staff unit Group Sustainability Office was transferred to the area of responsibility of the Chief Executive Officer and a new staff unit, Cyber Risk Management, was created.

### Risk management structure

The management board and in particular Erste Group's Chief Risk Officer (Group CRO) perform the oversight function within Erste Group's risk management structure. Risk control and risk steering within Erste Group are performed based on the business strategy and risk appetite approved by the management board. The Group CRO, working together with the chief risk officers of the subsidiaries, is responsible for the implementation and adherence to the risk control and risk management strategies across all risk types and business lines.

The management board and, in particular, the Group CRO ensure the availability of appropriate infrastructure and staff as well as methods, standards and processes to that effect; the actual identification, measurement, assessment, approval, monitoring, steering and limit setting for the relevant risks are performed on the operating entity level within Erste Group.

At group level, the management board is supported by several divisions established to perform operating risk control functions and exercise strategic risk management responsibilities. The following risk management functions report directly to the Group CRO:

- \_ Group Liquidity and Market Risk Management;
- \_ Enterprise wide Risk Management;
- \_ Credit Risk Methods;
- \_ Group Compliance;
- \_ Retail Risk Management:
- \_ Credit Risk Portfolio;
- \_ Corporate Risk Management;
- \_ Group Legal;
- \_ Cyber Risk Management;
- \_ Local Chief Risk Officers.

### Group Liquidity and Market Risk Management

The division Group Liquidity and Market Risk Management comprises all market and liquidity risk functions in Erste Group. This division is responsible for steering, measuring, and controlling liquidity and market risk. It covers both banking book and trading book and ensures the development and validation of liquidity and market risk models for regulatory as well as for internal steering purposes.

### Enterprise wide Risk Management

Enterprise wide Risk Management (ERM) focuses on holistic risk management and ensures comprehensive cross-risk group-wide risk portfolio steering, monitoring, analysis, and reporting. ERM drives key strategic initiatives to establish greater cohesion between risk strategy (including risk appetite and limit steering) and operational execution. It also comprises recovery & resolution planning as well as the management of non-financial risk. ERM works together with all risk functions and key divisions to strengthen risk oversight group-wide, covering capital, credit, liquidity, market, operational, and business risk.

### Credit Risk Methods

The responsibilities of the area comprise the development, maintenance and validation of credit risk models in accordance with the regulatory requirements for the internal ratings-based approach. A dedicated organisational unit takes care of model risk governance and the strategic planning of model changes.

### Group Compliance

In line with Austrian and European Union legislations, Group Compliance ensures the implementation and steering of measures to prevent money laundering, terrorism financing and fraud. Furthermore, it is responsible for standards and measures to comply with financial sanctions and embargoes. Another central task consists in the implementation and enforcement of regulatory provisions for insider trading, market manipulation and other misconduct in securities business.

### Retail Risk Management

Retail Risk Management covers the operational credit decisions and the collection and workout activities for retail clients of EBOe. The credit decision and collection systems are developed, validated and adapted to the new requirements for EBOe and savings banks. In order to ensure the sustained performance of the retail loan portfolio, Retail Risk Management defines group-wide framework conditions and requirements for lending within the Group's risk/return profile.

## Credit Risk Portfolio

Credit Risk Portfolio monitors the development of the overall loan portfolio of EBOe, Erste Group Bank AG and the Group with a specific focus on non-retail clients. Active steering ensures the operative implementation of the Group's credit risk strategies. The division is also in charge of continuously improving underwriting processes as well as for corporate and retail risk management projects with a particular focus on digital initiatives. Credit Risk Portfolio is also responsible for rating control, real estate valuations and credit analytics.

## Corporate Risk Management

Corporate Risk Management is responsible for credit underwriting, restructuring (including sales of non-performing loans) for corporate and real estate clients, financial institutions, sovereigns and municipalities in EBOe and Erste Group Bank AG as well as group-wide for the local customers if their local credit limits are exceeded.

## Group Legal

Group Legal acts as the central legal department of Erste Group Bank AG. This division provides legal support and counsel for the management board, the business units and the central functions, and mitigates legal risk. It also attends to legal sourcing and to dispute resolution and litigation.

## Cyber Risk Management

Cyber Risk Management is a risk control unit segregated from IT and security operations, responsible for managing and overseeing cyber risks, monitoring and controlling adherence to cyber risk management framework.

## Local Chief Risk Officers

Each subsidiary has separate risk control and management units with responsibilities tailored to the local requirements, which are headed by the respective local chief risk officer (Local CRO).

## Group coordination of risk management activities

The management board regularly deals with risk issues of all risk types in its regular board meetings. Actions are discussed and taken when needed.

Furthermore, certain cross-divisional committees were established with the purpose of carrying out risk management activities in Erste Group. They are shown in the following diagram:



The **Risk Committee of the Supervisory Board** is responsible for granting approval in all cases in which loans and exposures reach an amount exceeding the approval authority of the management board according to the Credit Risk Approval Authority Regulations. It is in charge of granting approval to large exposures pursuant to Article 392 CRR, if such a claim is equal to or exceeds 10% of the eligible capital of a credit institution. Within the competence assigned to it, the committee may grant advance approvals to the extent permitted by law.

In addition, it is responsible for supervising the risk management of Erste Group Bank AG. The risk committee meets regularly. As the central risk control body, the Risk Management Committee is regularly briefed on the risk status across all risk types.

The **CRO Board** is responsible for the coordination and implementation of risk management activities within Erste Group. The CRO Board consists of the Group CRO, the chief risk officers of major subsidiaries within Erste Group and the B-1 managers of the Holding CRO division. Chaired by the Group CRO, the CRO Board is the primary body for aligning on strategically relevant topics of the risk division across Erste Group entities, including (but not limited to) the group-wide strategic planning, the project portfolio and Change the Bank (CtB) investments. The CRO Board ensures a consistent flow of information from and to the group functions and supports the setting of the overall risk agenda.

The **Holding Credit Committee** (HCC) is the highest operative decision-making body for approvals of credit risks according to the valid credit risk approval authority regulations. Based on the advice of HCC, decisions of significant exposures and extended risks are decided

by the risk management board of the supervisory committee. It also approves the relevant corporate industry strategies. The HCC is headed by the Group CRO and comprises the board member of Corporates & Markets, the head of Corporate Risk Management, Head of Credit Risk Portfolio and the head of the requesting business line. Each subsidiary has their own local credit committee established by the same principles.

The **Market Risk Committee** (MRC) is the main steering body for market risk and trading book related issues of Erste Group. MRC approves group-wide market risk limits and elaborates on the current market situation. In addition, it approves market risk methodologies and models, model changes, and related validation results.

The **Operative Market Risk Committee** (OMRC) prepares decisions for the MRC and approves sensitivity and notional limits which do not require VaR/SVaR limit adjustments.

The **Holding Model Committee** (HMC) is chaired by the Chief Risk Officer of Erste Group and is the steering and control body for Pillar 1 IRB and Pillar 2 Credit Risk model development, validation and monitoring. All new or changed models and model related aspects (e.g. risk parameters (PD, LGD, CCF, ELBE), group-wide methodology standards, IFRS 9 parameter methodologies) are reviewed by the Holding Model Committee and require its approval.

The **Strategic Risk Management Committee** (SRMC) chaired by the Head of Enterprise-wide Risk Management and consisting of selected B-1 managers of the Holding CRO division, holds the delegated decision authority from the Holding Board with respect to strategic risk management functions. Its responsibility area covers the approach to credit RWA calculation and economic capital calculation methodology, design of Forward-Looking Information (FLI) adjustments and scenarios for IFRS 9 parameters, monitoring of IFRS 9 models, defining scenarios, staging and expected credit loss (ECL) methodologies, the back-testing of loan loss provisions, and the remedy actions resulting from reporting of credit risk control units on rating system performance.

The **Holding Stress Testing Committee** (HSTC) is the sole forum for all joint resolutions, decisions and acknowledgements in the stress testing area for group-wide stress testing activities.

The **United States Risk Committee** (USRC) has been established to meet the requirements of the United States Federal Reserve Board (FRB) regulation, which has been in force since 1 July 2016. The objective is to involve the management board as key governance and control function for the U.S. trade portfolio which has been specified in the Combined U.S. Operations (CUSO) guidance.

The **Regional Operational Conduct Committee** (ROCC) decides on business applications and implements group-wide corrective measures to steer non-financial risks (NFR). This is done based on a risk-return evaluation. Furthermore, ROCC defines group-wide standards for non-financial risk topics. The ROCC is a forum for joint alignments, decisions, and escalations in non-financial risk areas across Erste Group entities and Erste Group Bank AG itself.

The **Group Asset/Liability Committee** (ALCO) manages the consolidated Erste Group balance sheet, focusing on trade-offs between all affected consolidated balance sheet risks (interest rate, exchange rate and liquidity risks), and takes care of the setting of group standards and limits for the members of Erste Group. In addition, it approves policies and strategies for controlling liquidity risk as well as interest rate risk (net interest income) and examines proposals, statements and opinions of ALM, risk management, controlling and accounting functions. The approved investment strategy complies with the guidelines agreed with Risk Management.

The **Operational Liquidity Committee** (OLC) is responsible for the day-to-day management of the global liquidity position of Erste Group. It analyses the liquidity situation of Erste Group on a regular basis and reports directly to the ALCO. It also proposes measures to ALCO within the scope of the management policies and principles laid down in the Liquidity Risk Management Rule Book. Furthermore, members of the OLC are points of contact for other departments or Erste Group members for liquidity-related matters. Each local bank has its own local operational liquidity committee.

In addition, committees are established at local level, such as the 'Team Risikomanagement' in Austria. It is responsible for a common risk approach with the Austrian savings banks.

### Group-wide risk and capital management

Enterprise wide Risk Management (ERM) includes as its fundamental component the Internal Capital Adequacy Assessment Process (ICAAP) as required under Pillar 2 of the Basel framework and regulatory guides (e.g. ECB Guide to ICAAP).

The ERM framework is designed to support the bank's management in managing the risk portfolios as well as the coverage potential to ensure that the bank holds adequate capital for the nature and magnitude of its risk profile at all times. The framework is tailored to the Erste Group's business and risk profile and reflects the strategic goal of protecting shareholders and senior debt holders while ensuring the sustainability of the organisation.

ERM framework is a modular and comprehensive management and steering system within Erste Group as well as an essential part of the overall steering and management instruments. The ERM components necessary to ensure all aspects, in particular to fulfil regulatory requirements and to provide an effective internal steering tool, can be clustered as follows:

- \_ Risk Appetite Statement (RAS), limits and risk strategy;
- \_ portfolio and risk analytics including Risk Materiality Assessment (RMA), concentration risk management, and stress testing;
- \_ Risk-bearing Capacity Calculation (RCC);
- \_ Capital allocation and performance management;
- \_ planning of key risk indicators;
- \_ recovery and resolution planning.

In addition to the ICAAP's ultimate goal of assuring capital adequacy and sustainability at all times, the ERM components serve to support the bank's management in pursuing its strategy.

### Risk appetite

Erste Group defines the maximum level of risk it is willing to accept in order to meet its business objectives within the Group's risk appetite (Group RAS). The Group RAS acts as a binding constraint to Erste Group's business activities within its overall risk appetite via triggers and limits approved by the management board. It is integrated and embedded into Erste Group's structural processes; including business and risk strategy, budget process, capital and liquidity planning, recovery plan, stress testing and remuneration framework. The Group RAS consists of a set of core risk metrics providing quantitative direction for overall risk-return steering and qualitative statements in the form of key risk principles that are part of the guidelines for managing risks. The core risk metrics (capital, liquidity, risk/earnings) are set as ultimate boundaries for the Group risk-return target setting. They are also a key part of the annual strategic planning / budgeting process and give an overall picture of capital, liquidity and risk-return trade-offs. The key objective of the RAS is to:

- \_ ensure that Erste Group has sufficient resources to support its business at any given point in time and absorb stress events;
- \_ set boundaries for the Group's risk target setting;
- \_ support the group's financial strength and the robustness of its systems and controls.

To foster risk-return steering and ensure proactive management of the risk profile, Erste Group creates its RAS on a forward-looking basis. External constraints such as regulatory requirements create the floor and ceiling for the RAS and therefore the amount of risk Erste Group is willing to accept. In order to ensure that the group remains within the targeted risk profile, a traffic light system was established and assigned to the core metrics. This approach allows a timely delivery of information to the respective governance and the implementation of effective remediation measures. The RAS traffic light system is defined as follows:

- \_ RAS is green: The target risk profile is within the specified boundaries.
- \_ RAS is amber: The undershooting or overshooting of a pre-defined threshold leads to an escalation to the designated governance and the discussion of potential remediation actions.
- \_ RAS is red: The undershooting or overshooting of a pre-defined limit initiates an immediate escalation to the designated governance and a prompt implementation of remediation actions.

Moreover, stress indicators are defined for selected core metrics and integrated into the assessment of the stress test results. They are reported as early warning signals to the management board to support proactive management of the risk and capital profile.

In addition, supporting metrics and principles are defined by material risk type in the Group Risk Strategy based on Group RAS. These support implementation of the mid- to long-term strategy. Risk management governance ensures full oversight of risk decisions and sound execution of the Group risk strategy. Mitigating actions are undertaken as part of the regular risk management process to ensure that the Group remains within its RAS.

Group RAS is also broken down into local entities. Local RAS is approved by the management board to ensure compliance with the Group RAS and also approved by the local management board to ensure alignment with local regulatory requirements. The Group may also decide to include further compulsory constraints and limits in local RAS to ensure alignment with Group RAS and Group Risk Strategy.

The Group further developed an aggregated and consolidated risk appetite dashboard (Risk Dashboard) illustrating the group's and local entities' risk profile developments by comparing the risk exposure and risk limits. The Risk Dashboard is regularly presented to the management board and to the supervisory board (including risk committee of supervisory board) to support its review, oversight, and monitoring of the group risk profile and the risk profile of its local entities.

Group RAS for 2020 was approved by the management board and acknowledged by the risk committee of supervisory board and supervisory board in the last quarter of 2019. On the back of global developments related to Covid-19, as well as changed regulatory requirements/expectations towards credit institutions, in the first half of 2020, interim revisions of Group RAS and Risk Strategy, as well as local entities RAS were conducted and approved by the designated governance.

## Portfolio and risk analytics

Erste Group uses dedicated infrastructure, systems and processes to actively identify, measure, control, report and manage risks within its portfolio. Portfolio and risk analytics processes are designed to quantify, qualify and discuss risks in order to raise awareness to management in a timely manner.

## Risk materiality assessment

The Risk Materiality Assessment (RMA) determines the materiality of risk types and consequently the risk profile across Erste Group and its entities. RMA is an annual process with the purpose of systematically identification of new and assessment of all risks for the Group. As such, the RMA is an integral part of the ICAAP and serves as a steering tool for top and senior management.

Insights generated by the assessment are used to improve risk management practices and further mitigate risks within the Group. The assessment also serves as input for the design and definition of the Group's risk strategy and Risk Appetite Statement. Key outputs and recommendations of the RMA are considered in the scenario design and selection of the comprehensive and reverse stress tests.

## Risk concentration analysis

Erste Group has implemented a process to identify measure, control and manage risk concentrations. This process is important to ensure the long-term viability of Erste Group, especially in times of an adverse business environment and stressed economic conditions.

The risk concentration analysis at Erste Group is performed on an annual basis covering credit risk, market risk, operational risk, liquidity risk and inter-risk concentrations. Identified risk concentrations are considered in the scenario design of the comprehensive stress test and measured under stressed conditions. The output of the risk concentration analysis additionally contributes to the identification of material risks within the RMA and to the setting/calibration of Erste Group's limit system.

## Stress testing

Modelling sensitivities of the group's assets, liabilities and profit or loss provide management steering information and help to optimise Erste Group's risk-return profile. Stress tests help to factor in severe but plausible scenarios providing further robustness to measurement, steering and management. Risk modelling and stress testing are vital forward-looking elements of the ICAAP. Finally, sensitivities and stress scenarios are considered within the group's planning process.

Erste Group's most complex stress testing activities are scenario stress tests that take a comprehensive account of the impact of various economic scenarios, including second-round effects on all risk types (credit, market, liquidity and operational) and effects on the associated volumes of assets and liabilities as well as on profit and loss sensitivities. In addition to the standard scenario-driven stress testing exercises, reverse stress tests are performed to identify a scenario or a combination of scenarios in which viability of the current business model can be questioned.

Erste Group has developed specific tools to translate macroeconomic variables (e.g. GDP or unemployment rate) into risk parameters in order to support the stress testing process, which combines bottom-up and top-down approaches. For adapting the stress parameters, Erste Group additionally leverages the experience of its local professionals and uses, where appropriate, their statistical models to simulate the impacts of macroeconomic variables on the probabilities of default in the respective markets. Special attention is given to account for adequate granularity and special characteristics (i.e. countries and industries) when determining the segmentation in which the stressed parameters are defined.

Results from Erste Group's internal stress tests are analysed in order to decide on appropriate measures. The internal comprehensive stress tests performed in 2020 indicated no breach of stressed RAS triggers after the application of scenario contingent measures in the last year of adverse scenario.

## Risk-bearing capacity calculation

The Risk-bearing Capacity Calculation (RCC) describes the methodology of Pillar 2 capital adequacy calculation. In contrast to the regulatory view of Pillar 1, the RCC is based on an economic view of Pillar 1+ approach, assuming continuation of Erste Group as expected by the ECB Guide to ICAAP, and determines whether the Group has sufficient capital to cover all relevant risks it is exposed to. With this Pillar 1+ approach the Group increases efficiency and ensures comparability with the Pillar 1 calculation. Based on the results of the RMA, economic capital is considered for relevant risk types as approved by the management board. The economic capital requirement is then compared to internally available capital (coverage potential) to cover the Group's risks in Pillar 2. Both economic capital and coverage potential are computed on the CRR scope of consolidation of Erste Group as ultimate parent entity based on IFRS accounting standards.

Besides the Pillar 1 risk types (credit, market and operational risks), interest rate risk in the banking book, foreign exchange risk arising from equity investments, credit spread risk in the banking book, risk from repayment vehicles as well as business risk are explicitly considered within the economic capital calculated over a horizon of one year and at a confidence level of 99.92%. For the calculation of the economic capital, Erste Group uses, where possible, more risk sensitive/advanced methodologies tailored to Erste Group's individual risk profile and specificities of the Group's individual risk exposures. Diversification effects between risks (inter-risk diversification) are not considered, reflecting the Group's prudent approach to maintain sufficient internal capital in times when correlations between risks may

change dramatically (like in times of stress). The largest portion of economic capital requirements is coming from credit risk, which accounts for 73.2% of total economic capital requirements at the end of 2020.

The calculation of internal capital or coverage potential required to cover Pillar 2 risks/unexpected losses is based on Pillar 1+ approach. Namely, CRR and CRR II (Regulation (EU) No. 575/2013 and Regulation (EU) No. 876/2019 amending Regulation (EU) No. 575/2013) regulatory own funds are adjusted by internal capital components which reflect economic view (e.g. year-to-date profit (if not already considered in Pillar 1 capital), exclusion of Tier 2 capital instruments, Pillar 2 IRB expected loss excess/shortfall add-on, etc.).

The coverage potential must be sufficient to absorb Pillar 2 risks/unexpected losses resulting from the group’s operations at any point in time (normal and stressed), as reflected in the Group’s Risk Appetite through the limits set for Group economic capital adequacy and stressed capital adequacy utilisation. At the end of 2020, the economic capital adequacy was at 55.0%.

The management board, risk management committees and supervisory board are briefed quarterly on the results of the ICAAP capital adequacy through the Group Risk Report and the Risk Dashboard. The former includes risk profile developments, available capital (coverage potential), consideration of potential losses in stress situations, the degree of the risk limit utilisation and the overall status of capital adequacy. The latter outlines risk profile development in relation to risk appetite.

### Risk planning

Group Risk Planning framework is essential for the capital allocation and overall financial planning processes and supports the adequate reflection of risks within the strategy, steering and management processes of the group.

### Methods and instruments applied

Key risk indicators covered by the Risk Planning framework include indicators that provide an overview of incurred or potential risks, with respect to both portfolio and economic environment developments. Indicators include RWA (and related indicators), portfolio quality indicators (impairments, NPL/NPE and relevant performance indicators etc.), as well as indicators required by the regulatory authorities under the responsibility of the Risk division.

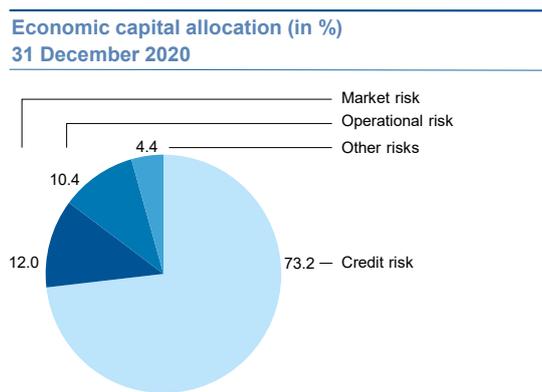
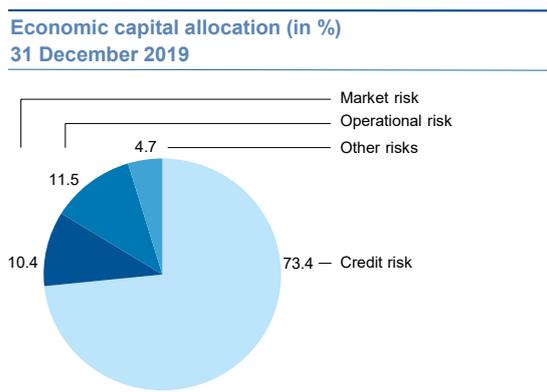
Planning activities are performed in close cooperation with all stakeholders in the group’s overall process and follow a clear governance structure to ensure sound risk planning process.

### Capital allocation

An important task integral to the risk planning process is the allocation of capital to entities, business lines and segments. This is done with close cooperation between Risk Management and Controlling. Methodology for allocation reflects risk and controlling processes in order to allocate capital with risk-return considerations.

### Erste Group’s aggregate capital requirements by risk type

The following diagrams present the composition of the economic capital requirements according to type of risk:



Other risks include business risk.

### Recovery and resolution plans

In compliance with the Austrian Banking Recovery and Resolution Law (‘Bundesgesetz über die Sanierung und Abwicklung von Banken – BaSAG’) Erste Group submits an updated Group Recovery Plan to ECB every year.

The Group Recovery Plan identifies options for restoring financial strength and viability in case Erste Group comes under severe economic stress. The plan specifies potential options for the replenishment of capital and liquidity resources of the bank in order to cope with a range of scenarios including both idiosyncratic and market-wide stress (in 2020 one Covid-19 scenario was requested by ECB). The recovery governance described in the plan ensures timely identification and proper management of any recovery situation. Furthermore, the assessment

of the Group Recovery Plan and the recently addressed assessment of the overall recovery capacity are part of the Supervisory Review and Evaluation Process (SREP) assessment. It is relevant to demonstrate that, in a severe stress which is close to a failing or likely to fail situation, there is sufficient recovery capacity available.

Erste Group collaborates with the resolution authorities in the drawing up of resolution plans based on BaSAG and EU Regulation No 806/2014 establishing the Single Resolution Mechanism (SRM Regulation). Based on a joint decision taken in the Resolution College, Erste Group in April 2020 received notification of the preferred Multiple Point of Entry (MPE) resolution strategy on cross-country level, but a Single Point of Entry (SPE) resolution strategy within a country. This results in being MPE in Austria, the Czech Republic, Croatia, Hungary, Romania and Slovakia.

The Bank Recovery and Resolution Directive (BRRD) introduced the Minimum Requirement for own funds and Eligible Liabilities (MREL), which is – in case of Erste due to the MPE resolution strategy – set on Resolution Group level. Based on the MREL joint decision, the requirement is binding as of the date of the notification in case of notified MREL surplus, however in case of an MREL shortfall the requirement becomes binding at the end of a transition period to be set between 2 and 4 years, at the latest by the end of 2023. MREL is expressed as the amount of own funds and eligible liabilities expressed as a percentage of the total liabilities and own funds (TLOF).

In June 2019 the new banking reform package was published, which includes the Bank Recovery and Resolution Directive (BRRD2). The transposition into national law (BaSAG) is set with up to 18 months. Nevertheless, the Austrian Lawmaker delayed the national transposition. The publication of the final text is expected for Q1 2021. Key changes include the MREL expression in terms of Risk Weighted Assets (RWA) and Leverage Ratio Exposure (LRE) instead of TLOF, adapted transition arrangements (binding intermediate MREL target as of 01.01.2022 and a common deadline of 01.01.2024 to meet the final MREL target) as well as tighter eligibility criteria. Hence, MREL target setting will be subject to further changes. Potential changes in the MREL requirement will be reflected in Erste Group Bank AG's funding plan as to ensure compliance with MREL and subordination targets.

### 33. Own funds and capital requirements

Among others, Erste Group fulfils hereinafter the disclosure requirements according to the Capital Requirements Regulation (CRR), in detail Art. 437 para 1 (a), (d) and (e) CRR. References to chapters refer to the financial statement.

#### Regulatory Requirements

Since 1 January 2014, Erste Group has been calculating the regulatory capital and the regulatory capital requirements according to the CRR and the Capital Requirement Directive (CRD IV). The CRD IV was enacted in national law in the Austrian Banking Act (ABA). Erste Group applies these rules and calculates the capital ratios on the one hand by taking into consideration the Austrian transitional provisions which are defined in the CRR 'Begleitverordnung', published by the Austrian regulator. On the other hand Erste Group also applies the European Regulation on the exercise of options and discretions available in Union law which entered into force 1 October 2016. All requirements as defined in the CRR, the ABA, in technical standards issued by the European Banking Authority (EBA) and EBA guidelines are applied by Erste Group for regulatory purposes and for the disclosure of regulatory information.

#### Accounting Principles

The financial and regulatory figures published by Erste Group are based on IFRS. Eligible capital components are derived from the balance sheet and income statement which were prepared in accordance with IFRS. Adjustments to the accounting figures are considered due to the different definitions in the scopes of consolidation. Further details are explained in the section 'Regulatory scope of consolidation and institutional protection scheme'. The uniform closing date of the consolidated regulatory figures of Erste Group is the 31 December of the respective year.

#### Regulatory scope of consolidation and institutional protection scheme

The consolidated regulatory own funds and the consolidated regulatory capital requirements are calculated based on the scope of consolidation stipulated in the CRR. Based on Art. 4 para 1 (3), (16) to (27) CRR in line with Art. 18 and 19 CRR and para 30 ABA, the scope consists of credit institutions, investment firms, financial institutions and ancillary service undertakings. In addition, the following update according to Art 18 (7) applies: Where an institution has a subsidiary which is an undertaking other than an institution, a financial institution or an ancillary services undertaking or holds a participation in such an undertaking, it shall apply to that subsidiary or participation the equity method. That method shall not, however, constitute inclusion of the undertakings concerned in supervision on a consolidated basis. The definition pursuant to CRR differs from the scope of consolidation according to IFRS, which also includes insurance companies and other entities, that are subject to full consolidation.

The Austrian savings banks are included as subsidiaries in Erste Group's regulatory scope of consolidation based on the cross-guarantee contract of the 'Haftungsverbund'. Furthermore, Erste Group Bank AG together with the savings banks forms an institutional protection scheme (IPS) according to Art. 113 para 7 CRR. Disclosure requirements for the institutional protection scheme according to Art. 113 para 7 e CRR are met by the publication of the consolidated financial statements, which cover all entities included in the institutional protection scheme.

## Consolidated own funds

Own funds according to CRR consist of CET1, additional tier 1 (AT1) and tier 2 (T2). In order to determine the capital ratios, each respective capital component – after application of all regulatory deductions and filters – is considered in relation to the total risk amount.

The items of own funds as disclosed are also used for internal capital management purpose, except T2 capital instruments. Erste Group fulfilled the capital requirements. The regulatory minimum capital ratios including the capital buffers as of 31 December 2020 amount to

- \_ 9.18% for CET1 (4.5% CET1, +2.5% capital conservation buffer, +2.0% buffer for systemic vulnerability and for systemic concentration risk and +0.18% countercyclical capital buffer),
- \_ 10.68% for tier 1 capital (sum of CET1 and AT1) and
- \_ 12.68% for total own funds.

Capital buffer requirements are set out in sections 23 (capital conservation buffer), 23a (countercyclical buffer), 23b (Global Systemic Important Institution (G-SII) buffer), 23c (Other Systemic Important Institution (O-SII) buffer) and 23d (systemic risk buffer) of the ABA and further specified in the regulation of the Financial Market Authority (FMA) on the establishment and recognition of the countercyclical buffer rate in accordance with section 23a para 3 ABA, on the establishment of the systemic risk buffer in accordance with section 23d para 3 ABA as well as on the detailed definition of the bases of calculation in accordance with section 23a para 3 clause 1 ABA and section 24 para 2 ABA (capital buffers regulation). All capital buffers have to be met entirely with CET1 capital and relate, except the countercyclical buffer, to total risk.

In addition to minimum capital ratios and capital buffer requirements, institutions also have to fulfil capital requirements determined in the Supervisory Review and Evaluation Process (SREP).

The ECB Banking Supervision adjusted the SREP approach for 2020 in light of the Covid-19 crisis. Therefore the ECB has not issued a SREP decision 2020, but rather chose a pragmatic SREP 2020 approach which keeps the SREP 2019 decision in place and confirms a Pillar 2 requirement (P2R) of 1.75%. The adjustments made to the regulatory framework on 12 March 2020 to stabilize the financial markets remain in place. The originally envisaged relief for 2021 regarding the composition of capital for the Pillar 2 requirement under article 104a (4) CRD V can be applied directly by credit institutions under the supervision of the ECB. Therefore, the minimum CET1 ratio of 5.48% encompasses the Pillar 1 minimum requirement of 4.5% and the Pillar 2 requirement of 0.98% (56.25% of 1.75%) as of 31 December 2020.

The regulatory minimum capital ratios including the capital buffers and SREP requirements as of 31 December 2020 amount to

- \_ a CET1 requirement of 10.16%  
(Pillar 1 requirement of 4.5%, combined capital buffers of 4.68% and 56.25% of 1.75% Pillar 2 requirement),
- \_ a T1 requirement of 11.99%  
(CET1 requirement plus Pillar 1 AT1 requirement of 1.5% and 18.75% of 1.75% Pillar 2 requirement) and
- \_ a total own funds requirement of 14.43%  
(Tier 1 requirement plus Pillar 1 T2 requirement of 2.0% and 25% of 1.75% Pillar 2 requirement).

Following the SREP 2019, Erste Group is expected to meet a Pillar 2 Guidance (P2G) of 1.0% valid as of 1 January 2020 onwards. The ECB press release of 12 March 2020 also indicated that the Pillar 2 Guidance need not be fully complied with temporarily by credit institutions during the current Covid-19 crisis. The Pillar 2 Guidance is not MDA (maximum distributable amount) relevant.

## Overview of capital requirements and capital buffers

	Dec 19	Dec 20
<b>Pillar 1</b>		
Minimum CET 1 requirement	4,50%	4,50%
Minimum Tier 1 requirement	6,00%	6,00%
Minimum Own Funds requirement	8,00%	8,00%
<b>Combined buffer requirement (CBR)</b>	<b>4,91%</b>	<b>4,68%</b>
Capital conservation buffer	2,50%	2,50%
Countercyclical capital buffer	0,41%	0,18%
Systemic risk buffer	2,00%	2,00%
O-SII capital buffer	2,00%	2,00%
Minimum CET 1 requirement (incl.CBR)	9,41%	9,18%
Minimum Tier 1 requirement (incl.CBR)	10,91%	10,68%
Minimum Own Funds requirement (incl.CBR)	12,91%	12,68%
<b>Pillar 2</b>	<b>1,75%</b>	<b>1,75%</b>
Minimum CET1 requirement	1,75%	0,98%
Minimum T1 requirement	n.a.	1,31%
Minimum Own Funds requirement	n.a.	1,75%
<b>Total CET 1 requirement for Pillar 1 and Pillar 2</b>	<b>11,16%</b>	<b>10,16%</b>
<b>Total Tier 1 requirement for Pillar 1 and Pillar 2</b>	<b>12,66%</b>	<b>11,99%</b>
<b>Total Capital requirement for Pillar 1 and Pillar 2</b>	<b>14,66%</b>	<b>14,43%</b>

The combined buffer requirement is the sum of the capital conservation buffer, the countercyclical capital buffer and the maximum of the O-SII capital buffer or the systemic risk buffer.

As announced by the European Central Bank (ECB) in its press release on 12 March 2020<sup>21</sup>, Erste Group is not obliged to fully comply with the capital conservation buffer of 2.5% during the current Covid-19 crisis. In the 'Frequently Asked Questions - FAQs'<sup>22</sup> published on 20 March 2020, however, the ECB states that the incomplete fulfillment of the combined buffer requirement leads to restrictions on distributions and banks are only allowed to make distributions within the limits of the maximum distributable amount (MDA).

Taking into account ECB's communication on the temporary capital relief measures with regard to the Pillar 2 requirement, the full usage of the capital conservation buffer as well as the Pillar 2 guidance (P2G), Erste Group's CET1 requirement amounts to 7.66%, its T1 requirement amounts to 9.49% and its total own funds requirement amounts to 11.93%.

## Capital structure according to EU regulation 575/2013 (CRR)

in EUR million	CRR articles	Dec 19		Dec 20	
		Phased-in	Final	Phased-in	Final
<b>Common equity tier 1 capital (CET1)</b>					
Capital instruments eligible as CET1	26(1)(a)(b), 27-30, 36(1)(f), 42	2.337	2.337	2.337	2.337
Retained earnings	26(1)(c), 26(2)	12.238	12.238	13.002	13.002
Accumulated other comprehensive income	4(1) (100), 26(1) (d)	-1.458	-1.458	-1.690	-1.690
Minority interest recognised in CET1	4(1) (120), 84	4.448	4.448	4.891	4.891
<b>Common equity tier 1 capital (CET1) before regulatory adjustments</b>		<b>17.565</b>	<b>17.565</b>	<b>18.540</b>	<b>18.540</b>
Own CET1 instruments	36(1) (f), 42	-68	-68	-63	-63
Prudential filter: cash flow hedge reserve	33(1) (a)	45	45	-36	-36
Prudential filter: cumulative gains and losses due to changes in own credit risk on fair valued liabilities	33(1) (b)	406	406	289	289
Prudential filter: fair value gains and losses arising from the institution's own credit risk related to derivative liabilities	33(1) (c), 33(2)	-3	-3	-3	-3
Value adjustments due to the requirements for prudent valuation	34, 105	-85	-85	-58	-58
Regulatory adjustments relating to unrealised gains (0%)	468	0	0	0	0
Regulatory adjustments relating to unrealised losses (0%)	467	0	0	0	0
Securitisations with a risk weight of 1.250%	36(1) (k)	-45	-45	-29	-29
Goodwill	4(1) (113), 36(1) (b), 37	-544	-544	-544	-544
Other intangible assets	4(1) (115), 36(1) (b), 37(a)	-741	-741	-720	-720
DTA that rely on future profitability and do not arise from temporary differences net of associated tax liabilities	36(1) (c), 38	-102	-102	-48	-48
IRB shortfall of credit risk adjustments to expected losses	36(1) (d), 40, 158, 159	-158	-158	0	0
CET1 capital elements or deductions – other		-17	-17	-270	-270
<b>Common equity tier 1 capital (CET1)</b>	<b>50</b>	<b>16.252</b>	<b>16.252</b>	<b>17.057</b>	<b>17.057</b>
<b>Additional tier 1 capital (AT1)</b>					
Capital instruments eligible as AT1	51(a), 52-54, 56(a), 57	1490	1490	2.733	2.733
Instruments issued by subsidiaries that are given recognition in AT1	85, 86	8	8	7	7
<b>Additional tier 1 capital (AT1) before regulatory adjustments</b>		<b>1.498</b>	<b>1.498</b>	<b>2.740</b>	<b>2.740</b>
Own AT1 instruments	52(1)(b), 56(a), 57	-2	-2	-2	-2
Transitional adjustments due to grandfathered AT1 instruments	483(4)(5), 484-487, 489, 491	0	0	0	0
AT1 instruments of financial sector entities where the institution has a significant investment	4(1) (27), 56(d), 59, 79	0	0	0	0
<b>Additional tier 1 capital (AT1)</b>	<b>61</b>	<b>1.497</b>	<b>1.497</b>	<b>2.738</b>	<b>2.738</b>
<b>Tier 1 capital = CET1 + AT1</b>	<b>25</b>	<b>17.749</b>	<b>17.749</b>	<b>19.795</b>	<b>19.795</b>
<b>Tier 2 capital (T2)</b>					
Capital instruments and subordinated loans eligible as T2	62(a), 63-65, 66(a), 67	3.660	3.660	3.222	3.222
Instruments issued by subsidiaries recognised in T2	87, 88	267	267	209	209
Transitional adjustments due to additional recognition in T2 of instruments issued by subsidiaries	480	0	0	0	0
Transitional adjustments due to grandfathered T2 instruments and subordinated loans	483(6) (7), 484, 486, 488, 490, 491	0	0	0	0
IRB excess of provisions over expected losses eligible	62(d)	328	328	467	467
<b>Tier 2 capital (T2) before regulatory adjustments</b>		<b>4.255</b>	<b>4.255</b>	<b>3.899</b>	<b>3.899</b>
Own T2 instruments	63(b)(i), 66(a), 67	-44	-44	-50	-50
Standardised approach general credit risk adjustments	62(c)	0	0	0	0
<b>Tier 2 capital (T2)</b>	<b>71</b>	<b>4.211</b>	<b>4.211</b>	<b>3.848</b>	<b>3.848</b>
<b>Total own funds</b>	<b>4(1) (118) and 72</b>	<b>21.961</b>	<b>21.961</b>	<b>23.643</b>	<b>23.643</b>
<b>Capital requirement</b>	<b>92(3), 95, 96, 98</b>	<b>9.448</b>	<b>9.484</b>	<b>9.440</b>	<b>9.612</b>
<b>CET1 capital ratio</b>	<b>92(2) (a)</b>	<b>13,8%</b>	<b>13,7%</b>	<b>14,5%</b>	<b>14,2%</b>
<b>Tier 1 capital ratio</b>	<b>92(2) (b)</b>	<b>15,0%</b>	<b>15,0%</b>	<b>16,8%</b>	<b>16,5%</b>
<b>Total capital ratio</b>	<b>92(2) (c)</b>	<b>18,6%</b>	<b>18,5%</b>	<b>20,0%</b>	<b>19,7%</b>

<sup>21</sup> ECB Banking Supervision: <https://www.bankingsupervision.europa.eu/press/pr/date/2020/html/ssm.pr200312~43351ac3ac.en.html>

<sup>22</sup> ECB Banking Supervision: [https://www.bankingsupervision.europa.eu/press/pr/date/2020/html/ssm.pr200320\\_FAQs~a4ac38e3ef.en.html](https://www.bankingsupervision.europa.eu/press/pr/date/2020/html/ssm.pr200320_FAQs~a4ac38e3ef.en.html)

In accordance with Art. 26 (2) CRR the item retained earnings only includes the interim profits of EUR 451 million approved by the ECB by decision of 8 February 2021. Minority interest recognised in CET1 includes interim result from saving banks in an amount of EUR 115 million.

The position CET1 elements or deduction – Others include development of unaudited risk provisions during the year (EU No 183/2014) and starting with year end 2020 also insufficient coverage for non-performing exposures (NPE Backstop) covering the requirements from both Art. 36 para 1 (m) CRR in connection with Art. 47(c) CRR and the Addendum to the ECB Guidance to banks on non-performing loans: supervisory expectations for prudential provisioning of non-performing exposures

The capital structure table above is based on the Commission Implementing Regulation (EU) No 1423/2013 laying down implementing technical standards with regard to disclosure of own funds requirements, enlarged by the EBA GL 2014/14. Positions, which are not relevant for Erste Group are not disclosed. Figures shown under full implementation of Basel 3 considered the current CRR.

The consolidated financial statements have not been reviewed and noticed by the supervisory board and the financial statements of Erste Group Bank AG have not been reviewed by the supervisory board yet.

Likewise financial statements of single entities within the group have not been noticed by the supervisory board yet. In addition, no resolution on the appropriation of the profit has yet been made by the general meeting of the single entity.

Erste Group reports since the end of the second quarter of 2017 on consolidated level an RWA-add-on in view of the calculation of risk-weighted assets for credit risk in Banca Comercială Română (BCR). Since the ECB decision in respect of the change in the IRB roll-out plan from 25 May 2020 the RWA add on amounts to EUR 2.1 billion. This RWA increase front-loads the expected difference in BCR between the treatments of exposures under the Standardised Approach compared to the treatment under IRB and is limited in time until the authorization of the IRB-approach in BCR.

Furthermore Erste Group reports on consolidated level since Q3 2017 – due to a decision of the European Central Bank in the context of its supervisory assessments in view of deficiencies in credit risk models – a RWA-Add-On of around EUR 1.2 billion until these deficiencies will be addressed in the course of an update of these models.

Erste Group was informed by the ECB in the third quarter of 2018 about a final decision in view of credit risk models (targeted review of internal models), which became effective at the end of September 2018. This decision had an effect on risk weighted assets (RWA) on consolidated level of around EUR 0.3 billion. As pre-emption of the expected effects from the implementation of the new loss given default (LGD) estimation methodology, Erste Group incorporated a RWA add-on in the amount of EUR 0.5 billion as of the first quarter 2019.

Erste Group's AMA model change obtained regulatory approval in October 2018 under the condition of an add-on in the amount of 7% and became applicable in the fourth quarter of 2018.

The approval of the new group-wide PD estimation methodology was approved by the ECB in December 2019 with a limitation related to an application of a RWA add-on in the volume of EUR 0.3 billion as of December 2019. With the approval of the updated group wide default definition an additional add-on was imposed in the amount of EUR 0.1 billion as of December 2019.

The risk item other exposure amounts to EUR 3.2 billion as of 31 December 2020 and encompasses the BCR add-on (EUR 2.1 billion), the add-on resulting from the targeted review of internal models (EUR 0.3 billion), the effect from the updated LGD estimation methodology (EUR 0.5 billion) and the new group-wide PD estimation methodology (EUR 0.3 billion). All other credit risk related add-ons are directly reflected in the RWA calculation for credit risk.

In order to mitigate the ramifications of the Covid-19 pandemic further, certain adjustments to the CRR and CRR II became effective on 27 June 2020 through EU Regulation No. 2020/873. The so-called CRR quick fix encompassed a revised supporting factor for loans to small and medium-sized enterprises (SMEs) which resulted in a credit RWA reduction of EUR -4.5 billion at Erste Group in June 2020. Furthermore, the temporary treatment of a 0% risk weight on public debt issued in the EEA currency of another EU member state lead to an additional RWA relief in the amount of EUR -1.0 billion for the exposure in standardized approach and EUR -1.2 billion under the IRB treatment, respectively. The temporary treatment of 0% risk weight is valid until 31 December 2022.

On 2 September 2020 the ECB granted permission to revert to the use of the Standardised Approach for the exposures of Česká spořitelna towards leasing and insurance companies. This change led to the increase of RWA in the amount of EUR 70.8 million in the fourth quarter 2020.

## Risk structure according to EU regulation 575/2013 (CRR)

in EUR million	CRR articles	Dec 19		Dec 20	
		Total risk (phased-in)	Capital requirement (phased-in)	Total risk (phased-in)	Capital requirement (phased-in)
Total Risk Exposure Amount	92(3), 95, 96, 98	118.105	9.448	118.005	9.440
Risk weighted assets (credit risk)	92(3) (a)(f)	96.325	7.706	95.923	7.674
Standardised approach		18.006	1.440	18.056	1.444
IRB approach		78.318	6.265	77.852	6.228
Contribution to the default fund of a CCP		2	0	15	1
Settlement Risk	92(3) (c)(ii), 92(4) (b)	0	0	1	0
Trading book, foreign FX risk and commodity risk	92(3) (b)(i) and (c)(i) and (iii), 92(4)(b)	2.795	224	3.630	290
Operational Risk	92(3) (e), 92(4) (b)	14.934	1.195	14.813	1.185
Exposure for CVA	92(3) (d)	569	46	397	32
Other exposure amounts (incl. Basel 1 floor)	3, 458, 459, 500	3.483	279	3.241	259

in EUR million	CRR articles	Dec 19		Dec 20	
		Total risk (final)	Capital requirement (final)	Total risk (final)	Capital requirement (final)
Total Risk Exposure Amount	92(3), 95, 96, 98	118.556	9.484	120.151	9.612
Risk weighted assets (credit risk)	92(3) (a)(f)	96.776	7.742	98.069	7.846
Standardised approach		18.457	1.477	18.065	1.445
IRB approach		78.318	6.265	79.988	6.399
Contribution to the default fund of a CCP		2	0	15	1
Settlement Risk	92(3) (c)(ii), 92(4) (b)	0	0	1	0
Trading book, foreign FX risk and commodity risk	92(3) (b)(i) and (c)(i) and (iii), 92(4)(b)	2.795	224	3.630	290
Operational Risk	92(3) (e), 92(4) (b)	14.934	1.195	14.813	1.185
Exposure for CVA	92(3) (d)	569	46	397	32
Other exposure amounts (incl. Basel 1 floor)	3, 458, 459, 500	3.483	279	3.241	259

### 34. Credit risk

Credit risk arises in Erste Group's traditional lending and investment businesses. It involves both credit losses incurred as a result of borrowers' default (Stage 3) and credit losses expected if default occurs either within 1 year (Stage 1) or at any time until maturity (Stage 2).

Stage 1 credit losses apply to non-defaulted credit risk exposures without significant increase in credit risk (SICR) since inception, whilst Stage 2 credit losses apply to non-defaulted credit risk exposures for which SICR is observed at the reporting date. It also involves credit losses due to counterparty risk from trading in instruments and derivatives bearing market risk. Country risk and related macro-economic forward-looking information is also considered in the calculation of credit risk.

Operative credit decisions are made by the credit risk management units in each of the banking subsidiaries locally and by Corporate Risk Management at group level.

In contrast to large corporates, banks and governments, managing credit risk in retail and SME involves dealing with a large number of relatively small exposures extended to private individuals, free professionals, entrepreneurs, or micro and small companies. Credit risk related to retail and SME loan portfolios is managed at group and at local entity level with a common interest in order to ensure regulatory compliant risk management practices and to provide customers with manageable loan facilities that are within their financial capacities and supported by underlying profitability.

The central database used for credit risk management is the Business Intelligence data warehouse (BI-DWH). All data relevant to credit risk management, performance management, and determination of risk-weighted assets and regulatory capital requirements is regularly loaded into this database. Relevant subsidiaries not yet integrated into the Group data pool regularly deliver reporting packages.

The Group Risk Reporting, Planning and Risk Cost Management department uses the BI-DWH in particular for centralised credit risk reporting. This ensures centralised analysis and application of ratios according to unified methods and segmentation across Erste Group as a whole. Credit risk reporting comprises regular reports on Erste Group's credit portfolio for external and internal recipients and permits continuous monitoring of credit risk developments, thus enabling management to take control measures. In-house recipients of these reports include, above all, the supervisory and management boards of Erste Group Bank AG as well as the risk managers, business unit directors and internal audit staff.

#### Internal rating system

Erste Group has business and risk strategies in place that govern policies for lending and credit approval processes. These policies are reviewed and adjusted regularly, at a minimum on an annual basis. They cover the entire lending business, considering the nature, scope

and risk level of the transactions and the counterparties involved. Credit approval considers individual information on the creditworthiness of the customer, the type of credit, collateral, covenant package and other risk mitigation factors involved.

The assessment of counterparty default risk within Erste Group is based on the customer's probability of default (PD). For each credit exposure and lending decision, Erste Group assigns an internal rating, which is a unique measure of the counterparty default risk. The internal rating of each customer is updated event-specific, however, at least once a year (annual rating review). Ratings of workout customers are reviewed with a higher frequency.

The main purpose of the internal ratings is to support the decision-making for lending and for the terms of credit facilities. Internal ratings also determine the level of credit approval authority within Erste Group and the monitoring procedures for existing exposures. At a quantitative level, internal ratings influence the level of required risk pricing, loss allowances and risk-weighted assets under Pillar 1 and 2.

For entities of Erste Group that use the internal ratings-based (IRB) approach, internal ratings are key input for the risk-weighted assets calculation. They are also used in the group's assessment of the economic capital requirements according to Pillar 2. For these purposes, a distinct PD value is assigned to each rating grade for its IRB portfolios within a calibration process that is performed individually for each rating method and each regional portfolio. PD values reflect a 12-month probability of default based on long-term average default rates per rating grade. The bank assigns margins of conservatism to the calculated PDs.

Internal ratings take into account all available significant information for the assessment of counterparty default risk. For non-retail borrowers, internal ratings take into account the financial strength of the counterparty, the possibility of external support, flexibility in corporate financing, general company information and external credit history information, where available. For retail clients, internal ratings are based mainly on payment behaviour versus the bank and, where applicable, credit bureau information, supplemented with information provided by the respective client and general demographic information. Rating ceiling rules on credit quality are applied based on membership in a group of economically related entities and the country of main economic activity (applicable to cross-border financing facilities).

Internal specialist teams develop and improve internal rating models and risk parameters in cooperation with risk managers. Model development follows an internal group-wide methodological standard and utilises relevant data covering the respective market. In this way, Erste Group ensures the availability of rating models with the best possible prediction and discriminatory ability across its core regions.

The central organisational unit Model Validation is responsible for defining the validation methodologies and standards to be applied to all credit risk models within Erste Group as well as for conducting the validation activities across the whole Erste Group. All credit risk rating models are validated on the ongoing basis. Model Validation employs qualitative as well as quantitative validation methods to challenge conceptual soundness, performance and model use aspects. The validation outcomes are approved by the respective model committees and shared with the regulatory bodies. In addition to the validation process, the group applies a regular monitoring process on the performance of rating tools, reflecting developments in new defaults and early delinquencies.

The Holding Model Committee (HMC) holds delegated approval authorities of the Erste Holding Management Board and is established as the steering and oversight body for the model development and validation process. Approvals of all new models, model changes, changes to risk parameters within the group, changes in group-wide methodological standards and other model-related aspects are following a dual approval process within the Group – corresponding Holding and local model committee structures reflect joint responsibilities for decisions on Pillar 1 IRB and Pillar 2 credit risk models as well as on methodologies related to IFRS9 parameters. Responsibilities are assigned depending on model perimeter (group-wide or locally developed model). Ultimate responsibility for all models used within the Group (at consolidated level) lies with the Group CRO. All model governance, development and validation activities are coordinated by the Credit Risk Methods division.

### Credit risk classification

For the disclosure of asset quality Erste Group assigns each customer to one of the following four risk categories:

**Low risk.** Typically, regional customers with well-established and rather long-standing relationships with Erste Group or large internationally recognised customers. Very good to satisfactory financial position and low likelihood of financial difficulties relative to the respective market in which the customers operate. Retail clients having long relationships with the bank, or clients with a wide product pool use. No relevant late payments currently or in the most recent 12 months. New business is generally done with clients in this risk category.

**Management attention.** Vulnerable non-retail clients, who may have overdue payments or defaults in their credit history or may encounter debt repayment difficulties in the medium term. Retail clients with possible payment problems in the past triggering early collection reminders. These clients typically have a good recent payment history.

**Substandard.** The borrower is vulnerable to short-term negative financial and economic developments and shows an elevated probability of failure. In some cases, restructuring measures are possible or already in place. As a rule, such loans are managed in specialised risk management departments.

**Non-performing.** One or more of the default criteria under Article 178 of the CRR are met, which include full repayment unlikely, interest or principal payments on a material exposure more than 90 days past due, restructuring resulting in a loss to the lender, realisation of a loan loss, or initiation of bankruptcy proceedings. Erste Group applies the customer view for all customer segments, including retail clients; if an obligor defaults on one deal then the customer's performing transactions are classified as non-performing as well. All non-performing exposures are also defaulted.

Based on the calibration of internal PDs (probabilities of default) for regulatory purposes to the default rates published by rating agencies, the equivalent external customer rating was used for the assignment to risk categories. For the agency ratings, average one-year default rates resulting from long-term time series were applied.

In 2020, the method for determining risk categories was adjusted to consider necessary changes in the group-wide PD methodology, resulting in a more stable distribution of exposure to risk categories over time. Compared to the method used for the assignment of credit exposures to risk categories until 2019, the adjusted methodology results in an increase of the portfolio share of the 'low risk' and 'management attention' categories by 0.1 and 0.7 percentage points, respectively, as of 31 December 2019. The 'substandard' category decreases by 0.8 percentage points. The 'non-performing' risk category was not affected by the adjustment of the methodology.

### Credit risk review and monitoring

Group Retail Risk Management as well as Credit Risk Portfolio in cooperation with Corporate Risk Management conduct periodical reviews of the loan portfolio for each local entity to ensure an adequate portfolio quality and to monitor the compliance of local portfolios with the principles and parameters as stipulated by Erste Group's credit risk policies.

All credit limits and the transactions booked within the limits are reviewed at least once a year. Counterparty credit risk limits are monitored daily in an internal limit management system with remedial actions taken in case limits are exceeded.

A group-wide standardised early warning monitoring process is implemented to proactively identify negative developments. The early warning monitoring process for corporate clients is managed at group level by Credit Risk Portfolio and, at subsidiary level, by the local units responsible for corporate risk management, retail risk management and collections, for respective segments. When early warning signals are identified and validated, the overall client exposure and creditworthiness is reviewed, and adequate risk mitigating actions are taken if deemed necessary. Watch list review meetings are held on a regular basis to monitor customers with a poor credit standing and to discuss pre-emptive measures. For smaller enterprises (micro) and retail customers, the monitoring and credit review are based on an automated early warning system. In retail risk management, the early warning signals for adverse portfolio developments include, for instance, quality deterioration in new business or a decreasing collections effectiveness and require appropriate countermeasures. Additionally, the monitoring is performed for clients where early warning signals have been identified, even if they are still fulfilling their contractual repayment obligations.

Adverse portfolio developments regarding the non-performing and substandard loans portfolio of Erste Group are monitored, discussed and reported. In case of further negative developments clients are handled in specialized workout units aiming to minimize potential losses.

### Credit risk exposure

Credit risk exposure relates to the sum of the following balance sheet items:

- \_ cash and cash balances - demand deposits to credit institutions;
- \_ debt instruments held for trading;
- \_ non-trading debt instruments at fair value through profit or loss (FVPL);
- \_ debt instruments at fair value through other comprehensive income (FVOCI);
- \_ debt instruments at amortised cost (AC), other than trade and other receivables;
- \_ trade and other receivables (for disclosure purposes in the tabular summaries below, any contract assets are also included in this category);
- \_ finance lease receivables;
- \_ debt instruments held for sale in disposal groups;
- \_ positive fair value of hedge accounting derivatives;
- \_ off-balance sheet exposures (primarily financial guarantees and undrawn loan commitments).

The credit risk exposure equates the gross carrying amount (or nominal value in the case of off-balance sheet positions) excluding:

- \_ credit loss allowances for financial assets;
- \_ credit loss allowances for loan commitments and financial guarantees;
- \_ provisions for other commitments;
- \_ any collateral held (including risk transfer to guarantors);
- \_ netting effects;
- \_ other credit enhancements;
- \_ credit risk mitigating transactions.

Between the 31 December 2019 and 31 December 2020, the credit risk exposure increased from EUR 273,778 million to EUR 286,699 million. This is an increase of 4.7% or EUR 12,921 million.

## Reconciliation between the gross carrying amount and the carrying amount of the credit risk exposure components

in EUR million	Credit risk exposure	Credit loss allowances	Adjustments	Net carrying amount
<b>Dec 20</b>				
Cash and cash balances - demand deposits to credit institutions	1,140	-1	0	1,139
Debt instruments held for trading	6,322	0	0	6,322
Non-trading debt instruments at FVPL	2,736	0	0	2,736
Debt securities	2,048	0	0	2,048
Loans and advances to banks	0	0	0	0
Loans and advances to customers	687	0	0	687
Debt instruments at FVOCI	8,109	-25	280	8,389
Debt securities	8,109	-25	280	8,389
Loans and advances to banks	0	0	0	0
Loans and advances to customers	0	0	0	0
Debt instruments at AC	214,790	-3,850	0	210,940
Debt securities	29,594	-15	0	29,579
Loans and advances to banks	21,469	-3	0	21,466
Loans and advances to customers	163,727	-3,831	0	159,895
Trade and other receivables	1,405	-64	0	1,341
Finance lease receivables	4,235	-108	0	4,127
Debt instruments held for sale in disposal groups	0	0	0	0
Positive fair value of hedge accounting derivatives	205	0	0	205
Off-balance sheet exposures	47,758	-474	0	-
<b>Total</b>	<b>286,699</b>	<b>-4,522</b>	<b>280</b>	<b>235,199</b>
<b>Dec 19</b>				
Cash and cash balances - demand deposits to credit institutions	1,196	0	0	1,195
Debt instruments held for trading	5,694	0	0	5,694
Non-trading debt instruments at FVPL	2,818	0	0	2,818
Debt securities	2,335	0	0	2,335
Loans and advances to banks	0	0	0	0
Loans and advances to customers	483	0	0	483
Debt instruments at FVOCI	8,590	-14	247	8,836
Debt securities	8,590	-14	247	8,836
Loans and advances to banks	0	0	0	0
Loans and advances to customers	0	0	0	0
Debt instruments at AC	207,150	-2,988	0	204,162
Debt securities	26,774	-11	0	26,764
Loans and advances to banks	23,063	-9	0	23,055
Loans and advances to customers	157,312	-2,969	0	154,344
Trade and other receivables	1,480	-72	0	1,408
Finance lease receivables	4,169	-134	0	4,034
Debt instruments held for sale in disposal groups	0	0	0	0
Positive fair value of hedge accounting derivatives	130	0	0	130
Off-balance sheet exposures	42,552	-310	0	-
<b>Total</b>	<b>273,778</b>	<b>-3,518</b>	<b>247</b>	<b>228,279</b>

Credit loss allowances comprise impairments for financial assets measured at amortised cost (including finance lease and trade and other receivables) and at fair value through other comprehensive income (FVOCI), as well as credit loss allowances and provisions for off-balance sheet exposures. Adjustments refer to the fair value changes of the carrying amount for financial assets at FVOCI.

### Breakdown of credit risk exposure

On the following pages the credit risk exposure is presented according to different segmentation criteria.

## Credit risk exposure by counterparty sector and financial instrument

in EUR million	Cash and cash balances - demand deposits to credit institutions	Debt instruments held for trading	Non-trading debt instruments at FVPL	Debt instruments at FVOCI	At amortised cost						Debt instruments held for sale in disposal groups	Positive fair value of hedge accounting derivatives	Off-balance sheet exposures	Total
					Debt securities	Loans and advances to banks	Loans and advances to customers	Trade and other receivables	Finance lease receivables					
<b>Dec 20</b>														
Central banks	0	38	0	42	35	16,763	0	1	0	0	0	0	0	16,878
General governments	0	2,806	278	5,961	25,206	0	6,791	55	374	0	0	3,154	44,625	
Credit institutions	1,140	2,914	625	944	3,510	4,707	0	29	4	0	204	852	14,928	
Other financial corporations	0	146	999	205	146	0	3,727	28	73	0	1	2,235	7,560	
Non-financial corporations	0	418	254	957	698	0	71,324	1,162	2,974	0	0	29,595	107,381	
Households	0	1	579	0	0	0	81,885	130	810	0	0	11,922	95,327	
<b>Total</b>	<b>1,140</b>	<b>6,322</b>	<b>2,736</b>	<b>8,109</b>	<b>29,594</b>	<b>21,469</b>	<b>163,727</b>	<b>1,405</b>	<b>4,235</b>	<b>0</b>	<b>205</b>	<b>47,758</b>	<b>286,699</b>	
<b>Dec 19</b>														
Central banks	0	19	0	19	50	16,109	0	1	0	0	0	21	16,218	
General governments	0	2,037	336	6,221	22,514	0	6,781	63	379	0	0	2,098	40,429	
Credit institutions	1,196	3,059	723	1,099	3,288	6,955	0	25	1	0	129	955	17,429	
Other financial corporations	0	98	1,088	181	143	0	3,612	30	71	0	0	1,513	6,735	
Non-financial corporations	0	481	328	1,070	780	0	67,774	1,240	2,934	0	1	26,493	101,099	
Households	0	1	344	0	0	0	79,146	122	783	0	0	11,472	91,868	
<b>Total</b>	<b>1,196</b>	<b>5,694</b>	<b>2,818</b>	<b>8,590</b>	<b>26,774</b>	<b>23,063</b>	<b>157,312</b>	<b>1,480</b>	<b>4,169</b>	<b>0</b>	<b>130</b>	<b>42,552</b>	<b>273,778</b>	

## Contingent liabilities / Off-balance sheet exposures by product

in EUR million	Dec 19	Dec 20
Financial guarantees	7,190	6,426
Loan commitments	31,225	35,650
Other commitments	4,137	5,682
<b>Total</b>	<b>42,552</b>	<b>47,758</b>

## Credit risk exposure by industry and IFRS 9 treatment

in EUR million	Stage 1	Stage 2	Stage 3	POCI	Credit risk exposure (AC and FVOCI)	Not subject to IFRS 9 impairment	Total
<b>Dec 20</b>							
Agriculture and forestry	2,550	593	122	5	3,270	19	3,289
Mining	544	64	16	2	626	207	832
Manufacturing	13,658	4,914	585	46	19,202	1,023	20,226
Energy and water supply	4,054	577	56	8	4,695	198	4,893
Construction	9,330	1,789	279	16	11,414	1,231	12,645
Development of building projects	4,766	904	68	4	5,743	305	6,048
Trade	9,251	3,758	472	44	13,525	1,019	14,544
Transport and communication	5,759	1,993	196	4	7,952	361	8,313
Hotels and restaurants	1,281	3,977	331	29	5,618	79	5,697
Financial and insurance services	32,797	1,714	30	12	34,551	5,060	39,611
Holding companies	2,061	976	10	11	3,058	139	3,197
Real estate and housing	25,893	5,824	262	129	32,108	857	32,965
Services	9,461	3,976	488	5	13,930	745	14,675
Public administration	38,571	560	1	3	39,135	3,235	42,370
Education, health and art	2,604	932	102	1	3,638	38	3,677
Households	71,994	7,967	1,541	116	81,619	784	82,403
Other	452	19	0	0	471	88	558
<b>Total</b>	<b>228,200</b>	<b>38,655</b>	<b>4,480</b>	<b>419</b>	<b>271,754</b>	<b>14,945</b>	<b>286,699</b>
<b>Dec 19</b>							
Agriculture and forestry	2,849	265	111	11	3,236	14	3,250
Mining	680	52	27	23	781	26	807
Manufacturing	16,043	1,805	431	46	18,324	951	19,274
Energy and water supply	3,657	558	75	4	4,294	124	4,418
Construction	10,160	862	389	31	11,441	890	12,332
Development of building projects	4,908	327	71	9	5,314	245	5,559
Trade	11,290	1,363	396	41	13,091	666	13,757
Transport and communication	6,934	462	104	5	7,506	292	7,798
Hotels and restaurants	4,314	503	243	26	5,086	41	5,126
Financial and insurance services	34,931	515	27	13	35,486	5,362	40,848
Holding companies	2,406	189	5	13	2,614	136	2,749
Real estate and housing	27,130	2,031	316	134	29,611	592	30,203
Services	11,709	1,322	243	6	13,279	759	14,038
Public administration	35,748	385	1	3	36,137	2,459	38,595
Education, health and art	3,097	417	216	0	3,730	37	3,767
Households	71,273	5,715	1,511	136	78,636	562	79,198
Other	361	0	0	0	361	7	368
<b>Total</b>	<b>240,176</b>	<b>16,256</b>	<b>4,087</b>	<b>480</b>	<b>260,999</b>	<b>12,779</b>	<b>273,778</b>

From industry and financial instrument point of view, the highest exposure is represented by households in loans and advances to customers (exposure of 71,093 million, representing 24.8% from total) followed by real estate and housing in loans and advances to customers (exposure of 28,338 million, representing 9.9% from total) and public administration in debt securities (exposure of 25,013 million, representing 8.7% from total).

## Credit risk exposure by industry and risk category

in EUR million	Low risk	Management attention	Substandard	Non-performing	Total
<b>Dec 20</b>					
Agriculture and forestry	2,080	830	253	125	3,289
Mining	742	63	4	23	832
Manufacturing	15,950	2,966	676	634	20,226
Energy and water supply	3,940	655	233	64	4,893
Construction	9,594	2,284	435	331	12,645
Development of building projects	4,909	976	94	69	6,048
Trade	10,754	2,702	575	513	14,544
Transport and communication	6,555	1,368	189	202	8,313
Hotels and restaurants	3,618	1,442	294	343	5,697
Financial and insurance services	37,653	1,557	364	37	39,611
Holding companies	2,415	693	73	16	3,197
Real estate and housing	26,262	4,982	1,344	377	32,965
Services	12,086	1,719	375	495	14,675
Public administration	41,937	387	46	1	42,370
Education, health and art	2,877	620	77	103	3,677
Households	74,640	4,507	1,662	1,593	82,403
Other	352	3	203	0	558
<b>Total</b>	<b>249,041</b>	<b>26,086</b>	<b>6,731</b>	<b>4,841</b>	<b>286,699</b>
<b>Dec 19</b>					
Agriculture and forestry	2,063	851	214	122	3,250
Mining	713	33	11	50	807
Manufacturing	16,376	1,942	483	474	19,274
Energy and water supply	3,654	485	199	79	4,418
Construction	9,867	1,612	435	418	12,332
Development of building projects	4,586	784	109	79	5,559
Trade	10,906	1,979	434	438	13,757
Transport and communication	6,669	712	309	108	7,798
Hotels and restaurants	3,662	928	285	251	5,126
Financial and insurance services	39,692	884	244	27	40,848
Holding companies	2,558	164	22	5	2,749
Real estate and housing	24,692	3,747	1,326	438	30,203
Services	12,202	1,245	335	254	14,038
Public administration	38,218	292	85	1	38,595
Education, health and art	2,982	413	155	216	3,767
Households	71,039	4,813	1,759	1,587	79,198
Other	306	0	61	0	368
<b>Total</b>	<b>243,042</b>	<b>19,936</b>	<b>6,338</b>	<b>4,463</b>	<b>273,778</b>

The low risk exposure has the highest proportion in total credit risk exposure, with 86.9%, while management attention represents 9.1%. The substandard exposure represents 2.3% and the non-performing 1.7%

## Credit risk exposure by region and risk category

The geographic analysis of credit risk exposure is based on the country of risk of borrowers and counterparties. It also includes obligors domiciled in other countries if the economic risk exists in the respective country of risk. Accordingly, the distribution by regions differs from the composition of the credit risk exposure by geographical segments of Erste Group.

in EUR million	Low risk	Management attention	Substandard	Non-performing	Total
<b>Dec 20</b>					
<b>Core markets</b>	<b>216,858</b>	<b>23,219</b>	<b>5,981</b>	<b>4,163</b>	<b>250,221</b>
Austria	104,551	10,786	1,839	1,826	119,002
Czech Republic	52,874	6,075	1,194	642	60,784
Slovakia	20,738	1,487	1,594	409	24,229
Romania	17,217	1,837	397	455	19,905
Hungary	10,394	1,147	539	181	12,262
Croatia	8,446	1,513	305	622	10,885
Serbia	2,637	376	114	27	3,154
<b>Other EU</b>	<b>20,704</b>	<b>1,153</b>	<b>311</b>	<b>463</b>	<b>22,631</b>
<b>Other industrialised countries</b>	<b>6,855</b>	<b>662</b>	<b>89</b>	<b>66</b>	<b>7,671</b>
<b>Emerging markets</b>	<b>4,624</b>	<b>1,053</b>	<b>350</b>	<b>149</b>	<b>6,175</b>
Southeastern Europe/CIS	2,771	650	119	120	3,660
Asia	1,450	124	26	27	1,626
Latin America	138	12	8	1	159
Middle East/Africa	265	268	197	1	730
<b>Total</b>	<b>249,041</b>	<b>26,086</b>	<b>6,731</b>	<b>4,841</b>	<b>286,699</b>
<b>Dec 19</b>					
<b>Core markets</b>	<b>208,069</b>	<b>18,042</b>	<b>5,869</b>	<b>4,023</b>	<b>236,003</b>
Austria	100,495	8,357	1,816	1,687	112,355
Czech Republic	52,422	4,515	1,147	673	58,757
Slovakia	18,851	1,305	1,544	479	22,180
Romania	15,908	1,407	559	407	18,281
Hungary	9,475	1,030	471	157	11,134
Croatia	8,506	1,093	274	598	10,472
Serbia	2,411	335	57	22	2,824
<b>Other EU</b>	<b>24,839</b>	<b>837</b>	<b>226</b>	<b>296</b>	<b>26,198</b>
<b>Other industrialised countries</b>	<b>5,334</b>	<b>123</b>	<b>34</b>	<b>14</b>	<b>5,504</b>
<b>Emerging markets</b>	<b>4,800</b>	<b>934</b>	<b>210</b>	<b>130</b>	<b>6,074</b>
Southeastern Europe/CIS	2,698	571	64	116	3,449
Asia	1,576	152	21	4	1,754
Latin America	156	18	10	9	193
Middle East/Africa	370	193	114	1	678
<b>Total</b>	<b>243,042</b>	<b>19,936</b>	<b>6,338</b>	<b>4,463</b>	<b>273,778</b>

## Credit risk exposure by region and IFRS 9 treatment

in EUR million	Stage 1	Stage 2	Stage 3	POCI	Credit risk exposure (AC and FVOCI)	Not subject to IFRS 9 impairment	Total
<b>Dec 20</b>							
<b>Core markets</b>	<b>203,419</b>	<b>33,645</b>	<b>3,897</b>	<b>351</b>	<b>241,312</b>	<b>8,909</b>	<b>250,221</b>
Austria	92,710	20,412	1,778	37	114,938	4,064	119,002
Czech Republic	54,645	4,789	614	34	60,082	702	60,784
Slovakia	20,270	3,006	319	111	23,706	523	24,229
Romania	15,069	2,711	406	69	18,254	1,652	19,905
Hungary	9,600	1,100	152	77	10,929	1,333	12,262
Croatia	8,654	1,331	604	22	10,611	274	10,885
Serbia	2,470	296	24	2	2,793	361	3,154
<b>Other EU</b>	<b>15,697</b>	<b>3,078</b>	<b>371</b>	<b>55</b>	<b>19,201</b>	<b>3,431</b>	<b>22,631</b>
<b>Other industrialised countries</b>	<b>4,784</b>	<b>1,112</b>	<b>66</b>	<b>12</b>	<b>5,972</b>	<b>1,698</b>	<b>7,671</b>
<b>Emerging markets</b>	<b>4,301</b>	<b>821</b>	<b>146</b>	<b>1</b>	<b>5,269</b>	<b>907</b>	<b>6,175</b>
Southeastern Europe/CIS	2,639	578	119	1	3,336	324	3,660
Asia	932	124	27	0	1,083	544	1,626
Latin America	82	67	0	0	149	10	159
Middle East/Africa	648	52	1	0	701	29	730
<b>Total</b>	<b>228,200</b>	<b>38,655</b>	<b>4,480</b>	<b>419</b>	<b>271,754</b>	<b>14,945</b>	<b>286,699</b>
<b>Dec 19</b>							
<b>Core markets</b>	<b>210,624</b>	<b>14,007</b>	<b>3,715</b>	<b>417</b>	<b>228,762</b>	<b>7,240</b>	<b>236,003</b>
Austria	97,589	9,071	1,652	30	108,343	4,012	112,355
Czech Republic	55,975	1,678	648	27	58,328	428	58,757
Slovakia	20,865	666	384	116	22,031	149	22,180
Romania	15,377	1,661	335	110	17,483	798	18,281
Hungary	9,454	295	111	94	9,955	1,179	11,134
Croatia	9,004	530	565	37	10,137	335	10,472
Serbia	2,360	105	19	2	2,486	338	2,824
<b>Other EU</b>	<b>20,390</b>	<b>1,608</b>	<b>237</b>	<b>49</b>	<b>22,283</b>	<b>3,914</b>	<b>26,198</b>
<b>Other industrialised countries</b>	<b>4,601</b>	<b>234</b>	<b>14</b>	<b>13</b>	<b>4,862</b>	<b>643</b>	<b>5,504</b>
<b>Emerging markets</b>	<b>4,561</b>	<b>408</b>	<b>122</b>	<b>1</b>	<b>5,091</b>	<b>982</b>	<b>6,074</b>
Southeastern Europe/CIS	2,928	267	114	1	3,310	138	3,449
Asia	949	34	4	0	987	767	1,754
Latin America	142	25	2	0	169	24	193
Middle East/Africa	543	81	1	0	625	53	678
<b>Total</b>	<b>240,176</b>	<b>16,256</b>	<b>4,087</b>	<b>480</b>	<b>260,999</b>	<b>12,779</b>	<b>273,778</b>

Stage 1 and Stage 2 comprise not impaired credit risks while Stage 3 includes impaired credit risks. POCI (purchased or originated credit impaired) consists of credit risks already impaired when purchased or originated.

The defaulted part of POCI amounted to EUR 274 million (2019: 339 million), the non-defaulted part to EUR 145 million (2019: 141 million).

The credit risk exposure increased by EUR 6,647 million, or 5.9% in Austria, and by EUR 7,572 million, or 6.1% in the CEE core markets. In the other EU member states (EU 27 excluding core markets), the credit risk exposure decreased by EUR 3,566 million, or -13.6%, mainly caused by the exit of the United Kingdom from the European Union. Growth was recorded in other industrialised countries (EUR 2,167 million) and in emerging markets (EUR 102 million). In total, Erste Group's core markets and the EU accounted for 95.2% (2019: 95.8%) of credit risk exposure as of 31 December 2020. At 2.2% (2019: 2.2%), the share of emerging markets remained of minor importance.

## Credit risk exposure by reporting segment and risk category

The segment reporting of Erste Group is based on the matrix organisation by business segments as well as by geographical segments which are defined as operating segments. The geographical segmentation follows the country markets in which Erste Group operates and the locations of the banking and other financial institutions participations.

## Credit risk exposure by business segment and risk category

in EUR million	Low risk	Management attention	Substandard	Non-performing	Total
<b>Dec 20</b>					
Retail	60,580	5,596	2,143	1,514	69,833
Corporates	66,644	11,727	2,747	1,819	82,936
Group Markets	16,522	384	224	1	17,131
ALM & LCC	44,527	223	155	20	44,925
Savings Banks	60,446	8,111	1,221	1,470	71,249
GCC	320	46	242	17	625
<b>Total</b>	<b>249,041</b>	<b>26,086</b>	<b>6,731</b>	<b>4,841</b>	<b>286,699</b>
<b>Dec 19</b>					
Retail	58,616	5,977	2,512	1,474	68,579
Corporates	67,378	6,807	2,189	1,467	77,841
Group Markets	17,962	346	133	3	18,444
ALM & LCC	41,554	121	92	75	41,842
Savings Banks	57,280	6,673	1,403	1,431	66,786
GCC	252	13	9	13	287
<b>Total</b>	<b>243,042</b>	<b>19,936</b>	<b>6,338</b>	<b>4,463</b>	<b>273,778</b>

## Credit risk exposure by business segment and IFRS 9 treatment

in EUR million	Credit risk exposure				Not subject to IFRS 9 impairment	Credit loss allowances				Coverage ratio		
	Stage 1	Stage 2	Stage 3	POCI		Stage 1	Stage 2	Stage 3	POCI	Stage 2	Stage 3	POCI
<b>Dec 20</b>												
Retail	59,028	8,461	1,461	118	763	-141	-478	-859	-34	5.6%	58.8%	29.0%
Corporates	60,296	16,931	1,551	251	3,907	-182	-560	-901	-89	3.3%	58.1%	35.5%
Group Markets	10,273	116	1	0	6,741	-6	-3	0	0	2.5%	6.2%	100.0%
ALM & LCC	44,273	308	19	0	326	-16	-12	-19	0	3.8%	102.0%	0.0%
Savings Banks	53,972	12,669	1,431	50	3,126	-119	-371	-636	-4	2.9%	44.4%	7.8%
GCC	357	169	17	0	82	0	0	-16	0	0.1%	93.7%	0.0%
<b>Total</b>	<b>228,200</b>	<b>38,655</b>	<b>4,480</b>	<b>419</b>	<b>14,945</b>	<b>-464</b>	<b>-1,424</b>	<b>-2,430</b>	<b>-127</b>	<b>3.7%</b>	<b>54.2%</b>	<b>30.4%</b>
<b>Dec 19</b>												
Retail	61,886	4,613	1,398	139	543	-125	-227	-837	-45	4.9%	59.9%	32.4%
Corporates	67,684	5,489	1,203	294	3,170	-173	-191	-767	-96	3.5%	63.8%	32.6%
Group Markets	12,199	126	2	0	6,116	-8	-3	-2	0	2.2%	100.0%	100.0%
ALM & LCC	41,380	78	75	0	309	-11	-7	-35	0	9.3%	47.4%	0.0%
Savings Banks	56,822	5,945	1,397	47	2,576	-108	-179	-672	-3	3.0%	48.1%	5.6%
GCC	205	3	13	0	65	0	0	-13	0	0.2%	96.6%	0.0%
<b>Total</b>	<b>240,176</b>	<b>16,256</b>	<b>4,087</b>	<b>480</b>	<b>12,779</b>	<b>-425</b>	<b>-607</b>	<b>-2,327</b>	<b>-143</b>	<b>3.7%</b>	<b>56.9%</b>	<b>29.9%</b>

## Credit risk exposure by geographical segment and risk category

in EUR million	Low risk	Management attention	Substandard	Non-performing	Total
<b>Dec 20</b>					
<b>Austria</b>	<b>135,415</b>	<b>13,923</b>	<b>2,200</b>	<b>2,533</b>	<b>154,072</b>
EBOe & Subs.	41,761	3,512	566	615	46,455
Savings Banks	60,446	8,111	1,221	1,470	71,249
Other Austria	33,208	2,299	413	448	36,368
<b>CEE</b>	<b>106,783</b>	<b>12,115</b>	<b>4,289</b>	<b>2,291</b>	<b>125,478</b>
Czech Republic	53,910	6,034	1,405	684	62,033
Slovakia	17,707	1,439	1,455	411	21,012
Romania	15,361	1,737	396	481	17,975
Hungary	8,834	1,007	539	160	10,539
Croatia	8,907	1,535	380	529	11,351
Serbia	2,064	364	114	26	2,568
<b>Other</b>	<b>6,842</b>	<b>48</b>	<b>242</b>	<b>17</b>	<b>7,149</b>
<b>Total</b>	<b>249,041</b>	<b>26,086</b>	<b>6,731</b>	<b>4,841</b>	<b>286,699</b>
<b>Dec 19</b>					
<b>Austria</b>	<b>134,745</b>	<b>10,174</b>	<b>2,309</b>	<b>2,324</b>	<b>149,551</b>
EBOe & Subs.	41,074	2,788	584	529	44,975
Savings Banks	57,280	6,673	1,403	1,431	66,786
Other Austria	36,391	713	323	364	37,790
<b>CEE</b>	<b>102,434</b>	<b>9,749</b>	<b>4,019</b>	<b>2,126</b>	<b>118,328</b>
Czech Republic	53,611	4,596	1,161	556	59,924
Slovakia	16,553	1,291	1,541	473	19,859
Romania	13,926	1,430	559	441	16,356
Hungary	7,883	1,014	403	133	9,432
Croatia	8,649	1,102	299	501	10,551
Serbia	1,812	316	57	21	2,206
<b>Other</b>	<b>5,863</b>	<b>13</b>	<b>9</b>	<b>13</b>	<b>5,899</b>
<b>Total</b>	<b>243,042</b>	<b>19,936</b>	<b>6,338</b>	<b>4,463</b>	<b>273,778</b>

## Credit risk exposure by geographical segment and IFRS 9 treatment

in EUR million	Credit risk exposure				Not subject to IFRS 9 impairment	Credit loss allowances				NPE coverage ratio			
	Stage 1	Stage 2	Stage 3	POCI		Stage 1	Stage 2	Stage 3	POCI	Stage 2	Stage 3	POCI	
<b>Dec 20</b>													
<b>Austria</b>	<b>114,235</b>	<b>26,033</b>	<b>2,452</b>	<b>72</b>	<b>11,278</b>	<b>-183</b>	<b>-685</b>	<b>-1,081</b>	<b>-4</b>	<b>2.6%</b>	<b>44.1%</b>	<b>5.4%</b>	
EBOe & Subs.	37,174	7,633	603	6	1,038	-41	-152	-233	0	2.0%	38.7%	0.1%	
Savings Banks	53,972	12,669	1,431	50	3,126	-119	-371	-636	-4	2.9%	44.4%	7.8%	
Other Austria	23,089	5,731	418	17	7,114	-23	-162	-212	0	2.8%	50.7%	0.0%	
<b>CEE</b>	<b>107,204</b>	<b>12,351</b>	<b>2,011</b>	<b>347</b>	<b>3,565</b>	<b>-280</b>	<b>-737</b>	<b>-1,333</b>	<b>-123</b>	<b>6.0%</b>	<b>66.3%</b>	<b>35.6%</b>	
Czech Republic	56,144	4,793	642	47	408	-100	-252	-429	-22	5.2%	66.9%	46.0%	
Slovakia	17,413	2,709	302	130	459	-35	-140	-175	-58	5.2%	58.1%	44.4%	
Romania	13,775	2,430	403	69	1,298	-53	-183	-299	-17	7.5%	74.2%	25.3%	
Hungary	8,307	919	130	77	1,106	-22	-64	-79	-16	7.0%	60.8%	21.1%	
Croatia	9,468	1,317	511	22	33	-57	-86	-332	-10	6.5%	65.1%	43.6%	
Serbia	2,098	183	24	2	262	-12	-13	-18	-1	7.3%	78.6%	35.5%	
<b>Other</b>	<b>6,760</b>	<b>271</b>	<b>17</b>	<b>0</b>	<b>101</b>	<b>-1</b>	<b>-1</b>	<b>-16</b>	<b>0</b>	<b>0.5%</b>	<b>93.7%</b>	<b>0.0%</b>	
<b>Total</b>	<b>228,200</b>	<b>38,655</b>	<b>4,480</b>	<b>419</b>	<b>14,945</b>	<b>-464</b>	<b>-1,424</b>	<b>-2,430</b>	<b>-127</b>	<b>3.7%</b>	<b>54.2%</b>	<b>30.4%</b>	
<b>Dec 19</b>													
<b>Austria</b>	<b>124,594</b>	<b>11,625</b>	<b>2,245</b>	<b>69</b>	<b>11,017</b>	<b>-171</b>	<b>-290</b>	<b>-1,078</b>	<b>-3</b>	<b>2.5%</b>	<b>48.0%</b>	<b>3.8%</b>	
EBOe & Subs.	39,844	3,553	523	6	1,049	-37	-69	-219	0	1.9%	42.0%	0.2%	
Savings Banks	56,822	5,945	1,397	47	2,576	-108	-179	-672	-3	3.0%	48.1%	5.6%	
Other Austria	27,928	2,127	326	17	7,392	-27	-42	-187	0	2.0%	57.4%	0.0%	
<b>CEE</b>	<b>109,787</b>	<b>4,627</b>	<b>1,829</b>	<b>411</b>	<b>1,674</b>	<b>-252</b>	<b>-317</b>	<b>-1,236</b>	<b>-141</b>	<b>6.8%</b>	<b>67.6%</b>	<b>34.3%</b>	
Czech Republic	57,259	1,746	525	32	362	-78	-84	-352	-19	4.8%	67.1%	59.9%	
Slovakia	18,774	511	360	135	79	-39	-38	-221	-53	7.4%	61.5%	39.6%	
Romania	14,020	1,551	370	110	303	-47	-135	-284	-31	8.7%	76.6%	28.4%	
Hungary	8,360	264	87	94	626	-16	-27	-59	-22	10.1%	67.8%	22.9%	
Croatia	9,499	488	468	37	59	-61	-27	-306	-15	5.5%	65.4%	39.2%	
Serbia	1,875	66	18	2	246	-10	-6	-13	-1	8.8%	73.6%	38.1%	
<b>Other</b>	<b>5,795</b>	<b>3</b>	<b>13</b>	<b>0</b>	<b>88</b>	<b>-1</b>	<b>0</b>	<b>-13</b>	<b>0</b>	<b>0.2%</b>	<b>96.6%</b>	<b>0.0%</b>	
<b>Total</b>	<b>240,176</b>	<b>16,256</b>	<b>4,087</b>	<b>480</b>	<b>12,779</b>	<b>-425</b>	<b>-607</b>	<b>-2,327</b>	<b>-143</b>	<b>3.7%</b>	<b>56.9%</b>	<b>29.9%</b>	

## Non-performing credit risk exposure and credit loss allowances

For the definition of credit risk exposure classified as non-performing, please refer to the description of risk categories in the subsection 'Credit risk classification'. Credit risk allowances include credit loss allowances for financial assets, credit loss allowances for loan commitments and financial guarantees (all allowances within the scope of IFRS 9) and provisions for other commitments.

Credit loss allowances (all stages combined) covered 93.5% (2019: 79.1%) of the reported non-performing on-balance and off-balance credit risk exposure as of 31 December 2020. For the portion of the non-performing credit risk exposure that is not covered by allowances, Erste Group assumes there are sufficient levels of collateral and expected other recoveries.

During 2020, the non-performing credit risk exposure increased by EUR 378 million, or 8.5%. The credit loss allowances for loans and advances together with credit loss allowances for loan commitments and financial guarantees increased by EUR 944 million, or 27.0%. This development resulted in a substantial increase of 14.4 percentage points in the coverage of non-performing credit risk exposure by credit risk allowances-

The following tables show the coverage of the non-performing credit risk exposure by credit loss allowances (without taking into consideration collateral) as of 31 December 2020 and 31 December 2019. The differences in the credit allowance levels between the reporting segments result from the risk situation in the respective markets, different levels of collateralisation as well as the local legal environment and regulatory requirements.

The non-performing exposure ratio (NPE ratio) is calculated as the non-performing credit risk exposure divided by total credit risk exposure while the NPE coverage ratio is computed as total credit loss allowances (all allowances within the scope of IFRS 9) divided by non-performing credit risk exposure at AC and FVOCI. Collateral is not taken into account in the NPE coverage ratio.

## Non-performing credit risk exposure by business segment and coverage by credit loss allowances and collateral

in EUR million	Non-performing		Credit risk exposure			Credit loss allowances		Collateral for NPE		NPE ratio		NPE coverage ratio		NPE collateralisation ratio	
	Total	AC and FVOCI	Total	AC and FVOCI	AC and FVOCI	Total	AC and FVOCI	Total	AC and FVOCI	Total	AC and FVOCI	Total	AC and FVOCI	Total	AC and FVOCI
<b>Dec 20</b>															
Retail	1,514	1,513	69,833	69,070	-1,512	602	602	2.2%	2.2%	99.9%	39.8%	39.8%			
Corporates	1,819	1,746	82,936	79,030	-1,731	658	657	2.2%	2.2%	99.2%	36.2%	37.7%			
Group Markets	1	1	17,131	10,390	-9	0	0	0.0%	0.0%	>500.0%	0.0%	0.0%			
ALM & LCC	20	19	44,925	44,599	-47	0	0	0.0%	0.0%	249.7%	0.4%	0.4%			
Savings Banks	1,470	1,459	71,249	68,122	-1,130	751	748	2.1%	2.1%	77.4%	51.1%	51.3%			
GCC	17	15	625	543	-16	8	6	2.7%	2.7%	111.4%	47.3%	39.4%			
<b>Total</b>	<b>4,841</b>	<b>4,753</b>	<b>286,699</b>	<b>271,754</b>	<b>-4,446</b>	<b>2,019</b>	<b>2,013</b>	<b>1.7%</b>	<b>1.7%</b>	<b>93.5%</b>	<b>41.7%</b>	<b>42.4%</b>			
<b>Dec 19</b>															
Retail	1,474	1,472	68,579	68,036	-1,234	619	618	2.1%	2.2%	83.8%	42.0%	42.0%			
Corporates	1,467	1,441	77,841	74,671	-1,227	508	506	1.9%	1.9%	85.2%	34.6%	35.1%			
Group Markets	3	2	18,444	12,327	-13	0	0	0.0%	0.0%	>500.0%	0.0%	0.0%			
ALM & LCC	75	75	41,842	41,533	-53	48	48	0.2%	0.2%	71.6%	64.7%	64.9%			
Savings Banks	1,431	1,424	66,786	64,210	-961	707	705	2.1%	2.2%	67.5%	49.5%	49.5%			
GCC	13	11	287	222	-13	5	3	4.6%	5.1%	115.1%	39.8%	29.0%			
<b>Total</b>	<b>4,463</b>	<b>4,425</b>	<b>273,778</b>	<b>260,999</b>	<b>-3,502</b>	<b>1,888</b>	<b>1,881</b>	<b>1.6%</b>	<b>1.7%</b>	<b>79.1%</b>	<b>42.3%</b>	<b>42.5%</b>			

## Non-performing credit risk exposure by geographical segment and coverage by credit loss allowances and collateral

in EUR million	Non-performing		Credit risk exposure		Credit loss allowances	Collateral for NPE		NPE ratio		NPE coverage ratio	NPE collateralisation ratio	
	Total	AC and FVOCI	Total	AC and FVOCI	AC and FVOCI	Total	AC and FVOCI	Total	AC and FVOCI	AC and FVOCI	Total	AC and FVOCI
<b>Dec 20</b>												
<b>Austria</b>	<b>2,533</b>	<b>2,500</b>	<b>154,072</b>	<b>142,793</b>	<b>-1,953</b>	<b>1,209</b>	<b>1,207</b>	<b>1.6%</b>	<b>1.8%</b>	<b>78.1%</b>	<b>47.7%</b>	<b>48.3%</b>
EBOe & Subs.	615	606	46,455	45,417	-426	326	326	1.3%	1.3%	70.3%	53.1%	53.8%
Savings Banks	1,470	1,459	71,249	68,122	-1,130	751	748	2.1%	2.1%	77.4%	51.1%	51.3%
Other Austria	448	434	36,368	29,254	-397	132	132	1.2%	1.5%	91.4%	29.6%	30.4%
<b>CEE</b>	<b>2,291</b>	<b>2,238</b>	<b>125,478</b>	<b>121,913</b>	<b>-2,474</b>	<b>802</b>	<b>801</b>	<b>1.8%</b>	<b>1.8%</b>	<b>110.5%</b>	<b>35.0%</b>	<b>35.8%</b>
Czech Republic	684	682	62,033	61,625	-803	181	181	1.1%	1.1%	117.6%	26.5%	26.6%
Slovakia	411	411	21,012	20,553	-408	145	145	2.0%	2.0%	99.3%	35.3%	35.3%
Romania	481	436	17,975	16,677	-552	162	162	2.7%	2.6%	126.7%	33.8%	37.2%
Hungary	160	156	10,539	9,433	-182	93	93	1.5%	1.7%	116.6%	58.4%	59.4%
Croatia	529	528	11,351	11,318	-485	216	216	4.7%	4.7%	91.8%	40.9%	40.9%
Serbia	26	25	2,568	2,307	-44	4	4	1.0%	1.1%	174.0%	14.0%	14.2%
<b>Other</b>	<b>17</b>	<b>15</b>	<b>7,149</b>	<b>7,048</b>	<b>-18</b>	<b>8</b>	<b>6</b>	<b>0.2%</b>	<b>0.2%</b>	<b>126.6%</b>	<b>47.3%</b>	<b>39.4%</b>
<b>Total</b>	<b>4,841</b>	<b>4,753</b>	<b>286,699</b>	<b>271,754</b>	<b>-4,446</b>	<b>2,019</b>	<b>2,013</b>	<b>1.7%</b>	<b>1.7%</b>	<b>93.5%</b>	<b>41.7%</b>	<b>42.4%</b>
<b>Dec 19</b>												
<b>Austria</b>	<b>2,324</b>	<b>2,294</b>	<b>149,551</b>	<b>138,534</b>	<b>-1,543</b>	<b>1,143</b>	<b>1,141</b>	<b>1.6%</b>	<b>1.7%</b>	<b>67.3%</b>	<b>49.2%</b>	<b>49.7%</b>
EBOe & Subs.	529	527	44,975	43,926	-326	289	289	1.2%	1.2%	61.7%	54.6%	54.7%
Savings Banks	1,431	1,424	66,786	64,210	-961	707	705	2.1%	2.2%	67.5%	49.5%	49.5%
Other Austria	364	342	37,790	30,398	-256	147	147	1.0%	1.1%	74.7%	40.3%	42.8%
<b>CEE</b>	<b>2,126</b>	<b>2,120</b>	<b>118,328</b>	<b>116,653</b>	<b>-1,945</b>	<b>740</b>	<b>737</b>	<b>1.8%</b>	<b>1.8%</b>	<b>91.7%</b>	<b>34.8%</b>	<b>34.8%</b>
Czech Republic	556	555	59,924	59,562	-534	129	129	0.9%	0.9%	96.3%	23.2%	23.3%
Slovakia	473	473	19,859	19,780	-351	169	169	2.4%	2.4%	74.2%	35.8%	35.8%
Romania	441	440	16,356	16,052	-497	151	151	2.7%	2.7%	112.9%	34.2%	34.2%
Hungary	133	130	9,432	8,806	-123	78	78	1.4%	1.5%	94.6%	59.1%	59.6%
Croatia	501	501	10,551	10,493	-409	207	205	4.7%	4.8%	81.7%	41.3%	41.0%
Serbia	21	21	2,206	1,961	-30	5	5	1.0%	1.0%	148.5%	23.0%	23.0%
<b>Other</b>	<b>13</b>	<b>11</b>	<b>5,899</b>	<b>5,811</b>	<b>-14</b>	<b>5</b>	<b>3</b>	<b>0.2%</b>	<b>0.2%</b>	<b>124.8%</b>	<b>39.8%</b>	<b>29.0%</b>
<b>Total</b>	<b>4,463</b>	<b>4,425</b>	<b>273,778</b>	<b>260,999</b>	<b>-3,502</b>	<b>1,888</b>	<b>1,881</b>	<b>1.6%</b>	<b>1.7%</b>	<b>79.1%</b>	<b>42.3%</b>	<b>42.5%</b>

### Expected credit loss measurement

The general principles and standards for credit loss allowances are governed by internal policies in Erste Group. According to IFRS 9, credit loss allowances are calculated for all components of credit risk exposures which are measured at amortised cost (AC) or at fair value through other comprehensive income. They include debt securities, loans and advances, demand deposits on nostro accounts with commercial banks as well as finance lease and trade receivables. In addition, credit loss allowances are calculated for loan commitments and financial guarantees if they meet the applicable IFRS 9 definitions.

### Classification into stages and definition of credit-impaired financial instruments

There are three main stages outlined for expected credit loss (ECL) determination. The stages approach applies to financial instruments within the scope of the impairment requirements of IFRS 9 and those that are not categorised as purchased or originated credit impaired financial assets (POCI), which form a category of their own. Depending on the impairment status and the assessment of the development of credit risk, these financial instruments are assigned to one of the three stages.

Stage 1 includes not credit-impaired financial instruments at initial recognition and not credit-impaired financial instruments without a significant increase in credit risk (SICR) since initial recognition, irrespective of their credit quality, or subject to the 'low risk exemption' allowed by IFRS 9. Financial instruments in Stage 1 have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months.

Stage 2 includes not credit-impaired financial instruments with a significant increase in credit risk since initial recognition and not subject to the 'low credit risk exemption' allowed by IFRS 9, and not credit-impaired financial instruments if a PD curve valid at initial recognition was missing at the time of the implementation of IFRS 9 according to IFRS 9 7.2.20. Also, Stage 2 includes trade receivables without significant financing component to which the 'simplified approach' is applied mandatorily based on IFRS 9 requirements. In stage 2, the credit loss allowances are calculated as lifetime ECL. In the case of drawings by non-defaulted customers on previously committed credit lines, the whole exposure (on-balance and off-balance) is categorised as either Stage 1 or Stage 2, depending on the development of credit risk between the commitment date and the drawing date.

Stage 3 includes financial instruments that are credit-impaired at the reporting date but were not credit-impaired at initial recognition. In principle, a financial instrument becomes credit-impaired when the customer defaults. The default definition applied in Erste Group has been developed in accordance with EBA/GL/2016/07 'Guidelines on the application of the definition of default under Article 178 of Regulation (EU) No 575/2013' and 'Commission Delegated Regulation (EU) 2018/171 of 19 October 2017 on supplementing Regulation (EU) No 575/2013 of

the European Parliament and of the Council with regard to regulatory technical standards for the materiality threshold for credit obligations past due'. The definition specifies the rules for default contagion across groups of connected clients and clarifies the concept of technical default. Erste Group generally applies a customer view in applying the default definition, which leads to an impairment of all claims even if the customer defaults only on one of several transactions ('pulling effect'). On the other hand, an upgrade to a non-defaulted rating grade implies that the total exposure ceases to be impaired. In stage 3, credit loss allowances are calculated as lifetime ECLs.

POCI includes financial instruments that were credit-impaired at initial recognition, irrespective of whether they are still credit-impaired at the reporting date. Expected credit losses against POCI exposures are always calculated on a lifetime basis (cumulative changes in lifetime ECL since initial recognition) and are reflected in the credit-adjusted effective interest rate at initial recognition. As a result, no loss allowance is recognised at inception. Subsequently, only adverse changes in lifetime expected credit losses after the initial recognition are recognised as loss allowance, whilst favourable changes are recognised as impairment gains increasing the gross carrying amount of the POCI financial assets.

#### Significant increase in credit risk determination

Assessment of significant increase in credit risk (SICR) of financial instruments as at the reporting date since initial recognition is one of the key drivers affecting the amount of the ECL recognised based on IFRS 9 requirements. In this respect, across portfolios and product types, quantitative and qualitative indicators are defined for assessing SICR, including the indicator of 30 days-past-due (DPD).

**Quantitative criteria.** Quantitative SICR indicators include adverse changes in annualised lifetime probability of default or in lifetime probability of default with significance being assessed by reference to a mix of relative and absolute change thresholds. The bank has established thresholds for significant increases in credit risk based on both a percentage (relative) and absolute change in PD compared to initial recognition. In order for the SICR to occur for a particular financial instrument, both the relative and absolute thresholds need to be breached.

The relative measure is calculated as a ratio between current annualised PD and annualised PD value on initial recognition. The breach means that such ratio has reached or is higher than the established threshold. These relative thresholds for SICR assessment are established at PD segment level or client rating level for each consolidated entity, as necessary, and are subject to initial and on-going validation.

#### Relative thresholds for SICR assessment by geographical segment

	Threshold interval (x times)	
	Min	Max
<b>Dec 20</b>		
<b>Austria</b>	<b>1.13</b>	<b>2.37</b>
EBOe & Subs.	1.13	2.37
Savings Banks	1.13	2.37
Other Austria	1.13	2.37
<b>CEE</b>	<b>1.03</b>	<b>4.08</b>
Czech Republic	1.13	3.59
Slovakia	1.13	4.08
Romania	1.13	3.37
Hungary	1.13	3.21
Croatia	1.13	3.13
Serbia	1.03	3.47
<b>Total</b>	<b>1.03</b>	<b>4.08</b>
<b>Dec 19</b>		
<b>Austria</b>	<b>1.13</b>	<b>2.37</b>
EBOe & Subs.	1.13	2.37
Savings Banks	1.13	2.37
Other Austria	1.13	2.37
<b>CEE</b>	<b>1.03</b>	<b>4.41</b>
Czech Republic	1.13	3.59
Slovakia	1.13	4.41
Romania	1.13	3.36
Hungary	1.13	3.21
Croatia	1.13	3.13
Serbia	1.03	3.47
<b>Total</b>	<b>1.03</b>	<b>4.41</b>

Thresholds might seem to show high dispersion, but they are driven mainly by regional and rating diversity. Regions with higher credit quality portfolios have lower thresholds than those with lower credit quality portfolios. The minimal threshold in almost all regions of 1.13 refers to sovereign rating classes that are centrally established. The average threshold of the Group is between 2 and 3.

There are certain portfolios where SICR quantitative criteria are assessed based on the ratings rather than PDs. The main rule in those cases is that downgrading of the ratings would lead to a positive conclusion on SICR. These rules are applied primarily to leasing and factoring business receivables.

Erste Group has not significantly recalibrated relative thresholds since IFRS9 implementation. They are kept stable as one of the most significant estimate in ECL measurement, therefore can be changed as a result of validation or after significant change of PD models. There were re-estimations for individual entities and portfolios.

For migration back to Stage 1 there are no additional cure periods established for quantitative criteria other than those already established in general credit risk practice (e.g. for rating improvement).

The absolute threshold refers to difference of annualised or LT PD on initial recognition and current annualised or LT PD. It is set to a maximum of 50 bps and serves as a backstop for migrations between the best ratings. In such cases, relative thresholds may be breached, however overall LT PD is very low, and therefore SICR is not positively concluded.

**Qualitative criteria.** Qualitative SICR indicators include forbearance-type flags (identification of regulatory forbearance), work-out transfer flags (when the account starts being monitored by the work-out department), information from the early-warning system (if it is not sufficiently considered in the rating) and fraud indicators. The assignment of some of the qualitative indicators inherently relies on experienced credit risk judgment being exercised adequately and in a timely manner. The related group-wide and entity-level credit risk controlling policies and procedures (adapted as necessary in the light of transition to IFRS 9) ensure the necessary governance framework. These indicators are used internally for identification of insolvency or increased probability that a borrower will enter bankruptcy and there is increased risk of default in the foreseeable future.

Besides the qualitative indicators defined on a client level, the assessment of a significant increase in credit risk is performed on a portfolio level if the increase in credit risk on individual instruments or at a client level is available only with a certain time lag or is observable exclusively on a portfolio level. We have introduced additional portfolio level SICR assessment criteria due to Covid-19 pandemic and related economic impacts. Please see Covid-19 disclosures in the next chapter.

Additional examples are stage 2 overrides for parts of Swiss franc retail portfolio or in case of high LTV loans resulting from a specific law in Romania (clients are allowed to give up on real estate collateral against waiver of principal).

For migration back to Stage 1 there are no additional cure periods established for qualitative criteria other than those already established in general credit risk practice for the above-mentioned flags (forbearance, watch lists).

**Backstop.** A backstop is applied and the financial instruments are considered to have experienced a SICR if the borrower is more than 30 days past due on contractual payments. As observed during validation, this does not represent a major trigger for Stage 2 classification.

**Low credit risk exemption.** The 'low credit risk exemption' allowed by IFRS 9 for 'investment grade' assets or other assets deemed 'low risk' (and resulting in 12 months expected credit losses being calculated irrespective of SICR quantitative measures) has been implemented with limitations in Erste Group. Thus, the potential activation of this exemption is limited to particular types of debt instruments and counterparty categories, and only if supported by sufficient 'low risk' evidence. On this basis, the 'low risk exemption' is expected to occasionally apply to some debt security exposures and only exceptionally to loans.

As of 31 December 2020, low credit risk exemption is applied only to debt securities in the Czech subsidiary (Česká spořitelna) and sovereign exposures in the Romanian subsidiary (Banca Comercială Română). In Česká spořitelna, the corresponding exposure amounted to EUR 10.5 billion (2019: EUR 10.2 billion) with PDs interval of 0.01%-0.5%. In Banca Comercială Română, the respective exposure amounted to EUR 4.5 billion (2019: 4.3 billion) with PD interval of 0.01%-0.5%.

#### Measuring ECL – explanation of inputs and measurement

Credit loss allowances are calculated individually or collectively.

The individual calculation approach is applied in case of exposures to significant defaulted customers in Stage 3 or POCI. It consists in the individual assessment of the difference between the gross carrying amount and the present value of the expected cash flows, which are estimated by workout or risk managers. The discounting of the cash flows is based on the effective interest rate (POCI: credit-adjusted effective interest rate). However, the discount rate for financial guarantees shall reflect the current market assessment of the time value of money and the risks that are specific to the cash flows which in Erste Group's implementation means using a risk-free rate as a proxy.

A defaulted customer is classified as individually significant if the total on- and off-balance exposure exceeds a predefined materiality limit. Otherwise, the customer is considered insignificant and a rule-based (collective) approach is used for the calculation of the related credit loss allowance as the product of gross carrying amount and LGD, where the LGD depends on characteristics such as time in default or the stage of the workout process.

For exposures to non-defaulted customers (i.e. in Stage 1 and Stage 2), collective allowances are calculated according to a rule-based approach irrespective of the significance of the customer. The calculation of collective allowances requires grouping the related exposures

into homogenous clusters based on shared risk characteristics. The grouping criteria may differ based on the customer segment (retail, corporate) and include product type, collateral type, repayment type, loan to value band, and credit rating band.

The calculation of credit loss allowances is done on a monthly basis on a single exposure level and in the contractual currency of the exposure. To compute the collective credit loss allowance, Erste Group applies an expected credit loss (ECL) model based on a three-stage approach that leads to either a 12-month ECL or to a lifetime ECL. ECL is the discounted product of exposure at default (EAD) that also includes a credit conversion factor in the case of off-balance sheet exposures, probability of default (PD) and loss given default (LGD), defined as follows:

- \_ PD represents the likelihood of a borrower defaulting on its financial obligation (per definition of default below), either over next 12 months (1Y PD) for Stage 1 exposures or over the remaining lifetime (LT PD) for Stage 2 and 3 and POCI exposures.
- \_ EAD is based on the amounts Erste Group expects to be owed at the time of default, over next 12 months (1Y EAD) for Stage 1 exposures, or over the remaining lifetime (LT EAD) for Stage 2 and 3 and POCI exposures. The estimation includes current balance, expected repayments and expected drawings up to the current contractual limit by the time of default.
- \_ LGD represents the Erste Group's expectation of the extent of loss on a defaulted exposure. LGD varies by type of counterparty, type and seniority of claim and availability of collateral or other credit support. LGD is expressed as a percentage loss per unit exposure at the time of default (EAD).

### **Life-time parameters**

The LT PD is developed through observation of historical defaults from initial recognition through the lifetime of the loans. It is assumed to be the same across all assets in the same portfolio and rating band.

The 1Y and LT EADs are determined based on the expected payment profiles, which vary by product type. The LT EAD calculation utilises repayment schedule or repayment type (annuity, linear, bullet). In the case of undrawn commitments, credit conversion factor is estimated for reflecting the expected credit exposure in the EAD.

The LGD is estimated as a lifetime curve for any point in time, based on historical loss observations.

The risk parameters used in the ECL calculation take into account available information at the reporting date about past events, current conditions and forecasts on future economic trends. Generally, the risk parameters applied in the calculation of collective allowances differ from the risk parameters compliant with capital requirement regulations, calculated on a through-the-cycle basis, if the characteristics of the respective portfolio in combination with IFRS standards necessitate this.

### **Incorporation of forward-looking information**

Parameters are determined to reflect the risk as a 'point-in-time' measure and with consideration of forward-looking information (FLI). This results in using a baseline forecast and several alternative scenarios for selected macroeconomic variables. The alternative scenarios are derived, together with their probabilities of occurrence, as a deviation from baseline forecasts, where the baseline forecasts are, with a few exceptions, internally determined by Erste Group's research department. Given multiple scenarios, the 'neutral' PDs (and, with a few exceptions, also LGDs) are adjusted using macro models that link relevant macroeconomic variables with risk drivers. The same macro-shift models as for external and internal stress test are used. Forward-looking information is incorporated for first three years of ECL measurement. Measurement of the parameters for the remaining lifetime returns to through-the-cycle observations immediately in year four.

Specific situation of the Covid-19 pandemic and extensive supporting measures, mainly moratoria, lead to the lagging of the macroeconomic reflection in credit risk parameters. Therefore, macroeconomic variables of 2020 were included as additional predictors for future values of credit risk parameters. Variables in year 2020 have same values across all three scenarios.

Thus, the unbiased probability weighted ECL considering FLI is derived using the weights representing the probability of occurrence of each macroeconomic scenario. Typical macroeconomic variables may include real gross domestic product, unemployment rate, inflation rate, production index as well as market interest rates. The selection of variables also depends on the availability of reliable forecasts for the given local market. Nevertheless, the main indication of estimated economic development is the GDP development. We are disclosing sensitivity of the staging and ECL on macro scenarios in the Covid-19 section below.

## Baseline, upside and downside scenarios of GDP growth by geographical segment

	Scenario	Probability weights		GDP growth in %		
		2021-2023	2020	2021	2022	2023
<b>Dec 20</b>						
	Upside	1%	-7.6	5.0	3.9	3.3
Austria	Baseline	40%	-7.6	3.4	2.3	1.7
	Downside	59%	-7.6	-2.1	1.0	-0.1
	Upside	4%	-7.7	5.5	7.3	6.4
Czech Republic	Baseline	40%	-7.7	3.9	5.7	4.8
	Downside	56%	-7.7	-1.7	1.2	1.7
	Upside	25%	-7.1	8.2	6.7	6.4
Slovakia	Baseline	35%	-7.1	6.0	4.5	4.2
	Downside	40%	-7.1	-1.2	-0.0	0.9
	Upside	18%	-5.9	5.3	7.1	7.3
Romania	Baseline	40%	-5.9	2.7	4.5	4.7
	Downside	42%	-5.9	-3.6	-0.2	1.9
	Upside	6%	-6.4	5.1	6.6	5.2
Hungary	Baseline	40%	-6.4	3.9	5.4	4.0
	Downside	54%	-6.4	-1.3	1.6	2.0
	Upside	8%	-9.9	8.2	9.0	9.1
Croatia	Baseline	40%	-9.9	5.2	3.6	4.0
	Downside	52%	-9.9	-2.5	-1.4	0.9
	Upside	15%	-1.3	6.3	5.3	5.8
Serbia	Baseline	40%	-1.3	5.0	4.0	4.5
	Downside	45%	-1.3	-0.5	0.9	2.6
<b>Dec 19</b>						
		<b>2020-2022</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>
	Upside	11%	1.7	3.1	3.2	3.1
Austria	Baseline	50%	1.7	1.6	1.7	1.6
	Downside	39%	1.7	-0.2	-0.1	-0.2
	Upside	13%	2.6	4.6	4.7	4.8
Czech Republic	Baseline	50%	2.6	2.6	2.7	2.8
	Downside	37%	2.6	0.1	0.2	0.3
	Upside	12%	3.4	5.7	5.3	5.2
Slovakia	Baseline	50%	3.4	3.3	2.9	2.8
	Downside	38%	3.4	0.1	-0.3	-0.4
	Upside	10%	4.5	6.9	6.5	5.0
Romania	Baseline	50%	4.5	3.8	3.4	1.9
	Downside	40%	4.5	0.3	-0.1	-1.6
	Upside	7%	4.1	5.0	4.4	4.3
Hungary	Baseline	50%	4.1	3.2	2.6	2.5
	Downside	43%	4.1	0.6	0.0	-0.1
	Upside	10%	3.2	4.1	5.3	6.3
Croatia	Baseline	50%	3.2	2.5	2.4	2.4
	Downside	40%	3.2	0.9	-0.5	-1.5
	Upside	10%	3.3	5.7	6.2	n/a
Serbia	Baseline	50%	3.3	3.5	4.0	n/a
	Downside	40%	3.3	1.1	1.6	n/a

As of 31 December 2019, the growth rates for the year 2020 correspond to estimated values. As of 31 December 2020, they represent real observed values.

In order to reflect on the higher volatility of macro-economic variables estimates and significantly higher downward risk of macro-economic recovery due to current developments of the Covid-19 pandemics we have introduced a conservative downside scenario with relatively high probability of occurrence as shown in the GDP overview table above.

### Covid-19

The Covid-19 pandemic has been causing high uncertainty in the global economy and on the global markets. Social distancing rules and lockdown restrictions imposed by governments led to economic slow-down and a significant drop of revenues across industries. Unprecedented state aid packages (e.g. state guarantees, bridge financing, the state temporarily paying workers' salaries to avoid redundancies, hardship funds for one-person and micro businesses) and moratoria programs were introduced in all Erste Group's core markets to support private individuals and companies. While such measures mitigate the negative economic effects, they complicate a timely reflection of a potential deterioration of the loan portfolios.

### Effect on customers

Immediately upon the crisis showing severe economic impacts in our region (governmental decisions on lockdowns in countries of Erste Group perimeter), initiatives were started aiming to, on the one hand support Erste Group's clients to the utmost extent, and on the other hand, manage the respective risks and bearing the responsibility of Erste Group towards all stakeholders in mind.

The measures differed from country to country as they had to be based on the legislative steps taken by the respective governments. Nevertheless, Erste Group gave a guidance to the entities in respect of underwriting, reporting and classification processes. Apart from overall valid state-moratoria as e.g. in Hungary and Serbia, some measures like short-term deferrals were applied in all countries, whereas financial support schemes with public or state guarantees were offered only in some countries or to some client-segments. In addition to programmes with standard parameters that were defined at a very early stage of the crisis and should support an efficient processing, also individual solutions were agreed with clients that did not meet all predefined requirements.

### Credit risk exposure of non-financial corporations by industry – measures applied in response to the Covid-19 crisis

in EUR million	Loans and advances subject to EBA-compliant moratoria	Other loans and advances subject to COVID-19-related forbearance measures	Newly originated loans and advances subject to public guarantee schemes in the context of the COVID-19 crisis
<b>Dec 20</b>			
Agriculture and forestry	54	1	31
Mining	0	-	5
Manufacturing	274	15	514
Energy and water supply	9	-	19
Construction	45	12	125
Trade	116	22	416
Transport and communication	96	4	235
Hotels and restaurants	497	17	164
Financial and insurance services	17	-	0
Real estate and housing	369	63	14
Services	90	1	181
Public administration	0	-	-
Education, health and art	17	18	35
<b>Total</b>	<b>1,583</b>	<b>155</b>	<b>1,739</b>

Loans and advances of non-financial corporations to which the measures applied in the response to Covid-19 were granted and are currently valid (have not been expired), amounted to EUR 3.5 billion as of 31 December 2020. Measures mostly refer to EBA-compliant moratoria. The highest amount of granted moratoria measures in non-financial corporations refers to real estate and housing and manufacturing, followed by hotels and restaurants and trade.

Loans and advances of households to which the measures applied in the response to Covid-19 were granted and are currently valid (have not been expired), amounted to EUR 3.3 billion as of 31 December 2020

Besides measures disclosed in the table above, as a direct response to Covid-19 crisis additional measures that do not meet the forbearance criteria were approved amounting to EUR 3.6 billion as of 31 December 2020.

#### Effect on business

In March 2020, risk management and business divisions started a joint initiative aiming to quickly provide a harmonised guidance for a focused industry approach within Erste Group, reflecting the changed economic environment. Industries and sub-industries were categorised into critical, high, medium or low risk according to the expected impacts from Covid-19 based on a combination of research material, feedback collected from client meetings and single name analyses, both centrally as well as in the entities.

Main driver for assigning an industry classification was the assessment of impacts of the crisis on the specific (sub)industry. The classifications are regularly reviewed on a 12-month rolling forecast basis to take current developments into account. A respective business and risk strategy for the (sub)industries was formulated based on the assessment. The assessed risk for the specific (sub)industry can lead to strategic recommendations (e.g. to temporarily limit financing for specific categories to existing clients only) and/or the revision of underwriting standards. This approach was aligned with all affected entities and business lines and approved by the respective governance bodies of Erste Group.

Exposures in particular industries that belong to critical or high risk sub-industries are referred to as significant risk in the following tables.

## Credit risk exposure and credit loss allowances by industry and IFRS9 treatment – industry heatmap

in EUR million	Stage 1	Stage 2	Stage 3	POCI	Credit risk exposure (AC and FVOCI)	Not subject to IFRS 9 impairment	Total	Credit loss allowances
<b>Dec 20</b>								
Agriculture and forestry	2,550	593	122	5	3,270	19	3,289	- 101
of which significant risk	6	8	0	-	14	0	14	-0
Mining	544	64	16	2	626	207	832	-20
of which significant risk	382	10	8	2	401	199	601	-13
Manufacturing	13,658	4,914	585	46	19,202	1,023	20,226	- 587
of which significant risk	3,838	3,264	268	22	7,392	434	7,826	- 278
Energy and water supply	4,054	577	56	8	4,695	198	4,893	-97
of which significant risk	0	3	-	-	3	0	3	-0
Construction	9,330	1,789	279	16	11,414	1,231	12,645	- 320
of which significant risk	23	13	4	0	40	2	43	-3
Trade	9,251	3,758	472	44	13,525	1,019	14,544	- 441
of which significant risk	2,169	2,244	193	10	4,617	213	4,830	- 172
Transport and communication	5,759	1,993	196	4	7,952	361	8,313	- 182
of which significant risk	977	1,192	29	1	2,199	60	2,259	-48
Hotels and restaurants	1,281	3,977	331	29	5,618	79	5,697	- 271
of which significant risk	1,225	3,933	312	29	5,500	73	5,573	- 255
Financial and insurance services	32,797	1,714	30	12	34,551	5,060	39,611	- 110
Real estate and housing	25,893	5,824	262	129	32,108	857	32,965	- 390
of which significant risk	242	340	17	0	599	4	603	-21
Services	9,461	3,976	488	5	13,930	745	14,675	- 426
of which significant risk	2,395	2,688	341	5	5,430	173	5,603	- 263
Public administration	38,571	560	1	3	39,135	3,235	42,370	-25
Education, health and art	2,604	932	102	1	3,638	38	3,677	-99
of which significant risk	280	465	60	0	806	8	814	-58
Private households	71,994	7,967	1,541	116	81,619	784	82,403	-1,452
Other	452	19	0	0	471	88	558	-1
<b>Total</b>	<b>228,200</b>	<b>38,655</b>	<b>4,480</b>	<b>419</b>	<b>271,754</b>	<b>14,945</b>	<b>286,699</b>	<b>-4,522</b>
<b>Dec 19</b>								
Agriculture and forestry	2,849	265	111	11	3,236	14	3,250	-83
Mining	680	52	27	23	781	26	807	-27
Manufacturing	16,043	1,805	431	46	18,324	951	19,274	-406
Energy and water supply	3,657	558	75	4	4,294	124	4,418	-89
Construction	10,160	862	389	31	11,441	890	12,332	-348
Trade	11,290	1,363	396	41	13,091	666	13,757	-346
Transport and communication	6,934	462	104	5	7,506	292	7,798	-97
Hotels and restaurants	4,314	503	243	26	5,086	41	5,126	-148
Financial and insurance services	34,931	515	27	13	35,486	5,362	40,848	-56
Real estate and housing	27,130	2,031	316	134	29,611	592	30,203	- 291
Services	11,709	1,322	243	6	13,279	759	14,038	-222
Public administration	35,748	385	1	3	36,137	2,459	38,595	- 13
Education, health and art	3,097	417	216	0	3,730	37	3,767	- 136
Private households	71,273	5,715	1,511	136	78,636	562	79,198	-1,256
Other	361	0	0	0	361	7	368	- 1
<b>Total</b>	<b>240,176</b>	<b>16,256</b>	<b>4,087</b>	<b>480</b>	<b>260,999</b>	<b>12,779</b>	<b>273,778</b>	<b>-3,518</b>

### Effect on Expected Credit Loss

As described above, an increase of the ECL might result from a re-assessment of the credit risk parameters and a migration to worse stages either via significant increase in credit risk (SICR) or a default.

We have concluded so far that majority of moratoria introduced in our core markets until 31 December 2020 fulfil the conditions as defined in the EBA guidelines published during the year 2020. Relief offered to credit owners thus did not result in an automatic transfer from Stage 1 to Stage 2. However, Erste Group continues to perform individual assessments whether there are other circumstances that would lead to forbearance or default classification.

We have re-assessed credit risk parameters based on the new macro-scenarios FLI overlay. Reference is also made to the explanations in the sub-chapter 'incorporation of forward-looking information' above. We will continue monitoring of the macro and macro-prediction development in order to reflect up-to-date information in our credit risk parameters. GDP scenarios and weights are shown in the table displayed within Incorporation of forward looking information section above. The effect of the FLI in the ECL calculation as of 31 December 2020 amounted to EUR 527 million. The increase of EUR 410 million in comparison with EUR 117 million as of 31 December 2019 can be directly attributed to the Covid-19 situation.

Erste Group has addressed expected SICR by introducing Covid-19 portfolio overlays. We divided the portfolio in private individuals (PIs) and non-private individuals (non-PIs) and assessed the customers by taking into account any Covid-19 related relief measure granted as

well as the internal industry heat-map and corresponding customer-specific one-year IFRS PD levels. Based on this assessment and individual reviews, customers were migrated to stage 2, i.e. lifetime ECL measure. The industry heat map and the portfolio overlays are subject to regular reviews. The effect of Covid-19 portfolio overlays in the ECL calculation as of 31 December 2020 amounted to EUR 245 million.

In the Q4-2020 Erste Group performed additional portfolio review in order to assess migrations to Stage 3 due to unlikelihood-to-pay default designation. This was done in order to properly and timely identify Stage 3 exposure. We have migrated additional EUR 518 million credit risk exposure resulting in allocation of the EUR 168 million credit loss allowances.

Erste Group will assess releases of Covid-19 portfolio overlays for PI portfolios once the moratoria are lifted. When moratoria do no longer distort DPD information, behavioural scoring will allow an unbiased SICR assessment. In case of non-PI portfolios, release of the overlays will be assessed after expiration of the measures enables a proper re-rating. Release will follow in combination with a consistent improvement of the macro indicators.

Erste Group expects an increase in defaults especially after state aid measures, in particular moratoria, are lifted.

The analysis tables below present staging splits of the current performing exposure and ECL. Movements of exposures between performing stages and resulting changes in ECL triggered by effect of Covid-19 SICR overlays and FLI macro overlays is shown.

Effects on industry segments, high risk industry subsegments and geographical segment are disclosed. Analysis shows that out of EUR 38,665 million exposure in Stage 2 EUR 14,420 million were migrated due to Covid-19 overlays, resulting in increase of ECL of 245 million. Additional EUR 5,884 million were migrated to Stage 2 due to FLI overlay, resulting in ECL increase of EUR 410 million (difference between FLI effect as of 31.12.2020 of EUR 527 million and as of 31.12.2019 of EUR 117 million).

For the ECL change a positive sign (+) equals a release while a negative sign (-) equals an allocation. The presented values are results of internal simulations.

## Forward looking information (FLI) and stage overlays due to the Covid-19 pandemic

### Impact on credit risk exposure by geographical segment

in EUR million	Current status - parameters (FLI shifted)		Effect of stage overlays due to Covid-19		Effect of FLI shifts	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
<b>Dec 20</b>						
<b>Austria</b>	<b>114,235</b>	<b>26,033</b>	<b>+9,496.9</b>	<b>-9,496.9</b>	<b>+4,519.9</b>	<b>-4,519.9</b>
EBOe & Subs.	37,174	7,633	+2,635.1	-2,635.1	+1,305.2	-1,305.2
Savings Banks	53,972	12,669	+5,007.5	-5,007.5	+2,042.6	-2,042.6
Other Austria	23,089	5,731	+1,854.4	-1,854.4	+1,172.1	-1,172.1
<b>CEE</b>	<b>107,204</b>	<b>12,351</b>	<b>+4,922.6</b>	<b>-4,922.6</b>	<b>+1,363.7</b>	<b>-1,363.7</b>
Czech Republic	56,144	4,793	+1,576.0	-1,576.0	+534.2	-534.2
Slovakia	17,413	2,709	+1,535.5	-1,535.5	+103.1	-103.1
Romania	13,775	2,430	+793.4	-793.4	+480.2	-480.2
Hungary	8,307	919	+468.0	-468.0	+162.2	-162.2
Croatia	9,468	1,317	+455.8	-455.8	+66.7	-66.7
Serbia	2,098	183	+93.9	-93.9	+17.3	-17.3
<b>Other</b>	<b>6,760</b>	<b>271</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>
<b>Total</b>	<b>228,200</b>	<b>38,655</b>	<b>+14,419.5</b>	<b>-14,419.5</b>	<b>+5,883.6</b>	<b>-5,883.6</b>
<b>Dec 19</b>						
<b>Austria</b>	<b>124,594</b>	<b>11,625</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+1,159.5</b>	<b>-1,159.5</b>
EBOe & Subs.	39,844	3,553	0	0	+264.8	-264.8
Savings Banks	56,822	5,945	0	0	+632.7	-632.7
Other Austria	27,928	2,127	0	0	+261.9	-261.9
<b>CEE</b>	<b>109,787</b>	<b>4,627</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+444.3</b>	<b>-444.3</b>
Czech Republic	57,259	1,746	0	0	+82.3	-82.3
Slovakia	18,774	511	0	0	+21.8	-21.8
Romania	14,020	1,551	0	0	+251.1	-251.1
Hungary	8,360	264	0	0	+58.2	-58.2
Croatia	9,499	488	0	0	+23.1	-23.1
Serbia	1,875	66	0	0	+7.7	-7.7
<b>Other</b>	<b>5,795</b>	<b>3</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>
<b>Total</b>	<b>240,176</b>	<b>16,256</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+1,603.8</b>	<b>-1,603.8</b>

### Impact on credit loss allowances by geographical segment

in EUR million	Current status - parameters (FLI shifted)		Effect of stage overlays due to Covid-19		Effect of FLI shifts	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
<b>Dec 20</b>						
<b>Austria</b>	<b>-183</b>	<b>-685</b>	<b>-43.6</b>	<b>+158.4</b>	<b>+68.6</b>	<b>+202.3</b>
EBOe & Subs.	-41	-152	-10.2	+39.8	+17.8	+39.1
Savings Banks	-119	-371	-28.6	+95.2	+42.9	+94.2
Other Austria	-23	-162	-4.8	+23.4	+7.8	+69.0
<b>CEE</b>	<b>-280</b>	<b>-737</b>	<b>-66.0</b>	<b>+196.2</b>	<b>+97.6</b>	<b>+159.1</b>
Czech Republic	-100	-252	-20.6	+50.4	+40.9	+56.3
Slovakia	-35	-140	-13.7	+51.4	+12.7	+3.1
Romania	-53	-183	-12.9	+39.7	+6.2	+62.1
Hungary	-22	-64	-6.5	+19.1	+14.3	+25.6
Croatia	-57	-86	-10.2	+30.5	+20.2	+9.6
Serbia	-12	-13	-2.1	+5.2	+3.3	+2.5
<b>Other</b>	<b>-1</b>	<b>-1</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>
<b>Total</b>	<b>-464</b>	<b>-1,424</b>	<b>-109.5</b>	<b>+354.6</b>	<b>+166.2</b>	<b>+361.4</b>
<b>Dec 19</b>						
<b>Austria</b>	<b>-173</b>	<b>-290</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+2.2</b>	<b>+42.2</b>
EBOe & Subs.	-37	-69	0	0	+1.0	+8.0
Savings Banks	-108	-179	0	0	+1.5	+22.8
Other Austria	-28	-42	0	0	-0.3	+11.3
<b>CEE</b>	<b>-252</b>	<b>-317</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+24.3</b>	<b>+48.5</b>
Czech Republic	-78	-84	0	0	+1.1	+4.7
Slovakia	-39	-38	0	0	-0.3	+2.4
Romania	-47	-135	0	0	+4.5	+32.1
Hungary	-16	-27	0	0	+5.1	+7.8
Croatia	-61	-27	0	0	+11.7	+1.0
Serbia	-10	-6	0	0	+2.2	+0.6
<b>Other</b>	<b>0</b>	<b>0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>
<b>Total</b>	<b>-425</b>	<b>-607</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+26.4</b>	<b>+90.7</b>

## Impact on credit risk exposure by industry

in EUR million	Current status - parameters (FLI shifted)		Effect of stage overlays due to Covid-19		Effect of FLI shifts	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
<b>Dec 20</b>						
Agriculture and forestry	2,550	593	+145.9	-145.9	+88.3	-88.3
of which significant risk	6	8	+0.4	-0.4	+0.0	-0.0
Mining	544	64	+16.4	-16.4	+8.7	-8.7
of which significant risk	382	10	+5.9	-5.9	+0.1	-0.1
Manufacturing	13,658	4,914	+3,199.3	-3,199.3	+1,020.0	-1,020.0
of which significant risk	3,838	3,264	+2,737.2	-2,737.2	+236.2	-236.2
Energy and water supply	4,054	577	+6.5	-6.5	+84.7	-84.7
of which significant risk	0	3	+0.0	+0.0	+0.0	+0.0
Construction	9,330	1,789	+186.3	-186.3	+848.6	-848.6
of which significant risk	23	13	+103.6	-103.6	+0.0	+0.0
Trade	9,251	3,758	+1,861.1	-1,861.1	+386.5	-386.5
of which significant risk	2,169	2,244	+1,600.7	-1,600.7	+72.0	-72.0
Transport and communication	5,759	1,993	+1,178.8	-1,178.8	+201.2	-201.2
of which significant risk	977	1,192	+989.0	-989.0	+10.8	-10.8
Hotels and restaurants	1,281	3,977	+2,935.3	-2,935.3	+100.9	-100.9
of which significant risk	1,225	3,933	+2,898.5	-2,898.5	+100.9	-100.9
Financial and insurance services	32,797	1,714	+13.0	-13.0	+137.3	-137.3
Real estate and housing	25,893	5,824	+1,415.7	-1,415.7	+1,715.3	-1,715.3
of which significant risk	242	340	+240.3	-240.3	+6.1	-6.1
Services	9,461	3,976	+1,916.4	-1,916.4	+173.4	-173.4
of which significant risk	2,395	2,688	+1,891.4	-1,891.4	+92.6	-92.6
Public administration	38,571	560	+1.3	-1.3	+253.8	-253.8
Education, health and art	2,604	932	+572.5	-572.5	+117.7	-117.7
of which significant risk	280	465	+336.0	-336.0	+7.6	-7.6
Households	71,994	7,967	+971.0	-971.0	+745.7	-745.7
Other	452	19	+0.0	-0.0	+1.4	-1.4
<b>Total</b>	<b>228,200</b>	<b>38,655</b>	<b>+14,419.5</b>	<b>-14,419.5</b>	<b>+5,883.6</b>	<b>-5,883.6</b>
<b>Dec 19</b>						
Agriculture and forestry	2,849	265	+0.0	+0.0	+15.5	-15.5
Mining	680	52	+0.0	+0.0	+0.3	-0.3
Manufacturing	16,043	1,805	+0.0	+0.0	+193.7	-193.7
Energy and water supply	3,657	558	+0.0	+0.0	+8.9	-8.9
Construction	10,160	862	+0.0	+0.0	+122.7	-122.7
Trade	11,290	1,363	+0.0	+0.0	+167.5	-167.5
Transport and communication	6,934	462	+0.0	+0.0	+36.4	-36.4
Hotels and restaurants	4,314	503	+0.0	+0.0	+29.9	-29.9
Financial and insurance services	34,931	515	+0.0	+0.0	+30.9	-30.9
Real estate and housing	27,130	2,031	+0.0	+0.0	+276.8	-276.8
Services	11,709	1,322	+0.0	+0.0	+219.1	-219.1
Public administration	35,748	385	+0.0	+0.0	+0.0	-0.0
Education, health and art	3,097	417	+0.0	+0.0	+26.5	-26.5
Households	71,273	5,715	+0.0	+0.0	+474.6	-474.6
Other	361	0	+0.0	+0.0	+1.0	-1.0
<b>Total</b>	<b>240,176</b>	<b>16,256</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+1,603.8</b>	<b>-1,603.8</b>

## Impact on credit loss allowances by industry

in EUR million	Current status - parameters (FLI shifted)	Effect of stage overlays due to Covid-19		Effect of FLI shifts	
	All stages	Stage 1	Stage 2	Stage 1	Stage 2
<b>Dec 20</b>					
Agriculture and forestry	-101	-2.4	+5.3	+4.4	+15.9
of which significant risk	0	-0.0	+0.0	+0.1	+0.0
Mining	-20	-0.1	+0.3	+0.3	+0.4
of which significant risk	-13	-0.0	+0.1	+0.2	+0.1
Manufacturing	-587	-26.2	+64.8	+20.9	+65.2
of which significant risk	-278	-20.6	+51.4	+11.7	+22.4
Energy and water supply	-97	-0.1	+0.2	+5.4	+8.2
of which significant risk	0	+0.0	+0.0	+0.0	+0.0
Construction	-320	-1.7	+4.5	+12.6	+29.4
of which significant risk	-3	-0.7	+1.1	+0.4	+0.2
Trade	-441	-14.0	+35.1	+16.3	+29.7
of which significant risk	-172	-9.6	+25.3	+6.2	+10.3
Transport and communication	-182	-6.9	+26.9	+8.3	+15.8
of which significant risk	-48	-4.5	+20.0	+2.8	+3.4
Hotels and restaurants	-271	-19.1	+72.5	+9.7	+15.7
of which significant risk	-255	-18.9	+71.7	+9.6	+15.7
Financial and insurance services	-110	-0.1	+0.4	+5.8	+8.5
Real estate and housing	-390	-10.8	+44.5	+24.1	+46.0
of which significant risk	-21	-1.8	+7.6	+0.1	+0.2
Services	-426	-8.7	+32.0	+7.2	+15.0
of which significant risk	-263	-8.5	+31.4	+4.1	+8.2
Public administration	-25	-0.0	+0.0	+2.7	+0.3
Education, health and art	-99	-7.5	+18.8	+18.8	+22.2
of which significant risk	-58	-1.9	+6.1	+2.2	+2.4
Households	-1,452	-11.9	+49.2	+29.5	+88.1
Other	-1	-0.0	+0.0	+0.2	+0.9
<b>Total</b>	<b>-4,522</b>	<b>-109.5</b>	<b>+354.6</b>	<b>+166.2</b>	<b>+361.4</b>
<b>Dec 19</b>					
Agriculture and forestry	-83	+0.0	+0.0	+0.9	+1.1
Mining	-27	+0.0	+0.0	+0.1	+0.1
Manufacturing	-406	+0.0	+0.0	+1.8	+8.6
Energy and water supply	-89	+0.0	+0.0	+1.1	+0.7
Construction	-348	+0.0	+0.0	+5.3	+3.4
Trade	-346	+0.0	+0.0	+1.2	+7.1
Transport and communication	-97	+0.0	+0.0	+1.0	+2.0
Hotels and restaurants	-148	+0.0	+0.0	+1.1	+2.3
Financial and insurance services	-56	+0.0	+0.0	+0.9	+1.2
Real estate and housing	-291	+0.0	+0.0	+1.8	+8.9
Services	-222	+0.0	+0.0	+0.3	+5.5
Public administration	-13	+0.0	+0.0	+0.0	+0.0
Education, health and art	-136	+0.0	+0.0	+0.9	+1.5
Private households	-1,256	+0.0	+0.0	+10.0	+48.3
Other	-1	+0.0	+0.0	-0.0	+0.0
<b>Total</b>	<b>-3,518</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+26.4</b>	<b>+90.7</b>

The following tables present analyses taking into consideration only changes due to the different values of PDs according to the baseline, upside and downside FLI scenarios. Covid-19 SICR overlays are ignored. Values of these particular scenarios are calculated in comparison to current probability-weighted FLI scenarios shifted - PDs (weights and scenarios are disclosed in the 'Incorporation of forward-looking information' section above). The staging and ECL results if each baseline, upside or downside scenario were of 100% weight are shown in industry and geographical segmentation. The point in time PD effect as of 31 December 2019 is displayed as comparative information only.

The analyses confirm that the FLI macro shift due to the Covid-19 induced macro situation is significantly higher in both exposure and ECL as of 31 December 2020 in comparison to 31 December 2019. Credit risk exposure in an amount of EUR 5,884 million is in stage 2 due to FLI shift as of 31 December 2020 compared to EUR 1,604 million as of 31 December 2019. This increase of stage 2 credit risk exposure led to an ECL increase of EUR 410 million (difference between EUR 527 million as of 31 December 2020 and EUR 117 million as of 31 December 2019). Our conservative probability weighted scenario results in higher Stage 2 migrations than pure baseline scenario. That would lead to release of EUR 1,867 million from Stage 2 resulting in decrease of ECL by EUR 97 million (EUR 103 million release from stage 2 and EUR 6 million net allocation in Stage 1). Fully employed downside scenario would lead to additional EUR 1,590 million of exposure migration to Stage 2, resulting in ECL increase of EUR 100 million. Differences between scenarios are rather mild. Biggest effect is caused by incorporation of 2020 macro variables to the scenarios as these represent Covid-19 induced crisis. These variables are however included in each scenario with the same value. Differences among scenarios are therefore caused by differences in the recovery estimation of years 2021-2023.

## Scenario analysis – Different probabilities of default (PD)

### Impact of different scenarios on credit risk exposure by geographical segment

in EUR million	Point in time (effect of FLI shifts)		Upside scenario		Baseline scenario		Downside scenario	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
	Dec 20							
<b>Austria</b>	<b>+4,519.9</b>	<b>-4,519.9</b>	<b>+2,187.5</b>	<b>-2,187.5</b>	<b>+1,537.0</b>	<b>-1,537.0</b>	<b>-1,131.9</b>	<b>+1,131.9</b>
EBOe & Subs.	+1,305.2	-1,305.2	+730.6	-730.6	+569.4	-569.4	-269.3	+269.3
Savings Banks	+2,042.6	-2,042.6	+911.6	-911.6	+597.5	-597.5	-509.4	+509.4
Other Austria	+1,172.1	-1,172.1	+545.4	-545.4	+370.1	-370.1	-353.2	+353.2
<b>CEE</b>	<b>+1,363.7</b>	<b>-1,363.7</b>	<b>+688.1</b>	<b>-688.1</b>	<b>+330.0</b>	<b>-330.0</b>	<b>-458.1</b>	<b>+458.1</b>
Czech Republic	+534.2	-534.2	+305.0	-305.0	+164.1	-164.1	-164.1	+164.1
Slovakia	+103.1	-103.1	+8.5	-8.5	+4.8	-4.8	-5.3	+5.3
Romania	+480.2	-480.2	+315.0	-315.0	+129.2	-129.2	-247.6	+247.6
Hungary	+162.2	-162.2	+20.6	-20.6	+9.2	-9.2	-8.0	+8.0
Croatia	+66.7	-66.7	+30.5	-30.5	+15.9	-15.9	-15.0	+15.0
Serbia	+17.3	-17.3	+8.5	-8.5	+6.8	-6.8	-18.1	+18.1
<b>Other</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>
<b>Total</b>	<b>+5,883.6</b>	<b>-5,883.6</b>	<b>+2,875.7</b>	<b>-2,875.7</b>	<b>+1,867.1</b>	<b>-1,867.1</b>	<b>-1,590.0</b>	<b>+1,590.0</b>
Dec 19								
<b>Austria</b>	<b>+1,159.5</b>	<b>-1,159.5</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
EBOe & Subs.	+264.8	-264.8	n/a	n/a	n/a	n/a	n/a	n/a
Savings Banks	+632.7	-632.7	n/a	n/a	n/a	n/a	n/a	n/a
Other Austria	+261.9	-261.9	n/a	n/a	n/a	n/a	n/a	n/a
<b>CEE</b>	<b>+444.3</b>	<b>-444.3</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
Czech Republic	+82.3	-82.3	n/a	n/a	n/a	n/a	n/a	n/a
Slovakia	+21.8	-21.8	n/a	n/a	n/a	n/a	n/a	n/a
Romania	+251.1	-251.1	n/a	n/a	n/a	n/a	n/a	n/a
Hungary	+58.2	-58.2	n/a	n/a	n/a	n/a	n/a	n/a
Croatia	+23.1	-23.1	n/a	n/a	n/a	n/a	n/a	n/a
Serbia	+7.7	-7.7	n/a	n/a	n/a	n/a	n/a	n/a
<b>Other</b>	<b>+0.0</b>	<b>+0.0</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
<b>Total</b>	<b>+1,603.8</b>	<b>-1,603.8</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>

### Impact of different scenarios on credit loss allowances by geographical segment

in EUR million	Point in time (effect of FLI shifts)		Upside scenario		Baseline scenario		Downside scenario	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
	Dec 20							
<b>Austria</b>	<b>+68.6</b>	<b>+202.3</b>	<b>-11.8</b>	<b>+100.8</b>	<b>-7.5</b>	<b>+66.2</b>	<b>+6.2</b>	<b>-52.6</b>
EBOe & Subs.	+17.8	+39.1	-2.8	+20.6	-2.0	+14.2	+1.7	-10.1
Savings Banks	+42.9	+94.2	-6.2	+43.6	-3.4	+26.7	+3.4	-24.5
Other Austria	+7.8	+69.0	-2.9	+36.7	-2.1	+25.3	+1.1	-18.1
<b>CEE</b>	<b>+97.6</b>	<b>+159.1</b>	<b>+2.4</b>	<b>+64.8</b>	<b>+1.9</b>	<b>+36.3</b>	<b>-2.6</b>	<b>-51.3</b>
Czech Republic	+40.9	+56.3	+1.5	+25.4	+1.0	+17.4	-0.2	-16.3
Slovakia	+12.7	+3.1	+2.8	+1.8	+1.6	+1.0	-3.2	-1.7
Romania	+6.2	+62.1	-3.2	+30.7	-1.5	+14.3	+1.8	-29.3
Hungary	+14.3	+25.6	-0.4	+2.3	-0.2	+1.2	+0.2	-0.9
Croatia	+20.2	+9.6	-1.0	+3.9	-0.5	+2.1	+0.4	-1.8
Serbia	+3.3	+2.5	+2.6	+0.6	+1.5	+0.4	-1.6	-1.2
<b>Other</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>	<b>+0.0</b>
<b>Total</b>	<b>+166.2</b>	<b>+361.4</b>	<b>-9.4</b>	<b>+165.6</b>	<b>-5.6</b>	<b>+102.5</b>	<b>+3.6</b>	<b>-103.9</b>
Dec 19								
<b>Austria</b>	<b>+2.2</b>	<b>+42.2</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
EBOe & Subs.	+1.0	+8.0	n/a	n/a	n/a	n/a	n/a	n/a
Savings Banks	+1.5	+22.8	n/a	n/a	n/a	n/a	n/a	n/a
Other Austria	-0.3	+11.3	n/a	n/a	n/a	n/a	n/a	n/a
<b>CEE</b>	<b>+24.3</b>	<b>+48.5</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
Czech Republic	+1.1	+4.7	n/a	n/a	n/a	n/a	n/a	n/a
Slovakia	-0.3	+2.4	n/a	n/a	n/a	n/a	n/a	n/a
Romania	+4.5	+32.1	n/a	n/a	n/a	n/a	n/a	n/a
Hungary	+5.1	+7.8	n/a	n/a	n/a	n/a	n/a	n/a
Croatia	+11.7	+1.0	n/a	n/a	n/a	n/a	n/a	n/a
Serbia	+2.2	+0.6	n/a	n/a	n/a	n/a	n/a	n/a
<b>Other</b>	<b>+0.0</b>	<b>+0.0</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>
<b>Total</b>	<b>+26.4</b>	<b>+90.7</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>

## Impact of different scenarios on credit risk exposure by industry

in EUR million	Point in time (effect of FLI shifts)		Upside scenario		Baseline scenario		Downside scenario	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
<b>Dec 20</b>								
Agriculture and forestry	+88.3	-88.3	+20.5	-20.5	+13.7	-13.7	-12.6	+12.6
of which significant risk	+0.0	-0.0	+0.0	-0.0	+0.0	-0.0	-0.0	+0.0
Mining	+8.7	-8.7	+6.5	-6.5	+3.6	-3.6	-37.1	+37.1
of which significant risk	+0.1	-0.1	+0.0	+0.0	+0.0	+0.0	-27.0	+27.0
Manufacturing	+1,020.0	-1,020.0	+367.1	-367.1	+265.3	-265.3	-281.0	+281.0
of which significant risk	+236.2	-236.2	+147.4	-147.4	+116.4	-116.4	-164.7	+164.7
Energy and water supply	+84.7	-84.7	+50.6	-50.6	+43.1	-43.1	-16.3	+16.3
of which significant risk	+0.0	+0.0	+0.0	+0.0	+0.0	+0.0	+0.0	+0.0
Construction	+848.6	-848.6	+320.9	-320.9	+228.0	-228.0	-104.4	+104.4
of which significant risk	+0.0	+0.0	+0.0	+0.0	+0.0	+0.0	+0.0	+0.0
Trade	+386.5	-386.5	+110.1	-110.1	+60.4	-60.4	-125.9	+125.9
of which significant risk	+72.0	-72.0	+17.2	-17.2	+9.7	-9.7	-66.0	+66.0
Transport and communication	+201.2	-201.2	+127.5	-127.5	+110.5	-110.5	-74.8	+74.8
of which significant risk	+10.8	-10.8	+6.2	-6.2	+5.4	-5.4	-17.5	+17.5
Hotels and restaurants	+100.9	-100.9	+79.8	-79.8	+29.3	-29.3	-78.6	+78.6
of which significant risk	+100.9	-100.9	+79.8	-79.8	+29.3	-29.3	-78.6	+78.6
Financial and insurance services	+137.3	-137.3	+64.3	-64.3	+56.3	-56.3	-25.3	+25.3
Real estate and housing	+1,715.3	-1,715.3	+959.7	-959.7	+624.1	-624.1	-425.2	+425.2
of which significant risk	+6.1	-6.1	+0.3	-0.3	+0.2	-0.2	-6.9	+6.9
Services	+173.4	-173.4	+34.3	-34.3	+10.8	-10.8	-42.7	+42.7
of which significant risk	+92.6	-92.6	+13.7	-13.7	+1.5	-1.5	-35.9	+35.9
Public administration	+253.8	-253.8	+172.7	-172.7	+171.8	-171.8	-3.0	+3.0
Education, health and art	+117.7	-117.7	+110.4	-110.4	+58.0	-58.0	-65.6	+65.6
of which significant risk	+7.6	-7.6	+6.3	-6.3	+6.2	-6.2	-4.6	+4.6
Households	+745.7	-745.7	+450.4	-450.4	+191.9	-191.9	-289.8	+289.8
Other	+1.4	-1.4	+0.7	-0.7	+0.2	-0.2	-7.7	+7.7
<b>Total</b>	<b>+5,883.6</b>	<b>-5,883.6</b>	<b>+2,875.7</b>	<b>-2,875.7</b>	<b>+1,867.1</b>	<b>-1,867.1</b>	<b>-1,590.0</b>	<b>+1,590.0</b>
<b>Dec 19</b>								
Agriculture and forestry	+15.5	-15.5	n/a	n/a	n/a	n/a	n/a	n/a
Mining	+0.3	-0.3	n/a	n/a	n/a	n/a	n/a	n/a
Manufacturing	+193.7	-193.7	n/a	n/a	n/a	n/a	n/a	n/a
Energy and water supply	+8.9	-8.9	n/a	n/a	n/a	n/a	n/a	n/a
Construction	+122.7	-122.7	n/a	n/a	n/a	n/a	n/a	n/a
Trade	+167.5	-167.5	n/a	n/a	n/a	n/a	n/a	n/a
Transport and communication	+36.4	-36.4	n/a	n/a	n/a	n/a	n/a	n/a
Hotels and restaurants	+29.9	-29.9	n/a	n/a	n/a	n/a	n/a	n/a
Financial and insurance services	+30.9	-30.9	n/a	n/a	n/a	n/a	n/a	n/a
Real estate and housing	+276.8	-276.8	n/a	n/a	n/a	n/a	n/a	n/a
Services	+219.1	-219.1	n/a	n/a	n/a	n/a	n/a	n/a
Public administration	+0.0	-0.0	n/a	n/a	n/a	n/a	n/a	n/a
Education, health and art	+26.5	-26.5	n/a	n/a	n/a	n/a	n/a	n/a
Households	+474.6	-474.6	n/a	n/a	n/a	n/a	n/a	n/a
Other	+1.0	-1.0	n/a	n/a	n/a	n/a	n/a	n/a
<b>Total</b>	<b>+1,603.8</b>	<b>-1,603.8</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>

## Impact of different scenarios on credit loss allowances by industry

in EUR million	Point in time (effect of FLI shifts)		Upside scenario		Baseline scenario		Downside scenario	
	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2	Stage 1	Stage 2
	Dec 20							
Agriculture and forestry	+4.4	+15.9	+0.1	+4.3	+0.0	+2.7	-0.1	-2.1
of which significant risk	+0.1	+0.0	+0.1	+0.0	+0.1	+0.0	-0.1	-0.0
Mining	+0.3	+0.4	-0.0	+0.2	-0.0	+0.1	+0.1	-0.9
of which significant risk	+0.2	+0.1	+0.0	+0.0	+0.0	+0.0	+0.1	-0.7
Manufacturing	+20.9	+65.2	-1.4	+28.7	-1.1	+19.5	+0.9	-16.8
of which significant risk	+11.7	+22.4	-0.5	+11.3	-0.6	+8.5	+0.4	-7.3
Energy and water supply	+5.4	+8.2	-0.3	+4.2	-0.3	+3.1	-0.1	-2.0
of which significant risk	+0.0	+0.0	+0.0	+0.0	+0.0	+0.0	+0.0	+0.0
Construction	+12.6	+29.4	-2.0	+12.2	-1.3	+8.0	+0.7	-5.5
of which significant risk	+0.4	+0.2	+0.0	+0.0	+0.0	+0.0	+0.0	-0.0
Trade	+16.3	+29.7	+0.0	+10.4	+0.1	+6.3	+0.5	-6.9
of which significant risk	+6.2	+10.3	+0.4	+3.5	+0.2	+2.2	+0.5	-3.5
Transport and communication	+8.3	+15.8	-0.3	+9.4	-0.4	+7.2	-0.1	-4.8
of which significant risk	+2.8	+3.4	+0.2	+1.8	+0.1	+1.2	-0.1	-1.2
Hotels and restaurants	+9.7	+15.7	-0.4	+7.6	-0.0	+4.3	+0.8	-6.2
of which significant risk	+9.6	+15.7	-0.4	+7.6	-0.0	+4.3	+0.8	-6.2
Financial and insurance services	+5.8	+8.5	-0.2	+4.8	-0.2	+3.3	+0.1	-2.3
Real estate and housing	+24.1	+46.0	-4.3	+25.0	-2.8	+17.3	+2.0	-12.3
of which significant risk	+0.1	+0.2	+0.0	+0.2	+0.0	+0.1	+0.1	-0.3
Services	+7.2	+15.0	-0.0	+5.0	+0.1	+2.8	+0.2	-3.2
of which significant risk	+4.1	+8.2	-0.0	+3.0	+0.0	+1.7	+0.3	-2.2
Public administration	+2.7	+0.3	-0.0	+0.3	-0.0	+0.3	+0.0	-0.1
Education, health and art	+18.8	+22.2	+0.4	+12.9	+0.4	+8.2	-0.4	-6.9
of which significant risk	+2.2	+2.4	+0.0	+1.3	-0.0	+1.0	+0.0	-0.6
Households	+29.5	+88.1	-1.1	+40.4	-0.1	+19.2	-1.1	-33.4
Other	+0.2	+0.9	+0.0	+0.3	+0.0	+0.1	+0.0	-0.5
<b>Total</b>	<b>+166.2</b>	<b>+361.4</b>	<b>-9.4</b>	<b>+165.6</b>	<b>-5.6</b>	<b>+102.5</b>	<b>+3.6</b>	<b>-103.9</b>
<b>Dec 19</b>								
Agriculture and forestry	+0.9	+1.1	n/a	n/a	n/a	n/a	n/a	n/a
Mining	+0.1	+0.1	n/a	n/a	n/a	n/a	n/a	n/a
Manufacturing	+1.8	+8.6	n/a	n/a	n/a	n/a	n/a	n/a
Energy and water supply	+1.1	+0.7	n/a	n/a	n/a	n/a	n/a	n/a
Construction	+5.3	+3.4	n/a	n/a	n/a	n/a	n/a	n/a
Trade	+1.2	+7.1	n/a	n/a	n/a	n/a	n/a	n/a
Transport and communication	+1.0	+2.0	n/a	n/a	n/a	n/a	n/a	n/a
Hotels and restaurants	+1.1	+2.3	n/a	n/a	n/a	n/a	n/a	n/a
Financial and insurance services	+0.9	+1.2	n/a	n/a	n/a	n/a	n/a	n/a
Real estate and housing	+1.8	+8.9	n/a	n/a	n/a	n/a	n/a	n/a
Services	+0.3	+5.5	n/a	n/a	n/a	n/a	n/a	n/a
Public administration	+0.0	+0.0	n/a	n/a	n/a	n/a	n/a	n/a
Education, health and art	+0.9	+1.5	n/a	n/a	n/a	n/a	n/a	n/a
Households	+10.0	+48.3	n/a	n/a	n/a	n/a	n/a	n/a
Other	-0.0	+0.0	n/a	n/a	n/a	n/a	n/a	n/a
<b>Total</b>	<b>+26.4</b>	<b>+90.7</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>	<b>n/a</b>

## Composition of credit loss allowances

in EUR million	Dec 19	Dec 20
Credit loss allowances	-3,209	-4,047
Credit loss allowances for loan commitments and financial guarantees	-293	-399
Provisions for other commitments	-17	-76
<b>Total</b>	<b>-3,518</b>	<b>-4,522</b>

Credit loss allowances are computed based on IFRS 9 requirements, while provisions for other commitments are subject to IAS 37.

## Restructuring, renegotiation and forbearance

Restructuring means contractual modification of any of the customer's loan repayment conditions including tenor, interest rate, fees, principal amount due or a combination thereof. Restructuring can be business restructuring (in the retail segment), commercial renegotiation (in the corporate segment), or forbearance (e.g. concession due to financial difficulties) in line with EBA requirements in both segments.

### Restructuring and renegotiation

Restructuring as business restructuring in the retail segment or as commercial renegotiation in the corporate segment is a potentially effective customer retention tool involving, for example, re-pricing or the offering of an additional loan or both in order to maintain the business relationship.

### Forbearance

The definition of 'forbearance' is included in Regulation (EU) 2015/227. A restructuring is considered 'forbearance' if it entails a concession towards a customer facing or about to face financial difficulties in meeting their contractual financial commitments. A borrower is in financial difficulties if any of the following conditions are met:

- \_ the customer was more than 30 days past due in the past 3 months;
- \_ the customer would be 30 days past due or more without receiving forbearance;
- \_ the customer is in default;
- \_ the customer would default without receiving forbearance.

Additional criteria for non-retail segment:

- \_ early warning signals for this customer identified;
- \_ customer has deteriorated financial figures, which led to decline of the rating grade;
- \_ customer has increased probability of default.

Forborne exposure is assessed at loan contract level and means only the exposure to which forbearance measures have been extended and excludes any other exposure the customer may have, as long as no forbearance was extended to these.

Concession means that any of the following conditions are met:

- \_ modification/refinancing of the contract would not have been granted, had the customer not been in financial difficulty;
- \_ there is a difference in favour of the customer between the modified/refinanced terms of the contract and the previous terms of the contract;
- \_ the modified/refinanced contract includes more favourable terms than other customers with a similar risk profile would have obtained from the same institution;
- \_ the contract modification involves total or partial cancellation of the debt by (partial) write-off;
- \_ activation of embedded forbearance clause of the contract;
- \_ any waiver of a material financial or non-financial covenant.

Forbearance can be initiated by the bank or by the customer (on account of loss of employment, illness etc.). Components of forbearance can be instalment reduction, tenor extension, interest reduction or forgiveness, principal reduction or forgiveness, revolving exposure change to instalment and/or others.

Forbearance measures are divided and reported as:

- \_ performing forbearance (incl. performing forbearance under probation that was upgraded from non-performing forbearance);
- \_ non-performing forbearance (incl. defaulted forbearance; since 10/2019 the definition of non-performing status is aligned with default).

Forborne exposures are considered performing when:

- \_ the exposure did not have non-performing status at the time the extension of or application for forbearance was approved;
- \_ granting the forbearance has not led to classifying the exposure as non-performing/default.

Performing forborne exposures become non-performing when one of the following forbearance classifications is fulfilled during the monitoring period of a minimum two years:

- \_ an additional forbearance measure is extended;
- \_ the customer becomes more than 30 days past due on forborne exposure and in the past the customer was in the non-performing forbearance category;
- \_ the customer meets any of the default event criteria defined in the default definition;
- \_ for corporate customers, when a final restructuring agreement cannot be concluded within 18 months after the first forbearance measure.

The performing forbearance classification can be discontinued and the account can become a non-forborne account when all the following conditions are met:

- \_ a minimum of two years has passed from the date of classifying the exposure as performing forbearance (probation period);
- \_ under the forborne payment plan, at least 50% of the original (pre-forbearance) instalment has been regularly repaid (significant repayment) at least during half of the probation period (in the case of retail customers);
- \_ regular repayments in a significant amount during at least half of the probation period have been made (in the case of non-retail customers);

- \_ significant repayment includes amount previously past-due (if any) or written-off (if no-past due amounts) for both segments retail and non-retail;
- \_ none of the exposure of the customer is more than 30 days past due at the end of the probation period.

The non-performing forbearance classification can be discontinued and reclassified as performing under probation when all the following conditions are met:

- \_ one year has passed from the date of classifying the exposure as non-performing forbearance or from the latest of the following events:
  - \_ the moment of extending the restructuring measure;
  - \_ the end of the grace period included in the restructuring agreement;
  - \_ the moment when the exposure has been classified as defaulted.
- \_ the forbearance has not led the exposure to be classified as non-performing;
- \_ the customer is not classified as defaulted according to the definition of default;
- \_ retail customers: the customer has demonstrated the ability to comply with the post-forbearance conditions by either of the following:
  - \_ the customer has never been more than 30 days past due during the 12 months prior to the reclassification and there is no delinquent amount;
  - \_ the customer has repaid the full past due amount or the written-off amount (if there was any).
- \_ corporate customers: significant amount has been paid in regular repayments, analysis of financial development that leaves no concern about future compliance with post-forbearance terms and conditions. Furthermore, the customer has never been more than 30 days past due during the 12 months prior to the reclassification and there is no delinquent amount.

The largest part of the forbearance measures is set and monitored within the responsibility of the local workout units according to the internal regulations and standards for the workout involvement. Forbearance measures are defined as qualitative trigger events in the SICR concept according to the internal regulations of Erste Group.

#### **Default definition**

Since October 2019 Erste Group has implemented the new definition of default, based on regulatory joint decision, in all entities using IRB approach to comply with the EBA ‘Guidelines on the application of the definition of default under Art.178 of Regulation (EU) No 575/2013’ and ‘Commission Delegated Regulation (EU) 2018/171 of 19 October 2017 on supplementing Regulation (EU) No 575/2013 of the European Parliament and of the Council with regard to regulatory technical standards for the materiality threshold for credit obligations past due’. The impact of the modified default definition is immaterial. Erste Group follows the two-step approach of the European Central Bank which requires the adjustment of the risk parameters and recalibration of rating systems as a second step afterwards.

Entities with standardized approach have to implement the new Group Forbearance, Non-performing and Default Definition Policy latest by end of 2020. The group requirements stipulated in the Group policy cover the EBA requirements given in the Guidelines on the application of default definition (EBA GL 2016-07). Deviations to the group requirements are allowed only if are triggered by local regulatory requirements.

The definitions of non-performing and default are aligned within Erste Group.

The materiality of 90 days past due credit obligation is applied for on-balance exposure at client level and assessed daily against the group-wide defined materiality threshold (except the local regulator has defined different thresholds) for the:

- \_ retail exposure: as an absolute limit on client level of 100 EUR and relative 1% on client level;
- \_ non-retail exposure: as an absolute limit on client level of 500 EUR and relative 1% on client level.

Changes in the treatment of forbearance and default due to the Covid-19 pandemic are described in the previous chapter ‘Covid-19’.

## Credit risk exposure, forbearance exposure and credit loss allowances

in EUR million	Loans and advances	Debt securities	Other positions	Loan commitments	Total
<b>Dec 20</b>					
<b>Gross exposure</b>	<b>191,523</b>	<b>39,751</b>	<b>19,774</b>	<b>35,650</b>	<b>286,699</b>
thereof gross forborne exposure	3,572	3	0	151	3,726
Performing exposure	186,989	39,747	19,608	35,514	281,858
thereof performing forborne exposure	2,324	0	0	83	2,407
Credit loss allowances for performing exposure	-1,554	-39	-158	-173	-1,923
thereof credit loss allowances for performing forborne exposure	-90	0	0	-3	-93
Non-performing exposure	4,534	4	166	137	4,841
thereof non-performing forborne exposure	1,248	3	0	68	1,319
Credit loss allowances for non-performing exposure	-2,452	-2	-97	-48	-2,598
thereof credit loss allowances for non-performing forborne exposure	-617	-1	0	-10	-629
<b>Dec 19</b>					
<b>Gross exposure</b>	<b>186,507</b>	<b>37,699</b>	<b>18,347</b>	<b>31,225</b>	<b>273,778</b>
thereof gross forborne exposure	2,213	3	0	96	2,313
Performing exposure	182,363	37,695	18,147	31,110	269,316
thereof performing forborne exposure	910	0	0	30	939
Credit loss allowances for performing exposure	-869	-23	-72	-79	-1,042
thereof credit loss allowances for performing forborne exposure	-33	0	0	-4	-37
Non-performing exposure	4,144	4	200	115	4,463
thereof non-performing forborne exposure	1,303	3	0	67	1,373
Credit loss allowances for non-performing exposure	-2,315	-2	-128	-32	-2,476
thereof credit loss allowances for non-performing forborne exposure	-662	-2	0	-11	-675

## Types of forbearance exposure

in EUR million	Gross forborne exposure	Modification in terms and conditions	Refinancing
<b>Dec 20</b>			
Loans and advances	3,572	3,335	237
Debt securities	3	3	0
Loan commitments	151	126	25
<b>Total</b>	<b>3,726</b>	<b>3,464</b>	<b>262</b>
<b>Dec 19</b>			
Loans and advances	2,213	1,933	280
Debt securities	3	3	0
Loan commitments	96	82	14
<b>Total</b>	<b>2,313</b>	<b>2,019</b>	<b>294</b>

Loans and advances also include lease, trade and other receivables.

## Collateral

### Recognition of credit collateral

Collateral Management is integrated in Underwriting Processes department of Credit Risk Portfolio division. The Group Collateral Management Policy Part 1 Credit Collateral defines, among other things, uniform valuation standards for credit collateral across the entire group. It ensures that the credit risk decision processes are standardised with respect to accepted collateral values.

All collateral types acceptable within the group are contained in the Group Collateral Catalogue. Locally permitted collateral is defined by the respective bank in accordance with applicable national legal provisions. The valuation and revaluation of collateral is done according to the principles defined in the Group Collateral Catalogue broken down by collateral type and based on the internal work instructions in accordance with the individual supervisory requirements. Whether a type of collateral or a specific collateral asset is accepted for credit risk mitigation is decided by Enterprise-wide Risk Management after determining if the applicable regulatory requirements are met. Credit underwriting monitors adherence to the standard work processes stipulated for assigning the acceptable collateral assets to the categories available.

### Main types of credit collateral

The following types of credit collateral are accepted:

- \_ real estate: residential and commercial real estate;
- \_ financial collateral: securities, cash deposits and life insurance policies;
- \_ guarantees: given by sovereigns, public sector entities, financial institutes, companies and private individuals. All guarantors must have a minimum credit rating, which is reviewed annually;
- \_ movables: equipment, investment goods, machinery and motor vehicles;
- \_ claims and rights: trade account receivables, leasehold rights and shares in a company's capital.

### **Collateral valuation and management**

Collateral valuation is based on current market prices while taking into account an amount that can be recovered within a reasonable period. The valuation processes are defined and their IT-supported technical application is performed by Collateral Management at group level and by authorised staff in each country with the assistance of software applications. The allocated collateral values are capped by the amount of the secured transaction. Therefore, imputed excess collateral values are not possible. Only independent appraisers not involved in the lending decision process are permitted to conduct real estate valuations, and the valuation methods to be applied are defined by the bank. For quality assurance purposes, the real estate evaluation mechanism and real estate valuations are validated on an ongoing basis.

The methods and discounts used for valuations are based on empirical data representing past experience of the workout departments and on the collected data on recoveries from realising collateral. The valuation discounts are adjusted regularly – at least once a year – to reflect current recoveries.

The revaluation of collateral is done periodically and is automated as far as possible. In the case of external data sources, the appropriate interfaces are used. The maximum periods for the revaluation of individual collateral assets are predefined and compliance is monitored by risk management using software applications. Apart from periodic revaluations, collateral is assessed when information becomes available that indicates a decrease in the value of the collateral for exceptional reasons.

Concentration risks resulting from credit risk mitigation techniques may affect a single customer, but also a portfolio defined by region, industry, or type of collateral. Erste Group is a retail bank, and, due to its customer structure and the markets in which it operates, it does not have any concentrations with respect to collateral from customers. All guarantee liabilities and loans of a corporate guarantee provider are taken into consideration in the credit application process in order to prevent possible concentrations. Guarantees provided by sovereigns, a public sector entity or financial institutions have to lie within the approved limit of the guarantor. Concerning other areas of a potentially detrimental correlation of risks, the collateral portfolios are analysed using statistical evaluations for, among other things, regional or industry-specific concentrations within the scope of portfolio monitoring. The response to those risks identified includes, above all, the adjustment of volume targets, setting of corresponding limits and modification of the staff's discretionary limits for lending.

Collateral obtained in foreclosure proceedings is made available for sale in an orderly fashion, with the proceeds used to reduce or repay the outstanding claim. Generally, Erste Group does not occupy repossessed properties for its own business use. The main part of assets taken onto its own books is commercial land and buildings. In addition, residential real estate properties and transport vehicles are taken into Erste Group's possession. As of 31 December 2020, the carrying value of these assets obtained during the reporting period amounted to EUR 15 million (2019: EUR 9 million).

### **Treasury collateral**

The department Trading Book Risk Management is responsible for treasury collateral. The Group Collateral Management Policy Part 2 defines, among other things, uniform valuation standards for treasury collateral across the entire group.

Under the framework of treasury collateral, netting agreements (international framework agreements for derivatives of the International Swap and Derivatives Association (ISDA), Austrian or German framework agreements, framework agreements for securities lending transactions and repurchase deals) as well as collateral agreements (e.g. ISDA Credit Support Annex) are used for reducing the credit risk from derivatives.

Netting agreements make it possible to net all amounts due or payable for each individual transaction under a framework agreement in the case of a credit default, with the result that only the net receivables vis-à-vis the business partner are of relevance for credit risk. Within the scope of these collateral agreements, the portfolio with the respective counterparty is revalued periodically, usually daily, and in case of insufficient coverage additional collateral is requested. The policy restrictions on collateral types ensure that collateral received predominantly consists of cash or securities of investment grade quality. In the case of securities used as collateral, an additional valuation discount (haircut) depending on credit quality and residual maturity is applied.

The following table compares the credit risk exposure broken down by business segments to the allocated collateral. The amount of allocated collateral corresponds to the accepted value after internal haircuts capped by the exposure amount.

## Credit risk exposure by business segment and collateral

in EUR million	Total credit risk exposure	Collateral total	Collateralised by			Credit risk exposure net of collateral
			Guarantees	Real estate	Other	
<b>Dec 20</b>						
Retail	69,833	41,249	2,044	36,602	2,603	28,583
Corporates	82,936	30,826	5,788	19,980	5,058	52,110
Group Markets	17,131	4,648	2,206	20	2,422	12,483
ALM & LCC	44,925	17,099	1,084	1	16,013	27,826
Savings Banks	71,249	33,601	2,223	28,361	3,017	37,648
GCC	625	37	0	8	29	587
<b>Total</b>	<b>286,699</b>	<b>127,461</b>	<b>13,346</b>	<b>84,973</b>	<b>29,142</b>	<b>159,238</b>
<b>Dec 19</b>						
Retail	68,579	39,853	1,568	35,357	2,928	28,725
Corporates	77,841	27,408	4,459	17,738	5,211	50,433
Group Markets	18,444	7,408	1,719	11	5,678	11,036
ALM & LCC	41,842	16,392	1,322	31	15,038	25,450
Savings Banks	66,786	31,117	1,529	26,343	3,244	35,669
GCC	287	30	0	6	23	257
<b>Total</b>	<b>273,778</b>	<b>122,208</b>	<b>10,597</b>	<b>79,488</b>	<b>32,123</b>	<b>151,570</b>

## Credit risk exposure by financial instrument and collateral

in EUR million	Total credit risk exposure	Collateral total	Collateralised by			Credit risk exposure net of collateral	IFRS 9 impairment relevant		
			Guarantees	Real estate	Other		Neither past due nor credit impaired	Past due but not credit impaired	Credit impaired
<b>Dec 20</b>									
Cash and cash balances - demand deposits to credit institutions	1,140	49	0	0	49	1,091	1,114	25	0
Debt instruments held for trading	6,322	1,203	205	1	997	5,119	0	0	0
Non-trading debt instruments at FVPL	2,736	630	448	174	8	2,106	0	0	0
Debt instruments at FVOCI	8,109	781	781	0	0	7,328	8,109	0	0
Debt instruments at AC	214,790	116,305	10,154	81,555	24,596	98,486	208,472	2,058	4,260
Debt securities	29,594	1,167	1,165	0	3	28,427	29,591	0	3
Loans and advances to banks	21,469	18,964	1,258	0	17,706	2,505	21,469	0	0
Loans and advances to customers	163,727	96,173	7,731	81,554	6,888	67,553	157,411	2,058	4,257
Trade and other receivables	1,405	20	2	1	16	1,385	881	463	61
Finance lease receivables	4,235	2,355	56	251	2,047	1,880	3,878	155	201
Debt instruments held for sale in disposal groups	0	0	0	0	0	0	0	0	0
Positive fair value of hedge accounting derivatives	205	59	0	0	59	146	0	0	0
Off-balance sheet exposures	47,758	6,061	1,700	2,991	1,370	41,697	41,808	36	232
thereof other commitments	5,682	843	304	103	436	4,839	0	0	0
<b>Total</b>	<b>286,699</b>	<b>127,461</b>	<b>13,346</b>	<b>84,973</b>	<b>29,142</b>	<b>159,238</b>	<b>264,262</b>	<b>2,738</b>	<b>4,754</b>
<b>Dec 19</b>									
Cash and cash balances - demand deposits to credit institutions	1,196	189	0	0	189	1,007	1,139	56	0
Debt instruments held for trading	5,694	1,022	153	1	868	4,672	0	0	0
Non-trading debt instruments at FVPL	2,818	437	289	136	12	2,381	0	0	0
Debt instruments at FVOCI	8,590	925	925	0	0	7,664	8,587	3	0
Debt instruments at AC	207,150	112,644	8,310	76,360	27,973	94,507	200,902	2,486	3,762
Debt securities	26,774	1,144	1,141	0	3	25,631	26,771	0	4
Loans and advances to banks	23,063	20,811	822	0	19,990	2,252	23,064	0	2
Loans and advances to customers	157,312	90,689	6,348	76,360	7,981	66,624	151,067	2,486	3,757
Trade and other receivables	1,480	6	2	1	3	1,473	1,317	85	78
Finance lease receivables	4,169	2,322	57	350	1,915	1,847	3,763	122	284
Debt instruments held for sale in disposal groups	0	0	0	0	0	0	0	0	0
Positive fair value of hedge accounting derivatives	130	0	0	0	0	130	0	0	0
Off-balance sheet exposures	42,552	4,662	861	2,640	1,162	37,889	38,077	35	302
thereof other commitments	4,137	314	21	71	222	3,823	0	0	0
<b>Total</b>	<b>273,778</b>	<b>122,208</b>	<b>10,597</b>	<b>79,488</b>	<b>32,123</b>	<b>151,570</b>	<b>253,786</b>	<b>2,787</b>	<b>4,426</b>

The collateral attributable to exposures that are credit-impaired at 31 December 2020 amounts to EUR 2,013 million (2019: 1,881 million).

## Loans and advances to customers

The tables on the following pages present the structure of the customer loan book, excluding loans to central banks and credit institutions broken down by different categories. Loans and advances to customers comprise:

- \_ loans to customers at FVPL;
- \_ loans and advances to customers at AC;
- \_ finance lease receivables;
- \_ trade and other receivables.

The presentation is by gross carrying amount excluding loan loss allowances and collateral.

## Loans and advances to customers by business segment and risk category

in EUR million	Low risk	Management attention	Substandard	Non-performing	Total
<b>Dec 20</b>					
Retail	52,511	5,013	2,007	1,495	61,025
Corporates	44,961	8,735	2,247	1,624	57,567
Group Markets	565	10	1	1	577
ALM & LCC	65	50	124	4	243
Savings Banks	41,535	6,449	1,016	1,394	50,393
GCC	23	17	158	17	215
<b>Total</b>	<b>139,660</b>	<b>20,275</b>	<b>5,552</b>	<b>4,534</b>	<b>170,020</b>
<b>Dec 19</b>					
Retail	50,297	5,385	2,277	1,454	59,413
Corporates	46,518	5,308	1,759	1,266	54,851
Group Markets	896	33	5	0	934
ALM & LCC	199	15	77	59	351
Savings Banks	39,959	5,319	1,196	1,349	47,823
GCC	24	7	2	13	46
<b>Total</b>	<b>137,892</b>	<b>16,066</b>	<b>5,317</b>	<b>4,142</b>	<b>163,417</b>

## Loans and advances to customers by geographical segment and risk category

in EUR million	Low risk	Management attention	Substandard	Non-performing	Total
<b>Dec 20</b>					
<b>Austria</b>	<b>86,658</b>	<b>10,610</b>	<b>1,708</b>	<b>2,401</b>	<b>101,376</b>
EBOe & Subs.	31,623	2,928	504	578	35,634
Savings Banks	41,535	6,449	1,016	1,394	50,393
Other Austria	13,500	1,233	188	428	15,349
<b>CEE</b>	<b>52,956</b>	<b>9,645</b>	<b>3,687</b>	<b>2,116</b>	<b>68,404</b>
Czech Republic	22,899	4,771	1,275	651	29,597
Slovakia	12,481	1,227	1,216	364	15,289
Romania	7,317	1,231	349	419	9,316
Hungary	3,512	851	433	151	4,947
Croatia	5,465	1,237	303	506	7,511
Serbia	1,281	327	110	25	1,744
<b>Other</b>	<b>46</b>	<b>20</b>	<b>158</b>	<b>17</b>	<b>240</b>
<b>Total</b>	<b>139,660</b>	<b>20,275</b>	<b>5,552</b>	<b>4,534</b>	<b>170,020</b>
<b>Dec 19</b>					
<b>Austria</b>	<b>85,578</b>	<b>7,958</b>	<b>1,912</b>	<b>2,191</b>	<b>97,639</b>
EBOe & Subs.	31,302	2,303	540	500	34,645
Savings Banks	39,959	5,319	1,196	1,349	47,823
Other Austria	14,317	337	177	341	15,172
<b>CEE</b>	<b>52,268</b>	<b>8,101</b>	<b>3,403</b>	<b>1,938</b>	<b>65,709</b>
Czech Republic	23,703	3,909	1,057	519	29,188
Slovakia	11,540	1,175	1,296	426	14,437
Romania	6,890	1,073	448	359	8,771
Hungary	3,534	866	307	124	4,831
Croatia	5,451	817	242	489	6,999
Serbia	1,149	261	52	20	1,483
<b>Other</b>	<b>46</b>	<b>7</b>	<b>2</b>	<b>13</b>	<b>69</b>
<b>Total</b>	<b>137,892</b>	<b>16,066</b>	<b>5,317</b>	<b>4,142</b>	<b>163,417</b>

In the following tables, the non-performing loans and advances to customers divided by reporting segment are contrasted with allowances for customer loans (all allowances for loans and advances to customers within the scope of IFRS 9) and the collateral for non-performing loans (NPL). The NPL ratio, the NPL coverage ratio (excluding collateral), and the NPL collateralisation ratio are also included.

### Non-performing loans and advances to customers by business segment and coverage by loan loss allowances and collateral

in EUR million	Non-performing		Customer loans		Loan loss allowances	Collateral for NPL		NPL ratio		NPL coverage ratio	NPL collateralisation ratio	
	Total	AC	Total	AC	AC	Total	AC	Total	AC	AC	Total	AC
<b>Dec 20</b>												
Retail	1,495	1,494	61,025	60,452	-1,466	599	599	2.4%	2.5%	98.2%	40.1%	40.1%
Corporates	1,624	1,614	57,567	57,466	-1,530	631	630	2.8%	2.8%	94.8%	38.9%	39.1%
Group Markets	1	1	577	577	-3	0	0	0.1%	0.1%	378.4%	0.0%	0.0%
ALM & LCC	4	4	243	243	-11	0	0	1.6%	1.6%	278.6%	1.8%	1.8%
Savings Banks	1,394	1,391	50,393	50,383	-976	732	729	2.8%	2.8%	70.2%	52.5%	52.4%
GCC	17	15	215	211	-16	8	6	7.8%	6.9%	111.4%	47.3%	39.4%
<b>Total</b>	<b>4,534</b>	<b>4,518</b>	<b>170,020</b>	<b>169,333</b>	<b>-4,002</b>	<b>1,970</b>	<b>1,964</b>	<b>2.7%</b>	<b>2.7%</b>	<b>88.6%</b>	<b>43.5%</b>	<b>43.5%</b>
<b>Dec 19</b>												
Retail	1,454	1,452	59,413	59,073	-1,202	617	616	2.4%	2.5%	82.8%	42.4%	42.4%
Corporates	1,266	1,247	54,851	54,719	-1,069	481	481	2.3%	2.3%	85.7%	38.0%	38.5%
Group Markets	0	0	934	934	-2	0	0	0.0%	0.0%	>500.0%	0.0%	0.0%
ALM & LCC	59	59	351	351	-26	48	48	16.9%	16.9%	44.0%	81.5%	81.5%
Savings Banks	1,349	1,347	47,823	47,814	-861	695	693	2.8%	2.8%	63.9%	51.5%	51.5%
GCC	13	11	46	43	-13	5	3	28.4%	25.6%	115.3%	40.4%	29.5%
<b>Total</b>	<b>4,142</b>	<b>4,117</b>	<b>163,417</b>	<b>162,934</b>	<b>-3,174</b>	<b>1,847</b>	<b>1,842</b>	<b>2.5%</b>	<b>2.5%</b>	<b>77.1%</b>	<b>44.6%</b>	<b>44.7%</b>

Total gross customer loans, total non-performing loans, and total collateral include both AC and FVPL portfolios.

### Loans and advances to customers and coverage by loan loss allowances by business segment and IFRS 9 treatment

in EUR million	Loans to customers					Loan loss allowances				Coverage ratio			
	Stage 1	Stage 2	Stage 3	POCI	Not subject to IFRS 9 impairment	Stage 1	Stage 2	Stage 3	POCI	Stage 2	Stage 3	POCI	
<b>Dec 20</b>													
Retail	51,256	7,638	1,443	115	573	-129	-455	-849	-34	6.0%	58.8%	29.4%	
Corporates	42,700	13,097	1,466	203	100	-135	-443	-865	-88	3.4%	59.0%	43.2%	
Group Markets	532	44	1	0	0	-1	-2	0	0	4.5%	5.3%	100.0%	
ALM & LCC	213	26	4	0	0	-1	-6	-4	0	21.7%	115.2%	0.0%	
Savings Banks	38,616	10,355	1,363	49	10	-93	-287	-592	-4	2.8%	43.5%	7.6%	
GCC	26	169	17	0	4	0	0	-16	0	0.1%	93.7%	0.0%	
<b>Total</b>	<b>133,343</b>	<b>31,329</b>	<b>4,293</b>	<b>368</b>	<b>687</b>	<b>-358</b>	<b>-1,193</b>	<b>-2,326</b>	<b>-125</b>	<b>3.8%</b>	<b>54.2%</b>	<b>34.1%</b>	
<b>Dec 19</b>													
Retail	53,491	4,067	1,379	136	340	-116	-214	-827	-44	5.3%	60.0%	32.8%	
Corporates	49,049	4,371	1,066	233	132	-137	-157	-682	-93	3.6%	64.0%	40.1%	
Group Markets	888	46	0	0	0	-1	-1	0	0	3.1%	98.7%	100.0%	
ALM & LCC	274	17	59	0	0	-1	-5	-20	0	29.9%	34.5%	0.0%	
Savings Banks	41,373	5,074	1,320	46	9	-86	-143	-629	-3	2.8%	47.7%	5.5%	
GCC	27	3	13	0	3	0	0	-13	0	0.1%	96.6%	0.0%	
<b>Total</b>	<b>145,104</b>	<b>13,578</b>	<b>3,837</b>	<b>415</b>	<b>483</b>	<b>-341</b>	<b>-520</b>	<b>-2,172</b>	<b>-140</b>	<b>3.8%</b>	<b>56.6%</b>	<b>33.9%</b>	

Stage 1 and Stage 2 comprise not credit impaired loans and advances while Stage 3 includes credit impaired loans and advances. POCI (purchased or originated credit impaired) consists of loans already credit impaired when purchased or originated.

The defaulted part of POCI loans amounted to EUR 226 million (2019: 281 million), the non-defaulted part to EUR 142 million (2019: 134 million).

## Non-performing loans and advances to customers by geographical segment and coverage by loan loss allowances and collateral

in EUR million	Non-performing		Customer loans		Loan loss allowances	Collateral for NPL		NPL ratio		NPL coverage ratio	NPL collateralisation ratio	
	Total	AC	Total	AC	AC	Total	AC	Total	AC	AC	Total	AC
<b>Dec 20</b>												
<b>Austria</b>	<b>2,401</b>	<b>2,388</b>	<b>101,376</b>	<b>101,267</b>	<b>-1,670</b>	<b>1,182</b>	<b>1,179</b>	<b>2.4%</b>	<b>2.4%</b>	<b>69.9%</b>	<b>49.2%</b>	<b>49.4%</b>
EBOe & Subs.	578	578	35,634	35,622	-367	318	318	1.6%	1.6%	63.4%	54.9%	54.9%
Savings Banks	1,394	1,391	50,393	50,383	-976	732	729	2.8%	2.8%	70.2%	52.5%	52.4%
Other Austria	428	419	15,349	15,262	-327	132	132	2.8%	2.7%	78.1%	30.9%	31.5%
<b>CEE</b>	<b>2,116</b>	<b>2,115</b>	<b>68,404</b>	<b>67,829</b>	<b>-2,317</b>	<b>780</b>	<b>779</b>	<b>3.1%</b>	<b>3.1%</b>	<b>109.5%</b>	<b>36.9%</b>	<b>36.8%</b>
Czech Republic	651	651	29,597	29,596	-750	178	178	2.2%	2.2%	115.1%	27.3%	27.3%
Slovakia	364	364	15,289	15,289	-391	145	145	2.4%	2.4%	107.4%	39.8%	39.8%
Romania	419	418	9,316	9,316	-512	154	154	4.5%	4.5%	122.5%	36.7%	36.7%
Hungary	151	150	4,947	4,374	-167	90	89	3.0%	3.4%	111.4%	59.8%	59.6%
Croatia	506	506	7,511	7,511	-454	210	210	6.7%	6.7%	89.7%	41.5%	41.5%
Serbia	25	25	1,744	1,744	-43	4	4	1.5%	1.5%	168.2%	14.1%	14.1%
<b>Other</b>	<b>17</b>	<b>15</b>	<b>240</b>	<b>237</b>	<b>-16</b>	<b>8</b>	<b>6</b>	<b>7.0%</b>	<b>6.1%</b>	<b>111.4%</b>	<b>47.3%</b>	<b>39.4%</b>
<b>Total</b>	<b>4,534</b>	<b>4,518</b>	<b>170,020</b>	<b>169,333</b>	<b>-4,002</b>	<b>1,970</b>	<b>1,964</b>	<b>2.7%</b>	<b>2.7%</b>	<b>88.6%</b>	<b>43.5%</b>	<b>43.5%</b>
<b>Dec 19</b>												
<b>Austria</b>	<b>2,191</b>	<b>2,171</b>	<b>97,639</b>	<b>97,530</b>	<b>-1,367</b>	<b>1,128</b>	<b>1,126</b>	<b>2.2%</b>	<b>2.2%</b>	<b>63.0%</b>	<b>51.5%</b>	<b>51.9%</b>
EBOe & Subs.	500	500	34,645	34,633	-290	286	286	1.4%	1.4%	58.0%	57.2%	57.3%
Savings Banks	1,349	1,347	47,823	47,814	-861	695	693	2.8%	2.8%	63.9%	51.5%	51.5%
Other Austria	341	323	15,172	15,084	-216	147	147	2.2%	2.1%	66.8%	43.0%	45.3%
<b>CEE</b>	<b>1,938</b>	<b>1,935</b>	<b>65,709</b>	<b>65,338</b>	<b>-1,794</b>	<b>713</b>	<b>712</b>	<b>2.9%</b>	<b>3.0%</b>	<b>92.7%</b>	<b>36.8%</b>	<b>36.8%</b>
Czech Republic	519	519	29,188	29,157	-500	124	124	1.8%	1.8%	96.3%	24.0%	24.0%
Slovakia	426	426	14,437	14,437	-344	169	169	3.0%	3.0%	80.8%	39.7%	39.7%
Romania	359	359	8,771	8,770	-417	138	138	4.1%	4.1%	116.3%	38.5%	38.5%
Hungary	124	122	4,831	4,491	-115	74	73	2.6%	2.7%	93.8%	59.8%	59.8%
Croatia	489	489	6,999	6,999	-390	203	203	7.0%	7.0%	79.7%	41.4%	41.4%
Serbia	20	20	1,482	1,482	-29	5	5	1.4%	1.4%	140.3%	22.9%	22.9%
<b>Other</b>	<b>13</b>	<b>11</b>	<b>69</b>	<b>66</b>	<b>-13</b>	<b>5</b>	<b>3</b>	<b>19.0%</b>	<b>16.8%</b>	<b>115.5%</b>	<b>40.4%</b>	<b>29.5%</b>
<b>Total</b>	<b>4,142</b>	<b>4,117</b>	<b>163,417</b>	<b>162,934</b>	<b>-3,174</b>	<b>1,847</b>	<b>1,842</b>	<b>2.5%</b>	<b>2.5%</b>	<b>77.1%</b>	<b>44.6%</b>	<b>44.7%</b>

Total gross customer loans, total non-performing loans, and total collateral include both AC and FVPL portfolios.

The NPL ratio of loans and advances to customers is calculated by dividing the gross carrying amount of non-performing loans and advances to customers by the total gross carrying amount of loans and advances to customers. Consequently, it differs from the NPE ratio in section 'Credit risk exposure'. Collaterals for non-performing loans mainly consist of real estates.

The NPL coverage ratio is calculated by dividing total loss allowances by the gross carrying amount of the non-performing loans and advances to customers. Collateral is not considered.

**Loans and advances to customers  
and coverage by loan loss allowances by geographical segment and IFRS 9 treatment**

in EUR million	Loans to customers					Loan loss allowances				Coverage ratio			
	Stage 1	Stage 2	Stage 3	POCI	Not subject to IFRS 9 impairment	Stage 1	Stage 2	Stage 3	POCI	Stage 2	Stage 3	POCI	
<b>Dec 20</b>													
<b>Austria</b>	<b>78,106</b>	<b>20,748</b>	<b>2,341</b>	<b>71</b>	<b>109</b>	<b>-139</b>	<b>-514</b>	<b>-1,014</b>	<b>-4</b>	<b>2.5%</b>	<b>43.3%</b>	<b>5.3%</b>	
EBOe & Subs.	28,688	6,352	575	6	12	-31	-119	-217	0	1.9%	37.6%	0.1%	
Savings Banks	38,616	10,355	1,363	49	10	-93	-287	-592	-4	2.8%	43.5%	7.6%	
Other Austria	10,803	4,041	403	16	87	-15	-107	-205	0	2.7%	50.8%	0.0%	
<b>CEE</b>	<b>55,187</b>	<b>10,410</b>	<b>1,935</b>	<b>296</b>	<b>575</b>	<b>-219</b>	<b>-679</b>	<b>-1,297</b>	<b>-122</b>	<b>6.5%</b>	<b>67.0%</b>	<b>41.1%</b>	
Czech Republic	24,980	3,958	611	47	2	-83	-232	-413	-22	5.9%	67.6%	46.1%	
Slovakia	12,514	2,390	301	84	0	-31	-128	-175	-57	5.4%	58.1%	68.5%	
Romania	6,818	2,044	387	66	0	-38	-170	-287	-17	8.3%	74.3%	25.1%	
Hungary	3,354	820	124	76	573	-16	-59	-76	-16	7.2%	61.5%	21.2%	
Croatia	5,973	1,028	489	22	0	-41	-76	-327	-9	7.4%	66.8%	43.5%	
Serbia	1,548	171	23	2	0	-10	-13	-18	-1	7.8%	78.6%	35.5%	
<b>Other</b>	<b>49</b>	<b>171</b>	<b>17</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>0</b>	<b>-16</b>	<b>0</b>	<b>0.1%</b>	<b>93.7%</b>	<b>0.0%</b>	
<b>Total</b>	<b>133,343</b>	<b>31,329</b>	<b>4,293</b>	<b>368</b>	<b>687</b>	<b>-358</b>	<b>-1,193</b>	<b>-2,326</b>	<b>-125</b>	<b>3.8%</b>	<b>54.2%</b>	<b>34.1%</b>	
<b>Dec 19</b>													
<b>Austria</b>	<b>85,639</b>	<b>9,700</b>	<b>2,123</b>	<b>68</b>	<b>109</b>	<b>-130</b>	<b>-230</b>	<b>-1,004</b>	<b>-3</b>	<b>2.4%</b>	<b>47.3%</b>	<b>3.8%</b>	
EBOe & Subs.	31,130	3,001	496	6	12	-29	-55	-206	0	1.8%	41.5%	0.0%	
Savings Banks	41,373	5,074	1,320	46	9	-86	-143	-629	-3	2.8%	47.7%	5.5%	
Other Austria	13,136	1,624	307	16	88	-16	-31	-169	0	1.9%	54.9%	0.0%	
<b>CEE</b>	<b>59,415</b>	<b>3,875</b>	<b>1,701</b>	<b>347</b>	<b>372</b>	<b>-210</b>	<b>-290</b>	<b>-1,155</b>	<b>-138</b>	<b>7.5%</b>	<b>67.9%</b>	<b>39.8%</b>	
Czech Republic	27,169	1,467	489	32	31	-68	-77	-335	-19	5.3%	68.4%	60.1%	
Slovakia	13,519	474	358	85	0	-35	-36	-220	-53	7.6%	61.6%	62.2%	
Romania	7,102	1,272	300	97	1	-37	-122	-229	-29	9.6%	76.3%	29.9%	
Hungary	4,071	247	80	94	340	-13	-25	-55	-21	10.3%	69.4%	22.8%	
Croatia	6,154	352	456	37	0	-48	-24	-303	-15	6.8%	66.4%	39.3%	
Serbia	1,399	63	18	2	0	-9	-6	-13	-1	9.0%	73.6%	38.1%	
<b>Other</b>	<b>50</b>	<b>3</b>	<b>13</b>	<b>0</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>-13</b>	<b>0</b>	<b>0.1%</b>	<b>96.6%</b>	<b>0.0%</b>	
<b>Total</b>	<b>145,104</b>	<b>13,578</b>	<b>3,837</b>	<b>415</b>	<b>483</b>	<b>-341</b>	<b>-520</b>	<b>-2,172</b>	<b>-140</b>	<b>3.8%</b>	<b>56.6%</b>	<b>33.9%</b>	

The NPL exposures above exclude any write-offs recognised in accordance with IFRS 9. Erste Group distinguishes between contractual write-offs (debt forgiveness towards the defaulted client, either unconditional or subject to conditions) and technical write-offs (claim removal from the books due to no reasonable expectation of recovery, whereby the legal claim towards the customer remains). Both types of write-offs have as a pre-condition that all reasonable workout measures and late collections tools have been applied for optimal recovery. In case of collateralised loans, write-off prior to the realisation of the collateral is not allowed unless specific circumstances apply. Additional technical write-off triggers include enforcement, worthlessness of claim/collateral, legally binding bankruptcy/liquidation or other economic loss of the rights to claim/sale. The amount written off during 2020, which is still subject to enforcement activity, totals EUR 114 million (2019: 253 million).

## Loans and advances to customers by geographical segment and currency

in EUR million	EUR	CEE-LCY	CHF	USD	Other	Total
<b>Dec 20</b>						
<b>Austria</b>	<b>93,915</b>	<b>0</b>	<b>2,672</b>	<b>2,518</b>	<b>2,272</b>	<b>101,376</b>
EBOe & Subs.	34,395	0	1,124	41	73	35,634
Savings Banks	47,503	0	1,505	57	1,329	50,393
Other Austria	12,017	0	43	2,420	869	15,349
<b>CEE</b>	<b>29,657</b>	<b>38,515</b>	<b>22</b>	<b>154</b>	<b>56</b>	<b>68,404</b>
Czech Republic	4,069	25,446	0	41	40	29,597
Slovakia	15,269	0	0	3	16	15,289
Romania	3,108	6,130	0	78	0	9,316
Hungary	1,277	3,643	3	23	0	4,947
Croatia	4,624	2,864	19	4	0	7,511
Serbia	1,310	431	0	3	0	1,744
<b>Other</b>	<b>175</b>	<b>45</b>	<b>4</b>	<b>16</b>	<b>0</b>	<b>240</b>
<b>Total</b>	<b>123,747</b>	<b>38,560</b>	<b>2,698</b>	<b>2,687</b>	<b>2,327</b>	<b>170,020</b>
<b>Dec 19</b>						
<b>Austria</b>	<b>89,317</b>	<b>0</b>	<b>3,185</b>	<b>2,637</b>	<b>2,500</b>	<b>97,639</b>
EBOe & Subs.	33,167	0	1,325	60	93	34,645
Savings Banks	44,643	0	1,809	87	1,284	47,823
Other Austria	11,507	0	51	2,490	1,124	15,172
<b>CEE</b>	<b>28,261</b>	<b>37,042</b>	<b>28</b>	<b>289</b>	<b>90</b>	<b>65,709</b>
Czech Republic	3,822	25,155	0	151	60	29,188
Slovakia	14,391	0	0	16	30	14,437
Romania	3,192	5,471	0	108	0	8,771
Hungary	1,282	3,541	6	2	0	4,831
Croatia	4,426	2,544	22	7	0	6,999
Serbia	1,147	331	0	4	0	1,482
<b>Other</b>	<b>22</b>	<b>42</b>	<b>0</b>	<b>5</b>	<b>0</b>	<b>69</b>
<b>Total</b>	<b>117,599</b>	<b>37,084</b>	<b>3,214</b>	<b>2,931</b>	<b>2,589</b>	<b>163,417</b>

‘CEE-LCY’ refers to the CEE geographical segment view where the local currency is the currency of the respective country (e.g. CZK in Czech Republic, RON in Romania etc.).

### Securitisations

As of 31 December 2020, Erste Group held a further reduced residual portfolio of securitisations; there were no new investments undertaken and all repayments were made as scheduled in 2020.

As of year-end 2020, the carrying amount of Erste Group’s securitisation portfolio totalled EUR 13.8 million. The entire exposure consists of three individual transactions, which are triple-, double- and single-A rated.

### 35. Market risk

Market risk is the risk of loss that may arise due to adverse changes in market prices and to the parameters derived from them. These market value changes might appear in the profit and loss account, in the statement of comprehensive income or in hidden reserves. At Erste Group, market risk is divided into interest rate risk; credit spread risk, currency risk, equity risk, commodity risk, and volatility risk. This concerns both trading and banking book positions.

#### Methods and instruments employed

At Erste Group, potential losses that may arise from market movements are assessed using the value at risk (VaR). The VaR describes what level of losses may be expected as a maximum at a defined probability – the confidence level – within a certain holding period of the positions under historically observed market conditions. The calculation is based on the method of historic simulation with a one-sided confidence level of 99%, a holding period of one day, and a look back period of two years.

Back-testing is used to constantly monitor the validity of the internal market risk model. This process is conducted with a one-day delay to monitor if the model projections regarding losses have actually materialised. At a confidence level of 99%, the actual loss on a given day should exceed the VaR estimate statistically only two to three times a year (1% of around 250 workdays).

A known limitation of the VaR approach is that on the one hand, the confidence level is limited to 99%, and on the other hand, the model takes into account only those market scenarios observed within the look-back period of two years to calculate the VaR for the current position of the bank. To address this limitation and in order to investigate any extreme market situations not reflected in the VaR approach, stress tests are conducted at Erste Group. These stress tests are designed to cover market movements of low probability and high impact.

The stress tests are carried out according to several methods: stressed VaR (SVaR) is derived from the normal VaR calculation. But instead of simulating only over the two most recent years, an analysis of a much longer period is carried out in order to identify a one-year period

that constitutes a relevant period of stress for the current portfolio mix. According to the legal framework, that one-year period is used to calculate a VaR with a 99% confidence level. This enables Erste Group on the one hand to hold sufficient own funds available for the trading book even in periods of elevated market volatility, while on the other hand also enabling it to incorporate these resulting effects into the management of trading positions.

Standard scenarios are also defined, in which selected market factors are subject to extreme movements. Such scenarios are calculated at Erste Group for interest rates, stock prices, exchange rates and volatilities. Historic scenarios are a modification of the concept of standard scenarios. In this case, risk factor movements modelled after certain crisis events such as '9/11' or the 'Lehman bankruptcy' form the basis of the stress calculation. In addition, hypothetical stress test scenarios are defined based on analysis of the current economic environment and projections of adverse developments of key market risk drivers. These analyses are made available to the management board within the scope of the regular market risk reporting.

#### Methods and instruments of risk mitigation

At Erste Group, market risks are controlled in the trading book by setting several layers of limits. The overall limit on the basis of risk-weighted assets (RWAs) for the trading book is allocated by the management board in the Risk Appetite Statement while taking into account the risk-bearing capacity and projected earnings. A further breakdown in VaR, SVaR, and sensitivity limits is done by the Market Risk Committee (MRC) on the basis of a proposal from the Trading Book Risk Management unit.

All market risk activities of the trading book are assigned risk limits that are entirely consistent with the overall RWA limit. The RWA limit is broken down into dedicated VaR and SVaR limits and assigned in a top-down procedure to the individual trading units. Additionally, in a bottom-up procedure, sensitivity limits are assigned on trading desk level in order to control exposures to individual risk drivers and ensure sufficient diversification. These are then aggregated and applied as a second-limit layer to the VaR and SVaR limits..

Limit compliance is verified at two levels: by the appropriate local risk management unit and by the Trading Book Risk Management unit. The monitoring of sensitivity limits is performed on both intraday and end-of-day basis. On demand, limit reports can also be triggered by the trading units or risk management on an ad-hoc basis.

Trading book VaR and SVaR are calculated daily at group level and reported to all key stakeholders including the relevant board members. In case of a limit breach, the escalation procedure ensures the timely remediation of the limit breach.

The VaR for banking book positions (BB-VaR) is based on the ICAAP calculation of Erste Group where 250.000 historical scenarios are calculated with a theoretical holding period of 1 year and a confidence level of 99.92%. The same calculation is used for the BB-VaR with a 1 day holding period and a 99% confidence level, consistent with the trading book methodology. The results of both calculations, ICAAP and BB-VaR are presented in the Group ALCO to the management board.

#### Analysis of market risk

The following tables show the VaR amounts at the 99% confidence level using equally weighted market data and with a holding period of one day:

#### Value at Risk of banking book and trading book

in EUR thousand	Total	Interest	Credit spread	Currency	Shares	Commodity	Volatility
<b>Dec 20</b>							
Erste Group	25,700	21,359	4,251	1,626	1,388	499	544
Banking book	22,200	17,950	4,251	-	-	-	-
Trading book	3,500	3,409	-	1,626	1,388	499	544
<b>Dec 19</b>							
Erste Group	34,079	22,960	11,195	775	370	133	747
Banking book	30,985	19,790	11,195	-	-	-	-
Trading book	3,094	3,170	-	775	370	133	747

#### Interest rate risk in the banking book (IRRBB)

Interest rate risk is the risk of an adverse change in both, the earnings and economic value of financial instruments caused by a movement in market interest rates. This type of risk arises when mismatches exist between assets and liabilities, including derivatives, in respect of their maturities or of the timing of interest rate adjustments.

In order to identify interest rate risk, all financial instruments, including off-balance instruments are used to calculate the impact of certain interest rate scenarios on their economic value and their earnings. Limits and thresholds are implemented for both aspects of the IRRBB, the change in economic value as well as the change in earnings. Positions without contractually defined maturity or repricing structures, such as demand deposits or overdrafts are modelled accordingly. For positions where the customer has the right to prepay his debt prepayment models are applied.

During 2020, some new models were introduced in Erste Group such as a demand deposit model for private accounts in Česká spořitelna, a.s. or a savings accounts model for the Austrian savings banks and EBOe. Furthermore, several existing models have been recalibrated.

Erste Group responded to the low or even negative interest rate environment since 2015, which poses a challenge for the interest rate risk measurement and management of banks, in recent years by adjusting its methodologies for measuring the interest rate risk. For internal risk calculations and for the regulatory interest rate risk measures, the maximum downward shock is floored according to the Annex III of the EBA guidelines on the management of interest rate risk arising from non-trading activities (EBA/GL/2018/02).

The following tables list the open fixed-income positions held by Erste Group in the four currencies that carry a significant interest rate risk: EUR, CZK, HUF and RON.

Only the open fixed-income positions that are not allocated to the trading book are presented. Positive values indicate fixed-income risks on the asset side, i.e. a surplus of asset items; negative values represent a surplus on the liability side.

### Open fixed-income positions not assigned to the trading book

in EUR million	1-3 years	3-5 years	5-7 years	7-10 years	Over 10 years
<b>Dec 20</b>					
Fixed-interest gap in EUR positions	5,223.4	3,675.6	2,984.1	3,574.3	1,590.4
Fixed-interest gap in CZK positions	4,158.2	3,512.6	2,554.1	2,015.2	1,092.0
Fixed-interest gap in HUF positions	1,007.6	523.9	3,017.2	204.2	43.6
Fixed-interest gap in RON positions	1,679.5	846.2	205.5	76.1	0.1
<b>Dec 19</b>					
Fixed-interest gap in EUR positions	1,889.7	4,018.4	2,928.4	2,128.5	1,088.8
Fixed-interest gap in CZK positions	3,890.6	2,748.6	3,147.9	2,128.1	945.7
Fixed-interest gap in HUF positions	1,040.9	646.5	443.9	-32.9	33.4
Fixed-interest gap in RON positions	1,683.2	879.2	292.4	267.2	0.2

### Exchange rate risk

Risk from open foreign exchange positions is the risk related to exchange rates that derives from the mismatch between assets and liabilities, or from currency-related financial derivatives. In the trading book, these risks might originate from customer-related or trading operations and are monitored and managed on a daily basis. Foreign currency exposure is subject to regulatory and internal limits. The internal limits for the trading book are set by the Market Risk Committee.

Erste Group separately measures and manages other types of risks relating to the group's balance sheet and earnings structure. The translation risk related to the valuation of the balance sheet items, earnings, dividends and participations/net investments in local currency or foreign exchange has an impact on consolidated earnings and consolidated capital. Erste Group is also reducing the negative impact related to volatility of foreign exchange rates on asset performance (for example as a result of foreign exchange lending in the CEE countries that was stopped for clients not having sufficient regular income in the respective loan currency).

In order to manage its multi-currency earnings structure, Erste Group regularly discusses hedging opportunities and takes decisions in the Group Asset Liability Committee (ALCO). Asset and Liability Management (ALM) uses as the usual source of information the current financial results and the financial budget prepared for the upcoming period to obtain as much information as possible on the future foreign currency cash flows. The proposal, which mainly includes the volume, hedging level, hedge ratio and timeline of the hedging, is submitted by ALM to ALCO. The impact of translation on consolidated capital is monitored and reported to ALCO. The ALCO decisions are then implemented by ALM and the implementation status is reported on a monthly basis to ALCO.

The following table shows the largest open foreign currency positions of Erste Group as of 31 December 2020 and the corresponding open positions of these currencies as of 31 December 2019 (excluding foreign currency positions arising from equity participation).

### Open foreign currency positions

in EUR thousand	Dec 19	Dec 20
Czech Koruna (CZK)	-61,217	-189,279
Hungarian Forint (HUF)	-18,943	19,284
Swiss Franc (CHF)	-18,262	6,595
Romanian Leu (RON)	12,494	-5,184
Polish Zloty (PLN)	-2,137	4,990
Serbian Dinar (RSD)	190	3,698
Swedish Krona (SEK)	1089	-2,133
US Dollar (USD)	11,014	1,491
Croatian Kuna (HRK)	11,570	-1,284
British Pound (GBP)	9,919	-1,069

## Credit spread risk

Credit spread risk is the risk of an adverse movement in the fair value of financial instruments caused by a change in the creditworthiness of an issuer perceived by the market. Erste Group is exposed to credit spread risk with respect to its securities portfolio, both in the trading as well as in the banking book.

For the trading book, credit spread risk for government bonds is part of the general market risk covered by VaR and SVaR. Corporate bonds are allocated to benchmark spread curves depending on sector, rating, and currency as part of the general risk covered by VaR and SVaR. The issuer specific risk is covered by the standardised approach for Pillar 1 of regulatory capital requirements. For the issuer specific risk of the trading book in Pillar 2, the spread risk is broken down into a systematic and a residual part risk and reported on an aggregated level.

Quantifying the credit spread risk of the securities in the banking book is based on a historical simulation. The maximum (hypothetical) drawdown that can be attributed to credit related risk factors over a one-year horizon is calculated. It is based on credit spread sensitivities (CR01) and the risk factors used are mainly asset swap spreads for sovereigns and iTRAXX CDS indices for financials and corporates. The resulting amount is used as part of the ICAAP calculations to determine the capital consumption of the banking book portfolio.

## Hedging

Banking book market risk management consists of optimising Erste Group's risk position by finding the proper trade-off between the economic value of the balance sheet and forecasted earnings. Decisions are based on balance sheet development, economic environment, competitive landscape, fair value of risk, effect on net interest income and appropriate liquidity position. The steering body responsible for interest rate risk management is ALCO. ALM submits proposals for actions to steer the interest rate risk to ALCO and implements ALCO's decisions.

In order to achieve the goals of risk management, hedging activities focus on the two main control variables: net interest income and market value of equity risk. In a broader sense, hedging refers to an economic activity that mitigates risk but does not necessarily qualify for hedge accounting under IFRS rules. IFRS hedge accounting is applied, if possible, to avoid accounting mismatches due to hedging activity. Within the scope of IFRS-compliant hedge accounting, fair value hedges and cash flow hedges are used. In addition, the fair value option is used for hedging the market risk from the economic perspective. Most of the hedging within Erste Group concerns hedging of interest rate risk. The remainder is hedging of foreign exchange rate risk.

## 36. Liquidity risk

The liquidity risk in Erste Group is defined in line with the principles set out by the Basel Committee on Banking Supervision as well as the European and Austrian regulations (Capital Requirements Regulation (CRR) - Regulation (EU) No 575/2013, Commission Delegated Regulation (EU) 2015/61 amended by Commission Delegated Regulation (EU) 2018/1620, Kreditinstitute-Risikomanagement-Verordnung - KI-RMV). Accordingly, a distinction is made between market liquidity risk, which is the risk that the group entities cannot easily offset or close a position at the market price because of inadequate market depth or market disruption, and funding liquidity risk, which is the risk that the banks in the group will not be able to meet efficiently both expected and unexpected current and future cash flow and collateral needs without affecting either daily operations or the financial condition of the group members.

Funding liquidity risk is further divided into insolvency risk and structural liquidity risk. The former is the short-term risk that current or future payment obligations cannot be met in full and on time in an economically justified manner, while structural liquidity risk is the long-term risk of losses due to a change in the Group's own refinancing cost or spread.

In 2020, Erste Group implemented a new technical environment for monitoring and management of liquidity risk starting with the Liquidity Coverage Ratio (LCR). Implementation of further metrics such as Net Stable Funding Ratio (NSFR), Additional Liquidity Monitoring Metrics (ALMM) etc. is planned for 2021. The environment is based on daily deal level data from the significant entities in the CRR Liquidity scope and is planned to provide centrally calculated cash flows for all banking book risk reports.

### Liquidity strategy

In 2020, customer deposits remained the primary source of funding for Erste Group. The growth in loan volume was lower than inflows of customer deposits, the excess liquidity was mainly placed with central banks.

With regards its own issuance, Erste Group Bank AG issued EUR 5.2 billion in bonds in 2020 (2019: EUR 4.0 billion) which in net terms was approx. EUR 1.0 billion above the original plan at the beginning of the year due to pre-funding activities. EUR 750 million (2019: EUR 1.0 billion) was collected via a mortgage covered bond in benchmark size. EUR 2.6 billion (2019: EUR 1.3 billion) was collected by issuing senior preferred bonds, of which EUR 2.0 billion (2019: 0.5 billion) were printed via three benchmark sized transactions and the rest via private placements or the retail network. Tier 2 subordinated debt issuance amounted to EUR 0.6 billion (2019: EUR 0.6 billion). Furthermore, two additional tier 1 benchmark bonds EUR 1.25 billion (2019: EUR 0.5 billion) was issued. This was offset by repurchases of EUR 62 million (2019: EUR 266 million). The average tenor of all new issues in 2020 is approximately 7.1 years (2019: 7.1 years).

Erste Group's total TLTRO participation in 2020 was increased to EUR 14.1 billion (2019: 1.9 billion).

## Liquidity ratios

The regulatory liquidity ratios Liquidity Coverage Ratio (LCR) and Net Stable Funding Ratio (NSFR) are well implemented in Erste Group. Erste Group uses the above mentioned technical environment to calculate the LCR according to the Delegated Regulation (EU) 2015/61 (LCR DA) amended by Delegated Regulation (EU) 2018/1620. In 2019, the calculation of the NSFR was adjusted in order to fulfil the requirements as defined in the proposal for amending the Directive 2013/36/EU (Draft CRR 2). The implementation of the official NSFR according to the Regulation (EU) 2019/876 amending the Regulation (EU) No 575/2013 (final CRR 2) is planned in 2021 in the new technical environment.

## Methods and instruments employed

Short-term insolvency risk is monitored by calculating the survival period analysis (SPA) on both entity and group levels. This analysis determines the maximum period during which the entity can survive a set of defined scenarios, including a severe combined market and idiosyncratic crisis while relying on its pool of liquid assets. The monitored worst-case scenario simulates very limited money market and capital market access and at the same time significant client deposit outflows. Furthermore, the simulation assumes increased drawdown on guarantees and loan commitments dependent on the type of customer, as well as the potential outflows from collateralised derivative transactions estimating the effect of collateral outflows in the case of adverse market movements. The SPA is covering a stress horizon of up to 12 months.

Erste Group calculates LCR and reports this ratio on a monthly basis to the authorities on a solo and group level. Furthermore, the LCR is part of the internal Risk Appetite Statement (RAS). LCR limits are defined in the RAS targeting to be well above the regulatory requirement of 100%. For regulatory purposes Erste Group is reporting the NSFR according to the Basel rules in the quarterly SREP Exercise (Short Term Exercise).

Legal lending limits exist in all CEE countries where Erste Group is represented. As they restrict liquidity flows between Erste Group's subsidiaries in different countries they are taken into account for the assessment of liquidity risk in the survival period model as well as in the calculation of the LCR at group level.

Additionally, the structural liquidity gaps (depicting the going concern maturity mismatches) of the subsidiaries and the group as a whole are reported and monitored regularly. Concentration risks in the funding structure and 'Counterbalancing Capacity' (CBC) are regularly monitored and reported to the regulator. Erste Group's funds transfer pricing (FTP) system has also proven to be an efficient tool for structural liquidity risk management.

## Methods and instruments of risk mitigation

Short-term liquidity risk is managed by limits resulting from the survival period analysis (SPA), internal stress testing and by internal LCR targets at both entity and group level. The development of liquidity metrics and limit breaches are reported to the Operational Liquidity Committee (OLC) as well as to the Group Asset Liability Committee (ALCO). Another important instrument for managing the liquidity risk within Erste Group Bank AG and in relation to its subsidiaries is the FTP system. Important information for liquidity management can be obtained by the process of planning funding needs. Therefore, a detailed overview of funding needs is prepared on a quarterly basis for the planning horizon across Erste Group.

The Comprehensive Contingency Plan of the Erste Group ensures the necessary coordination of all parties involved in the liquidity management process in case of crisis and is reviewed on a regular basis. The contingency plans of the subsidiaries are coordinated as part of the plan for Erste Group Bank AG.

## Analysis of liquidity risk

In Erste Group, the liquidity risk is analysed by the following methods.

**Liquidity coverage ratio.** Erste Group uses the regulatory LCR for internal monitoring and steering of the liquidity position. In order to keep the LCR according LCR DA above both limits, the regulatory limit and the internal limit, Erste Group closely monitors its short-term liquidity inflows and outflows as well as its available counterbalancing capacity (CBC).

The following table shows the LCR DA as of 31 December 2019 and 31 December 2020:

### Liquidity coverage ratio

in EUR million	Dec 19	Dec 20
Liquidity buffer	46,315	58,218
Net liquidity outflow	31,299	30,754
Liquidity coverage ratio	148.0%	189.3%

**Structural liquidity gaps.** The long-term liquidity position is managed using structural liquidity gaps on the basis of contractual and partially behavioural cash flows of all liquidity relevant components of the balance sheet (on-balance and off-balance). This liquidity position is calculated for each material currency.

Cash flows are broken down by contractual maturities in accordance with the amortisation schedule and arranged in maturity ranges. All customer products without contractual maturities (such as demand deposits and overdrafts) are included according to a going concern maturity profile using model based on statistically observed client behaviour.

The following table shows the structural liquidity gaps as of 31 December 2019 and 31 December 2020:

### Structural liquidity gap

in EUR million	0-12 months		1-3 years		3-5 years		> 5 years	
	Dec 19	Dec 20	Dec 19	Dec 20	Dec 19	Dec 20	Dec 19	Dec 20
Liquidity gap	13,548	30,829	-5,321	-6,329	-3,360	-5,487	-6,465	-20,221

An excess of assets over liabilities is indicated by a positive value, while an excess of liabilities over assets is indicated by a negative value. The cash inflows from liquid securities amounting to EUR 27.4 billion (2019: EUR 33.6 billion), which are accepted as collateral by the central banks to which Erste Group has access, are taken into account in the first time bucket rather than considering them at their contractual maturity.

**Counterbalancing capacity.** Erste Group regularly monitors its counterbalancing capacity, which consists of cash, excess minimum reserves at the central banks as well as unencumbered central bank eligible assets and other liquid securities, including impacts from repos, reverse repos and securities lending transactions. These assets can be mobilised in the short term to offset potential cash outflows in a crisis situation.

### Term structure of counterbalancing capacity

in EUR million	< 1 week	1 week-1 month	1-3 months	3-6 months	6-12 months
<b>Dec 20</b>					
Cash, excess reserve	23,741	0	0	0	0
Liquid assets	31,000	-2,904	-2,121	-801	-2,037
Other central bank eligible assets	3,223	-88	1,534	-188	-205
Thereof retained covered bonds	601	0	1,677	0	0
Thereof credit claims	774	0	0	0	0
<b>Counterbalancing capacity</b>	<b>57,964</b>	<b>-2,992</b>	<b>-587</b>	<b>-990</b>	<b>-2,242</b>
<b>Dec 19</b>					
Cash, excess reserve	5,831	0	0	0	0
Liquid assets	36,499	-2,998	-1,634	-2,523	-2,037
Other central bank eligible assets	5,096	-298	1,059	526	-121
Thereof retained covered bonds	1,330	0	1,296	750	0
Thereof credit claims	1,709	0	0	0	18
<b>Counterbalancing capacity</b>	<b>47,426</b>	<b>-3,297</b>	<b>-575</b>	<b>-1,997</b>	<b>-2,158</b>

The figures above show the total amount of potential liquidity available for the group in a going concern situation, taking into account the applicable central bank haircuts. In a crisis situation, adverse market movements can decrease this amount. The initial counterbalancing capacity available at group level is reduced by additional stressed haircuts. Negative figures are maturing positions of the counterbalancing capacity. Positive figures after one week are positions not immediately available as counterbalancing capacity.

**Financial liabilities.** The table below shows the undiscounted principal cash flows for all financial liabilities, derivative liabilities contain additionally the interest cash flows.

## Financial liabilities

in EUR million	Carrying amounts	Contractual cash flows	< 1 month	1-12 months	1-5 years	> 5 years
<b>Dec 20</b>						
<b>Non-derivative liabilities</b>	<b>246,518</b>	<b>255,108</b>	<b>175,767</b>	<b>25,824</b>	<b>37,358</b>	<b>16,159</b>
Deposits by banks	24,771	25,141	4,671	1,486	17,408	1,576
Customer deposits	191,070	194,088	164,600	20,655	7,330	1,503
Debt securities in issue	24,587	31,016	6,470	3,324	10,129	11,092
Subordinated liabilities	6,089	4,863	25	359	2,491	1,988
<b>Derivative liabilities</b>	<b>2,226</b>	<b>1,512</b>	<b>-5</b>	<b>524</b>	<b>666</b>	<b>326</b>
Derivatives liabilities with netted Cash Flows	-	1,469	237	293	606	333
Derivatives liabilities with gross Cash Flow (net)	-	43	-242	231	60	-7
Outflows	-	51,265	38,785	7,464	4,032	983
Inflows	-	-51,222	-39,027	-7,234	-3,972	-990
<b>Contingent liabilities</b>	<b>-</b>	<b>47,758</b>	<b>47,758</b>	<b>0</b>	<b>0</b>	<b>0</b>
Financial guarantees	-	6,426	6,426	0	0	0
Commitments	-	41,332	41,332	0	0	0
<b>Other financial liabilities</b>	<b>1,286</b>	<b>1,286</b>	<b>1,286</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total</b>	<b>250,030</b>	<b>305,664</b>	<b>224,806</b>	<b>26,348</b>	<b>38,024</b>	<b>16,485</b>
<b>Dec 19</b>						
<b>Non-derivative liabilities</b>	<b>216,842</b>	<b>217,231</b>	<b>147,320</b>	<b>28,535</b>	<b>25,571</b>	<b>15,805</b>
Deposits by banks	13,141	13,765	5,758	2,487	3,852	1,667
Customer deposits	173,331	174,770	141,406	23,449	8,010	1,906
Debt securities in issue	23,888	23,546	151	2,134	11,273	9,988
Subordinated liabilities	6,482	5,149	5	465	2,435	2,244
<b>Derivative liabilities</b>	<b>2,275</b>	<b>2,126</b>	<b>6</b>	<b>576</b>	<b>1,034</b>	<b>508</b>
Derivatives liabilities with netted Cash Flows	-	2,043	128	413	986	516
Derivatives liabilities with gross Cash Flow (net)	-	82	-122	163	48	-8
Outflows	-	63,199	46,724	9,451	6,146	878
Inflows	-	-63,117	-46,846	-9,288	-6,098	-886
<b>Contingent liabilities</b>	<b>-</b>	<b>42,552</b>	<b>42,552</b>	<b>0</b>	<b>0</b>	<b>0</b>
Financial guarantees	-	7,190	7,190	0	0	0
Commitments	-	35,362	35,362	0	0	0
<b>Other financial liabilities</b>	<b>1,211</b>	<b>1,211</b>	<b>1,211</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total</b>	<b>220,328</b>	<b>263,119</b>	<b>191,089</b>	<b>29,111</b>	<b>26,605</b>	<b>16,313</b>

As of year-end 2020, the currency composition of the non-derivative liabilities consisted of approximately 70% EUR, 19% CZK, 3% RON, 3% USD, and 5% in other currencies (2019: 69% EUR, 18% CZK, 4% USD, 4% RON and 5% in other currencies).

Besides the contingent liabilities from unused credit lines and guarantees, material potential cash outflow is calculated from the collateralised derivative transactions for the stress testing, following a historical lookback approach, which amounted to EUR 1,054 million (2019: EUR 960 million) in the severe combined idiosyncratic and market crisis scenario as of 31 December 2020.

As of 31 December 2020, the volume of customer deposits due on demand amounted to EUR 144.9 billion (2019: EUR 121.6 billion). According to customer segments, the customer demand deposits are composed as follows: 65% private individuals, 15% large corporates, 14% small and medium-sized enterprises, 4% public sector, and 2% non-banking financial institutions (2019: 65% private individuals, 15% large corporates, 14% small and medium-sized enterprises, 4% public sector, and 2% non-banking financial institutions).

## 37. Operational risk

In line with Article 4 Section 52 of regulation (EU) 575/2013 (CRR), Erste Group defines operational risk as the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events, including legal risks. Both quantitative and qualitative methods are used to identify operational risks. Consistent with international practice, the responsibility for managing operational risk rests with the line management.

### Methods and instruments employed

The quantitative measurement methods are based on internal loss experience data, which are collected across Erste Group using a standard methodology and entered into a central data pool. Additionally, in order to be able to model losses that have not occurred in the past but are nonetheless possible, scenarios and external data are also used. Erste Group sources external data from a leading non-profit risk-loss data consortium.

Erste Group calculates capital requirements for operational risk based on the Advanced Measurement Approach (AMA) that is subject to regulatory approval. AMA is a sophisticated approach for measuring operational risk. Pursuant to AMA, the required capital is calculated using an

internal VaR model, taking into account internal data, external data, scenario analysis, business environment and internal risk control factors. Additionally, Erste Group received the approval to use insurance contracts for mitigation within the AMA pursuant to Article 323 CRR.

#### Methods and instruments of risk mitigation

In addition to quantitative methods, qualitative methods are also used to determine operational risk, such as risk and control assessments through expert panels. Additional methods include setting of key risk indicators and risk assessments in connection with product approvals, outsourcing assessments and risk return decisions. The results of these assessments and processes are reported to line management along with mitigation measures and thus help to reduce operational risks. In order to ensure early detection of changes in the risk profile that may lead to losses, Erste Group monitors a number of key risk indicators such as system availability, staff turnover, and customer complaints.

Erste Group uses a group-wide insurance program that has reduced the cost of meeting Erste Group's traditional property insurance needs. Freed-up resources made it possible to buy additional insurance for previously uninsured bank-specific risks. This program uses a captive reinsurance entity as a vehicle to share losses within the group and access the external market.

The quantitative and qualitative methods used, together with the insurance strategy and the modelling approaches described above, form the operational risk framework of Erste Group. Information on operational risk is periodically communicated to the management board via various reports, including the quarterly top management reports, which describe the recent loss history, loss development, qualitative information from risk assessments and key risk indicators as well as the operational VaR for Erste Group.

# Non-current assets and other investments

## 38. Property, equipment and investment properties

### Property and equipment

Property and equipment is measured at cost less accumulated depreciation and accumulated impairment. Borrowing costs for qualifying assets are capitalised into the costs of property and equipment. Depreciation is calculated using the straight-line method to write down the cost of property and equipment to their residual values over their estimated useful lives. Depreciation is recognised in the statement of income in the line item 'Depreciation and amortisation' and impairment in the line item 'Other operating result'.

	Useful lives in years
Buildings	30-50
Re-buildings on own and foreign real estates	15-50
Office furniture and equipment	4-10
Passenger cars	4-8
Computer hardware	4-6

Land is not depreciated.

Property and equipment is derecognised on disposal or when no future economic benefits are expected from its use. Any gain or loss arising on disposal of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is recognised in the statement of income under the line item 'Other operating result'.

### Investment properties

Investment property is property (land and buildings or part of a building or both) held for the purpose of earning rental income or for capital appreciation or both. In the case of partial own use, the property is investment property only if the owner-occupied portion is insignificant. Investments in land and buildings under construction when the future use is expected to be the same as for investment property are treated as investment property.

Investment property is measured initially at cost, including transaction costs. Subsequent to initial recognition, investment property is measured at cost less accumulated depreciation and impairment. Investment property is presented on the balance sheet in the line item 'Investment properties'.

Rental income is recognised in the statement of income in the line item 'Rental income from investment properties and other operating leases'. Depreciation is presented in the statement of income in the line item 'Depreciation and amortisation' using the straight-line method over an estimated useful life. The useful lives of investment properties are in the range of 15-100 years. Any impairment losses, as well as their reversals, are recognised under the line item 'Other operating result'.

### Impairment

The bank assesses at each reporting date whether there is an indication that a non-financial asset may be impaired. Testing for impairment is done at individual asset level if the asset generates cash inflows that are largely independent of those from other assets. The typical case is investment property. Otherwise, the impairment test is carried out at the level of the cash-generating unit (CGU) to which the asset belongs. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

If any indication of impairment exists or when annual impairment testing for an asset is required, the bank estimates the asset's recoverable amount. An asset's recoverable amount is the higher of the asset's or the CGU's fair value less costs of disposal and its value in use. If the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In measuring the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

At each reporting date, an assessment is made as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the bank estimates the asset's or the CGU's recoverable amount. Judgement and estimates are required to determine the value in use and fair value less costs of disposal by estimating the timing and amount of future expected cash flows and the discount rates. The previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount or does not exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years.

Impairments and their reversals are recognised in the statement of income under the line item 'Other operating result'.

The analysis on the recoverability of non-financial assets in the context of the Covid-19 pandemic is explained in section ‘Accounting treatment of issues related to Covid-19’ in the chapter ‘Significant accounting policies’.

## Acquisition and production costs

### Own property, equipment and investment properties

in EUR million	Land and buildings	Office and plant equipment/other fixed assets	IT assets (hardware)	Movable other property	Property and equipment	Investment properties
<b>Jan 19</b>	<b>2,668</b>	<b>1,067</b>	<b>597</b>	<b>610</b>	<b>4,941</b>	<b>1,568</b>
Additions	109	74	63	148	395	120
Disposals	-100	-74	-131	-332	-637	-26
Acquisition of subsidiaries	11	3	4	0	18	0
Disposal of subsidiaries	0	0	0	0	0	-7
Reclassification	-32	0	7	-1	-26	26
Assets held for sale	-120	-19	0	0	-138	-3
Currency translation	4	-1	-1	2	3	-1
<b>Dec 19</b>	<b>2,540</b>	<b>1,050</b>	<b>538</b>	<b>427</b>	<b>4,555</b>	<b>1,678</b>
Additions	170	54	57	117	399	44
Disposals	-218	-127	-30	-124	-499	-34
Acquisition of subsidiaries	0	2	0	0	2	16
Disposal of subsidiaries	0	0	0	-2	-3	0
Reclassification	-26	2	0	0	-25	26
Assets held for sale	-41	0	0	0	-41	-34
Currency translation	-30	-9	-8	-8	-56	-12
<b>Dec 20</b>	<b>2,393</b>	<b>970</b>	<b>557</b>	<b>410</b>	<b>4,331</b>	<b>1,684</b>

### Rights of use: property, equipment and investment properties

in EUR million	Land and buildings	Office and plant equipment/other fixed assets	IT assets (hardware)	Movable other property	Property and equipment	Investment properties
<b>Jan 19</b>	<b>404</b>	<b>2</b>	<b>1</b>	<b>2</b>	<b>410</b>	<b>21</b>
Additions	152	1	1	1	155	6
Disposals	-13	-1	-1	-2	-17	0
Acquisition of subsidiaries	1	2	0	0	3	0
Disposal of subsidiaries	0	0	0	0	0	0
Reclassification	0	0	0	0	0	0
Assets held for sale	-2	0	0	0	-2	0
Currency translation	0	0	0	0	0	0
<b>Dec 19</b>	<b>541</b>	<b>5</b>	<b>2</b>	<b>2</b>	<b>550</b>	<b>27</b>
Additions	121	1	0	0	122	34
Disposals	-36	-1	0	0	-37	-1
Acquisition of subsidiaries	1	0	0	0	1	0
Disposal of subsidiaries	-1	0	0	0	-1	0
Reclassification	0	0	0	0	0	0
Assets held for sale	0	0	0	0	0	0
Currency translation	-13	0	0	0	-14	0
<b>Dec 20</b>	<b>613</b>	<b>4</b>	<b>2</b>	<b>2</b>	<b>621</b>	<b>60</b>

## Accumulated depreciation

### Own property, equipment and investment properties

in EUR million	Land and buildings	Office and plant equipment/other fixed assets	IT assets (hardware)	Movable other property	Property and equipment	Investment properties
<b>Jan 19</b>	<b>-1,217</b>	<b>-763</b>	<b>-443</b>	<b>-225</b>	<b>-2,648</b>	<b>-409</b>
Amortisation and depreciation	-70	-58	-58	-58	-243	-27
Disposals	69	65	133	161	427	9
Acquisition of subsidiaries	-3	-2	-3	0	-8	0
Disposal of subsidiaries	0	0	0	0	0	7
Impairment	-9	-4	0	-8	-22	-6
Reversal of impairment	2	0	0	0	2	1
Reclassification	14	3	-4	1	14	-13
Assets held for sale	59	18	0	0	77	1
Currency translation	-4	1	1	-1	-3	0
<b>Dec 19</b>	<b>-1,159</b>	<b>-740</b>	<b>-374</b>	<b>-131</b>	<b>-2,404</b>	<b>-436</b>
Amortisation and depreciation	-69	-61	-59	-48	-236	-26
Disposals	155	122	31	43	352	12
Acquisition of subsidiaries	0	-1	0	0	-1	-3
Disposal of subsidiaries	0	0	0	2	3	0
Impairment	-16	-2	0	-50	-68	-8
Reversal of impairment	9	0	0	0	9	1
Reclassification	15	0	0	0	15	-15
Assets held for sale	28	0	0	16	44	13
Currency translation	16	7	6	4	33	3
<b>Dec 20</b>	<b>-1,021</b>	<b>-674</b>	<b>-395</b>	<b>-164</b>	<b>-2,253</b>	<b>-459</b>

### Rights of use: property, equipment and investment properties

in EUR million	Land and buildings	Office and plant equipment/other fixed assets	IT assets (hardware)	Movable other property	Property and equipment	Investment properties
<b>Jan 19</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Amortisation and depreciation	-70	-1	0	0	-72	-2
Disposals	2	0	0	0	2	0
Acquisition of subsidiaries	-2	0	0	0	-2	0
Disposal of subsidiaries	0	0	0	0	0	0
Impairment	0	0	0	0	0	0
Reversal of impairment	0	0	0	0	0	0
Reclassification	0	0	0	0	0	0
Assets held for sale	0	0	0	0	0	0
Currency translation	0	0	0	0	0	0
<b>Dec 19</b>	<b>-70</b>	<b>-1</b>	<b>0</b>	<b>0</b>	<b>-72</b>	<b>-2</b>
Amortisation and depreciation	-85	-1	-1	0	-87	-2
Disposals	12	0	0	0	12	0
Acquisition of subsidiaries	0	0	0	0	0	0
Disposal of subsidiaries	0	0	0	0	0	0
Impairment	-2	0	0	0	-2	-1
Reversal of impairment	0	0	0	0	0	0
Reclassification	0	0	0	0	0	0
Assets held for sale	0	0	0	0	0	0
Currency translation	2	0	0	0	2	0
<b>Dec 20</b>	<b>-143</b>	<b>-1</b>	<b>-1</b>	<b>-1</b>	<b>-146</b>	<b>-5</b>

## Carrying amounts

### Own property, equipment and investment properties

in EUR million	Land and buildings (used by the Group)	Office and plant equipment/other fixed assets	IT assets (hardware)	Movable other property	Property and equipment	Investment properties
<b>Dec 19</b>	<b>1,381</b>	<b>310</b>	<b>165</b>	<b>296</b>	<b>2,152</b>	<b>1,241</b>
<b>Dec 20</b>	<b>1,372</b>	<b>296</b>	<b>162</b>	<b>247</b>	<b>2,077</b>	<b>1,225</b>

### Rights of use: property, equipment and investment properties

in EUR million	Land and buildings (used by the Group)	Office and plant equipment/other fixed assets	IT assets (hardware)	Movable other property	Property and equipment	Investment properties
<b>Dec 19</b>	<b>471</b>	<b>4</b>	<b>1</b>	<b>1</b>	<b>478</b>	<b>25</b>
<b>Dec 20</b>	<b>470</b>	<b>3</b>	<b>1</b>	<b>1</b>	<b>475</b>	<b>55</b>

## Total carrying amounts

in EUR million	Land and buildings (used by the Group)	Office and plant equipment/other fixed assets	IT assets (hardware)	Movable other property	Property and equipment	Investment properties
Dec 19	1,852	314	166	298	2,629	1,266
Dec 20	1,842	299	163	248	2,552	1,280

The carrying amount of investment properties include properties subject to operating leases in the amount of EUR 1,227.4 million (2019: EUR 1,200.4 million). Investment properties with a carrying amount of EUR 425.7 million (2019: EUR 429.4 million) are pledged as collaterals. Investment properties with a carrying amount of EUR 563.0 million (2019: EUR 551.4 million) are subject to the Austrian Non-Profit Housing Act (Wohnungsgemeinnützigkeitsgesetz) and hence are subject to the specific rules in respect of sale and use of these properties. The carrying amount of property and equipment includes properties subject to operating leases in the amount of EUR 360.6 million (2019: EUR 411.1 million).

In the reporting period, expenditures in the amount of EUR 147.4 million (2019: EUR 93.2 million) are capitalised in the carrying amount of fixed assets and investment properties during their construction. The contractual commitments for purchase of fixed assets are EUR 74.2 million (2019: EUR 82.6 million).

In 2020, land and buildings were impaired in the amount of EUR 9.8 million in Romania (2019: EUR 7.2 million in Romania and Slovakia). As of 31 December 2020, the recoverable amount of these impaired assets amounted to EUR 12.3 million (2019: EUR 26.8 million).

## Fair values and fair value hierarchy of investment properties

in EUR million	Carrying amount	Fair value	Level 1	Level 2	Level 3
<b>Dec 20</b>					
<b>Assets for which the FV is disclosed in the notes</b>					
Investment property	1,038	1,114	0	0	1,114
<b>Dec 19</b>					
<b>Assets for which the FV is disclosed in the notes</b>					
Investment property	1,061	1,205	0	0	1,205

The fair values are determined by experts with recognised and relevant professional qualification. Fair values of commercial real estate in Austria and CEE owned by Erste Group through Austrian companies are based on valuation reports relying essentially, but not solely, on observable market inputs (such as selling price per square meter charged in recent market observable transactions for similar assets). For all other property owned by Erste Group through subsidiaries located in CEE countries the valuations are carried out mainly using the comparative and investment methods. Assessment is made on the basis of a comparison and analysis of appropriate comparable investment and rental transactions, together with evidence of demand within the vicinity of the relevant property. The characteristics of such similar transactions are then applied to the asset, taking into account size, location, terms, covenant and other material factors.

The book value related to investment properties for which no disclosure according to IFRS 13 is required amounts to EUR 242 million as of 31 December 2020 (2019: EUR 205 million). The corresponding fair value amounts to EUR 318 million (2019: EUR 209 million).

## 39. Intangible assets

### Goodwill

Goodwill arises from business combinations whereby a subsidiary is acquired. Subsequently, goodwill is carried at cost as established on the acquisition date, less accumulated subsequent impairment losses, if any. For more details on measurement of goodwill at the acquisition date refer to Note 46 Subsidiaries.

### Other intangible assets

Erste Group's intangible assets other than goodwill include computer software and customer relationships, the brand and other intangible assets. An intangible asset is recognised only when its cost can be measured reliably and it is probable that the expected future economic benefits that are attributable to it will flow to the bank.

Intangible assets are measured on initial recognition at cost, including transaction costs. Costs of internally generated software are capitalised if Erste Group can demonstrate the technical feasibility and intention of completing the software, the ability to use it, how it will generate probable economic benefits, the availability of resources and the ability to measure the expenditures reliably. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses.

The cost of intangible assets acquired in a business combination is their fair value as of the acquisition date. In the case of Erste Group, these are brands and customer relationships, and they are capitalised on acquisition if they can be measured with sufficient reliability.

Intangible assets with finite lives are amortised over their useful economic lives using the straight-line method. The amortisation period and method are reviewed at least at each financial year-end and adjusted if necessary. The amortisation expense on intangible assets with finite lives is recognised in the statement of income under the line item ‘Depreciation and amortisation’.

	Useful lives in years
Computer software	4-8
Customer relationships	10-20

Brands have been impaired to nil carrying amount. As a result, they are not being amortised.

#### Impairment of intangible assets including goodwill

Impairment of intangible assets is based on the same requirements as described in Note 36 Property, equipments and investment properties. It is typical of intangible assets that they do not generate cash inflows that are largely independent of those from other assets. As a result, the impairment test is carried out at the level of the cash-generating unit (CGU) to which the asset belongs.

Goodwill is tested for impairment annually in November, or whenever there is an indication of possible impairment during the year, with any impairment determined recognised in profit or loss. The impairment test is carried out for each cash-generating unit (CGU) to which goodwill has been allocated. A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or groups of assets.

Goodwill is tested for impairment by comparing the recoverable amount of each CGU to which goodwill has been allocated with its carrying amount. The carrying amount of a CGU is based on the amount of net asset value allocated to the CGU taking into account any goodwill and intangible assets recognised at the time of business combination if they are allocated to the CGU.

The recoverable amount is the higher of a CGU’s fair value less costs of disposal and its value in use. When available, the fair value less costs of disposal is determined based on recent transactions, market quotations or appraisals. The value in use is determined using a discounted cash flow model (DCF model), which incorporates the specifics of the banking business and its regulatory environment. In determining value in use, the present value of future earnings distributable to shareholders is calculated.

The estimation of future earnings distributable to shareholders is based on financial plans for the CGUs as agreed by the management while taking into account the fulfilment of the respective regulatory capital requirements. The planning period is five years. Any forecasted earnings beyond the planning period are derived on the basis of the last year of the planning period and a long-term growth rate. The present value of such perpetual earnings growing at a stable rate (referred to as terminal value) takes into consideration macroeconomic parameters and economically sustainable cash flows for each CGU.

The cash flows are determined by subtracting the annual capital requirement generated by a change in the amount of risk-weighted assets from the estimated future earnings. The capital requirement was defined through the target tier 1 ratio in light of the expected future minimum regulatory capital requirements.

The value in use is determined by discounting the cash flows at a rate that takes into account present market rates and the specific risks of the CGU. The discount rates have been determined based on the capital asset pricing model (CAPM). According to the CAPM, the discount rate comprises a risk-free interest rate together with a market risk premium that itself is multiplied by a factor that represents the systematic market risk (beta factor). Furthermore, a country-risk premium component is considered in calculation of the discount rate. The values used to establish the discount rates are determined using external sources of information.

When the recoverable amount of a CGU is less than its carrying amount, the difference is recognised as an impairment loss in the statement of income under the line item ‘Other operating result’. The impairment loss is allocated first to write down the CGU’s goodwill. Any remaining impairment loss reduces the carrying amount of the remaining individual assets of the CGU, though not to an amount lower than their fair value less costs of disposal. No impairment loss is recognised if the recoverable amount of the CGU is higher than or equal to its carrying amount. Impairment losses relating to goodwill cannot be reversed in future periods.

The goodwill included in the acquisition cost of investments in associates and joint ventures is not tested separately. Instead, the entire carrying amount of the investment is tested for impairment as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount (after application of the equity method) whenever relevant objective evidence of impairment is identified. Such evidence includes information about significant changes with an adverse effect that have taken place in the technological, market, economic or legal environments in which associates and joint ventures operate, indicating that the cost of the investment may not be recovered.

The analysis on the recoverability of non-financial assets in the context of the Covid-19 pandemic is explained in section ‘Accounting treatment of issues related to Covid-19’ in the chapter ‘Significant accounting policies’.

## Acquisition and production costs

in EUR million	Goodwill	Customer relationships	Brand	Software acquired	Self-constructed software within the Group	Others (licenses, patents, etc.)	Total
<b>Jan 19</b>	<b>3,867</b>	<b>755</b>	<b>277</b>	<b>1,509</b>	<b>453</b>	<b>333</b>	<b>7,194</b>
Additions	0	0	0	146	76	12	233
Disposals	0	0	0	-83	-15	-4	-102
Acquisition of subsidiaries	0	0	0	0	0	5	5
Disposal of subsidiaries	0	0	0	0	0	0	0
Reclassification	0	0	0	-2	-1	3	0
Assets held for sale	0	0	0	0	0	0	0
Currency translation	-53	-16	-7	-1	-1	0	-78
<b>Dec 19</b>	<b>3,814</b>	<b>739</b>	<b>270</b>	<b>1,569</b>	<b>511</b>	<b>349</b>	<b>7,252</b>
Additions	0	0	0	129	70	13	213
Disposals	-3,124	-570	-267	-11	-30	-6	-4,008
Acquisition of subsidiaries	0	0	0	0	0	0	0
Disposal of subsidiaries	-3	0	0	0	0	-1	-3
Reclassification	0	0	0	-1	-2	2	-1
Assets held for sale	0	0	0	0	0	0	0
Exchange-rate changes	-25	-10	-3	-43	-1	-4	-85
<b>Dec 20</b>	<b>662</b>	<b>159</b>	<b>0</b>	<b>1,644</b>	<b>549</b>	<b>353</b>	<b>3,367</b>

## Accumulated depreciation

in EUR million	Goodwill	Customer relationships	Brand	Software acquired	Self-constructed software within the Group	Others (licenses, patents, etc.)	Total
<b>Jan 19</b>	<b>-3,154</b>	<b>-694</b>	<b>-277</b>	<b>-1,099</b>	<b>-226</b>	<b>-236</b>	<b>-5,687</b>
Amortisation and depreciation	0	-9	0	-114	-52	-23	-197
Disposals	0	0	0	80	15	3	98
Acquisition of subsidiaries	0	0	0	0	0	-4	-4
Disposal of subsidiaries	0	0	0	0	0	0	0
Impairment	-165	0	0	-2	-3	0	-170
Reversal of impairment	0	0	0	0	0	0	0
Reclassification	0	0	0	0	0	-1	-1
Assets held for sale	0	0	0	0	0	0	0
Currency translation	53	15	7	0	0	0	76
<b>Dec 19</b>	<b>-3,267</b>	<b>-687</b>	<b>-270</b>	<b>-1,134</b>	<b>-266</b>	<b>-260</b>	<b>-5,884</b>
Amortisation and depreciation	0	-8	0	-106	-53	-23	-189
Disposals	3,124	570	267	23	8	6	3,998
Acquisition of subsidiaries	0	0	0	0	0	0	0
Disposal of subsidiaries	0	0	0	0	0	1	1
Impairment	0	0	0	-2	-1	0	-2
Reversal of impairment	0	0	0	0	0	0	0
Reclassification	0	0	0	-1	0	1	0
Assets held for sale	0	0	0	0	0	0	0
Currency translation	25	9	3	28	0	3	68
<b>Dec 20</b>	<b>-118</b>	<b>-117</b>	<b>0</b>	<b>-1,191</b>	<b>-311</b>	<b>-272</b>	<b>-2,008</b>

## Carrying amounts

in EUR million	Goodwill	Customer relationships	Brand	Software acquired	Self-constructed software within the Group	Others (licenses, patents, etc.)	Total
<b>Dec 19</b>	<b>547</b>	<b>51</b>	<b>0</b>	<b>435</b>	<b>246</b>	<b>89</b>	<b>1,368</b>
<b>Dec 20</b>	<b>544</b>	<b>42</b>	<b>0</b>	<b>452</b>	<b>238</b>	<b>81</b>	<b>1,359</b>

The contractual commitments for the purchase of intangible assets amounted to EUR 1.8 million (2019: EUR 11.2 million). As of 31 December 2020 the customer relationship Ringturm Kapitalanlagegesellschaft m.b.H. amounted to EUR 32.1 million (2019: EUR 36.2 million). The remaining amortization period of the customer relationship in Ringturm Kapitalanlagegesellschaft m.b.H. was 7.8 years.

### Goodwill

The goodwill of Česká spořitelna a.s. ('CSAS') was assessed for objective evidence of impairment on a quarterly basis in 2020. Due to the Covid-19 pandemic, impairment indicators were identified and therefore impairment tests were performed for the first and second quarter during 2020. The recoverable amount was always higher than the carrying amount, so no impairment was required. For this CGU, also the annual goodwill impairment test was performed for the year-end 2020. Due to the increased uncertainty in financial planning in the current economic environment caused by the Covid-19 pandemic, Erste Group derived additional planning scenarios for performing the impairment tests. In addition to the most probable base case-scenario which is weighted with 60% probability, a best case-scenario and a worst case-scenario with 20% probability each was defined.

## Impairment assessment of goodwill in 2019

In 2019 the goodwill of Slovenská sporiteľňa a.s. ('SLSP') was impaired as of 31 December 2019. This impairment was triggered by an extension and increase of the Slovak banking tax which led to a decline in projected results. For Česká spořitelna a.s. ('CSAS') no objective evidence of impairment was identified during the year, therefore the annual goodwill impairment assessment for the year 2019 was carried out for this CGU.

## Carrying amount and material parameters used for the impairment test per subsidiary (CGU) for significant goodwills

	CSAS
Carrying amount of goodwill as of 1 January 2020 (in EUR million)	544
Effect of exchange rate changes for the year 2020 (in EUR million)	0
Basis upon which recoverable amount has been determined	Value in Use (discounted cash flow model based)
Key interest input parameters into the discounted cash flow model	Risk Free Rate, Terminal Growth Rate, $\beta$ Factor, Market Risk Premium
Description of approach to determining value assigned to risk free rate	Risk Free Rate has been set at -0.23% p.a. throughout relevant Group's CGUs based on relevant financial statistics published by Deutsche Bundesbank as at the reference date 31 October 2020.
Description of approach to determining values assigned to terminal growth rate	For non-Austrian (CEE) CGUs: Terminal Growth Rate has been equated to 3.00%, representing the recommended cap level for the Terminal Growth Rate, as per the report ESMA/2013/2 'European Enforcers Review of Impairment of Goodwill and Other Intangible Assets in the IFRS Financial Statements' published by the European Securities and Markets Authority (ESMA).
Description of approach to determining values assigned to $\beta$ factor	Set as the median value of a group of levered $\beta$ factors attributable to a sample of 'peer banks' representative of the tested banks (CGUs), as published by Capital IQ as of the reference date 31 October 2020.
Description of approach to determining values assigned to market risk premium	Set at 8.03% throughout relevant Group's CGUs based on published evaluations by the Austrian Chamber of Commerce (Kammer der Steuerberater und Wirtschaftsprüfer).
Period of cash flow projection (years)	5 years (2021 - 2025); extrapolation to perpetuity based on Terminal Growth Rate
Discount rate applied to cash flow projections (pre-tax)	13.2%
The value assigned to $\beta$ Factor	1.17
Amount of goodwill impairment loss recognised in profit or loss for the year 2020 (in EUR million)	0
Post-impairment carrying amount of goodwill as of 31 December 2020 (in EUR million)	544

	CSAS	SLSP
Carrying amount of goodwill as of 1 January 2019 (in EUR million)	544	165
Effect of exchange rate changes for the year 2019 (in EUR million)	0	0
Basis upon which recoverable amount has been determined	Value in Use (discounted cash flow model based)	
Key interest input parameters into the discounted cash flow model	Risk Free Rate, Terminal Growth Rate, $\beta$ Factor, Market Risk Premium	
Description of approach to determining value assigned to risk free rate	Risk Free Rate has been set at 0.13% p.a. throughout relevant Group's CGUs based on relevant financial statistics published by Deutsche Bundesbank as at the reference date 31 October 2019.	
Description of approach to determining values assigned to terminal growth rate	For non-Austrian (CEE) CGUs: Terminal Growth Rate has been equated to 3.00%, representing the recommended cap level for the Terminal Growth Rate, as per the report ESMA/2013/2 'European Enforcers Review of Impairment of Goodwill and Other Intangible Assets in the IFRS Financial Statements' published by the European Securities and Markets Authority (ESMA).	
Description of approach to determining values assigned to $\beta$ factor	Set as the median value of a group of levered $\beta$ factors attributable to a sample of 'peer banks' representative of the tested banks (CGUs), as published by Capital IQ as of the reference date 31 October 2019.	
Description of approach to determining values assigned to market risk premium	Set at 7.88% throughout relevant Group's CGUs based on published evaluations by the Austrian Chamber of Commerce (Kammer der Steuerberater und Wirtschaftsprüfer).	
Period of cash flow projection (years)	5 years (2020 - 2024); extrapolation to perpetuity based on Terminal Growth Rate	
Discount rate applied to cash flow projections (pre-tax)	13.7%	13.7%
The value assigned to $\beta$ Factor	1.18	1.18
Amount of goodwill impairment loss recognised in profit or loss for the year 2019 (in EUR million)	0	165
Post-impairment carrying amount of goodwill as of 31 December 2019 (in EUR million)	544	0

For cash generating units outside the euro-zone, an inflation differential has been considered when determining the discount rates applicable to the related 2021-2025 cash flow projections.

In respect to tested cash-generating units for which no goodwill impairment loss was determined as of 31 December 2020, the table below summarizes the outcome of the sensitivity analysis performed to determine by how much the key input parameters into the applied discounted cash flow models would need to vary in order to cause the unit's calculated recoverable amount to equal its related carrying amount:

<b>Dec 20</b>	<b>CSAS</b>
Amount by which recoverable amount exceeds/fall short the carrying amount (in EUR million)	412
Risk free rate increase/decrease that would cause recoverable amount to equal carrying amount (basis points)	71
Terminal growth rate increase/decrease that would cause recoverable amount to equal carrying amount (basis points)	-1,192
β factor increase/decrease that would cause recoverable amount to equal carrying amount (coefficient value)	0.088
Market risk premium increase/decrease that would cause recoverable amount to equal carrying amount (basis points)	61
<b>Dec 19</b>	
Amount by which recoverable amount exceeds/fall short the carrying amount (in EUR million)	734
Risk free rate increase/decrease that would cause recoverable amount to equal carrying amount (basis points)	131
Terminal growth rate increase/decrease that would cause recoverable amount to equal carrying amount (basis points)	-2,011
β factor increase/decrease that would cause recoverable amount to equal carrying amount (coefficient value)	0.167
Market risk premium increase/decrease that would cause recoverable amount to equal carrying amount (basis points)	111

#### 40. Other assets

<b>in EUR million</b>	<b>Dec 19</b>	<b>Dec 20</b>
Prepayments	123	124
Inventories	198	171
Sundry assets	680	456
<b>Other assets</b>	<b>1,001</b>	<b>751</b>

In the line 'Inventories' real estate project developments and repossessed assets (mainly real estate) are disclosed.

The impairment of inventories, shown as expense in the reporting period amounts to EUR 4.7 million (2019: EUR 2.0 million). The carrying amount of inventories carried at fair value less costs to sell amounts to EUR 50.4 million (2019: EUR 20.4 million). The cost of inventories recognised as expense in the reporting period amounts to EUR 16.3 million (2019: EUR 15.2 million).

#### Fiduciary assets

The Group provides trust and other fiduciary services that result in the holding or investing of assets on behalf of its clients. Assets held in a fiduciary capacity are not reported in the financial statements, as they are not the assets of Erste Group.

## Leases

A lease is a contract, or part of a contract, that conveys the right to use an asset for a period of time in exchange for consideration.

### Erste Group as a lessor

A finance lease is a lease that transfers substantially all the risks and rewards incidental to ownership of an asset. In the case of a finance lease, the lessor reports a receivable from the lessee under the line item 'Finance lease receivables'. The receivable is equal to the present value of the contractually agreed payments taking into account any residual value. Interest income on the receivable is reported in the statement of income in the line item 'Other similar income' under 'Net interest income'.

In the case of operating leases, which are leases other than finance leases, the leased asset is reported by the lessor in 'Property and equipment' or in 'Investment properties' and is depreciated in accordance with the principles applicable to the assets involved. Lease income is recognised on a straight-line basis over the lease term in the statement of income under the line item 'Rental income from investment properties and other operating leases'. Operating leases mainly include the leasing of commercial real estate, automobiles and small trucks.

The lessor is mitigating the risk associated with any rights it retains in underlying assets. This is achieved especially by means of residual value guarantees, variable lease payments for use in excess of specified limits and buy-back agreements with third parties.

An intermediate lessor accounts for the head lease and the sublease as two separate contracts. The intermediate lessor is required to classify the sublease as a finance or operating lease by reference to the right-of-use asset arising from the head lease.

The vast majority of lease agreements in which Erste Group operates as a lessor are finance leases.

### Finance leases

Erste Group leases both movable property and real estate to other parties under finance lease arrangements. For finance lease receivables included in this item, the reconciliation of the gross investment in leases to the present value of the minimum lease payments is as follows:

in EUR million	Dec 19	Dec 20
Outstanding lease payments	4,082	4,154
Non-guaranteed residual values	200	189
<b>Gross investment</b>	<b>4,283</b>	<b>4,342</b>
Unrealised financial income	316	250
<b>Net investment</b>	<b>3,967</b>	<b>4,093</b>
Present value of non-guaranteed residual values	181	168
<b>Present value of outstanding lease payments</b>	<b>3,786</b>	<b>3,924</b>

### Maturity analysis by residual maturities

in EUR million	Dec 19		Dec 20	
	Gross investment	Present value of outstanding lease payments	Gross investment	Present value of outstanding lease payments
< 1 year	984	892	1,056	972
1-2 years	859	793	892	824
2-3 years	744	683	770	715
3-4 years	580	532	608	570
4-5 years	393	361	415	382
> 5 years	722	525	600	462
<b>Total</b>	<b>4,283</b>	<b>3,786</b>	<b>4,342</b>	<b>3,924</b>

During 2020, Erste Group recognised interest income on finance lease receivables in the amount of EUR 118.2 million (2019: EUR 118.3 million). Gains/losses from derecognition of finance lease receivables are recognized in line item 'Gains/losses from derecognition of financial assets measured at amortised cost' (Note 10).

The Erste Group leases an office building and subleases it. The sublease is classified as finance lease because it is for the whole of the remaining term of the head lease.

During 2020, income from subleasing right-of-use assets was recognised in the amount of EUR 3.5 million (2019: EUR 1,8 million).

## Finance lease receivables

### Gross carrying amounts and credit loss allowances per impairment buckets

in EUR million	Gross carrying amount					Credit loss allowances					Carrying amount
	Stage 1	Stage 2	Stage 3	POCI	Total	Stage 1	Stage 2	Stage 3	POCI	Total	
<b>Dec 20</b>											
General governments	358	1	16	0	374	-3	0	-2	0	-4	370
Credit institutions	4	0	0	0	4	0	0	0	0	0	4
Other financial corporations	66	7	0	0	73	0	0	0	0	0	73
Non-financial corporations	2,319	484	171	0	2,974	-11	-10	-70	0	-91	2,883
Households	739	56	15	0	810	-3	-2	-7	0	-12	798
<b>Total</b>	<b>3,485</b>	<b>548</b>	<b>201</b>	<b>0</b>	<b>4,235</b>	<b>-17</b>	<b>-12</b>	<b>-78</b>	<b>0</b>	<b>-108</b>	<b>4,127</b>
<b>Dec 19</b>											
General governments	363	0	16	0	379	-2	0	0	0	-2	377
Credit institutions	1	0	0	0	1	0	0	0	0	0	1
Other financial corporations	71	0	0	0	71	0	0	0	0	0	71
Non-financial corporations	2,585	96	253	0	2,934	-10	-4	-106	0	-121	2,813
Households	747	21	15	0	783	-3	-1	-7	0	-11	772
<b>Total</b>	<b>3,768</b>	<b>117</b>	<b>284</b>	<b>0</b>	<b>4,169</b>	<b>-15</b>	<b>-5</b>	<b>-114</b>	<b>0</b>	<b>-134</b>	<b>4,034</b>

### Movement in credit loss allowances

in EUR million	As of	Additions	Derecognitions	Transfers between stages	Other changes in credit risk (net)	Insignificant modifications (net)	Write-offs	Other	As of
Stage 1	-15	-6	1	7	-4	0	0	0	-17
Stage 2	-5	0	0	-8	1	0	0	0	-12
Stage 3	-114	0	35	-11	3	0	6	2	-78
POCI	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>-134</b>	<b>-6</b>	<b>36</b>	<b>-11</b>	<b>1</b>	<b>0</b>	<b>6</b>	<b>2</b>	<b>-108</b>
	<b>Jan 19</b>								<b>Dec 19</b>
Stage 1	-18	-6	0	4	5	0	0	0	-15
Stage 2	-3	0	0	-4	1	0	0	0	-5
Stage 3	-130	0	3	-5	5	0	15	-1	-114
POCI	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>-151</b>	<b>-6</b>	<b>3</b>	<b>-5</b>	<b>11</b>	<b>0</b>	<b>15</b>	<b>-1</b>	<b>-134</b>

In column 'Additions' increases of CLA due to the initial recognition of finance lease receivables during the current reporting period are disclosed. Releases of CLA following the derecognition of the related finance lease receivables are reported in column 'Derecognitions'.

In column 'Transfers between stages' CLA net changes due to changes in credit risk that triggered re-assignments of the related finance lease receivables from Stage 1 as of 1 January 2020 or initial recognition date to Stages 2 or 3 as of 31 December 2020 or vice-versa are reported. The effects of transfers from Stage 1 to Stages 2 or 3 on the related CLAs are adverse and presented in lines attributable to Stages 2 or 3. The effects of transfers from Stages 2 or 3 to Stage 1 on the related CLAs are favourable and presented in line 'Stage 1'. The P&L-neutral effect from cross-stage transferring of the related CLA amounts recognized prior to stage re-assignments are presented above in column 'Other changes in credit risk (net)'.

Any other changes in credit risk which do not trigger a transfer between Stage 1 and Stage 2 or 3 or vice-versa are disclosed in column 'Other changes in credit risk (net)'. This column also captures the passage-of-time adverse effect ('unwinding correction') over the lifetime expected cash shortfalls of finance lease receivables that were assigned to Stage 3 for any period throughout the year, as well as of any POCI finance lease receivables. This adverse effect amounted to EUR 4.4 million (2019: EUR 5.7 million) cumulatively for the year 2020, which also reflects the unrecognized interest income out of the related finance lease receivables throughout the year.

The column 'Insignificant modifications (net)' reflects the effect on CLA arising from contractual modifications of finance lease receivables which do not trigger their full derecognition. The use of CLA triggered by full or partial write-offs of finance lease receivables is reported in column 'Write-offs'.

One significant driver of the CLA movements for the year has been the transfer of the related instruments across impairment stages. The year-end GCA of finance lease receivables that were assigned at 31 December 2020 to a different stage compared to 1 January 2020 (or to the initial recognition date, if originated during the year) are summarized below:

## Transfers between stages

in EUR million	Dec 19	Dec 20
<b>Transfers between Stage 1 and Stage 2</b>		
To Stage 2 from Stage 1	92	421
To Stage 1 from Stage 2	49	36
<b>Transfers between Stage 2 and Stage 3</b>		
To Stage 3 from Stage 2	57	40
To Stage 2 from Stage 3	51	1
<b>Transfers between Stage 1 and Stage 3</b>		
To Stage 3 from Stage 1	15	47
To Stage 1 from Stage 3	2	6

The year-end total GCA of the finance lease receivables that were initially recognized during the reporting period and not fully de-recognized by 31 December 2020 amounts to EUR 1,026.9 million (2019: EUR 1,017.2 million). The GCAs of the finance lease receivables that were held at 1 January 2020 and fully de-recognized during the year 2020 amounts to EUR 390.3 million (2019: EUR 62.2 million).

## Operating leases

Under operating leases, Erste Group leases both real estate and movable property to other parties.

## Maturity analysis of lease payments from operating leases

in EUR million	Dec 19	Dec 20
< 1 year	129	175
1-2 years	106	115
2-3 years	93	98
3-4 years	75	73
4-5 years	63	58
> 5 years	137	122
<b>Total</b>	<b>603</b>	<b>641</b>

During 2020, Erste Group recognised income relating to variable lease payments in the amount of EUR 4.5 million (2019: EUR 4.8 million). For information about rental income please refer to Note 7 Rental income from investment properties and other operating leases.

## Leases where the Group is a lessee

Under IFRS 16, a lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases (less than 12 months) and leases of low-value items.

The right-of-use asset is initially measured at cost. The cost comprises the amount of the initial measurement of the lease liability and also includes other elements such as initial direct costs incurred by the lessee. Subsequently, the right-of-use asset is depreciated to the earlier of the end of its useful life or the end of the lease term. Erste Group uses the straight-line method of depreciation. The right-of-use assets are presented on the balance sheet as part of 'Property and equipment' or, if they are subleased to third parties, for operating leases as part of 'Investment properties' and for finance leases as a 'Finance lease receivable'.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if the rate cannot be readily determined, the lessee's incremental borrowing rate. Lease payments comprise fixed lease payments, variable lease payments that depend on an index or a rate, amounts expected to be payable under a residual value guarantee. Additionally, the exercise price under a purchase option and lease payments in an optional renewal period are considered if the lessee is reasonably certain to exercise the options. Extension and termination options are included in a number of real estate leases across Erste Group. The use of extension and termination options gives Erste Group added flexibility in case more suitable premises in terms of costs and/or location are identified or in case it is considered favourable to remain in a location beyond the original lease term.

Subsequently, the carrying amount of the lease liability is increased by interest accrued using the applicable discount rate, reduced by lease payments made and remeasured to reflect any reassessment or lease modification. The incremental borrowing rate for movables consists of Euribor as a base rate, adjusted by a surcharge based on the entity's rating, the amount of funds borrowed, the term of the lease and the collateral provided. The determination of the incremental borrowing rate for property leases is based on two components, the market rate and the single property rate. The market rate considers the lease term, creditworthiness and the base rate Euribor and is derived from existing bank data. The single property rate represents a surcharge to the market rate based on the quality of the single property. On the balance sheet the lease liabilities are presented in the line item 'Lease liabilities'.

Erste Group primarily rents real estate's such as buildings and land for headquarters, branches and parking lots. In addition, movables such as IT equipment and ATMs are rented for business operations. For details related to right of use assets capitalized in balance sheet arising from leases where Erste Group is lessee, please see Note 38 Property, plant and equipment.

### Maturity analysis of lease liabilities based on undiscounted cash flows

in EUR million	Dec 19	Dec 20
< 1 year	85	91
1-5 years	275	285
> 5 years	198	222
<b>Total</b>	<b>558</b>	<b>598</b>

During 2020, interest expenses on lease liabilities were recognised in the amount of EUR 7.0 million (2019: EUR 24.6 million). In addition expenses in the amount of EUR 4.1 million (2019: EUR 6.4 million) relating to short term leases and expenses amounting to EUR 5.3 million (2019: EUR 5.3 million) relating to leases of low value items, for which the recognition exemption of IFRS 16 applies, were recognised. Gains arising from sale and leaseback transactions in the amount of EUR 0.8 million (2019: EUR 3,5 million) were recognised. Total cash outflow for leases in 2020 was EUR 105.7 million (2019: EUR 100.0 million).

Erste Group has commitments for future cash outflows which are not reflected in the measurement of lease liabilities as of 31 December 2020. The total undiscounted cash flow amounts to EUR 71.7 million (2019: EUR 71.0 million). In 2019, Erste Group signed rental agreement amounting to EUR 71.0 million (without considering consumer price indexation) with commencement date April 2021 and lease term 15 years.

# Accruals, provisions, contingent liabilities and legal proceedings

## 41. Other liabilities

in EUR million	Dec 19	Dec 20
Deferred income	117	117
Sundry liabilities	2,252	2,115
<b>Other liabilities</b>	<b>2,369</b>	<b>2,232</b>

Deferred income outstanding at 31 December 2020 includes 'contract liabilities' in accordance with IFRS 15 in amount of EUR 109 million (2019: EUR 107 million). Revenue recognised in the reporting year 2020 that was included in the contract liability balance at the beginning of the period amounts to EUR 39 million (2019: EUR 38 million).

The item 'Sundry liabilities' mainly contains outstanding settlement liabilities as well as other liabilities from employee benefits.

## 42. Provisions

Provisions are recognised when the Group has a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and the amount of the obligation can be estimated reliably. On the balance sheet, provisions are reported under the line item 'Provisions'. They include credit risk loss provisions (particularly for financial guarantees and loan commitments) as well as provisions for litigations and restructuring. Expenses or income related to provisions for loan commitments and financial guarantees are reported in the statement of income under the line item 'Impairment result from financial instruments'. Expenses or income related to other provisions are reported in the statement of income under the line item 'Other operating result'.

### Defined employee benefit plans

Defined employee benefit plans operated by Erste Group are for pensions, severance and jubilee benefits. From IAS 19 categorisation perspective, pension and severance benefits qualify as post-employment defined benefits plans whereas jubilee benefits are other long-term employee benefits.

In Austria, the defined benefit pension plans relate largely to retired employees. The pension obligations for current employees were transferred to external pension funds. Remaining with Erste Group is a defined benefit obligation for entitlements of former employees who were already retired as of 31 December 1998 before the pension reform took effect and for those former employees who retired only in 1999 but remained entitled to a direct pension from Erste Group under individual agreements. Also included are entitlements to resulting survivor pensions. In addition, an already closed plan for a small number of active entitled employees exists entitling them to defined benefits from Erste Group upon reaching pension age.

In the case of defined benefit pension plans in other countries, the commitments for active employees are primarily dependent on future salary increases, as well as on the expected entitlement date. Due to the nature of the commitment to the defined benefit pensioners, the future, regularly expected pension adjustments according to the collective agreement and the state pension are estimated and taken into consideration as deduction from the total pension. The inflation rate is not indicated separately, but implicitly represented in the assumption for the future collective agreement development.

Employees of Austrian entities who started their employment before 1 January 2003, are entitled to receive a severance payment if their employment is terminated by the employer or if they retire. The amount to be paid depends on the number of years of service and the employee's salary at termination of the employment. For employees who started their employment after 31 December 2002, a contribution-based system is provided. The contributions to external employee pension funds are recognised as expenses.

Defined benefit plans include jubilee benefits. Jubilee provisions are special one-off payments stipulated in the collective agreement which are dependent on remuneration and duration of service. Eligibility is conditioned on a certain minimum duration of the employment.

In addition, there are defined employee benefit plans for foreign subsidiaries and branches, mainly in Romania, Croatia, Serbia and Slovakia.

Obligations ensuing from defined employee benefit plans are determined using the projected unit credit method. Future obligations are determined based on actuarial expert opinions. The calculation takes into account not only those salaries, pensions and vested rights to future pension payments known as of the balance sheet date but also anticipated future rates of increase in salaries and pensions.

The liability recognised under a defined benefit plan represents the present value of the defined benefit obligation less the fair value of the plan assets available for the direct settlement of obligations. For all plans, the present value of the obligation exceeds the fair value of the plan assets. The resulting defined benefit liability is reported on the balance sheet under the line item 'Provisions'. At Erste Group, the plan assets consist of qualifying insurance policies purchased to back severance and jubilee benefit provisions. Plan assets for pension provision are held by a long-term employee benefit fund.

Remeasurements consist of actuarial gains and losses on the defined benefit obligations and the return on plan assets. Remeasurements of pension and severance defined benefit plans are recognised as accumulated OCI in equity specifically under 'Remeasurement of defined benefit plans' in the statement of changes in equity. The change for the period is reported as OCI in the statement of comprehensive income in the line 'Remeasurement of defined benefit plans'. Remeasurements of jubilee defined benefit plans are recognised in the statement of income under the line item 'Personnel expenses'.

The cost of the defined benefit pension plan is determined using an actuarial valuation. The actuarial valuation involves making assumptions about discount rates, expected rates of return on assets, future salary increases, mortality rates and future pension increases. Assumptions, estimates and sensitivities used for the defined benefit obligation calculations, as well as related amounts are disclosed in the section 'Long-term employee provisions'.

### Financial guarantees

In the ordinary course of business, Erste Group provides financial guarantees, consisting of various types of letters of credit and guarantees. A financial guarantee is a contract that requires the guarantor to make specified payments to reimburse the holder for a loss it incurs in case a specified debtor fails to make a payment when due in accordance with the original or modified terms of a debt instrument.

Erste Group as a guarantor recognises financial guarantees as soon as it becomes a contracting party. Financial guarantees are initially measured at fair value. Generally, the initial measurement is the premium received for a guarantee. This amount is subsequently amortised to fee income. If no premium is received at contract inception (i.e. the initial transaction price is zero), this is the price that would be paid to transfer the liability in an orderly transaction between market participants. As a result, the fair value of such a financial guarantee and thus the initial measurement is nil. Subsequent to initial recognition, provisions are recognised based on the expected credit loss impairment model if the amount is higher than the unamortised balance of the initial premium. They are presented on the balance sheet under the line 'Provisions'. The premium received is recognised in the statement of income under the line item 'Fee and commission income' under 'Net fee and commission income' on a straight-line basis over the life of the guarantee.

If Erste Group is a guarantee holder, the treatment depends on whether the financial guarantee is considered as integral to the contractual terms of financial assets whose risk is guaranteed. Erste Group considers as integral those guarantees which are entered into at or close to the inception of the guaranteed financial assets. If the bank has in a loan contract an option to require provision of a guarantee, it is also considered as integral.

Integral financial guarantees are included in the estimates of expected credit losses from the related financial assets. Premiums paid for integral financial guarantees and other credit enhancements are considered in the EIR of the related financial assets.

Financial guarantees which are not considered integral are recognised as reimbursement assets under 'Other assets' in the balance sheet. In the statement of income they reduce the impairment loss incurred on guaranteed financial assets under 'Impairment result from financial instruments'. A precondition for this treatment is that it must be virtually certain that the guarantee would reimburse the bank for the loss. Premiums paid for non-integral financial guarantees are presented in the statement of income under the line item 'Fee and commission expense' under 'Net fee and commission income'.

### Significant accounting judgements, assumptions and estimates

Recognition of provisions requires judgement with respect to whether Erste Group has a present obligation as a result of a past event and whether it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation. Furthermore, estimates are necessary with respect to the amount and timing of future cash flows when determining the amount of provisions. Further details on provisions for off-balance credit risk exposures in Note 34 Credit risk. Legal proceedings that do not meet the criteria for recognition of provisions are described in Note 43 Contingent liabilities.

in EUR million	Dec 19	Dec 20
Long-term employee provisions	1,054	1,042
Pending legal issues and tax litigation	353	359
Loan commitments and financial guarantees given	293	399
CLA for loan commitments and financial guarantees in Stage 1	64	83
CLA for loan commitments and financial guarantees in Stage 2	75	211
CLA for loan commitments and financial guarantees - Defaulted	154	104
Other provisions	219	282
Provisions for onerous contracts	3	3
Other	216	279
<b>Provisions</b>	<b>1,919</b>	<b>2,082</b>

## Long-term employee provisions

in EUR million	Pensions	Severance payments	Jubilee benefits	Total
<b>Present value of long-term employee benefit obligations – Dec 16</b>	<b>714</b>	<b>446</b>	<b>90</b>	<b>1,250</b>
<b>Present value of long-term employee benefit obligations – Dec 17</b>	<b>700</b>	<b>431</b>	<b>88</b>	<b>1,219</b>
<b>Present value of long-term employee benefit obligations – Dec 18</b>	<b>750</b>	<b>445</b>	<b>97</b>	<b>1,292</b>
Increase	1	0	0	1
Decrease	0	0	0	0
Settlements/curtailments	0	0	0	0
Service cost	1	15	7	23
Interest cost	15	4	1	20
Payments	-64	-34	-5	-103
Exchange rate difference	1	0	0	0
Other changes	-1	5	0	4
<b>Actuarial gains/losses recognised in OCI</b>				
Adjustments in financial assumptions	81	57	0	137
Adjustments in demographic assumptions	0	0	0	0
Experience adjustments	8	6	0	14
<b>Actuarial gains/losses recognised in PL</b>				
Adjustments in financial assumptions	0	0	14	14
Adjustments in demographic assumptions	0	0	0	0
Experience adjustments	0	0	-2	-2
<b>Present value of long-term employee benefit obligations – Dec 19</b>	<b>791</b>	<b>497</b>	<b>113</b>	<b>1,400</b>
Obligations covered by plan assets	27	258	62	347
Obligations covered by provisions	764	239	51	1,054
<b>Less fair value of plan assets</b>	<b>27</b>	<b>258</b>	<b>62</b>	<b>347</b>
<b>Provisions – Dec 19</b>	<b>764</b>	<b>239</b>	<b>51</b>	<b>1,054</b>
<b>Present value of long-term employee benefit obligations – Dec 19</b>	<b>791</b>	<b>497</b>	<b>113</b>	<b>1,400</b>
Increase	0	0	0	0
Decrease	0	0	0	0
Settlements/curtailments	2	0	0	1
Service cost	1	12	8	22
Interest cost	8	5	1	14
Payments	-64	-43	-5	-112
Exchange rate difference	-3	0	0	-4
Other changes	0	0	0	0
<b>Actuarial gains/losses recognised in OCI</b>				
Adjustments in financial assumptions	33	26	0	59
Adjustments in demographic assumptions	0	0	0	0
Experience adjustments	7	-5	0	2
<b>Actuarial gains/losses recognised in PL</b>				
Adjustments in financial assumptions	0	0	5	5
Adjustments in demographic assumptions	0	0	0	0
Experience adjustments	0	0	-2	-2
<b>Present value of long-term employee benefit obligations – Dec 20</b>	<b>774</b>	<b>493</b>	<b>119</b>	<b>1,386</b>
Obligations covered by plan assets	28	251	65	344
Obligations covered by provisions	746	242	54	1,042
<b>Less fair value of plan assets</b>	<b>28</b>	<b>251</b>	<b>65</b>	<b>344</b>
<b>Provisions – Dec 20</b>	<b>746</b>	<b>242</b>	<b>54</b>	<b>1,042</b>

## Actuarial assumptions

For Austrian entities the actuarial calculation of pension obligations is based on the following assumptions:

in %	Dec 19	Dec 20
Interest rate	0.95	0.50
Expected increase in retirement benefits	2.00	2.00

The expected retirement age for each employee was individually calculated on the basis of the changes set out in the Budget Implementation Act of 2003 (Austrian Federal Law Gazette Vol. I No. 71/2003) regarding the increase in the minimum retirement age. The currently applicable legislation on the gradual raising of the retirement age for men and women to 65 was taken into consideration.

For Austrian entities the actuarial calculation of severance payment and jubilee benefits is based on the following assumptions:

in %	Dec 19	Dec 20
Interest rate	0.95	0.50
Average increase in salary (incl. career trend and collective agreement trend)	2.90	2.90

The interest rate applied for the calculation of the long-term employee provisions is derived from the yield of a portfolio of AA-rated corporate bonds. For this purpose the weighted average yield of the underlying portfolio with a corresponding duration is determined.

For the non-Austrian subsidiaries and branches interest rates between 0.01% (2019: 0.4%) and 3.7% (2019: 4.45%) were used. The legal retirement age is in a range between 61 years for women and 65 years for men.

Obligations were calculated based on mortality tables entitled 'AVÖ 2018-P – Rechnungsgrundlagen für die Pensionsversicherung' or comparable mortality tables.

## Movements in plan assets

in EUR million	Pensions	Severance payments	Jubilee benefits	Total
<b>Fair value of plan assets – Dec 18</b>	<b>22</b>	<b>235</b>	<b>54</b>	<b>311</b>
Addition	0	0	0	0
Interest income on plan assets	0	4	1	5
Contributions by the employer	1	33	11	45
Benefits paid	-1	-21	-6	-27
Actuarial gains/losses recognised in OCI	5	7	0	12
Actuarial gains/losses recognised in PL	1	0	1	2
<b>Fair value of plan assets – Dec 19</b>	<b>27</b>	<b>258</b>	<b>62</b>	<b>347</b>
Addition	0	0	0	0
Interest income on plan assets	0	2	1	3
Contributions by the employer	0	26	9	35
Benefits paid	-3	-31	-5	-40
Actuarial gains/losses recognised in OCI	3	-4	0	-1
Actuarial gains/losses recognised in PL	1	0	0	1
<b>Fair value of plan assets – Dec 20</b>	<b>28</b>	<b>251</b>	<b>65</b>	<b>344</b>

In 2021, the expected contributions for the severance and jubilee benefit obligations will amount to EUR 9.0 million (2020: EUR 9.6 million). The contributions shown in the table include not only regular contributions but also one-time payments at the end of the year. The total gain on plan assets amounted to EUR 2.8 million (2019: gain EUR 18.8 million).

## Investment strategy

The primary investment strategy of Erste Group is the continuous optimization of plan assets and the effective coverage of existing entitlements. The Group works with professional fund managers for the investment of plan assets. The Investment Fund Act applies as a requirement with respect to specific investment guidelines relating to the investment of plan assets. Additionally, the Investment Committee which is composed of senior staff in the financial sector and representatives of the S-Versicherung and Erste Asset Management meets once a year.

Erste Group's severance payments and jubilee payments are partially covered by the fair value of plan assets, while defined benefit pension plans are not financed with segregated assets. Majority of defined benefit pension plans only exist for already retired employees. Majority of pension plans are dedicated to former employees of Austrian entities of Erste Group and are unfunded. Major part of the plans (sum over severance payments, defined benefit pension plans and jubilee payments) are not matched with dedicated assets.

For the yearly pension payments of the unfunded defined benefit plans and the unfunded part of severance payments Erste Group generally takes care within its asset-liability management strategy covering the funding plan and interest rate risk position of the Group. The payments for 2021 are expected with EUR 79 million (2020: EUR 86 million) for both plans.

The average duration of these provisions is assumed to be for severance payments 11.67 years (2019: 11.51 years) and 8.86 years (2019: 8.89 years) for defined benefit pension plans.

### Control and risk

The effective allocation of plan assets is determined by the administering body including the relevant existing economic and market conditions as well as considering specific risks of the individual asset classes and the risk profile. Moreover the Investment Committee is responsible for monitoring the mandate guidelines and the investment structure, the supervision, which may arise from regulatory or other legal requirements, as well as the monitoring of demographic changes. As an additional steering tool the fund management generates a report, which is transmitted on a quarterly basis to the Group. Overall, the Group tries to minimize the impact caused by market movements on the pension plans.

### Asset allocation in the different asset classes

in EUR million	Dec 19					Dec 20				
	Europe-EMU	Europe-non EMU	USA	Other countries	Total	Europe-EMU	Europe-non EMU	USA	Other countries	Total
Cash and cash equivalents	0	0	0	0	20					105
Equity instruments	5	5	40	11	61	1	1	22	8	32
Investment-grade bonds										
Government	56	23	5	29	113	1	0	0	0	1
Non-government bonds	16	10	19	11	55	13	4	4	2	22
Non-investment-grade bonds										
Government	0	1	14	22	37	2	0	0	0	2
Non-government bonds	17	5	14	8	45	101	20	8	38	167
Alternatives										
Commodities	0	0	0	0	0	0	0	0	0	0
Other	0	0	1	8	8	0	0	0	0	0
Derivatives (market risk)										
Interest rate risk	0	0	0	0	0	0	0	0	0	0
Credit risk	0	0	0	0	0	0	0	0	0	0
Equity price risk	0	0	0	0	0	0	0	0	0	0
Foreign exchange risk	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	7	0	0	0	0	15
<b>Plan assets</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>347</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>344</b>

In the table above, Investment-grade refers to BBB and above. The plan assets shown in the table above include mainly assets that are quoted and traded on active markets. As of 31 December 2020, the plan assets did not include material amounts of securities issued by the Group or other claims upon it. Moreover none of the mortgage securities used by the Group are included.

### Effects of defined post-employment benefit plans in profit or loss

in EUR million	Dec 19	Dec 20
Settlements/curtailments	0	-1
Service cost	-23	-22
Net interest	-15	-11
<b>Total</b>	<b>-38</b>	<b>-35</b>

Settlements and curtailments as well as service costs are included in the income statement in the line item 'Personnel expenses'. Net interest includes interest expenses for long-term employee benefits as well as the expected return on plan assets. These are disclosed in the income statement in the line item 'Other similar income' and 'Other similar expense' under 'Net interest income'. As of 31 December 2020, the cumulative amount of remeasurement from defined benefit plans, recognised in other comprehensive income amounted to EUR -843.8 million before tax (2019: EUR -782.9 million).

### Sensitivity to key assumption

The following table presents a sensitivity analysis for each significant actuarial assumptions showing how the defined benefit obligation would have been affected by changes in the relevant actuarial assumptions that were reasonably possible at the balance sheet.

in EUR million	Dec 19			Dec 20		
	Pensions	Severance payments	Total	Pensions	Severance payments	Total
Change in discount rate +0.5%	758	470	1,228	741	466	1,207
Change in discount rate -0.5%	827	526	1,353	809	523	1,332
Change in future salary increases +0.5%	791	526	1,317	774	522	1,296
Change in future salary increases -0.5%	791	470	1,261	774	466	1,240
Change in future benefit increases +0.5%	849	497	1,346	830	493	1,323
Change in future benefit increases -0.5%	737	497	1,234	721	493	1,214
Increase in survival rate by approx. 10%	853	0	853	838	0	838

## Impact on cash flows

### Benefits expected to be paid by the defined benefit plans in each of the respective periods

in EUR million	Pensions	Severance payments	Total
2021	59	20	79
2022	55	18	73
2023	52	22	74
2024	49	22	71
2025	45	20	65
2026-2030	179	124	303

## Duration

### Weighted average duration of the defined-benefit obligations

in years	Dec 19			Dec 20		
	Pensions	Severance payments	Total	Pensions	Severance payments	Total
Duration	8.89	11.51	9.84	8.86	11.67	9.96

The weighted average duration is affected by changes in longevity and in the mortality table.

## Sundry provisions

### Movement in credit loss allowances for loan commitments and financial guarantees

in EUR million	As of	Additions	Derecognitions	Transfers between stages	Other changes in credit risk (net)	Other	As of
	Jan 20						Dec 20
Stage 1	64	214	-69	-82	-42	-1	83
Stage 2	75	0	-78	174	47	-7	211
Defaulted	154	22	-55	7	28	-52	104
<b>Total</b>	<b>293</b>	<b>236</b>	<b>-202</b>	<b>99</b>	<b>33</b>	<b>-60</b>	<b>399</b>
	Jan 19						Dec 19
Stage 1	76	148	-56	-54	-49	-2	64
Stage 2	58	0	-29	78	-34	2	75
Defaulted	196	1	-102	8	51	0	154
<b>Total</b>	<b>329</b>	<b>149</b>	<b>-186</b>	<b>33</b>	<b>-31</b>	<b>0</b>	<b>293</b>

In column 'Additions' increases of CLA due to the initial recognition of loan commitments and financial guarantees during the current reporting period are disclosed. Releases of CLA following the derecognition of the related loan commitments and financial guarantees are reported in column 'Derecognitions'.

In the column 'Transfers between stages' CLA net changes due to changes in credit risk that triggered re-assignments of the related loan commitments and financial guarantees from Stage 1 (at 1 January 2020 or initial recognition date) to Stages 2 or Defaulted at 31 December 2020 or vice-versa are reported. The effects of transfers from Stage 1 to Stages 2 or Defaulted on the related CLAs are adverse and presented in lines attributable to Stages 2 or Defaulted. The effects of transfers from Stages 2 or Defaulted to Stage 1 on the related CLAs are favourable and presented in line 'Stage 1'. The P&L-neutral effect from cross-stage transferring of the related CLA amounts recognized prior to stage re-assignments are presented above in column 'Other changes in credit risk (net)'. This column also captures the passage-of-time adverse effect ('unwinding') over the lifetime expected cash shortfalls of defaulted loan commitments and financial guarantees.

One significant driver of the CLA movements for the year has been the transfer of the related instruments across different stages. The year-end notional amounts of loan commitments and financial guarantees that were assigned at 31 December 2020 to a different stage compared to 1 January 2020 (or to the initial recognition date, if originated during the year) are summarized below:

### Transfers between stages

in EUR million	Dec 19	Dec 20
<b>Transfers between Stage 1 and Stage 2</b>	<b>1,644</b>	<b>5,321</b>
To Stage 2 from Stage 1	1,044	4,684
To Stage 1 from Stage 2	600	637
<b>Transfers between Stage 2 and Defaulted</b>	<b>19</b>	<b>72</b>
To Defaulted from Stage 2	12	32
To Stage 2 from Defaulted	8	40
<b>Transfers between Stage 1 and Defaulted</b>	<b>99</b>	<b>65</b>
To Defaulted from Stage 1	79	45
To Stage 1 from Defaulted	20	20

The year-end nominal amounts of unused off-balance commitments and financial guarantees that were initially recognized during the year 2020 and not fully de-recognized by 31 December 2020 amounts to EUR 14,165.7 million (2019: EUR 11,918.6 million). The nominal

amounts of unused off-balance commitments or financial guarantees that were held at 1 January 2020 and fully de-recognized during the year 2020 amounts to EUR 7,915.1 million (2019: EUR 7,397.3 million).

### Sundry provisions 2020

in EUR million	Jan 20	Allocations	Use	Releases	Unwind of discount	Exchange rate and other changes	Dec 20
Pending legal issues and tax litigation	353	37	-8	-17	0	-5	359
Commitments and guarantees given out of scope of IFRS9	17	101	0	-105	0	63	76
Other provisions	202	36	-13	-15	0	-4	206
Provisions for onerous contracts	3	0	-1	0	0	0	3
Other	199	36	-13	-15	0	-4	204
<b>Provisions</b>	<b>571</b>	<b>174</b>	<b>-21</b>	<b>-137</b>	<b>0</b>	<b>54</b>	<b>641</b>
	<b>Jan 19</b>						<b>Dec 19</b>
Pending legal issues and tax litigation	332	73	-13	-37	0	-2	353
Commitments and guarantees given out of scope of IFRS9	14	19	-1	-17	0	1	17
Other provisions	48	277	-18	-105	0	-1	202
Provisions for onerous contracts	3	0	0	0	0	0	3
Other	46	277	-18	-105	0	-1	199
<b>Provisions</b>	<b>394</b>	<b>369</b>	<b>-32</b>	<b>-159</b>	<b>0</b>	<b>-1</b>	<b>571</b>

Under position 'Pending legal issues and tax litigation' provisions related to litigations from lending business, asset management or litigations with customer protection associations, which normally occur in banking business, are disclosed. In 2020, the increase of provision for risks related to Romanian Consumer Protection Claims Act was recognized in income statement in amount of EUR 6.2 million (2019: release EUR 6.1 million). The total amount of the provision as of 31 December 2020 was EUR 122.8 million (2019: EUR 118.8 million).

The level of other provisions is the best possible estimate of expected outflow of economic benefits at the reporting date, while taking into account the risks and uncertainties underlying the commitment to fulfill the obligation. Risks and uncertainties are taken into account in the estimate. During 2019 a provision in the amount of EUR 153.3 million was allocated for losses expected from a decision of the Romanian High Court in relation to the business activities of the Romanian building society subsidiary BCR Banca pentru Locuinte SA. (BPL). The related provision is disclosed in line 'Other provisions'. This case is about whether state subsidies had been disbursed to building society clients in accordance with the applicable legal provisions. The provision was determined based on the expected amount that should be returned to the Romanian State, consisting of state premiums, interest and penalties. The duration of these proceeding cannot be estimated reliably. The total amount of the provision as of 31 December 2020 amounted to EUR 141.6 million (2019: EUR 144.3 million).

### 43. Contingent liabilities

To meet the financial needs of customers, the bank enters into various irrevocable commitments and contingent liabilities. Even though these obligations may not be recognised on the balance sheet, they do involve credit risk and are therefore part of the overall risk of the Bank (see Note 34 Credit risk).

#### Legal proceedings

Erste Group Bank AG and some of its subsidiaries are involved in legal disputes, most of which have arisen in the course of ordinary banking business. These proceedings are not expected to have a significant negative impact on the financial position or profitability of Erste Group or Erste Group Bank AG. Erste Group is also subject to the following ongoing proceedings, some of which, if adversely adjudicated, may have a significant impact on the financial position or profitability of Erste Group or Erste Group Bank AG. Any possible financial impacts of these proceedings are not disclosed, as neither the duration nor the outcome can be reliably estimated and to avoid influencing the outcome of the various proceedings.

#### Consumer protection claims

Several subsidiaries of Erste Group have been named in their respective jurisdictions as defendants in a number of lawsuits and in regulatory proceedings, filed by individual customers, regulatory authorities or consumer protection agencies and associations. Some of the lawsuits are class actions. The proceedings mainly relate to allegations that certain contractual provisions, particularly in respect of consumer loans, violate mandatory consumer protection laws and regulations and principles of general civil law and that certain fees or parts of interest payments charged to customers in the past must be repaid. The allegations relate to the enforceability of certain fees as well as to contractual provisions for the adjustment of interest rates and currencies. In some jurisdictions, the legal risks in connection with loans granted in the past are also increased by the enactment of politically-motivated laws impacting existing lending relationships, which may result in repayment obligations towards customers, as well as a level of unpredictability of judicial decisions beyond the level of uncertainty generally inherent in court proceedings. The following consumer protection issues are deemed particularly noteworthy.

In Romania, BCR is, aside from being a defendant in a number of individual law suits filed by consumers, among several local credit institutions pursued by the consumer protection authority for allegedly abusive clauses pertaining to pre-2010 lending practices. In connection therewith, BCR is currently a defendant in individual litigation claims filed by the local consumer protection authority, in each case on behalf of a single or several borrowers. Only a part of these cases have so far been finally decided by the courts, only few of them with an adverse result for BCR and with rather limited impact so far. Adverse judgments on the validity of certain clauses may have the impact of invalidating such clauses also in other similar agreements concluded by BCR with other consumers.

In Croatia, the Supreme Court of Croatia, in a proceeding initiated by a local consumer protection association against several credit institutions, among them Erste Bank Croatia, declared in 2015 that Swiss Franc (CHF) clauses in loan agreements with consumers are valid, but contractual provisions permitting unilateral change of the variable interest rates in CHF denominated consumer loans, used by the majority of credit institutions until 2008, are null and void. In 2016, the Croatian Constitutional Court rescinded the part of the Supreme Court of Croatia decision relating to the validity of CHF clauses. After the case had been returned for a retrial with respect to the CHF clause to the court of second instance, such court delivered its decision in 2018, declaring in essence the nullification of the CHF currency clause, holding that collective and individual consumer rights were breached. However, no specific obligation of the bank was ordered by the verdict. In 2019 the Supreme Court rejected the appeal of the credit Institutions against the 2018 decision. The impact of this decision on legal disputes with individual clients related to CHF denominated loan agreements is difficult to predict, especially in light of the laws enacted in 2015 that forced credit institutions to accept requests from clients that are consumers or individual professionals to convert their CHF denominated loans into EUR with retroactive effect.

In Austria, Erste Bank der oesterreichischen Sparkassen AG ('EBOe') is a defendant in legal proceedings in which the Verein für Konsumenteninformation ('VKI') is, challenging in collective actions (Verbandsklagen) the validity of a number of clauses in EBOe's general terms and/or contract forms for a number of bank products, claiming that they are not transparent or violate other provisions of consumer protection laws or general principles of civil law and EBOe should discontinue the use of these clauses or of synonymous clauses and should no longer invoke these clauses.

#### CSAS minority shareholders claims

Following the completion of a squeeze-out procedure in CSAS resulting in Erste Group Bank AG becoming the sole shareholder of CSAS, some former minority shareholders of CSAS have filed legal actions with the courts in Prague. In the case against CSAS the plaintiffs aim in essence at invalidating the shareholders' resolution approving the squeeze-out. In the proceedings against Erste Group Bank AG the plaintiffs allege in essence that the share price of 1.328 CZK (then ca. 51 Euro per share) paid by Erste Group Bank AG in the squeeze-out of the CSAS minority shareholders in 2018 was unfair and too low and should be increased. In case the courts find there should be an increase, this would affect all minority shareholders squeezed-out. In the squeeze-out performed in 2018 Erste Group Bank AG acquired a total of 1.03% of minority shares for a consideration of ca. EUR 80 million. Erste Group Bank AG views that the purchase price, established by a valuation done by professional external experts, was correct and fair.

# Capital instruments, equity and reserves

## 44. Total equity

in EUR million	Dec 19	Dec 20
Subscribed capital	860	860
Additional paid-in capital	1,478	1,478
Retained earnings and other reserves	11,792	12,267
<b>Owners of the parent</b>	<b>14,129</b>	<b>14,604</b>
Additional equity instruments	1,490	2,733
Non-controlling interests	4,857	5,073
<b>Total</b>	<b>20,477</b>	<b>22,410</b>

As of 31 December 2020, subscribed capital (also known as registered capital) consists of 429,800,000 (2019: 429,800,000) voting bearer shares (ordinary shares). The pro rata amount of registered capital, per no-par value share, was EUR 2.00. Additional paid-in capital (or share premium) represents the amount by which the issue price of the shares exceeded their par value. Retained earnings and other reserves represent accumulated net profit brought forward, as well as income and expenses recognised in other comprehensive income.

### Additional equity instruments

In addition Erste Group Bank AG issued additional tier 1 capital (AT1 bonds). AT1 bonds are perpetual and can be cancelled only by the issuer at predetermined dates. The bonds include discretionary non-cumulative coupon payments.

### AT1 bonds issued

Nominal value	Currency	Issue	Initial fixed rate	Reset rate after the first call date	Coupon payments	First and subsequent calls dates
500 million	EUR	June 2016	8,875%	5Y swap +9.02%	Semi-annually on 15th April and 15th October	15.10.2021 + coupon dates thereafter
500 million	EUR	April 2017	6.5%	5Y swap +6,204%	Semi-annually on 15th April and 15th October	15.04.2024 + coupon dates thereafter
500 million	EUR	March 2019	5,125%	5Y swap +4,851%	Semi-annually on 15th April and 15th October	15.10.2025 + coupon dates thereafter
500 million	EUR	January 2020	3,375%	5Y swap +3,433%	Semi-annually on 15th April and 15th October	15.04.2027 + coupon dates thereafter
750 million	EUR	November 2020	4.25%	5Y swap +4,646%	Semi-annually on 15th April and 15th October	15.10.2027 + coupon dates thereafter

If common equity tier 1 ratio of Erste Group or Erste Group Bank AG falls below 5.125% (i.e. a trigger event occurs) the principal amount will be written down (fully or partially) on a temporary basis. The issuer may, at its sole discretion, write up the amount (fully or partially) provided a positive profit has been recorded and the trigger event no longer exists.

### Distributions on own equity instruments

Distributions on own equity instruments are recognised as a liability and deducted from equity when their payment is confirmed. For dividends on common shares the decision is taken by the Annual General Meeting. For coupons on Additional Tier 1 instruments the payouts do not need approvals but an event of non-payment would require a decision of Erste Group Bank AG Board.

### Changes in number of outstanding shares

	Dec 19	Dec 20
<b>Shares outstanding as of 1 January</b>	<b>408,617,137</b>	<b>408,127,137</b>
Acquisition of treasury shares	-7,677,249	-7,517,744
Disposal of treasury shares	7,187,249	4,861,317
<b>Shares outstanding as of 31 December</b>	<b>408,127,137</b>	<b>405,470,710</b>
Treasury shares	21,672,863	24,329,290
<b>Number of shares issued as of 31 December</b>	<b>429,800,000</b>	<b>429,800,000</b>
Weighted average number of outstanding shares	426,565,097	426,324,725
Weighted average diluted number of outstanding shares	426,565,097	426,324,725

In addition to the calculation of the annual average number of shares outstanding by incorporation of acquisitions and disposals of treasury shares during the year, the line items 'weighted average number of outstanding shares' and 'weighted average diluted number of outstanding shares' consider a proportionate allocation of the treasury shares held by non-controlling interests.

### Treasury shares and contracts on treasury shares

Equity instruments of Erste Group that it or any of its subsidiaries acquire (referred to as treasury shares) are deducted from equity. Consideration paid or received on the purchase, sale, issue or cancellation of Erste Group's own equity instruments, including transaction costs, is recognised directly in equity. No gain or loss is recognised in profit or loss or OCI on the purchase, sale, issue or cancellation of own equity instruments.

## Transactions and shares held by the management board and supervisory board

The shares of management- and supervisory board member, whose office term began or ended during the financial year, held as at the date of inception or termination of their term in office were recognized as additions or disposals.

### Shares and related dividends held by management board

Managing board member	Dec 19	Additions	Disposals	Dec 20	Dividends received in 2020 (in EUR)
Spalt Bernhard (Chairman)	5,000	5,000	0	10,000	0
Abrahamyan Ara	0	510	0	510	0
Bleier Ingo	3,111	0	0	3,111	0
Bosek Peter	1,500	0	0	1,500	0
Dörfler Stefan	800	700	0	1,500	0
Habeler-Drabek Alexandra	72	0	0	72	0
O'Mahony David	0	0	0	0	0

### Shares and related dividends held by supervisory board

Supervisory board member	Dec 19	Additions	Disposals	Dec 20	Dividends received in 2020 (in EUR)
Rödler Friedrich (Chairman)	2,202	300	0	2,502	0
Homan Jan (1st Vice Chairman)	4,400	0	0	4,400	0
Hardegg Maximilian (2nd Vice Chairman)	240	0	0	240	0
Bulach Matthias	0	0	0	0	0
Egerth-Stadlhuber Henrietta	0	0	0	0	0
Grießer Martin (until 21 January 2021)	14	0	14	0	0
Griss Gunter (until 10 November 2020)	0	0	0	0	0
Gual Solé Jordi	0	0	0	0	0
Haag Markus	176	0	0	176	0
Haberhauer Regina	188	0	0	188	0
Khüny Marion	0	0	0	0	0
Krainer Senger-Weiss Elisabeth	0	0	0	0	0
Lachs Andreas	0	0	0	0	0
Pichler Barbara	309	0	0	309	0
Pinter Jozef	0	0	0	0	0
Rasinger Wilhelm (until 10 November 2020)	24,303	500	24,803	0	0
Santner Friedrich (since 10 November 2020)	0	0	0	0	0
Simor András (since 10 November 2020)	0	0	0	0	0
Stack John James	32,761	0	0	32,761	0
Sutter-Rüdisser Michèle F.	0	0	0	0	0
Zeisel Karin	38	0	0	38	0

As of 31 December 2020, supervisory board members did not hold options in Erste Group Bank AG shares. Persons related to members of the management board or supervisory board held 111 shares (2019: 3,412 shares) of Erste Group Bank AG.

### Remaining authorised and contingent capital as of 31 December 2020

Clause 5 of the articles of association authorises the management board to increase the registered capital with the consent of the supervisory board until 24 May 2023 – also in several tranches – by an amount of up to EUR 343,600,000 by issuing up to 171,800,000 voting no-par value bearer shares in return for contributions in cash and/or in kind, with the issue price and the issuing conditions being determined by the management board with the consent of the supervisory board. Furthermore, the management board is authorized to fully or partly exclude the statutory subscription right of the shareholders with the consent of the supervisory board if the capital increase is in return for a cash contribution and the shares issued while excluding the subscription right of the shareholders, taken together, do not exceed EUR 43,000,000; and/or if the capital increase is in return for contributions in kind.

The measures in sections 5.1.1 (capital increase against cash contribution) to 5.1.2 (capital increase against contributions in kind) can also be combined. The aggregate pro rata amount of registered capital represented by shares in respect of which the shareholders' subscription rights are excluded under this authorization in section 5.1 (authorized capital), together with the pro rata amount of registered capital attributable to shares to which conversion or subscription rights or obligations relate under bonds which were issued and sold on the basis of the authorization in section 8.3, subject to an exclusion of subscription rights, on or after 24 May 2018 must not, however, exceed the proportionate amount of EUR 171,920,000.

Clause 6.3 of the articles of association states that conditional capital based on the resolutions of the management board in 2002 and 2010 (both approved by the supervisory board) with a nominal value of EUR 21,923,264 persists that can be consumed by issuing up to 10,961,632 ordinary bearer shares or ordinary registered shares (ordinary share) with an issue price of at least EUR 2.00 per share against cash contribution and by excluding the subscription rights of the current shareholders. This conditional capital is used for granting options to staff, management and members of the management board of the entity of one of its related undertakings.

Under clause 6.4 of the articles of association, the company has conditional capital of EUR 124,700,000.00 available, which may be utilized by issuing up to 62,350,000 pieces bearer shares. This conditional capital can be used for granting conversion or subscription rights to holders of convertible bonds. In case the terms and conditions of the convertible bonds provide for a mandatory conversion, it shall also serve to cover the mandatory conversion. The issue price and exchange ratio shall be determined pursuant to a recognized pricing method on the basis of accepted finance-mathematical methods and the share price of the company.

According to clause 7 of the articles of association, currently no authorized conditional capital exists.

#### 45. Non controlling interest

in EUR million	Haftungsverbund Savings Banks, thereof:			
	Total	Sparkasse Oberösterreich	Sparkasse Steiermark	Sparkasse Kärnten
<b>Dec 20</b>				
Country of incorporation	Austria	Austria	Austria	Austria
Place of business	Austria	Austria	Austria	Austria
Main business activity	Banking	Banking	Banking	Banking
Ownership% held by NCI	50.1%-100%	60%	75%	75%
Reporting currency	EUR	EUR	EUR	EUR
Dividends paid to equity holders of the parent	2	0	0	0
Net result attributable to non-controlling interests	175	31	44	8
Accumulated NCI	4,480	540	1,096	237
<b>Subsidiary-level stand-alone key financial information</b>				
Current assets	26,874	6,554	5,581	1,522
Non-current assets	48,556	8,341	10,934	3,137
Current liabilities	56,282	9,021	13,192	3,348
Non-current liabilities	12,824	4,904	1,781	964
Operating income	1,665	300	349	109
Profit or loss from continuing operations	297	60	82	20
<b>Total comprehensive income</b>	<b>47</b>	<b>18</b>	<b>29</b>	<b>-2</b>
<b>Dec 19</b>				
Country of incorporation	Austria	Austria	Austria	Austria
Place of business	Austria	Austria	Austria	Austria
Main business activity	Banking	Banking	Banking	Banking
Ownership% held by NCI	50.1%-100%	60%	75%	75%
Reporting currency	EUR	EUR	EUR	EUR
Dividends paid to equity holders of the parent	33	5	9	4
Net result attributable to non-controlling interests	356	30	73	13
Accumulated NCI	4,317	508	1,018	228
<b>Subsidiary-level stand-alone key financial information</b>				
Current assets	23,561	5,203	5,003	1,236
Non-current assets	46,391	8,062	9,376	3,154
Current liabilities	49,396	7,865	11,339	3,076
Non-current liabilities	14,238	4,449	1,575	967
Operating income	1,710	307	352	112
Profit or loss from continuing operations	584	79	154	35
<b>Total comprehensive income</b>	<b>493</b>	<b>64</b>	<b>118</b>	<b>35</b>

## Scope of consolidation

As at 31 December 2020, Erste Group Bank AG, as parent entity of Erste Group, includes in its IFRS scope of consolidation a total of 353 subsidiaries (31 December 2019: 379). This includes a total of 47 local savings banks which, alongside Erste Group Bank AG and Erste Bank der oesterreichischen Sparkassen AG, are members of the Haftungsverbund (cross-guarantee system) of the Austrian savings bank sector.

In 2014, following the implementation of the new agreements of the cross-guarantee system (please refer to Note 46. Subsidiaries) and the related financial support of the members, an ‘ex-ante fund’ was established. The fund is managed by a civil law company named IPS GesbR. The assets of the fund – the members of the cross-guarantee system are required to pay into the fund over a period of ten years - are bound and can be used solely for the purpose to cover loss events of members of the cross-guarantee system. The company IPS GesbR was included in the scope of consolidation in year 2014.

**Additions and disposals 2020.** Additions and disposals had no material impact on the financial position and performance of the Group.

**Additions in 2019.** On 28 February 2019 Steiermärkische Bank und Sparkassen AG signed a share purchase agreement with Société Générale S.A. (SocGen) for the acquisition of 74.53% of the share capital (384,844 shares) of Ohridska Banka AD Skopje (OBS) in North Macedonia. OBS is a North Macedonian based business bank, which offers a range of services in corporate and retail business as well as brokerage services. This transaction enables Steiermärkische Sparkasse to significantly strengthen its existing market position in North Macedonia.

After approval by the European Central Bank (ECB) and the National Bank of the Republic of North Macedonia, the application for the acquisition to the Macedonian Securities and Markets Authority (SEC) was filed, the acquisition process was started and a purchase offer was made to all shareholders. The closing took place on 4 November 2019. On this reporting date, the OBS was included in Erste Group’s consolidated financial statements. Additionally taking into account the shares from free float, a total of 91.57% of share capital with voting rights (472,839 shares) were acquired. Furthermore, supplementary capital of OBS was taken over from SocGen.

As of 31 December 2019, the measurement period for the business combination has not yet been completed. Due to the complexity of the analyses to be performed and the focus on the rapid implementation of immediately necessary integration steps, the purchase price allocation in 2019 was carried out on a preliminary basis. The finalisation of the business combination during the fourth quarter of 2020 did not lead to a significant change of the fair value of the net assets as identified as of the date of first consolidation. The identifiable assets acquired and liabilities assumed, measured at fair value, had the following composition from the time of initial consolidation:

in EUR million	Carrying amount	Fair value adjustment	Fair value
Cash and cash balances	173.5	0.0	173.5
Financial assets at fair value through other comprehensive income	10.9	0.0	10.9
Financial assets at amortised cost	489.0	-6.3	482.7
Property and equipment	13.2	-2.1	11.1
Intangible assets	1.3	0.0	1.3
Current tax assets	0.6	0.0	0.6
Other assets	1.5	0.0	1.5
<b>Total assets</b>	<b>690.0</b>	<b>-8.4</b>	<b>681.6</b>
Financial liabilities measured at amortised cost	608.4	0.0	608.4
Provisions	1.7	3.7	5.4
Tax liabilities	0.0	0.0	0.0
Other liabilities	3.7	0.0	3.7
<b>Total liabilities</b>	<b>613.9</b>	<b>3.7</b>	<b>617.6</b>
Subscribed capital	22.2	0.0	22.2
Additional paid-in capital	5.7	0.0	5.7
Retained earnings and other reserves	41.8	-12.1	29.7
Net result attributable to owners of the parent	6.4	0.0	6.4
<b>Total equity</b>	<b>76.2</b>	<b>-12.1</b>	<b>64.0</b>
<b>Total liabilities and equity</b>	<b>690.0</b>	<b>-8.4</b>	<b>681.6</b>

The fair value adjustments relate to credit risk valuations and the land and buildings acquired in the course of the OBS acquisition, which were valued on the basis of an appraisal report. The fair value of the acquired loans at the acquisition date amounted to EUR 455.2 million. The total gross contractual amount of these receivables was EUR 491.9 million. The best estimate at the acquisition date of the contractual cash flows not expected to be collected amounts to EUR 36.5 million. The proportionate share of non-controlling interests in the fair value of the acquired net assets amounted to EUR 5.4 million.

The cash consideration transferred for the shares acquired totaled EUR 31.9 million. In addition, acquisition related costs of EUR 2.2 million were recognised as expenses. Taking into account the fair value adjustments to the net assets, the transaction resulted in a gain from bargain purchase as follows:

in EUR million	2019
Purchase price excl. acquisition related expenses	31.9
Direct own interest of Steiermärkische Sparkasse in the net assets	-58.6
<b>Bargain purchase gain</b>	<b>26.7</b>

The bargain purchase gain is presented in the statement of income under line item 'Other operating result'.

The opportunity for this bargain purchase arose due to the decision of SocGen to dispose of bank investments in Southeastern Europe in order to concentrate its international activities as a retail bank on markets with higher market shares and greater synergy potential.

Since the acquisition date, OBS's contribution to Erste Group's operating income amounted to EUR 4.3 million. The contribution to the net result for the period after taking into account the non-controlling interests amounted to EUR 4.0 million. If OBS had already been included in Erste Group's consolidated financial statements as of 1 January 2019, the contribution to the operating income would have been EUR 27.1 million and the contribution to net result for the period after taking into account the non-controlling interests would have been EUR 10.4 million.

Further additions to the consolidation scope had no material impact on the financial position and performance of the Group.

**Disposals in 2019.** The disposals had no material impact on the financial position and performance of the Group.

For further details regarding the scope of consolidation please refer to Note 56 Details of the companies wholly or partly owned by Erste Group as of 31 December 2020.

## 46. Subsidiaries

A subsidiary is an entity controlled by another entity. All entities directly or indirectly controlled by Erste Group Bank AG are consolidated in the Group financial statements on the basis of their annual accounts as of 31 December 2020, and for the year then ended.

Subsidiaries are consolidated from the date when control is obtained until the date when control is lost. Control is achieved when Erste Group is exposed to, or has rights to, variable returns from its involvement with the investee and has the ability to affect those returns through its power to direct the relevant activities of the investee. Relevant activities are those which most significantly affect the variable returns of an entity.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of income and consolidated statement of comprehensive income from the date of acquisition or up to the date of disposal. The financial statements of the bank's subsidiaries are prepared for the same reporting year as that of Erste Group Bank AG and using consistent accounting policies. All intra-Group balances, transactions, income and expenses as well as unrealised gains and losses and dividends are eliminated.

Non-controlling interests represent those portions of total comprehensive income and net assets that are neither directly nor indirectly attributable to the owners of Erste Group Bank AG. Non-controlling interests are presented separately in the consolidated statement of income, in the consolidated statement of comprehensive income and within equity on the consolidated balance sheet. Acquisitions of non-controlling interests as well as disposals of non-controlling interests that do not lead to a change of control are accounted for as equity transactions, whereby the difference between the consideration transferred and the share in the carrying amount of the net assets acquired is recognised in equity.

### Control

IFRS 10 'Consolidated Financial Statements' defines the investor's control over an investee in terms of the investor having all of the following:

- \_ power to direct the relevant activities of the investee, i.e. activities that significantly affect the investee's returns;
- \_ exposure, or rights, to variable returns from its involvement with the investee; and
- \_ the ability to use its power over the investee to affect the amount of the investor's returns.

Hence, assessing the existence of control under this definition may require considerable accounting judgements, assumptions and estimates, notably in non-standard situations such as:

- \_ power stemming both from voting rights and from contractual arrangements (or mostly from the latter);
- \_ exposure stemming both from on-balance investments and from off-balance commitments or guarantees (or mostly from the latter); or
- \_ variable returns stemming both from readily identifiable income streams (e.g. dividends, interest, fees) and from cost savings, economies of scale and/or operational synergies (or mostly from the latter).

In the case of Erste Group, such accounting judgements, assumptions and estimates have been primarily relevant for the assessment of the following cases:

#### **i. The savings bank members of the Austrian cross-guarantee system (Haftungsverbund)**

Erste Group Bank AG is a member of the Haftungsverbund (cross-guarantee system) of the Austrian savings bank sector. As of the balance sheet date, all of Austria's savings banks, in addition to Erste Group Bank AG and Erste Bank der oesterreichischen Sparkassen AG, formed part of this cross-guarantee system. The provisions of the agreement governing the Haftungsverbund are implemented by the steering company Haftungsverbund GmbH. Erste Group Bank AG always holds directly and indirectly at least 51% of the voting rights of the steering company. The indirect voting rights are held through Erste Bank der oesterreichischen Sparkassen AG and through other savings banks in which companies of Erste Group hold the majority of voting rights.

For all savings banks in which Erste Group holds less than 50% of the voting rights, an assessment of whether control is achieved through the provisions of the Haftungsverbund agreement has been performed.

Based on the contractual agreement, Haftungsverbund GmbH as the steering company is vested with the following substantive rights related to the savings banks:

- \_ participation in the appointment of board members;
- \_ approval of budgets including capital decisions;
- \_ provision of binding guidelines in the areas of risk and liquidity management as well as internal audit; and
- \_ determination of thresholds for capital requirement including the payment of dividends.

Furthermore, taking into account the magnitude of Erste Group's involvement with the member banks – whether in the form of synergies, investments, commitments, guarantees, or access to common resources – the Group has significant exposure to each of the member banks' variable returns. As Haftungsverbund GmbH is able to affect the variable returns through its power, it has been assessed that Haftungsverbund GmbH has control over the savings banks.

As Erste Group Bank AG controls the steering company, it exercises control over the members of the cross-guarantee system.

#### **ii. Investment funds under own management**

The Group has assessed whether the investment funds it manages through its asset management subsidiaries are controlled and hence shall be consolidated. This assessment has been made on the basis that power over such investment funds is generally conferred based on the contractual arrangements appointing an Erste Group subsidiary as fund manager without any substantive removal rights by fund's investors. Furthermore, Erste Group made the conclusive judgement that its exposure to such own-managed funds' variable returns is basically considered as significant if, additionally to the exposure through management fees, Erste Group is also exposed in the form of at least 20% investment in the fund. Furthermore, in its capacity as fund manager, Erste Group is also able to affect the returns of the funds through its power. Following this assessment, investment funds under own management in which Erste Group – directly or through its subsidiaries – has significant unit holdings (i.e. holds at least 20% of the units issued by the fund) are deemed to be controlled and included in the scope of consolidation.

#### **iii. Pension funds under own management**

The Group has assessed whether the contractual arrangements appointing an Erste Group subsidiary as pension fund manager (with no substantive removal rights by the fund's participants) are generally expected to confer power over such funds, followed by an assessment of the Group's exposure/rights to the pension fund's variable returns. The relevant legal requirements regulating the activities of such pension funds in their respective jurisdictions were also considered, notably in assessing the significance of the rights to variable returns from management fees, as well as of the exposure to losses from any guarantees that the fund manager may be legally bound to. As a result of this review, the Czech pension fund 'Transformovaný fond penzijního připojištění se státním příspěvkem Česká spořitelna – penzijní společnost, a.s' (the 'Transformed pension fund') is not consolidated. There are no further cases of application in Erste Group.

#### **Business combinations**

Business combinations are accounted for using the acquisition method. Goodwill represents the future economic benefits resulting from the business combination arising from assets that are not individually identified and separately recognised. Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests, and the fair value of the previously held equity interest over the net of the acquisition date amounts of the identifiable assets acquired as well as the liabilities assumed. At the acquisition date, the identifiable assets acquired and the liabilities assumed are generally recognised at their fair values.

If, after reassessment of all components described above, the calculation results in a negative amount, it is recognised as a bargain purchase gain and reported in the statement of income under the line item 'Other operating result' in the year of acquisition.

Upon business combinations, non-controlling interests are measured at the proportionate share of the acquiree's identifiable net assets. Other types of non-controlling interests are measured at fair value or, when applicable, on the basis specified in another IFRS. Acquisition costs incurred are expensed and included under the statement of income line item 'Other operating result'.

## 47. Investments in associates and joint ventures

Investments in associates and joint ventures are accounted for using the equity method. Under the equity method, an interest in an associate or joint venture is recognised on the consolidated balance sheet at cost plus post-acquisition changes in the Group's share of the net assets of the entity. The Group's share of the associate's or joint venture's result is recognised in the consolidated statement of income in line item Net result from equity method investments. The line item contains the result from associates and joint ventures recorded by applying the equity method (measured as the investor's share of profit or loss in the associates and joint ventures). However, impairment losses, reversal of impairment losses and realised gains and losses on investments in associates or joint ventures accounted for using the equity method are reported under the line item 'Other operating result'. Entities accounted for using the equity method are recognised on the basis of annual financial statements as of 31 December 2019 and for the year then ended.

Associates are entities over which Erste Group exercises significant influence ('associates'). IAS 28 'Investments in Associates and Joint Ventures' defines significant influence as the power to participate in the financial and operating policy decisions of the investee without having control or joint control of those policies. Furthermore, IAS 28 indicates that if an entity holds, directly or indirectly 20% or more of the voting power of the investee, it is presumed that the entity has significant influence unless it can be clearly demonstrated that this is not the case.

In the case of Erste Group, all equity method investments are direct or indirect investments in associates and joint ventures over which the Group exercises significant influence or joint control stemming from voting power greater than 20% up to 50%.

Joint ventures are joint arrangements over which Erste Group exercises control jointly with one or more other venturers, with the venturers having rights to the net assets of the arrangement, rather than to the assets and liabilities relating to the arrangement. Joint control exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. Erste Group is not involved in joint arrangements which take form of joint operations.

### Carrying amounts of at equity measured entities

in EUR million	Dec 19	Dec 20
Credit institutions	47	68
Financial institutions	60	60
Others	56	63
<b>Total</b>	<b>163</b>	<b>190</b>

### Aggregated financial information of at equity measured entities

in EUR million	Dec 19	Dec 20
Total assets	4,870	4,835
Total liabilities	4,284	4,227
Income	306	327
Profit/loss	48	31

None of Erste Group's investments accounted for using the equity method published price quotations.

## Selected equity method investments where the Erste Group has strategic interest

in EUR million	Dec 19			Dec 20		
	Prvá stavebná	Global Payments s.r.o.	VBV - Betriebliche Altersvorsorge AG	Prvá stavebná	Global Payments s.r.o.	VBV - Betriebliche Altersvorsorge AG
Country of Incorporation	Slovakia	Czech Republic	Austria	Slovakia	Czech Republic	Austria
Place of business	Slovakia	Czech Republic	Austria	Slovakia	Czech Republic	Austria
Main business activity	Financing building society	Payment services	Insurance	Financing building society	Payment services	Insurance
Ownership held %	35%	49%	30%	35%	49%	32%
Voting rights held %	35%	49%	27%	35%	49%	29%
IFRS Classification (JV/A)	Associate	Associate	Associate	Associate	Associate	Associate
Reporting currency	EUR	CZK	EUR	EUR	CZK	EUR
<b>Investee's financial information for the reporting year</b>						
Cash and cash balances	1	13	6	1	20	6
Other current assets	583	47	13	171	28	16
Non-current assets	2,411	52	43	2,779	56	47
Current liabilities	693	38	0	657	20	0
Non-current liabilities	2,043	0	2	2,028	9	10
Operating Income	71	40	0	71	36	8
Post-tax result from continuing operations	17	8	10	8	3	7
Other comprehensive income	0	0	0	0	0	0
Total comprehensive income	17	8	10	8	3	7
Depreciation and amortization	-5	-6	0	-6	-5	0
Interest income	93	0	0	89	0	0
Interest expense	-35	-1	0	-29	-1	0
Tax expense/income	-5	-3	0	-3	-1	0
<b>Reconciliation of investee's net assets against equity investment's carrying amount</b>						
Net assets attributable to Erste Group	90	37	18	93	37	19
Accumulated impairment	-46	0	0	-28	0	0
Carrying amount	45	37	18	65	37	19

The classification of current and non-current financial assets and liabilities is based on the expected remaining maturities of assets and liabilities.

In 2020 the impairment of the investment in Prvá stavebná was partly reversed with EUR 17.5 million recognised as income in line item 'Other operating result'. In 2019 the carrying amount of Prvá stavebná was impaired in the amount of EUR 46 million as a consequence of the extension and increase of the Slovak banking tax. The impairment loss was disclosed in line item 'Other operating result'.

## Other equity method investments

in EUR million	Dec 19		Dec 20	
	Associates	Joint Ventures	Associates	Joint Ventures
<b>Investees' aggregated key financial information</b>				
Post-tax result from continuing operations	6	6	7	7
Other comprehensive income	0	0	0	0
<b>Total comprehensive income</b>	<b>6</b>	<b>6</b>	<b>7</b>	<b>7</b>
<b>Loan commitments, financial guarantees and other commitments given</b>				
	0	0	0	0
<b>Carrying amount</b>	<b>40</b>	<b>24</b>	<b>42</b>	<b>27</b>

## 48. Unconsolidated structured entities

IFRS 12 'Interests in Other Entities' defines structured entities as entities that have been designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate to the administrative tasks only, and the relevant activities are directed by means of contractual arrangements. IFRS 12 defines the interests as contractual and non-contractual involvements exposing an entity to the variability of returns from the performance of the other entity.

Assessing which entities are structured entities, and which involvements in such entities are interests, may require considerable accounting judgements and assumptions. In the case of Erste Group, such accounting judgements, assumptions and estimates have been primarily relevant for assessing involvements with investment funds and securitisation vehicles.

For investment funds, Erste Group reached the conclusion that direct Group exposure would typically indicate an interest in these structured entities, irrespective of whether such exposure comes from on-balance financial assets – mostly in the form of units held in such funds, off-balance commitments given or management fees varying in relation to the assets under management (for own-managed funds in general). As described under Note 46 Subsidiaries above, own-managed funds where the Group cumulatively holds less than 20% of the related fund units in issue are not consolidated due to lack of control and thus are subject to specific disclosures for unconsolidated structured entities.

Erste Group uses following structured entities in the course of its business activity.

### Investment funds

Direct investments in own-managed and third-party-managed investment funds as well as management fees earned for the management of investment funds by subsidiaries of Erste Group are classified as interests in unconsolidated structured entities, if they are not consolidated.

**Direct investments in investment funds.** Erste Group is invested in several mutual funds as well as in private investment funds which are registered in Austria, Central- and Eastern Europe or other countries. The majority of those funds is managed by subsidiaries of Erste Group, the smaller part of the funds being managed by independent third parties. The investments in funds held by Erste Group do not constitute material investments (basically below 20%) and mostly take the form of redeemable fund unit investments. They are measured at fair value on the Group's balance sheet, and are disclosed as debt securities either under line item 'Non-trading financial assets at fair value through profit or loss' or 'Financial assets held for trading'.

**Management fees.** Moreover, Erste Group earns management fees for providing investment management services as fund manager (by subsidiaries of Erste Group); meaning for making the investment decision for the funds under management of the relevant investment fund.

Beside the management fees for the services as fund manager Erste Group also receives distributions for their investments in fund units. On the other side stand expenses for the administration of investment funds and fees for the business activity of investment funds, especially custodian fees and fees for securities trading transactions. In the normal course of business activity Erste Group enters into derivative transactions with own-managed unconsolidated investment funds. Moreover, own-managed unconsolidated investment funds are also invested - over different time periods - in debt securities issued by or deposits of Erste Group. In restricted cases Erste Group offers capital guarantees for own-managed unconsolidated investment funds.

The magnitude of the Group's equity interests in unconsolidated investment funds may vary in the future depending on the future performance of their respective underlying assets, relevant market circumstances and opportunities, or regulatory requirements.

### Securitization vehicles

Erste Group is also involved as an investor in a number of unconsolidated securitization vehicles sponsored and managed by unrelated third parties in foreign jurisdictions. These interests are asset backed securities with the purpose to securitize certain assets, usually loan receivables, into tradeable interest-bearing securities. The securitization vehicles are financed by the issuance of different tranches of asset backed securities. Investors of those securities cover the default risk of the underlying assets. Erste Group is invested in tranches with investment grade, which are measured at fair value on the balance sheet. All investments in unconsolidated securitizations relates to bond investments maturing beyond 1 year. At year end the remaining, weighted average maturity of those debt securities is slightly more than 11.58 years. The interests in securitization vehicles include Collateralized Mortgage Obligations (CMO) and securitized student loans from the US, which will be disposed in the next years.

### Others

To a lesser extent, Erste Group is also exposed (notably as lender) to unconsolidated structured entities having other business activities. The respective loans and advances are either measured at amortised cost or at fair value through profit or loss, depending whether they are SPPI-compliant or not.

### Maximum exposure to unconsolidated structured entities

Erste Group's maximum exposure to losses from its interests in unconsolidated structured entities is equal to the total fair value of its fund units, bond investments, trading derivative assets, provided loans and off-balance sheet commitments and guarantees as of the respective balance sheet date. The maximum exposure corresponds to the carrying amounts after risk provisions as of the balance sheet date. For off-balance sheet loan commitments and guarantees the maximum exposure corresponds to the respective nominal value.

The table below summarises the Group's business relations to unconsolidated structured entities per balance sheet line item, business activity and business location. The summary includes the assets identified as impaired at year-end, as well as related net impairment losses/gains incurred during the year. The carrying amounts of the exposures summarized below are mostly referring to assets already measured at fair value in the balance sheet of the Group. The carrying amounts of the remaining exposures (notably 'Loans and advances') are materially similar to their fair values.

in EUR million	Investment Funds			Securitization vehicles			Other	Total
	Own-managed	Third-party managed	Total	Own-managed	Third-party managed	Total		
<b>Dec 20</b>								
<b>Assets</b>								
Equity instruments, thereof:	0	0	0	0	0	0	0	0
at FVPL	0	0	0	0	0	0	0	0
Debt securities, thereof:	650	79	728	0	41	41	0	770
Financial assets HfT	1	23	24	0	0	0	0	24
at FVPL	648	56	704	0	41	41	0	746
Loans and advances	9	0	9	0	0	0	49	58
Trading derivatives	16	0	16	0	0	0	0	16
<b>Total assets</b>	<b>674</b>	<b>79</b>	<b>753</b>	<b>0</b>	<b>41</b>	<b>41</b>	<b>49</b>	<b>843</b>
thereof impaired	0	0	0	0	0	0	0	0
<b>On-balance sheet exposure analysis per jurisdiction</b>								
Austria	644	0	644	0	0	0	0	644
Central and Eastern Europe	30	6	35	0	0	0	49	84
Other jurisdictions	0	73	73	0	41	41	0	115
<b>Liabilities</b>								
Equity instruments	87	0	87	0	0	0	0	87
Debt securities issued	232	0	232	0	0	0	0	232
Deposits	1,994	0	1,994	0	0	0	1	1,995
Trading derivatives	79	0	79	0	0	0	0	79
<b>Total liabilities</b>	<b>2,392</b>	<b>0</b>	<b>2,392</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>2,393</b>
<b>Off balance-sheet commitments</b>	<b>131</b>	<b>0</b>	<b>131</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>131</b>
<b>Dec 19</b>								
<b>Assets</b>								
Equity instruments, thereof:	0	0	0	0	0	0	9	9
at FVPL	0	0	0	0	0	0	9	9
Debt securities, thereof:	649	46	695	0	59	59	0	754
Financial assets HfT	6	8	14	0	0	0	0	14
at FVPL	643	39	681	0	59	59	0	741
Loans and advances	78	0	78	0	0	0	55	133
Trading derivatives	5	0	5	0	0	0	0	5
<b>Total assets</b>	<b>732</b>	<b>46</b>	<b>778</b>	<b>0</b>	<b>59</b>	<b>59</b>	<b>64</b>	<b>901</b>
thereof impaired	0	0	0	0	0	0	0	0
<b>On-balance sheet exposure analysis per jurisdiction</b>								
Austria	685	0	685	0	0	0	0	685
Central and Eastern Europe	47	5	52	0	0	0	64	116
Other jurisdictions	0	41	41	0	59	59	0	100
<b>Liabilities</b>								
Equity instruments	100	0	100	0	0	0	0	100
Debt securities issued	214	0	214	0	0	0	0	214
Deposits	1,785	0	1,785	0	0	0	2	1,787
Trading derivatives	47	0	47	0	0	0	0	47
<b>Total liabilities</b>	<b>2,146</b>	<b>0</b>	<b>2,146</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2</b>	<b>2,148</b>
<b>Off balance-sheet commitments</b>	<b>26</b>	<b>0</b>	<b>26</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>26</b>

## Other disclosure matters

### 49. Related-party transactions and principal shareholders

In addition to principal shareholders, Erste Group also defines as related parties subsidiaries that are not consolidated due to non-materiality and associates that are included in the consolidated financial statements by the equity method. Furthermore, related parties consist of management and supervisory board members of Erste Group Bank AG. Moreover, Erste Group defines close family members of management and supervisory board members of Erste Group Bank AG, as well as companies over which management and supervisory board members of Erste Group Bank AG have significant influence, as other related parties.

Transactions between Erste Group Bank AG and fully consolidated companies are not recognised in the consolidated financial statements as they have been eliminated.

Transactions with related parties are done at arm's length.

#### Principal shareholders

The interests disclosed in the paragraph below relate to shares in capital. This is different to the ones presented in the Consolidated Financial Statements 2019, in which shares in voting rights have been presented. Therefore comparative figures are slightly different.

As of 31 December 2020, DIE Erste österreichische Spar-Casse Privatstiftung (ERSTE Foundation), a foundation, holds together with its partners to shareholder agreements approximately 31.17% (2019: 30.39%) share capital of the subscribed capital of Erste Group Bank AG and is with 16.50% (2019: 15.96%) principal shareholder. The ERSTE Foundation is holding 5.90% (2019: 6.37%) of the share capital directly, the indirect participation of the ERSTE Foundation amounts to 10.60% (2019: 9.59%) of the share capital held by Sparkassen Beteiligungs GmbH & Co KG, which is an affiliated company of ERSTE Foundation. 1.67% (2019: 1.43%) of the share capital are directly held by saving banks foundations acting together with the ERSTE Foundation. 9.92% (2019: 9.92%) of the subscribed capital are held by the ERSTE Foundation on the basis of a shareholder agreement with CaixaBank S.A., 3.08% (2019: 3.08%) are held by other partners to other shareholder agreements.

Erste Group did not distribute any dividends in 2020, for details please refer to Note 14 Appropriation of profit. Accordingly, ERSTE Foundation received no dividend on its stake in Erste Group Bank AG in 2020 (2019 EUR 67.5 million).

The purpose of the ERSTE Foundation, to be achieved notably by way of the participating interest in Erste Group Bank AG, is to support social, scientific, cultural and charitable institutions as well as to generally promote the guiding principles of the savings bank philosophy. As of 31 December 2020, Mario Catasta (chairman), Boris Marte (vice chairman), Eva Hörtl and Franz Portisch were members of ERSTE Foundation's management board. The supervisory board of ERSTE Foundation had eight members at the end of 2020, two of whom are also members of the supervisory board of Erste Group Bank AG.

Under article 15.1 of the articles of association, for the duration of its assumption of liability for all current and future debts in the event of default on payment by the company, the ERSTE Foundation is entitled, pursuant to Section 92 (9) of the Austrian Banking Act, to delegate up to one-third of the supervisory board members to be elected at the Annual General Meeting. Until now, the ERSTE Foundation has not exercised this right.

As of 31 December 2020, Erste Group had in relation to the ERSTE Foundation accounts payable of EUR 10.7 million (2019: EUR 8.2 million). In addition, ERSTE Foundation held bonds issued by Erste Group Bank AG in the amount of EUR 7.2 million (2019: EUR 7.3 million). The above-mentioned transactions resulted in interest expenses of EUR 0.2 million (2019: EUR 0.3 million).

As of 31 December 2020 CaixaBank S.A. with headquarters in Valencia, Spain held a total of 42,634,248 (2019: 42,634,248) Erste Group Bank AG shares, equivalent to 9.92% (2019: 9.92%) of the share capital of Erste Group Bank AG. One seat, for which CaixaBank S.A. has a nomination right according to the shareholders agreement, is occupied by Jordi Gual Sole (chairman of the board of CaixaBank S.A.), since the annual general meeting from 2017. The second seat for which CaixaBank S.A. has a nomination right according to the shareholders agreement is occupied by Matthias Bulach (member of the management board of CaixaBank S.A.) since the annual general meeting from 2019.

In addition, the shareholders' agreement between CaixaBank S.A. and the ERSTE Foundation which had been in effect since 2009, was renewed on 15 December 2014 (Preferred Partnership Agreement). On the basis of this agreement, CaixaBank S.A. joined the ranks of the core shareholders, which include ERSTE Foundation as well as the savings banks, their foundations as well as Wiener Städtische Wechselseitige Versicherungsverein – Vermögensverwaltung – Vienna Insurance Group. As member of this syndicate, CaixaBank S.A. will abide by the recommendations of the ERSTE Foundation when electing new supervisory board members. Moreover CaixaBank S.A. gets the right to nominate a second member of the supervisory board. CaixaBank S.A. did not receive a dividend in 2020 for the financial year 2019 (2019 for financial year 2018: EUR 59.7 million).

## Balances and off-balance exposures with related parties

in EUR million	Dec 19			Dec 20		
	Subsidiaries - not consolidated	Associated entities	Joint ventures	Subsidiaries - not consolidated	Associated entities	Joint ventures
<b>Selected financial assets</b>	<b>143</b>	<b>555</b>	<b>209</b>	<b>118</b>	<b>531</b>	<b>223</b>
Equity instruments	97	74	11	85	68	17
Debt securities	0	6	0	0	4	0
Loans and advances	45	474	198	34	460	206
Loans and advances credit institutions	0	1	0	0	0	0
Loans and advances customers	45	473	198	34	460	206
of which impaired	1	0	0	1	0	0
<b>Selected financial liabilities</b>	<b>28</b>	<b>119</b>	<b>10</b>	<b>56</b>	<b>127</b>	<b>16</b>
Deposits	28	119	10	56	127	16
Deposits from banks	0	10	0	0	0	0
Deposits from customers	28	109	10	56	127	16
Loan commitments, financial guarantees and other commitments given (notional amount)	20	190	51	18	172	59
of which defaulted	1	0	0	0	0	0
Loan commitments, financial guarantees and other commitments received (notional amount)	0	0	0	1	0	0
Derivatives (notional amount)	0	0	0	0	0	0
Credit loss allowances and provisions	13	0	0	12	0	0

## Expenses/Income generated by transactions with related parties

in EUR million	1-12 19			1-12 20		
	Subsidiaries - not consolidated	Associated entities	Joint ventures	Subsidiaries - not consolidated	Associated entities	Joint ventures
Interest income	1	7	3	1	6	3
Fee and commission income	0	1	1	0	1	0
Dividend income	3	6	1	1	4	1
Rental income from operating leasing	0	0	0	0	0	0
Interest expenses	0	0	0	0	0	0
Fee and commission expenses	-1	-2	0	-1	-2	0
Expenses from impairment of financial instruments	-15	0	0	0	-2	0
Income from impairment of financial instruments	0	0	0	1	0	0

## Remuneration of management and supervisory board members

The following table shows total remuneration of the members of the management and supervisory board according to IAS 24.17. The expenses according to IAS 24 were recognized on an accrual basis in line with the respective rules of the underlying standards IAS 19 and IFRS 2. The amounts disclosed correspond to the estimated disbursement as of the balance sheet date and may deviate from the ones which will be finally paid.

in EUR thousand	1-12 19			1-12 20		
	Management board	Supervisory board	Total	Management board	Supervisory board	Total
Short-term employee benefits	6.114	1.489	7.603	5.952	1.635	7.588
Post-employment benefits	1.983		1.983	889		889
Other long-term benefits	249		249	7		7
Termination benefits			0			0
Share-based payment	5.302		5.302	4.421		4.421
<b>Total</b>	<b>13.648</b>	<b>1.489</b>	<b>15.137</b>	<b>11.270</b>	<b>1.635</b>	<b>12.906</b>

**Short-term employee benefits.** Under this category salaries, benefits in kind, social security contributions and other short-term benefits are included. Disclosed remuneration for supervisory board members comprises supervisory board compensation, meeting fees as well as remuneration for board functions in fully consolidated subsidiaries.

**Post-employment benefits.** The members of the management board participate in the defined contribution pension plan of Erste Group according to the same principles as the employees of the Group (see Note 42 Provisions). Post-employment benefits shown in the table above contain contribution payments to pension schemes and to severance schemes ('Mitarbeiter-Vorsorgekasse').

**Other long-term benefits.** Other long-term benefits mainly include net allocations to provisions for jubilee payments. (see Note 42 Provisions).

**Share-based payment transactions.** Share-based payments are variable remuneration components, which – according to the remuneration policy of Erste Group – are deferred over a period of five years and may only be paid if regulatory requirements in respect of own funds and liquidity are met, both für Erste Group and Erste Group Bank AG. The amount paid is dependent on the average share price of Erste Group Bank AG in the year of payment ('phantom shares'). Following the EBA-Statement on dividends distribution, share buybacks and variable remuneration, in order to achieve an appropriate alignment with risks stemming from the Covid-19 pandemic, a significant part of

the variable remuneration will be deferred for a longer period and entirely - depending on meeting minimum performance standards - be awarded in phantom shares. Accordingly, for performance year 2019, 100% of any variable remuneration of the management board in Erste Group Bank AG was granted in non-cash instruments only. The expense for the variable remuneration is accrued based on the estimated amount which will be decided by the Remuneration Committee in April of the following year. In balance sheet, the recognized provision is disclosed under line item 'Provisions'. The amount of the liability is fixed in the next year. After the performance period the liability is measured by using the average stock price. Subsequent adjustments of the liability from changes in the share price are recognized in profit or loss. As of 31 December 2020, the valuation of the liability is based on the average weighted daily share price of Erste Group Bank AG of the year 2020 in the amount of EUR 21.81 (2019: EUR 32.08) per share.

Pay-outs of firmly awarded share-equivalents are made after one-year vesting period.

The outstanding amount of liability related to the performance period 2020 and unpaid deferred tranches from the previous years was EUR 8.7 million (2019: EUR 17.8 million).

The members of the management board of Erste Group were granted a remuneration of 0.4% (2019: 0.5%) of the total personnel expenses for their activities in the financial year 2020.

In 2020, EUR 9,205,553.01 (2019: EUR 1,941,320.82) was paid in cash and EUR 83,569 (2019: EUR 4,862) share-equivalents were assigned to former board members and their dependents.

The remuneration granted to the management board members complies with the banking rules on management remuneration.

### **Banking transactions with key management employees and persons and companies related to key management employees**

As of the end of 2020, loans and advances granted to members of the management board and supervisory board totalled EUR 1,423 thousand (2019: EUR 2,674 thousand). Deposits of members of the management board and supervisory board at Erste Group amounted to EUR 47,099 thousand (2019: EUR 10,596 thousand) in total. Members of the management and supervisory board held bonds issued by Erste Group in the amount of EUR 422 thousand (2019: EUR 253 thousand). Loan commitments and financial guarantees, issued in favour of members of the management and supervisory board totalled EUR 700 thousand (2019: EUR 4,136 thousand) as of the end of 2020. From banking transactions with members of the management board and supervisory board Erste Group received interest income and fee income of EUR 88 thousand (2019: EUR 23 thousand) in total, and paid interest expense of EUR 7 thousand (2019: EUR 7 thousand).

Loans and advances to close family members of key management employees and companies over which key management employees have control or significant influence (hereinafter referred to 'other related parties') totalled EUR 60,802 thousand (2019: EUR 34,639 thousand) as of 31 December 2020. As of the end of 2020, deposits of other related parties at Erste Group amounted to EUR 11,809 thousand (2019: EUR 38,641 thousand) in total. As of 31 December 2020 other related parties held no bonds issued by companies of Erste Group (2019: EUR 12,060 thousand). Loan commitments and financial guarantees, issued in favour of other related parties totalled EUR 48 thousand (2019: EUR 1,782 thousand) as of the end of 2020. From banking transactions with other related parties Erste Group received interest income and fee income of EUR 1,086 thousand (2019: EUR 1,005 thousand) in total, and paid interest and fee expenses of EUR 5 thousand (2019: EUR 15 thousand).

The applicable interest rates and other terms (maturity dates and collateral) represent market conditions.

### **50. Share-based payments**

Every year Erste Group grants a bonus program to defined employees. It relates to services rendered by these employees in that year ('performance period'). The bonus payments are split into an upfront tranche and five deferred tranches. At least 50 percent of the absolute amount paid depends on the average share price of Erste Group Bank AG in the year of payment ('phantom shares').

As services are received by Erste Group in the performance year, the total estimated amount of bonus payments is accrued via profit or loss and recognized as provision in balance sheet. The share-based component of the bonus payment is measured with the respective average share price. Subsequent adjustments due to changes in the share price are recognized in profit or loss. As of 31 December 2020, the valuation is based on the average weighted daily share price of Erste Group Bank AG of the year 2020 in the amount of EUR 21.81 (2019: EUR 32.08) per share. Pay-outs of share-based bonus payments are made one-year after the final amount is determined.

The outstanding amount of liability related to unpaid deferred tranches was EUR 43.5 million (2019: EUR 33.8 million).

## 51. Audit fees and tax consultancy fees

The following table contains fees charged by the auditors of Erste Group Bank AG and subsidiaries for the financial years 2019 and 2018; the auditors being Sparkassen-Prüfungsverband (auditing agency) and Price Waterhouse Coopers. The values for PricewaterhouseCoopers comprise the services of 'PwC Wirtschaftsprüfung GmbH' as well as the PwC network.

in EUR million	Dec 19	Dec 20
<b>Statutory audit of financial statements/consolidated financial statements</b>	<b>13.2</b>	<b>12.5</b>
Audit fees - PwC	5.9	5.3
Audit fees - Sparkassen-Püfungsverband	7.3	7.2
<b>Other assurance services</b>	<b>1.9</b>	<b>2.5</b>
Other assurance services - PwC	0.8	1.5
Other assurance services - Sparkassen-Püfungsverband	1.1	1.0
<b>Tax consulting</b>	<b>0.0</b>	<b>0.0</b>
Tax consulting - PwC	0.0	0.0
Tax consulting - Sparkassen-Püfungsverband	0.0	0.0
<b>Other services</b>	<b>0.4</b>	<b>0.2</b>
Other services - PwC	0.4	0.2
Other services - Sparkassen-Püfungsverband	0.1	0.0
<b>Total</b>	<b>15.6</b>	<b>15.2</b>

The Sparkassen-Prüfungsverband (Austrian Savings Bank Auditing Association) provided audit services for an amount of EUR 1.7 million (2019: EUR 1.7 million) to Erste Group Bank AG and EUR 5.3 million (2019: EUR 5.5 million) for the subsidiaries. For other assurance services EUR 0.0 million (2019: EUR 0.1 million) were charged to the subsidiaries of Erste Group Bank AG while EUR 0.0 million (2019: EUR 0.0 million) is the amount for other services provided to the subsidiaries. The amounts in the table above include also fees for services provided by SPV Wirtschaftsprüfungsges.m.b.H.

The auditor 'PwC Wirtschaftsprüfung GmbH' provided audit services to Erste Group Bank AG for EUR 1.0 million (2019: EUR 1.1 million) and to the subsidiaries for EUR 0.7 million (2019: EUR 0.9 million). An amount of EUR 3.6 million (2019: EUR 3.9 million) was charged for audit services of the PricewaterhouseCoopers network to the subsidiaries.

The total amount for other assurance services provided by 'PwC Wirtschaftsprüfung GmbH' is EUR 0.3 million (2019: EUR 0.3 million).

## 52. Assets held for sale and liabilities associated with assets held for sale

Non-current assets are classified as held for sale if they can be sold in their present condition and the sale is highly probable within 12 months of classification as held for sale. If assets are to be sold as part of a group that may also contain liabilities (e.g. a subsidiary), they are referred to as disposal group held for sale.

Assets classified as held for sale and assets belonging to disposal groups held for sale are reported under the balance sheet line item 'Assets held for sale'. Liabilities belonging to the disposal groups held for sale are presented on the balance sheet under the line item 'Liabilities associated with assets held for sale'.

Non-current assets and disposal groups that are classified as held for sale are measured at the lower of carrying amount and fair value less costs to sell. Should the impairment loss in a disposal group exceed the carrying amount of the assets that are within the scope of IFRS 5 measurement requirements, there is no specific guidance on how to treat such a difference. Erste Group recognises this difference as a provision under the balance sheet line item 'Provisions'.

in EUR million	Dec 19	Dec 20
Assets held for sale	269	212
Liabilities associated with assets held for sale	6	1

As of the end of 2020, 'Assets held for sale' include mainly land and buildings in amount of EUR 163.1 million (2019: EUR 180.9 million).

## Fair values and fair value hierarchy

in EUR million	Carrying amount	Fair value	Level 1	Level 2	Level 3
<b>Dec 20</b>					
<b>Assets for which the FV is presented in the balance sheet</b>					
Assets held for sale	129	131	0	0	131
<b>Dec 19</b>					
<b>Assets for which the FV is presented in the balance sheet</b>					
Assets held for sale	133	134	0	0	134

Assets held for sale, which consist mainly of property, are measured at fair value on non-recurring basis when their carrying amount is impaired down to fair value less costs to sell. The fair values are determined by experts with recognised and relevant professional qualification.

The book value related to assets held for sale for which no disclosure according to IFRS 13 is required amounts to EUR 49 million (2019: EUR 48 million) as of 31 December 2020. The corresponding fair value amounts to EUR 66 million (2019: EUR 68 million).

### 53. Assets and liabilities denominated in foreign currencies and outside Austria and return on assets

#### Assets and liabilities not denominated in EUR

in EUR million	Dec 19	Dec 20
Assets	86,290	101,321
Liabilities	64,877	78,535

#### Assets and liabilities outside Austria

in EUR million	Dec 19	Dec 20
Assets	147,865	152,875
Liabilities	104,816	117,457

Return on assets (net profit for the year divided by average total assets) was 0.39% at 31 December 2020 (2019: 0.79%).

## 54. Analysis of remaining maturities

### Expected remaining maturities of assets and liabilities

in EUR million	Dec 19		Dec 20	
	< 1 year	> 1 year	< 1 year	> 1 year
Cash and cash balances	10,693	0	35,839	0
Financial assets HFT	1,864	3,895	2,745	3,611
Derivatives	608	2,197	925	2,029
Other financial assets held for trading	1,256	1,698	1,820	1,582
Non-trading financial assets at FVPL	1,140	2,009	1,017	2,066
Equity instruments	39	352	22	325
Debt securities	1,055	1,220	984	1,065
Loans and advances to customers	47	437	12	675
Financial assets at FVOCI	1,784	7,336	1,710	6,809
Equity instruments	6	277	-34	164
Debt securities	1,777	7,059	1,744	6,645
Financial assets at AC	55,636	148,526	50,853	160,088
Debt securities	21,802	1,252	3,779	25,800
Loans and advances to banks	31,224	123,120	20,299	1,167
Loans and advances to customers	2,610	24,153	26,775	133,120
Finance lease receivables	392	3,643	471	3,657
Hedge accounting derivatives	33	97	104	101
Fair value changes of hedged items in portfolio hedge of interest rate risk	0	-4	0	5
Property and equipment	0	2,629	0	2,552
Investment properties	0	1,266	0	1,280
Intangible assets	0	1,368	0	1,359
Investments in associates and joint ventures	0	163	0	190
Current tax assets	81	0	175	0
Deferred tax assets	0	475	0	460
Assets held for sale	269	0	212	0
Trade and other receivables	1,384	24	1,302	39
Other assets	736	265	611	140
<b>Total Assets</b>	<b>74,012</b>	<b>171,692</b>	<b>95,037</b>	<b>182,356</b>
Financial liabilities HFT	733	1,688	925	1,700
Derivatives	673	1,332	788	1,250
Other trading liabilities	60	356	137	451
Financial liabilities at FVPL	1,925	11,569	2,168	9,923
Deposits	140	125	144	110
Debt securities issued	1,566	11,444	1,844	9,813
Other financial liabilities	219	0	180	0
Financial liabilities at AC	145,649	58,495	164,170	70,955
Deposits from banks	7,113	6,028	5,120	19,651
Deposits from customers	135,323	37,743	155,521	35,295
Debt securities issued	2,673	14,688	3,033	15,987
Other financial liabilities	540	36	496	22
Lease liabilities	92	423	65	495
Hedge accounting derivatives	250	19	167	22
Fair value changes of hedged items in portfolio hedge of interest rate risk	0	0	0	0
Provisions	696	1,223	704	1,378
Current tax liabilities	61	0	58	0
Deferred tax liabilities	0	18	0	20
Liabilities associated with assets held for sale	6	0	1	0
Other liabilities	1,628	742	1,684	547
<b>Total Liabilities</b>	<b>151,039</b>	<b>74,177</b>	<b>169,943</b>	<b>85,040</b>

## 55. Events after the balance sheet date

Due to the ECB recommendation from 15 December 2020 the disbursement conditions for distributing a dividend of 0.75 EUR as of 8 February 2021 (reference date) have not been satisfied. As a consequence, no dividend has been distributed for financial year 2019.

## 56. Country by country reporting

Starting with 2014 Erste Group publishes information about Group's country by country relevant activities as required by Article 89 of the EU Capital Requirements Directive IV.

in EUR million	Operating income	Pre-tax result from continuing operations	Taxes on income	Taxes paid
<b>Dec 20</b>				
Austria	2,968	-4	-120	-112
Croatia	373	51	-1	-20
Czech Republic	1,627	641	-100	-180
Hungary	481	139	-19	-18
Romania	732	265	-52	-50
Serbia	108	26	1	-1
Slovakia	622	199	-41	-55
Other locations	243	51	-10	-3
<b>Total</b>	<b>7,155</b>	<b>1,368</b>	<b>-343</b>	<b>-439</b>
<b>Dec 19</b>				
Austria	3,169	620	-71	-136
Croatia	424	182	-30	-40
Czech Republic	1,641	914	-168	-142
Hungary	434	192	-13	-14
Romania	711	207	-64	-80
Serbia	103	40	-2	-3
Slovakia	613	108	-50	-46
Other locations	161	66	-22	-7
<b>Total</b>	<b>7,256</b>	<b>2,330</b>	<b>-419</b>	<b>-468</b>

For information regarding the country of residence of each fully consolidated entity refer to Note 56 Details of the companies wholly or partly owned by Erste Group as of 31 December 2020.

During the financial year 2020, Erste Group received only an immaterial amount of public or state subsidies.

Information about the geographical split of the average number of headcounts employed in Erste Group throughout 2020 is disclosed in Note 8 General administrative expenses.

## 57. Details of the companies wholly or partly owned by Erste Group as of 31 December 2020

The table below presents material, fully consolidated subsidiaries, investments in associates accounted for at equity and other investments.

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
<b>Fully consolidated subsidiaries</b>			
<b>Credit institutions</b>			
Allgemeine Sparkasse Oberösterreich Bankaktiengesellschaft	Linz	39.2	39.2
Banca Comerciala Romana Chisinau S.A.	Chisinau	99.9	99.9
Banca Comerciala Romana SA	Bucharest	99.9	99.9
Banka Sparkasse d.d.	Ljubljana	28.0	28.0
Bausparkasse der österreichischen Sparkassen Aktiengesellschaft	Wien	95.1	95.1
BCR Banca pentru Locuinte SA	Bucharest	99.9	99.9
Ceska sporitelna, a.s.	Praha	100.0	100.0
Die Zweite Wiener Vereins-Sparcasse	Wien	0.0	0.0
Dornbirner Sparkasse Bank AG	Dornbirn	0.0	0.0
Erste & Steiermärkische Bank d.d.	Rijeka	69.3	69.3
ERSTE BANK AD PODGORICA	Podgorica	69.3	69.3
ERSTE BANK AKCIONARSKO DRUŠTVO, NOVI SAD	Novi Sad	80.5	80.5
Erste Bank der oesterreichischen Sparkassen AG	Wien	100.0	100.0
Erste Bank Hungary Zrt	Budapest	100.0	100.0
Erste Group Bank AG	Wien	0.0	0.0
ERSTE Jelzálogbank Zártkörűen Működő Részvénytársaság	Budapest	100.0	100.0
Erste Lakas-Takarekpenztar Zartkoruen Mukodo Reszvenytarsasag	Budapest	100.0	100.0
Kärntner Sparkasse Aktiengesellschaft	Klagenfurt	25.0	25.0
KREMSENER BANK UND SPARKASSEN AKTIENGESELLSCHAFT	Krems	0.0	0.0
Lienzer Sparkasse AG	Lienz	0.0	0.0
Ohridska Banka AD Skopje	Skopje	22.9	23.3
Salzburger Sparkasse Bank Aktiengesellschaft	Salzburg	100.0	100.0
Slovenska sporitelna, a. s.	Bratislava	100.0	100.0
Sparkasse Baden	Baden	0.0	0.0
Sparkasse Bank dd Bosna i Hercegovina	Sarajevo	25.0	25.0
SPARKASSE BANK MAKEDONIJA AD SKOPJE	Skopje	24.9	24.9
Sparkasse Bludenz Bank AG	Bludenz	0.0	0.0
Sparkasse Bregenz Bank Aktiengesellschaft	Bregenz	0.0	0.0
Sparkasse der Gemeinde Egg	Egg	0.0	0.0
Sparkasse der Stadt Amstetten AG	Amstetten	0.0	0.0
Sparkasse der Stadt Feldkirch	Feldkirch	0.0	0.0
Sparkasse der Stadt Kitzbühel	Kitzbühel	0.0	0.0
Sparkasse Eferding-Peuerbach-Waizenkirchen	Eferding	0.0	0.0
Sparkasse Feldkirchen/Kärnten	Feldkirchen	0.0	0.0
SPARKASSE FRANKENMARKT AKTIENGESELLSCHAFT	Frankenmarkt	0.0	0.0
Sparkasse Hainburg-Bruck-Neusiedl Aktiengesellschaft	Hainburg	75.0	75.0
Sparkasse Haugsdorf	Haugsdorf	0.0	0.0
Sparkasse Herzogenburg-Neulengbach Bank Aktiengesellschaft	Herzogenburg	0.0	0.0
Sparkasse Horn-Ravelsbach-Kirchberg Aktiengesellschaft	Horn	0.0	0.0
Sparkasse Imst AG	Imst	0.0	0.0
Sparkasse Korneuburg AG	Korneuburg	0.0	0.0
Sparkasse Kufstein Tiroler Sparkasse von 1877	Kufstein	0.0	0.0
Sparkasse Lambach Bank Aktiengesellschaft	Lambach	0.0	0.0
Sparkasse Langenlois	Langenlois	0.0	0.0
Sparkasse Mittersill Bank AG	Mittersill	0.0	0.0
Sparkasse Mühlviertel-West Bank Aktiengesellschaft	Rohrbach	40.0	40.0
Sparkasse Mürrzuslag Aktiengesellschaft	Mürrzuslag	0.0	0.0
Sparkasse Neuhofen Bank Aktiengesellschaft	Neuhofen	0.0	0.0
Sparkasse Neunkirchen	Neunkirchen	0.0	0.0
SPARKASSE NIEDERÖSTERREICH MITTE WEST AKTIENGESELLSCHAFT	St. Pölten	0.0	0.0
Sparkasse Pöllau AG	Pöllau	0.0	0.0
Sparkasse Pottenstein N.Ö.	Pottenstein	0.0	0.0
Sparkasse Poysdorf AG	Poysdorf	0.0	0.0
Sparkasse Pregarten - Unterweißenbach AG	Pregarten	0.0	0.0
Sparkasse Rattenberg Bank AG	Rattenberg	0.0	0.0
Sparkasse Reutte AG	Reutte	0.0	0.0
Sparkasse Ried im Innkreis-Haag am Hausruck	Ried	0.0	0.0
Sparkasse Salzkammergut AG	Bad Ischl	0.0	0.0
Sparkasse Scheibbs AG	Scheibbs	0.0	0.0
Sparkasse Schwaz AG	Schwaz	0.0	0.0
Sparkasse Voitsberg-Köflach Bankaktiengesellschaft	Voitsberg	4.2	4.2
Stavebni sporitelna Ceske sporitelny, a.s.	Praha	100.0	100.0
Steiermärkische Bank und Sparkassen Aktiengesellschaft	Graz	25.0	25.0
Tiroler Sparkasse Bankaktiengesellschaft Innsbruck	Innsbruck	75.0	75.0
Waldviertler Sparkasse Bank AG	Zwettl	0.0	0.0
Wiener Neustädter Sparkasse	Wiener Neustadt	0.0	0.0

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
<b>Financial institutions</b>			
"DIE EVA" Grundstückverwaltungsgesellschaft m.b.H.	Wien	100.0	100.0
"Die Kärntner" Trust- Vermögensverwaltungsgesellschaft m.b.H. & Co KG	Klagenfurt	25.0	25.0
"Die Kärntner" Trust-Vermögensverwaltungsgesellschaft m.b.H.	Klagenfurt	25.0	25.0
"Nare" Grundstücksverwertungs-Gesellschaft m.b.H.	Wien	100.0	100.0
"SELIMMO" - Sparkasse Mühlviertel-West - DIE ERSTE Leasing - Immobilienvermietung GmbH	Rohrbach	69.4	69.4
ACP Financial Solutions GmbH	Wien	75.0	75.0
Alea-Grundstückverwaltung Gesellschaft m.b.H.	Wien	100.0	100.0
Altstadt Hotelbetriebs GmbH	Wien	100.0	100.0
AS-Alpha Grundstücksverwaltung Gesellschaft m.b.H.	Wien	39.2	39.2
AVION-Grundverwertungsgesellschaft m.b.H.	Wien	51.0	51.0
AWEKA - Kapitalverwaltungsgesellschaft m.b.H.	Graz	25.0	25.0
BCR Leasing IFN SA	Bucharest	99.9	99.9
BCR Payments Services SRL	Sibiu	99.9	99.9
BCR Social Finance IFN S.A.	Bucharest	79.5	79.5
BOOTES-Immorent Grundverwertungs-Gesellschaft m.b.H.	Wien	100.0	100.0
CS Property Investment Limited	Nicosia	100.0	100.0
DENAR-Immorent Grundverwertungsgesellschaft m.b.H.	Wien	62.5	62.5
DIE ERSTE Leasing Grundaufschließungs- und Immobilienvermietungsgesellschaft m.b.H.	Wien	100.0	100.0
DIE ERSTE Leasing Grundbesitzgesellschaft m.b.H.	Wien	100.0	100.0
DIE ERSTE Leasing Grundstückverwaltungsgesellschaft m.b.H.	Wien	100.0	100.0
DIE ERSTE Leasing Immobilienbesitzgesellschaft m.b.H.	Wien	100.0	100.0
DIE ERSTE Leasing Immobilienverwaltungs- und -vermietungsgesellschaft m.b.H.	Wien	100.0	100.0
DIE EVA - Liegenschaftsverwaltungsgesellschaft m.b.H.	Wien	100.0	100.0
DIE EVA-Gebäudeleasinggesellschaft m.b.H.	Wien	100.0	100.0
DIE EVA-Immobilienleasing und -erwerb Gesellschaft m.b.H.	Wien	100.0	100.0
Društvo za lizing nekretnina, vozila, plovila i masina "S-Leasing" doo Podgorica	Podgorica	62.5	62.5
EB Erste Bank Internationale Beteiligungen GmbH	Wien	100.0	100.0
EB-Grundstücksbeteiligungen GmbH	Wien	100.0	100.0
EKZ-Immorent Vermietung GmbH	Wien	100.0	100.0
Epsilon Immorent s.r.o.	Praha	100.0	100.0
Erste & Steiermärkische S-Leasing drustvo s ogranicenom odgovornoscu za leasing vozila i strojeva	Zagreb	47.1	47.1
Erste Bank und Sparkassen Leasing GmbH	Wien	100.0	100.0
ERSTE CARD CLUB d.o.o.	Zagreb	69.3	69.3
ERSTE CARD poslovanje s kreditnimi karticama, d.o.o.	Ljubljana	69.3	69.3
Erste Finance (Delaware) LLC	Wilmington	100.0	100.0
Erste Group Immorent CR s.r.o.	Praha	100.0	100.0
Erste Group Immorent GmbH	Wien	100.0	100.0
Erste Group Immorent International Holding GmbH	Wien	100.0	100.0
Erste Group Immorent Lizing Zártkörűen Működő Részvénytársaság	Budapest	100.0	100.0
ERSTE GROUP IMMORANT LJUBLJANA, financne storitve, d.o.o.	Ljubljana	100.0	100.0
Erste Leasing, a.s.	Znojmo	100.0	100.0
Erste Social Finance Holding GmbH	Wien	60.0	60.0
Eva-Immobilienverwaltungsgesellschaft m.b.H.	Wien	100.0	100.0
Eva-Realitätenverwaltungsgesellschaft m.b.H.	Wien	100.0	100.0
F & S Leasing GmbH	Klagenfurt	100.0	100.0
Factoring Ceske sporitelny a.s.	Praha	100.0	100.0
GIROLEASING-Mobilienvermietungsgesellschaft m.b.H.	Wien	62.5	62.5
Holding Card Service s.r.o.	Praha	100.0	100.0
Hotel- und Sportstätten-Beteiligungs-, Errichtungs- und Betriebsgesellschaft m.b.H.	Wien	38.0	38.0
Hotel- und Sportstätten-Beteiligungs-, Errichtungs- und Betriebsgesellschaft m.b.H. Leasing KG	St. Pölten	54.5	54.5
ILGES - Immobilien- und Leasing - Gesellschaft m.b.H.	Rohrbach	40.0	40.0
Immo Smaragd GmbH	Schwaz	0.0	0.0
Immorent - Immobilienleasing Gesellschaft m.b.H.	Wien	100.0	100.0
Immorent - Weiko Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT DELTA, leasing druzba, d.o.o.	Ljubljana	50.0	50.0
ImmoRent Einkaufszentren Verwaltungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT EPSILON, leasing druzba, d.o.o.	Ljubljana	50.0	50.0
Immorent Oktatási Ingatlanhasznosító és Szolgáltató Kft.	Budapest	56.0	56.0
IMMORENT PPP Ingatlanhasznosító és Szolgáltató Korlátolt Felelősségű Társaság	Budapest	100.0	100.0
IMMORENT PTC, s.r.o.	Praha	100.0	100.0
IMMORENT RIED GmbH	Wien	100.0	100.0
IMMORENT-ANUBIS Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-ASTRA Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Immorent-Clio-Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Immorent-Gamma-Grundstücksverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-GREKO Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Immorent-Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-JULIA Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Immorent-Kappa Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-LEANDER Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-MOMO Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-MÖRE Grundverwertungsgesellschaft m.b.H.	Wien	69.5	69.5

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
IMMORENT-NERO Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-Objektvermietungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-OSIRIS Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-PAN Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-Raiffeisen Fachhochschule Errichtungs- und BetriebsgmbH	Wien	55.0	55.0
IMMORENT-RAMON Grundverwertungsgesellschaft m.b.H.	Wien	62.5	62.5
IMMORENT-RASTA Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-REMUS Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-RIALTO Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-RIO Grundverwertungsgesellschaft m.b.H.	Wien	55.0	55.0
IMMORENT-RIWA Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-RONDO Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-RUBIN Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-SARI Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Immorent-Theta-Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT-TRIAS Grundverwertungsgesellschaft m.b.H.	Wien	62.5	62.5
Immorent-WBV Grundverwertungsgesellschaft m.b.H.	Wien	50.0	50.0
IMNA-Immorent Immobilienleasing GmbH	Wien	100.0	100.0
Intermarket Bank AG	Wien	93.8	93.8
IR Beteiligungsverwaltungsgesellschaft mbH	Wien	100.0	100.0
IR REAL ESTATE LEASING d.o.o. u likvidaciji	Zagreb	92.5	92.5
Kärntner Sparkasse Vermögensverwaltungsgesellschaft m.b.H.	Klagenfurt	25.0	25.0
MEKLA Leasing Gesellschaft m.b.H.	Wien	100.0	100.0
NAXOS-Immorent Immobilienleasing GmbH	Wien	100.0	100.0
NÖ-Sparkassen Beteiligungsgesellschaft m.b.H.	Wien	2.5	2.5
Ölim-Grundverwertungsgesellschaft m.b.H.	Graz	25.0	25.0
OMEGA IMMORENT s.r.o.	Praha	100.0	100.0
OREST-Immorent Leasing GmbH	Wien	100.0	100.0
Österreichisches Volkswohnungswerk, Gemeinnützige Gesellschaft mit beschränkter Haftung	Wien	100.0	100.0
PAROS-Immorent Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Pischeldorfer Straße 221 Liegenschaftsverwertungs GmbH	Wien	100.0	100.0
PREDUZECE ZA FINANSIJSKI LIZING S-LEASING DOO, BEOGRAD	Belgrade	66.6	66.6
RHEA-Immorent Holding GmbH	Wien	100.0	100.0
s Autoleasing a.s.	Praha	100.0	100.0
s Autoleasing SK, s.r.o.	Bratislava	100.0	100.0
S IMMORENT OMIKRON društvo s ogranicenom odgovornoscu za poslovanje nekretninama	Zagreb	100.0	100.0
S Slovensko, spol. s r.o.	Bratislava	100.0	100.0
s Wohnbaubank AG	Wien	100.0	100.0
SCIENTIA Immorent GmbH	Wien	100.0	100.0
S-Factoring, faktoring družba d.d.	Ljubljana	28.0	28.0
Sieben Tiroler Sparkassen Beteiligungsgesellschaft m.b.H.	Kufstein	0.0	0.0
S-Leasing Gesellschaft m.b.H.	Kirchdorf	69.6	69.6
S-Leasing Immobilienvermietungsgesellschaft m.b.H.	Wiener Neustadt	33.3	33.3
Sparfinanz-, Vermögens-, Verwaltungs- und Beratungs- Gesellschaft m.b.H.	Wiener Neustadt	0.0	0.0
SPARKASSE IMMORENT Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Sparkasse Leasing d.o.o., Sarajevo	Sarajevo	25.0	25.0
Sparkasse Leasing d.o.o., Skopje	Skopje	25.0	25.0
Sparkasse Leasing S, družba za financiranje d.o.o.	Ljubljana	28.0	28.0
Sparkasse Mühlviertel-West Holding GmbH	Rohrbach	40.0	40.0
Sparkassen IT Holding AG	Wien	31.1	31.1
Sparkassen Leasing Süd GmbH	Graz	25.0	25.0
Strabag Oktatási PPP Ingatlanhasznosító és Szolgáltató Korlátolt Felelősségű Társaság	Budapest	70.0	70.0
Subholding Immorent GmbH	Wien	100.0	100.0
TAURIS-Immorent Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Theta Immorent s.r.o.	Praha	100.0	100.0
Theuthras-Immorent Grundverwertungsgesellschaft m.b.H.	Wien	62.5	62.5
UBG-Unternehmensbeteiligungsgesellschaft m.b.H.	Wien	100.0	100.0
VIA Immobilien Errichtungsgesellschaft m.b.H.	Wien	100.0	100.0
Vorarlberger Sparkassen Beteiligungs GmbH	Dornbirn	0.0	0.0
WIESTA-Immorent Immobilienleasing GmbH	Wien	100.0	100.0
XENIA-Immorent Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Zeta Immorent s.r.o.	Praha	100.0	100.0

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
<b>Other</b>			
Asset Management Slovenskej sporitelne, správ. spol., a. s.	Bratislava	91.1	91.1
BCR Fleet Management SRL	Bucharest	99.9	99.9
BCR Pensii, Societate de Administrare a Fondurilor de Pensii Private SA	Bucharest	99.9	99.9
BP Budejovicka, s. r. o.	Praha	0.0	100.0
BP Olbrachtova, s. r. o.	Praha	0.0	100.0
BP Polackova, s. r. o.	Praha	0.0	100.0
brokerjet České sporitelny, a.s. v likvidaci	Praha	100.0	100.0
BRS Büroreinigungsgesellschaft der Steiermärkischen Bank und Sparkassen Aktiengesellschaft Gesellschaft m.b.H.	Graz	25.0	25.0
BTV-Beteiligungs-, Treuhand-, Vermögens-Verwaltungsgesellschaft m.b.H.	Klagenfurt	25.0	25.0
Budejovicka development, s. r. o.	Praha	100.0	100.0
C&C Atlantic Limited	Dublin	100.0	100.0
CEE Property Development Portfolio 2 a.s.	Praha	100.0	100.0
CEE Property Development Portfolio B.V.	Amsterdam	20.0	20.0
Ceska sporitelna - penzijni spolecnost, a.s.	Praha	100.0	100.0
Cinci-Immorent Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Collat-real Korlátolt Felelősségű Társaság	Budapest	100.0	100.0
CP Praha s.r.o., v likvidaci	Praha	20.0	20.0
CPDP 2003 s.r.o.	Praha	100.0	100.0
CPP Lux S. 'ar.l.	Luxembourg	20.0	20.0
CS NHQ, s.r.o.	Praha	100.0	100.0
CS Seed Starter, a.s.	Praha	100.0	100.0
Czech and Slovak Property Fund B.V.	Amsterdam	100.0	100.0
Czech TOP Venture Fund B.V. in liquidation	Groesbeek	84.0	84.0
DIE ERSTE Leasing Immobilien Vermietungsgesellschaft m.b.H. in Liqu.	Wien	100.0	100.0
Dienstleistungszentrum Leoben GmbH	Wien	51.0	51.0
EBB Beteiligungen GmbH	Wien	100.0	100.0
EB-Restaurantsbetriebe Ges.m.b.H.	Wien	100.0	100.0
Erste Asset Management d.o.o.	Zagreb	91.1	91.1
Erste Asset Management GmbH	Wien	91.1	91.1
Erste Asset Management Ltd. (vm Erste Alapkezekelo Zrt.)	Budapest	91.1	91.1
Erste Befektetesi Zrt.	Budapest	100.0	100.0
ERSTE CAMPUS Immobilien AG & Co KG	Wien	100.0	100.0
Erste Grantika Advisory, a.s.	Brno	100.0	100.0
Erste Group Card Processor d.o.o.	Zagreb	100.0	100.0
ERSTE GROUP IMMORANT HRVATSKA društvo s ogranicenom odgovornoscju za upravljanje	Zagreb	100.0	100.0
ERSTE GROUP IMMORANT POLSKA SPOLKA Z OGRANICZONA ODPOWIEDZIALNOSCIA W LIKWIDACJI	Warsaw	100.0	100.0
Erste Group Immorent Slovensko s.r.o.	Bratislava	100.0	100.0
Erste Group IT HR društvo s ogranicenom odgovornoscju za usluge informacijskih tehnologija	Bjelovar	75.4	75.4
Erste Group IT International GmbH	Wien	99.9	99.9
Erste Group Services GmbH	Wien	100.0	100.0
Erste Group Shared Services (EGSS), s.r.o.	Hodonin	100.0	100.0
ERSTE Immobilien Kapitalanlagegesellschaft m.b.H.	Wien	68.7	68.7
Erste Ingatlan Fejlesztő, Hasznosító és Mernoki Kft.	Budapest	100.0	100.0
ERSTE NEKRETNINE d.o.o. za poslovanje nekretninama	Zagreb	69.3	69.3
Erste Reinsurance S.A.	Luxembourg	100.0	100.0
Erste Securities Polska S.A.	Warsaw	100.0	100.0
Flottenmanagement GmbH	Wien	51.0	51.0
FUKO-Immorent Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
George Labs GmbH	Wien	100.0	100.0
GLADIATOR LEASING IRELAND DESIGNATED ACTIVITY COMPANY	Dublin	100.0	100.0
Gladiator Leasing Limited	Piata	100.0	100.0
GLL A319 AS LIMITED	Piata	100.0	100.0
GLL A330 Designated Activity Company	Dublin	100.0	100.0
GLL MSN 2118 DESIGNATED ACTIVITY COMPANY	Dublin	100.0	100.0
Haftungsverbund GmbH	Wien	63.9	63.9
HBM Immobilien Kamp GmbH	Wien	100.0	100.0
HP Immobilien Psi GmbH	Wien	100.0	100.0
HT Immobilien Tau GmbH	Wien	100.0	100.0
HT Immobilien Theta GmbH	Wien	100.0	100.0
HV Immobilien Hohenems GmbH	Wien	100.0	100.0
IBF-Anlagenleasing 95 Gesellschaft m.b.H.	Wien	100.0	100.0
IGP Industrie und Gewerbepark Wörgl Gesellschaft m.b.H.	Kufstein	0.0	0.0
Immobilienverwertungsgesellschaft m.b.H.	Klagenfurt	25.0	25.0
IMMORANT - ANDROMEDA Grundverwertungsgesellschaft m.b.H.	Wien	41.9	41.9
IMMORANT Alpha Ingatlanbérbeadó és Üzemeltető Korlátolt Felelősségű Társaság "vévelszámolás alatt"	Budapest	100.0	100.0
Immorent Lehrbauhöfeerrichtungsgesellschaft m.b.H. "in Liqu."	Wien	100.0	100.0
IMMORANT Orion, s.r.o.	Praha	100.0	100.0
IMMORANT Österreich GmbH	Wien	100.0	100.0
Immorent Singidunum d.o.o.	Belgrade	100.0	100.0
IMMORANT Térinvest Ingatlanhasznosító és Szolgáltató Korlátolt Felelősségű Társaság	Budapest	100.0	100.0
IMMORANT-BRAUGEBÄUDE-Leasinggesellschaft m.b.H. "in Liqu."	Wien	100.0	100.0

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
IMMORENT-HATHOR Grundverwertungsgesellschaft m.b.H.	Wien	62.5	62.5
IMMORENT-KRABA Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Immorent-Mytho Grundverwertungsgesellschaft m.b.H. "in Liqu."	Wien	50.0	50.0
IMMORENT-UTO Grundverwertungsgesellschaft m.b.H.	Wien	100.0	100.0
Invalidovna centrum s.r.o.	Praha	100.0	100.0
IPS Fonds Gesellschaft bürgerlichen Rechts	Wien	63.6	63.5
IR CEE Project Development Holding GmbH	Wien	100.0	100.0
IZBOR NEKRETNINA D.O.O. ZA USLUGE	Zagreb	69.3	69.3
Jura GrundverwertungsgmbH	Graz	25.0	25.0
K1A Ingatlankezelő Korlátolt Felelőségi Társaság vegelszámolás alatt	Budapest	100.0	100.0
KS - Dienstleistungsgesellschaft m.b.H.	Klagenfurt	25.0	25.0
KS-Beteiligungs- und Vermögens-Verwaltungsgesellschaft m.b.H.	Klagenfurt	25.0	25.0
LANED a.s.	Bratislava	100.0	100.0
Lassallestraße 7b Immobilienverwaltung GmbH	Wien	100.0	100.0
LBG 61 LiegenschaftsverwaltungsgmbH	Wien	100.0	100.0
LIEGESA Immobilienvermietung GmbH Nfg OG	Graz	25.0	25.0
MCS 14 Projektentwicklung GmbH & Co KG	Wien	100.0	100.0
MOPET CZ a.s.	Praha	100.0	100.0
OM Objektmanagement GmbH	Wien	100.0	100.0
Österreichische Sparkassenakademie GmbH	Wien	45.6	45.6
ÖVV Bauträger GmbH	Wien	100.0	100.0
PONOS-Immorent Immobilienleasing GmbH "in Liqu."	Graz	62.5	62.5
Procurement Services CZ s.r.o.	Praha	99.9	99.9
Procurement Services GmbH	Wien	99.9	99.9
Procurement Services HR d.o.o.	Zagreb	99.9	99.9
Procurement Services HU Kft.	Budapest	99.9	99.9
Procurement Services RO srl	Bucharest	99.9	99.9
Procurement Services SK, s.r.o.	Bratislava	99.9	99.9
Project Development Vest s.r.l	Bucharest	100.0	100.0
Proxima IMMORENT s.r.o.	Praha	100.0	100.0
QBC Management und Beteiligungen GmbH	Wien	65.0	65.0
QBC Management und Beteiligungen GmbH & Co KG	Wien	65.0	65.0
Realia Consult Magyarország Beruházás Szervezési KFT „végelszámolás alatt“	Budapest	100.0	100.0
Real-Service für oberösterreichische Sparkassen Realitätenvermittlungsgesellschaft m.b.H.	Linz	68.6	68.6
Real-Service für steirische Sparkassen, Realitätenvermittlungsgesellschaft m.b.H.	Graz	61.7	61.7
REICO investični společnost Ceske sporitelny, a.s.	Praha	100.0	100.0
s ASG Sparkassen Abwicklungs- und Servicegesellschaft mbH	Graz	25.0	25.0
s IT Solutions AT Spardat GmbH	Wien	72.7	72.7
s REAL Immobilienvermittlung GmbH	Wien	100.0	100.0
s ServiceCenter GmbH	Wien	58.4	58.4
s Wohnbauträger GmbH	Wien	100.0	100.0
s Wohnfinanzierung Beratungs GmbH	Wien	95.1	95.1
SAI Erste Asset Management S.A.	Bucharest	91.1	91.1
sBAU Holding GmbH	Wien	100.0	100.0
Schauersberg Immobilien Gesellschaft m.b.H.	Graz	25.0	25.0
sDG Dienstleistungsgesellschaft mbH	Linz	58.7	58.7
S-Invest Beteiligungsgesellschaft m.b.H.	Wien	70.0	70.0
Sio Ingatlan Invest Kft.	Budapest	100.0	100.0
SK - Immobiliengesellschaft m.b.H.	Krems	0.0	0.0
SK Immobilien Epsilon GmbH	Wien	100.0	100.0
SKT Immobilien GmbH	Kufstein	0.0	0.0
SKT Immobilien GmbH & Co KG	Kufstein	0.0	0.0
Sluzby SLSP, s.r.o. v likvidácii	Bratislava	100.0	100.0
sMS Marktservice für Sparkassen GmbH	Krems	0.0	0.0
Social Financing SK, s.r.o.	Bratislava	0.0	100.0
SOLARIS City Ingatlanfejlesztő Korlátolt Felelőségi Társaság vegelszámolás alatt	Budapest	100.0	100.0
Solaris Park Kft. "v.a."	Budapest	100.0	100.0
SPARDAT - Bürohauserrichtungs- und Vermietungsgesellschaft m.b.H.	Wien	100.0	100.0
Sparkasse Oberösterreich Kapitalanlagegesellschaft m.b.H.	Linz	37.9	37.9
SPARKASSEN LEASING družba za financiranje d.o.o. - v likvidaciji	Ljubljana	50.0	50.0
Sparkassen Real Vorarlberg Immobilienvermittlung GmbH	Dornbirn	50.0	50.0
Sparkassen-Haftungs GmbH	Wien	63.9	63.9
Sparkassen-Real-Service für Kärnten und Osttirol Realitätenvermittlungs-Gesellschaft m.b.H.	Klagenfurt	57.6	57.6
Sparkassen-Real-Service -Tirol Realitätenvermittlungs-Gesellschaft m.b.H.	Innsbruck	68.7	68.7
S-Real, Realitätenvermittlungs- und -verwaltungs Gesellschaft m.b.H.	Wiener Neustadt	0.0	0.0
S-RENT DOO BEOGRAD	Belgrade	35.5	35.5
Steiermärkische Verwaltungssparkasse Immobilien & Co KG	Graz	25.0	25.0
STRAULESTI PROPERTY DEVELOPMENT SRL	Bucharest	100.0	100.0
Suport Colect SRL	Bucharest	99.9	99.9
Toplice Sveti Martin d.o.o.	Sveti Martin	100.0	100.0
Wirtschaftspark Siebenhirten Entwicklungs- und Errichtungs GmbH "in Liqu."	Wien	100.0	100.0
ZWETTLER LEASING Gesellschaft m.b.H.	Zwettl	0.0	0.0

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
<b>Funds</b>			
ERSTE BOND EURO TREND	Wien	0.0	0.0
ERSTE RESERVE CORPORATE	Wien	0.0	0.0
SPARKASSEN 19	Wien	0.0	0.0
SPARKASSEN 2	Wien	0.0	0.0
SPARKASSEN 21	Wien	0.0	0.0
SPARKASSEN 26	Wien	0.0	0.0
SPARKASSEN 4	Wien	0.0	0.0
SPARKASSEN 5	Wien	0.0	0.0
SPARKASSEN 8	Wien	0.0	0.0
SPARKASSEN 9	Wien	0.0	0.0

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
<b>Equity method investments</b>			
<b>Credit institutions</b>			
Prva stavebna sporitelna, a.s.	Bratislava	35.0	35.0
SPAR-FINANZ BANK AG	Salzburg	50.0	50.0
<b>Financial institutions</b>			
Adoria Grundstückvermietungs Gesellschaft m.b.H.	St. Pölten	24.5	24.5
Aventin Grundstückverwaltungs Gesellschaft m.b.H.	Horn	24.5	24.5
Epsilon - Grundverwertungsgesellschaft m.b.H.	Wien	50.0	50.0
Esquilin Grundstücksverwaltungs Gesellschaft m.b.H.	St. Pölten	24.5	24.5
Fondul de Garantare a Creditului Rural IFN SA	Bucharest	33.3	33.3
FORIS Grundstückvermietungs Gesellschaft m.b.H.	St. Pölten	24.5	24.5
Global Payments s.r.o.	Praha	49.0	49.0
HOSPES-Grundstückverwaltungs Gesellschaft m.b.H.	St. Pölten	33.3	33.3
Immorent-Hypo-Rent Grundverwertungsgesellschaft m.b.H.	Innsbruck	49.0	49.0
LITUS Grundstückvermietungs Gesellschaft m.b.H.	St. Pölten	24.5	24.5
N.Ö. Kommunalgebäudeleasing Gesellschaft m.b.H.	Wien	33.4	33.4
Neue Eisenstädter gemeinnützige Bau-, Wohn- und Siedlungsgesellschaft m.b.H.	Eisenstadt	50.0	50.0
NÖ Bürgschaften und Beteiligungen GmbH	Wien	14.4	14.4
NÖ-KL Kommunalgebäudeleasing Gesellschaft m.b.H.	Wien	28.4	33.4
O.Ö. Kommunalgebäude-Leasing Gesellschaft m.b.H.	Linz	40.0	40.0
Quirinal Grundstücksverwaltungs Gesellschaft m.b.H.	Wien	33.3	33.3
Steirische Gemeindegebäude Leasing Gesellschaft m.b.H.	Wien	50.0	50.0
Steirische Kommunalgebäudeleasing Gesellschaft m.b.H.	Wien	50.0	50.0
Steirische Leasing für Gebietskörperschaften Gesellschaft m.b.H.	Wien	50.0	50.0
Steirische Leasing für öffentliche Bauten Gesellschaft m.b.H.	Wien	50.0	50.0
STUWO Gemeinnützige Studentenwohnbau Aktiengesellschaft	Wien	50.5	50.5
SUPRIA Raiffeisen-Immobilien-Leasing Gesellschaft m.b.H.	Wien	50.0	50.0
SWO Kommunalgebäudeleasing Gesellschaft m.b.H.	Wien	50.0	50.0
TKL V Grundverwertungsgesellschaft m.b.H.	Innsbruck	33.3	33.3
TKL VIII Grundverwertungsgesellschaft m.b.H.	Innsbruck	24.5	24.5
TRABITUS Grundstückvermietungs Gesellschaft m.b.H.	Wien	25.0	25.0
VALET-Grundstückverwaltungs Gesellschaft m.b.H.	St. Pölten	24.5	24.5
VOLUNTAS Grundstückvermietungs Gesellschaft m.b.H.	St. Pölten	35.0	35.0
Vorarlberger Kommunalgebäudeleasing Gesellschaft m.b.H.	Dornbirn	33.3	33.3
<b>Other</b>			
APHRODITE Bauträger Aktiengesellschaft	Wien	50.0	50.0
Bankovní identita, a.s.	Praha	0.0	33.3
CALDO Grundstücksverwertungsgesellschaft m.b.H. in Liqu.	Wien	31.2	31.2
CIT ONE SA	Bucharest	99.9	33.3
Dostupny Domov j.s.a.	Nitra	0.0	49.9
ERSTE d.o.o.	Zagreb	45.2	45.2
Erste ÖSW Wohnbauträger GmbH	Wien	50.5	50.5
GELUP GmbH	Wien	33.3	33.3
Gemdat Niederösterreichische Gemeinde-Datenservice Gesellschaft m. b. H.	Korneuburg	0.8	0.8
Hochkönig Bergbahnen GmbH	Mühlbach	47.4	47.4
KWC Campus Errichtungsgesellschaft m.b.H.	Klagenfurt	13.6	13.6
SILLO DREI next LBG 57 Liegenschaftsverwertung GmbH & Co KG	Wien	49.0	49.0
SILLO II LBG 57 – 59 Liegenschaftsverwertung GmbH & Co KG	Wien	49.0	49.0
Slovak Banking Credit Bureau, s.r.o.	Bratislava	33.3	33.3
VBV - Betriebliche Altersvorsorge AG	Wien	27.9	29.8
Viminal Grundstückverwaltungs Gesellschaft m.b.H. in Liqu.	Wien	25.0	25.0
VKL III Gebäudeleasing-Gesellschaft m.b.H. in Liqu.	Dornbirn	33.3	33.3
<b>Other investments</b>			
<b>Credit institutions</b>			
ALTA BANKA AD BEOGRAD	Belgrade	0.0	0.0
EUROAXIS BANK AD Moskva	Moscow	1.6	1.6
Oesterreichische Kontrollbank Aktiengesellschaft	Wien	12.9	12.9
Public Joint-stock company commercial Bank "Center-Invest"	Rostov	9.1	9.1
Südtiroler Sparkasse AG	Bozen	0.1	0.1
<b>Financial institutions</b>			
"Österreichisches Siedlungswerk" Gemeinnützige Wohnungsaktiengesellschaft	Wien	1.0	1.0
"Wohnungseigentum", Tiroler gemeinnützige Wohnbaugesellschaft m.b.H.	Innsbruck	19.1	19.1
"Wohnungseigentümer" Gemeinnützige Wohnbaugesellschaft m.b.H.	Mödling	20.3	20.3
ARWAG Holding-Aktiengesellschaft	Wien	19.3	19.3
CONATUS Grundstückvermietungs Gesellschaft m.b.H.	St. Pölten	24.5	24.5
CULINA Grundstücksvermietungs Gesellschaft m.b.H.	St. Pölten	25.0	25.0
Diners Club BH d.o.o. Sarajevo	Sarajevo	69.3	69.3
Diners Club Bulgaria AD	Sofia	3.6	3.6
Diners Club International Belgrade d.o.o. Beograd in bankruptcy	Belgrade	69.3	69.3
Diners Club International Montenegro d.o.o. in Podgorica	Podgorica	69.3	69.3
Erste Asset Management Deutschland GmbH	Vaterstetten	91.1	91.1
EUROPEAN INVESTMENT FUND	Luxembourg	0.1	0.1
EWU Wohnbau Unternehmensbeteiligungs-GmbH	St. Pölten	20.2	20.2
Fondul Roman de Garantare a Creditelor pentru Intreprinzatorii Privati SA	Bucharest	9.5	9.5

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
Garantiqa Hitelgarancia Zrt.	Budapest	1.8	1.8
GEBAU-NIOBAU Gemeinnützige Baugesellschaft m.b.H.	Mödling	19.2	19.2
Gemeinnützige Bau- und Siedlungsgenossenschaft "Waldviertel" registrierte Genossenschaft mit beschränkter Haftung	Raabs	0.0	0.0
Gemeinnützige Wohn- und Siedlungsgesellschaft Schönerer Zukunft, Gesellschaft m.b.H.	Wien	15.0	15.0
Gemeinnützige Wohnungsgesellschaft "Austria" Aktiengesellschaft	Mödling	20.0	20.0
GWG - Gemeinnützige Wohnungsgesellschaft der Stadt Linz GmbH	Linz	5.0	5.0
GWS Gemeinnützige Alpenländische Gesellschaft für Wohnungsbau und Siedlungswesen m.b.H.	Graz	7.5	7.5
GZ-Finanz Leasing Gesellschaft m.b.H.	Wien	100.0	100.0
IMMORENT S-Immobilienmanagement GesmbH	Wien	100.0	100.0
Immorent-Hackinger Grundverwertungsgesellschaft m.b.H.	Wien	11.3	11.3
KERES-Immorent Immobilienleasing GmbH	Wien	25.0	25.0
LBH Liegenschafts- und Beteiligungsholding GmbH	Innsbruck	75.0	75.0
Lorit Kommunalgebäudeleasing Gesellschaft m.b.H.	Wien	26.7	26.7
LV Holding GmbH	Linz	35.4	35.4
MIGRA Gemeinnützige Wohnungsges.m.b.H.	Wien	19.8	19.8
O.Ö. Kommunal-Immobilienleasing GmbH	Linz	40.0	40.0
O.Ö. Leasing für öffentliche Bauten Gesellschaft m.b.H.	Linz	33.3	33.3
Oberösterreichische Kreditgarantiegesellschaft m.b.H.	Linz	5.6	5.6
ÖSW Wohnbauvereinigung Gemeinnützige Gesellschaft m.b.H.	Salzburg	15.6	15.6
ÖWB Gemeinnützige Wohnungsaktiengesellschaft	Innsbruck	25.6	26.3
ÖWGES Gemeinnützige Wohnbaugesellschaft m.b.H.	Graz	2.5	2.5
PSA Payment Services Austria GmbH	Wien	18.5	18.5
Salzburger Kreditgarantiegesellschaft m.b.H.	Salzburg	18.2	18.2
Seilbahnleasing GmbH	Innsbruck	33.3	33.3
SREDISNJE KLIRINSKO DEPOZITARNO DRUSTVO D.D.(CENTRAL DEPOSITORY & CLEARING COMPANY Inc.)	Zagreb	0.1	0.1
TKL II. Grundverwertungsgesellschaft m.b.H.	Wien	26.7	26.7
TKL VI Grundverwertungsgesellschaft m.b.H.	Innsbruck	28.2	33.3
TKL VII Grundverwertungsgesellschaft m.b.H.	Innsbruck	28.4	33.3
UNDA Grundstückvermietungs Gesellschaft m.b.H.	St. Pölten	25.0	25.0
WBV Beteiligungs- und Vermögensverwaltungsgesellschaft m.b.H.	Feldkirch	0.0	0.0
WKBG Wiener Kreditbürgschafts- und Beteiligungsbank AG (vorm.Kapital-Beteiligungs Aktiengesellschaft)	Wien	14.4	14.4
<b>Other</b>			
"Die Kärntner" - Förderungs- und Beteiligungsgesellschaft für die Stadt Friesach Gesellschaft m.b.H.	Friesach	25.0	25.0
"Die Kärntner" - Förderungsgesellschaft für das Gurktal Gesellschaft m.b.H.	Gurk	25.0	25.0
"Die Kärntner"-Förderungs- und Beteiligungsgesellschaft für den Bezirk Wolfsberg Gesellschaft m.b.H.	Wolfsberg	25.0	25.0
"Gasthof Löwen" Liegenschaftsverwaltung GmbH & Co., KG	Feldkirch	0.0	0.0
"Photovoltaik-Gemeinschaftsanlage" der Marktgemeinde Wolfurt	Wolfurt	0.0	0.0
"SIMM" Liegenschaftsverwertungsgesellschaft m.b.H. in Liquidation	Graz	25.0	25.0
"S-PREMIUM" Društvo sa ogranicenom odgovornoscu za posredovanje i zastupanje u osiguranju d.o.o. Sarajevo	Sarajevo	25.0	25.0
"Stolz auf Wien" Beteiligungs GmbH	Wien	0.0	0.0
"TBG" Thermenzentrum Geinberg Betriebsgesellschaft m.b.H.	Geinberg	1.5	1.5
"THG" Thermenzentrum Geinberg Errichtungs-GmbH	Linz	1.5	1.5
AB Banka, a.s. v likvidaci	Mladá Boleslav	4.5	4.5
Achenseebahn-Aktiengesellschaft	Jenbach	0.0	0.0
Achtundsechzigste Sachwert Rendite-Fonds Holland GmbH & Co KG	Hamburg	0.0	0.0
AD SPORTSKO POSLOVNI CENTAR MILLENNIUM VRŠAC	Vršac	0.2	0.2
Agrargemeinschaft Kirchschatl	Kirchschatl	0.0	0.0
AKCIONARSKO DRUŠTVO ZA PROIZVODNJU DELOVA ZA MOTORE GARANT, FUTOG - U STECAJU	Futog	6.2	6.2
ALBA Services GmbH	Wien	50.0	50.0
Alpbacher Bergbahn Gesellschaft m.b.H. & Co.KG.	Alpbach	0.0	0.0
ALPENDORF BERGBAHNEN AG	St. Johann	0.0	0.0
AREALIS Liegenschaftsmanagement GmbH	Wien	50.0	50.0
Argentum Immobilienverwertungs Ges.m.b.H.	Linz	39.2	39.2
AS LEASING Gesellschaft m.b.H.	Linz	39.2	39.2
AS Support GmbH	Linz	39.2	39.2
AS-WECO Grundstückverwaltung Gesellschaft m.b.H.	Linz	39.2	39.2
Austrian Reporting Services GmbH	Wien	14.3	14.3
AWEKA-Beteiligungsgesellschaft m.b.H.	Graz	25.0	25.0
aws Gründerfonds Beteiligungs GmbH & Co KG	Wien	5.1	5.1
Bäuerliches Blockheizkraftwerk reg. Gen.m.b.H.	Kautzen	0.0	0.0
BCR Asigurari de Viata Vienna Insurance Group SA	Bucharest	5.5	5.5
beeex GmbH	Pöllau	0.0	0.0
Beogradska Berza, Akcionarsko Društvo Beograd	Belgrade	12.6	12.6
Berg- und Schilift Schwaz-Pill Gesellschaft m.b.H.	Schwaz	0.0	0.0
Bergbahn Aktiengesellschaft Kitzbühel	Kitzbühel	0.0	0.0
Bergbahn Lofer GmbH	Lofer	7.9	7.1
Bergbahnen Oetz Gesellschaft m.b.H.	Oetz	0.0	0.0
Bergbahnen Westendorf Gesellschaft m.b.H.	Westendorf	0.0	0.0
BGM - EB-Grundstücksbeteiligungen GmbH & Co KG	Wien	0.0	0.0
Biogenrohstoffgenossenschaft Kampthal und Umgebung registrierte Genossenschaft mit beschränkter Haftung	Maiersch	0.0	0.0

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
Biomasse Heizwerk Zürs GmbH	Zürs	0.0	0.0
Biroul de Credit SA	Bucharest	19.4	19.4
Biroul de Credit SRL	Chisinau	6.7	6.7
Brauerei Murau eGen	Murau	0.6	0.6
Bregenz Tourismus & Stadtmarketing GmbH	Bregenz	0.0	0.0
Budapesti Értéktözsde Zártkörűen Működő Részvénytársaság	Budapest	2.0	2.0
Burza cennych papierov v Bratislave, a.s.	Bratislava	3.9	3.9
Camelot Informatik und Consulting Gesellschaft m.b.H.	Wien	3.6	3.6
CAMPUS 02 Fachhochschule der Wirtschaft GmbH	Graz	3.8	3.8
capital300 EuVECA GmbH & Co KG	Linz	2.6	2.6
Cargo-Center-Graz Betriebsgesellschaft m.b.H.	Werdorf	1.6	1.6
Cargo-Center-Graz Betriebsgesellschaft m.b.H. & Co KG	Werdorf	1.6	1.6
Carlyle Europe Partners,L.P. (in Liquidation)	Vale	0.6	0.6
Casa Romana de Compensatie Sibiu	Sibiu	0.4	0.4
CBCB-Czech Banking Credit Bureau, a.s.	Praha	20.0	20.0
CRNOMEREC CENTAR D.O.O. ZA PROJEKTIRANJE GRADENJE I NADZOR	Zagreb	0.0	0.0
D.C. Travel d.o.o Beograd	Belgrade	69.3	69.3
Dachstein Tourismus AG	Gosau	0.0	0.0
Dateio s.r.o.	Praha	22.2	22.2
Die Kärntner Sparkasse - Förderungsgesellschaft für den Bezirk Hermagor Gesellschaft m.b.H.	Hermagor	25.0	25.0
DINESIA a.s.	Praha	100.0	100.0
Dolomitencenter Verwaltungs GmbH	Lienz	50.0	50.0
Dornbirner Seilbahn AG	Dornbirn	0.0	0.0
DRUŠTVO ZA KONSALTING I MENADŽMENT POSLOVE TRŽIŠTE NOVCA A.D. BEOGRAD (SAVSKI VENAC)	Belgrade	0.8	0.8
EBB-Delta Holding GmbH	Wien	100.0	100.0
EBV-Leasing Gesellschaft m.b.H.	Wien	51.0	51.0
EC Energie Center Lipizzanerheimat GmbH	Bärnbach	0.0	0.0
Egg Investment GmbH	Egg	0.0	0.0
E-H Liegenschaftsverwaltungs-GmbH	Etsdorf	0.0	0.0
Einlagensicherung AUSTRIA Ges.m.b.H.	Wien	0.6	0.5
Einlagensicherung der Banken und Bankiers Gesellschaft m.b.H. in Liqu.	Wien	0.1	0.2
ELAG Immobilien AG	Linz	1.5	1.5
Energie AG Oberösterreich	Linz	0.2	0.2
ERSTE Immobilien Alpha "WE-Objekte" GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Alpha APS 85 GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Alpha Baufeld Omega GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Alpha Brünner Straße 124 Liegenschaftsverwaltung GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Alpha Eggenberger Gürtel GmbH & Co KG	Graz	0.0	0.0
ERSTE Immobilien Alpha Favoritenstraße 92 GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Alpha GmbH	Wien	68.7	68.7
ERSTE Immobilien Alpha Kerensstraße GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Alpha Lastenstraße GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Alpha Monte Laa GmbH & Co. KG	Wien	0.0	0.0
ERSTE Immobilien Alpha Paragonstraße GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Alpha Ulmgasse GmbH & Co. KG	Wien	0.0	0.0
ERSTE Immobilien Alpha W175 GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Aspernbrückengasse 2 GmbH & Co KG	Wien	0.1	0.1
ERSTE Immobilien Beta GmbH	Wien	68.7	68.7
ERSTE Immobilien Beta GS 131 GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Gamma GmbH	Wien	68.7	68.7
ERSTE Immobilien Gamma Hilde-Spiel-Gasse GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Gamma Lemböckgasse GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Gamma Pflegeheim Fischamend GmbH & Co KG	Wien	0.0	0.0
ERSTE Immobilien Gamma Seepark Campus West GmbH & Co KG	Wien	0.0	0.0
FINAG D.D. INDUSTRIJA GRADJEVNOG MATERIJALA BANKRUPTCY	Garesnica	18.2	18.2
Finanzpartner GmbH	Wien	51.1	51.1
Fortenova Group STAK Stichting	Amsterdam	0.3	0.3
FRC2 Croatia Partners SCSp	Luxembourg	5.6	5.6
Freizeitpark Zell GmbH	Zell	0.0	0.0
Freizeitzentrum Zillertal GmbH	Fügen	0.0	0.0
Fund of Excellence Förderungs GmbH	Wien	45.0	45.0
FWG-Fernwärmeversorgung Engelbrechts registrierte Genossenschaft mit beschränkter Haftung	Kautzen	0.0	0.0
FWG-Fernwärmeversorgung Raabs a.d. Thaya registrierte Genossenschaft mit beschränkter Haftung	Raabs	0.0	0.0
Gasteiner Bergbahnen Aktiengesellschaft	Bad Hofgastein	13.4	13.4
GEMDAT OÖ GmbH	Linz	10.6	10.6
GEMDAT OÖ GmbH & Co KG	Linz	11.8	11.8
Gerlitz - Kanzelbahn - Touristik Gesellschaft m.b.H. & Co KG	Sattendorf	0.0	0.0
Gewerbe- und Dienstleistungspark der Stadtgemeinde Bad Radkersburg KG	Bad Radkersburg	12.5	12.5
Gladiator Aircraft Management Limited	Pieta	100.0	100.0
Golfclub Bludenz-Braz GmbH	Bludenz-Braz	0.0	0.0
Golfclub Brand GmbH	Brand	0.0	0.0
Golfclub Pfarrkirchen im Mühlviertel GesmbH	Pfarrkirchen	0.2	0.2
Golfplatz Hohe Salve - Brixental Errichter-Gesellschaft m.b.H. & Co KG	Westendorf	0.0	0.0

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
Golfresort Haugschlag GmbH & Co KG	Litschau	0.0	0.0
Graben 21 Liegenschaftsverwaltung GmbH	Wien	100.0	100.0
Großarler Bergbahnen Gesellschaft mit beschränkter Haftung & Co. KG.	Großarl	0.5	0.5
GW St. Pölten Integrative Betriebe GmbH	St. Pölten	0.0	0.0
GXT Vermögensverwaltung GmbH & Co KG	Wien	0.0	0.0
HAPIMAG AG	Baar	0.0	0.0
Harkin Limited	Dublin	100.0	100.0
Hauser Kaibling Seilbahn- und Liftgesellschaft m.b.H. & Co. KG.	Haus	0.4	0.4
HDL Fiecht GmbH	Vomp	0.0	0.0
Heiltherme Bad Waltersdorf GmbH	Bad Waltersdorf	4.5	4.5
Heiltherme Bad Waltersdorf GmbH & Co KG	Bad Waltersdorf	4.1	4.1
Hinterstoder-Wurzeralm Bergbahnen Aktiengesellschaft	Hinterstoder	0.4	0.4
Hrvatski olimpijski centar Bjelolosa d.o.o. (Kroatisches Olympiazentrum) in bankrotu	Jesenak	1.2	1.2
Hrvatski registar obveza po kreditima d.o.o. (HROK)	Zagreb	7.3	7.3
HV-Veranstaltungsservice GmbH	St. Lorenzen	100.0	100.0
ILGES - Liegenschaftsverwaltung G.m.b.H.	Rohrbach	40.0	40.0
JAVNO SKLADIŠTE SLOBODNA CARINSKA ZONA NOVI SAD AD NOVI SAD	Novi Sad	4.1	4.1
JUGOALAT-JAL AD NOVI SAD	Novi Sad	1.7	5.0
Kaiser-Ebersdorfer Straße 8 GmbH & Co KG	Wien	0.0	0.0
Kapruner Freizeitzentrum Betriebs GmbH	Kaprun	0.0	0.0
Kapruner Promotion und Lift GmbH	Kaprun	6.5	6.5
Kitzbüheler Anzeiger Gesellschaft m.b.H.	Kitzbühel	0.0	0.0
Kleinkraftwerke-Betriebsgesellschaft m.b.H.	Wien	100.0	100.0
Kommanditgesellschaft MS "SANTA LORENA" Offen Reederei GmbH & Co.	Hamburg	0.0	0.0
Kommanditgesellschaft MS "SANTA LUCIANA" Offen Reederei GmbH & Co.	Hamburg	0.0	0.0
KOOPERATIVA poistovna, a.s. Vienna Insurance Group	Bratislava	1.5	1.5
Kooperativa pojistovna, a.s. Vienna Insurance Group	Praha	1.6	1.6
'KULSKI ŠTOFOVI' FABRIKA ZA PROIZVODNJU VUNENIH TKANINA I PREDIVA AKCIONARSKO DRUŠTVO IZ KULE - U STECAJU	Kula	0.2	6.1
ländleticket marketing gmbh	Dornbirn	0.0	0.0
Langenloiser Liegenschaftsverwaltungs-Gesellschaft m.b.H.	Langenlois	0.0	0.0
Lantech Innovationszentrum GesmbH	Landeck	0.0	0.0
Lebens.Resort & Gesundheitszentrum GmbH	Ottenschlag	0.0	0.0
Lienzer-Bergbahnen-Aktiengesellschaft	Gaimberg	0.0	0.0
Liezener Bezirksnachrichten Gesellschaft m.b.H.	Liezen	1.1	1.1
LOCO 597 Investment GmbH	Egg	0.0	0.0
M Schön Wohnen Immorent GmbH	Wien	100.0	100.0
Maissauer Amethyst GmbH	Maissau	0.0	0.0
MAJEVICA HOLDING AKCIONARSKO DRUŠTVO, BACKA PALANKA	Bacčka Palanka	0.6	5.2
MasterCard Incorporated	Wilmington	0.0	0.0
Mayer Property Alpha d.o.o.	Zagreb	100.0	100.0
Mayrhofner Bergbahnen Aktiengesellschaft	Mayrhofen	0.0	0.0
MCG Graz e.gen.	Graz	1.4	1.4
MEG Hausgemeinschaft "Bahnhofstraße 1, 4481 Asten"	Asten	0.0	0.0
Mittersiller Golf- und Freizeitanlagen Gesellschaft m.b.H.	Mittersill	0.0	0.0
Montfort Investment GmbH	Götzis	0.0	0.0
MPC Rendite-Fonds Leben plus spezial III GmbH & Co KG	Quickborn	0.0	0.0
Mühlbachgasse 8 Immobilien GmbH	Langenlois	0.0	0.0
MUNDO FM & S GmbH	Wien	100.0	100.0
Murauer WM Halle Betriebsgesellschaft m.b.H.	Murau	3.1	3.1
Nahwärme Frankenmarkt eGen	Frankenmarkt	0.0	0.0
Neo Investment B.V.	Amsterdam	0.0	0.0
Neuhofner Bauträger GmbH	Neuhofen	0.0	0.0
Oberösterreichische Unternehmensbeteiligungsgesellschaft m.b.H.	Linz	5.6	5.6
Oberpinzgauer Fremdenverkehrsförderungs- und Bergbahnen - Aktiengesellschaft	Neukirchen	0.0	0.0
Obertilliacher Bergbahnen-Gesellschaft m.b.H.	Obertilliach	0.0	0.0
Öhlnknecht-Hof Errichtungs- und Verwaltungsgesellschaft m.b.H.	Horn	0.0	0.0
ÖKO-Heizkraftwerk Pöllau GmbH	Pöllau	0.0	0.0
ÖKO-Heizkraftwerk Pöllau GmbH & Co KG	Pöllau	0.0	0.0
Old Byr Holding ehf.	Reykjavik	1.5	1.5
Omniasig Vienna Insurance Group SA	Bucharest	0.1	0.1
OÖ HightechFonds GmbH	Linz	7.8	7.8
Ortswärme Fügen GmbH	Fügen	0.0	0.0
Österreichische Wertpapierdaten Service GmbH	Wien	32.7	32.7
Osttiroler Wirtschaftspark GesmbH	Lienz	0.0	0.0
Planai - Hochwurzen - Bahnen Gesellschaft m.b.H.	Schladming	0.7	0.7
Planung und Errichtung von Kleinkraftwerken Aktiengesellschaft	Wien	98.9	99.6
POSLOVNO UDRUŽENJE DAVAOKA LIZINGA "ALCS" BEOGRAD	Belgrade	8.3	8.3
PREDUZECE ZA PRUŽANJE CONSULTING USLUGA BANCOR CONSULTING GROUP DOO NOVI SAD	Novi Sad	2.6	2.6
Prvni certifikacni autorita, a.s.	Praha	23.3	23.3
Radio Osttirol GesmbH	Lienz	0.0	0.0
Rätikon-Center Errichtungs- und Betriebsgesellschaft m.b.H.	Bludenz	0.0	0.0
Realitäten und Wohnungsservice Gesellschaft m.b.H.	Köflach	4.0	4.0

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
Realitni spolecnost Ceske sporitelny, a.s.	Praha	100.0	100.0
REGIONALNA AGENCIJA ZA RAZVOJ MALIH I SREDNJIH PREDUZECA ALMA MONS D.O.O.	Novi Sad	3.3	3.3
REICO nemovitostni fond SICAV a.s.	Praha	100.0	100.0
Riesneralm - Bergbahnen Gesellschaft m.b.H. & Co. KG.	Donnersbach	0.0	0.0
Rolling Stock Lease s.r.o.	Bratislava	100.0	3.0
ROMANIAN EQUITY PARTNERS COÖPERATIEF U.A.	Amsterdam	77.4	77.4
RTG Tiefgaragenerrichtungs und -vermietungs GmbH	Graz	25.0	25.0
S - Leasing und Vermögensverwaltung - Gesellschaft m.b.H.	Peuerbach	0.0	0.0
S IMMOKO Leasing GesmbH	Korneuburg	0.0	0.0
S Servis, s.r.o.	Znojmo	100.0	100.0
SALIX-Grundstückserwerbs Ges.m.b.H.	Eisenstadt	50.0	50.0
SALZBURG INNENSTADT, Vereinigung zur Förderung selbständiger Unternehmer der Salzburger Innenstadt, registrierte Genossenschaft mit beschränkter Haftung	Salzburg	2.0	2.0
S-AMC1 DOOEL Skopje	Skopje	24.9	24.9
Schweighofer Gesellschaft m.b.H. & Co KG	Friedersbach	0.0	0.0
S-City Center Wirtschaftsgütervermietungsgesellschaft m.b.H.	Wiener Neustadt	0.0	0.0
S-Commerz Beratungs- und Handelsgesellschaft m.b.H.	Neunkirchen	0.0	0.0
SEG Sport Event GmbH	Hohenems	0.0	0.0
Seniorenresidenz "Am Steinberg" GmbH	Graz	25.0	25.0
S-Finanzservice Gesellschaft m.b.H.	Baden	0.0	0.0
SILLO DREI Komplementärgesellschaft m.b.H.	Wien	49.0	49.0
SILLO II Komplementärgesellschaft m.b.H.	Wien	49.0	49.0
Silvrettaseilbahn Aktiengesellschaft	Ischgl	0.0	0.0
SK 2 Properties s.r.o.	Bratislava	0.0	0.0
Skilifte Unken - Heutal Gesellschaft m.b.H. & Co, KG	Unken	0.0	0.0
Skilifte Unken Heutal Gesellschaft m.b.H.	Unken	2.2	2.2
Smart City GmbH	Eferding	0.0	0.0
SOCIATEA DE TRANSFER DE FONDURI SI DECONTARI TRANSFOND SA	Bucharest	3.2	3.2
Society for Worldwide Interbank Financial Telecommunication scrI	La Hulpe	0.3	0.3
Sparkasse Amstetten Service- und Verwaltungsgesellschaft m. b. H.	Amstetten	0.0	0.0
Sparkasse Bludenz Beteiligungsgesellschaft mbH	Bludenz	0.0	0.0
Sparkasse Bludenz Immobilienverwaltungsgesellschaft mbH	Bludenz	0.0	0.0
Sparkasse Imst Immobilienverwaltung GmbH	Imst	0.0	0.0
Sparkasse Imst Immobilienverwaltung GmbH & Co KG	Imst	0.0	0.0
Sparkassen Bankbeteiligungs GmbH	Dornbirn	0.0	0.0
Sparkassen Beteiligungs GmbH & Co KG	Wien	7.8	7.8
Sparkassen Facility Management GmbH	Innsbruck	75.0	75.0
Sparkassengarage Imst Errichtungs- und Betriebs GmbH	Imst	0.0	0.0
Sparkassengarage Imst Errichtungs- und Betriebs GmbH & Co KG	Imst	0.0	0.0
Speedinvest III EuVECA GmbH & Co KG	Wien	0.0	2.5
SPES GmbH & Co. KG	Schlierbach	0.0	0.0
SPKB Beteiligungs- und Verwaltungsgesellschaft m.b.H.	Bregenz	0.0	0.0
SPKR Liegenschaftsverwertungs GmbH	Reutte	0.0	0.0
Sport- und Freizeitanlagen Gesellschaft m.b.H.	Schwandenstadt	12.9	12.9
SPRON ehf.	Reykjavik	4.9	4.9
Stadtgemeinde Weiz - Wirtschaftsentwicklung KG	Weiz	0.0	0.0
Stadtmarketing-Ternitz GmbH	Ternitz	0.0	0.0
Sternstein Sessellift Gesellschaft m.b.H.	Bad Leonfelden	7.2	7.2
Stoderzinken - Liftgesellschaft m.b.H. & Co. KG.	Gröbming	0.4	0.4
SVB Lambach Versicherungsmakler GmbH	Lambach	0.0	0.0
SZG-Dienstleistungsgesellschaft m.b.H.	Salzburg	100.0	100.0
Tannheimer Bergbahnen GmbH & Co KG	Tannheim	0.0	0.0
Tauern SPA World Betriebs- GmbH & Co KG	Kaprun	11.1	11.1
Tauern SPA World Betriebs-GmbH	Kaprun	12.2	12.2
Tauern SPA World Errichtungs- GmbH & Co KG	Kaprun	11.1	11.1
Tauern SPA World Errichtungs-GmbH	Kaprun	12.2	12.2
TAUROS Capital Investment GmbH & Co KG	Wien	40.4	40.4
TAUROS Capital Management GmbH	Wien	49.0	44.6
TDG Techn. Dienstleistungs- und Objektservicegesellschaft m.b.H.	Wien	100.0	100.0
TDZ Technologie- und Dienstleistungszentrum Donau-Böhmerwald Bezirk Rohrbach GmbH.	Neufelden	1.0	1.0
TECH21 Bürohaus und Gewerbehof Errichtungs- und Betriebsgesellschaft mbH & Co KG	Wien	0.1	0.1
Technologie- und Dienstleistungszentrum Ennstal GmbH	Reichraming	0.0	0.0
TECHNOLOGIE- und GRÜNDERPARK ROSENAL GmbH	Rosental	0.3	0.3
Technologie- und Innovationszentrum Kirchdorf GmbH	Schlierbach	0.0	0.0
Technologiezentrum Inneres Salzkammergut GmbH	Bad Ischl	0.0	0.0
Technologiezentrum Salzkammergut GmbH	Gmunden	0.6	0.6
Technologiezentrum Salzkammergut-Bezirk Vöcklabruck GmbH	Attnang-Puchheim	0.0	0.0
Techno-Z Ried Technologiezentrum GmbH	Ried	0.0	0.0
Tennis-Center Hofkirchen i. M. GmbH	Hofkirchen	7.3	7.3
Thermalquelle Loipersdorf Gesellschaft m.b.H. & Co KG	Loipersdorf	0.0	0.0
Therme Wien Ges.m.b.H.	Wien	15.3	15.3
Therme Wien GmbH & Co KG	Wien	15.3	15.3
Tiefgarage Anger, Gesellschaft m.b.H. & Co. KG.	Lech	0.0	0.0

Company name, registered office	Interest of Erste Group in %		
	Dec 19	Dec 20	
TIZ Landl - Grieskirchen GmbH	Grieskirchen	0.0	0.0
Tourismus- u. Freizeitanlagen GmbH	Hinterstoder	0.0	0.0
TPK-18 Sp. z o.o.	Warsaw	100.0	100.0
Transformovaný fond penzijního pripojení se statním příspěvkem Ceska sporitelna - penzijní společnost, a.s.	Praha	0.0	0.0
Trziste novca d.d. in liquidity	Zagreb	8.6	8.6
TSG EDV-Terminal-Service Ges.m.b.H.	Wien	0.1	0.1
UNION Vienna Insurance Group Biztosito Zrt.	Budapest	1.2	1.2
Unzmarkter Kleinkraftwerk-Aktiengesellschaft	Wien	99.2	99.8
VERMREAL Liegenschaftserwerbs- und -betriebs GmbH	Wien	25.6	25.6
VISA INC.	San Francisco	0.0	0.0
VIVEA Bad Schönau GmbH	Bad Schönau	0.0	0.0
VIVITHv GmbH	St. Pölten	0.0	20.0
VIVITimmo GmbH	St. Pölten	0.0	20.0
VMG Versicherungsmakler GmbH	Wien	5.0	5.0
Waldviertler Leasing s.r.o.	Jindrichuv Hradec	0.0	0.0
Wassergenossenschaft Mayrhofen	Mayrhofen	0.0	0.0
WE TRADE INNOVATION DESIGNATED ACTIVITY COMPANY	Dublin	4.5	4.1
WEB Windenergie AG	Pfaffenschlag	0.0	0.0
Weißsee-Gletscherwelt GmbH	Uttendorf	0.0	0.0
WET Wohnbaugruppe Service GmbH	Mödling	0.0	19.9
WEVA - Veranlagungs- und Beteiligungsgesellschaft m.b.H.	Linz	39.2	39.2
WG PROJEKTIRANJE, investiranje in inženiring d.o.o.	Ljubljana	100.0	100.0
Wien 3420 Aspern Development AG	Wien	24.5	24.5
Wiener Börse AG	Wien	11.8	11.8
Wiener osiguranje Vienna Insurance Group dionicko društvo za osiguranje	Zagreb	1.1	1.1
WIENER STÄDTISCHE VERSICHERUNG AG Vienna Insurance Group	Wien	2.2	2.2
WIEPA-Vermögensverwaltungsgesellschaft m.b.H.	Dornbirn	0.0	0.0
Wirtschaftspark Kleinregion Fehring Errichtungs- und Betriebsgesellschaft m.b.H.	Fehring	1.3	1.3
WNI Wiener Neustädter Immobilienleasing Ges.m.b.H.	Wiener Neustadt	0.0	0.0
WW Wohnpark Wehlstraße GmbH	Wien	100.0	100.0
Zagreb Stock Exchange, Inc.	Zagreb	2.3	2.3
Zelina Centar d.o.o.	Sveta Helena	100.0	100.0
Zweite Beteiligungsgesellschaft Reefer-Flottenfonds mbH & Co KG	Hamburg	0.0	0.0

# Additional information

## GLOSSARY

### Book value per share

Equity (attributable to owners of the parent) divided by the number of outstanding shares at the end of the period.

### Cash return on equity (cash RoE)

Net profit for the period attributable to the owners of the parent less dividends for Additional Tier 1 capital (AT1), adjusted for non-cash items such as goodwill amortisation and amortisation of customer relationship as a percentage of the average equity attributable to the owners of the parent. The average is calculated on the basis of final quarterly values.

### Cash earnings per share

Net profit for the period attributable to owners of the parent, less dividends for Additional Tier 1 capital (AT1), adjusted for non-cash items such as goodwill impairment and amortisation of customer relationship divided by the weighted average number of outstanding shares.

### CEE (Central and Eastern Europe)

Abbreviation for the economic area Central and Eastern Europe. Includes the new EU member states of the enlargement rounds 2004 and 2007 as well as the successor states of Yugoslavia and the Soviet Union as well as Albania.

### CET1

Common equity Tier 1.

### CET1 ratio

Common equity Tier 1 as a percentage of the total risk (according to CRR).

### CRR

Capital Requirements Regulation: one of the two legal acts containing the new Capital Requirements.

### Cost/income ratio

General administrative expenses or operating expenses as a percentage of operating income.

### Dividend yield

Dividend distribution of the financial year as a percentage of the year-end closing price or the most recent price of the share.

### Earnings per share

Net profit for the period attributable to owners of the parent, less dividends for Additional Tier 1 capital (AT1), divided by the weighted average number of outstanding shares.

### Interest-bearing assets

Total assets less cash and cash balances, derivatives – held for trading, hedge accounting derivatives, property and equipment, investment properties, intangible assets, current and deferred tax assets, assets held for sale and other assets.

### Loan to deposit ratio

Loans and receivables to customers (net) in relation to deposits from customers

### Miscellaneous assets

The total of hedge accounting derivatives, property and equipment, investment properties, investments in associates and joint ventures associates, current and deferred tax assets, assets held for sale and other assets,

### Miscellaneous liabilities

The total of other financial liabilities at fair value through profit or loss, other financial liabilities at amortised cost, hedge accounting derivatives, changes in fair value of portfolio hedged items, provisions, current and deferred tax liabilities, liabilities associated with assets held for sale and other liabilities.

### Net interest margin

Net interest income as a percentage of average interest-bearing assets. The average is calculated on the basis of quarterly values.

### Operating expenses (general administrative expenses)

The total of personnel expenses, other administrative expenses and depreciation and amortisation.

### Operating income

Total of net interest income, net fee and commission income, dividend income, net trading result, gains/losses from financial instruments measured at fair value through profit or loss, net result from equity method investments and rental income from investment properties & other operating leases.

### Operating result

Operating income less operating expenses.

### Own funds

Own funds according to CRR consist of Common equity Tier 1 (CET1), Additional Tier 1 capital (AT1) and the supplementary capital (T2).

### Price/earnings ratio

Ratio between closing price of the financial year and earnings per share of the financial year.

### Market capitalisation

Total value of a company which results from multiplying the share price by the number of shares outstanding (share capital).

### Non-performing exposure (NPE) collateralisation ratio

Collateral for non-performing credit risk exposure as a percentage of non-performing credit risk exposure.

### Non-performing exposure (NPE) coverage ratio

Credit risk allowances for credit risk exposure (all allowances in scope of IFRS 9 and provisions for other commitments) as a percentage of non-performing credit risk exposure.

### Non-performing exposure (NPE) ratio

Non-performing credit risk exposure as a percentage of total credit risk exposure.

### Non-performing loans (NPL) collateralisation ratio

Collateral for non-performing loans and advances to customers as a percentage of non-performing loans and advances to customers.

### Non-performing loans (NPL) coverage ratio

Credit risk allowances for loans and advances to customers as a percentage of non-performing loans and advances to customers.

### Non-performing loans (NPL) ratio

Non-performing loans and advances to customers as a percentage of total loans and advances to customers.

### Return on equity (RoE)

Net profit for the period attributable to owners of the parent, less dividends for Additional Tier 1 capital (AT1) as a percentage of the average equity attributable to the owners of the parent. The average is calculated on the basis of final quarterly figures.

### Return on equity excluding intangible assets (ROTE)

Net profit for the period attributable to owners of the parent, less dividends for Additional Tier 1 capital (AT1) as a percentage of average equity attributable to owners of the parent and adjusted for intangible assets. The average is calculated on the basis of quarterly final values.

### Risk Appetite Statement (RAS)

The RAS is a strategic document, which concludes the maximum risk an organization is willing to take in order to reach any given target.

### Risk categories

Risk categories classify the risk exposures of Erste Group based on the internal ratings of Erste Group. There exist three risk categories for performing risk exposures and one risk category for non-performing risk exposures.

### Risk category – low risk

Typically regional customers with well-established and rather long-standing relationships with Erste Group or large, internationally recognised customers. Very good to satisfactory financial position and low likelihood of financial difficulties relative to the respective market in which the customers operate. Retail clients having long relationships with the bank, or clients with a wide product pool use. No relevant late payments currently or in the most recent 12 months. New business is generally done with clients in this risk category.

#### Risk category – management attention

Vulnerable non-retail clients, which may have overdue payments or defaults in their credit history or may encounter debt repayment difficulties in the medium term. Retail clients with possible payment problems in the past triggering early collection reminders. These clients typically have a good recent payment history.

#### Risk category – substandard

The borrower is vulnerable to short term negative financial and economic developments and shows an elevated probability of failure. In some cases, restructuring measures are possible or already in place. As a rule, such loans are managed in specialised risk management departments.

#### Risk category – non-performing

One or more of the default criteria under Article 178 of the CRR are met: among others, full repayment unlikely, interest or principal payments on a material exposure more than 90 days past due, restructuring resulting in a loss to the lender, realisation of a loan loss, or initiation of bankruptcy proceedings. Erste Group applies the customer view for all customer segments, including retail clients; if an obligor defaults on one deal then the customer's performing transactions are classified as non-performing as well. Furthermore, non-performing exposures also comprise non-performing forbore transactions even in cases where the client has not defaulted.

#### Share capital

Total equity attributable to owners of the parent subscribed by the shareholders.

#### Tax ratio

Taxes on income as a percentage of pre-tax profit from continuing operations.

#### Texas ratio

Total capital according to IFRS dividends for Additional Tier 1 capital (AT1), and intangible assets plus allowances for loans and advances to customers as a percentage of non-performing loans.

#### T 1 ratio

Tier 1 as a percentage of the total risk (according to CRR).

#### Total capital ratio

Total of own funds as a percentage of the total risk (according to CRR).

#### Total risk (risk-weighted assets, RWA)

Includes credit, market and operational risk (according to CRR).

#### Total shareholder return

Performance of an investment in Erste Group Bank AG shares within one year including all distributions, such as dividends, as a percentage of the share price at the end of the previous year.

## ABBREVIATIONS

ABA	Austrian Banking Act
AC	Amortized cost
ACC	Austrian Commercial Code
AFS	Available for sale
ALM	Asset Liability Management
ALCO	Asset Liability Committee
AMA	Advanced Measurement Approach
AT1	Additional Tier 1
BCR	Banca Comercială Română S.A.
BSM & LCC	Balance sheet management & Local Corporate Center
CBCR	Country-by-Country-Reporting
CCF	Credit Conversion Factor
CEE	Central and Eastern Europe
CGU	Cash-Generating Unit
CRD	Capital Requirements Directive
CRR	Capital Requirements Regulation
CRO	Chief Risk Officer
CSAS	Česká spořitelna, a.s.
CVA	Credit Value Adjustments
DIP	Debt Issuance-Programme
DVA	Debit Value Adjustment
EBA	European Banking Authority
EBC	Erste Bank Croatia
EBH	Erste Bank Hungary Zrt.
EBOe	Erste Bank Oesterreich
ECL	Expected Credit Loss
ECJ	European Court of Justice
EIR	Effective interest rate
ERM	Enterprise wide Risk Management
FVO	Fair value option-designated at fair value
FVOCI	Fair value through other comprehensive income
FVPL	Fair value through profit or loss
FX	Foreign exchange
GDPR	General Data Protection Regulation
G-SII	Global Systemic Important Institution
GLMRM	Group Liquidity and Market Risk Management
HFT	Held for trading
HTM	Held to maturity
IAS	International Accounting Standards
ICAAP	Internal Capital Adequacy Assessment Process
IFRS	International Financial Reporting Standards
LGD	Loss Given Default
L&R	Loans and receivables
LT PD	Lifetime Probability of Default
MDA	Maximum distributable amount
OCI	Other comprehensive income
O-SII	Other Systemic Important Institution
P2G	Pillar 2 Guidance
P2R	Pillar 2 Requirement
P&L	Profit or loss
PD	Probability of Default
POCI	Purchased or originated credit impaired
RAS	Risk Appetite Statement
RTS	Regulatory Technical Standards
RW	Risk weight
RWA	Risk Weighted Assets
SICR	Significant increase in credit risk
SLSP	Slovenská sporiteľňa
Sparkasse Oberösterreich	Allgemeine Sparkasse Oberösterreich Bankaktiengesellschaft
Sparkasse Steiermark	Erste & Steiermärkische Bank d.d.
Sparkasse Kärnten	Kärntner Sparkasse Aktiengesellschaft
SPPI	Solely payments of principal and interest
SREP	Supervisory Review and Evaluation Process
T1	Tier 1
T2	Tier 2
VAR	Value at Risk

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**Management Board**

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**Bernhard Spalt mp, Chairman**

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Ingo Bleier mp, Member

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Stefan Dörfler mp, Member

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Alexandra Habeler-Drabek mp, Member

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David O'Mahony mp, Member

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Maurizio Poletto mp, Member

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Thomas Schaufler mp, Member

Vienna, 26 February 2021

## STATEMENT OF ALL MEMBERS OF THE MANAGEMENT BOARD

We confirm that to the best of our knowledge the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group as required by the applicable accounting standards and that the Group management report gives a true and fair view of the development and performance of the business and the position of the Group, together with a description of the principal risks and uncertainties to which the Group is exposed.

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Management Board	
Bernhard Spalt mp, Chairman	
Ingo Bleier mp, Member	Stefan Dörfler mp, Member
Alexandra Habeler-Drabek mp, Member	David O'Mahony mp, Member
Maurizio Poletto mp, Member	Thomas Schaufler mp, Member

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Vienna, 26 February 2021

# Important addresses

## **ERSTE GROUP BANK AG**

Am Belvedere 1  
A-1100 Vienna  
Tel: +43 (0) 50100 10100  
SWIFT/BIC: GIBAATWGXXX  
E-Mail: [contact@erstegroup.com](mailto:contact@erstegroup.com)  
Website: [www.erstegroup.com](http://www.erstegroup.com)

## **AUSTRIA**

### **Erste Bank der oesterreichischen Sparkassen AG (Erste Bank Oesterreich)**

Am Belvedere 1  
A-1100 Vienna  
Tel: +43 (0) 50100 20111  
SWIFT/BIC: GIBAATWWXXX  
E-Mail: [service@s-servicecenter.at](mailto:service@s-servicecenter.at)  
Website: [www.erstebank.at](http://www.erstebank.at)

## **CZECH REPUBLIC**

### **Česká spořitelna, a.s.**

Olbrachtova 1929/62  
CZ-140 00 Prague 4  
Tel: +420 956 777901  
SWIFT/BIC: GIBACZPX  
E-Mail: [csas@csas.cz](mailto:csas@csas.cz)  
Website: [www.csas.cz](http://www.csas.cz)

## **SLOVAKIA**

### **Slovenská sporiteľňa, a.s.**

Tomášikova 48  
SK-832 37 Bratislava  
Tel: +421 2 582681 11  
SWIFT/BIC: GIBASKBX  
E-Mail: [info@slsp.sk](mailto:info@slsp.sk)  
Website: [www.slsp.sk](http://www.slsp.sk)

## **ROMANIA**

### **Banca Comercială Română S.A.**

159 Calea Plevnei, Business Garden Bucharest, Building A  
RO-060013 Bucharest 6  
Tel: +40 21 4074200  
SWIFT/BIC: RNCBROBU  
E-Mail: [contact.center@bcr.ro](mailto:contact.center@bcr.ro)  
Website: [www.bcr.ro](http://www.bcr.ro)

## **HUNGARY**

### **Erste Bank Hungary Zrt.**

Népfürdő u. 24-26  
H-1138 Budapest  
Tel: +36 12980222  
SWIFT/BIC: GIBAHUHB  
E-Mail: [erste@erstebank.hu](mailto:erste@erstebank.hu)  
Website: [www.erstebank.hu](http://www.erstebank.hu)

## **CROATIA**

### **Erste&Steiermärkische Bank d.d. (Erste Bank Croatia)**

Jadranski trg 3A  
HR-51000 Rijeka  
Tel: +385 51 365591  
SWIFT/BIC: ESBCHR22  
E-Mail: [erstebank@erstebank.hr](mailto:erstebank@erstebank.hr)  
Website: [www.erstebank.hr](http://www.erstebank.hr)

## **SERBIA**

### **Erste Bank a.d. Novi Sad (Erste Bank Serbia)**

Bulevar oslobođenja 5  
SRB-21000 Novi Sad  
Tel: +381 66 89669000  
SWIFT/BIC: GIBARS22XXX  
E-Mail: [info@erstebank.rs](mailto:info@erstebank.rs)  
Website: [www.erstebank.rs](http://www.erstebank.rs)