ERSTE GROUP

Vienna, 30 October 2012

INVESTOR INFORMATION

Erste Group posts net profit of EUR 597.3 million and stable operating result in the first nine months of 2012

HIGHLIGHTS

- **Net interest income** eased to **EUR 3,968.9 million** in the first nine months of 2012 (1-9 2011: EUR 4,134.1 million) driven by the continuing reduction of non-core assets and subdued credit demand as a result of the economic environment. **Net fee and commission income** decreased by 5.0% to **EUR 1,284.3 million** due to weaker securities business. At **EUR 191.4 million**, the **net trading result** was significantly higher than in the first nine months of 2011 when at EUR 37.4 million it had been weighed down by valuation effects.
- As a result, **operating income** slightly declined by 1.4% to **EUR 5,444.6 million** (1-9 2011: EUR 5,523.5 million). Strict cost management led to a decrease in **general administrative expenses** by 2.3% from EUR 2,891.6 million to **EUR 2,826.1 million** in the first nine months of 2012. The **operating result** was almost unchanged at **EUR 2,618.5 million** (1-9 2011: EUR 2,631.9 million). The **cost/income ratio** improved to **51.9%** (1-9 2011: 52.4%).
- **Risk costs** amounted to **EUR 1,465.3 million**, or **146 basis points** of average customer loans, down 21.2% versus the first nine months of 2011 (EUR 1,859.2 million). Provisioning levels declined or were stable in all core countries, with the exception of Romania and Croatia. Asset quality trends were mixed, with a continued improvement in Austria, the Czech Republic and Slovakia. Compared to the previous quarter, however, NPL formation decreased also in Romania and Hungary. Overall, the **NPL ratio** remained at **9.2%** as of 30 September 2012 (30 June 2012: 9.2%, year-end 2011: 8.5%), while the **NPL coverage ratio** improved to **63.1%** (year-end 2011: 61.0%).
- **Other operating result** increased to **EUR -214.0 million** in the first nine months of 2012 (1-9 2011: EUR -1,460.4 million). The strong improvement was related to considerably smaller one-off effects with an overall positive impact in 2012. In particular, the buyback of tier 1 and tier 2 instruments had a favourable effect in the amount of EUR 413.2 million. Negative influences came from the adjustment of goodwill for Banca Comercială Română (EUR 210.0 million) and a charge related to FX mortgage interest subsidy legislation in Hungary (EUR 60.6 million). Increased banking taxes levied in Austria, Hungary and Slovakia had a negative impact of EUR 173.0 million (1-9 2011: EUR 140.2 million).
- Thus, **net profit after minorities**[1] for the first nine months of 2012 amounted to **EUR 597.3 million** (1-9 2011: EUR -973.0 million).
- **Shareholders‘ equity**[2] increased significantly to **EUR 12.9 billion** (year-end 2011: EUR 12.0 billion). The rise in **core tier 1 capital** to **EUR 11.3 billion** (year-end 2011: EUR 10.7 billion) led to an increase in the **core tier 1 ratio** (total risk; Basel 2.5) to **10.4%** (year-end 2011: 9.4%). The **EBA capital ratio** stood at **9.9%** (year-end 2011: 8.9%). The continued improvement in capital ratios was supported by a reduction of **risk-weighted assets** by 4.7% to **EUR 108.7 billion** as of 30 September 2012 (year-end 2011: EUR 114.0 billion).
- The **total balance sheet** as of 30 September 2012 stood at **EUR 217.0 billion**, up 3.3% year to date. The rise was primarily due to deposit growth and investments in highly liquid assets while lending volume decreased slightly, by 0.9%, to EUR 133.5 billion. The **loan-to-deposit ratio** improved to **109.2%** (year-end 2011: 113.3%).

1 The term “net profit/loss for the period after minorities” corresponds to the term “net profit/loss for the period attributable to the owners of the parent”

2 The term “shareholders’ equity” corresponds to the term “total equity attributable to the owners of the parent”.

"Erste Group generated a net profit of EUR 597.3 million on the back of a stable operating result and lower risk costs," said Andreas Treichl, CEO of Erste Group Bank AG, when presenting the results for the first nine months of 2012. "The continued good performance in the important core markets Austria, Czech Republic and Slovakia as well as a certain degree of stabilisation in Romania were crucial in this respect. Margins rose in Romania during the third quarter for the first time in six quarters, while NPL formation also declined," Treichl continued. "Our balance sheet structure remained exemplary with a loan-to-deposit ratio of 109.2% while our EBA capital ratio excluding retained earnings remained at 9.9%", Treichl concluded.

Earnings performance in brief

The **operating result** remained stable at EUR 2,618.5 million in the first nine months of 2012 (-0.5% versus EUR 2,631.9 million in the first nine months of 2011) on the back of lower operating income and a reduction of operating expenses.

Operating income amounted to EUR 5,444.6 million in the first nine months of 2012 (1-9 2011: EUR 5,523.5 million). The 1.4% decline was mainly due to lower net interest income (-4.0% to EUR 3,968.9 million) and lower net fee and commission income (-5.0% to EUR 1,284.3 million), which was not fully offset by a rise in the net trading result (from EUR 37.4 million in the first nine months of 2011 to EUR 191.4 million).

General administrative expenses declined by 2.3% to EUR 2,826.1 million (1-9 2011: EUR 2,891.6 million). This resulted in a **cost/income ratio** of 51.9% (1-9 2011: 52.4%).

Net profit after minorities improved from EUR -973.0 million in the first nine months of 2011 to EUR 597.3 million in the first nine months of 2012 as negative one-off effects of 2011 did not recur in 2012.

Cash return on equity, i.e. return on equity adjusted for non-cash expenses such as goodwill impairment and straight-line amortisation of customer relationships was 8.5% for the first nine months of 2012 (reported ROE: 6.3%) versus 0.1% (reported ROE: -9.7%) in the first nine months of 2011.

Cash earnings per share for the first nine months of 2012 amounted to EUR 1.82 (reported EPS: EUR 1.26) versus EUR -0.26 (reported EPS: EUR -2.87) in the first nine months of 2011.

Total assets, at EUR 217.0 billion, were up 3.3% versus year-end 2011. A strong rise in customer deposits resulted in the investment of excess liquidity into highly liquid financial assets. Risk-weighted assets declined by EUR 5.3 billion to EUR 108.7 billion.

The **solvency ratio** stood at 13.7% as of 30 September 2012, well above the statutory minimum requirement of 8.0%. The **core tier 1 ratio** relating to total risk and as defined by Basel 2.5, was 10.4% as of 30 September 2012.

Outlook

Despite weaker macroeconomic prospects across Europe and as a consequence of the continued reduction of non-core assets, decreasing yield levels, the absence of loan growth on an aggregated basis and limited demand in the securities business Erste Group anticipates that the 2012 operating result will be only slightly behind that of 2011.

Risk costs are expected to be about EUR 2.0 billion in 2012, with risk costs peaking in Romania this year. Even so, the Romanian subsidiary Banca Comercială Română is expected to return to profitability in 2013.

Erste Group will comfortably and sustainably meet all capital requirements (EBA, Basel 3).

I. FINANCIAL PERFORMANCE IN DETAIL

in EUR million	1-9 12	1-9 11	Change
Net interest income	3,968.9	4,134.1	-4.0%
Risk provisions for loans and advances	-1,465.3	-1,859.2	-21.2%
Net fee and commission income	1,284.3	1,352.0	-5.0%
Net trading result	191.4	37.4	>100.0%
General administrative expenses	-2,826.1	-2,891.6	-2.3%
Other result	-177.8	-1,548.0	na
Pre-tax profit/loss	**975.4**	**-775.3**	**na**
Net profit/loss for the period	**724.3**	**-880.3**	**na**
Attributable to non-controlling interests	127.0	92.7	37.0%
Attributable to owners of the parent	**597.3**	**-973.0**	**na**

Net interest income: -4.0% versus the first nine months of 2011

Net interest income declined from EUR 4,134.1 million in the first nine months of 2011 to EUR 3,968.9 million. Over the same period, the net interest margin (net interest income as a percentage of average interest-bearing assets) contracted from 3.03% to 2.82%. This development was mainly due to subdued credit demand, especially for consumer loans, the reduction of non-core assets, and the inclusion of trading assets into interest-bearing assets.

Net fee and commission income: -5.0% versus the first nine months of 2011

in EUR million	1-9 12	1-9 11	Change
Lending business	204.6	206.8	-1.1%
Payment transfers	647.5	649.9	-0.4%
Card business	163.2	150.5	8.4%
Securities transactions	258.5	295.2	-12.4%
Investment fund transactions	141.3	148.6	-4.9%
Custodial fees	23.7	24.8	-4.4%
Brokerage	93.5	121.8	-23.2%
Insurance brokerage	65.9	71.2	-7.4%
Building society brokerage	22.0	27.9	-21.1%
Foreign exchange transactions	19.0	18.1	5.0%
Investment banking business	10.6	13.3	-20.3%
Other	56.2	69.6	-19.3%
Total	**1,284.3**	**1,352.0**	**-5.0%**

Net fee and commission income decreased in the first nine months of 2012 from EUR 1,352.0 million to EUR 1,284.3 million. This development was mostly due to a decline in the securities business (primarily in Austria and the Czech Republic), as well as in building society activity, insurance brokerage and investment banking. Positive contributions came from Erste Group's factoring subsidiary Intermarket Bank AG (consolidated since 1 August 2011) and from the cards business.

Net trading result

The net trading result improved from EUR 37.4 million in the first nine months of 2011 to EUR 191.4 million in the same period of 2012. This was mainly attributable to last year's changes in the fair value of the CDS-investment portfolio (closed out in the meantime), which had had a negative impact of EUR -204.5 million. This was partly offset by the shift of interest income from trading assets, which has been since the fourth quarter 2011 included in net interest income.

General administrative expenses: -2.3% versus the first nine months of 2011

in EUR million	1-9 12	1-9 11	Change
Personnel expenses	-1,702.5	-1,720.3	-1.0%
Other administrative expenses	-846.9	-889.8	-4.8%
Depreciation and amortisation	-276.7	-281.5	-1.7%
Total	**-2,826.1**	**-2,891.6**	**-2.3%**

General administrative expenses declined by 2.3% from EUR 2,891.6 million to EUR 2,826.1 million (currency-adjusted: -0.8%).

Personnel expenses decreased by 1.0% (currency-adjusted: +0.2%) from EUR 1,720.3 million to EUR 1,702.5 million. Major cost savings were achieved in **other administrative expenses** (mainly in office-related expenses), which declined by 4.8% (currency-adjusted: -2.9%) from EUR 889.8 million to EUR 846.9 million, and in **depreciation and amortisation**, which was down by 1.7% (currency-adjusted: unchanged) from EUR 281.5 million to EUR 276.7 million.

The **headcount** declined by 2.1% since year-end 2011 to 49,380 employees. This was mainly due to reorganisation measures in Hungary, Romania and Ukraine.

Headcount [3]

	Sep 12	Dec 11	Change
Employed by Erste Group	**49,380**	**50,452**	**-2.1%**
Erste Group, EB Oesterreich and subsidiaries	8,622	8,773	-1.7%
Haftungsverbund savings banks	7,444	7,416	0.4%
Česká spořitelna Group	10,857	10,661	1.8%
Banca Comercială Română Group	8,537	9,245	-7.7%
Slovenská sporiteľňa Group	4,185	4,157	0.7%
Erste Bank Hungary Group	2,614	2,948	-11.3%
Erste Bank Croatia Group	2,648	2,599	1.9%
Erste Bank Serbia	928	919	1.0%
Erste Bank Ukraine	1,536	1,685	-8.8%
Savings banks subsidiaries & foreign branch offices	1,150	1,117	3.0%
Other subsidiaries and foreign branch offices	859	932	-7.8%

Operating result: -0.5% versus the first nine months of 2011

Driven by the declines in net interest income and net fee and commission income, which remained below the levels recorded in the first nine months of 2011, operating income was down 1.4% to EUR 5,444.6 million for the same period in 2012 (1-9 2011: EUR 5,523.5 million). As general administrative expenses were reduced by 2.3% from EUR 2,891.6 million to EUR 2,826.1, the operating result was almost unchanged at EUR 2,618.5 million (1-9 2011: EUR 2,631.9 million).

Risk provisions: -21.2% versus the first nine months of 2011

Risk provisions (i.e. the balance of the allocation and release of provisions for the lending business together with the costs of direct loan write-offs offset by income received from the recovery of loans already written off) decreased by 21.2% versus the first nine months of 2011, from EUR 1,859.2 million to EUR 1,465.3 million. This was mostly attributable to a decline in risk provisions in Hungary (one-off charge of EUR 450.0 million in the first nine months of 2011) and in the Czech Republic, which more than offset the rise in provisioning requirements in Romania. In the first nine months of 2012, risk costs in relation to the average volume of customer loans were 146 basis points (1-9 2011: 184 basis points).

Other operating result

Other operating result improved from EUR -1,460.4 million in the first nine months of 2011 to EUR -214.0 million in the first nine months of 2012. This was primarily due to significantly lower goodwill adjustments of EUR 210.0 million for Banca Comercială Română versus EUR 1,041.9 million in total for the first nine months of 2011 (of which EUR 692.8 had been for the Romanian, EUR 312.7 million for the Hungarian subsidiaries and EUR 36.4 million for Austrian investments). The changed interest subsidy legislation for foreign currency mortgages in Hungary resulted in a EUR 60.6 million charge. Other taxes rose from EUR 160.5 million to EUR 191.1 million. A large proportion of these comprised banking taxes. In Slovakia, a banking tax was newly introduced in 2012 and resulted in a charge of EUR 14.9 million for the first nine months of 2012. In Hungary, the banking tax amounted to EUR 33.8 million. In Austria, banking tax was raised by 25% and totalled EUR 123.7 million. Other operating result also included straight-line amortisation of intangible assets (i.e. customer relationships) of EUR 49.8 million (1-9 2011: EUR 52.1 million) as well as deposit insurance contributions of EUR 61.9 million (1-9 2011: EUR 65.5 million). Positive contributions came from the buyback of tier 1 and tier 2 instruments, which generated one-off income of EUR 413.2 million, and gains on the sale of properties amounting to EUR 42.7 million.

3 End of period values.

Results from financial assets

The overall result from all categories of financial assets improved from EUR -87.6 million in the first nine months of 2011 to EUR 36.2 million in the first nine months of 2012. Valuation gains on assets held in the fair value and available-for-sale portfolios more than offset losses on sales of non-core assets and valuation losses in the held-to-maturity portfolios during the first nine months of 2012.

Profit/loss

Pre-tax profit amounted to EUR 975.4 million in the first nine months of 2012 versus a pre-tax loss of EUR 775.3 million in the comparable period of 2011.

Net profit after minorities improved to EUR 597.3 million in the first nine months of 2012 in comparison to a net loss after minorities of EUR 973.0 million in the first nine months of 2011.

II. FINANCIAL RESULTS: QUARTER-ON-QUARTER COMPARISON

in EUR million	Q3 11	Q4 11	Q1 12	Q2 12	Q3 12
Net interest income	1,430.2	1,434.9	1,336.9	1,314.8	1,317.2
Risk provisions for loans and advances	-938.4	-407.7	-580.6	-401.2	-483.5
Net fee and commission income	445.9	435.2	430.3	435.2	418.8
Net trading result	-251.4	84.9	93.6	27.9	69.9
General administrative expenses	-965.3	-959.3	-945.1	-942.3	-938.7
Other operating result	-1,200.2	-129.5	131.2	-199.3	-145.9
Result from financial instruments - FV	12.1	8.1	41.5	0.9	-6.1
Result from financial assets - AfS	-76.9	-3.4	-14.7	18.4	15.5
Result from financial assets - HtM	-19.0	-10.1	-6.0	-13.8	0.5
Pre-tax profit/loss	**-1,563.0**	**453.1**	**487.1**	**240.6**	**247.7**
Taxes on income	70.4	-135.4	-107.2	-89.4	-54.5
Net profit/loss for the period	**-1,492.6**	**317.7**	**379.9**	**151.2**	**193.2**
Attributable to non-controlling interests	1.2	63.6	33.4	44.1	49.5
Attributable to owners of the parent	**-1,493.8**	**254.1**	**346.5**	**107.1**	**143.7**

Net interest income, at EUR 1,317.2 million, was stable in the third quarter of 2012 versus the year's second quarter (EUR 1,314.8 million).

Net fee and commission income decreased by 3.8% from EUR 435.2 million in the second quarter of 2012 to EUR 418.8 million in the third quarter due to lower commission income from lending business (down 15.2% quarter on quarter to EUR 63.0 million).

The **net trading result** improved by 150.5%, from EUR 27.9 million in the second quarter of 2012 to EUR 69.9 million. This was mainly attributable to an improvement in the securities and derivatives business.

General administrative expenses slightly declined by 0.4% quarter on quarter, from EUR 942.3 million to EUR 938.7 million, as the decrease in personnel expenses (by 0.7% from EUR 568.1 million in the second quarter of 2012 to EUR 563.9 million in the year's third quarter) more than offset the minor rises in other administrative expenses (by 0.1% from EUR 281.7 million to EUR 281.9 million) and in depreciation and amortisation (by 0.4% from EUR 92.5 million to EUR 92.9 million).

The **cost/income ratio** improved to 52.0% in the third quarter of 2012 versus 53.0% in the second quarter.

Risk provisions for loans and advances rose by 20.5% quarter on quarter, from EUR 401.2 million to EUR 483.5 million. Following statutory changes in Hungary, a large part (EUR 60.6 million) of the risk provisions created in the first quarter in the amount of EUR 75.6 million was reclassified to other operating result in the second quarter.

Other operating result improved to EUR -145.9 million in the third quarter (second quarter of 2012: EUR -199.3 million). The improvement was mainly due to the non-recurrence of one-off effects posted in the second quarter, such as the goodwill write-down for Banca Comercială Română in the amount of EUR 210.0 million. Another negative factor in the second quarter had been a charge of EUR 60.6 million due to legislation on subsidising foreign currency mortgage loans in Hungary. On the other hand, there occurred a positive effect from the buyback of tier 1 and tier 2 instruments in the amount of EUR 162.6 million and gains on properties sales of EUR 42.7 million. Valuation adjustments for property, plant and equipment and other movables, held as financial investments (primarily in the Czech Republic) amounted to EUR -34.3 million in the third quarter of 2012 (second quarter of 2012: EUR -10.8 million).

The **overall result from all categories of financial assets** improved from EUR 5.5 million in the second quarter of 2012 to EUR 9.9 million in the third quarter. This was mainly attributable to valuation adjustments of assets held in the held-to-maturity portfolio in the second quarter of 2012.

Pre-tax profit improved to EUR 247.7 million in the third quarter of 2012 from EUR 240.6 million in the second quarter of 2012.

Net profit after minorities amounted to EUR 143.7 million in the third quarter of 2012 versus EUR 107.1 million in the second quarter.

III. BALANCE SHEET DEVELOPMENT

in EUR million	Sep 12	Dec 11	Change
Loans and advances to credit institutions	11,569	7,578	52.7%
Loans and advances to customers	133,507	134,750	-0.9%
Risk provisions for loans and advances	-7,796	-7,027	10.9%
Trading assets, derivative financial instruments	18,201	16,807	8.3%
Financial assets	42,601	38,132	11.7%
Other assets	18,908	19,766	-4.3%
Total assets	**216,990**	**210,006**	**3.3%**

Loans and advances to credit institutions rose significantly from a low level of EUR 7.6 billion as of 31 December 2011 to EUR 11.6 billion as of 30 September 2012. This increase was largely attributable to excess liquidity deposited with central banks.

Loans and advances to customers decreased slightly from EUR 134.8 billion as of 31 December 2011 to EUR 133.5 billion due to a decline in lending in Hungary as well as currency effects.

Risk provisions increased from EUR 7.0 billion to EUR 7.8 billion due to additional allocations. The NPL ratio (non-performing loans as a percentage of loans to customers) stood at 9.2% as of 30 September 2012 (8.5% as of 31 December 2011). The NPL coverage ratio improved further, rising from 61.0% at year-end 2011 to 63.1%.

Investment securities held within the various categories of financial assets rose by 11.7% from EUR 38.1 billion at year-end 2011 to EUR 42.6 billion on the back of increased investments into bonds allocated to the available-for-sale and held-to-maturity portfolios. This reflects the acquisition of highly liquid assets in preparing for the new Basel 3 liquidity rules and the investment of excess liquidity.

in EUR million	Sep 12	Dec 11	Change
Deposits by banks	25,524	23,785	7.3%
Customer deposits	122,249	118,880	2.8%
Debt securities in issue	29,902	30,782	-2.9%
Trading liabilities, derivative financial instruments	11,293	9,873	14.4%
Other liabilities	7,329	5,723	28.1%
Subordinated liabilities	4,293	5,783	-25.8%
Total equity	16,400	15,180	8.0%
Attributable to non-controlling interests	3,453	3,143	9.9%
Attributable to owners of the parent	12,947	12,037	7.6%
Total liabilities and equity	**216,990**	**210,006**	**3.3%**

Customer deposits increased by 2.8% from EUR 118.9 billion to EUR 122.2 billion as of 30 September 2012. This development was driven primarily by real deposit gains in Austria, the Czech Republic and Slovakia as well as by currency effects.

The rise in **deposits by banks** is mostly attributable to the use of the second tranche of the ECB's 3-year LTRO (longer-term refinancing operation) in the amount of EUR 1.1 billion.

At 109.2%, the **loan-to-deposit ratio** as of 30 September 2012 was lower than it had been as of 31 December 2011 (113.3%).

Debt securities in issue, in particular bonds and certificates of deposit, declined by 2.9% from EUR 30.8 billion to EUR 29.9 billion as of 30 September 2012.

The significant reduction of **subordinated liabilities** from EUR 5.8 billion to EUR 4.3 billion as of 30 September 2012 resulted primarily from the buyback of tier 1 and tier 2 instruments in a total notional amount of approximately EUR 1.3 billion.

Erste Group's **shareholders' equity** rose to EUR 12.9 billion as of 30 September 2012 (year-end 2011: EUR 12.0 billion). This was attributable to profit from the first nine months of 2012 as well as to an improvement in the available-for-sale reserve. **Tier 1 capital** after the deductions defined in the Austrian Banking Act amounted to EUR 11.7 billion (year-end 2011: EUR 11.9 billion).

Core tier 1 capital (excluding retained earnings for the first nine months of 2012) also improved markedly to EUR 11.3 billion (year-end 2011: EUR 10.7 billion) due to full recognition of collateral for defaulted loans in Romania.

At EUR 108.7 billion, **total risk-weighted assets (RWA)** as of 30 September 2012 were 4.7% lower than as of 31 December 2011 (EUR 114.0 billion). This decline was due to the sale of non-core assets as well as a number of additional measures taken to meet EBA's 9% equity capital requirement by the end of June 2012.

Total eligible qualifying capital of the Erste Group credit institution group, as defined by the Austrian Banking Act, declined from EUR 16.4 billion at year-end 2011 to EUR 14.9 billion as of 30 September 2012. The coverage ratio with respect to the statutory minimum requirement at the reporting date (EUR 8.7 billion) was 171.3% (year-end 2011: 179.9%).

The **tier 1 ratio**, which includes the capital requirements for market and operational risk (total risk), improved to 10.8% (year-end 2011: 10.4%). The **core tier 1 ratio** rose to 10.4% as of 30 September 2012 (year-end 2011: 9.4%). The **EBA capital ratio** was 9.9% as of 30 September 2012 (year-end 2011: 8.9%).

The **solvency ratio** in relation to total risk (total eligible qualifying capital as a percentage of the assessment base for total risk pursuant to section 22 par. 1 of the Austrian Banking Act) at 13.7% as of 30 September 2012 (year-end 2011: 14.4%) was well above the 8.0% statutory minimum requirement.

IV. SEGMENT REPORTING[4]

Erste Bank Oesterreich

The Erste Bank Oesterreich segment comprises the retail and SME business of Erste Bank Oesterreich and its subsidiaries, including all the savings banks in which Erste Bank Oesterreich holds majority stakes (savings banks in Salzburg, Tirol, and Hainburg), as well as s Bausparkasse.

The decline in net interest income from EUR 501.8 million in the first nine months of 2011 by EUR 34.3 million, or 6.8%, to EUR 467.5 million in the first nine months of 2012 was primarily due to lower income from the banking book, reflecting the interest rate developments over recent months. Net fee and commission income improved slightly from EUR 239.1 million for the first nine months of 2011 by EUR 1.7 million, or 0.7%, to EUR 240.8 million in the first nine months of 2012, despite a reduction in the securities business. This was primarily attributable to a rise in net fee and commission income from the corporate business as well as to the inclusion of Intermarket Bank AG in August 2011. The decline in the net trading result from EUR 9.8 million in the first nine months of 2011 by EUR 11.7 million to EUR -1.9 million in the same period of 2012 was due to negative valuation results in the first quarter of 2012. The slight rise in operating expenses from EUR 454.5 million by EUR 4.0 million, or 0.9%, to EUR 458.5 million, resulted from the integration of Intermarket Bank AG in August 2011.

The operating result decreased from EUR 296.2 million in the first nine months of 2011 by EUR 48.3 million, or 16.3%, to EUR 247.9 million. The cost/income ratio was 64.9% versus 60.5% in the first nine months of 2011. The further reduction in risk provisions by EUR 11.2 million, or 12.1%, from EUR 92.7 million in the previous year to EUR 81.5 million reflected the continuing stability of the risk profile in the retail and SME portfolios.

Improvement in the “Other result” by EUR 57.6 million to EUR 23.4 in the first nine months of 2012 was mainly driven by income from the sale of securities held in the available-for-sale portfolio and a sale of real estate. In the previous year, other financial assets were also affected by valuation losses. Banking tax amounted to EUR 7.2 million in the first three quarters of 2012. Net profit after minorities rose from EUR 128.2 million in the first nine months of 2011 by EUR 15.2 million, or 11.9%, to EUR 143.4 million. Return on equity stood at 14.8% versus 15.5% in the previous year.

Haftungsverbund/Savings Banks

The decline in net interest income from EUR 742.0 million by EUR 40.3 million, or 5.4%, to EUR 701.7 million in the first nine months of 2012 was mainly due to the smaller contribution from asset/liability management. Net fee and commission income was slightly up by EUR 0.9 million, or 0.3%, to EUR 291.4 million in the first nine months of 2012. The net trading result improved significantly from EUR -2.1 million in the first nine months of 2011 by EUR 22.2 million to EUR 20.1 million in the first nine months of 2012 due to better valuation results. Operating expenses rose slightly by EUR 3.7 million, or 0.5%, to EUR 706.6 million. The operating result decreased from EUR 327.5 million by EUR 20.9 million, or 6.4%, to EUR 306.6 million. The cost/income ratio stood at 69.7% versus 68.2% in the previous year.

Risk provisions fell substantially by EUR 30.8 million, or 16.2%, from EUR 190.0 million in the first nine months of 2011 to EUR 159.2 million. Improvement in the “Other result” from EUR -49.6 million by EUR 47.5 million to EUR -2.1 million was largely due to gains on disposal in the available-for-sale

[4] In the segment report, financial results from the first nine months of 2011 are compared with those from the first nine months of 2012. Unless stated otherwise, terms such as “in the previous year“, “2011“ or “as of the third quarter 2011“ accordingly relate to the first nine months of 2011, and terms such as “this year“, “2012“, “as of the third quarter of 2012“ or “1-9 2012”relate to the first nine months of 2012. The term “net profit/loss for the period after minorities” corresponds to the term “net profit/loss attributable to the owners of the parent”.

portfolio in 2012 and valuation losses in the securities portfolio in 2011. Banking tax amounted to EUR 6.3 million in the first nine months of 2012. Net profit after minorities rose from EUR 0.6 million in the first nine months of 2011 by EUR 8.5 million, to EUR 9.1 million in the first nine months of 2012.

Central and Eastern Europe

The Central and Eastern Europe segment includes primarily the retail and SME business of Česká spořitelna, Slovenská sporiteľňa, Erste Bank Hungary, Banca Comercială Română, Erste Bank Croatia, Erste Bank Serbia, and Erste Bank Ukraine. Contributions from the divisionalised business areas – Group Corporate & Investment Banking and Group Markets – are reported in the respective segments.

Czech Republic

Net interest income from the Czech retail and SME business declined from EUR 900.3 million by EUR 57.7 million, or 6.4% (currency-adjusted: -3.3%), to EUR 842.6 million. This development was mainly attributable to shrinking margins in the deposit business coupled with falling market interest rates and subdued credit demand. Net fee and commission income decreased from EUR 372.4 million in the previous year by EUR 37.9 million, or 10.2% (currency-adjusted: -7.2%), to EUR 334.5 million, mainly due to lower income from lending and securities business. The net trading result improved from EUR -19.2 million in the first nine months of 2011 by EUR 33.2 million to EUR 14.0 million, which was attributable to solid underlying customer business and negative valuation effects in the previous year. Operating expenses declined by EUR 12.6 million, or 2.3%, to EUR 531.1 million in the first nine months of 2012. Currency-adjusted, operating expenses increased by 0.9%

The operating result declined from EUR 709.8 million in the first nine months of 2011 by EUR 49.8 million, or 7.0% (currency-adjusted: -3.9%), to EUR 660.0 million. As portfolio quality continued to stabilise, risk provisions declined significantly by EUR 68.1 million, or 36.1% (currency-adjusted: -34.0%), to EUR 120.5 million in the first nine months of 2012. Improvement of the “Other result” from EUR -114.3 million by EUR 57.8 million to EUR -56.5 million was primarily driven by higher income from financial assets and lower revaluation of real estate. At EUR 370.6 million, net profit after minorities was EUR 47.6 million, or 14.7% (currency-adjusted: +18.5%) higher than in the first nine months of 2011 (EUR 323.0 million). The cost/income ratio was 44.6% versus 43.4% in the first nine months of 2011. Return on equity declined from 39.9% to 39.0%.

Romania

The result of the Romanian retail and SME business was again affected by the adverse economic environment. Net interest income declined by EUR 93.9 million, or 18.1% (currency-adjusted: -14.6%), to EUR 423.7 million. This development was mainly driven by weak consumer credit demand and narrowing margins on retail and corporate business. The decline in net fee and commission income by EUR 7.0 million, or 7.2% (currency-adjusted: -3.1%), from EUR 97.5 million in the first nine months of 2011 to EUR 90.5 million in the first nine months of 2012 was mainly attributable to lower income from payment transfers. The increase in the net trading result by EUR 15.7 million from EUR 39.2 million in the first nine months of 2011 to EUR 54.9 million resulted largely from revaluation gains on currency positions. Comprehensive optimisation measures reduced operating expenses by EUR 31.3 million, or 11.1% (currency-adjusted: -7.2%), from EUR 282.7 million in the first nine months of 2011 to EUR 251.4 million in the first nine months of 2012.

Additional provisioning requirements in the corporate and real estate business resulted in an increase in risk costs by EUR 186.4 million, or 49.9% (currency-adjusted: +56.4%), from EUR 373.7 million to EUR 560.1 million in the first nine months of 2012. This led to a rise in the NPL coverage ratio to 57.6% as of 30 September 2012 versus 50.1% at year-end 2011.

The improvement in the item "Other result" from EUR -41.3 million by EUR 11.9 million, or 28.8% (currency-adjusted: +25.7%), to EUR -29.4 million in the first nine months of 2012 was mainly the result of higher income from financial assets and lower revaluation charges in the leasing business. At EUR 206.2 million, net loss after minorities deteriorated by EUR 186.8 million compared to the net loss after minorities of EUR 19.4 million in the previous year. Owing to rigorous implementation of optimisation measures, the cost/income ratio rose only slightly from 43.2% in the previous year to 44.2%.

Slovak Republic

Net interest income in the Slovak retail and SME business declined by EUR 16.4 million, or 4.9%, from EUR 334.4 million in the first nine months of 2011 to EUR 318.0 million in the first nine months of 2012. This resulted mainly from a change in the investment strategy for financial assets and a slight decline in retail business margins. Net fee and commission income at EUR 82.8 million remained almost unchanged versus the previous year. The net trading result improved from EUR -3.9 million in the first nine months of 2011 by EUR 6.9 million to EUR 3.0 million. Operating expenses rose by EUR 8.1 million, or 4.9%, from EUR 166.6 million to EUR 174.7 million due to higher IT depreciation charges.

Risk provisions reflected an improvement in the market environment versus the first nine months of 2011. The retail and the real estate businesses benefited most, leading to a reduction by EUR 13.3 million, or 23.5%, from EUR 56.7 million in the first nine months of 2011 to EUR 43.4 million. The item "Other result" included the banking tax of EUR 11.3 million. Improvement of the "Other result" by EUR 15.2 million versus the first nine months of 2011 was primarily driven by valuation results from financial assets, lower revaluation of real estate as well as lower deposit insurance contributions. Net profit after minorities rose by EUR 9.7 million, or 7.7%, to EUR 135.2 million. The cost/income ratio increased from 40.3% in the first nine months of 2011 to 43.3% in the first nine months of 2012. Return on equity rose from 41.0% to 41.7%.

Hungary

Net interest income in the Hungarian retail and SME business fell by EUR 45.5 million, or 15.0% (currency-adjusted: -7.5%), from EUR 303.1 million in the first nine months of 2011 to EUR 257.6 million in the first nine months of 2012. Declining interest income resulting from the statutory early repayment of FX loans at non-market rates was partly offset by the shift of interest income from trading assets to net interest income. Net fee and commission income declined by EUR 6.0 million, or 8.1%, to EUR 67.8 million. Currency-adjusted, net fee and commission income was stable, however. The drop in the net trading result from EUR 14.2 million by EUR 22.8 million to EUR -8.6 million in the first nine months of 2012 was largely attributable to a change in reporting of interest income from securities held for trading and lower income from foreign exchange trading. Due to the restructuring measures implemented in the fourth quarter of 2011, operating expenses decreased from EUR 158.1 million in the first nine months of 2011 by EUR 33.1 million, or 20.9% (currency-adjusted: -14.0%), to EUR 125.0 million in the first nine months of 2012. The cost/income ratio improved to 39.5% from 40.4% in 2011 despite very difficult market conditions.

Risk provisions fell from EUR 701.3 million in the first nine months of 2011 by EUR 554.2 million to EUR 147.1 million in the first nine months of 2012. This decline was due to the one-off allocation of additional provisions in the third quarter of 2011 triggered by new legislation permitting conversion of foreign-currency loans and a challenging economic environment. The deterioration of the "Other result" item from EUR -57.3 million by EUR -50.1 million to EUR -107.4 million in the first nine months of 2012 was attributable to a change in the law on a subsidy scheme for retail FX mortgage loans over the coming five years. In this context, reserves for future additional tax charges were created in the amount of EUR 60.6 million. Net loss after minorities was EUR 64.1 million versus a net loss after minorities of EUR 531.7 million in the first nine months of 2011.

Croatia

In Croatia, net interest income from the retail and SME business decreased from EUR 194.7 million in the first nine months of 2011 by EUR 2.9 million, or 1.5%, to EUR 191.8 million although it remained unchanged in currency-adjusted terms. Reflecting the October 2011 transfer of the credit card processing subsidiary and therefore its allocation to the Corporate Center segment, net fee and commission income declined from EUR 58.5 million in the first nine months of 2011 by EUR 7.5 million, or 12.8% (currency-adjusted: -11.4%) to EUR 51.0 million. The increase in the net trading result from EUR 7.4 million in the first nine months of 2011 by EUR 0.8 million, or 10.8% (currency-adjusted: +12.6%), to EUR 8.2 million resulted largely from revaluation gains.

Operating expenses were down by EUR 6.5 million, or 6.0% (currency-adjusted: -4.4%), from EUR 108.3 million in the first nine months of 2011 to EUR 101.8 million in the first nine months of 2012, which was likewise attributable to the transfer of the credit card processing business. The operating result decreased by EUR 3.1 million, or 2.0% (currency-adjusted: -0.4%), from EUR 152.3 million to EUR 149.2 million. The cost/income ratio improved to 40.6% versus 41.6% in the first nine months of 2011. Increased risk provisioning requirements in the real estate and corporate business led to a rise in risk costs by EUR 35.3 million, or 48.8% (currency-adjusted: +51.3%), from EUR 72.3 million to EUR 107.6 million in the first nine months of 2012. Net profit after minorities declined from EUR 37.6 million in the first nine months of 2011 by EUR 20.9 million, or 55.6% (currency-adjusted: -54.8%), to EUR 16.7 million. Return on equity was 7.6% versus 19.6% in the first nine months of 2011.

Serbia

At EUR 26.6 million, net interest income at Erste Bank Serbia remained nearly unchanged in the first nine months of 2012 versus the previous year. Currency-adjusted, net interest income was up by 6.9%. This improvement was driven by a rise in lending volumes to retail and corporate clients and higher margins in the retail business. Net fee and commission income improved from EUR 9.0 million by EUR 0.8 million, or 8.9% (currency-adjusted: +18.6%), to EUR 9.8 million. The net trading result rose by EUR 1.4 million on the back of growing income from foreign exchange business.

Currency-adjusted, operating expenses increased by 6.3% to EUR 24.5 million in the first nine months of 2012 due to higher other administrative expenses. The cost/income ratio improved significantly to 64.3% from 69.0% in 2011. Risk costs remained almost unchanged at EUR 6.1 million. Net profit after minorities grew by EUR 1.8 million to EUR 4.8 million. Return on equity was 15.7% versus 9.8% in the previous year.

Ukraine

Net interest income at Erste Bank Ukraine increased from EUR 18.3 million in the first nine months of 2011 by EUR 2.0 million, or 10.9% (currency-adjusted: +3.1%) to EUR 20.3 million. This progress was achieved on the back of higher income from securities business. Greater income from payment transfers led to an improvement in net fee and commission income by EUR 0.8 million to EUR 4.5 million in the first nine months of 2012. Impacted by lower income from foreign exchange and securities businesses, the net trading result declined by EUR 6.7 million from EUR 5.7 million to EUR -1.0 million.

Operating expenses increased by EUR 0.6 million, or 1.7%, to EUR 36.5 million. Currency-adjusted, however, operating expenses fell by 5.5%. The increase in risk provisions by EUR 2.1 million, or 29.6% (currency-adjusted: +20.5%), to EUR 9.2 million resulted from direct write-offs. The item “Other result” deteriorated by EUR 6.7 million to EUR -3.5 million due to losses on disposals related to the available-for-sale portfolio. Net result after minorities deteriorated by EUR 13.3 million to EUR -25.4 million.

Group Corporate & Investment Banking (GCIB)

The Group Corporate & Investment Banking segment includes the large corporate business, the real estate business of Erste Group with large corporate customers, equity capital markets (from the second quarter of 2012 onwards) as well as the investment banking subsidiaries in CEE and the International Business unit (excluding treasury activities). The leasing subsidiary Erste Group Immorent is also included in this segment.

Net interest income was down by EUR 13.0 million, or 3.3%, versus the first nine months of 2011 to EUR 381.0 million. While net interest income from the International Business declined by EUR 22.6 million, or 27.5%, to EUR 59.7 million on lower volumes (as risk-weighted assets had been reduced by 45.4%), net interest income from large corporate business grew by EUR 9.6 million, or 3.1%. Net fee and commission income decreased by EUR 30.1 million, or 32.4%, to EUR 62.9 million. This was attributable to a reduction in new business and declining income from real estate project development activities. The net trading result improved by EUR 151.8 million to EUR 6.2 million. In the first nine months of 2011, the net trading result had been impacted by negative valuation results relating to the International Business unit’s CDS investment portfolio, which has meanwhile been closed out completely.

Operating expenses increased by EUR 7.4 million, or 5.4%, to EUR 145.0 million. This development was driven primarily by organisational change (i.e. the shifting of units from the Group Markets segment to Group Corporate and Investment Banking). Risk provisions increased by EUR 60.1 million, or 35.2%, to EUR 230.6 million. This was mainly due to higher risk provisions in the real estate business and in the large corporate business in Romania. The operating result rose from EUR 203.8 million in the first nine months of 2011 by EUR 101.3 million, or 49.7%, to EUR 305.1 million in the first nine months of 2012. Negative valuation results and losses on disposals relating to the real estate business and resulting from the continued reduction of International Business assets led to a decline in the “Other result” item by EUR 36.5 million to EUR -69.1 million. Net result after minorities improved by EUR 3.0 million, from EUR -13.3 million to EUR -10.3 million. The cost/income ratio improved to 32.2% from 40.3% in the first three quarters of 2011.

Group Markets

The Group Markets segment comprises the divisionalised business areas Group Treasury and Capital Markets and includes the treasury activities of Erste Group Bank AG, the CEE subsidiaries, the foreign branch offices in Hong Kong, New York, Berlin, and Stuttgart as well as the result of Erste Asset Management.

The operating income of the Group Markets segment improved by EUR 56.8 million, or 16.0%, from EUR 355.7 million in the first nine months of 2011 to EUR 412.5 million. While net interest income and net trading income were up, net fee and commission income – especially from the Asset Management unit – declined slightly. The increase in net interest income by EUR 55.4 million, or 55.7%, was mainly attributable to higher income from government bonds and the shifting of funding costs and interest income from securities in the trading book. At EUR 94.9 million, net fee and commission income was EUR 4.0 million, or 4.0%, lower in the first nine months of 2012 than in 2011. Operating expenses, at EUR 159.4 million, were EUR 20.7 million, or 11.5%, lower in the first nine months of 2012 than in 2011. This decline was due to cost-cutting across all business units and to organisational changes (transfer of units from the Group Markets segment to Group Corporate and Investment Banking). The cost/income ratio improved from 50.6% to 38.6%. Net profit after minorities rose by EUR 61.6 million, or 45.9%, to EUR 195.7 million in the first nine months of 2012. Return on equity improved from 57.9% to 73.9%.

Corporate Center

The Corporate Center segment includes the results of those companies that cannot be directly allocated to a business segment, intragroup consolidation between the segments, straight-line amortisation of customer relationships especially for Banca Comercială Română, Erste Card Club, and Ringturm KAG, as well as one-time effects not allocated to any business segment for the sake of consistency and to assist like-for-like comparisons. Furthermore, the asset/liability management of Erste Group Bank AG (Holding) is included in this segment. The results of the local asset/liability management units are allocated to the corresponding business segments.

The rise in net interest income from EUR 101.4 million to EUR 183.3 million was mainly driven by an increase in contributions from asset/liability management. The positive development of net fee and commission income and the increase in operating expenses were largely attributable to intragroup consolidation of banking support operations. The net trading result dropped from EUR -25.8 million to EUR -68.0 million due to lower valuation results in asset/liability management.

The item “Other result” included amortisation of customer relationships in the amount of EUR 49.8 million, a goodwill adjustment for the Romanian subsidiary Banca Comercială Română in the amount of EUR 210.0 million, proceeds from buying back tier 1 and tier 2 instruments (hybrid capital and subordinated bonds) in the amount of EUR 413.2 million, and gains on the sale of real estate in the amount of EUR 38.2 million. Banking tax paid by the Holding (Erste Group Bank AG) in the amount of EUR 110.2 million was also reported in the item “Other result”.

V. EXCHANGE RATE DEVELOPMENT

	End of period rates			Average rates		
	Sep 12	Dec 11	Change	1-9 12	1-9 11	Change
EUR/CZK	25.14	25.79	2.5%	25.14	24.36	-3.2%
EUR/RON	4.54	4.32	-5.0%	4.44	4.21	-5.4%
EUR/HUF	284.89	314.58	9.4%	291.19	271.29	-7.3%
EUR/HRK	7.45	7.54	1.2%	7.52	7.42	-1.3%
EUR/RSD	114.84	106.00	-8.3%	112.88	101.79	-10.9%
EUR/UAH	10.54	10.36	-1.7%	10.34	11.22	7.9%

Positive change = appreciation vs. EUR, negative change = depreciation vs. EUR

For more information, please contact:
Erste Group, Investor Relations, Graben 21, 1010 Vienna, Austria, Fax: +43 (0) 5 0100 9 13112
e-mail: investor.relations@erstegroup.com
Internet: http://www.erstegroup.com/investorrelations http://twitter.com/ErsteGroupIR http://slideshare.net/Erste_Group

Thomas Sommerauer Tel. +43 (0)5 0100 ext. 17326, e-mail: thomas.sommerauer@erstegroup.com
Peter Makray Tel. +43 (0)5 0100 ext. 16878, e-mail: peter.makray@erstegroup.com
Michael Oplustil Tel. +43 (0)5 0100 ext. 17764, e-mail: michael.oplustil@erstegroup.com
Simone Pilz Tel. +43 (0)5 0100 ext. 13036, e-mail: simone.pilz@erstegroup.com
Gerald Krames Tel. +43 (0)5 0100 ext. 12751, e-mail: gerald.krames@erstegroup.com

This information is also available on http://www.erstegroup.com/en/Investors/News and on the Erste Group Investor Relations App for iPad, iPhone and Android http://www.erstegroup.com/en/Investors/IR_App.

Appendix

I. INCOME STATEMENT (IFRS) OF ERSTE GROUP

in EUR million	1-9 12	1-9 11	Change
Net interest income	3,968.9	4,134.1	-4.0%
Risk provisions for loans and advances	-1,465.3	-1,859.2	-21.2%
Net fee and commission income	1,284.3	1,352.0	-5.0%
Net trading result	191.4	37.4	>100.0%
General administrative expenses	-2,826.1	-2,891.6	-2.3%
Other operating result	-214.0	-1,460.4	-85.3%
Result from financial instruments - FV	36.3	-7.8	na
Result from financial assets - AfS	19.2	-62.8	na
Result from financial assets - HtM	-19.3	-17.0	13.5%
Pre-tax profit/loss	975.4	-775.3	na
Taxes on income	-251.1	-105.0	>100.0%
Net profit/loss for the period	**724.3**	**-880.3**	**na**
Attributable to non-controlling interests	127.0	92.7	37.0%
Attributable to owners of the parent	**597.3**	**-973.0**	**na**

II. STATEMENT OF COMPREHENSIVE INCOME

in EUR million	1-9 12	1-9 11	Change
Net profit/-loss before minorities	**724.3**	**-880.3**	**na**
Available for sale - reserve (including currency translation)	898.2	151.8	>100.0%
Cash flow hedge - reserve (including currency translation)	4.3	29.6	-85.5%
Actuarial gains and losses	0.0	0.0	na
Currency translation	-7.5	-72.0	-89.6%
Deferred taxes on items recognised directly in equity	-209.6	-25.5	>100.0%
Other comprehensive income – total	**685.4**	**83.9**	**>100.0%**
Total comprehensive income	**1,409.7**	**-796.4**	**na**
Attributable to non-controlling interests	420.7	111.3	>100.0%
Attributable to owners of the parent	**989.0**	**-907.7**	**na**

III. BALANCE SHEET (IFRS) OF ERSTE GROUP

in EUR million	Sep 12	Dec 11	Change
ASSETS			
Cash and balances with central banks	8,675	9,413	-7.8%
Loans and advances to credit institutions	11,569	7,578	52.7%
Loans and advances to customers	133,507	134,750	-0.9%
Risk provisions for loans and advances	-7,796	-7,027	10.9%
Derivative financial instruments	13,015	10,931	19.1%
Trading assets	5,186	5,876	-11.7%
Financial assets - at fair value through profit or loss	810	1,813	-55.3%
Financial assets - available for sale	23,142	20,245	14.3%
Financial assets - held to maturity	18,649	16,074	16.0%
Equity holdings in associates accounted for at equity	169	173	-2.3%
Intangible assets	3,168	3,532	-10.3%
Property and equipment	2,213	2,361	-6.3%
Current tax assets	114	116	-1.7%
Deferred tax assets	542	702	-22.8%
Assets held for sale	95	87	9.2%
Other assets	3,932	3,382	16.3%
Total assets	**216,990**	**210,006**	**3.3%**
LIABILITIES AND EQUITY			
Deposits by banks	25,524	23,785	7.3%
Customer deposits	122,249	118,880	2.8%
Debt securities in issue	29,902	30,782	-2.9%
Derivative financial instruments	10,934	9,337	17.1%
Trading liabilities	359	536	-33.0%
Provisions	1,539	1,580	-2.6%
Current tax liabilities	63	34	85.3%
Deferred tax liabilities	344	345	-0.3%
Other liabilities	5,383	3,764	43.0%
Subordinated liabilities	4,293	5,783	-25.8%
Total equity	16,400	15,180	8.0%
Attributable to non-controlling interests	3,453	3,143	9.9%
Attributable to owners of the parent	12,947	12,037	7.6%
Total liabilities and equity	**216,990**	**210,006**	**3.3%**

IV. SEGMENT REPORTING – ERSTE GROUP

Overview*

	Retail & SME		GCIB		Group Markets		Corporate Center		Total Group	
in EUR million	1-9 12	1-9 11	1-9 12	1-9 11	1-9 12	1-9 11	1-9 12	1-9 11	1-9 12	1-9 11
Net interest income	3,249.8	3,539.3	381.0	394.0	154.8	99.4	183.3	101.4	3,968.9	4,134.1
Risk provisions for loans and advances	-1,234.7	-1,688.7	-230.6	-170.5	0.0	0.0	0.0	0.0	-1,465.3	-1,859.2
Net fee and commission income	1,173.1	1,227.8	62.9	93.0	94.9	98.9	-46.6	-67.7	1,284.3	1,352.0
Net trading result	90.4	51.4	6.2	-145.6	162.8	157.4	-68.0	-25.8	191.4	37.4
General administrative expenses	-2,410.1	-2,477.8	-145.0	-137.6	-159.4	-180.1	-111.6	-96.1	-2,826.1	-2,891.6
Other result	-194.4	-333.1	-69.1	-32.6	4.4	9.5	81.3	-1,191.8	-177.8	-1,548.0
Pre-tax profit/loss	**674.1**	**318.9**	**5.4**	**0.7**	**257.5**	**185.1**	**38.4**	**-1,280.0**	**975.4**	**-775.3**
Taxes on income	-169.3	-177.5	-5.1	-5.1	-56.1	-42.2	-20.6	119.8	-251.1	-105.0
Net profit/loss for the period	**504.8**	**141.4**	**0.3**	**-4.4**	**201.4**	**142.9**	**17.8**	**-1,160.2**	**724.3**	**-880.3**
Attributable to non-controlling interests	120.7	86.7	10.6	8.9	5.7	8.8	-10.0	-11.7	127.0	92.7
Attributable to owners of the parent	**384.1**	**54.7**	**-10.3**	**-13.3**	**195.7**	**134.1**	**27.8**	**-1,148.5**	**597.3**	**-973.0**
Average risk-weighted assets	70,643.3	75,770.2	21,358.3	24,808.7	2,738.5	2,703.9	9.1	852.7	94,749.2	104,135.3
Average attributed equity	4,931	4,139	2,137	1,986	353	309	5,248	6,913	12,669	13,347
Cost/income ratio	**53.4%**	**51.4%**	**32.2%**	**40.3%**	**38.6%**	**50.6%**	**na**	**na**	**51.9%**	**52.4%**
Return on equity	**10.4%**	**1.8%**	**na**	**na**	**73.9%**	**57.9%**	**0.7%**	**na**	**6.3%**	**na**

*) "Other result" for the Corporate Center includes the depreciation for the customer base amounting to EUR 49.8 million.
"Other result" summarises four P&L positions: Other operating result; Results from financial assets – at fair value through profit or loss, – available for sale, and – held to maturity.

Austria segment*

in EUR million	EB Oesterreich 1-9 12	EB Oesterreich 1-9 11	Savings banks 1-9 12	Savings banks 1-9 11	Austria 1-9 12	Austria 1-9 11
Net interest income	467.5	501.8	701.7	742.0	1,169.2	1,243.8
Risk provisions for loans and advances	-81.5	-92.7	-159.2	-190.0	-240.7	-282.7
Net fee and commission income	240.8	239.1	291.4	290.5	532.2	529.6
Net trading result	-1.9	9.8	20.1	-2.1	18.2	7.7
General administrative expenses	-458.5	-454.5	-706.6	-702.9	-1,165.1	-1,157.4
Other result	23.4	-34.2	-2.1	-49.6	21.3	-83.8
Pre-tax profit/loss	189.8	169.3	145.3	87.9	335.1	257.2
Taxes on income	-41.8	-37.2	-37.1	-22.2	-78.9	-59.4
Net profit/loss for the period	**148.0**	**132.1**	**108.2**	**65.7**	**256.2**	**197.8**
Attributable to non-controlling interests	4.6	3.9	99.1	65.1	103.7	69.0
Attributable to owners of the parent	**143.4**	**128.2**	**9.1**	**0.6**	**152.5**	**128.8**
Average risk-weighted assets	13,120.3	13,916.9	23,581.0	24,604.7	36,701.3	38,521.6
Average attributed equity	1,291.0	1,104.7	364.2	301.8	1,655.3	1,406.6
Cost/income ratio	**64.9%**	**60.5%**	**69.7%**	**68.2%**	**67.8%**	**65.0%**
Return on equity	**14.8%**	**15.5%**	**3.3%**	**0.3%**	**12.3%**	**12.2%**

*) “Other result” summarises four P&L positions: Other operating result; Results from financial assets – at fair value through profit or loss, – available for sale, and – held to maturity.

Central and Eastern Europe (CEE) segment*

in EUR million	Czech Republic 1-9 12	Czech Republic 1-9 11	Romania 1-9 12	Romania 1-9 11	Slovakia 1-9 12	Slovakia 1-9 11	Hungary 1-9 12	Hungary 1-9 11	Croatia 1-9 12	Croatia 1-9 11	Serbia 1-9 12	Serbia 1-9 11	Ukraine 1-9 12	Ukraine 1-9 11
Net interest income	842.6	900.3	423.7	517.6	318.0	334.4	257.6	303.1	191.8	194.7	26.6	27.1	20.3	18.3
Risk provisions for loans and advances	-120.5	-188.6	-560.1	-373.7	-43.4	-56.7	-147.1	-701.3	-107.6	-72.3	-6.1	-6.3	-9.2	-7.1
Net fee and commission income	334.5	372.4	90.5	97.5	82.8	83.3	67.8	73.8	51.0	58.5	9.8	9.0	4.5	3.7
Net trading result	14.0	-19.2	54.9	39.2	3.0	-3.9	-8.6	14.2	8.2	7.4	1.7	0.3	-1.0	5.7
General administrative expenses	-531.1	-543.7	-251.4	-282.7	-174.7	-166.6	-125.0	-158.1	-101.8	-108.3	-24.5	-25.1	-36.5	-35.9
Other result	-56.5	-114.3	-29.4	-41.3	-16.6	-31.8	-107.4	-57.3	-0.9	-6.9	-1.4	-0.9	-3.5	3.2
Pre-tax profit/loss	483.0	406.9	-271.8	-43.4	169.1	158.7	-62.7	-525.6	40.7	73.1	6.1	4.1	-25.4	-12.1
Taxes on income	-101.1	-80.2	53.0	15.0	-33.7	-33.2	-1.4	-6.4	-7.2	-13.3	0.0	0.0	0.0	0.0
Net profit/loss for the period	**381.9**	**326.7**	**-218.8**	**-28.4**	**135.4**	**125.5**	**-64.1**	**-532.0**	**33.5**	**59.8**	**6.1**	**4.1**	**-25.4**	**-12.1**
Attributable to non-controlling interests	11.3	3.7	-12.6	-9.0	0.2	0.0	0.0	-0.3	16.8	22.2	1.3	1.1	0.0	0.0
Attributable to owners of the parent	**370.6**	**323.0**	**-206.2**	**-19.4**	**135.2**	**125.5**	**-64.1**	**-531.7**	**16.7**	**37.6**	**4.8**	**3.0**	**-25.4**	**-12.1**
Average risk-weighted assets	12,524.6	13,114.4	8,281.8	9,137.4	4,173.6	4,928.9	3,645.0	4,357.9	4,089.4	4,402.9	485.8	578.6	741.8	728.5
Average attributed equity	1,268.6	1,078.8	791.5	522.6	432.2	408.5	372.8	362.0	291.4	255.9	40.9	40.9	78.8	63.5
Cost/income ratio	**44.6%**	**43.4%**	**44.2%**	**43.2%**	**43.3%**	**40.3%**	**39.5%**	**40.4%**	**40.6%**	**41.6%**	**64.3%**	**69.0%**	**153.4%**	**129.6%**
Return on equity	**39.0%**	**39.9%**	**na**	**na**	**41.7%**	**41.0%**	**na**	**na**	**7.6%**	**19.6%**	**15.7%**	**9.8%**	**na**	**na**

*) “Other result” summarises four P&L positions: Other operating result; Results from financial assets – at fair value through profit or loss, – available for sale, and – held to maturity.