

Mr. Engelbert Petrasch, em. notary public  
Kohlmarkt 9  
1010 Vienna  
Austria

Voting instructions for the  
20th Annual General Meeting of Erste Group Bank AG  
Austria Center Vienna, Bruno-Kreisky-Platz 1, 1220 Vienna  
on 16 May 2013, 10:00 a.m. (Vienna Time)

If you grant power of attorney to the em. public notary Mr. Engelbert Petrasch in his capacity as proxy representative for shares for Erste Group Bank AG, please use this form to issue your voting instructions. Your voting instructions will not be forwarded to Erste Group Bank AG in advance.

If no other submitter is named, the undermentioned draft resolutions are those submitted by the Management Board and the Supervisory Board or the Supervisory board only pursuant to § 108 para. 1 AktG. If there are separate votes on individual subjects in one draft resolution concerning an agenda item, the voting instruction given for this draft resolution shall apply accordingly for each individual subject. On additional agenda items and new or changed draft resolutions not mentioned in this form, Mr. Petrasch will abstain from voting.

On draft resolutions without or with inexplicit instructions (e.g. voting FOR and AGAINST the same resolution) Mr. Petrasch will abstain from voting for the affected resolution.

## Issuer (Shareholder)

First name, surname / Company name

Address

Date of birth / Registerno.

Contact (Phone. or e-mail)

## Draft resolutions of the agenda

(Please check boxes like ☒; do not use red ink)

	For the resolution	Against the resolution	Abstention
<b>2. Appropriation of the Profit.</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>3.a</b> Grant of <b>discharge</b> to the members of the <b>Management Board</b> with regard to the financial year 2012.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>3.b</b> Grant of <b>discharge</b> to the members of the <b>Supervisory Board</b> with regard to the financial year 2012.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>4. Remuneration of the members of the Supervisory Board.</b>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>5. Election to the Supervisory Board.</b>			
<b>5.a</b> Reduction of the number of Supervisory Board members from 10 to 9.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>5.b</b> Re-election of Theresa Jordis to the Supervisory Board.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>6.</b> Appointment of an additional (group) auditor for the financial statements, the management report, the group financial statements and the group management report for the financial year 2014.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>7. Acquisition of own shares</b> for the purpose of <b>securities trading</b> .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>8. Acquisition of own shares for no designated purpose</b> subject to the exclusion of trading in own shares.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>9. Acquisition of own participation certificates</b> for the purpose of <b>securities trading</b> .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>10. Acquisition of own participation certificates for no designated purpose</b> subject to the exclusion of trading in own participation certificates.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Mr. Petrasch is entitled to reject a power of attorney without giving any reasons, especially if it suffers a flaw. Mr. Petrasch will make an effort to inform the issuer about the rejection if contact details are available (phone, e-mail, etc.) and information is feasible within the required period.

These voting instructions only are valid along with a valid power of attorney.

In case of revocation of the power of attorney the voting instructions become void. This revocation must be sent to Mr. Petrasch via one of the below mentioned addresses. Upon revocation on the day of the General Meeting please draw special attention to indicate that voting instruction also are revoked.

Date

Signature / company

Signatures of all co-shareholders, if applicable

Please complete and return until **11 May 2013** (date of receipt)

- by **post / messenger** to Mr. Engelbert Petrasch, c/o HV-Veranstaltungsservice GmbH, Waldgasse 9, 2443 Stotzing, Austria
- by **Fax** to +43 (0)1 8900 500 50
- by **e-mail** to [weisungen.erste@hauptversammlung.at](mailto:weisungen.erste@hauptversammlung.at) (as scanned attachment; TIF, PDF, etc.)