

Erste Group – H1 2010 results presentation

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Strong operating performance across the region

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H1 2010 executive summary –

Continued strong operating performance in Q2 2010

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- **Continued revenue growth and cost management pushed cost/income ratio to new low**
 - Operating income rose by 4.1% to EUR 3,889.8 million despite a 30% yoy decline in the net trading result
 - Operating result improved by 12.1% to EUR 1,991.4 million in H1 2010 supported by another quarter of record revenues and declining costs
 - Cost/income ratio reached 48.8% in H1 2010 (H1 2009: 52.5%)
 - Net profit declined by 4.1% to EUR 471.9 million in H1 2010 mainly due to higher minority interests
 - **Stabilising trends in asset quality continued in H1 2010**
 - New NPL formation in Q2 2010 remained at the lower levels (+5.9% qoq) recorded in the previous three quarters
 - NPL ratio based on total customer loans increased to 7.3% (year-end 2009: 6.6%)
 - NPL coverage continued to improve, reaching 59.7% (year-end 2009: 57.2%)
 - **Risk costs remained below H2 2009 level, despite a quarter-on-quarter increase in Q2 2010**
 - Risk costs amounted to EUR 1,084.2 million or 167 bps of average customer loans in H1 2010
 - Compared to Q1 2010 (EUR 531.2 million or 164 bps) risk costs rose by 4.1% to EUR 553.0 million or 169 bps, but decreased on Q4 2009 (EUR 607.4 million or 189 bps)
 - **Continued comfortable liquidity position**
 - Solid deposit funding base – loan/deposit ratio improved to 112.4%
 - More than 50% of 2010 long-term funding already covered with increased focus on private placements
 - **European stress test confirmed solid capitalisation**
 - Calculated Tier 1 ratio (total risk) of 8.0% in 2011 in worst case scenario (including additional sovereign stress)
 - Despite application of tougher macroeconomic assumptions than required by CEBS

Presentation topics *



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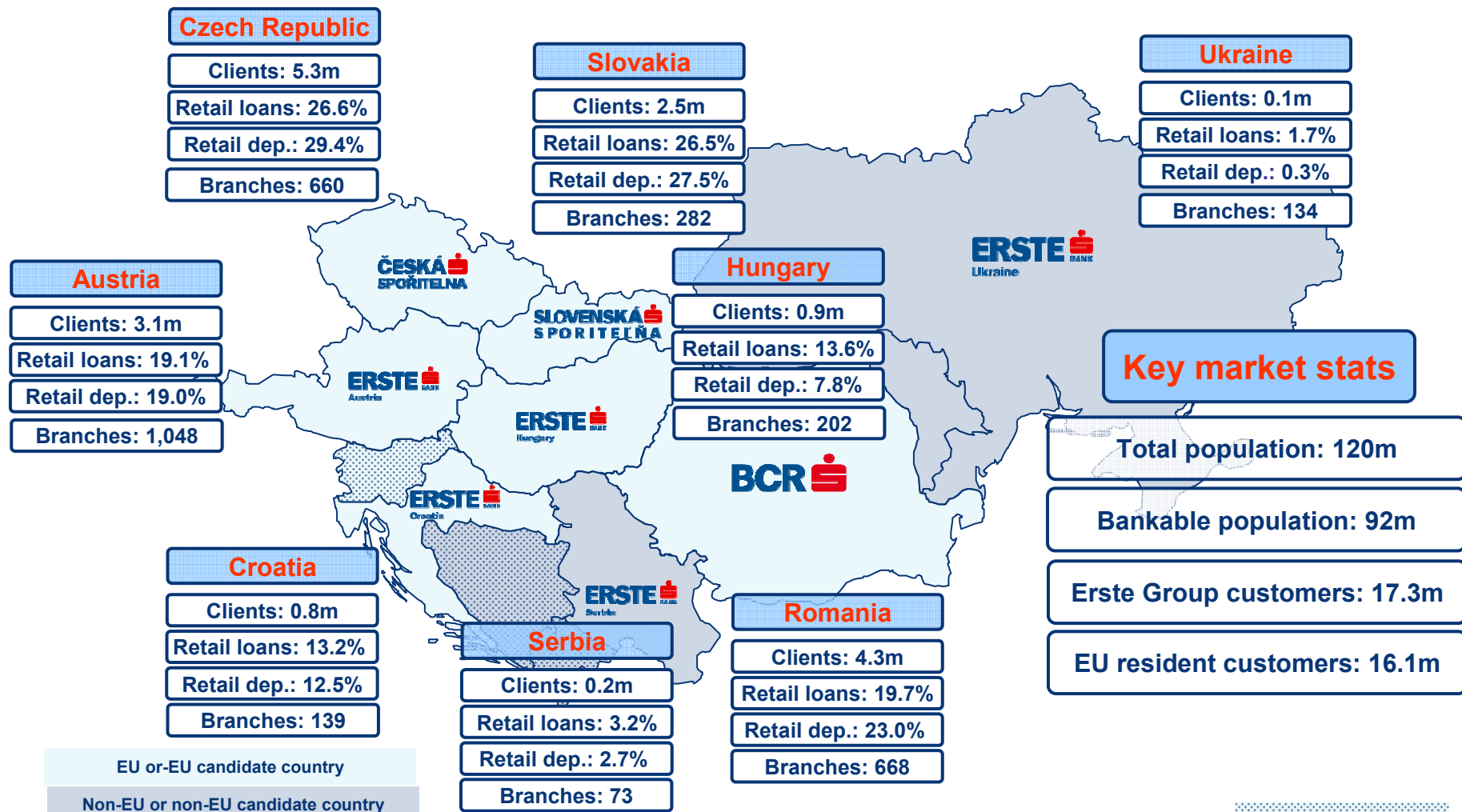
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- **Business snapshot and macro trends**
 - H1 2010 financial highlights
 - H1 2010 key topics
 - H1 2010 financials and segment reporting
 - Appendix

*) The following tables and texts may contain rounding differences.

Erste Group business snapshot – Retail market leadership in the eastern part of the EU



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Percentage numbers refer to market shares and are as of May 2010. All other data are as of June 2010. Croatia branch numbers include Montenegro.

Macroeconomic trends –

What has changed in CEE in Q2 2010?

– **Economic growth continued to be driven by exports in Q2 2010**

- Industrial output increased significantly across the region
- No improvement of household consumption to date
- More balanced growth forecast for next year with domestic demand expected to pick up in the region

– **Very strong fiscal commitment in CEE**

- Measures introduced in Romania, Hungary in order to meet agreed budget deficit targets
- Agreements with international organisations enforce fiscal discipline
 - Hungary unlikely to renew loan agreement with IMF

– **Benchmark interest rates at historic lows**

- Czech Republic: surprising interest rate cut in May to 0.75%
- Romania (6.25%) and Hungary (5.25%) also lowered rates to unprecedented levels
- Interest rates are not expected to pick up in near future

– **Return of currency volatility in selected CEE countries**

- RON reached historic low against the euro
 - In July 2010 RON recovered to 4.2-4.3 range from its historic low vs EUR at the end-June 2010
- HUF has been weak versus the euro and CHF...
 - ... but has largely recovered from its July 2010 trading lows

Macroeconomic trends –

Focus: GDP growth and export shares in CEE

– Growth is set to return to most CEE countries in 2010

- Growth is mainly driven by exports while domestic demand remains weak
- Romania: VAT increase expected to have negative impact on growth
- Croatia: continued weak domestic demand
- Slower recovery in Hungary and Serbia
- Growth rates in Czech Republic and Slovakia to be around 2-3%, ahead of Eurozone average (2010e: 0.7%)

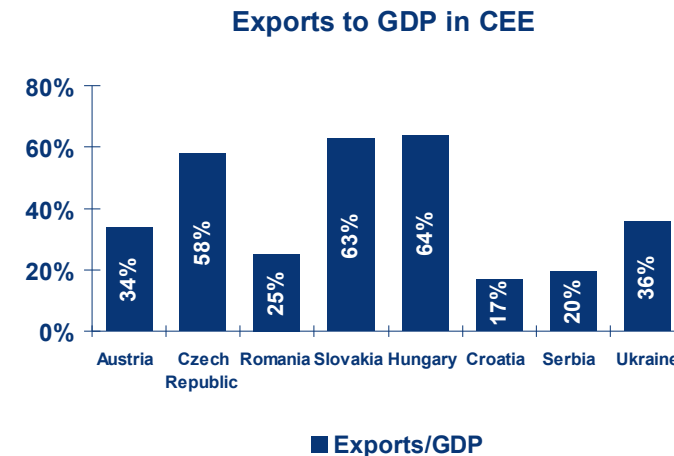


– Significant improvement in industrial output thanks to rising exports

- Main driver behind recovery
- Unit labour costs declined in CEE as productivity increased

– Varying levels of export dependency in CEE

- In the Czech Republic, Slovakia and Hungary export of goods accounts for 60-65% of GDP
- Other countries, e.g. Romania, are much more dependent on domestic demand



Source: Erste Group Research

Macroeconomic trends –

Focus: CEE public finance update

– CEE governments have introduced measures to meet agreed fiscal deficit targets

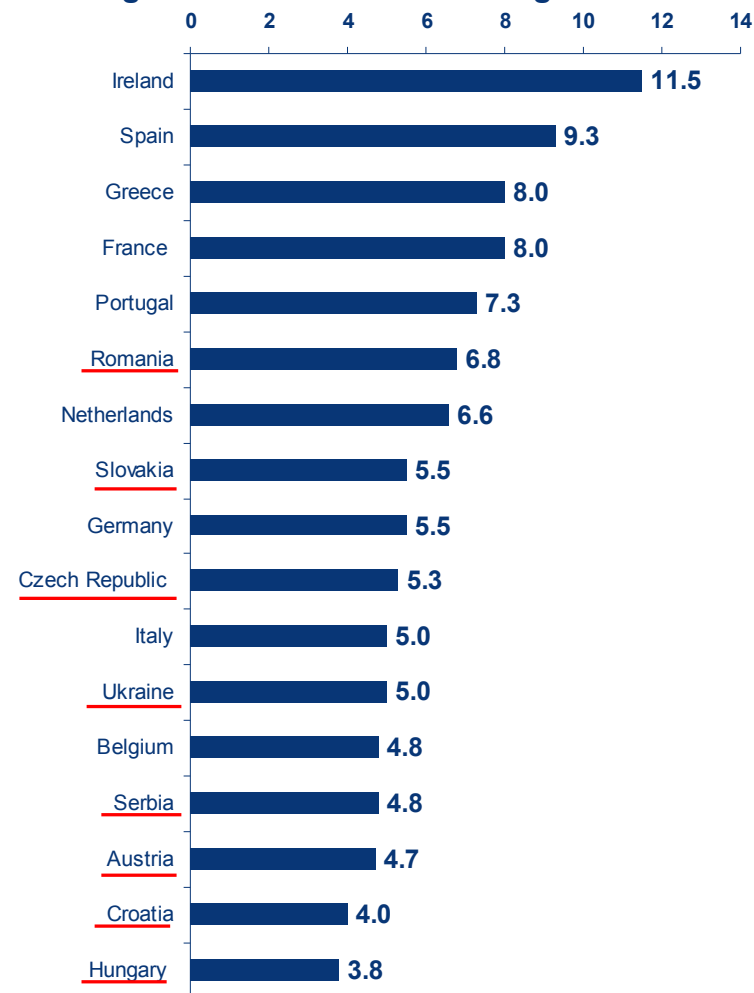
- In agreement with international organisations such as the IMF and EBRD
- Romania aims to cut costs, while boosting revenues
 - Cost cutting measures include: 25% wage cut for public sector employees, 15% cut in social allowances
 - Higher revenues from 5pp VAT increase to 24%
- Hungary cuts personal income tax and corporate tax for SMEs, but introduces bank tax
 - Bank tax levied at 0.5% of total assets for 2010 and 2011
 - Cost measures: wage cuts for public sector employees
 - Flat personal income tax to be introduced gradually
 - Lower tax for small companies in order to reduce tax evasion and increase revenue intake
- Ukraine raises energy prices in order to keep deficit under target level of 5%

– Banking taxation in selected countries

- Austria: basis of tax and timing remains uncertain
 - Target amount: EUR 500m
- Hungary will raise EUR 768m from financial institutions in 2010 and 2011
- Other CEE countries: no plans in Czech Republic, Romania, Slovakia, Croatia or Serbia

Source: Erste Group Research

Agreed 2010 fiscal deficit targets in % of GDP



Presentation topics

- Business snapshot and macro trends
- **H1 2010 financial highlights**
- H1 2010 key topics
- H1 2010 financials and segment reporting
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H1 2010 financial highlights –

Solid margins and continued strong operating profitability



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– Net profit declined by 4.1% to EUR 471.9 million

- Lower Cash-EPS and Cash-ROE due to substantially enlarged capital base
 - Issuance of participation capital in H1 09 (EUR 1.76bn)
 - Issuance of equity in November 2009 (EUR 1.74bn)

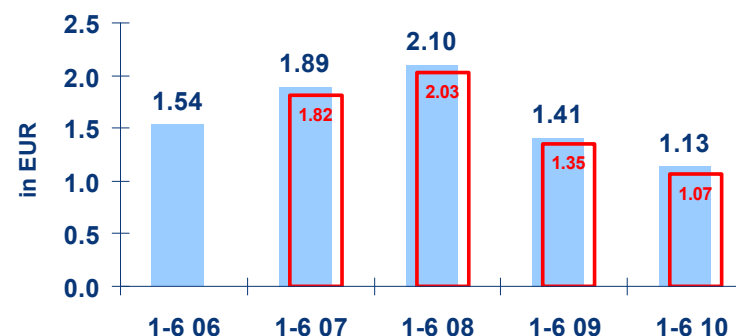
– Resilient NIM advances to 3.04% (H1 09: 2.92%)

- Stable qoq both in CEE (4.6%) and Austria (2.0%)
- Slightly down from Q4 09 all-time high of 3.20%

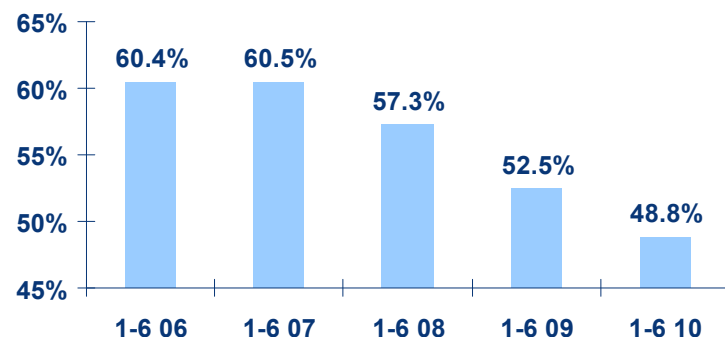
– Cost/income ratio improved to 48.8%

- Operating income remained at record levels
- Operating costs below H1 09 and Q1 2010 levels

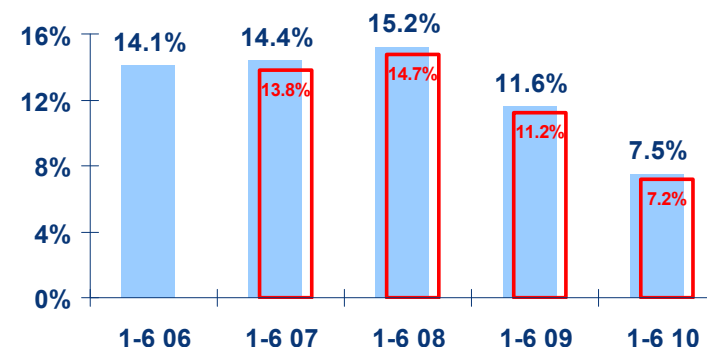
Cash earnings per share *



Cost/income ratio



Cash return on equity *



*) Red bars denote reported EPS and ROE respectively.

Cash EPS and EPS calculated on average number of shares: 374.4m (ex treasury shares and shares owned by savings banks with EB participations: 3.5m), adjusted for non cash items amounting to EUR 20.4m in H1 2010 (linear amortisation of customer relationships after tax and non-controlling interests) and dividend on the participation capital (EUR 70.6m).

H1 2010 financial highlights –

Improving operating result across all key segments



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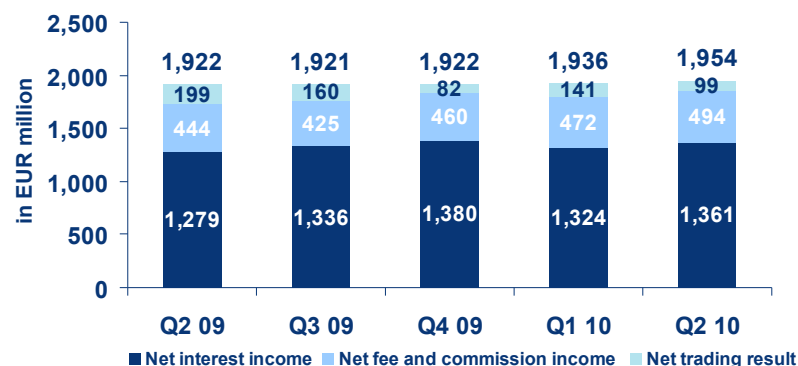
in EUR million	1-6 10	1-6 09	Change	Q2 10	Q1 10	Q2 09
Retail & SME	1,569.5	1,346.8	16.5%	831.0	738.5	708.2
Austria	419.8	376.4	11.5%	219.7	200.0	177.3
EB Oesterreich	193.8	153.2	26.5%	98.7	95.0	79.3
Savings Banks	226.0	223.2	1.3%	121.0	105.0	98.0
Central and Eastern Europe	1,149.7	970.4	18.5%	611.3	538.4	530.9
Czech Republic	429.3	404.7	6.1%	218.4	211.0	218.6
Romania	331.8	272.9	21.6%	185.4	146.4	139.2
Slovakia	148.9	97.2	53.1%	77.7	71.3	52.7
Hungary	145.3	110.8	31.1%	76.7	68.7	75.6
Croatia	89.0	79.3	12.2%	48.2	40.8	43.2
Serbia	3.1	6.4	(51.9%)	1.8	1.3	3.3
Ukraine	2.2	(1.0)	na	3.1	(0.9)	(1.8)
GCIB	285.3	267.4	6.7%	139.9	145.4	134.0
Group Markets	178.2	342.0	(47.9%)	63.2	115.0	174.3
Corporate Center	(41.6)	(179.7)	76.8%	(25.9)	(15.7)	(78.6)
Total Erste Group	1,991.3	1,776.4	12.1%	1,008.1	983.2	937.8

*) Changes in scope of consolidation leading to minor distortions: Opportunity Bank, Montenegro was acquired by EBCR in March 2009.

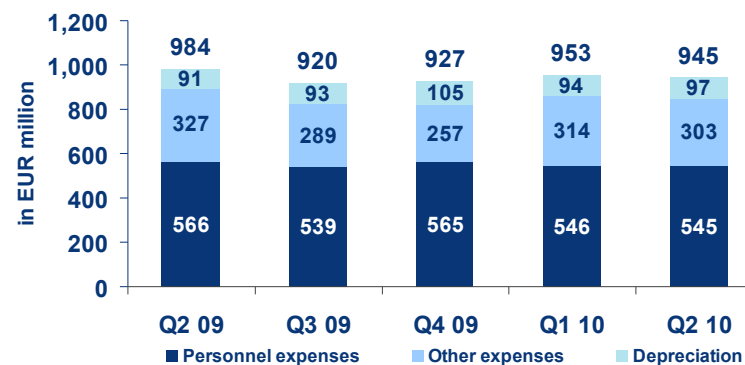
Q2 2010 financial highlights –

Higher revenues and lower costs drive operating result

Operating income per quarter



Operating expenses per quarter



– Quarterly operating income rose by 1.6% yoy to reach new record of EUR 1,953.5 million

- **Net interest income** grew by 6.4% yoy to EUR 1,361.2m on the back substantially higher NIM and despite marginal loan growth; NII was up on Q1 2010 by 2.8% supported by stable qoq net interest margin
- **Net commission income** continued to improve in Q2 2010 rising by 11.3% yoy to EUR 493.5m; compared to Q1 2010 the increase was 4.7%, again driven by increased fees from securities business and payment transfers
- **Net trading result** was down EUR 100m (-50.4%) compared to exceptional Q2 2009, reaching a more normalised level of EUR 98.8m; decline by 30.0% compared to the strong Q1 2010, mainly due to weaker gains in securities trading and continued weak FX revenues

– Quarterly operating expenses declined by 3.9% yoy to EUR 945.4 million; -0.8% vs Q1 2010

- Driven by lower personnel and other administrative expenses, which more than offset the increase in depreciation and amortisation; headcount was down 0.7% year-to-date to 50,156

1) Operating result = Operating income (NII + net fee & commission income + net trading result) minus general administrative expenses

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Erste Group's customer deposits –

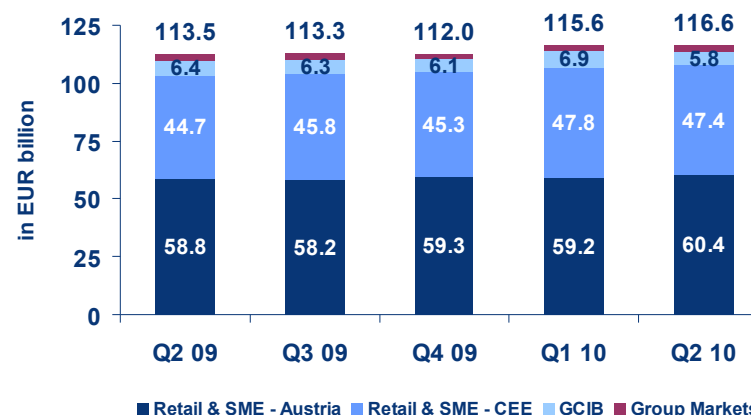
Deposit growth continues to outpace loan growth



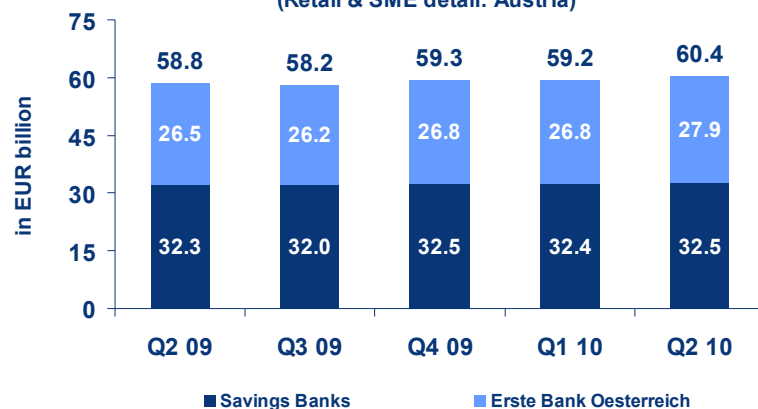
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- **Customer deposits grew by 4.0% ytd (up 2.7% yoy)**
 - Mainly based on solid growth in Austria and strong inflows in the Czech Republic
- **Retail & SME deposits increased by 3.0% ytd**
 - Austria grew by 1.9%, supported by EB Oesterreich (+4.1% ytd)
 - CEE enjoyed strong ytd growth (+4.6%): supported by the Czech Republic (+11.5%) driven by inflows from public sector and currency appreciation; other core markets saw stable or slightly declining volumes
- **GCIB deposits declined by 5.3% ytd**
 - Reversing the positive Q1 2010 trend, as short-term deposits from large corporates were not rolled-over
- **Loan/deposit ratio stable at 112.4% in Q2 2010 (year-end 2009: 115.3%)**

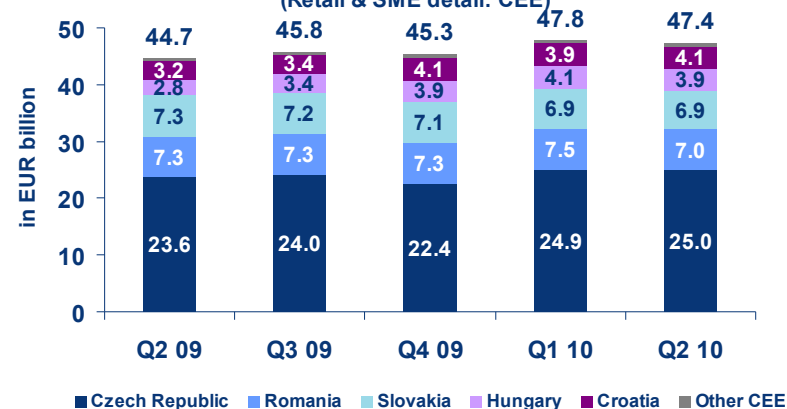
Customer deposit trends by main segments



Customer deposit trends by subsegments
(Retail & SME detail: Austria)



Customer deposit trends by subsegments
(Retail & SME detail: CEE)



Erste Group's loan book –

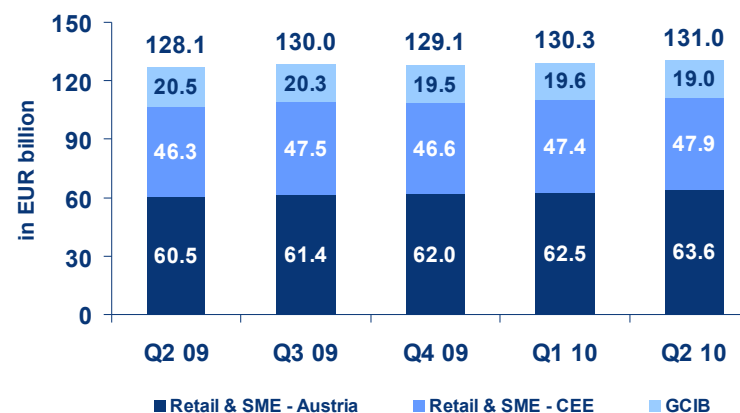
Loan demand across the segments remained subdued



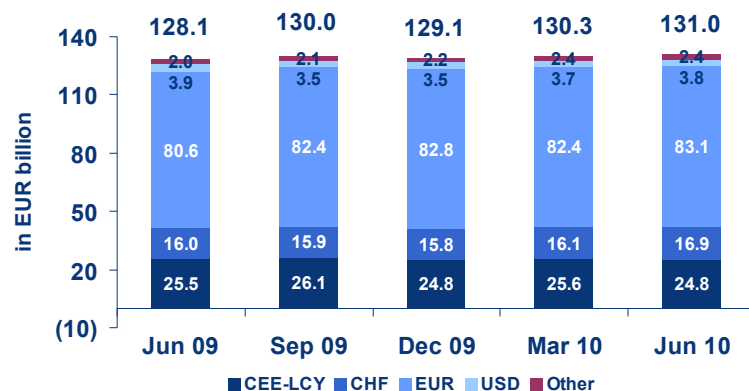
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- **Customer loans increased by 1.4% ytd; up 2.2% yoy**
 - Growth in Retail & SME loans in Austria and CEE ytd and yoy was driven mainly by appreciation of CHF and CEE currencies vs euro
 - GCIB loan book declined by 2.5% ytd, and by 7.6% yoy due to redemptions and lower demand
- **Customer distribution remained broadly unchanged**
 - Retail continued to increase to 48.6% of portfolio
 - SME and large corporates account for 46.0% of the loan book
 - Public sector was stable at 5.4% of total loans
- **Currency distribution shifted towards EUR and CHF**
 - Driven by weakening of some CEE currencies
 - No new CHF lending since 2009; existing loan book with conservative debt service to income ratios and LTVs

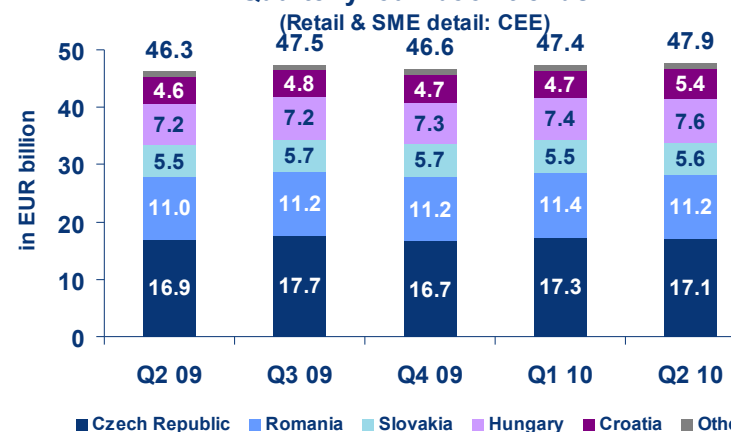
Customer loans by main segments *



Customer loans by currency



Quarterly loan book trends
(Retail & SME detail: CEE)



*) Segments do not exactly add up to total due to consolidation effects

Erste Group's asset quality –

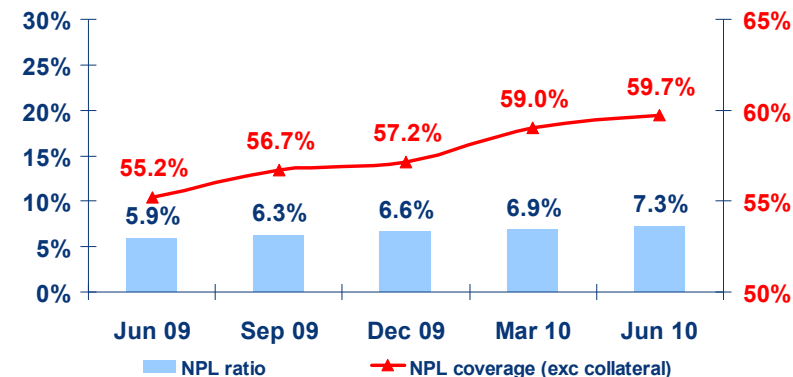
Group trends: stable new NPL formation, coverage up



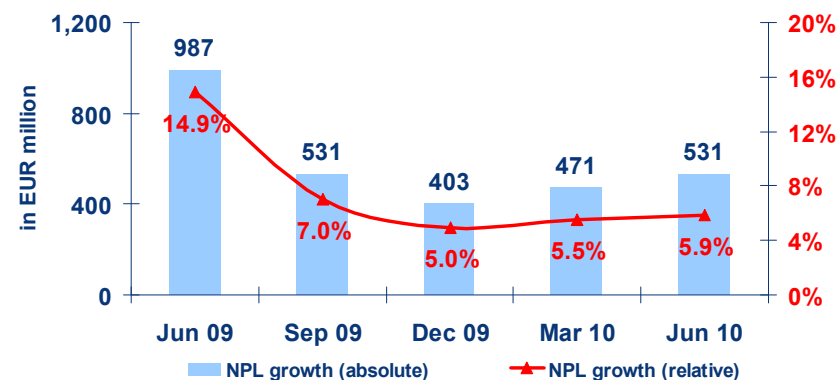
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- **NPL coverage ratio continued to improve compared to both H1 2009 as well as Q1 2010**
- **Continued consolidation in new NPL formation**
 - Excellent performance in Austria both at the savings banks and Erste Bank Oesterreich resulted in stable NPLs
 - Significant NPL growth in CEE driven in roughly equal parts by Romania, Hungary, Croatia and the Czech Republic
 - Slovakia, Ukraine and Serbia performed well in Q2 2010
 - New NPL formation equally distributed between retail and corporate segments
- **NPL ratio based on customer loans increased to 7.3% (YE 2009: 6.6%)**
 - Mainly driven by lack of loan growth and downward migration of existing portfolio
- **NPL coverage continued to improve to 59.7% (YE 2009: 57.2%)**
 - NPL coverage improved in the GCIB segment and remained broadly unchanged in Retail & SME segment

Erste Group: NPL ratio vs NPL coverage



Quarterly NPL growth (absolute/relative)



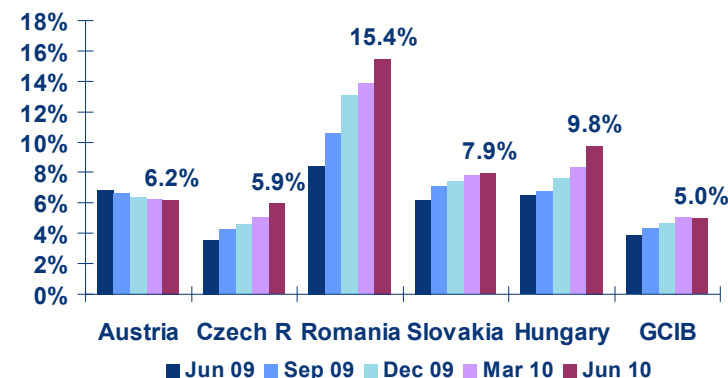
Erste Group's asset quality – Segment round-up: Austria and GCIB perform well



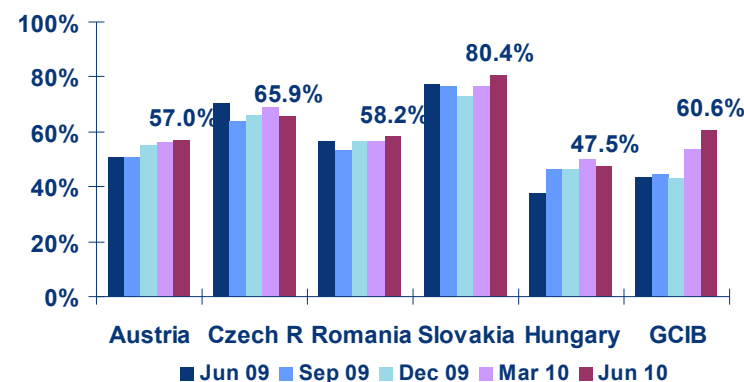
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- **Retail & SME/Austria: stable asset quality accompanied by stable risk costs**
 - Portfolio composition improved with increase in share of lower risk class; NPL coverage ratio up
 - P&L risk provisions declined in the Savings Banks segment and increased at Erste Bank Oesterreich
- **Retail & SME/CEE: continued lag effects of the economic downturn**
- **Czech Republic: temporary deterioration, but set to improve going forward**
 - Rise in NPLs mainly driven by corporate business
 - Risk costs declined qoq, but rose yoy
- **Romania: stabilisation in retail, but SME segment hit hard by contracting economy**
 - Stable NPL coverage ratio over time
 - Similar performance of EUR and RON portfolios
 - Risk costs up in H1 2010 mainly due to corporate business, following retail peak provisioning in 2009
 - Stable risk costs qoq

NPL ratios in key segments



NPL coverage ratios in key segments
(excluding collateral)



Erste Group's asset quality –

Segment round-up cont'd: consolidation of risk costs

– Slovakia benefits from continued excellent portfolio performance

- Supported by high quality retail business and continued retail loan growth; stabilisation in corporate portfolio since Q4 09
- Positive overall migration trends with an increase in low risk class in Q2 2010
- Risk costs reflect solid asset quality: slight increase yoy in H1 2010, flat qoq

– Hungary: weak economy and currency volatility drive asset quality

- Limited HUF-based new business could not offset deterioration of existing portfolio
- Retail and corporate business are equally affected
- Increase in risk costs is mainly related to leasing and real estate segments

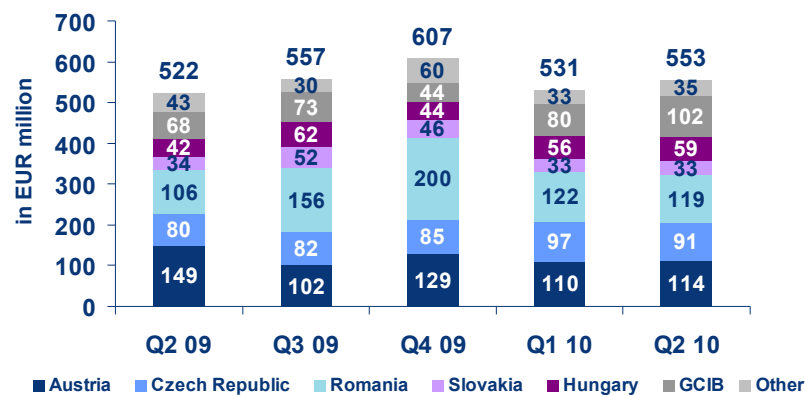
– Croatia impacted by accelerating new NPL formation in Q2 2010

- Driven by deterioration in corporate business, especially in the real estate segment
- Decline in NPL coverage mainly due to the fact that new NPLs were well collateralised by real estate

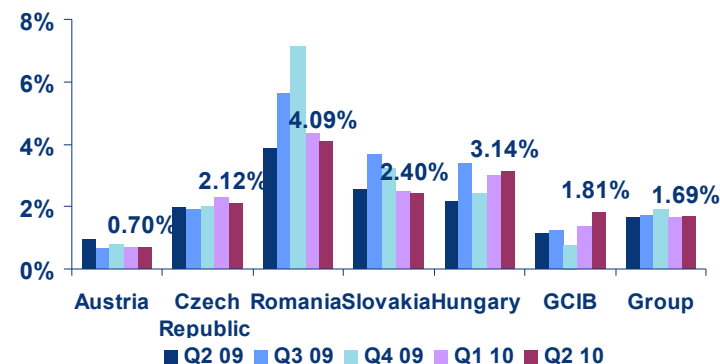
– GCIB: solid performance, especially in the large corporate segment

- Higher risk costs mainly due to smaller corporate defaults

Risk costs in key segments



Risk costs in key segments
(in % of average customer loans)



Erste Group's funding profile –

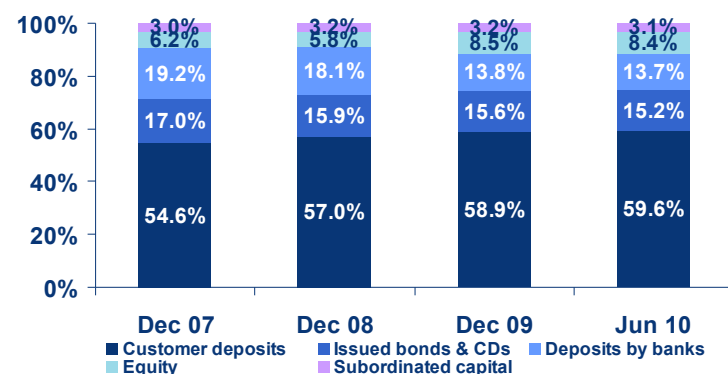
Retail deposits remain a key pillar in the funding mix



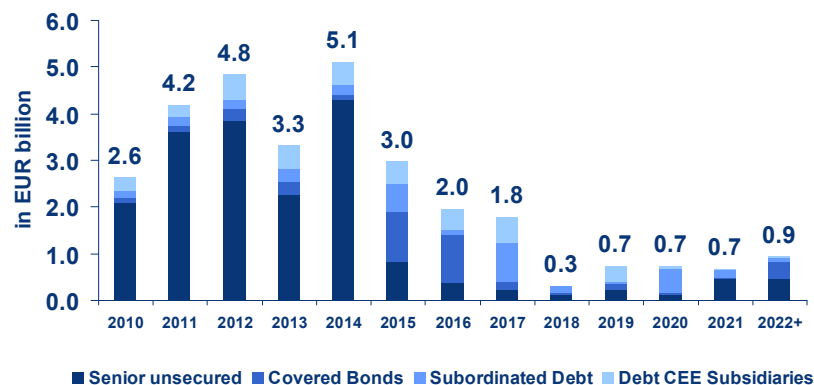
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- **Customer deposits remain the main source of funding**
 - Providing a solid funding base in all local currencies
 - Reflected in loan/deposit ratio improvement to 112.4%
- **Short-term funding needs well covered**
 - Stable share of short-term funding
 - Collateral capacity exceeds funding needs
- **Limited long-term funding required**
 - Total funding needs for 2010 of EUR 4 billion, of which over half has already been raised
 - H1 10 funding mix:
 - 34% private placements: senior unsecured
 - 9% private placements: Pfandbrief
 - 57% public benchmark: Pfandbrief
 - H2 10 focus will be on covered bonds and retail placements
 - Continued focus on extension of maturity profile

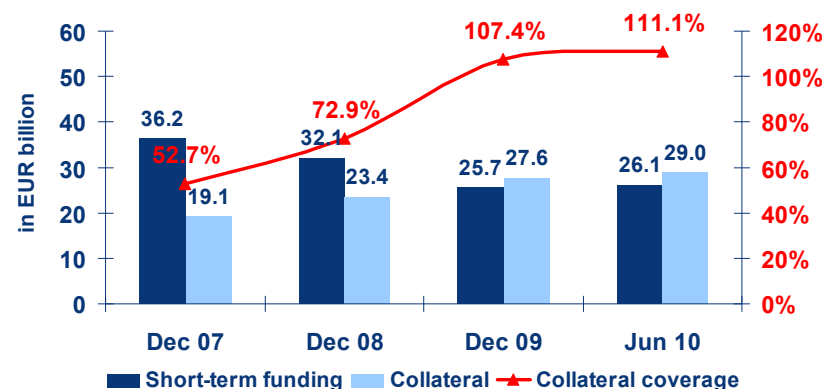
Evolution of Erste Group's funding mix



Redemption profile of Erste Group (H1 2010)



Short-term funding vs collateral coverage



Erste Group's capital position – Further strengthening of the capital base



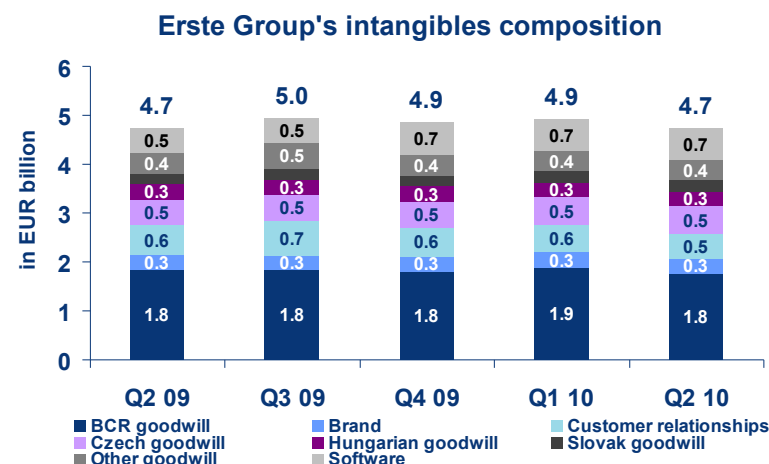
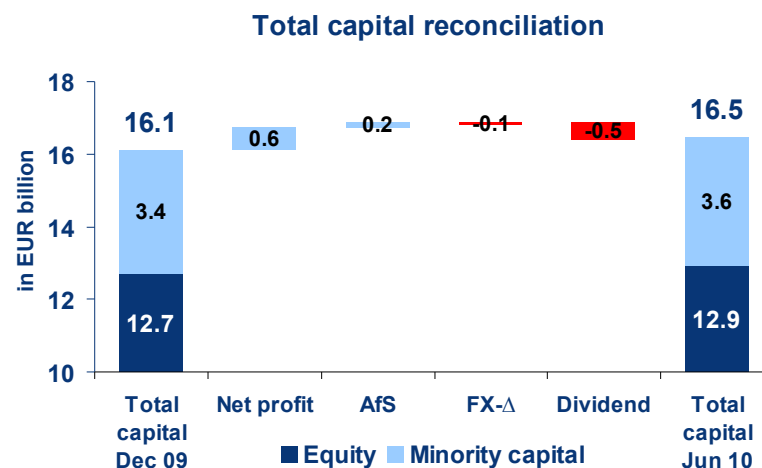
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– Total equity (IFRS) increased by EUR 0.4 billion (+2.5%) year-to-date based on:

- Retained earnings and ...
- ... improved AfS reserve ...
- ... offsetting weaker CEE currencies, mainly the RON and the HUF
- Dividend payout in May 2010 of EUR 423m to shareholders and owners of participation capital

– Shareholders' equity rose by EUR 0.2 billion (+1.6%) ytd

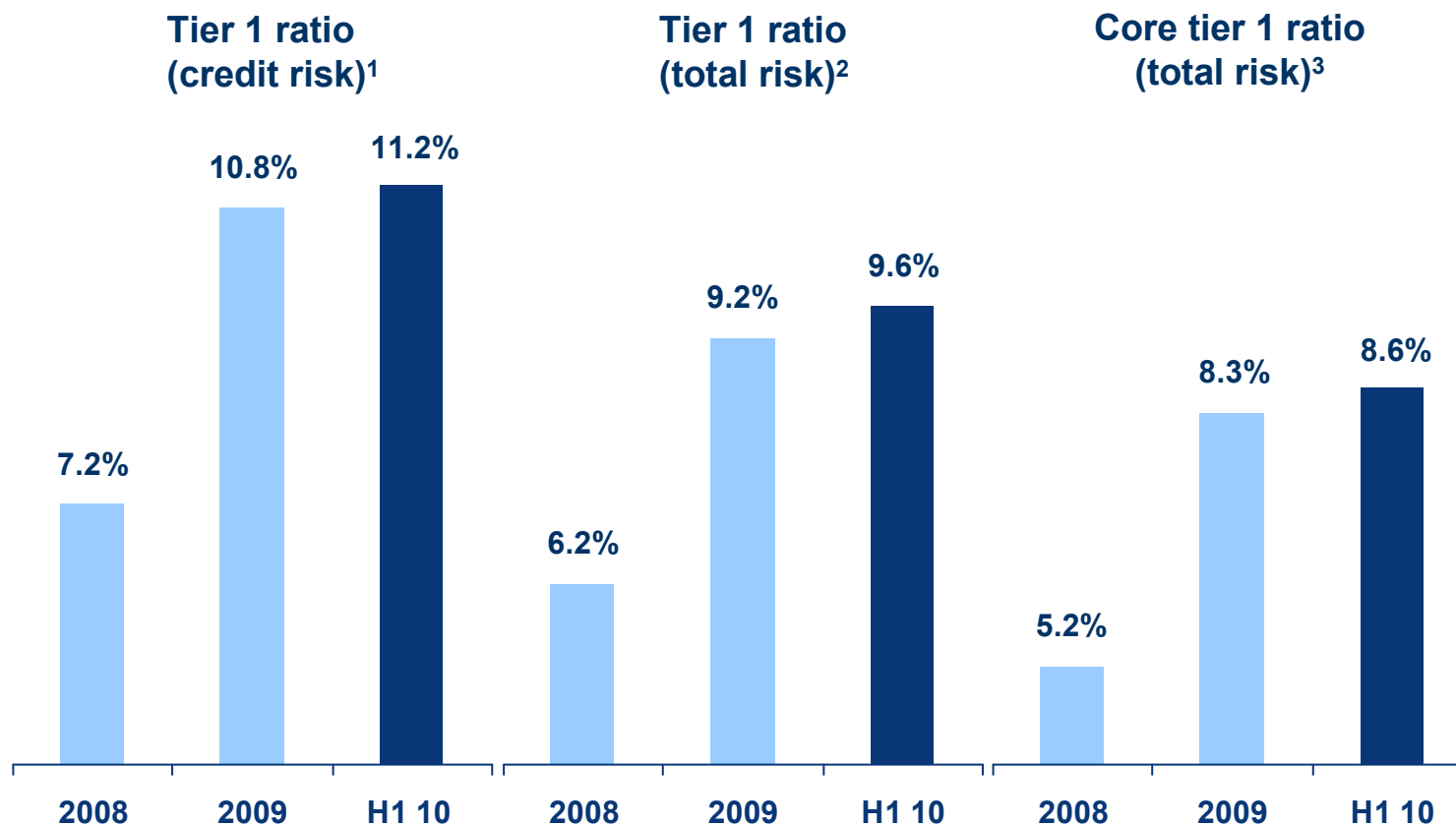
– Decline in intangibles is mainly related to currency depreciation in Romania and Hungary



Erste Group's capital position – European stress test confirms solid capitalisation levels



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1) Tier 1 ratio (credit risk) = tier 1 capital incl. hybrid and after regulatory deductions divided by credit RWA.

2) Tier 1 ratio (total risk) = tier 1 capital incl. hybrid and after regulatory deductions divided by total RWA - including credit risk, market and operational risk.

3) Core tier 1 ratio (total risk) = tier 1 capital excl. hybrid and after regulatory deductions divided by total RWA - including credit risk, market and operational risk.

Outlook –

Slow economic recovery, better regulatory visibility

– **Most CEE markets have emerged from recession ...**

- Austria, Czech Republic, Slovakia set to grow faster than EU average in 2010
- Outlook for Hungary remains uncertain but low single-digit GDP growth in 2010 is likely
- In Romania the recovery will be more protracted with growth not expected to return before 2011
- Erste Group's CEE markets will show better long-term growth than the rest of Europe thanks to:
 - Lower debt/GDP ratios and lower fiscal deficits
 - Lower taxes
 - Flexible labour markets
 - Availability of EU structural funds
 - Better investment climate

– **... but risk costs will remain elevated in 2010**

- Speed of economic recovery and improvement in asset quality remains difficult to predict
- Risk costs to remain at 2009 level this year

– **Improved visibility regarding future regulatory environment**

- Updated guidance on Basel III capital and liquidity requirements issued; differences in business models and importance of retail banks for economic development better reflected
 - Pragmatic solution regarding savings banks minorities seems feasible
 - As soon as there is full clarity on new Basel III regulations, Erste Group will aim to redeem government participation capital
- Better clarity on banking taxes
 - Hungary introduced a banking tax at very elevated levels but likely limited to a 1-2 year period
 - Austria is still considering adoption of a tax in 2011
 - So far no plans for banking taxes in other CEE countries

– **Erste Group has performed exceptionally well during difficult economic times and is ideally placed to capitalise on future growth opportunities in Central and Eastern Europe**

Presentation topics



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- Business snapshot and macro trends
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- H1 2010 key topics
- **H1 2010 financials and segment reporting**
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Group income statement (IFRS) –

Continued strong operating performance in Q2 2010



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in EUR million	1-6 10	1-6 09	Change	Q2 10	Q1 10	Q2 09
Net interest income	2,684.8	2,505.3	7.2%	1,361.2	1,323.6	1,279.3
Risk provisions for loans and advances	(1,084.2)	(892.1)	21.5%	(553.0)	(531.2)	(521.9)
Net fee and commission income	965.0	888.2	8.6%	493.5	471.5	443.6
Net trading result	240.0	343.1	(30.0%)	98.8	141.2	199.3
General administrative expenses	(1,898.4)	(1,960.2)	(3.2%)	(945.3)	(953.1)	(984.3)
Other operating result	(158.8)	(87.5)	(81.5%)	(91.1)	(67.7)	(47.6)
Result from financial assets - FV	(24.6)	(12.1)	na	(37.6)	13.0	32.0
Result from financial assets - AfS	36.4	(18.7)	na	36.3	0.1	(7.9)
Result from financial assets - HtM	4.6	(0.9)	na	(0.1)	4.7	(0.8)
Pre-tax profit from continuing operations	764.8	765.1	(0.0%)	362.7	402.1	391.7
Taxes on income	(175.9)	(191.3)	(8.1%)	(83.4)	(92.5)	(107.3)
Post-tax profit from discontinuing operations	0.0	0.0	na	0.0	0.0	0.0
Net profit for the period	588.9	573.8	2.6%	279.3	309.6	284.4
Attributable to non-controlling interests	117.0	81.7	43.2%	62.6	54.4	24.4
Attributable to owners of the parent	471.9	492.1	(4.1%)	216.7	255.2	260.0
Operating income	3,889.8	3,736.6	4.1%	1,953.5	1,936.3	1,922.2
Operating expenses	(1,898.4)	(1,960.2)	(3.2%)	(945.3)	(953.1)	(984.3)
Operating result	1,991.4	1,776.4	12.1%	1,008.2	983.2	937.9
Cost/income ratio	48.8%	52.5%		48.4%	47.9%	51.2%
Return on equity	7.2%	11.2%		6.6%	8.8%	11.0%

Group balance sheet (IFRS) –

Loan-to-deposit ratio nearly stable at 112.4%



ERSTE GROUP

in EUR million	Jun 10	Dec 09	Change
Cash and balances with central banks	6,540	5,996	9.1%
Loans and advances to credit institutions	16,408	13,140	24.9%
Loans and advances to customers	130,960	129,134	1.4%
Risk provisions for loans and advances	(5,796)	(4,954)	17.0%
Trading assets	8,408	8,598	(2.2%)
Financial assets - FV	3,563	2,997	18.9%
Financial assets - AfS	18,331	16,390	11.8%
Financial assets - HtM	14,412	14,899	(3.3%)
At-equity holdings	228	241	(5.4%)
Intangible assets	4,716	4,867	(3.1%)
Property and equipment	2,353	2,344	0.4%
Tax assets	462	577	(19.9%)
Assets held for sale	59	58	1.7%
Other assets	8,440	7,423	13.7%
Total assets	209,084	201,710	3.7%
Risk-weighted assets ¹	104,868	106,383	(1.4%)

1) RWA assets for total risk (including market risk = EUR 4.59 billion and operational risk = EUR 12.79 billion) at EUR 122.2 billion in H1 2010 (year-end 2009: 123.9 billion)

Group balance sheet (IFRS) – Stronger balance sheet driven by deposit growth



ERSTE GROUP

in EUR million	Jun 10	Dec 09	Change
Deposits by banks	26,730	26,295	1.7%
Customer deposits	116,558	112,042	4.0%
Debt securities in issue	29,841	29,612	0.8%
Trading liabilities	3,392	3,157	7.4%
Provisions	1,613	1,670	(3.4%)
Tax liabilities	321	361	(11.1%)
Liabilities associated with assets held for sale	0	0	na
Other liabilities	8,170	6,302	29.6%
Subordinated liabilities	5,978	6,148	(2.8%)
Total equity	16,481	16,123	2.2%
Attributable to non-controlling interests	3,561	3,414	4.3%
Attributable to owners of the parent	12,920	12,709	1.7%
Total liabilities and equity	209,084	201,710	3.7%
Tier 1 ratio (credit risk)	11.2%	10.8%	
Solvency ratio	12.9%	12.7%	

Core segments –

Retail & SME segment continued to improve in Q2 2010



ERSTE GROUP

in EUR million	Retail & SME		GCIB		Group Markets		Corporate Center		Total group	
	1-6 10	1-6 09	1-6 10	1-6 09	1-6 10	1-6 09	1-6 10	1-6 09	1-6 10	1-6 09
Net interest income	2,290.5	2,198.2	293.0	272.8	56.8	123.1	44.5	(88.9)	2,684.8	2,505.3
Risk provisions	(902.6)	(741.5)	(181.6)	(150.7)	0.0	0.0	(0.0)	0.0	(1,084.2)	(892.1)
Net fee and commission income	825.8	740.9	79.4	77.8	83.5	60.3	(23.8)	9.2	965.0	888.2
Net trading result	82.0	84.4	3.0	2.3	147.3	259.6	7.7	(3.2)	240.0	343.1
General administrative expenses	(1,628.8)	(1,676.8)	(90.2)	(85.5)	(109.4)	(101.0)	(70.1)	(96.9)	(1,898.5)	(1,960.2)
Other result	(60.2)	(57.5)	1.0	(13.3)	3.1	(2.2)	(86.2)	(46.2)	(142.3)	(119.2)
Pre-tax profit	606.7	547.8	104.7	103.4	181.3	339.8	(127.9)	(226.0)	764.8	765.1
Taxes on income	(137.4)	(122.6)	(24.9)	(23.0)	(39.6)	(65.5)	26.0	19.9	(175.9)	(191.3)
Post-tax profit from continuing operations	469.3	425.3	79.8	80.4	141.7	274.3	(101.9)	(206.1)	588.9	573.8
Post-tax profit from discontinuing operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(0.0)	0.0	0.0
Net profit for the period	469.3	425.3	79.8	80.4	141.7	274.3	(101.9)	(206.1)	588.9	573.8
Attributable to non-controlling interests	105.9	79.1	8.7	(0.6)	8.7	15.8	(6.2)	(12.7)	117.0	81.7
Attributable to owners of the parent	363.5	346.1	71.1	81.0	133.0	258.5	(95.7)	(193.4)	471.9	492.1
Average risk-weighted assets	74,623.1	73,990.7	26,499.7	25,441.2	3,018.5	3,250.6	1,605.4	3,810.1	105,746.7	106,492.6
Average attributed equity	4,090.5	3,978.7	2,121.1	1,998.0	341.7	332.2	6,538.9	2,509.8	13,092.1	8,818.6
Cost/income ratio	50.9%	55.5%	24.0%	24.2%	38.0%	22.8%	n.a.	n.a.	48.8%	52.5%
ROE based on net profit	17.8%	17.4%	6.7%	8.1%	77.9%	155.6%	n.a.	n.a.	7.2%	11.2%
EOP customer loans	111,451.7	106,803.4	18,978.5	20,535.6	276.0	148.9	253.9	621.9	130,960.0	128,109.8
EOP customer deposits	107,746.5	103,444.1	5,765.1	6,407.7	2,942.8	2,790.5	104.1	847.0	116,558.5	113,489.4

Core segment – Austria

Erste Bank Oesterreich drives improvement in Austria



ERSTE GROUP

in EUR million	Savings Banks		EB Oesterreich		Austria	
	1-6 10	1-6 09	1-6 10	1-6 09	1-6 10	1-6 09
Net interest income	477.3	471.1	319.4	325.0	796.6	796.1
Risk provisions	(135.9)	(178.1)	(87.7)	(74.3)	(223.6)	(252.4)
Net fee and commission income	203.0	189.5	172.1	140.4	375.1	329.9
Net trading result	14.1	31.8	7.0	5.3	21.1	37.2
General administrative expenses	(468.3)	(469.2)	(304.7)	(317.6)	(773.1)	(786.8)
Other result	5.0	(30.3)	(5.4)	3.8	(0.4)	(26.5)
Pre-tax profit	95.1	14.7	100.6	82.7	195.7	97.4
Taxes on income	(25.3)	(6.9)	(23.6)	(19.7)	(48.9)	(26.6)
Post-tax profit from continuing operations	69.8	7.9	77.0	63.0	146.8	70.8
Post-tax profit from discontinuing operations	0.0	0.0	0.0	0.0	0.0	0.0
Net profit for the period	69.8	7.9	77.0	63.0	146.8	70.8
Attributable to non-controlling interests	66.7	19.1	2.3	3.5	69.0	22.6
Attributable to owners of the parent	3.1	(11.2)	74.7	59.5	77.8	48.3
Average risk-weighted assets	23,913.7	24,762.3	14,321.4	13,824.7	38,235.1	38,587.0
Average attributed equity	290.0	289.9	1,137.5	1,119.5	1,427.5	1,409.3
Cost/income ratio	67.4%	67.8%	61.1%	67.5%	64.8%	67.6%
ROE based on net profit	2.1%	n.a.	13.1%	10.6%	10.9%	6.9%
EOP customer loans	36,744.4	34,820.9	26,847.1	25,677.4	63,591.5	60,498.3
EOP customer deposits	32,465.3	32,253.2	27,920.4	26,528.6	60,385.7	58,781.7

Core segment Central and Eastern Europe (1) –

Sustained strong operating performance ...



ERSTE GROUP

in EUR million	Czech Republic		Romania		Slovakia		Hungary	
	1-6 10	1-6 09	1-6 10	1-6 09	1-6 10	1-6 09	1-6 10	1-6 09
Net interest income	536.1	529.9	415.2	390.8	209.5	178.4	185.9	164.9
Risk provisions	(188.1)	(120.8)	(241.7)	(176.7)	(66.7)	(58.3)	(114.5)	(65.1)
Net fee and commission income	229.6	203.2	79.3	77.7	50.9	50.7	48.6	38.8
Net trading result	17.7	21.2	20.8	5.1	1.2	1.5	9.7	12.4
General administrative expenses	(354.1)	(349.7)	(183.5)	(200.7)	(112.6)	(133.4)	(98.8)	(105.3)
Other result	(12.8)	(58.4)	(19.6)	38.1	(15.4)	(16.5)	(8.2)	9.5
Pre-tax profit	228.5	225.5	70.5	134.3	66.8	22.4	22.6	55.3
Taxes on income	(43.6)	(45.8)	(13.8)	(22.9)	(13.3)	(4.3)	(10.0)	(13.9)
Post-tax profit from continuing operations	184.9	179.7	56.7	111.4	53.5	18.1	12.6	41.3
Post-tax profit from discontinuing operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit for the period	184.9	179.7	56.7	111.4	53.5	18.1	12.6	41.3
Attributable to non-controlling interests	3.8	4.1	20.4	37.4	0.1	0.3	(0.1)	0.0
Attributable to owners of the parent	181.1	175.6	36.3	74.0	53.4	17.9	12.6	41.3
Average risk-weighted assets	12,266.4	10,906.0	9,115.4	9,768.9	5,371.5	5,190.8	4,757.2	4,568.7
Average attributed equity	1,013.2	910.7	519.0	554.8	443.3	435.0	391.3	377.8
Cost/income ratio	45.2%	46.4%	35.6%	42.4%	43.1%	57.8%	40.5%	48.7%
ROE based on net profit	35.8%	38.6%	14.0%	26.7%	24.1%	8.2%	6.5%	21.9%
EOP customer loans	17,091.4	16,911.5	11,184.9	10,988.6	5,621.8	5,529.6	7,565.8	7,249.4
EOP customer deposits	24,986.0	23,620.8	7,043.5	7,304.5	6,884.0	7,264.8	3,851.8	2,841.9

Core segment Central and Eastern Europe (2) –

... while risk cost levels vary across the region

in EUR million	Croatia		Serbia		Ukraine		CEE	
	1-6 10	1-6 09	1-6 10	1-6 09	1-6 10	1-6 09	1-6 10	1-6 09
Net interest income	117.6	107.9	12.4	15.8	17.0	14.3	1,493.8	1,402.1
Risk provisions	(48.5)	(25.8)	(4.6)	(4.0)	(14.8)	(38.4)	(679.0)	(489.1)
Net fee and commission income	36.4	35.8	5.1	4.8	0.8	0.1	450.8	411.0
Net trading result	4.7	2.0	0.9	1.5	6.0	3.7	60.8	47.3
General administrative expenses	(69.8)	(66.3)	(15.3)	(15.6)	(21.6)	(19.1)	(855.7)	(890.0)
Other result	(3.4)	(2.7)	0.3	(0.5)	(0.6)	(0.4)	(59.8)	(30.9)
Pre-tax profit	37.0	50.8	(1.3)	1.9	(13.2)	(39.8)	411.0	450.4
Taxes on income	(7.7)	(10.4)	0.0	(0.2)	0.0	1.6	(88.4)	(96.0)
Post-tax profit from continuing operations	29.3	40.4	(1.3)	1.7	(13.2)	(38.2)	322.5	354.4
Post-tax profit from discontinuing operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit for the period	29.3	40.4	(1.3)	1.7	(13.2)	(38.2)	322.5	354.4
Attributable to non-controlling interests	12.8	14.5	(0.1)	0.4	0.0	0.0	36.8	56.6
Attributable to owners of the parent	16.5	25.9	(1.1)	1.3	(13.2)	(38.2)	285.7	297.8
Average risk-weighted assets	3,596.9	3,668.3	660.9	759.5	619.6	541.5	36,388.0	35,403.7
Average attributed equity	196.8	194.3	44.0	50.2	55.5	46.6	2,663.0	2,569.3
Cost/income ratio	43.9%	45.5%	83.3%	70.9%	90.7%	105.5%	42.7%	47.8%
ROE based on net profit	16.8%	26.7%	n.a.	5.3%	n.a.	n.a.	21.5%	23.2%
EOP customer loans	5,444.2	4,604.9	391.5	464.6	560.5	556.5	47,860.2	46,305.1
EOP customer deposits	4,070.5	3,236.5	407.5	321.0	117.5	72.9	47,360.8	44,662.4

Segment Retail & SME –

Operating performance improved quarter-on-quarter

- Retail & SME segment is the key profit contributor at Erste Group

- **Net profit increased by 5.1% yoy, rising 19.6% qoq**

- Driven mainly by strong operating performance; while risk costs increased by 21.7% yoy, they stayed flat qoq as the continued decline in CEE was offset by the slight increase in Austria
- The negative contribution from the other result also declined based on higher securities valuations due to the improved environment
- Appreciation of most CEE currencies yoy but diverging trends in Q2 2010

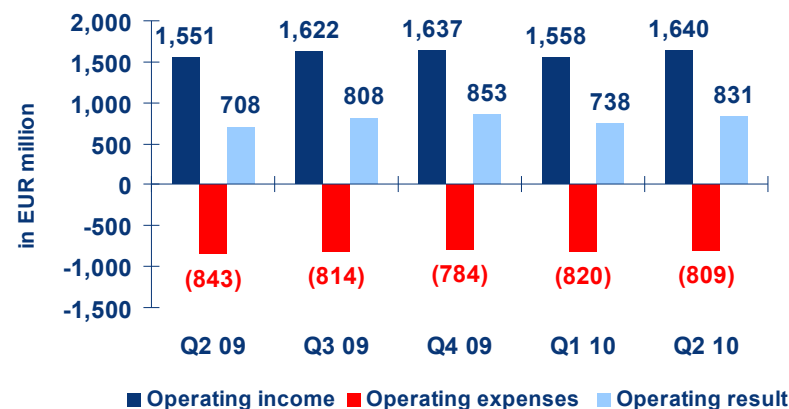
- **Operating result grew by 16.6% yoy (+12.6% qoq) based on continued cost control and higher revenues**

- Operating income improved by 5.8% yoy (+5.3% qoq)
- Supported by NII (+4.2% yoy) and fee income (+11.5% yoy); trading income was down 2.5% yoy, but contributes only marginally to overall income
- Despite currency appreciation in CEE, continued cost control in Q2 2010 resulted in a 2.9% yoy decline supported by a decline of 1.2% compared to the previous quarter

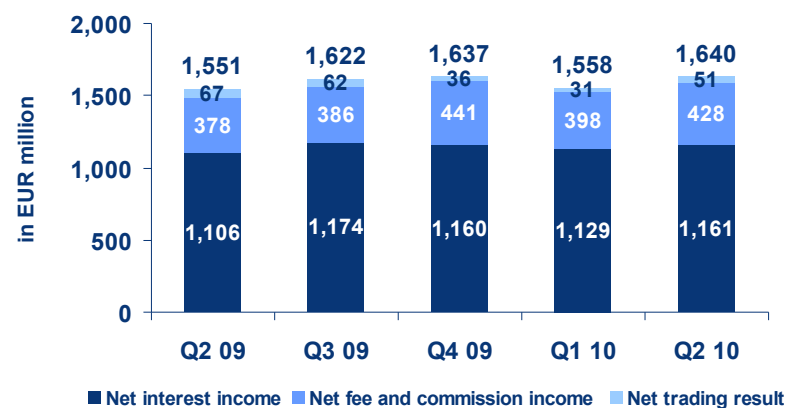
- **ROE increase slightly to 17.8% (H1 09: 17.4%)**

- **CIR again improved reaching 50.9% (H1 09: 55.5%)**

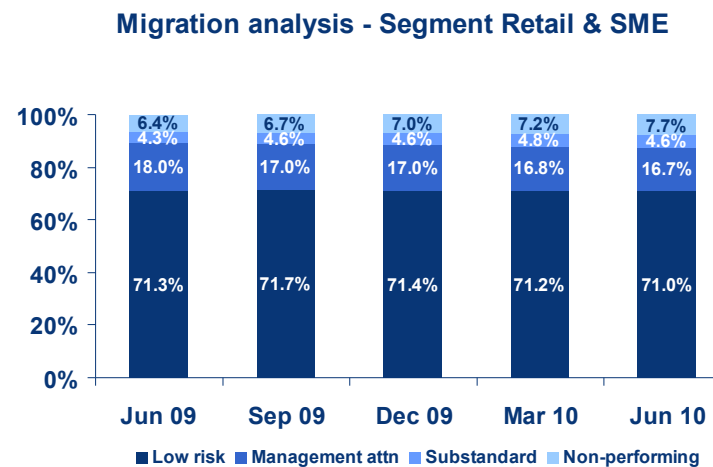
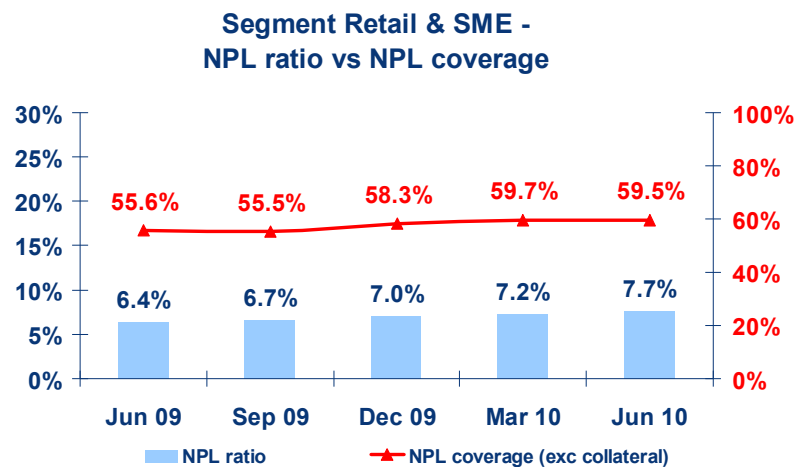
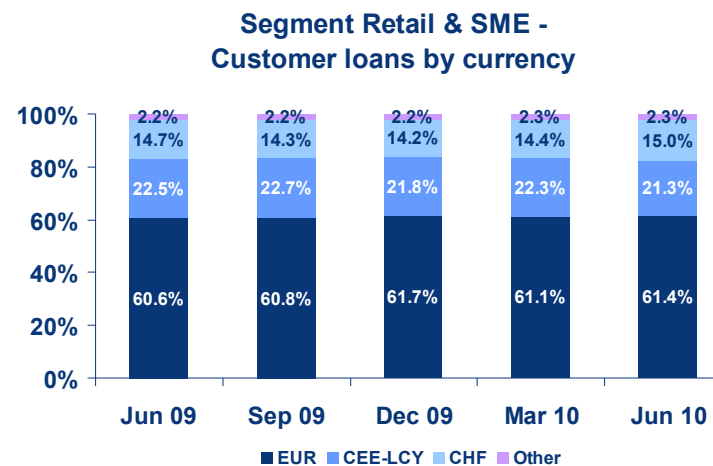
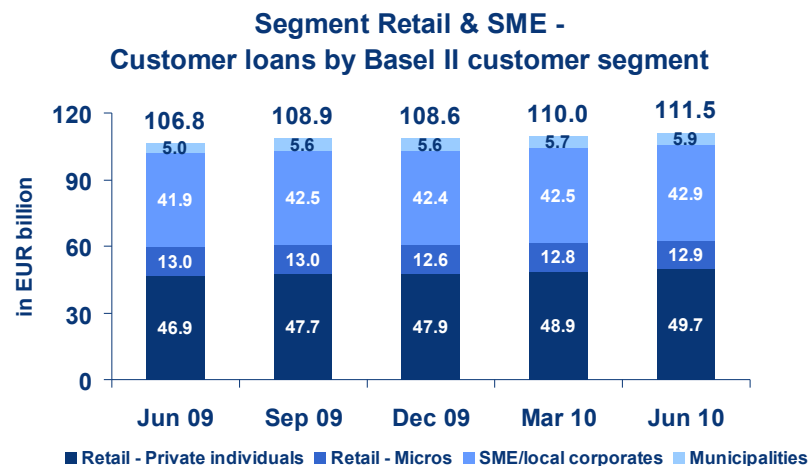
Segment operating performance



Operating income per quarter



Segment Retail & SME – Loan book analysis



Segment GCIB –

Improved operating result offset by higher risk costs

– Operating result up 6.7% yoy (-3.8% qoq) to EUR 285.3m

- Revenues improved by 6.4% yoy supported by NII growth (+7.4% yoy), driven by re-pricing of loans in 2009 and selective loan growth
- Fee income was up by 2.1% yoy – supported by a strong 11.4% increase qoq due to fees from capital markets transactions in Austria and lending fees in CZ and RO
- Trading income was up 28.9%, despite weaker Q2 2010, mostly FX-related
- Costs rose by 5.5% yoy due to higher costs in Austria and Romania, largely offset by cost reductions at leasing subsidiary Immorent

– Net profit declined by 12.2% yoy (-52.5% vs Q1 10)

- Solid operating income was offset by higher risk costs

– Risk costs rose by 20.5% yoy driven by a marked 28.1%qoq increase

- Increase related to smaller corporate defaults, otherwise very good performance, in particular in the large corporate business

– Other result turned positive yoy

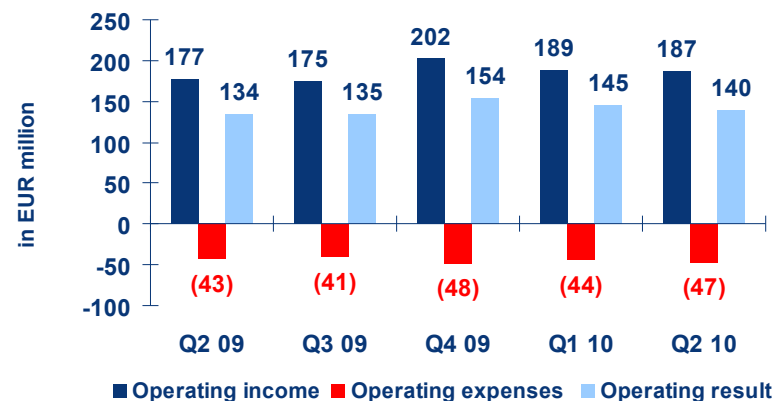
- Mainly due to realised gains in the AfS portfolio and non-recurrence of negative valuation effects in H1 09

– ROE rose to 9.1% (H1 09: 6.7%)

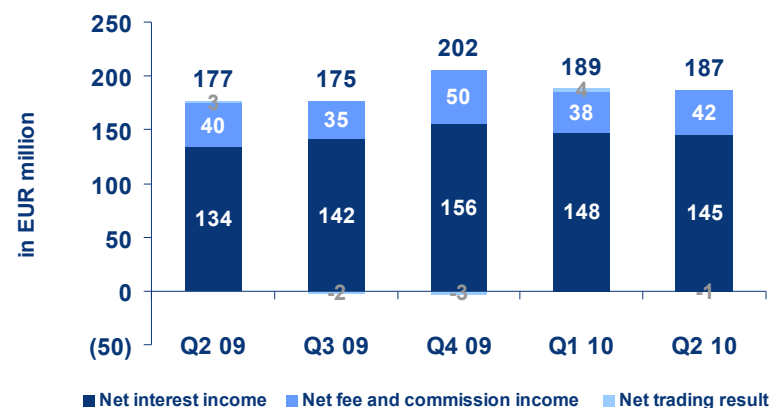
- Despite slightly higher equity allocation as of Q1 10

– CIR at 24.0% (H1 09: 24.2%)

Segment operating performance

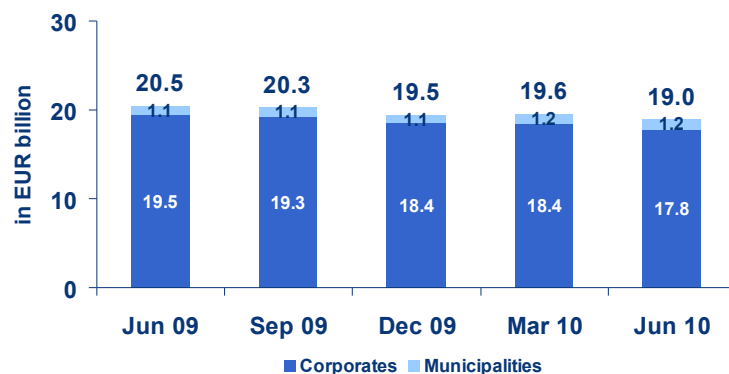


Operating income per quarter

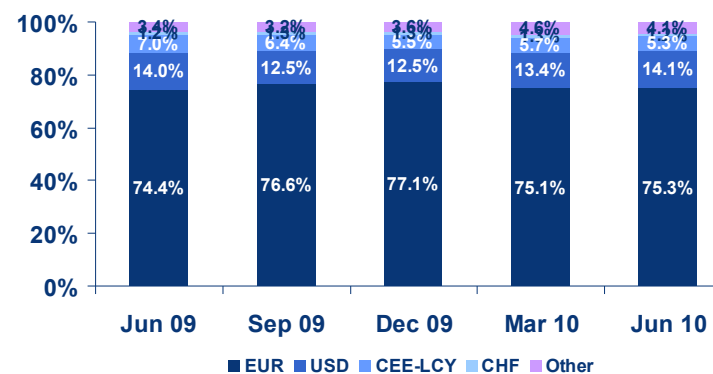


Segment GCIB – Loan book analysis

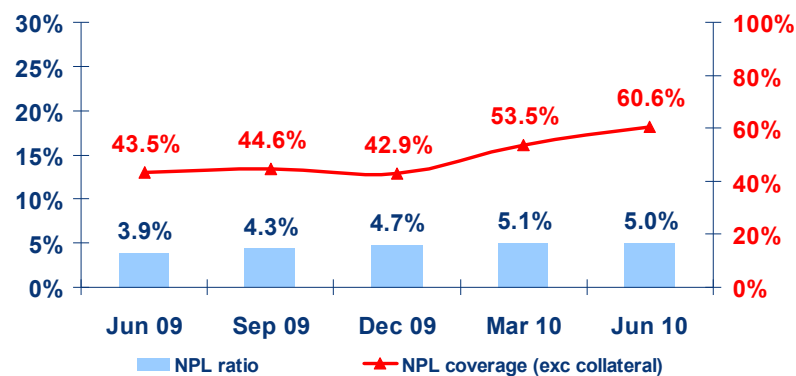
**Segment GCIB -
Customer loans by Basel II customer segment**



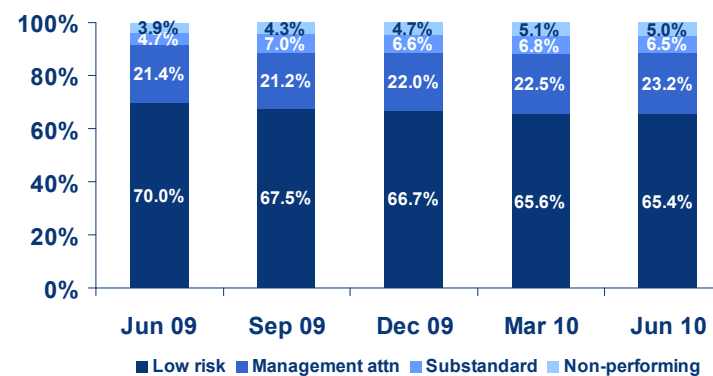
Segment GCIB - Customer loans by currency



**Segment GCIB -
NPL ratio vs NPL coverage**



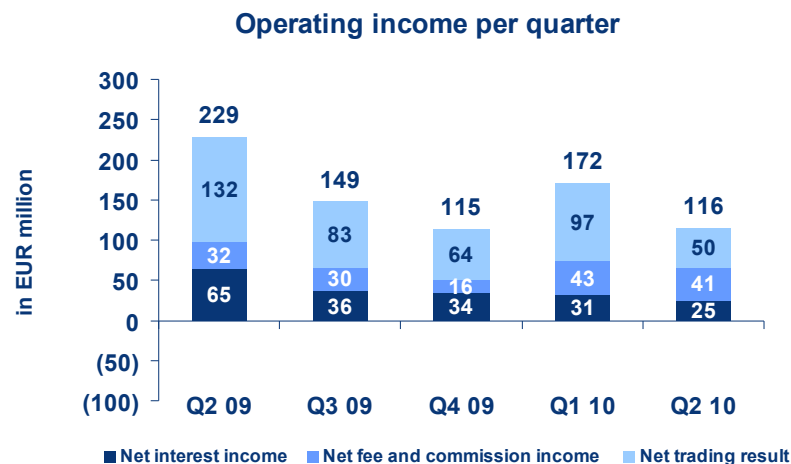
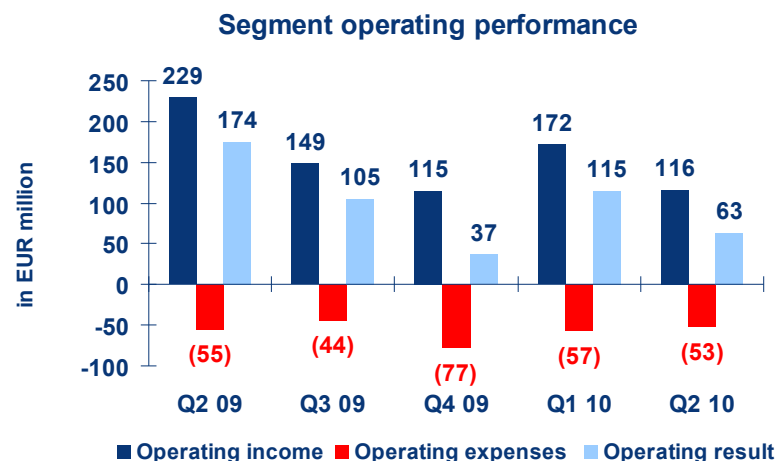
Migration analysis - Segment GCIB



Segment Group Markets –

Very strong Q1 2010 performance was not repeated

- **Operating result declined by 47.9% yoy and 45.0% qoq**
 - Revenues declined sharply by 35.1% yoy based on a much weaker Q2 2010 operating income of EUR 116.1m, down 32.3% on very strong Q1 2010
 - Higher expenses yoy added to the contraction
- **NII declined by 53.9% yoy (-19.1% qoq)**
 - Due to continued decline of contributions from money market desks as a result of flattening yield curve and tighter spreads
- **Fee income was up by 38.5% yoy, slightly down qoq**
 - Strong fee generation driven by securities sales and asset management units
 - Q2 2010 performance only slightly below very strong Q1 2010
- **Net trading result declined by 43.2% yoy and 48.3% compared to Q1 2010**
 - Very strong performance of previous quarter could not be repeated in Q2 2010 – mainly due to weaker money market business as well as lower income from securities and derivatives trading
- **Operating expenses rose by 8.3% yoy; -6.4% qoq**
 - Tighter cost management resulted in qoq decline lower yoy increase
- **Net profit down by 48.5% yoy and 45.0% qoq**
- **ROE remained high at 77.9%, CIR at 38.0%**



Segment Corporate Center – Performance continues to improve

– What is in the Corporate Center?

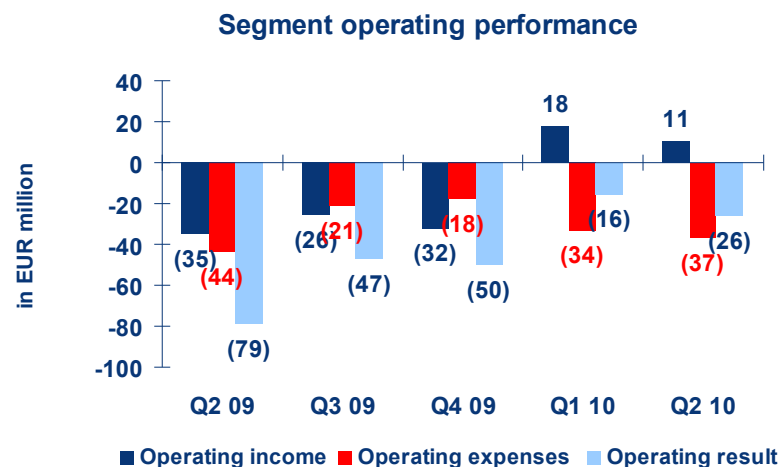
- Business areas which cannot be allocated to relevant business lines, one-offs and Group ALM

– Line-item analysis

- NII substantially improved by EUR 133.4m yoy to EUR 44.5m due to positive effects from:
 - Structural contribution of asset/liability management
 - Approximately EUR 60m from interest on higher capital i.e. participation capital as well as capital increase in Nov 2009
- Due to intragroup eliminations general administrative expenses and fee income lines should be read in conjunction
- Decrease in general administrative expense (-27.7%) was supported by cost reduction efforts and intra-group eliminations
- Fee income includes guarantee fees in respect of EUR 4bn issued under state guarantee as well as lower intra-group eliminations

– Other result down 86.4% yoy; unchanged qoq

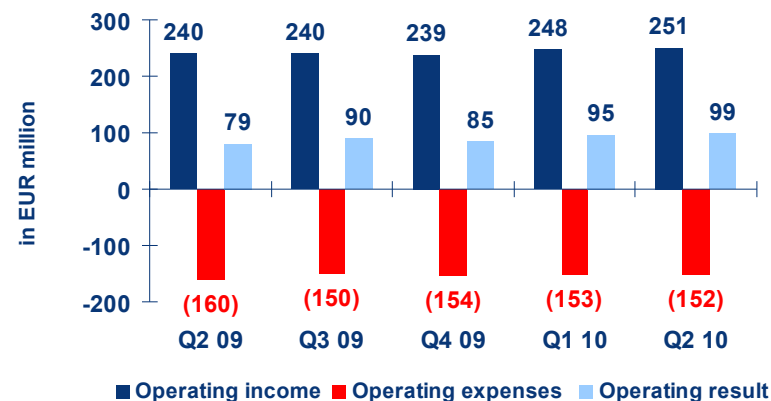
- Linear amortisation of client stock of EUR 35.2m
- Write-down of IT projects in Q1 2010 and EUR 30m in provisions for potential expenses like the HU banking tax had a negative impact in Q2 2010



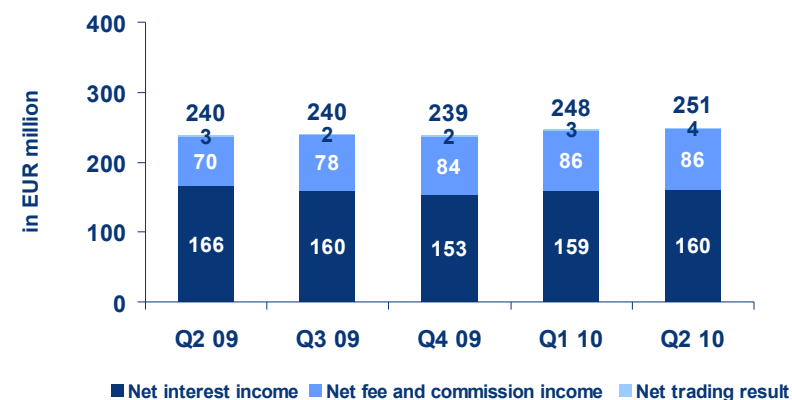
Retail & SME: Austria/EB Oesterreich – Improvements in all operating lines

- **Operating result improved by 26.5% yoy (+3.9% qoq)**
 - NII declined by 1.7% yoy to EUR 319.4m (+1% qoq). Customer deposits increased by 5.2% yoy but margin pressure continued, this was partly mitigated by better corporate lending margins
 - Fee income grew strongly by 22.5% to EUR 172.1m (stable qoq) on continued demand for wealth management (securities and insurance) products whilst SME lending fees also increased
 - Net trading result rose by 31.4% yoy to EUR 7.0m (+41.4% qoq) but remained an insignificant revenue contributor
- **Operating expenses declined by 4.1% yoy and 0.3% qoq on lower staff and other administrative costs**
- **Risk costs increased by 18.1% yoy but declined by 4.1% qoq to 65bps in H1 10 (H2 09: 57bps)**
 - Increase mainly related to SME and local corporate business, while risk costs in retail declined
 - Overall NPL ratio was stable at 4.7% for the third consecutive quarter; coverage improved to 58.4%
- **Other result was negative by EUR 5.4m down from +EUR 3.8m in H1 09 (Q1 10: +EUR 4.1m)**
 - Due to negative valuations from securities in the FV portfolio in EBOe and one of the majority-owned savings banks in Q2 10
- **Net profit improved by 25.5% yoy (-11.0% qoq)**
 - Mainly due to rise in operating income (fees)
- **CIR improved to 61.1% from 67.5% in H1 09**
- **ROE was stable qoq at 13.1% from 10.6% in H1 09**

Segment operating performance

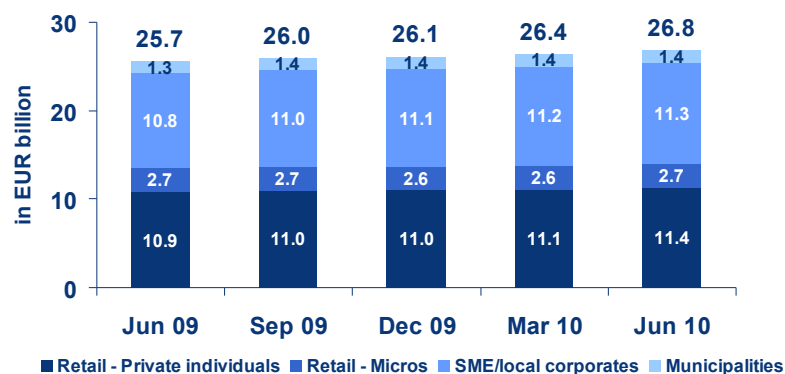


Operating income per quarter

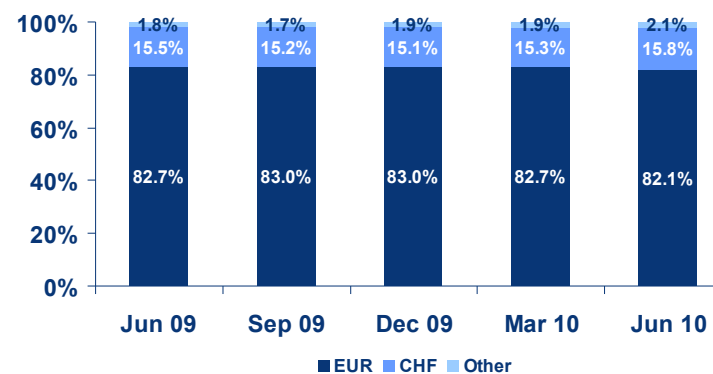


Retail & SME: Austria/EB Oesterreich – Loan book analysis

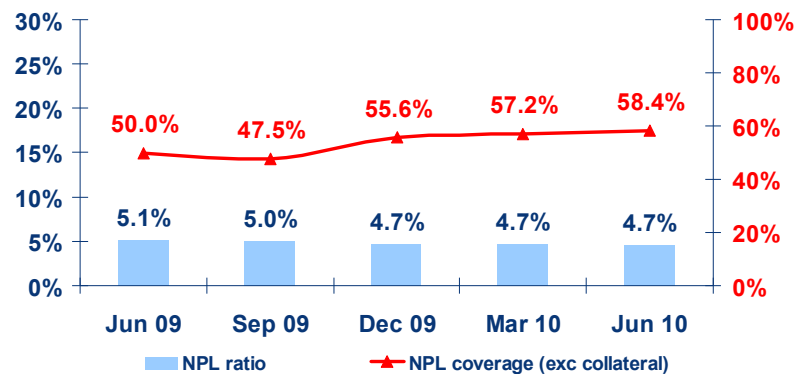
**Segment EB Oesterreich -
Customer loans by Basel II customer segment**



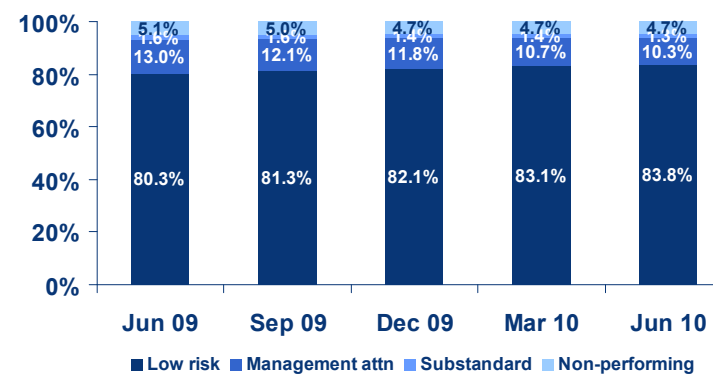
**Segment EB Oesterreich -
Customer loans by currency**



**Segment Erste Bank Oesterreich -
NPL ratio vs NPL coverage**



Migration analysis - Retail & SME/EB Oesterreich



Retail & SME: Austria/Savings banks –

Positive contribution to net profit on lower risk cost

– **Operating result improved by 1.3% yoy and 15.2% qoq**

- NII increased by 1.3% yoy (7.1% qoq) despite declining market interest rates
- Fee income increased by 7.1% yoy (1.2% qoq) on higher fees from securities business and payment transfers and building society business
- Net trading result halved yoy due to non-recurring income from interest rate derivatives in H1 09, but was stable compared to Q1 10
- Costs were flat yoy and qoq

– **Risk costs strongly declined by 23.7% yoy due to above average costs in Q2 09, (up 8.2% qoq)**

- NPL coverage improved as NPLs declined; risk costs stood at 73bps in H1 10 (H1 09: 97 bps)

– **Other result was positive in H1 10: EUR 5.0m**

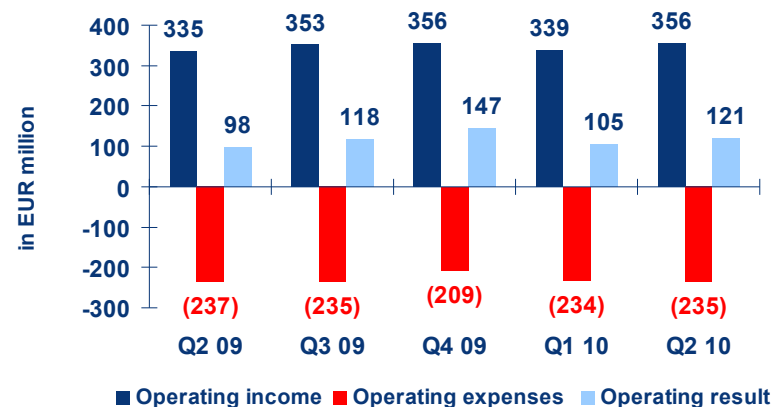
- Mainly due to write-downs of securities in the previous year as well as positive valuations and contribution from securities disposals in H1 2010

– **Pre-tax profit was up by EUR 15.3m on H1 09**

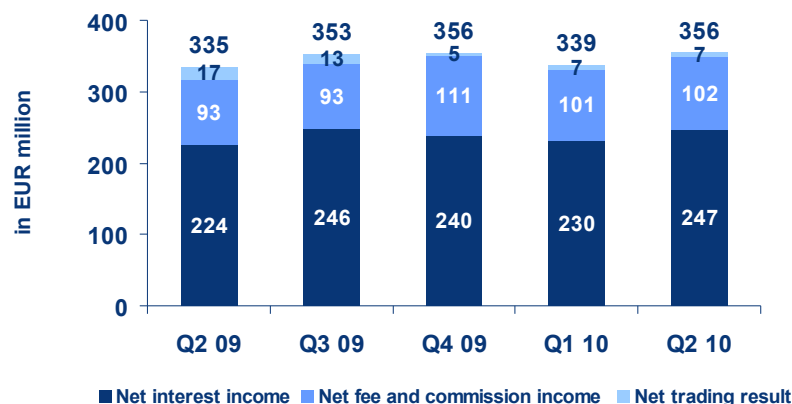
- Supported by other result and lower risk provisions

– **CIR improved yoy to 67.4%**

Segment operating performance

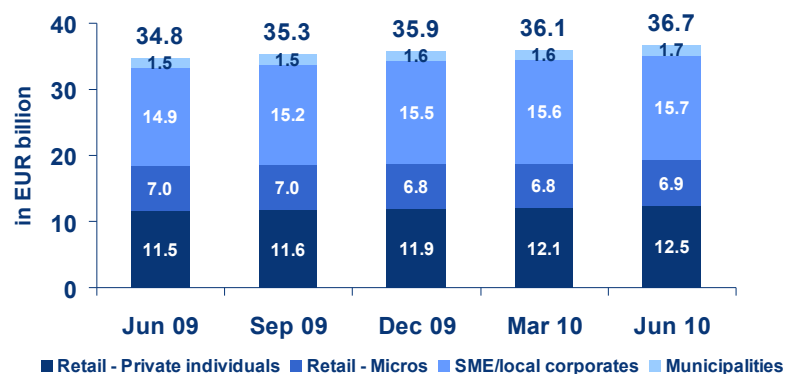


Operating income per quarter

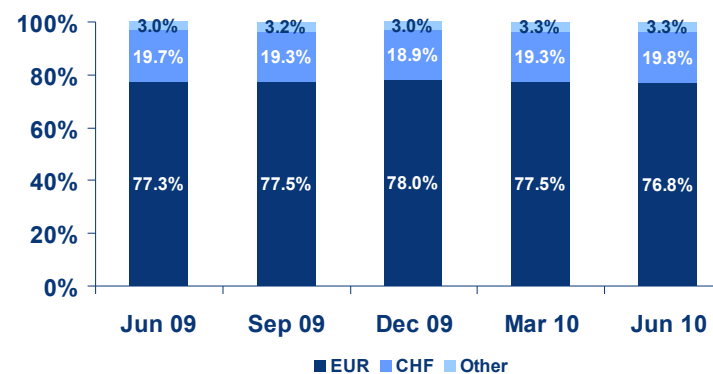


Retail & SME: Austria/Savings banks – Loan book analysis

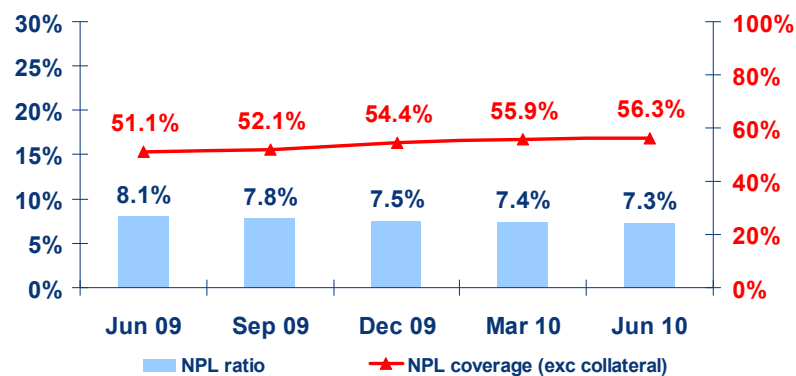
Segment Savings Banks -
Customer loans by Basel II customer segment



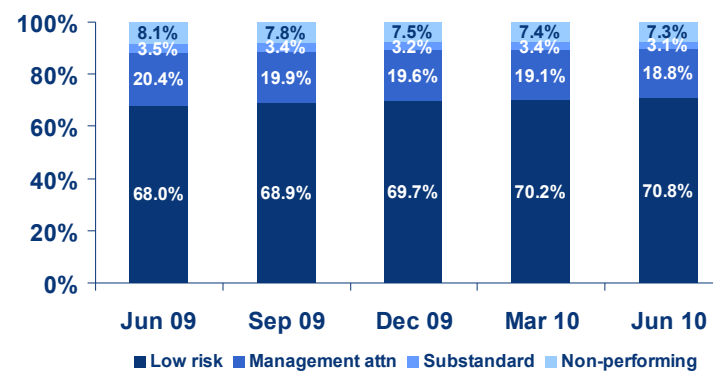
Segment Savings banks -
Customer loans by currency



Segment Savings banks -
NPL ratio vs NPL coverage

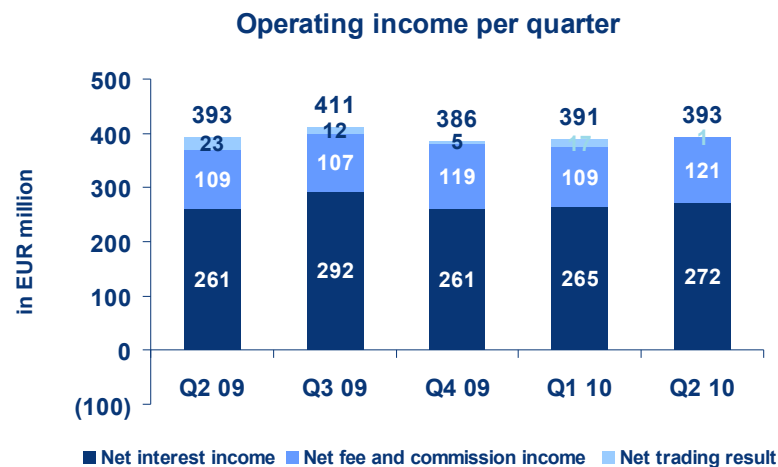
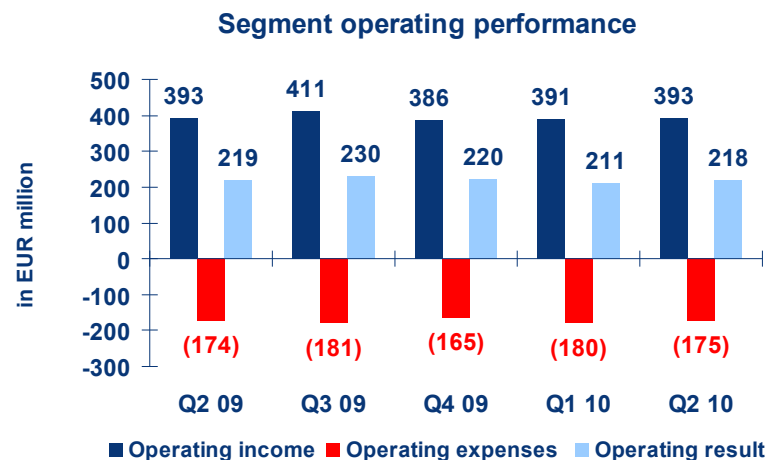


Migration analysis - Retail & SME/Savings Banks



Retail & SME: Czech Republic – Solid operating performance in low rate environment

- **Operating result improved by 6.1% (+0.7% FX-adjusted)¹ yoy to EUR 429.3m**
 - NII improved by 1.2% yoy (-3.9%), up by 2.7% qoq; pressure on liability margins through lower market interest rates (3.0% decrease yoy) was only partly offset by low levels of higher-margin new business
 - Fee income performed strongly, up 13.0% yoy (+7.3%) and 10.6% qoq, due to higher earnings from securities business, insurance brokerage, as well as payment transfers
 - Net trading result declined by 16.6% to EUR 17.7m (-20.8%) supported by FX business (strengthening currency in Q1 10) and higher demand from SME customers
 - Costs rose by 1.3% but declined by -3.9% FX-adjusted; driven declining IT and offices expenses; qoq decline was 2.8%;
- **NIM down from 4.2% at YE 09 to 3.9% in H1 10**
- **Risk costs increased by 55.7% yoy (47.9%); but declined by 6.4% qoq**
 - Yoy increase driven by higher NPL in both corporate and retail as a lag effect of the economic slowdown
- **Other result improved significantly to EUR -12.8m**
 - Following very negative H1 09, which was impacted by negative securities valuations and the real estate fund
 - Realised gains in HtM portfolio on Q1 10, contribution to deposit insurance of EUR 10.8m
- **Net profit improved to EUR 181.1m, up by 3.1% yoy (-2.1%)**
- **CIR improved to 45.2% from 46.4% in H1 10**
- **ROE remained high at 35.8%**

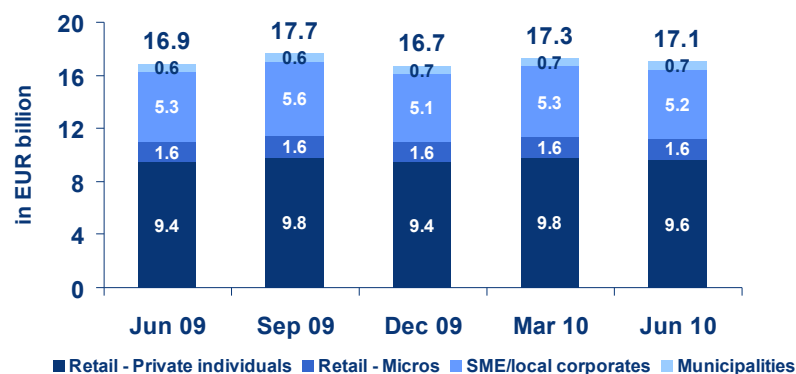


¹⁾ Figures in brackets refer to rate of change excluding impact of 5.1% currency appreciation

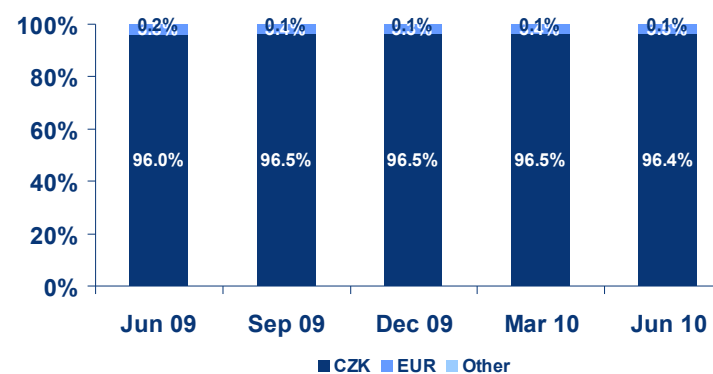
Retail & SME: Czech Republic –

Segment Czech Republic: loan book analysis

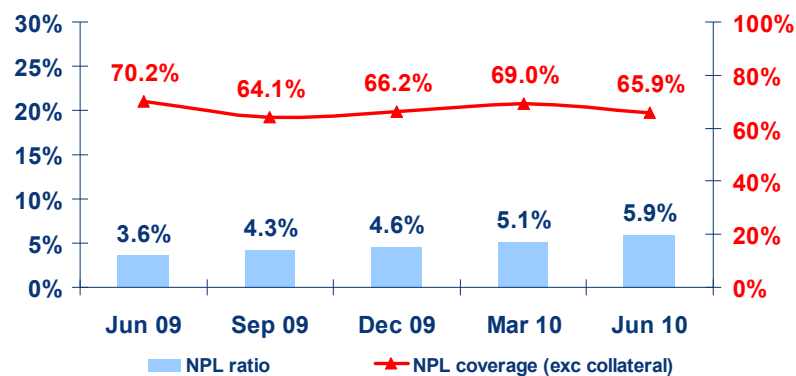
Segment Czech Republic -
Customer loans by Basel II customer segment



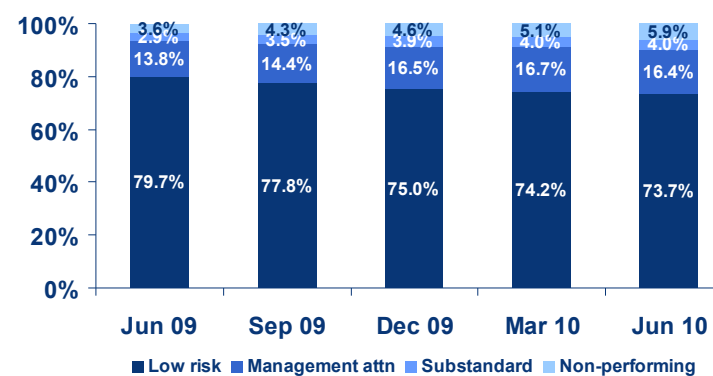
Segment Czech Republic -
Customer loans by currency



Segment Czech Republic -
NPL ratio vs NPL coverage



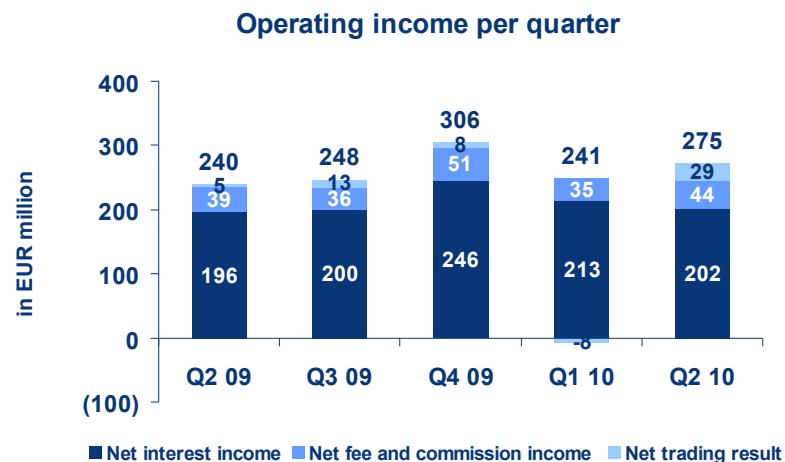
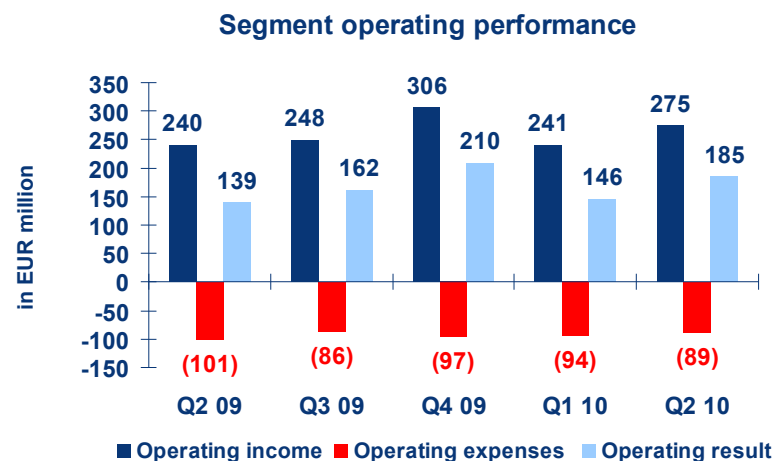
Segment Czech Republic - Migration analysis



Retail & SME: Romania –

Higher risk costs (yoy) continue to impact net profit

- **Operating result strongly improved by 21.7% yoy (up 19.6% FX-adjusted)¹, up 26.6% qoq**
 - NII up 6.2% (4.4%) supported by better pricing in the corporate and municipality businesses, as well as slightly wider margins on retail deposits compared to H1 2009; NII was down 5.1% qoq
 - Fees rose by 2.0% (0.2%) despite lower new lending volumes mainly on higher fees from payment transfers; strong improvement of 24.2% on weak Q1 10
 - Trading income saw a strong rebound by EUR 16.1m yoy to EUR 21.2m, supported by a strong performance in Q2 10 on the back of FX volatility
 - Costs declined by 8.6% (-10.2%) yoy driven by lower personnel costs due to lower headcount and new labour agreements, despite branch network expansion; cost were down 5.5% qoq
- **NIM slightly declined to 7.0% from 7.2% at YE 09**
- **Risk provisions up by 36.8% (+34.4%) yoy, with continued qoq decline, albeit at a slower pace of -2.6%**
 - Yoy increase in risk costs driven by economic downturn; risk costs at 422bps but significantly below H2 09 levels; NPL coverage improved
 - Qoq improvement again mainly related to retail and lower portfolio provisions for SME/local corporate segment
- **Other result deteriorated to EUR -19.6 yoy**
 - Mainly due to write-down in leasing portfolio in H1 10 and provision releases in H1 09
- **Net profit down by 50.5% (-51.4%) to EUR 36.6m, but strongly up from EUR 5.1m in Q1 to EUR 31.2m in Q2**
- **ROE at 14.1% vs 26.7% in H1 09**
- **CIR strongly improved to 35.6% (H1 09: 42.4%)**

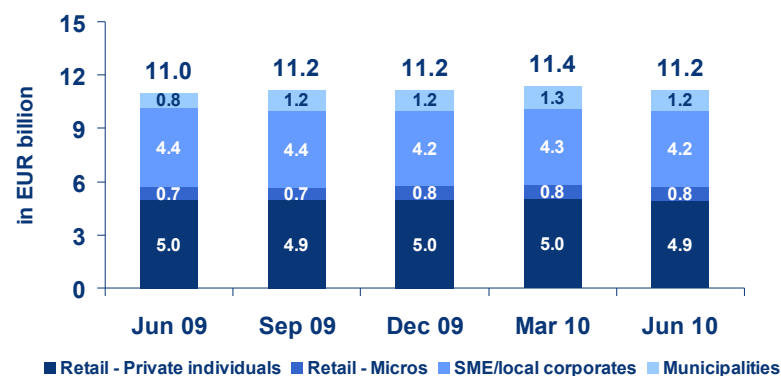


1) Figures in brackets refer to rate of change excluding impact of 1.7% currency appreciation

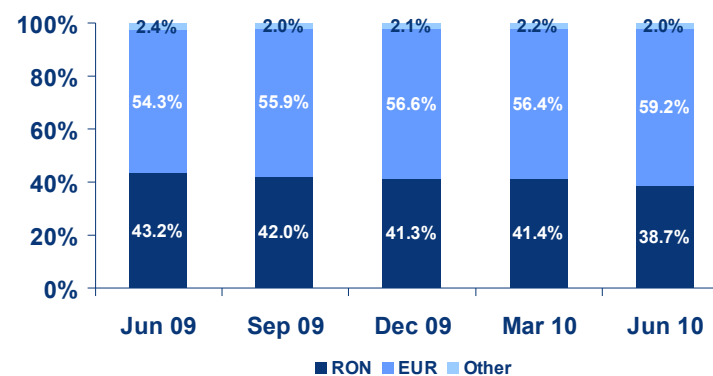
Retail & SME: Romania –

Segment Romania: loan book analysis

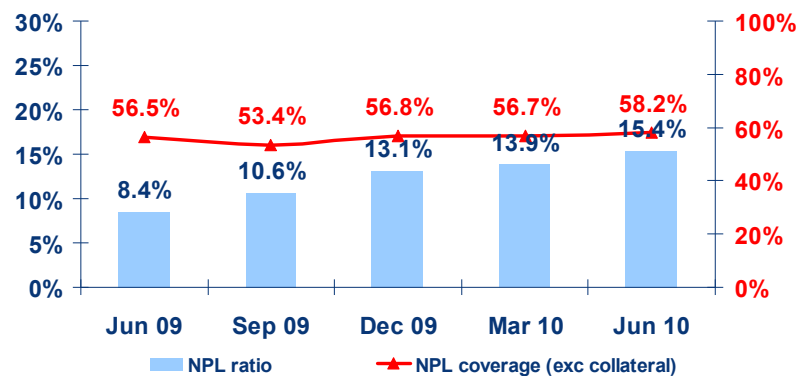
**Segment Romania -
Customer loans by Basel II customer segment**



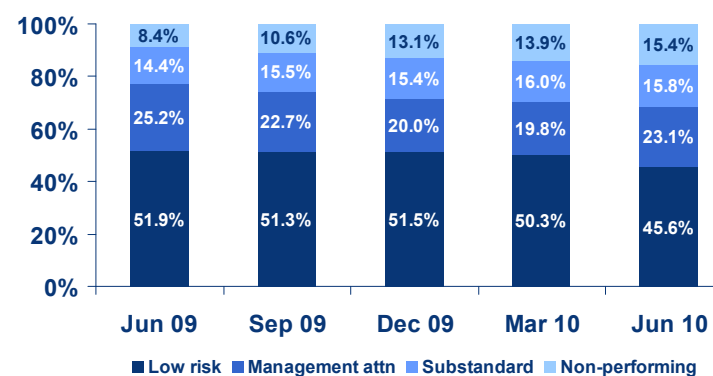
Segment Romania - Customer loans by currency



**Segment Romania -
NPL ratio vs NPL coverage**



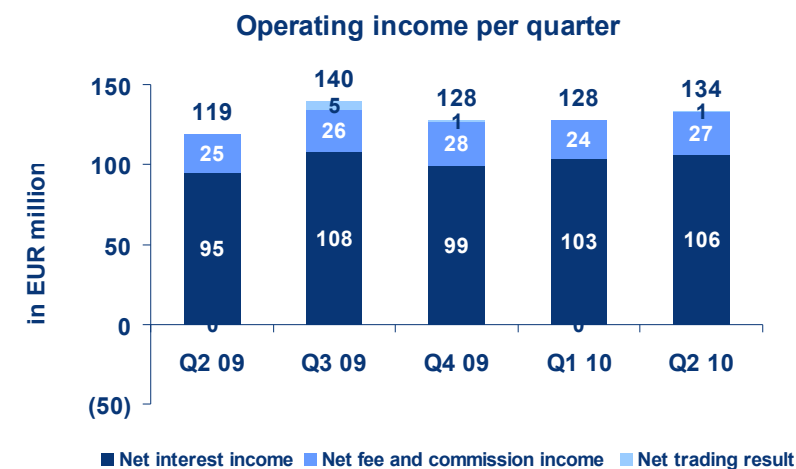
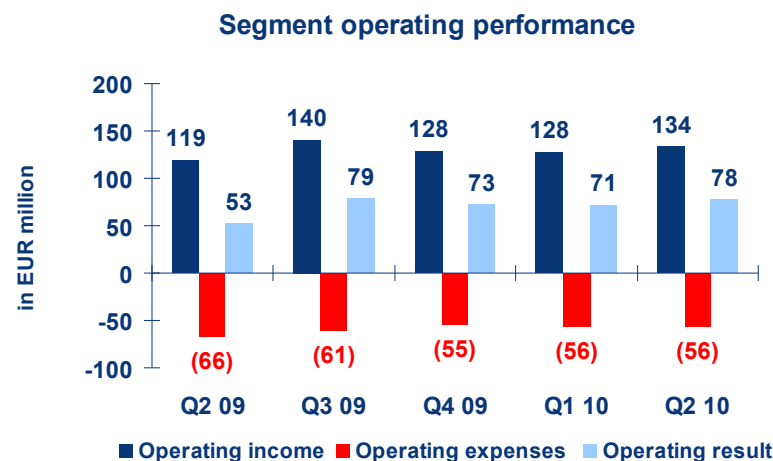
Segment Romania - Migration analysis



Retail & SME: Slovakia –

Sustainable improvement in net profit

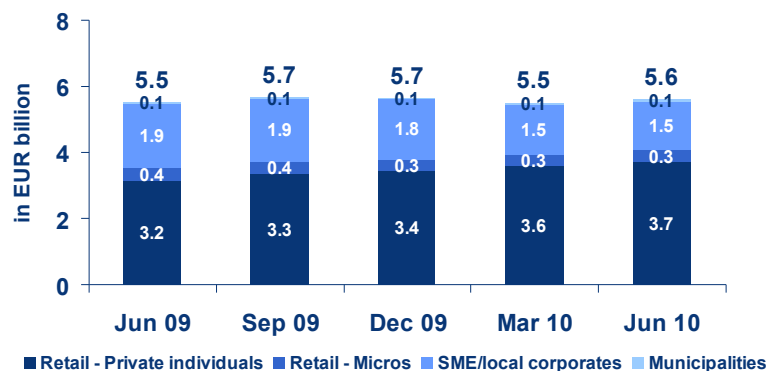
- **Operating result increased by 53.1% yoy (+9.0% qoq)**
 - NII continued to improve: up 17.4% yoy on the back of strong growth in retail loans (mainly mortgages) and selective repricing of deposits; NII up 2.4% qoq again driven by mortgage lending
 - Fees were stable yoy but improved by 9.6% on seasonally weaker Q1 10
 - Net trading result was down 20.9% yoy, but remained insignificant at EUR 1.2m
 - Operating costs declined by 15.5% yoy (down 0.5% qoq) also supported by lower headcount resulting in a 18% decline of personnel expenses
- **NIM was stable qoq but expanded significantly to 4.2% from 4.0% at YE 09 on an improved business mix**
- **Risk costs up 14.4% yoy, but remained stable qoq,**
 - Yoy increase driven by lag effects from the economic downturn and creation of portfolio provisions for the corporate business
 - NPL coverage improved to 80%, risk costs at 244bps
- **Other result declined by 6.5% yoy to EUR -15.4m**
 - Other result includes one-off provisions for legal cases as well as EUR 6.5m contribution to the deposit insurance
- **Net profit nearly tripled to EUR 53.4m yoy, stable qoq**
- **ROE tripled to 24.1% from 8.2% in H1 09**
- **CIR improved to 43.1% from 57.8% in H1 09**



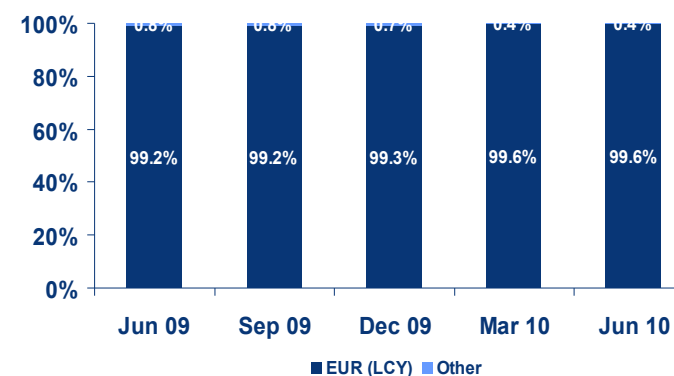
Retail & SME: Slovakia –

Segment Slovakia: loan book analysis

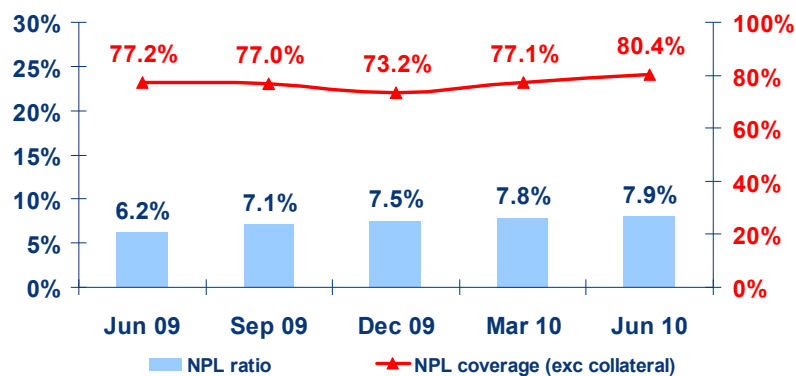
Segment Slovakia -
Customer loans by Basel II customer segment



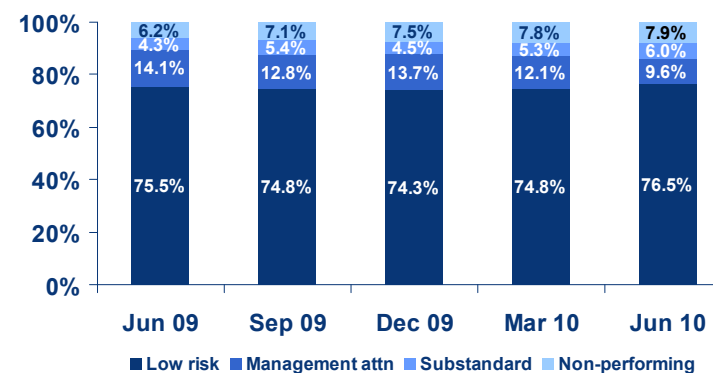
Segment Slovakia -
Customer loans by currency



Segment Slovakia -
NPL ratio vs NPL coverage



Migration analysis - Retail & SME/Slovakia



Retail & SME: Hungary –

Strong operating result mitigating higher risk costs

– **Operating result advanced by 31.1% (+22.9% FX-adjusted)¹ yoy in H1 2010**

- Strongly supported by NII, which rose by 12.8% yoy (+5.7%), due to ability to re-price retail as well as corporate assets
- Fee income rose by 25.2% yoy (+17.3%) across all categories; mainly driven by fees from securities business and payment transfers; higher lending fees also contributed, e.g. early repayment fees for housing loans
- Net trading result declined by 22.2% (-27.1%) on the back of lower lending business and related lower volume of FX transactions
- Operating expenses remained well contained and declined by 6.1% (-12.0%) due to lower costs across all business lines; down 2.2% qoq

– **NIM improved to 4.3% from 4.1% in H1 2009**

- Due to asset re-pricing in previous periods

– **Other result turned markedly negative at EUR -8.2 million in H1 2010; also negative qoq performance**

- Mainly due to positive one-off effect in H1 2009
- H1 2010 was impacted by higher expenses on workout activities and impairments on real estate

– **Risk costs increased sharply: +75.9% (+64.8%) yoy, +5.5% qoq on weaker retail & SME asset quality**

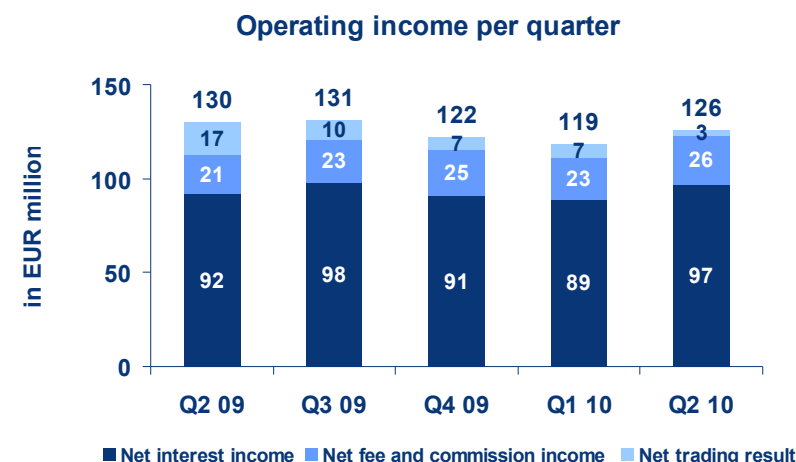
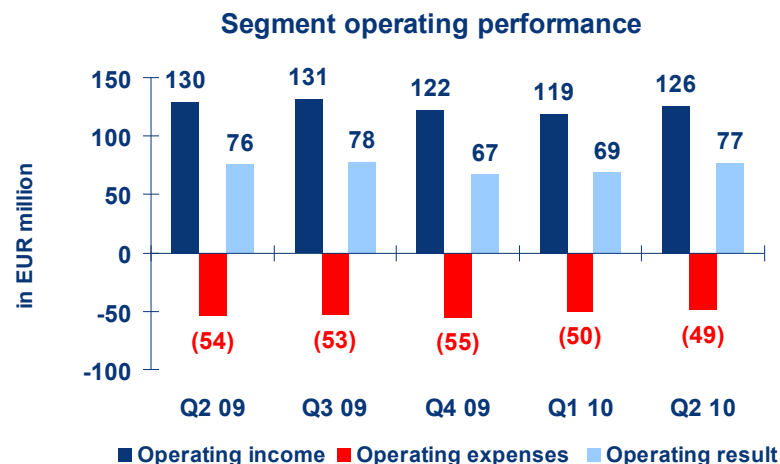
- Mainly due to higher provisions for leasing and real estate

– **Net profit outlook for 2010 negatively impacted by “after tax” impact of about EUR 37m from new HU bank tax**

– **ROE at 6.5%, down from 21.9% in H1 09**

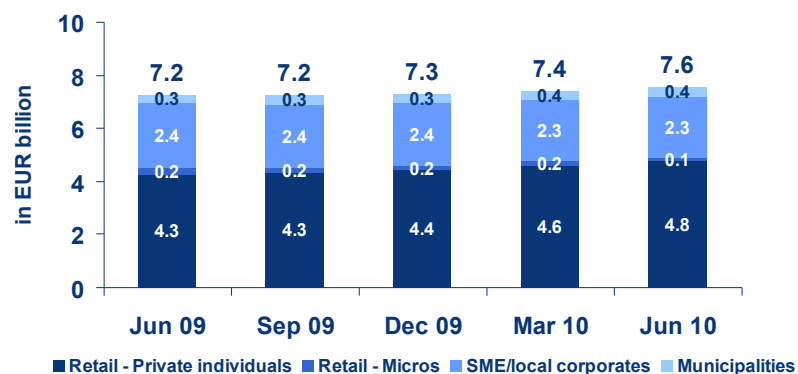
– **CIR continued to improve to 40.5% from 48.7%**

1) Figures in brackets refer to rate of change excluding impact of 6.3% currency appreciation

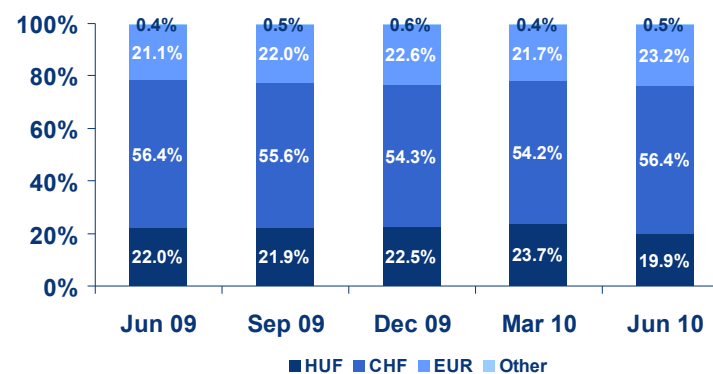


Retail & SME: Hungary – Segment Hungary: loan book analysis

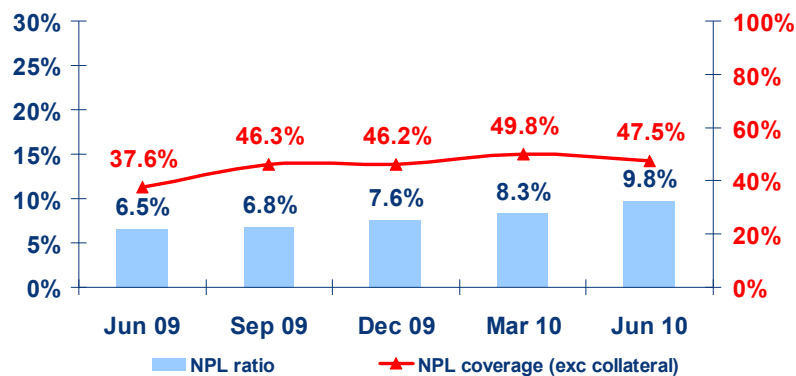
Segment Hungary -
Customer loans by Basel II customer segment



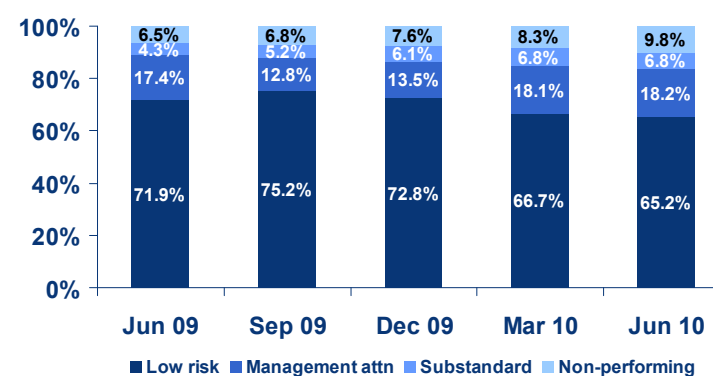
Segment Hungary - Customer loans by currency



Segment Hungary -
NPL ratio vs NPL coverage



Migration analysis - Retail & SME/Hungary

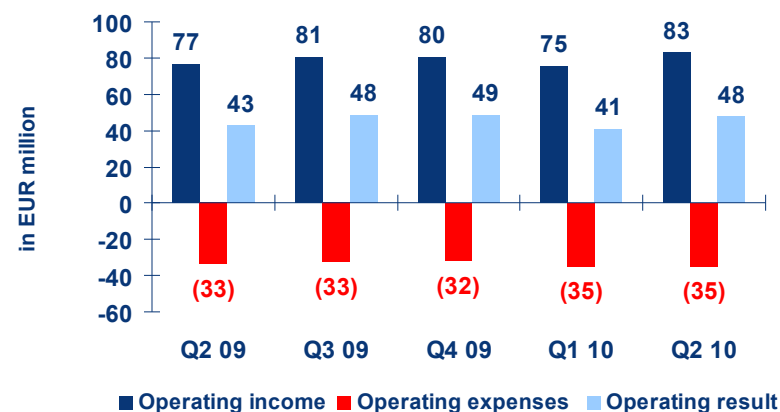


Retail & SME: Croatia –

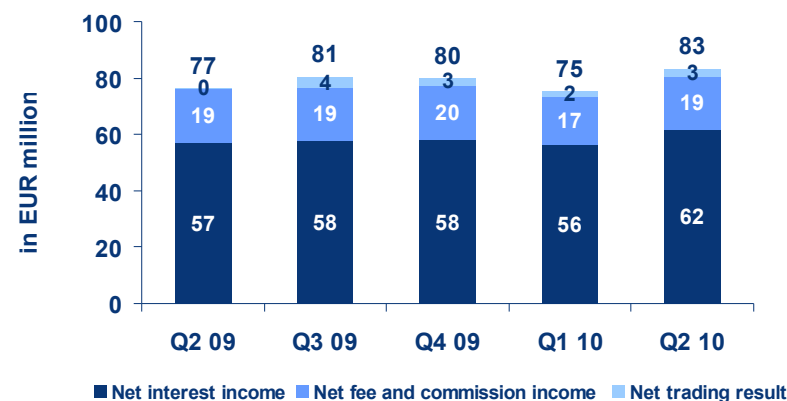
Solid operating performance continues

- **Operating result improved by 12.2% (+10.4% FX-adjusted)¹ to EUR 89.0m yoy, up 18.1% qoq**
 - NII continued to improve by 9.0% (+7.3%) due to better margins in both the retail and the corporate business, supported by lower funding/regulatory costs; consolidation of Erste Bank Podgorica in Montenegro had an effect on this line item
 - Fees marginally increased by 1.8% (+0.2%), up 9.0% qoq driven by retail business
 - Net trading result more than doubled to EUR 4.7m yoy mainly due to positive contribution from Erste Card Club
- **NIM improved to 3.6% from 3.4% at YE 09 despite a significant drop in money market rates from 11.5% to 1.3% in Q1 10**
- **Operating costs up by 5.2% yoy (+3.6%), up 1.3% qoq**
 - Due to higher VAT expenses mainly at Erste Card Club and the first time consolidation of EB Podgorica
- **Risk costs rose by 88.1% yoy (85.2%), down 8.3% qoq**
 - Mainly due to higher allocations to the SME/local corporate and the real estate business, resulting in a significant decline of the NPL coverage ratio
 - Retail risk costs declined
- **Other result declined by 25.5% yoy to EUR 3.4m**
 - Contribution to deposit insurance of EUR 3.2m in H1 10
- **Net profit down by 36.3% (-37.3%) yoy but up by 79.7% compared to Q1 10**
- **ROE stood at 16.8% (H1 09: 26.7%)**
- **CIR improved to 43.9% from 45.5% in H1 09**

Segment operating performance



Operating income per quarter



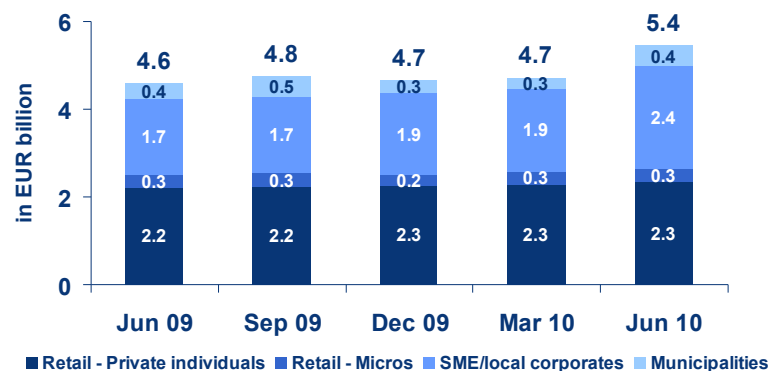
Consolidation of Erste Bank Podgorica since March 09 had a very minor distorting impact on this segment

¹⁾ Figures in brackets refer to rate of change excluding impact of 1.5% currency appreciation

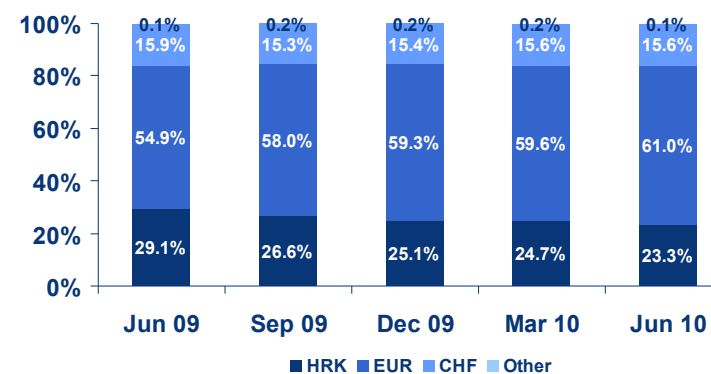
Retail & SME: Croatia –

Segment Croatia: loan book analysis

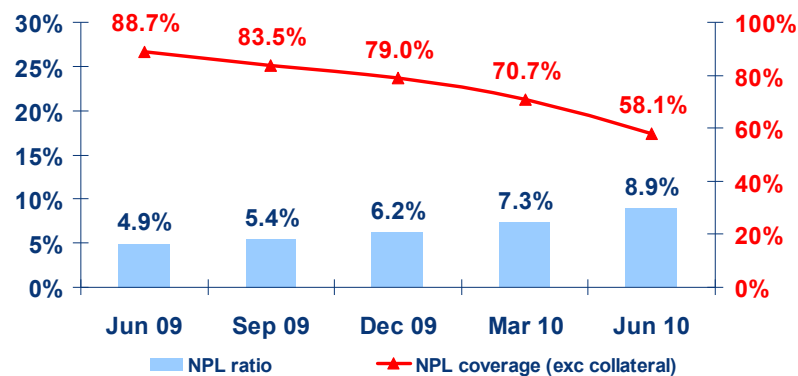
**Segment Croatia -
Customer loans by Basel II customer segment**



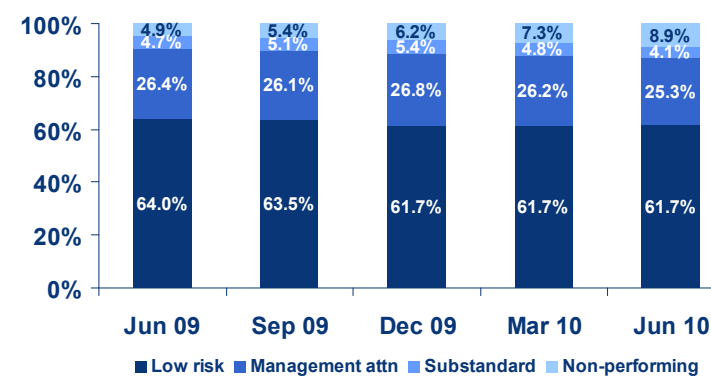
Segment Croatia - Customer loans by currency



**Segment Croatia -
NPL ratio vs NPL coverage**



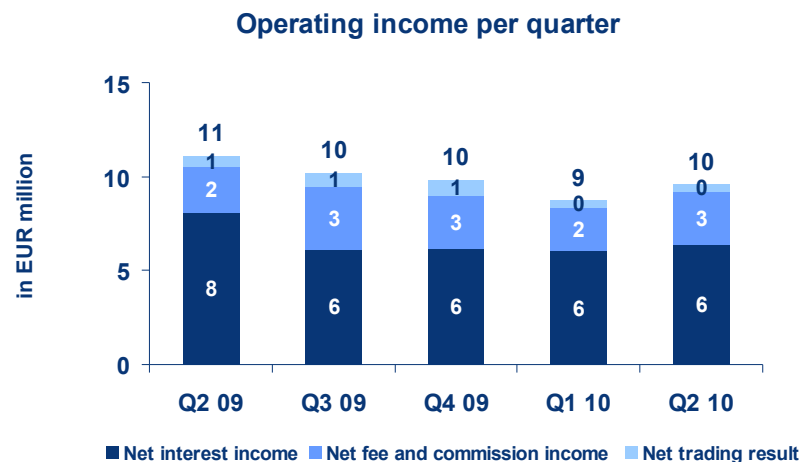
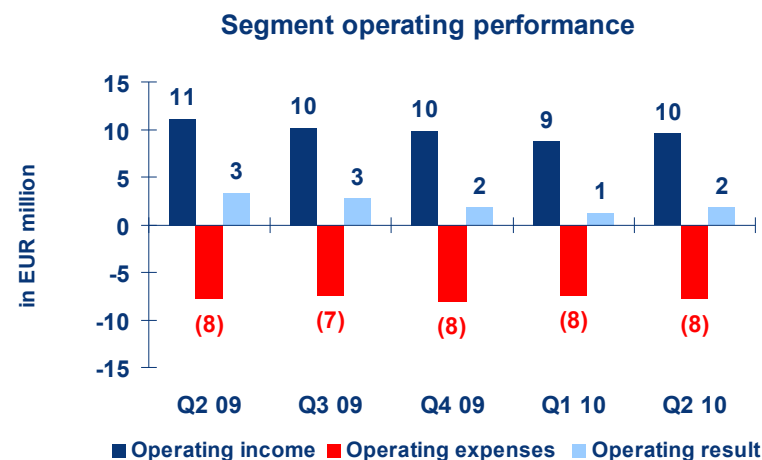
Migration analysis - Retail & SME/Croatia



Retail & SME: Serbia

Low interest rates and higher risk costs lead to net loss

- **Operating result decreased by 51.9% yoy (-49.1% FX-adjusted)¹ to EUR 3.1m; up 38.5% qoq**
 - NII declined by 21.3% (-16.8%) due to significant drop in local market interest rates, effecting reinvestment of high local currency liquidity into government T-bills.
 - Fee income remained improved by 7.7% yoy (13.9%) to EUR 5.1m, mainly on higher corporate lending fees; fees were up 26.1% qoq
- **NIM declined to 6.4% from 6.9% at YE 09 due to lower market interest rates but stabilised qoq**
- **Costs decreased by 1.8% yoy (+3.91%), up 4.0% qoq**
 - Lower headcount was major driver yoy
- **Risk costs were up by 16.0% (+22.7%) yoy to EUR 4.6m due to economic downturn, up 13.6% qoq**
- **Net profit contribution was EUR -1.1m in H1 10 compared to EUR 1.3m in H1 09**
- **Negative ROE**
- **CIR stood at 83.3% (H1 09: 70.9%)**

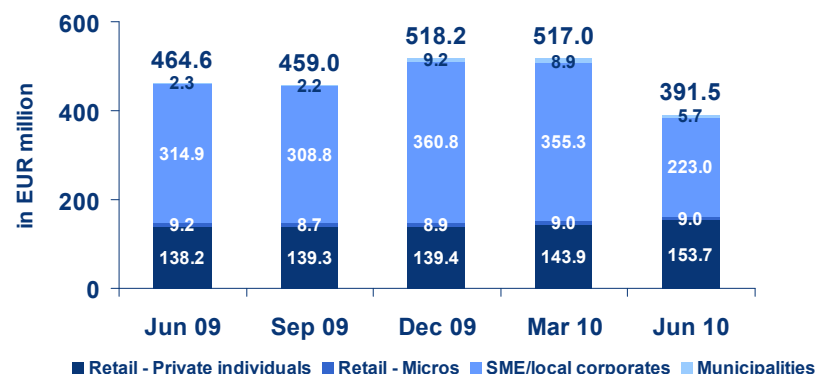


¹) Figures in brackets refer to rate of change excluding impact of 5.8% currency depreciation

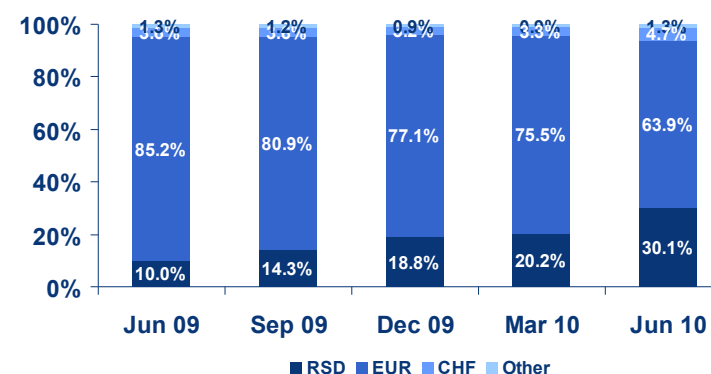
Retail & SME: Serbia –

Segment Serbia: loan book analysis

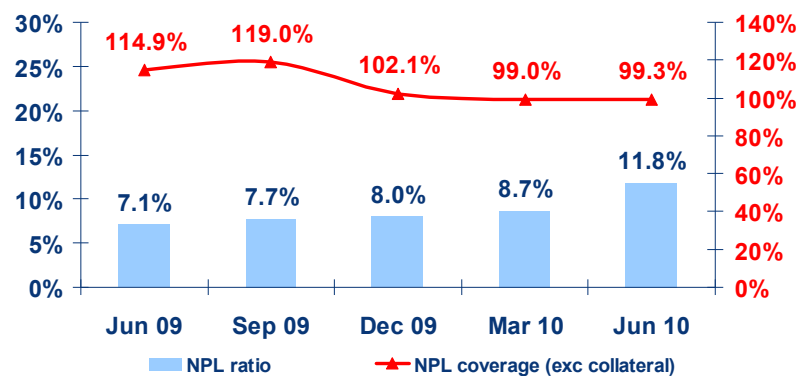
**Segment Serbia -
Customer loans by Basel II customer segment**



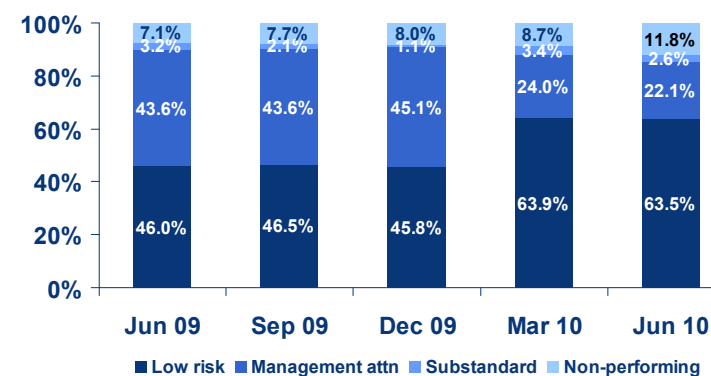
Segment Serbia - Customer loans by currency



**Segment Serbia/retail -
NPL ratio vs NPL coverage**



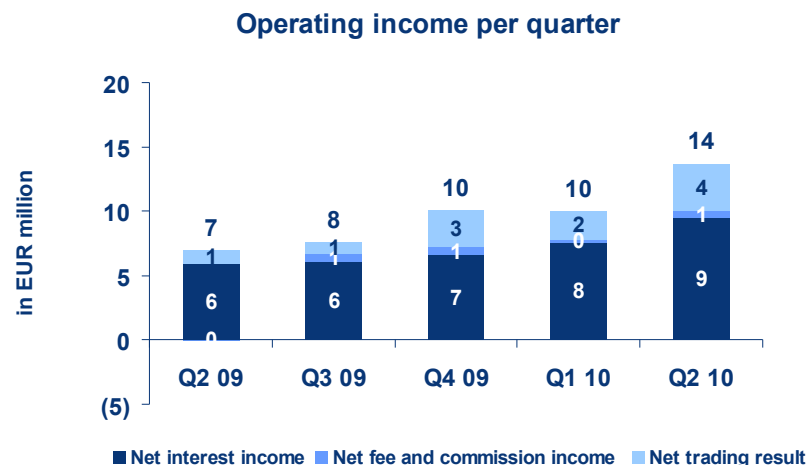
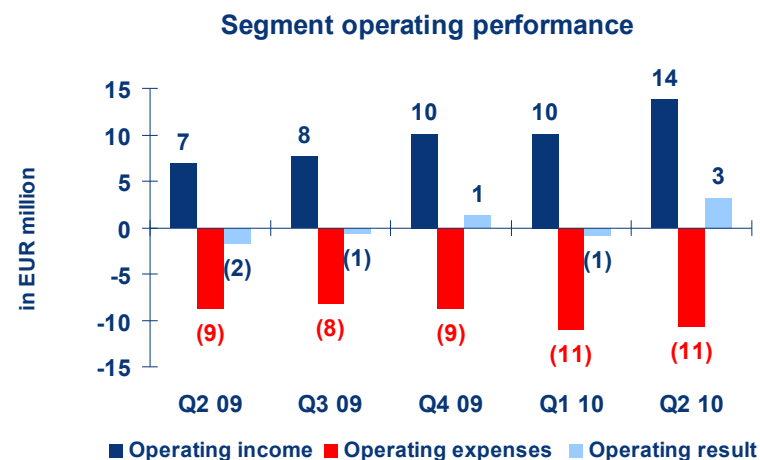
Migration analysis - Retail & SME/Serbia



Retail & SME: Ukraine –

Substantially improved operating performance in Q2 10

- Operating result turned positive in H1 2010 thanks to strong second quarter and despite lack of meaningful lending activities since Q4 08
 - NII has improved on higher interest income from high-yield government bonds; qoq improvement in NII due to investment of capital increase proceeds in government bonds
 - Fee income improved yoy on the back of higher fees from FX transactions
 - Net trading result improved yoy due to higher income from securities trading
 - Overall, operating income rose by 31.7% (+33.4% FX-adjusted)¹ in H1 2010 and also improved significantly qoq
 - Operating expenses rose by 13.3% yoy (+14.8%), mainly driven by other administrative expenses and higher depreciation charges on new IT system
- Risk costs declined by 61.4% (60.9%) in H1 2010 on expectation of portfolio stabilisation; qoq deterioration is due to maintenance of coverage ratio
- Other result remained flat yoy and qoq
- Net loss narrowed significantly to EUR -13.2m, after EUR -38.2m in H1 09 mainly driven by lower risk costs and better operating performance

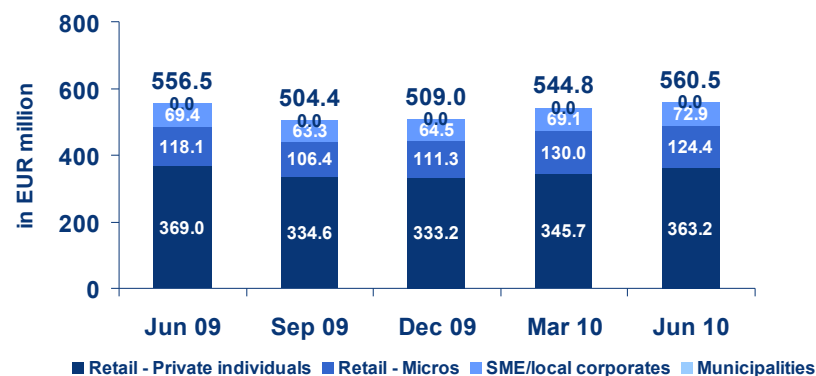


¹) Figures in brackets refer to rate of change excluding impact of 1.3% currency depreciation

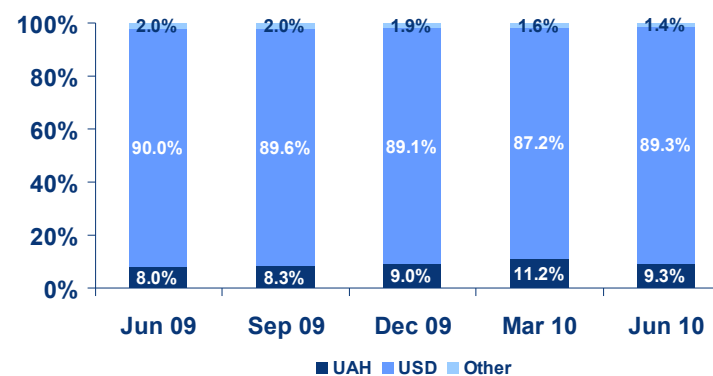
Retail & SME: Ukraine –

Segment Ukraine: loan book analysis

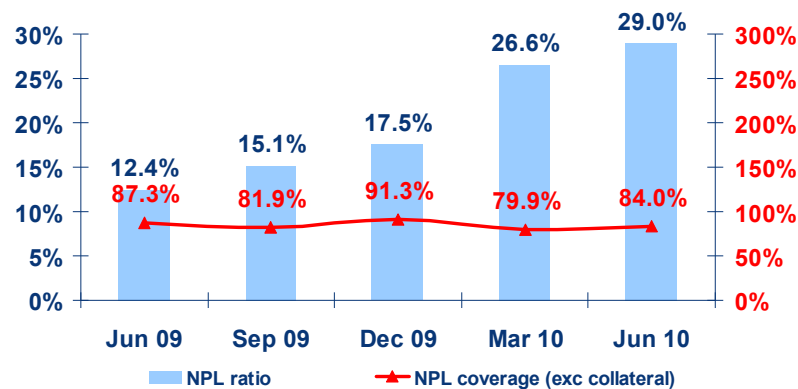
Segment Ukraine -
Customer loans by Basel II customer segment



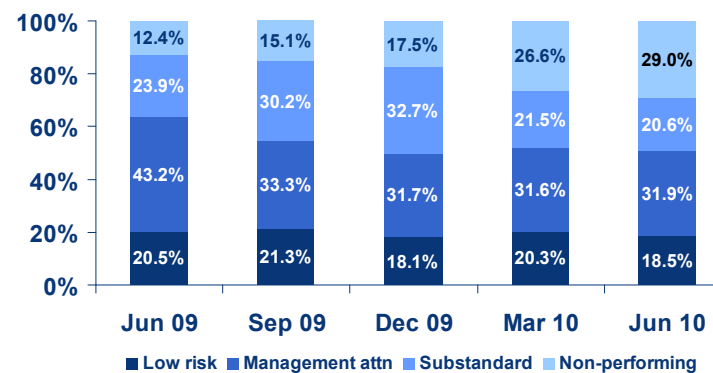
Segment Ukraine - Customer loans by currency



Segment Ukraine/retail -
NPL ratio vs NPL coverage



Migration analysis - Retail & SME/Ukraine



- Business snapshot and macro trends
- H1 2010 financial highlights
- H1 2010 key topics
- H1 2010 financials and segment reporting
- **Appendix**
 - ABS & CDO portfolio (details)
 - Asset quality (details)
 - CEE local statements
 - Quarterly results
 - Key ratios and shareholder structure

Key topics: ABS/CDO portfolio

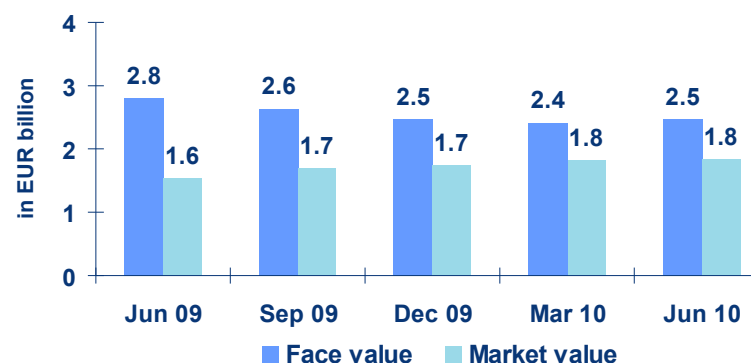
Stable exposure, slight deterioration in prices

- **Face value increased by EUR 41 million in Q2 2010**
 - Redemptions and amortisations of EUR 45 million
 - Divestments of EUR 24 million
 - No impairments in Q2 2010
 - Currency effects led to increase of EUR 109 million, due to EUR weakness vs GBP and USD
- **Market value increased by EUR 14 million in Q2 2010**
 - Average market price deteriorated slightly to 74.2% in Q2 2010 (from 74.9% in Q1 2010)
 - Major improvement in SME ABS segment with prices rising by 5.7pp on average in Q2 2010
- **P&L impact in H1 2010: + EUR 12.4 million**
 - Related exclusively to the fair value portfolio
 - No impairments; no realised gains or losses (AfS)
- **Equity impact in H1 2010: + EUR 11.2 million vs year-end 2009**
- **Credit quality remains favourable**
 - 83.8% of portfolio (at face value) is investment-grade
 - Downgrades due to changes in rating methodology
- **Difference between face value and market value is not comparable to MTM valuation impact in P&L and balance sheet**

ABS/CDO portfolio by book (June 2010)*				
in EUR m	Face Value	Market Value	Change	+/- %
FV (m-t-m)	276	200	(76)	(27.6%)
AfS (m-t-m)	1,440	1,070	(370)	(25.7%)
HtM (at cost)	747	558	(189)	(25.3%)
Total	2,464	1,828	(636)	(25.8%)

* Excluding savings banks portfolio

ABS & CDO exposure development*
(including redemptions and reinvestments)



Key topics: ABS/CDO portfolio

Detailed portfolio analysis

ABS/CDO portfolio by ratings June 2010)*				
in EUR m	Face Value	Market Value	+/-%	% of total (market value)
AAA	259	238	(8.2%)	13.0%
AA	763	667	(12.5%)	36.5%
A	604	462	(23.6%)	25.2%
BBB	439	280	(36.2%)	15.3%
BB	277	152	(45.1%)	8.3%
B	67	21	(69.1%)	1.1%
CCC and lower	55	8	(84.7%)	0.5%
Unrated	0	0	-	0.0%
Total	2,464	1,828	(25.8%)	100.0%

ABS/CDO portfolio by region June 2010)*				
in EUR m	Face Value	Market Value	+/-%	% of total (market value)
USA	986	809	(18.0%)	44.3%
Continental Europe	818	601	(26.4%)	32.9%
UK & Ireland	517	294	(43.2%)	16.1%
Far East and Australia	95	89	(6.3%)	4.9%
Other (inc CEE)	48	34	(27.6%)	1.9%
Total	2,464	1,828	(25.8%)	100.0%

ABS/CDO portfolio by products June 2010)*				
in EUR m	Face Value	Market Value	+/-%	% of total (market value)
European prime RMBS	611	461	(24.7%)	25.2%
European CMBS	335	145	(56.6%)	8.0%
SME ABS	69	42	(38.5%)	2.3%
Leasing ABS	52	46	(12.8%)	2.5%
Other ABS	169	154	(8.7%)	8.4%
CLOs	1,198	959	(20.0%)	52.4%
Other CDOs	29	21	(26.5%)	1.2%
Total	2,464	1,828	(25.8%)	100.0%

* Excluding savings banks portfolio

-
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Asset quality analysis –

Key definitions

- **Key asset quality indicators are based on on-balance sheet customer loans**
- **Reported NPL and NPL coverage ratios exclude collateral**
- **Broad NPL definition**
 - 90-day overdue or less than 90-day overdue if:
 - Customer unlikely to pay, e.g. because customer defaulted against third party
 - Customer view instead of product view has been adopted. The former is the case with all corporate customers and all retail customers in Austria. In CEE retail product view prevails. Accordingly, if an Austrian retail customer defaults on one product all performing products are classified as NPLs as well.

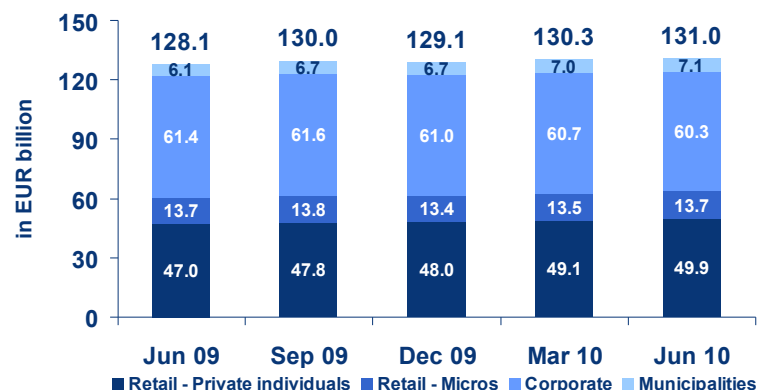
Risk category	Agency ratings
Low risk	AAA to BB / Aaa to Ba
Management attention	B
Substandard	CCC to C / Caa to C
Non-performing	D, R, RD, SD

Erste Group's asset quality – Loan book overview

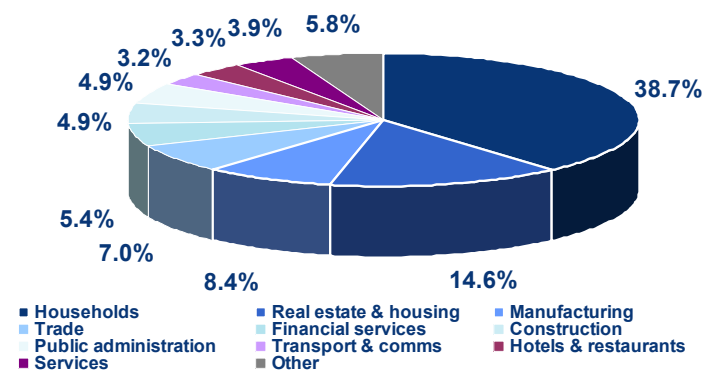


ERSTE GROUP

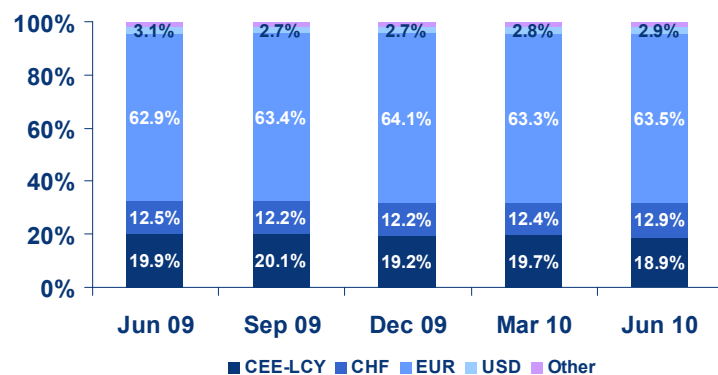
Customer loans by Basel II customer segments



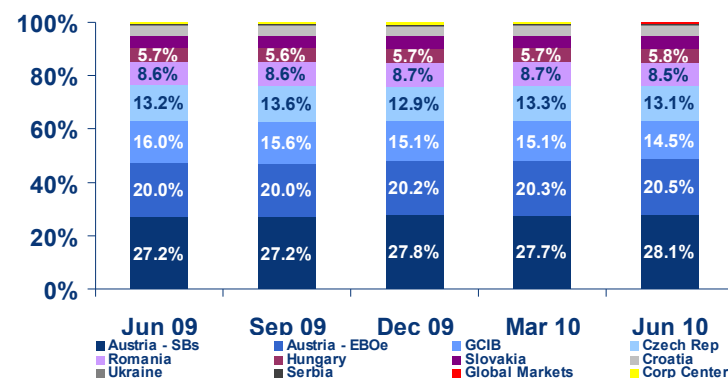
Customer loans by industries



Customer loans by currency



Customer loans by reporting segment



Asset quality analysis – Loan book by segments



ERSTE GROUP

	Low risk		Mgmt attention		Substandard		Non-performing		Total loan book		Risk provisions		NPL coverage		NPL ratio	
	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10	Dec 09
Retail & SME	79,138	77,484	18,612	18,512	5,137	5,018	8,565	7,570	111,452	108,584	5,095	4,417	59.5%	58.3%	7.7%	7.0%
Austria	48,497	46,429	9,665	10,115	1,484	1,504	3,945	3,943	63,591	61,990	2,248	2,160	57.0%	54.8%	6.2%	6.4%
EB Oesterreich	22,484	21,447	2,760	3,083	354	371	1,249	1,237	26,847	26,137	730	688	58.4%	55.6%	4.7%	4.7%
Savings Banks	26,013	24,982	6,905	7,032	1,130	1,133	2,696	2,706	36,744	35,853	1,518	1,472	56.3%	54.4%	7.3%	7.5%
CEE	30,641	31,056	8,947	8,397	3,653	3,514	4,619	3,627	47,860	46,594	2,847	2,256	61.6%	62.2%	9.7%	7.8%
Czech Republic	12,599	12,546	2,799	2,751	680	658	1,013	766	17,091	16,721	667	507	65.9%	66.2%	5.9%	4.6%
Romania	5,102	5,761	2,585	2,235	1,771	1,728	1,727	1,466	11,185	11,190	1,005	832	58.2%	56.8%	15.4%	13.1%
Slovakia	4,298	4,214	542	775	336	258	446	423	5,622	5,670	359	310	80.4%	73.2%	7.9%	7.5%
Hungary	4,932	5,316	1,377	986	517	448	740	552	7,566	7,301	352	255	47.5%	46.2%	9.8%	7.6%
Croatia	3,357	2,889	1,379	1,255	223	252	485	289	5,444	4,684	282	228	58.1%	79.0%	8.9%	6.2%
Serbia	249	237	86	234	10	6	46	41	391	518	46	42	99.3%	102.1%	11.8%	8.0%
Ukraine	104	92	179	161	115	167	162	89	561	509	136	81	84.0%	91.3%	29.0%	17.5%
GCIB	12,404	12,977	4,406	4,284	1,226	1,280	943	918	18,978	19,458	571	394	60.6%	42.9%	5.0%	4.7%
Group Markets	256	224	20	4	0	32	0	0	276	260	0	0	>100.0%	>100.0%	0.0%	0.0%
Corporate Center	127	632	80	143	15	6	32	50	254	831	33	70	103.1%	>100.0%	12.4%	6.0%
Total group	91,926	91,317	23,118	22,944	6,378	6,335	9,539	8,537	130,960	129,134	5,699	4,880	59.7%	57.2%	7.3%	6.6%

Asset quality analysis – Loan book by regions (country of origination)



ERSTE GROUP

in EUR million	Low risk		Mgmt attention		Substandard		Non-performing		Total loan book			
	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10		Dec 09	
									Share of total		Share of total	
Core market	84,799	85,141	21,163	20,937	6,010	5,910	8,843	7,809	120,816	92.3%	119,796	92.8%
<i>Austria</i>	48,906	47,819	8,838	9,209	1,361	1,428	3,533	3,556	62,638	47.8%	62,011	48.0%
<i>Croatia</i>	4,325	4,303	1,932	1,926	258	296	549	353	7,064	5.4%	6,879	5.3%
<i>Romania</i>	5,682	6,452	3,277	3,014	2,012	1,969	1,875	1,598	12,846	9.8%	13,033	10.1%
<i>Serbia</i>	380	283	240	316	26	7	65	59	712	0.5%	665	0.5%
<i>Slovakia</i>	4,820	4,908	803	1,009	403	304	481	451	6,506	5.0%	6,673	5.2%
<i>Slovenia</i>	1,185	1,325	300	185	113	116	162	163	1,759	1.3%	1,789	1.4%
<i>Czech Republic</i>	13,864	13,917	3,580	3,482	1,137	1,080	1,132	880	19,713	15.1%	19,359	15.0%
<i>Hungary</i>	5,495	6,007	1,740	1,298	566	519	846	636	8,647	6.6%	8,460	6.6%
<i>Ukraine</i>	143	127	453	498	135	191	200	112	932	0.7%	928	0.7%
Other EU	4,219	3,849	1,219	1,310	239	221	371	423	6,048	4.6%	5,803	4.5%
Other industrialised countries	1,679	1,441	334	317	69	118	153	168	2,234	1.7%	2,044	1.6%
Emerging markets	1,229	886	402	381	60	87	172	137	1,863	1.4%	1,491	1.2%
<i>Southeastern Europe / CIS</i>	793	682	234	226	13	70	152	119	1,193	0.9%	1,098	0.8%
<i>Asia</i>	303	91	36	21	41	5	7	6	386	0.3%	123	0.1%
<i>Latin America</i>	95	84	49	46	5	6	10	8	158	0.1%	144	0.1%
<i>Middle East / Africa</i>	38	29	83	88	1	5	4	4	126	0.1%	126	0.1%
Total	91,926	91,317	23,118	22,944	6,378	6,335	9,539	8,537	130,960	100.0%	129,134	100.0%
Share of total	70.2%	70.7%	17.7%	17.8%	4.9%	4.9%	7.3%	6.6%	100.0%		100.0%	
Risk provisions									5,699		4,880	

Asset quality analysis – Loan book by industry sectors

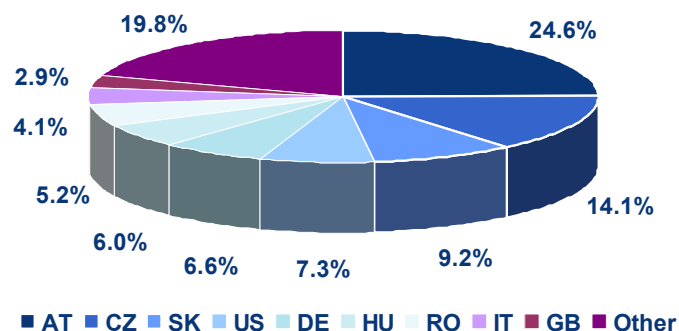


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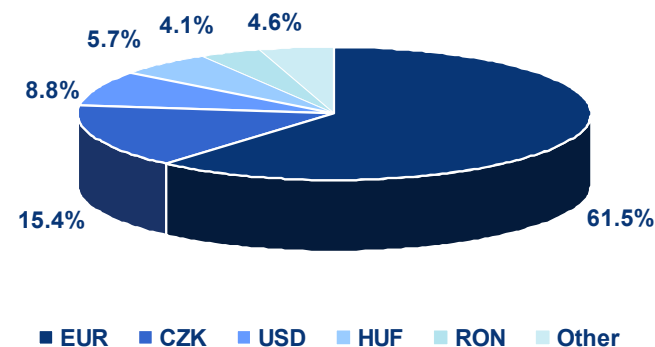
in EUR million	Low risk		Mgmt attention		Substandard		Non-performing		Total loan book			
	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10	Dec 09	Jun 10		Dec 09	
									Share of total		Share of total	
Agriculture and forestry	1,015	1,040	590	596	153	142	176	155	1,934	1.5%	1,932	1.5%
Mining	413	381	85	72	5	11	83	94	587	0.4%	558	0.4%
Manufacturing	5,406	5,565	3,315	3,271	1,052	1,089	1,224	1,019	10,997	8.4%	10,944	8.5%
Energy and water supply	1,926	1,749	410	535	61	72	115	115	2,512	1.9%	2,470	1.9%
Construction	3,458	3,436	1,594	1,566	651	543	705	566	6,408	4.9%	6,111	4.7%
Construction - building project development	1,267	1,222	468	495	304	248	175	120	2,214	1.7%	2,085	1.6%
Trade	5,032	5,284	2,508	2,468	506	608	1,083	963	9,128	7.0%	9,322	7.2%
Transport and communication	2,414	2,510	1,050	977	268	284	426	365	4,158	3.2%	4,137	3.2%
Hotels and restaurants	1,819	1,870	1,613	1,547	274	273	568	575	4,273	3.3%	4,265	3.3%
Financial and insurance services	5,627	6,065	923	774	239	238	271	331	7,061	5.4%	7,408	5.7%
Fin. and ins. services: holding companies	3,208	3,486	453	367	144	131	112	182	3,917	3.0%	4,165	3.2%
Real estate and housing	13,990	13,952	3,366	3,792	915	875	871	774	19,142	14.6%	19,392	15.0%
Services	3,246	3,362	1,013	1,117	268	223	618	497	5,145	3.9%	5,200	4.0%
Public administration	5,678	5,548	767	335	13	14	5	4	6,463	4.9%	5,900	4.6%
Education, health and art	1,687	1,700	448	429	63	59	105	104	2,303	1.8%	2,292	1.8%
Private households	40,113	38,530	5,369	5,401	1,872	1,866	3,264	2,942	50,619	38.7%	48,739	37.7%
Other	101	324	69	66	36	40	24	34	229	0.2%	463	0.4%
Total	91,926	91,317	23,118	22,944	6,378	6,335	9,539	8,537	130,960	100.0%	129,134	100.0%
Share of total	70.2%	70.7%	17.7%	17.8%	4.9%	4.9%	7.3%	6.6%	100.0%		100.0%	
Risk provisions									5,699		4,880	

Asset quality analysis – Financial assets

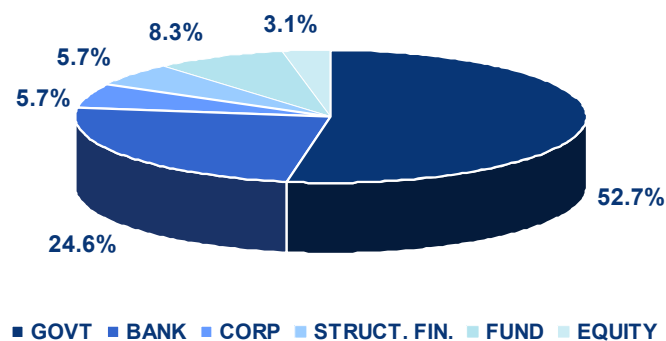
Financial assets by country of origination
(30 June 2010: EUR 36.3 bn)



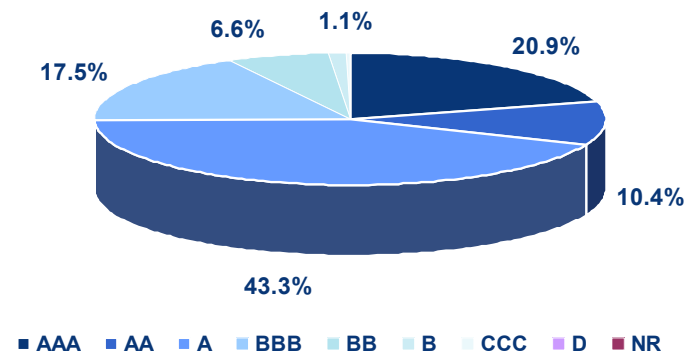
Financial assets by currency
(30 June 2010: EUR 36.3 bn)



Financial assets by issuer/product
(30 June 2010: EUR 36.3 bn)



Financial assets by rating
(30 June 2010: EUR 36.3 bn)



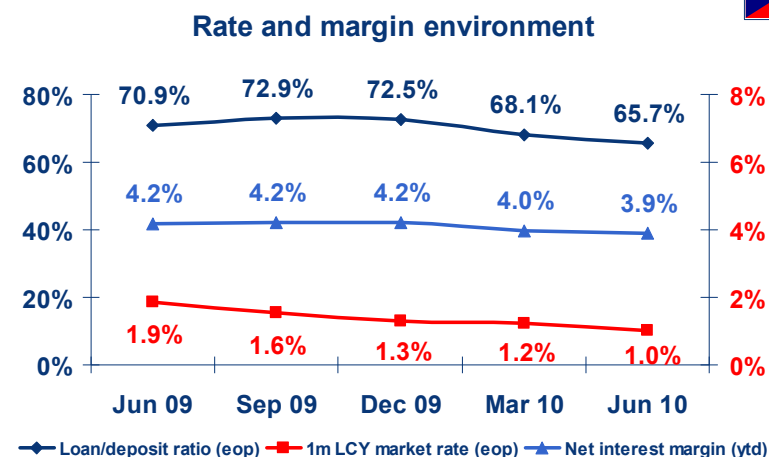
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Key local entity data (IFRS, consolidated) – Ceska sporitelna



ERSTE GROUP

Key figures and ratios	1-6 10	1-6 09	
Cost/income ratio	42.1%	42.5%	
Return on equity	18.1%	19.9%	
	Jun 10	Dec 09	Change
Erste Group stake	97.99%		
Solvency ratio	13.4%	12.3%	
Employees	10,776	10,698	0.7%
Branches	660	660	0.0%
Customers (in m)	5.3	5.3	(0.0%)
Market share - retail loans	26.6%	27.7%	
Market share - retail deposits	29.4%	29.5%	
Market share - corporate loans	20.0%	19.4%	
Market share - corporate deposits	12.0%	12.2%	
Market share - total assets	20.2%	20.7%	



in EUR million	1-6 10	1-6 09	Change
Net interest income	585.6	603.6	(3.0%)
Risk provisions for loans and advances	(207.0)	(149.0)	38.9%
Net fee and commission income	232.8	214.5	8.5%
Net trading result	53.5	87.5	(38.9%)
General administrative expenses	(367.4)	(385.0)	(4.6%)
Other operating result	(22.7)	(39.1)	41.9%
Result from financial assets - FV	(1.7)	(19.1)	91.1%
Result from financial assets - AfS	4.7	(4.7)	na
Result from financial assets - HtM	4.4	0.0	na
Pre-tax profit from continuing operations	282.2	308.7	(8.6%)
Taxes on income	(53.8)	(63.1)	(14.7%)
Post-tax profit from continuing operations	228.4	245.6	(7.0%)
Post-tax profit from discontinuing operations	0.0	0.0	na
Net profit for the period	228.4	245.6	(7.0%)
Attributable to non-controlling interests	(0.1)	0.4	na
Attributable to owners of the parent	228.5	245.2	(6.8%)
EUR FX rate (ave)	25.8	25.8	

in EUR million	Jun 10	Dec 09	Change
Loans and advances to credit institutions	8,235	4,924	67.2%
Loans and advances to customers	18,040	18,263	(1.2%)
Risk provisions for loans and advances	(735)	(573)	28.4%
Financial assets - at fair value through profit or loss	282	287	(1.7%)
Financial assets - available for sale	1,011	1,123	(10.0%)
Financial assets - held to maturity	4,803	4,359	10.2%
Other assets	4,434	4,903	(9.6%)
Total assets	36,069	33,285	8.4%
Interest-bearing assets	31,644	28,391	11.5%
Deposits by banks	1,987	1,846	7.6%
Customer deposits	27,474	25,204	9.0%
Debt securities in issue	1,962	1,720	14.1%
Other liabilities	2,129	2,044	4.2%
Total equity	2,517	2,470	1.9%
Attributable to non-controlling interests	7	11	(36.3%)
Attributable to owners of the parent	2,510	2,459	2.1%
EUR FX rate (eop)	25.7	25.7	

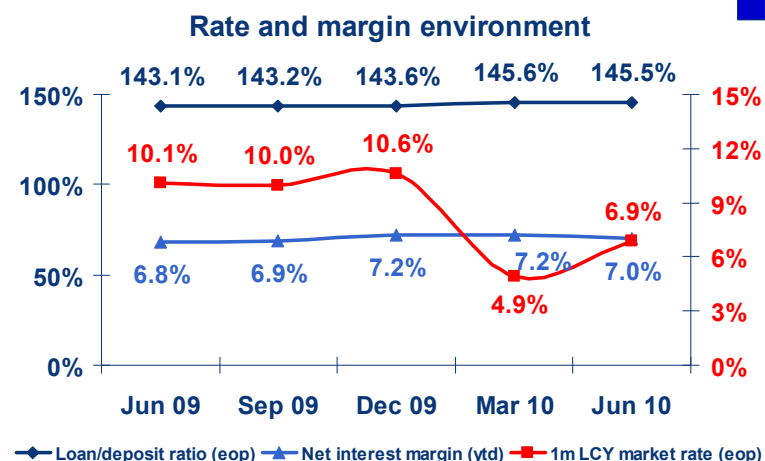
*) To eliminate currency effects, H1 10 exchange rates were used for P&L and balance sheet conversion. Market share data is as of June 2010.

Key local entity data (IFRS, consolidated) – BCR



ERSTE GROUP

Key figures and ratios	1-6 10	1-6 09	
Cost/income ratio	33.0%	39.5%	
Return on equity	14.3%	18.8%	
	Jun 10	Dec 09	Change
Erste Group stake	69.17%		
Solvency ratio	12.2%	11.9%	
Employees	9,141	9,012	1.4%
Branches	668	661	1.1%
Customers (in m)	4.3	4.7	(7.2%)
Market share - retail loans	19.7%	20.0%	
Market share - retail deposits	23.0%	23.8%	
Market share - corporate loans	23.4%	23.9%	
Market share - corporate deposits	15.9%	16.1%	
Market share - total assets	19.1%	19.0%	



in EUR million	1-6 10	1-6 09	Change
Net interest income	459.3	418.7	9.7%
Risk provisions for loans and advances	(234.6)	(188.3)	24.6%
Net fee and commission income	74.2	76.7	(3.3%)
Net trading result	53.4	47.8	11.7%
General administrative expenses	(193.5)	(214.4)	(9.7%)
Other operating result	(24.4)	(4.9)	na
Result from financial assets - FV	(0.5)	6.3	na
Result from financial assets - AfS	7.2	33.9	(78.8%)
Result from financial assets - HtM	0.0	0.0	na
Pre-tax profit from continuing operations	141.1	175.8	(19.7%)
Taxes on income	(23.3)	(29.4)	(20.7%)
Post-tax profit from continuing operations	117.8	146.4	(19.5%)
Post-tax profit from discontinuing operations	0.0	0.0	na
Net profit for the period	117.8	146.4	(19.5%)
Attributable to non-controlling interests	0.0	0.0	na
Attributable to owners of the parent	117.8	146.4	(19.5%)
EUR FX rate (ave)	4.2	4.2	

in EUR million	Jun 10	Dec 09	Change
Loans and advances to credit institutions	399	433	(7.8%)
Loans and advances to customers	11,966	11,707	2.2%
Risk provisions for loans and advances	(1,033)	(864)	19.6%
Financial assets - at fair value through profit or loss	11	38	(71.5%)
Financial assets - available for sale	843	701	20.2%
Financial assets - held to maturity	864	547	58.1%
Other assets	3,146	3,321	(5.3%)
Total assets	16,195	15,883	2.0%
Interest-bearing assets	13,050	12,561	3.9%
Deposits by banks	4,767	4,834	(1.4%)
Customer deposits	8,223	8,153	0.9%
Debt securities in issue	166	122	35.5%
Other liabilities	1,406	1,263	11.3%
Total equity	1,634	1,511	8.1%
Attributable to non-controlling interests	6	6	(0.1%)
Attributable to owners of the parent	1,627	1,504	8.2%
EUR FX rate (eop)	4.4	4.4	

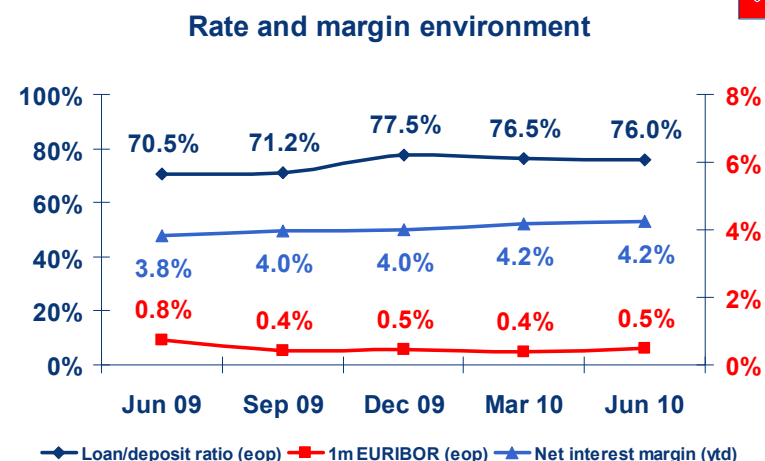
*) To eliminate currency effects, H1 10 exchange rates were used for P&L and balance sheet conversion. Market share data is as of June 2010.

Key local entity data (IFRS, consolidated) – Slovenska sporitelna



ERSTE GROUP

Key figures and ratios	1-6 10	1-6 09	
Cost/income ratio	42.2%	55.8%	
Return on equity	14.7%	7.6%	
	Jun 10	Dec 09	Change
Erste Group stake	100.0%		
Solvency ratio	11.4%	10.5%	
Employees	4,051	4,238	(4.4%)
Branches	282	279	1.1%
Customers (in m)	2.5	2.5	(0.4%)
Market share - retail loans	26.5%	25.9%	
Market share - retail deposits	27.5%	28.1%	
Market share - corporate loans	12.7%	13.7%	
Market share - corporate deposits	10.2%	10.4%	
Market share - total assets	20.9%	21.4%	



in EUR million	1-6 10	1-6 09	Change
Net interest income	218.7	188.1	16.3%
Risk provisions for loans and advances	(69.8)	(57.8)	20.7%
Net fee and commission income	54.4	53.2	2.3%
Net trading result	3.7	3.8	(3.9%)
General administrative expenses	(116.9)	(136.7)	(14.5%)
Other operating result	(17.9)	(8.1)	na
Result from financial assets - FV	(0.1)	(1.5)	95.8%
Result from financial assets - AfS	2.5	(4.4)	na
Result from financial assets - HtM	0.0	0.0	na
Pre-tax profit from continuing operations	74.7	36.5	>100.0%
Taxes on income	(14.9)	(6.7)	>100.0%
Post-tax profit from continuing operations	59.9	29.8	>100.0%
Post-tax profit from discontinuing operations	0.0	0.0	na
Net profit for the period	59.9	29.8	>100.0%
Attributable to non-controlling interests	0.1	0.3	(72.5%)
Attributable to owners of the parent	59.8	29.5	>100.0%

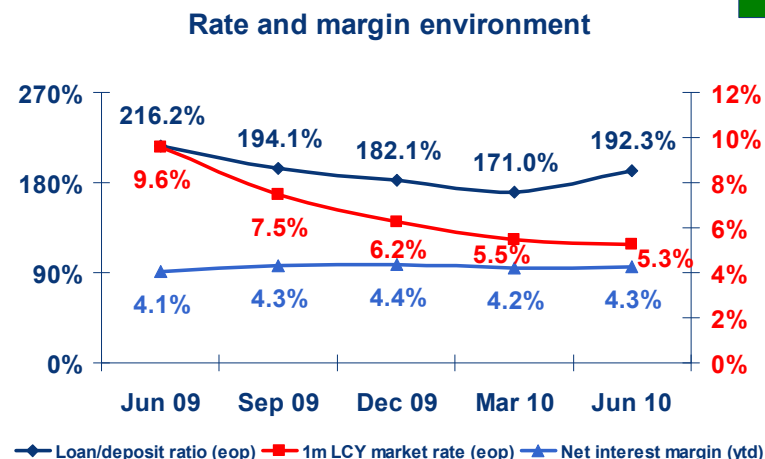
in EUR million	Jun 10	Dec 09	Change
Loans and advances to credit institutions	1,126	1,198	(6.0%)
Loans and advances to customers	6,082	6,050	0.5%
Risk provisions for loans and advances	(375)	(315)	19.2%
Financial assets - at fair value through profit or loss	62	74	(16.6%)
Financial assets - available for sale	956	1,140	(16.2%)
Financial assets - held to maturity	2,488	2,420	2.8%
Other assets	1,147	918	24.9%
Total assets	11,484	11,485	(0.0%)
Interest-bearing assets	10,362	10,592	(2.2%)
Deposits by banks	1,764	2,075	(15.0%)
Customer deposits	8,005	7,802	2.6%
Debt securities in issue	453	475	(4.6%)
Other liabilities	422	352	19.8%
Total equity	840	782	7.5%
Attributable to non-controlling interests	2	2	4.0%
Attributable to owners of the parent	837	779	7.5%

Key local entity data (IFRS, consolidated) – Erste Bank Hungary



ERSTE GROUP

Key figures and ratios	1-6 10	1-6 09	
Cost/income ratio	39.4%	47.0%	
Return on equity	8.1%	20.3%	
	Jun 10	Dec 09	Change
Erste Group stake	99.94%		
Solvency ratio	13.5%	13.0%	
Employees	3,085	3,181	(3.0%)
Branches	202	204	(1.0%)
Customers (in m)	0.9	0.9	2.3%
Market share - retail loans	13.6%	13.3%	
Market share - retail deposits	7.8%	8.1%	
Market share - corporate loans	8.7%	8.8%	
Market share - corporate deposits	6.9%	6.5%	
Market share - total assets	8.8%	8.6%	



in EUR million	1-6 10	1-6 09	Change
Net interest income	196.1	182.0	7.7%
Risk provisions for loans and advances	(112.7)	(68.4)	64.8%
Net fee and commission income	52.4	43.2	21.3%
Net trading result	25.3	33.1	(23.6%)
General administrative expenses	(107.8)	(121.4)	(11.2%)
Other operating result	(8.6)	9.3	na
Result from financial assets - FV	0.0	0.0	na
Result from financial assets - AfS	0.0	0.0	na
Result from financial assets - HtM	0.0	0.0	na
Pre-tax profit from continuing operations	44.7	77.8	(42.5%)
Taxes on income	(19.7)	(20.6)	(4.4%)
Post-tax profit from continuing operations	25.0	57.2	(56.3%)
Post-tax profit from discontinuing operations	0.0	0.0	na
Net profit for the period	25.0	57.2	(56.3%)
Attributable to non-controlling interests	(0.1)	0.0	na
Attributable to owners of the parent	25.1	57.2	(56.1%)
EUR FX rate (ave)	271.9	271.9	

in EUR million	Jun 10	Dec 09	Change
Loans and advances to credit institutions	298	75	>100.0%
Loans and advances to customers	7,886	7,248	8.8%
Risk provisions for loans and advances	(362)	(252)	43.8%
Financial assets - at fair value through profit or loss	0	0	na
Financial assets - available for sale	147	7	>100.0%
Financial assets - held to maturity	1,079	990	9.0%
Other assets	1,596	2,081	(23.3%)
Total assets	10,644	10,149	4.9%
Interest-bearing assets	9,048	8,068	12.1%
Deposits by banks	5,125	4,865	5.3%
Customer deposits	4,101	3,981	3.0%
Debt securities in issue	99	108	(8.2%)
Other liabilities	752	604	24.6%
Total equity	567	592	(4.2%)
Attributable to non-controlling interests	0	0	(81.0%)
Attributable to owners of the parent	567	592	(4.2%)
EUR FX rate (eop)	286.0	286.0	

*) To eliminate currency effects, H1 10 exchange rates were used for P&L and balance sheet conversion. Market share data is as of June 2010.

Key local entity data (IFRS, consolidated) – Erste Bank Croatia

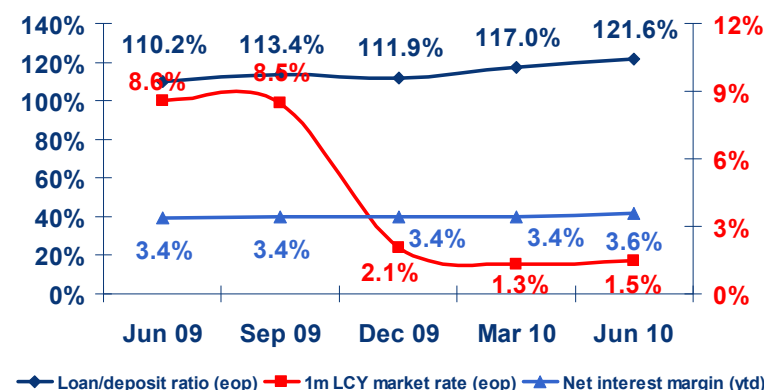


ERSTE GROUP



Key figures and ratios	1-6 10	1-6 09	
Cost/income ratio	39.7%	41.8%	
Return on equity	9.9%	13.2%	
	Jun 10	Dec 09	Change
Erste Group stake	65.03%		
Solvency ratio	15.5%	12.4%	
Employees	2,323	2,265	2.6%
Branches	139	138	0.7%
Customers (in m)	0.8	0.7	12.3%
Market share - retail loans	13.2%	13.1%	
Market share - retail deposits	12.5%	12.6%	
Market share - corporate loans	14.3%	14.5%	
Market share - corporate deposits	11.2%	12.7%	
Market share - total assets	13.1%	13.1%	

Rate and margin environment



in EUR million	1-6 10	1-6 09	Change
Net interest income	113.5	100.7	12.7%
Risk provisions for loans and advances	(37.6)	(19.4)	93.8%
Net fee and commission income	27.4	27.3	0.4%
Net trading result	8.3	13.0	(36.2%)
General administrative expenses	(59.3)	(58.9)	0.7%
Other operating result	(3.1)	(3.2)	3.1%
Result from financial assets - FV	0.0	0.0	na
Result from financial assets - AfS	(0.2)	0.3	na
Result from financial assets - HtM	0.0	0.0	na
Pre-tax profit from continuing operations	49.0	59.8	(18.1%)
Taxes on income	(9.8)	(11.6)	15.5%
Post-tax profit from continuing operations	39.2	48.2	(18.7%)
Post-tax profit from discontinuing operations	0.0	0.0	na
Net profit for the period	39.2	48.2	(18.7%)
Attributable to non-controlling interests	0.0	0.3	na
Attributable to owners of the parent	39.2	47.9	(18.2%)
EUR FX rate (ave)	7.3	7.3	

in EUR million	Jun 10	Dec 09	Change
Loans and advances to credit institutions	992	1,240	(20.0%)
Loans and advances to customers	5,069	4,829	5.0%
Risk provisions for loans and advances	(227)	(203)	11.7%
Financial assets - at fair value through profit or loss	0	0	na
Financial assets - available for sale	581	547	6.2%
Financial assets - held to maturity	40	43	(8.5%)
Other assets	549	551	(0.3%)
Total assets	7,004	7,007	(0.1%)
Interest-bearing assets	6,454	6,457	(0.0%)
Deposits by banks	1,831	1,771	3.4%
Customer deposits	4,169	4,317	(3.4%)
Debt securities in issue	0	0	na
Other liabilities	197	134	46.4%
Total equity	808	785	2.8%
Attributable to non-controlling interests	0	0	3.8%
Attributable to owners of the parent	808	785	2.8%
EUR FX rate (eop)	7.2	7.2	

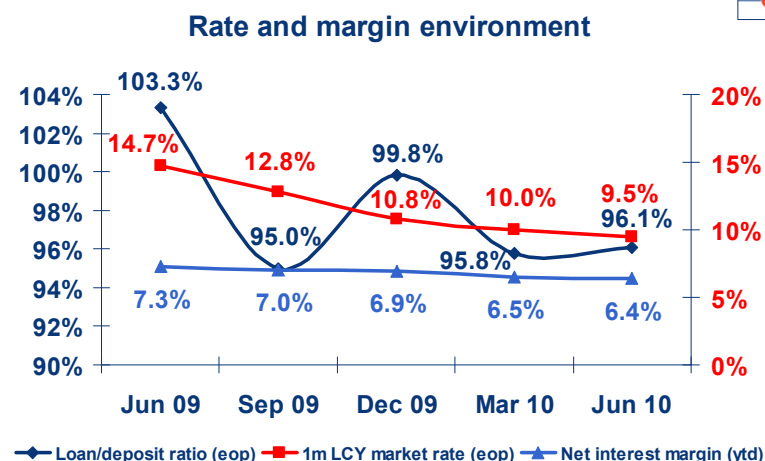
*) To eliminate currency effects, H1 10 exchange rates were used for P&L and balance sheet conversion. Market share data is as of June 2010.

Key local entity data (IFRS, consolidated) – Erste Bank Serbia



ERSTE GROUP

Key figures and ratios	1-6 10	1-6 09	
Cost/income ratio	78.2%	70.7%	
Return on equity	n.a.	3.3%	
	Jun 10	Dec 09	Change
Erste Group stake	80.49%		
Solvency ratio	20.8%	25.1%	
Employees	931	909	2.4%
Branches	73	73	0.0%
Customers (in m)	0.2	0.2	5.7%
Market share - retail loans	3.2%	3.2%	
Market share - retail deposits	2.7%	2.7%	
Market share - corporate loans	2.0%	2.0%	
Market share - corporate deposits	2.7%	2.9%	
Market share - total assets	2.3%	2.2%	



in EUR million	1-6 10	1-6 09	Change
Net interest income	13.7	14.9	(8.1%)
Risk provisions for loans and advances	(4.6)	(3.7)	24.3%
Net fee and commission income	5.1	4.5	13.3%
Net trading result	0.9	1.4	(35.7%)
General administrative expenses	(15.4)	(14.7)	4.8%
Other operating result	0.3	(0.5)	na
Result from financial assets - FV	0.0	0.0	na
Result from financial assets - AfS	0.0	0.0	na
Result from financial assets - HtM	0.0	0.0	na
Pre-tax profit from continuing operations	(0.0)	1.9	na
Taxes on income	0.0	0.0	na
Post-tax profit from continuing operations	(0.0)	1.9	na
Post-tax profit from discontinuing operations	0.0	0.0	na
Net profit for the period	(0.0)	1.9	na
Attributable to non-controlling interests	0.0	0.0	na
Attributable to owners of the parent	(0.0)	1.9	na
EUR FX rate (ave)	99.5	99.5	

in EUR million	Jun 10	Dec 09	Change
Loans and advances to credit institutions	54	39	37.7%
Loans and advances to customers	391	341	15.0%
Risk provisions for loans and advances	(46)	(39)	18.2%
Financial assets - at fair value through profit or loss	0	0	na
Financial assets - available for sale	1	1	11.4%
Financial assets - held to maturity	46	44	3.7%
Other assets	99	111	(11.2%)
Total assets	545	497	9.7%
Interest-bearing assets	446	385	15.7%
Deposits by banks	9	29	(68.2%)
Customer deposits	408	341	19.4%
Debt securities in issue	0	0	na
Other liabilities	23	22	5.5%
Total equity	104	104	0.1%
Attributable to non-controlling interests	0	0	na
Attributable to owners of the parent	104	104	0.1%
EUR FX rate (eop)	104.7	104.7	

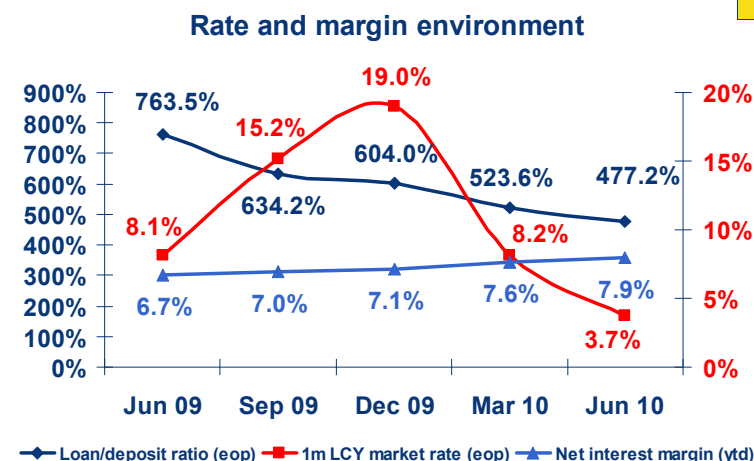
To eliminate currency effects, H1 10 exchange rates were used for P&L and balance sheet conversion. Market share data is as of June 2010.

Key local entity data (IFRS, consolidated) – Erste Bank Ukraine



ERSTE GROUP

Key figures and ratios	1-6 10	1-6 09	
Cost/income ratio	67.3%	74.1%	
Return on equity	na	na	
	Jun 10	Dec 09	Change
Erste Group stake	100.0%		
Solvency ratio	25.0%	17.6%	
Employees	1,725	1,727	2.6%
Branches	134	134	0.7%
Customers (in m)	0.2	0.1	12.3%
Market share - retail loans	1.7%	1.7%	
Market share - retail deposits	0.3%	0.3%	
Market share - corporate loans	0.4%	0.4%	
Market share - corporate deposits	0.4%	0.3%	
Market share - total assets	1.1%	1.0%	



in EUR million	1-6 10	1-6 09	Change
Net interest income	25.0	21.8	14.7%
Risk provisions for loans and advances	(14.8)	(29.8)	(50.3%)
Net fee and commission income	0.8	0.1	>100.0%
Net trading result	6.0	3.6	66.7%
General administrative expenses	(21.4)	(18.9)	13.2%
Other operating result	(0.6)	(0.4)	(50.0%)
Result from financial assets - FV	0.0	0.0	na
Result from financial assets - AfS	0.0	0.0	na
Result from financial assets - HtM	0.0	0.0	na
Pre-tax profit from continuing operations	(5.0)	(23.6)	78.8%
Taxes on income	0.0	0.0	na
Post-tax profit from continuing operations	(5.0)	(23.6)	78.8%
Post-tax profit from discontinuing operations	0.0	0.0	na
Net profit for the period	(5.0)	(23.6)	78.8%
Attributable to non-controlling interests	0.0	0.0	na
Attributable to owners of the parent	(5.0)	(23.6)	78.8%
EUR FX rate (ave)	10.8	10.8	

in EUR million	Jun 10	Dec 09	Change
Loans and advances to credit institutions	104	118	(12.2%)
Loans and advances to customers	561	607	(7.6%)
Risk provisions for loans and advances	(111)	(97)	14.8%
Financial assets - at fair value through profit or loss	0	0	na
Financial assets - available for sale	139	40	>100.0%
Financial assets - held to maturity	0	0	na
Other assets	199	157	26.4%
Total assets	891	826	7.9%
Interest-bearing assets	692	668	3.6%
Deposits by banks	573	581	(1.4%)
Customer deposits	117	100	16.9%
Debt securities in issue	0	0	na
Other liabilities	61	55	11.6%
Total equity	139	89	56.5%
Attributable to non-controlling interests	0	0	na
Attributable to owners of the parent	139	89	56.5%
EUR FX rate (eop)	9.7	9.7	

To eliminate currency effects, H1 10 exchange rates were used for P&L and balance sheet conversion. Market share data is as of June 2010.

- Business snapshot and macro trends
- H1 2010 financial highlights
- H1 2010 key topics
- H1 2010 financials and segment reporting
- **Appendix**
 - ABS & CDO portfolio (details)
 - Asset quality (details)
 - CEE local statements
 - **Quarterly results**
 - Key ratios and shareholder structure

Erste Group historic financials – Quarterly income statement (IFRS)



ERSTE GROUP

in EUR million	Q3 08	Q4 08	Q1 09	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10
Net interest income	1,267.3	1,339.8	1,226.0	1,279.3	1,335.6	1,380.0	1,323.6	1,361.2
Net fee and commission income	486.8	482.1	444.6	443.6	425.1	459.5	471.5	493.5
Net trading result	0.5	(70.2)	143.8	199.3	159.9	82.1	141.2	98.8
Operating income	1,754.6	1,751.7	1,814.4	1,922.2	1,920.6	1,921.6	1,936.3	1,953.5
Personnel expenses	(601.4)	(551.8)	(558.6)	(565.6)	(538.7)	(564.6)	(545.7)	(545.3)
Other administrative expenses	(355.4)	(304.8)	(329.4)	(327.3)	(288.5)	(257.1)	(313.8)	(302.6)
Depreciation and amortisation	(95.3)	(91.6)	(87.9)	(91.4)	(92.9)	(105.4)	(93.6)	(97.4)
Operating expenses	(1,052.1)	(948.2)	(975.9)	(984.3)	(920.1)	(927.1)	(953.1)	(945.3)
Operating result	702.5	803.5	838.5	937.9	1,000.5	994.5	983.2	1,008.2
Risk provisions for loans and advances	(218.2)	(469.1)	(370.2)	(521.9)	(557.1)	(607.4)	(531.2)	(553.0)
Other operating result	(56.2)	(637.8)	(39.9)	(47.6)	(114.3)	(154.0)	(67.7)	(91.1)
Result from financial assets - FV	(35.0)	(180.7)	(44.1)	32.0	68.5	56.8	13.0	(37.6)
Result from financial assets - AfS	(5.1)	(202.2)	(10.8)	(7.9)	(87.7)	(97.7)	0.1	36.3
Result from financial assets - HtM	(2.0)	(59.3)	(0.1)	(0.8)	2.9	(8.8)	4.7	(0.1)
Pre-tax profit from continuing operations	386.0	(745.6)	373.4	391.7	312.8	183.4	402.1	362.7
Taxes on income	(77.2)	87.1	(84.0)	(107.3)	(78.3)	(15.1)	(92.5)	(83.4)
Post-tax profit from discontinuing operations	600.1	29.5	0.0	0.0	0.0	0.0	0.0	0.0
Net profit for the period	908.9	(629.0)	289.4	284.4	234.5	168.3	309.6	279.3
Attributable to non-controlling interests	82.5	(25.6)	57.3	24.4	6.5	(15.0)	54.4	62.6
Attributable to owners of the parent	826.4	(603.4)	232.1	260.0	228.0	183.3	255.2	216.7
Cost/income ratio	60.0%	54.1%	53.8%	51.2%	47.9%	48.2%	49.2%	48.4%
Return on equity	34.2%	(27.0%)	11.4%	11.0%	8.8%	6.2%	7.8%	6.6%

Erste Group historic financials – Quarterly balance sheet (IFRS)



ERSTE GROUP

in EUR million	Sep 07	Dez 07	Mär 08	Jun 08	Sep 08	Dec 08	Mar 09	Jun 09	Sep 09	Dec 09	Mar 10	Jun 10
Cash and balances with central banks	7,311	7,615	7,783	6,854	7,692	7,556	5,897	6,897	5,458	5,996	5,965	6,540
Loans and advances to credit institutions	21,261	14,937	15,938	19,253	19,088	14,344	12,088	13,800	13,938	13,140	16,123	16,408
Loans and advances to customers	107,218	113,956	115,828	121,684	125,673	126,185	126,337	128,110	129,954	129,134	130,255	130,960
Risk provisions for loans and advances	(3,314)	(3,296)	(3,447)	(3,574)	(3,699)	(3,783)	(4,008)	(4,311)	(4,713)	(4,954)	(5,390)	(5,796)
Trading assets	6,358	6,637	7,469	7,502	8,090	7,534	7,864	8,147	8,389	8,598	9,268	8,408
Financial assets - at fair value through profit or loss	4,754	4,534	4,452	4,397	4,238	4,058	3,667	3,574	3,752	2,997	3,373	3,563
Financial assets - available for sale	15,784	16,200	15,907	16,147	16,664	16,033	17,127	17,586	16,187	16,390	18,246	18,331
Financial assets - held to maturity	18,396	16,843	15,770	15,922	14,777	14,145	14,117	13,968	14,163	14,899	13,808	14,412
Investments of insurance companies	7,878	8,054	0	0	0	0	0	0	0	0	0	0
Equity holdings in associates accounted for at equity	384	285	237	239	237	260	263	261	260	241	230	228
Intangible assets	6,246	5,962	5,822	5,915	5,707	4,805	4,730	4,738	4,975	4,867	4,926	4,716
Property and equipment	2,273	2,289	2,357	2,529	2,537	2,386	2,341	2,363	2,411	2,344	2,369	2,353
Tax assets	364	446	416	446	524	859	831	838	630	577	493	462
Assets held for sale	0	0	9,555	9,582	658	526	477	60	31	58	59	59
Other assets	5,659	6,057	6,380	7,262	7,234	6,533	7,340	8,136	8,118	7,423	8,262	8,440
Total assets	200,572	200,519	204,467	214,158	209,420	201,441	199,071	204,167	203,553	201,710	207,987	209,084
Deposits by banks	40,400	35,165	35,073	35,915	37,420	34,672	30,747	29,776	26,920	26,295	25,605	26,730
Customer deposits	98,184	100,116	103,863	108,842	110,964	109,305	108,707	113,489	113,317	112,042	115,595	116,558
Debt securities in issue	27,834	31,078	28,681	30,770	29,802	30,483	30,951	30,130	30,431	29,612	30,596	29,841
Trading liabilities	1,942	1,756	2,720	2,575	2,726	2,519	2,695	2,690	3,175	3,157	3,302	3,392
Underwriting provisions	8,396	8,638	0	0	0	0	0	0	0	0	0	0
Provisions	1,737	1,792	1,770	1,762	1,757	1,620	1,654	1,681	1,670	1,670	1,646	1,613
Tax liabilities	320	329	323	262	345	389	325	302	459	361	352	321
Liabilities associated with assets held for sale	0	0	9,407	9,526	501	343	291	0	0	0	0	0
Other liabilities	5,029	4,653	4,966	6,415	7,077	4,968	5,571	6,665	7,314	6,302	7,824	8,170
Subordinated liabilities	5,423	5,589	5,776	6,045	5,969	6,047	6,070	6,141	6,184	6,148	6,191	5,978
Total equity	11,307	11,403	11,888	12,046	12,859	11,095	12,060	13,293	14,083	16,123	16,876	16,481
Attributable to non-controlling interests	2,869	2,951	3,302	3,135	3,131	3,016	3,165	3,195	3,416	3,414	3,560	3,561
Attributable to owners of the parent	8,438	8,452	8,586	8,911	9,728	8,079	8,895	10,098	10,667	12,709	13,316	12,920
Total liabilities and equity	200,572	200,519	204,467	214,158	209,420	201,441	199,071	204,167	203,553	201,710	207,987	209,084

Quarterly segment reporting – Overview of main segments



ERSTE GROUP

in EUR million

	Retail & SME					Group Corporate & Investment Banking				
	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10
Net interest income	1,105.8	1,174.0	1,160.2	1,129.1	1,161.3	134.1	141.9	155.8	147.6	145.4
Risk provisions	(453.6)	(484.2)	(563.0)	(451.6)	(451.0)	(68.3)	(72.9)	(44.4)	(79.6)	(102.0)
Net fee and commission income	378.4	386.4	440.6	397.9	427.9	40.1	35.3	49.6	37.6	41.9
Net trading result	66.6	61.9	36.3	30.9	51.0	2.6	(1.9)	(3.4)	3.7	(0.7)
General administrative expenses	(842.5)	(814.3)	(783.8)	(819.5)	(809.3)	(42.8)	(40.6)	(48.0)	(43.5)	(46.7)
Other result	(9.9)	(114.9)	(142.2)	(16.3)	(43.9)	(9.4)	(19.3)	(37.0)	3.6	(2.6)
Pre-tax profit	244.7	208.9	148.1	270.6	336.1	56.4	42.4	72.6	69.4	35.3
Taxes on income	(53.7)	(43.6)	(72.5)	(59.0)	(78.4)	(13.0)	(11.0)	(12.9)	(15.7)	(9.3)
Post-tax profit from continuing operations	191.0	165.3	75.6	211.6	257.7	43.3	31.4	59.6	53.7	26.1
Post-tax profit from discontinuing operations	0.0	0.0	(0.0)	0.0	0.0	0.0	0.0	(0.0)	0.0	0.0
Net profit for the period	191.0	165.3	75.6	211.6	257.7	43.3	31.4	59.6	53.7	26.1
Attributable to non-controlling interests	21.0	(5.1)	(8.6)	45.9	59.9	(3.0)	(3.1)	8.6	5.5	3.2
Attributable to owners of the parent	170.0	170.4	84.2	165.7	197.8	46.3	34.5	51.0	48.2	22.9

in EUR million

	Group Markets					Corporate Center				
	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10
Net interest income	64.7	35.6	34.4	31.4	25.4	(25.3)	(15.9)	29.5	15.4	29.1
Risk provisions	0.0	(0.0)	0.0	0.0	0.0	0.0	0.0	0.0	(0.0)	(0.0)
Net fee and commission income	32.4	29.9	15.9	43.0	40.5	(7.2)	(26.5)	(46.6)	(7.0)	(16.8)
Net trading result	132.4	83.1	64.3	97.1	50.2	(2.3)	16.7	(15.0)	9.4	(1.7)
General administrative expenses	(55.2)	(43.9)	(77.3)	(56.5)	(52.9)	(43.8)	(21.3)	(17.9)	(33.5)	(36.5)
Other result	(1.1)	2.5	(4.2)	5.5	(2.4)	(4.0)	1.2	(20.3)	(42.7)	(43.5)
Pre-tax profit	173.2	107.3	33.1	120.5	60.7	(82.7)	(45.8)	(70.3)	(58.4)	(69.5)
Taxes on income	(29.6)	(17.9)	(5.8)	(25.2)	(14.4)	(10.9)	(5.8)	76.2	7.3	18.6
Post-tax profit from continuing operations	143.6	89.4	27.3	95.4	46.3	(93.6)	(51.6)	5.9	(51.0)	(50.8)
Post-tax profit from discontinuing operations	0.0	0.0	0.0	0.0	0.0	(0.0)	(0.0)	0.0	0.0	0.0
Net profit for the period	143.6	89.4	27.3	95.4	46.3	(93.6)	(51.6)	5.9	(51.0)	(50.8)
Attributable to non-controlling interests	9.7	7.7	(0.5)	6.3	2.4	(3.3)	7.0	(14.6)	(3.3)	(2.9)
Attributable to owners of the parent	133.8	81.7	27.7	89.1	43.9	(90.2)	(58.6)	20.4	(47.7)	(47.9)

Quarterly segment reporting – Austria sub-segments



ERSTE GROUP

in EUR million	Erste Bank Oesterreich					Savings Banks				
	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10
Net interest income	166.3	159.9	152.5	158.9	160.4	224.4	246.2	239.8	230.5	246.8
Risk provisions	(37.9)	(39.2)	(38.0)	(44.8)	(42.9)	(111.2)	(62.6)	(90.6)	(65.3)	(70.6)
Net fee and commission income	69.8	78.5	83.9	85.8	86.3	93.3	93.4	110.7	100.9	102.1
Net trading result	3.4	1.6	2.5	2.9	4.1	16.9	13.5	5.0	7.2	6.9
General administrative expenses	(160.3)	(149.6)	(154.2)	(152.6)	(152.1)	(236.5)	(234.9)	(209.0)	(233.5)	(234.8)
Other result	9.2	15.4	(16.0)	4.1	(9.5)	(11.8)	(84.1)	(48.9)	(1.0)	6.0
Pre-tax profit	50.7	66.6	30.7	54.3	46.3	(25.0)	(28.4)	7.1	38.7	56.4
Taxes on income	(11.9)	(14.4)	(6.7)	(12.4)	(11.2)	7.5	6.7	(19.2)	(10.1)	(15.2)
Post-tax profit from continuing operations	38.8	52.2	23.9	41.9	35.1	(17.5)	(21.7)	(12.1)	28.6	41.2
Post-tax profit from discontinuing operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit for the period	38.8	52.2	23.9	41.9	35.1	(17.5)	(21.7)	(12.1)	28.6	41.2
Attributable to non-controlling interests	2.7	5.0	1.5	2.4	(0.1)	(7.8)	(22.2)	(19.1)	28.7	38.0
Attributable to owners of the parent	36.1	47.2	22.4	39.5	35.2	(9.7)	0.5	7.0	(0.1)	3.1

in EUR million	Austria				
	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10
Net interest income	390.7	406.2	392.3	389.4	407.3
Risk provisions	(149.0)	(101.7)	(128.6)	(110.1)	(113.6)
Net fee and commission income	163.1	171.9	194.6	186.7	188.4
Net trading result	20.3	15.1	7.4	10.1	11.1
General administrative expenses	(396.8)	(384.5)	(363.2)	(386.1)	(387.0)
Other result	(2.6)	(68.7)	(64.9)	3.1	(3.5)
Pre-tax profit	25.7	38.2	37.7	93.1	102.7
Taxes on income	(4.4)	(7.7)	(25.9)	(22.5)	(26.4)
Post-tax profit from continuing operations	21.3	30.6	11.8	70.5	76.3
Post-tax profit from discontinuing operations	0.0	0.0	0.0	0.0	0.0
Net profit for the period	21.3	30.6	11.8	70.5	76.3
Attributable to non-controlling interests	(5.2)	(17.2)	(17.6)	31.1	38.0
Attributable to owners of the parent	26.4	47.7	29.4	39.5	38.3

Quarterly segment reporting – Central and Eastern Europe sub-segments (1)



ERSTE GROUP

in EUR million

	Czech Republic					Romania				
	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10
Net interest income	261.1	292.0	261.0	264.5	271.6	196.0	199.5	246.5	213.1	202.0
Risk provisions	(79.5)	(82.3)	(84.9)	(97.2)	(90.9)	(106.1)	(155.7)	(200.1)	(122.5)	(119.2)
Net fee and commission income	109.2	107.0	119.3	109.0	120.6	39.4	35.7	51.3	35.4	43.9
Net trading result	22.6	11.9	5.5	16.9	0.7	4.9	13.1	8.4	(7.8)	28.6
General administrative expenses	(174.3)	(180.8)	(165.3)	(179.5)	(174.5)	(101.0)	(86.0)	(96.6)	(94.3)	(89.1)
Other result	(29.9)	(16.1)	(32.7)	(3.7)	(9.1)	26.9	(12.8)	(8.4)	(6.7)	(12.9)
Pre-tax profit	109.1	131.7	102.8	110.1	118.4	60.0	(6.0)	1.2	17.2	53.3
Taxes on income	(22.2)	(26.1)	(33.5)	(20.7)	(22.9)	(10.2)	1.0	4.7	(3.3)	(10.5)
Post-tax profit from continuing operations	86.9	105.5	69.3	89.4	95.5	49.8	(5.0)	5.9	13.9	42.8
Post-tax profit from discontinuing operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit for the period	86.9	105.5	69.3	89.4	95.5	49.8	(5.0)	5.9	13.9	42.8
Attributable to non-controlling interests	1.9	3.4	(0.3)	1.3	2.4	17.5	(0.2)	1.6	8.5	11.9
Attributable to owners of the parent	85.0	102.1	69.6	88.1	93.1	32.3	(4.8)	4.3	5.4	30.9

in EUR million

	Slovakia					Hungary				
	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10
Net interest income	94.8	108.3	99.1	103.5	106.0	92.0	98.2	90.5	88.9	97.1
Risk provisions	(34.0)	(52.4)	(45.7)	(33.4)	(33.4)	(41.8)	(61.7)	(43.9)	(55.7)	(58.8)
Net fee and commission income	24.6	26.2	27.6	24.3	26.6	20.8	22.6	24.7	22.6	26.0
Net trading result	(0.4)	5.5	1.3	(0.0)	1.2	17.0	10.4	7.1	7.2	2.5
General administrative expenses	(66.3)	(61.3)	(54.9)	(56.5)	(56.2)	(54.2)	(53.4)	(55.3)	(50.0)	(48.9)
Other result	(12.1)	(13.3)	(20.5)	(4.9)	(10.5)	11.0	(1.0)	(9.9)	(2.9)	(5.4)
Pre-tax profit	6.6	13.1	6.9	33.0	33.8	44.9	15.1	13.2	10.1	12.5
Taxes on income	(1.4)	(2.8)	(7.3)	(6.2)	(7.1)	(11.4)	(3.4)	(8.4)	(3.2)	(6.8)
Post-tax profit from continuing operations	5.2	10.2	(0.4)	26.8	26.7	33.5	11.7	4.8	6.9	5.7
Post-tax profit from discontinuing operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit for the period	5.2	10.2	(0.4)	26.8	26.7	33.5	11.7	4.8	6.9	5.7
Attributable to non-controlling interests	0.1	0.1	(0.0)	0.0	0.0	(0.0)	(0.0)	(0.1)	0.0	(0.1)
Attributable to owners of the parent	5.1	10.1	(0.3)	26.8	26.6	33.5	11.7	4.9	6.9	5.7

Quarterly segment reporting – Central and Eastern Europe sub-segments (2)



ERSTE GROUP

in EUR million	Croatia					Serbia				
	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10
Net interest income	57.2	57.6	58.0	56.1	61.5	8.1	6.1	6.2	6.1	6.4
Risk provisions	(16.8)	(19.6)	(29.1)	(25.3)	(23.2)	(2.6)	(2.1)	(0.9)	(2.2)	(2.5)
Net fee and commission income	19.0	19.0	19.6	17.4	19.0	2.4	3.3	2.8	2.3	2.9
Net trading result	0.4	4.2	2.8	1.9	2.8	0.6	0.8	0.9	0.4	0.4
General administrative expenses	(33.4)	(32.6)	(31.7)	(34.6)	(35.1)	(7.8)	(7.5)	(8.0)	(7.5)	(7.8)
Other result	(2.8)	(2.2)	3.5	(1.4)	(2.1)	(0.2)	(0.4)	(0.6)	0.4	(0.1)
Pre-tax profit	23.6	26.6	23.0	14.2	22.9	0.5	0.2	0.4	(0.5)	(0.8)
Taxes on income	(5.1)	(4.8)	(3.2)	(3.0)	(4.7)	(0.1)	(0.0)	(0.0)	0.0	0.0
Post-tax profit from continuing operations	18.5	21.7	19.8	11.1	18.2	0.4	0.2	0.3	(0.5)	(0.8)
Post-tax profit from discontinuing operations	0.0	0.0	(0.0)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net profit for the period	18.5	21.7	19.8	11.1	18.2	0.4	0.2	0.3	(0.5)	(0.8)
Attributable to non-controlling interests	6.7	8.5	7.7	5.2	7.6	0.0	0.3	0.2	(0.1)	0.0
Attributable to owners of the parent	11.8	13.3	12.1	5.9	10.6	0.4	(0.1)	0.1	(0.3)	(0.8)

in EUR million	Ukraine					Central and Eastern Europe				
	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10	Q2 09	Q3 09	Q4 09	Q1 10	Q2 10
Net interest income	6.0	6.1	6.6	7.5	9.5	715.1	767.8	767.9	739.8	754.1
Risk provisions	(23.8)	(8.7)	(29.7)	(5.4)	(9.4)	(304.6)	(382.5)	(434.4)	(341.5)	(337.4)
Net fee and commission income	(0.1)	0.5	0.7	0.3	0.5	215.3	214.5	246.0	211.2	239.5
Net trading result	1.0	0.9	2.8	2.2	3.7	46.3	46.9	28.8	20.9	40.0
General administrative expenses	(8.7)	(8.3)	(8.8)	(11.0)	(10.6)	(445.8)	(429.8)	(420.7)	(433.4)	(422.3)
Other result	(0.1)	(0.5)	(8.7)	(0.3)	(0.3)	(7.3)	(46.2)	(77.3)	(19.4)	(40.4)
Pre-tax profit	(25.7)	(9.8)	(37.0)	(6.6)	(6.6)	219.0	170.7	110.4	177.5	233.4
Taxes on income	1.0	0.2	1.2	0.0	0.0	(49.3)	(36.0)	(46.6)	(36.5)	(52.0)
Post-tax profit from continuing operations	(24.7)	(9.6)	(35.9)	(6.6)	(6.6)	169.7	134.8	63.8	141.1	181.5
Post-tax profit from discontinuing operations	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(0.0)	0.0	0.0
Net profit for the period	(24.7)	(9.6)	(35.9)	(6.6)	(6.6)	169.7	134.8	63.8	141.1	181.5
Attributable to non-controlling interests	0.0	0.0	0.0	0.0	0.0	26.2	12.1	9.0	14.9	22.0
Attributable to owners of the parent	(24.7)	(9.6)	(35.9)	(6.6)	(6.6)	143.5	122.7	54.8	126.2	159.5

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- Business snapshot and macro trends
 - H1 2010 financial highlights
 - H1 2010 key topics
 - H1 2010 financials and segment reporting
 - **Appendix**
 - ABS & CDO portfolio (details)
 - Asset quality (details)
 - CEE local statements
 - Quarterly results
 - Key ratios and shareholder structure

Group statistical data* – Tier 1 and solvency ratios within target ranges



ERSTE GROUP

in EUR million	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	Jun 10
Tier 1 Capital pursuant to Austrian Banking Act	1,611	1,753	2,125	2,337	3,800	3,912	4,377	5,112	6,185	6,674	7,448	11,450	11,724
Total own funds pursuant to Austrian Banking Act ¹	3,176	3,296	3,956	4,308	6,983	7,009	7,286	8,611	10,111	11,114	11,758	15,772	15,809
Risk weighted assets	26,488	27,750	31,879	37,803	60,257	62,188	65,384	75,078	94,129	95,091	103,663	106,383	104,868
Tier 1 ratio (%)	6.1	6.3	6.7	6.2	6.3	6.3	6.7	6.8	6.6	7.0	7.2	10.8	11.2
Solvency ratio (%) *	11.0	10.8	11.2	10.7	11.0	10.7	10.7	11.0	10.2	10.1	9.8	12.7	12.9
Market capitalisation	2,020	1,950	2,417	3,006	3,837	5,873	9,489	11,442	18,319	15,340	5,136	9,849	11,753
Book value per share ²	7.4	8.1	9.2	9.5	10.4	11.6	14.3	17.1	25.6	27.0	25.8	28.9	29.6
Price-book value ratio ²	1.5	1.4	1.3	1.6	1.5	2.1	2.8	2.7	2.3	1.8	0.6	0.9	1.1

* Reporting under Basel II as of 1 January 2007;

¹ Total eligible qualifying capital

² 1998 – 2003 data adjusted for 4:1 stock split / 2009: equity adjusted for EUR 1.74bn participation capital and pro rata 8% dividend / number of shares adjusted for own shares.

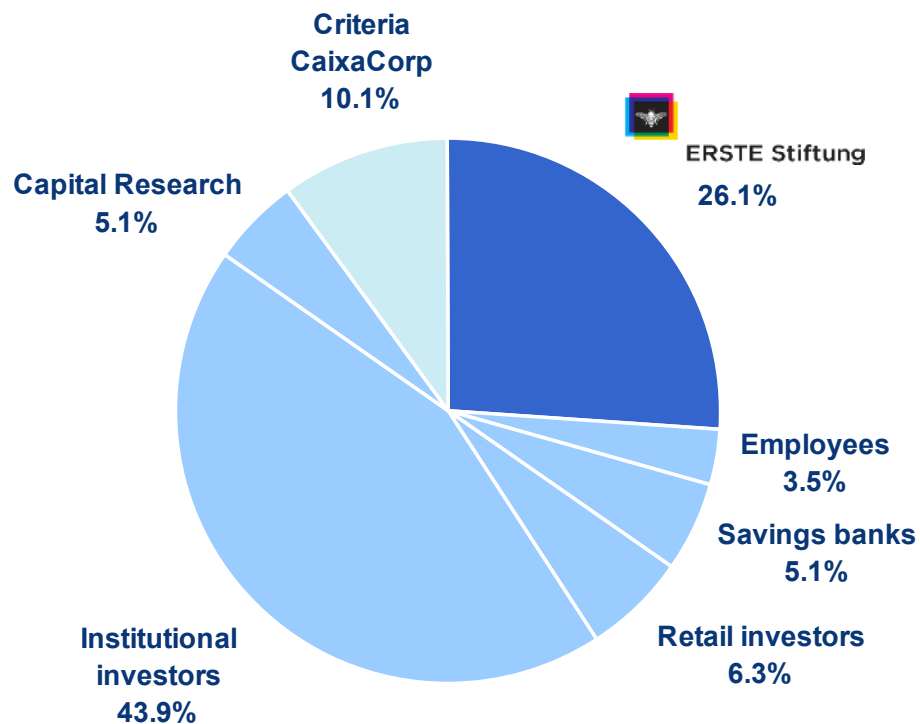
Shareholder structure –

Total number of shares: 378,176,721



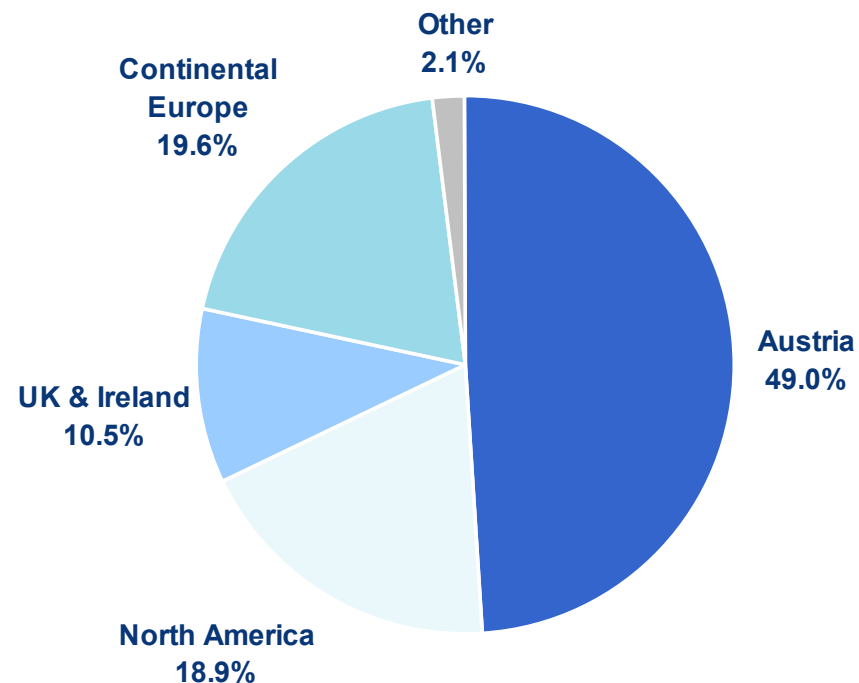
ERSTE GROUP

By investor



Free float: 63.8%

By region



updated July 2010

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