

Voting instructions for the

18th Ordinary General Meeting of Erste Group Bank AG

Austria Center Vienna, Bruno-Kreisky-Platz 1, 1220 Vienna
12th May 2011, 10:00 a.m. (Vienna Time)

If you grant power of attorney to the voting proxy 'HV-Veranstaltungsservice GmbH' (HV GmbH) named by Erste Group Bank AG as voting proxy for shares, please use this form to issue your voting instructions. Your voting instructions will not be forwarded to Erste Group Bank AG in advance but processed by HV-GmbH for vote execution.

If no other submitter is named, the undermentioned draft resolutions are those submitted by the Management Board and the Supervisory Board pursuant to § 108 para. 1 AktG. If there are separate votes on individual subjects in one draft resolution, the voting instruction given for this draft resolution shall apply accordingly for each individual subject. On additional agenda items and new or changed draft resolutions not mentioned in this form HV-GmbH will abstain from voting. If necessary HV GmbH will provide updated voting instruction forms in the run-up of the General Meeting.

On draft resolutions without or with inexplicit instructions (e.g. voting FOR and AGAINST the same resolution) HV GmbH will abstain from voting for the affected resolution.

Issuer (Shareholder)

First name, surname / Company name

Address

Date of birth / Register no.

Contact (Phone. or e-mail)

Draft resolutions of the agenda

(Please check boxes like ☒; do not use red ink)

	For the resolution	Against the resolution	Abstention
2. Appropriation of the Profit.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.a Grant of discharge to the members of the Management Board with regard to the financial year 2010.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3.b Grant of discharge to the members of the Supervisory Board with regard to the financial year 2010.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Remuneration of the members of the Supervisory Board.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Appointment of an additional (group) auditor for the financial statements, the management report, the group financial statements and the group management report for the financial year 2012.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Acquisition of own shares for the purpose of securities trading .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Acquisition of own shares for no designated purpose subject to the exclusion of trading in own shares.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Acquisition of own participation certificates for the purpose of securities trading .	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Acquisition of own participation certificates for no designated purpose subject to the exclusion of trading in own participation certificates.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. Amendments of the articles of association.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

HV GmbH is entitled to reject any power of attorney without giving any reasons, especially if it suffers a flaw. HV GmbH will make any effort to inform the issuer about the rejection if contact details are available (phone, e-mail, etc.) and information is feasible within the required period.

These voting instructions only are valid along with a valid power of attorney.

In case of revocation of the power of attorney the voting instructions void validity. This revocation must be sent to HV-GmbH via one of the below mentioned addresses. Upon revocation on the day of the General Meeting please draw special attention to indicate that voting instruction also are revoked.

Date

Signature / company

Signatures of all co-shareholders, if applicable

Please complete and return until 10th May 2011

- by **post / messenger** to HV-Veranstaltungsservice GmbH, Seeböckgasse 41, 1160 Vienna, Austria
- by **Fax** to +43 (0)1 8900 500 50
- by **e-mail** to weisungen.erste@hauptversammlung.at (as scanned attachment; TIF, PDF, etc.)