#### Final Terms dated 16 November 2012

#### **Erste Group Bank AG**

Issue of EUR 2,000,000 Erste Group Asset Linked Note BCR FINANCE BV guaranteed by BANCA COMERCIALA ROMÂNA due 2014 (II)

## under the €30,000,000,000 Debt Issuance Programme

The Prospectus referred to below (as completed by these Final Terms) has been prepared on the basis that any offer of Notes in any Member State of the European Economic Area which has implemented the Prospectus Directive (2003/71/EC) (each, a Relevant Member State) will be made pursuant to an exemption under the Prospectus Directive, as implemented in that Relevant Member State, from the requirement to publish a prospectus for offers of the Notes. Accordingly any person making or intending to make an offer in that Relevant Member State of the Notes may only do so in circumstances in which no obligation arises for the Issuer or any Dealer to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive, in each case, in relation to such offer. Neither the Issuer nor any Dealer has authorised, nor do they authorise, the making of any offer of Notes in any other circumstances.

#### **PART A - CONTRACTUAL TERMS**

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the "Conditions") set forth in the Prospectus dated 31 May 2012 and the supplement to the Prospectus dated 11 June 2012 and 20 September 2012 which together constitute a base prospectus for the purposes of the Prospectus Directive (Directive 2003/71/EC) as amended (which includes the amendments made by the Directive 2010/73/EU (the "2010 PD Amending Directive") to the extent implemented in the Relevant Member State) (the "Prospectus Directive"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Prospectus as so supplemented. The Prospectus and the supplements to the Prospectus are available for viewing at http://www.erstegroup.com and during normal business hours at Börsegasse 14, 1010 Vienna and copies may be obtained from Erste Group Bank AG, Börsegasse 14, 1010 Vienna and on http://www.erstegroup.com.

Erste Group Bank AG

**Specified Denomination** 

(i) Series Number: 2 1140 (ii) Tranche Number: 1 (If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible). 3 Specified Currency or Currencies: **EUR** 4 Aggregate Nominal Amount: Series: EUR 2,000,000 (ii) Tranche: EUR 2,000,000 5 Issue Price: 98,68 % of the Specified Denomination 6 (i) Specified Denominations: EUR 1,000

1

Issuer

(ii) Calculation Amount

7 (i) Issue Date: 20 November 2012

(ii) Interest Commencement Date: Not Applicable

8 Maturity Date: 28 July 2014 subject to the provisions in 22

below.

9 Interest Basis: Zero Coupon

**10** Redemption/Payment Basis: Redemption at 105,30 % subject to the

provisions in 22 below

11 Change of Interest or Redemption/Payment

Basis:

Not Applicable

12 Put/Call Options: Not Applicable

13 (i) Status of the Notes: Senior

(ii) Date Board approval for issuance of Notes

obtained:

according to Overall Planning Approval of Management Board dated 22 November 2011 and Supervisory Board dated 14 December

2011

14 Method of distribution: Non-syndicated

PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

15 Fixed Rate Note Provisions Not Applicable

16 Floating Rate Note Provisions Not Applicable

17 Zero Coupon Note Provisions Applicable

(i) Amortisation/Accrual Yield: IRR 3,91% subject to the provisions in 22

below.

(ii) Reference Price Not Applicable

(iii) Any other formula/basis of determining

amount payable:

ICMA 30/360 unadjusted following.

18 Index-linked Interest Note/other variable-

**linked Interest Note Provisions** 

Not Applicable

19 Dual Currency Note Provisions Not Applicable

PROVISIONS RELATING TO REDEMPTION

20 Call Option Not Applicable21 Put Option Not Applicable

22 Final Redemption Amount of each Note

In cases where the Final Redemption Amount is Index-Linked or other variable-linked:

Applicable

(i) Index/Formula/other variable: Final Redemption Amount linked to the

performance of the Reference Entity and the Reference Obligation, respectively (see Annex

1)

(ii) Party responsible for calculating the Final Redemption Amount (if not the Agent):

Erste Group Bank AG

(iii) Provisions for determining Final Redemption Amount where calculated by

In the case of occurrence of an Acceleration Event (as defined below) the Notes will be reference to Index and/or Formula and/or other variable:

redeemed on the Maturity Date at their Acceleration Event Redemption Amount subject to a minimum of zero (0).

Acceleration Event means the occurrence of one or more of the following events during the period between the Issue Date and the Maturity Date (exclusive) as determined by the Calculation Agent:

- Reference Obligation Scheduled Payment Deficiency
- Unscheduled Redemption of the Reference Obligation
- Credit Event with respect to the Reference Entity

For the definitions of these Acceleration Events refer to Annex 3.

Acceleration Event Redemption Amount means an amount in EUR determined by the Calculation Agent applying the best price offered after obtaining firm bid quotations for the Reference Obligation from at least three Dealers ("Reference Obligation Liquidation Proceeds" as defined in Annex 2), adjusted for the cost of unwind of any hedging Interest Rate Swaps, to be determined at the sole discretion of the calculation agent.

# Reference Obligation Liquidation Proceeds means, with respect to the Reference Obligation Nominal Amount (as defined in Annex 1), the amount denominated in EUR as determined by the Calculation Agent in respect of the Reference Obligation upon the occurrence of an Acceleration Event through the following procedure:

(i) on a Business Day selected by the Calculation Agent within 5 Business Days from (but excluding) the day on which an Acceleration Event is deemed to have occurred by the Calculation Agent (such date, the "Liquidation Date"), the Calculation Agent shall attempt to obtain firm bid quotations from at least 3 Dealers (as defined below) in accordance with prevailing market practice for all (and not part) of the Reference Obligations (including any Replacement Entitlement (as defined in Annex 3) (if applicable)) for a

nominal amount equal to the Reference Obligation Nominal Amount;

- the Calculation Agent shall select the (ii) Dealer who has submitted the highest firm bid quotation in respect of all (and not part) of the Reference **Obligations** (including Replacement Entitlement (if applicable)) as the quotation provider (the "Selected Dealer") and shall sell all (and not part) of the Reference Obligations (or any Replacement Entitlement (if applicable)) in a nominal amount equal to the Reference Obligation Nominal Amount to the Selected Dealer provided that if two or more Dealers have submitted the same firm bid quotation, the Calculation Agent shall select one of those Dealers in its sole and absolute discretion:
- the settlement date for the sale of all (iii) (and not part) of the Reference Obligations (or any Replacement Entitlement (if applicable)) to the Selected Dealer shall be a Business Day determined by the Calculation Agent in accordance with prevailing market practice on the Liquidation Date and the amount received from the Selected Dealer in respect of such sale shall be the Reference Obligation Liquidation Proceeds. On the Liquidation Date, the Calculation Agent shall use its reasonable commercial endeavours to obtain firm bid quotations in respect of the Reference Obligations (or any Replacement Entitlement (if applicable)) in a nominal amount equal to the Reference Obligation Nominal Amount from as many Dealers as is reasonably possible on the Liquidation Date, provided however if the Calculation Agent receives no firm bid quotations from any Dealers in respect of all (and not part) of the Reference Obligations (or any Replacement Entitlement (if applicable)) in an amount equal to the Reference Obligation Nominal Amount, the Reference Obligation Liquidation Proceeds will be determined by the Calculation Agent at its sole and absolute discretion, and may be zero.

As soon as reasonably practicable after receiving the proceeds of the sale of the Reference Obligations (or any Replacement Entitlement (if applicable) the Calculation

Agent shall calculate the Acceleration Event Redemption Amount.

For the purpose of this subclause, "Dealers" means a dealer in obligations of the type similar to those of the Reference Obligations (including any Replacement Entitlement (if applicable)) as of the Liquidation Date (which may include the Calculation Agent, the Noteholder or any of their respective affiliates) as selected by the Calculation Agent in good faith and in a commercially reasonable manner.

(iv) Determination Date(s):

(v) Provisions for determining Final Redemption Amount where calculation by reference to Index and/or Formula and/or Underlying Equit(y)(ies) and/or Fund(s) and/or Credit Event(s) and/or Commodit(y)(ies) and/or other variable is impossible or impracticable or otherwise disrupted:

See provisions in (iii)

See provisions in (iii)

(vi) Payment Date:

23

28 July 2014,

subject to the provisions in clause (iii) above.

(vii) Minimum Final Redemption Amount:

Not Applicable

(viii) Maximum Final Redemption Amount:

Not Applicable

Redemption of Reverse Convertible Notes (Cash-or-Share Notes, Cash-or-Fund Notes, Cash-or-Commodity Notes, Cash-or-Currency Notes, Cash-or-Future Notes) Not Applicable

# 24 Early Redemption Amount

Early Redemption Amount(s) of each Note payable on redemption for taxation reasons or on event of default or other early redemption and/or the method of calculating the same (if required or if different from that set out in the Conditions):

According to Clause 6 of the Terms and Conditions of the Notes

24 a Redemption for Regulatory Reasons

Not Applicable

#### **GENERAL PROVISIONS APPLICABLE TO THE NOTES**

25 Form of Notes:

Notes governed by English law:

Bearer Notes:

Temporary Global Note exchangeable for a Permanent Global Note which is exchangeable for Definitive Notes in the limited circumstances specified in the Permanent Global Note.

26 New Global Note:

Yes

27	Financial Centre(s) or other special provisions relating to payment dates:	TARGET, London
28	Talons for future Coupons or Receipts to be attached to Definitive Notes (and dates on which such Talons mature):	No
29	Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made [and consequences (if any) of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment:	Not Applicable
30	Details relating to Instalment Notes: amount of each instalment, date on which each payment is to be made:	Not Applicable
31	Redenomination, renominalisation and reconventioning provisions:	Not Applicable
32	Consolidation provisions:	The provisions in Condition 13 apply
33	Other final terms:	See Annex 1-3
DISTR	IBUTION	
34	(i) If syndicated, names and addresses of Managers and underwriting commitments	Not Applicable
	(ii) Date of Subscription Agreement:	Not Applicable
	(iii) Stabilising Manager(s) (if any):	Not Applicable
35	If non-syndicated, name and address of Dealer:	Erste Group Bank AG, 1010 Vienna, Graben 21
36	Total commission and concession:	Not Applicable
37	U.S. Selling Restrictions:	TEFRA D
38	Non-exempt Offer:	Not Applicable
39	Additional selling restrictions:	Not Applicable
40	Jurisdiction and Governing Law:	English
41	Binding language	English
42	Domestic or International Notes:	International

# **Purpose of Final Terms**

These Final Terms comprise the final terms required for issue and admission to trading on the Vienna Stock Exchange of the Notes described herein pursuant to the €30,000,000,000 Debt Issuance Programme of Erste Group Bank AG.

# Responsibility

The	Issuer accepts	responsibilit	y for the	information	contained	in these I	Final Terms.

Erste Group Bank AG as the Issuer.

By:	Ву:
Authorised Officer	Authorised Officer

#### **PART B - OTHER INFORMATION**

#### 1. LISTING AND ADMISSION TO TRADING

(i) Listing: Vienna, Geregelter Freiverkehr

(ii) Admission to trading: Application is expected to be made by the

Issuer for the Notes to be admitted to trading on the Vienna Stock Exchange.

2. RATINGS

Ratings: The Notes to be issued have not been

rated.

## 3. NOTIFICATION

The Commission de Surveillance du Secteur Financier (CSSF - Luxembourg) has provided the competent authorities of Austria, Germany, the Czech Republic, Hungary, the Slovak Republic and Romania with a certificate of approval attesting that the Prospectus has been drawn up in accordance with the Prospectus Directive.

#### 4. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE/OFFER

Save as discussed in "Subscription and Sale", so far as the Issuer is aware, no person involved in the offer of the Notes has an interest material to the offer.

#### 5. REASONS FOR THE OFFER. ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the offer: See section "Use of Proceeds" in

Prospectus

(ii) Estimated net proceeds: Not Applicable
(iii) Estimated total expenses: EUR 3,500

6. Fixed Rate Notes only - YIELD

Indication of yield: Not Applicable

#### 7. Floating Rate Notes only - HISTORIC INTEREST RATES

Not Applicable

8. Index-linked or Equity-linked or Fund-linked or Credit-linked or Commodity-linked or Future-linked or other variable-linked Notes only - PERFORMANCE OF INDEX/FORMULA/UNDERLYING EQUITY/FUND/CREDIT EVENT/COMMODITY/FUTURE/OTHER VARIABLE, EXPLANATION OF EFFECT ON VALUE OF INVESTMENT AND ASSOCIATED RISKS AND OTHER INFORMATION CONCERNING THE UNDERLYING

The performance of the Notes is dependent on the performance of a Reference Obligation or the Reference Entity, respectively.

If an Acceleration Event (defined in 22 (iii)) occurs, the redemption of the Notes will not occur until the scheduled Maturity Date. At the Maturity Date the Noteholders will receive, instead of the Nominal Amount, an amount in EUR determined by the Calculation Agent applying the best price offered after obtaining firm bid quotations for the Reference Obligation from at least three Dealers ("Reference Obligation Liquidation Proceeds" as defined in Annex 2), adjusted for the cost of

unwind of any hedging Interest Rate Swaps, to be determined at the sole discretion of the calculation agent.

In this case the market value of the Reference Obligations, and consequently the proceeds generated from the selling of the Reference Obligations will likely be considerably lower than the outstanding Nominal Amount of the Notes, and liquidity of these Reference Obligations may be limited. So a Noteholder will likely have to bear losses in market value and may even lose its total investment.

# 9. Dual Currency Notes only - PERFORMANCE OF RATE[S] OF EXCHANGE AND EXPLANATION OF EFFECT ON VALUE OF INVESTMENT

Not Applicable

#### 10. OPERATIONAL INFORMATION

(i) ISIN Code: XS0854467973 (ii) Common Code: 085446797

(iii) Clearing system(s)

a) for International Notes: Euroclear Bank S.A./N.V. / Clearstream

Banking, Société Anonyme

Not Applicable

Services,

b) for Domestic Notes: Not Applicable

(iv) Delivery: Delivery free of payment

(v) Names and addresses of initial Paying BNPPARIBAS Securities

Luxembourg

(vi) Names and addresses of additional Not Applicable

Paying Agent(s) (if any):

(vii) Names and addresses of Delivery Not Applicable
Agent (s) (if not BNP Paribas)

(viii) Intended to be held in a manner which No

#### 11. Terms and Conditions of the Offer

(i) Offer Price: See Part A/Clause 5

(ii) Conditions to which the offer is Not Applicable

subject:

Notes:

(iii) Time period, including any possible Not Applicable

amendments, during which the offer will be open and description of the

would allow Eurosystem eligibility.

application process:

(iv) Description of possibility to reduce subscriptions and manner for refunding excess amount paid by

applicants:

(v) Details of the minimum and/or Not Applicable

maximum amount of application:

(vi) Details of the method and time limits Not Applicable

for paying up and delivering the

(vii) Manner in and date on which results of the offer are to be made public:

Not Applicable

(viii) Procedure for exercise of any right of pre-emption, negotiability of subscription rights and treatment of subscription rights not exercised:

Not Applicable

(ix) Categories of potential investors to which the Notes are offered and whether tranche(s) have been reserved for certain countries: Not Applicable

(x) Process for notification to applicants of the amount allotted and the indication whether dealing may begin before notification is made: Not Applicable

(xi) Amount of any expenses and taxes specifically charged to the subscriber or purchaser: Not Applicable

(xii) Name(s) and address(es), to the extent known to the Issuer, of the placers in the various countries where the offer takes place.

BANCA COMERCIALĂ ROMÂNĂ

# Annex 1

Reference Entity	S&P/Moody's/ Fitch	Reference Obligation ISIN	Reference Obligation
Banca Comerciala Romana and any Successor thereof. For the purpose of this provision "Successor" has the meaning assigned to it in Section 2.2 (h) of the 2003 ISDA Credit Derivatives Definitions.	NA	XS0621485514	BCRBK 4.25 7/14  Reference Obligation Nominal Amount  EUR 2,000,000

#### Annex 2

"Reference Obligation Liquidation Proceeds" means, with respect to the Reference Obligation Nominal Amount, the amount denominated in EUR as determined by the Calculation Agent in respect of the Reference Obligation upon the occurrence of an Acceleration Event through the following procedure:

- (i) on a Business Day selected by the Calculation Agent within 5 Business Days from (but excluding) the day on which an Acceleration Event is deemed to have occurred by the Calculation Agent (such date, the "Liquidation Date"), the Calculation Agent shall attempt to obtain firm bid quotations from at least 3 Dealers in accordance with prevailing market practice for all (and not part) of the Reference Obligations (including any Replacement Entitlement (if applicable)) for a nominal amount equal to the Reference Obligation Nominal Amount;
- the Calculation Agent shall select the Dealer who has submitted the highest firm bid quotation in respect of all (and not part) of the Reference Obligations (including any Replacement Entitlement (if applicable)) as the best quotation provider (the "Selected Dealer") and shall sell all (and not part) of the Reference Obligations (or any Replacement Entitlement (if applicable)) in a nominal amount equal to the Reference Obligation Nominal Amount to the Selected Dealer provided that if two or more Dealers have submitted the same firm bid quotation, the Calculation Agent shall select one of those Dealers in its sole and absolute discretion;
- (iii) the settlement date for the sale of all (and not part) of the Reference Obligations (or any Replacement Entitlement (if applicable)) to the Selected Dealer shall be a Business Day determined by the Calculation Agent in accordance with prevailing market practice on the Liquidation Date and the amount received from the Selected Dealer in respect of such sale shall be the "Reference Obligation Liquidation Proceeds". On the Liquidation Date, the Calculation Agent shall use its reasonable commercial endeavours to obtain firm bid quotations in respect of the Reference Obligations (or any Replacement Entitlement (if applicable)) in a nominal amount equal to the Reference Obligation Nominal Amount from as many Dealers as is reasonably possible on the Liquidation Date, provided however if the Calculation Agent receives no firm bid quotations from any Dealers in respect of all (and not part) of the Reference Obligations (or any Replacement Entitlement (if applicable)) in an amount equal to the Reference Obligation Nominal Amount, the Reference Obligation Liquidation Proceeds will be determined by the Calculation Agent at its sole and absolute discretion, and may be zero.

As soon as reasonably practicable after receiving the proceeds of the sale of the Reference Obligations (or any Replacement Entitlement (if applicable) the Calculation Agent shall calculate the Acceleration Event Redemption Amount.

For the purpose of this subclause, "Dealers" means a dealer in obligations of the type similar to those of the Reference Obligations (including any Replacement Entitlement (if applicable)) as of the Liquidation Date (which may include the Calculation Agent, the Noteholder or any of their respective affiliates) as selected by the Calculation Agent in good faith and in a commercially reasonable manner.

#### Annex 3

#### **Reference Obligation Scheduled Payment Deficiency**

Means with respect to the Reference Obligation and as determined by the Calculation Agent during the term of the Notes, the occurrence of a deficiency or a discrepancy, for whatever reason, of any payments of the Reference Obligation.

#### **Unscheduled Redemption of the Reference Obligation**

Means with respect to the Reference Obligation, the occurrence during the term of the Notes of a) the redemption or cancellation (in whole or in part) of the Reference Obligation, or any event which has substantially the same effect, but not including a redemption of the Reference Obligation in full on its scheduled redemption date, or b) the exchange of the Reference Obligation to a Replacement Entitlement on or prior to the Reference Obligation's scheduled redemption date.

For the purposes of this definition **Replacement Entitlement** means cash, securities, rights and/or any other asset or entitlement (whether tangible or otherwise) (in each case, whether of the relevant Reference Entity or of a third party) that the Issuer receives or becomes entitled to receive in relation to such an Unscheduled Redemption.

#### **Credit Event of the Reference Entity**

Means with respect to the Reference Obligation and as determined by the Calculation Agent, the occurrence during the term of the Notes of one of the following events:

- a) Repudiation/Moratorium
- b) Obligation Acceleration
- c) Bankruptcv
- d) Failure to Pay
- e) Restructuring

For the purposes of determining this event, Obligation Category shall be "Bond or Loan" and the Obligation Characteristic shall be: Not Subordinated, Not Domestic Law, Not Domestic Currency, Not Domestic Issuance".

Determination whether one or more of these Credit Events has occurred shall be made by the Calculation Agent by reference to the 2003 ISDA Credit Derivatives Definitions as supplemented by the May 2003 Supplement and the 2005 Matrix Supplement ("2003 ISDA Credit Derivatives Definitions"). Also determination of "Successor" shall be made in accordance with Section 2.2 (h) of the 2003 ISDA Credit Derivatives Definitions. The 2003 ISDA Credit Derivatives Definitions will not be applicable for any other purposes except as indicated in this provision.