



Voting instructions for the 21st Annual General Meeting of Erste Group Bank AG Austria Center Vienna, Bruno-Kreisky-Platz 1, 1220 Vienna on 21 May 2014, 10:00 a.m. (Vienna Time)

If you grant power of attorney to Dr. Michael Knap, IVA - Austrian Shareholder Association in his capacity as proxy representative for shares for Erste Group Bank AG, you can use this form to issue your voting instructions. Your voting instructions will not be forwarded to Erste Group Bank AG in advance.

If no other submitter is named, the undermentioned draft resolutions are those submitted by the Management Board and the Supervisory Board or the Supervisory board only pursuant to § 108 para. 1 AktG. If there are separate votes on individual subjects in one draft resolution concerning an agenda item, the voting instruction given for this draft resolution shall apply accordingly for each individual subject. On additional agenda items and new or changed draft resolutions not mentioned in this form Mr. Knap will abstain from voting.

On draft resolutions without or with inexplicit instructions (e.g. voting FOR and AGAINST the same resolution) Mr. Knap will abstain from voting for the affected resolution.

Issuer (Shareholder)

First name, surname / Company name

Address

Date of birth / Registerno.

Contact (Phone. or e-mail)

Draft resolutions of the agenda

(Please check boxes like ☒; do not use red ink)

	For the resolution	Against the resolution	Abstention
2. Appropriation of the Profit.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3 Grant of discharge to the members of the Management Board with regard to the financial year 2013.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4 Grant of discharge to the members of the Supervisory Board with regard to the financial year 2013.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Remuneration of the members of the Supervisory Board.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Elections to the Supervisory Board.			
6.a Increasing the number of Supervisory Board members from 9 to 11.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.b Reelection of Mag. Bettina Breiteneder to the Supervisory Board .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.c Reelection of Mag. Jan Homan to the Supervisory Board .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.d Reelection of Juan María Nin Génova to the Supervisory Board .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.e Reelection of Dipl. Ing Mag. Friedrich Rödler to the Supervisory Board .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.f Election of Dr. Elisabeth Bleyleben-Koren to the Supervisory Board .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.g Election of Dr. Gunter Griss to the Supervisory Board .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6.h Election of Dr. Elisabeth Krainer Senger-Weiss to the Supervisory Board .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Appointment of an additional (group) auditor for the financial statements, the management report, the group financial statements and the group management report for the financial year 2015.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Revocation of existing authorized capital and establishment of new authorized capital.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Amendments to the Articles of Association.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Mr. Knap is entitled to reject a power of attorney without giving any reasons, especially if it suffers a flaw. Mr. Knap will make an effort to inform the issuer about the rejection if contact details are available (phone, e-mail, etc.) and information is feasible within the required period.

These voting instructions only are valid along with a valid power of attorney.

In case of revocation of the power of attorney the voting instructions become void. This revocation must be sent to Mr. Knap via one of the below mentioned addresses. Upon revocation on the day of the General Meeting please draw special attention to indicate that voting instruction also are revoked.

Date

Signature / company

Signatures of all co-shareholders, if applicable

Please complete and return until **20 May 2014, 16.00 hours Viennese time**

- by **post / messenger** to
Dr. Michael Knap, IVA, c/o HV-Veranstaltungsservice GmbH, Koepfel 60, 8242 St. Lorenzen/Wechsel, Austria
- by **Fax** to +43 (0)1 8900 500 50
- by **e-mail** to weisungen.erste@hauptversammlung.at (as scanned attachment; TIF, PDF, etc.)