Erste Group – 9th Capital Markets Day

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Pushing forward progressive IT modernisation David O'Mahony, COO Designate



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Presentation topics -

Pushing forward progressive IT modernisation

- IT strategy
 - COO top priorities
 - IT architecture today
 - Progressive IT modernisation
- Back office digitalisation of banking operations



COO top priorities -

Focus on IT, banking operations and security

IT

... to deliver change faster

Modernise IT architecture

Implement DevSecOps principles and tools to allow continuous development of new code **OPERATIONS**

... to provide better customer experience

Digitise processes to make them faster and more reliable

Centralise Ops for Group business

SECURITY

... to protect the bank and its clients

> **Achieve high** security standards

Enable rapid business changes



IT architecture today -

Group apps for mobile, online, risk and finance sit on local core systems

Group shared

Mobile & online (George)

Risk & finance reporting & steering

Other customer channels

Local cores

- Client-facing mobile and online delivered through shared apps
- Risk and finance reporting tools also increasingly centralised
- Federated landscape of local core banking systems and supporting applications for core business services

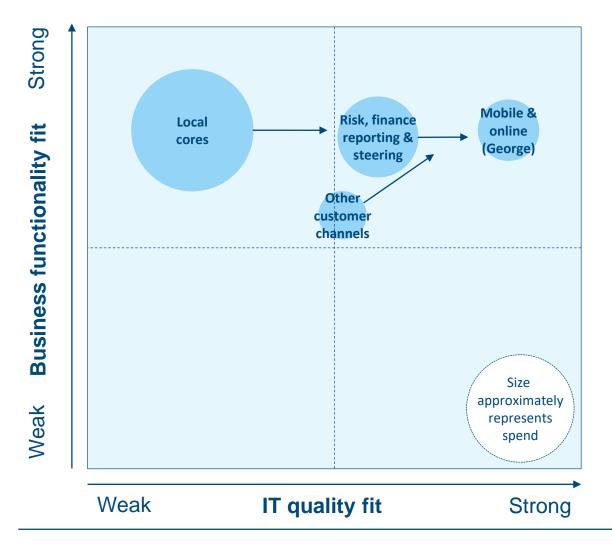


- Gives independence to local business, improving ability to respond to local markets
- Puts the work where the bulk of IT employees are located close to business



Progressive IT modernisation –

Focus will be on improving time to market, efficiency and reliability...



Systems architecture in most countries had been driven by focus on regulatory requirements resulting in postponed modernisation efforts



Progressive IT modernisation –

Industry best practices to improve business outcomes



Build for APIs

Flexibility



Re-architect to microservices

> Fast time to market



Automate & DevSecOps

Reliability and speed





Business benefits

Cost efficiency Fast time to market High reliability and security Enable experimentation

Invest in people and skills

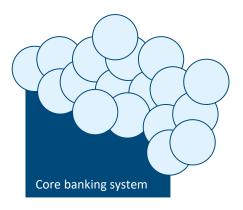


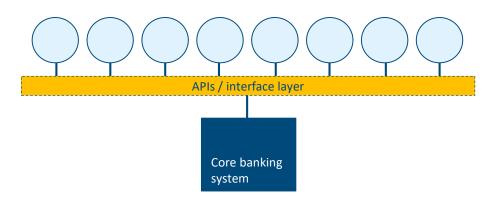
Progressive IT modernisation –

Result will be a flexible systems architecture

Legacy architecture

Future architecture





- All applications can only be adapted at the pace of the slowest
- Interdependencies make every change hard
- Data in constant conflict amongst systems or requires enormous management efforts
- No interdependencies: each system can change at its own speed
- No data conflicts
- Fewer applications & lower cost
- Core banking systems shrunk but not replaced, changed to microservices from monoliths



Back office digitalisation –

Improvements are focused on Austria, group businesses, customer experience

Simplify operations in Austria

- One third of Group operations costs in Austria (including Holding, EBOe & savings banks)
- 3 captive providers in AT give opportunity for simplification

Centralise operations in support of Group businesses

- Group businesses (e.g. payments & cards, treasury markets) to be centrally driven but locally served
- Opportunities lie in creating common infrastructure, better pricing for larger scale and centralisation of some services (e.g. custody)

Digitise most important end to end customer journeys

- Pilots underway in SLSP & EBOe, BCR already beyond pilot
- Scope is broader than Ops, includes branches, call centres and other sources of customer friction and internal cost
- Target is higher customer satisfaction

