

## INVESTOR INFORMATION

For Immediate Release

Vienna, 24 May 2002

#### **Erste Bank Corrects its Return on Equity Figure**

In the course of finalising the Erste Bank Group's quarterly results, there was a correction to the average equity figure. The actual average equity of the Erste Bank Group in the first quarter of 2002 should be EUR 1,684.8m (EUR 1,925.5m for the Core Group), not EUR 1,523.7m (EUR 1,764.4m for the Core Group). The reason for the difference lies in the reduction of the own shares held in Erste Bank's own portfolio. The original calculation of the own shares was too high.

As this figure is the basis for the Return on Equity calculation for both the overall entity and the individual segment information, these figures must also be corrected.

As the calculated average equity figure was too low, the resulting return on equity figure was higher than it should have been, at 17.3% (13.7% for the Core Group). The actual values, calculated from the correct, higher average equity figure, are 15.3% and 12.6% respectively, slightly less than the indicated figures. The average attributed equity and the return on equity have also been amended in the divisional figures (please see attached tables).

The equity capital at the end of the quarter is as previously stated in the Balance Sheet. The Profit and Loss Statement and the strong income growth of Erste Bank in the first quarter are not affected by this correction.

#### For further information please contact:

Gabriele Werzer, Investor Relations + 43 50 100 11286 gabriele.werzer@erstebank.at Thomas Schmee, Investor Relations + 43 50 100 17326 thomas.schmee@erstebank.at

> Fax: 0043 50 100 13112 Graben 21, A-1010 Vienna, Austria

Erste Bank der oesterreichischen Sparkassen AG Head Office Vienna, FB-Nr.33209m, Commercial Court Vienna, DVR 0031313

### Erste Bank Group Q1 2002 Divisional Reporting (1)

	Savings	banks <sup>1</sup>	Retail and Real estate						
EUR m	1.Q. 2002	I.Q. 2002 1.Q. 2001 1.Q. 2002 1.Q. 2001		1.Q. 2002 1.Q. 2001					
			С	S	To	tal			
Net interest income	219.4	14.6	96.9	76.2	216.3	178.9			
Risk provisions for loan and adv.	-41.2	-3.6	-0.8	-8.0	-24.6	-25.1			
Net commission income	90.2	11.1	45.0	33.1	73.9	67.0			
Net trading result	6.8	0.1	0.9	0.6	5.1	6.9			
General administrative expenses	-218.1	-21.4	-94.2	-92.9	-223.5	-215.0			
Income from insurance business	0.0	0.0	0.7	0.0	0.7	0.0			
Other operating results	-28.6	-1.4	-6.6	-1.0	-2.8	1.7			
Pre-tax profit	28.5	-0.6	41.8	8.0	45.1	14.4			
Taxes on income	-7.4	0.1	-14.3	-2.5	-15.0	-3.4			
Minority interest	-20.6	0.0	-15.8	-5.0	-16.1	-5.7			
Net profit after minority interests	0.5	-0.5	11.7	0.5	14.0	5.3			
Average risk-weighted assets	3,620.7	2,084.0	1,920.6	1,623.9	11,310.6	11,133.3			
Average attributed equity	161.1	106.2	107.9	82.7	504.9	567.2			
Cost/Income Ratio	68.9%	82.9%	65.7%	84.5%	75.5%	85.1%			
ROE based on net profit	1.2%	-1.9%	43.4%	2.5%	11.1%	3.7%			
Thereof goodwill	-3.3	-1.5	-1.3	-1.3	-1.3	-1.3			
(based on pre-tax profit)									

	Lar	Large Corporate Clients				Trading and Investment Banking			
EUR m	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	
	C	6	То	tal	CS	3	То	tal	
Net interest income	18.7	8.1	85.8	64.9	7.0	2.7	28.0	18.8	
Risk provisions for loan and adv.	-6.6	-8.7	-24.9	-15.6	0.0	0.0	0.0	0.0	
Net commission income	3.0	2.1	30.7	16.1	1.0	0.1	7.7	5.4	
Net trading result	0.1	0.0	1.2	0.7	4.5	3.2	31.8	23.3	
General administrative expenses	-9.3	-9.0	-41.9	-36.4	-6.5	-6.6	-33.7	-26.7	
Income from insurance business	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Other operating results	-2.0	-1.5	-1.2	-3.2	-4.2	2.8	-17.9	9.6	
Pre-tax profit	3.8	-9.0	49.8	26.5	1.9	2.2	15.9	30.4	
Taxes on income	-0.4	1.2	-9.7	-5.7	-1.4	-1.0	-3.3	-6.4	
Minority interest	-4.2	1.1	-10.9	-0.5	-1.8	-2.1	-1.8	-2.1	
Net profit after minority interests	-0.8	-6.7	29.2	20.3	-1.3	-0.9	10.8	21.9	
Average risk-weighted assets	2,135.5	1,803.2	16,055.1	13,384.7	1,144.3	1,036.8	5,193.4	6,307.1	
Average attributed equity	119.9	91.9	715.0	681.9	69.0	52.8	230.7	321.4	
Cost/Income Ratio	42.6%	88.2%	35.6%	44.6%	51.7%	109.3%	50.0%	56.2%	
ROE based on net profit	-2.5%	-29.2%	16.3%	11.9%	-7.7%	-6.8%	18.6%	27.2%	
Thereof goodwill	-1.5	-1.5	-1.5	-1.5	-0.9	-0.9	-0.9	-0.9	
(based on pre-tax profit)									

<sup>&</sup>lt;sup>1</sup> Including all 54 Savings banks which are consolidated under the Haftungsverbund and those in which EB holds participations and majority stakes (i.e. Salzburg, Tirol). Q1 2001 has been adjusted accordingly

# Erste Bank Group Q1 2002 Divisional Reporting (2)

	Asset G	athering	Corporate Centre					
EUR m	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001		
			С	S	То	tal		
Net interest income	0.1	0.4	-1.2	6.5	-2.1	4.8		
Risk provisions for loan and adv.	0.0	0.0	0.0	0.0	0.0	0.0		
Net commission income	25.1	23.7	-0.1	4.4	7.2	6.4		
Net trading result	0.0	0.0	0.0	-0.1	3.4	-4.1		
General administrative expenses	-11.3	-11.0	0.9	0.3	-11.8	-4.9		
Income from insurance business	7.4	0.0	0.0	0.0	0.0	0.0		
Other operating results	0.9	0.0	0.4	-7.0	1.6	-7.4		
Pre-tax profit	22.2	13.2	-0.0	4.2	-1.7	-5.2		
Taxes on income	-4.9	-2.6	0.0	-1.0	0.2	0.8		
Minority interest	-2.3	-0.8	0.0	-1.6	-5.4	-6.1		
Net profit after minority interests	15.0	9.7	-0.0	1.6	-6.9	-10.5		
Average risk-weighted assets	12.7	4.9	75.6	45.1	421.2	219.9		
Average attributed equity	0.6	0.2	3.0	2.3	19.5	11.1		
Cost/Income Ratio	34.6%	45.5%	n.a.	n.a.	n.a.	n.a.		
ROE based on net profit	> 100%	> 100%	n.a.	n.a.	n.a.	n.a.		
Thereof goodwill	0.0	0.0	0.0	0.0	-1.6	-1.4		
(based on pre-tax profit)								

	SL	SP	Total		al Erste Bank		
					Group		
EUR m	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	
			С	S	To	tal	
Net interest income	37.3	30.3	121.3	93.6	584.8	312.6	
Risk provisions for loan and adv.	1.6	-3.8	-7.5	-16.7	-89.1	-48.1	
Net commission income	9.2	6.5	48.8	39.8	244.0	136.2	
Net trading result	2.7	6.2	5.6	3.7	50.9	33.0	
General administrative expenses	-29.8	-23.0	-109.1	-108.2	-570.0	-338.3	
Income from insurance business	0.0	0.0	0.7	0.0	8.1	0.0	
Other operating results	-7.8	-2.5	-12.3	-6.7	-55.8	-3.1	
Pre-tax profit	13.2	13.7	47.5	5.4	172.9	92.3	
Taxes on income	-5.9	-4.0	-16.1	-3.3	-46.0	-21.2	
Minority interest	-3.9	-1.7	-21.8	-7.6	-61.0	-16.9	
Net profit after minority interests	3.5	8.0	9.6	-5.5	65.9	54.2	
Average risk-weighted assets	1,199.0	1,033.7	5,276.0	4,509.0	37,812.7	34,167.6	
Average attributed equity	53.1	52.7	299.8	229.7	1,684.9	1,740.7	
Cost/Income Ratio	60.6%	53.5%	61.8%	79.0%	64.2%	70.2%	
ROE based on net profit	26.0%	61.0%	12.8%	-9.6%	15.7%	12.5%	
Thereof goodwill	-3.0	-3.8	-3.7	-3.7	-11.6	-10.4	
(based on pre-tax profit)							

# Core Erste Bank Q1 2002 Divisional Reporting (1) (adjusted for consolidation effects from Haftungsverbund-Agreement)

	Savings	banks <sup>2</sup>	Retail and Real estate					
EUR m	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001
			EB "don	nestic" 3	C	S	To	tal
Net interest income	28.0	14.6	112.3	102.6	96.9	76.2	209.2	178.9
Risk provisions for loan and adv.	-10.9	-3.6	-21.8	-17.1	-0.8	-8.0	-22.6	-25.1
Net commission income	18.6	11.1	28.1	33.9	45.0	33.1	73.1	67.0
Net trading result	1.0	0.1	2.7	6.3	0.9	0.6	3.7	6.9
General administrative expenses	-42.2	-21.4	-124.1	-122.1	-94.2	-92.9	-218.4	-215.0
Income from insurance business	0.0	0.0	-0.0	0.0	0.0	0.0	0.0	0.0
Other operating results	-0.8	-1.4	3.5	2.7	-5.9	-1.0	-2.4	1.7
Pre-tax profit	-6.3	-0.6	0.8	6.3	41.8	8.0	42.6	14.4
Taxes on income	3.4	0.1	0.1	-0.9	-14.3	-2.5	-14.2	-3.4
Minority interest	1.1	0.0	1.5	-0.7	-15.8	-5.0	-14.3	-5.7
Net profit after minority interests	-1.8	-0.5	2.4	4.7	11.7	0.5	14.1	5.3
Average risk-weighted assets	3,620.7	2,084.0	9,390.0	9,509.4	1,920.6	1,623.9	11,310.6	11,133.3
Average attributed equity	184.3	106.2	457.1	484.5	118.8	82.7	575.9	567.2
Cost/Income Ratio	88.7%	82.9%	86.7%	85.5%	66.0%	84.5%	76.4%	85.1%
ROE based on net profit	-3.9%	-1.9%	2.1%	3.9%	39.4%	2.5%	9.8%	3.7%
Thereof goodwill <sup>4</sup>	-2.2	-1.5	0.0	0.0	-1.3	-1.3	-1.3	-1.3

	Large Corporate Clients									
EUR m	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001				
	EB "don	nestic" <sup>3</sup>	С	S	To	tal				
Net interest income	64.7	56.8	18.7	8.1	83.4	64.9				
Risk provisions for loan and adv.	-18.2	-6.9	-6.6	-8.7	-24.8	-15.6				
Net commission income	28.3	14.0	3.0	2.1	31.3	16.1				
Net trading result	1.1	0.7	0.1	0.0	1.2	0.7				
General administrative expenses	-32.3	-27.4	-9.3	-9.0	-41.6	-36.4				
Income from insurance business	0.0	0.0	0.0	0.0	0.0	0.0				
Other operating results	-0.5	-1.7	-2.0	-1.5	-2.5	-3.2				
Pre-tax profit	43.2	35.5	3.8	-9.0	47.1	26.5				
Taxes on income	-8.8	-6.9	-0.4	1.2	-9.2	-5.7				
Minority interest	-4.6	-1.6	-4.2	1.1	-8.8	-0.5				
Net profit after minority interests	29.8	27.0	-0.8	-6.7	29.1	20.3				
Average risk-weighted assets	13,919.6	11,581.5	2,135.5	1,803.2	16,055.1	13,384.7				
Average attributed equity	684.1	590.0	133.5	91.9	817.6	681.9				
Cost/Income Ratio	34.3%	38.3%	42.6%	88.2%	35.8%	44.6%				
ROE based on net profit	17.4%	18.3%	-2.3%	-29.2%	14.2%	11.9%				
Thereof goodwill <sup>4</sup>	0.0	0.0	-1.5	-1.5	-1.5	-1.5				

<sup>&</sup>lt;sup>2</sup> Includes savings banks in which EB holds participations and majority stakes (i.e. Salzburg, Tirol), Q1 2001 has been adjusted accordingly <sup>3</sup> Corresponds to columns "EB excl. CS (and SLSP)" in previous releases

# Core Erste Bank Q1 2002 Divisional Reporting (2)

		Asset Gathering						
EUR m	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001
	EB "don	nestic" <sup>3</sup>	С	S	Tot	al		
Net interest income	21.0	16.0	7.0	2.7	28.0	18.8	2.0	0.4
Risk provisions for loan and adv.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net commission income	6.7	5.2	1.0	0.1	7.7	5.4	25.1	23.7
Net trading result	27.2	20.1	4.5	3.2	31.8	23.3	0.0	0.0
General administrative expenses	-27.2	-20.1	-6.5	-6.6	-33.7	-26.7	-11.3	-11.0
Income from insurance business	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other operating results	-13.7	6.9	-4.2	2.8	-17.9	9.6	0.9	0.0
Pre-tax profit	14.0	28.2	1.9	2.2	15.9	30.4	16.7	13.2
Taxes on income	-1.9	-5.4	-1.4	-1.0	-3.3	-6.4	-2.1	-2.6
Minority interest	0.0	0.0	-1.8	-2.1	-1.8	-2.1	-0.8	-0.8
Net profit after minority interests	12.1	22.8	-1.3	-0.9	10.8	21.9	13.8	9.7
Average risk-weighted assets	4,049.1	5,270.3	1,144.3	1,036.8	5,193.4	6,307.1	12.7	4.9
Average attributed equity	187.6	268.6	76.8	52.8	264.4	321.4	0.7	0.2
Cost/Income Ratio	49.6%	48.5%	51.7%	109.3%	50.0%	56.2%	41.7%	45.5%
ROE based on net profit	25.8%	33.9%	-6.9%	-6.8%	16.3%	27.2%	> 100%	> 100%
Thereof goodwill <sup>4</sup>	0.0	0.0	-0.9	-0.9	-0.9	-0.9	0.0	0.0

	Corporate Centre								
EUR m	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001			
	EB "don	nestic" <sup>3</sup>	С	S	Total				
Net interest income	-2.4	-1.8	-1.2	6.5	-3.6	4.8			
Risk provisions for loan and adv.	0.0	0.0	0.0	0.0	0.0	0.0			
Net commission income	5.1	2.0	-0.1	4.4	5.0	6.4			
Net trading result	3.4	-4.0	0.0	-0.1	3.4	-4.1			
General administrative expenses	-18.0	-5.2	0.9	0.3	-17.1	-4.9			
Income from insurance business	0.0	0.0	0.0	0.0	0.0	0.0			
Other operating results	3.7	-0.4	0.4	-7.0	4.1	-7.4			
Pre-tax profit	-8.2	-9.4	-0.0	4.2	-8.2	-5.2			
Taxes on income	3.5	1.8	0.0	-1.0	3.5	0.8			
Minority interest	-4.1	-4.5	0.0	-1.6	-4.1	-6.1			
Net profit after minority interests	-8.8	-12.1	-0.0	1.6	-8.8	-10.5			
Average risk-weighted assets	345.6	174.8	75.6	45.1	421.2	219.9			
Average attributed equity	18.7	8.8	2.8	2.3	21.5	11.1			
Cost/Income Ratio	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.			
ROE based on net profit	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.			
Thereof goodwill <sup>4</sup>	-1.6	-1.4	0.0	0.0	-1.6	-1.4			

	SL	SP	Total			Core Erste Bank		
EUR m	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001	1.Q. 2002	1.Q. 2001
			EB "don	nestic" <sup>3</sup>	C	S	To	tal
Net interest income	37.3	30.3	197.7	174.2	121.3	93.6	384.3	312.6
Risk provisions for loan and adv.	1.6	-3.8	-39.9	-24.0	-7.5	-16.7	-56.7	-48.1
Net commission income	9.2	6.5	93.4	78.8	48.8	39.8	170.0	136.2
Net trading result	2.7	6.2	34.4	23.1	5.6	3.7	43.7	33.0
General administrative expenses	-29.8	-23.0	-212.9	-185.7	-109.1	-108.2	-394.0	-338.3
Income from insurance business	0.0	0.0	-0.0	0.0	0.0	0.0	0.0	0.0
Other operating results	-7.8	-2.5	-6.2	7.5	-11.6	-6.7	-26.4	-3.1
Pre-tax profit	13.2	13.7	66.5	73.8	47.5	5.4	120.9	92.3
Taxes on income	-5.9	-4.0	-9.2	-14.0	-16.1	-3.3	-27.8	-21.2
Minority interest	-3.9	-1.7	-8.0	-7.6	-21.8	-7.6	-32.6	-16.9
Net profit after minority interests	3.5	8.0	49.3	52.2	9.6	-5.5	60.5	54.2
Average risk-weighted assets	1,199.0	1,033.7	27,717.0	26,540.9	5,276.0	4,509.0	37,812.7	34,167.6
Average attributed equity	61.1	52.7	1,348.2	1,352.1	331.9	229.7	1,925.5	1,740.7
Cost/Income Ratio	60.6%	53.5%	65.4%	67.3%	62.1%	79.0%	65.9%	70.2%
ROE based on net profit	22.6%	61.0%	14.6%	15.4%	11.6%	-9.6%	12.6%	12.5%
Thereof goodwill <sup>4</sup>	-3.0	-3.8	-1.6	-1.4	-3.7	-3.7	-10.5	-10.4

<sup>4 (</sup>based on pre-tax profit)