SOCIAL AND GOVERNANCE GUIDELINE

Principles of Erste Asset Management for Responsible & Sustainable Investment



Table of contents

1.	Mission Statement	3
2.	Principles	4
3.	Scope	6
4.	Approach	7



1. Mission Statement

Erste Asset Management (EAM) identifies its main responsibility in representing the interests of its investors and in ensuring a long-term investment success. Besides financial motivations, the awareness of not impairing the opportunities for future generations is the core driver for this approach. Therefore, EAM aims to harmoniously combine long-term economic success with sustainable conduct.

To us, sustainability means considering a 360 degree perspective in the investment process, which focuses not only on economic factors, but also on environmental, social and governance aspects. We are convinced that such an approach towards sustainability marks not only a positive contribution to society, but also leads to attractive medium and long-term returns as well as to the reduction of various risk factors.

The goal of sustainable investment can be achieved using a number of different methodologies. Hence, in our view, it is not a particular approach that counts, but the actual result. We are convinced that guiding our clients from their different starting points through the world of sustainability will result in long-term success.

To validate and incorporate these principles, EAM signed the Principles for Responsible Investment (PRI) as first Austrian asset manager in 2009. Further, EAM strictly follows the United Nation's convention regarding cluster munitions and banned weapons. On top of that, we actively seek responsibility in various sustainable umbrella organisations and governing bodies such as EUROSIF, CRIC and FNG.



2. Principles

The EAM foundation of sustainable investment is governed by the Principles for Responsible Investment (PRI), which obliges the signatories to abide by the following 6 principles:

- 1) We will incorporate ESG issues into investment analysis and decision-making processes.
- 2) We will be active owners and incorporate ESG issues into our ownership policies and practices.
- 3) We will seek appropriate disclosure on ESG issues by the entities in which we invest.
- 4) We will promote acceptance and implementation of the Principles within the investment industry.
- 5) We will work together to enhance our effectiveness in implementing the Principles.
- 6) We will each report on our activities and progress towards implementing the Principles.



In practice, these principles are integrated throughout our investment process. An **ESG analysis** (Environmental, Social, Governance) forms the core of this process.

Environmental:

- Conservation of the atmosphere, natural resources and water
- Preservation of fauna and flora
- Safeguarding of natural habitats
- Limiting climate change
- Avoidance of animal experiments
- Product innovation

Governance:

- Prevention of corruption
- Avoidance of accounting fraud
- Independent advisory board members
- Ensuring fair competition

Social:

- Respect for international human rights
- Avoidance of child labour
- Prohibition of forced labour
- Zero tolerance for discrimination
- Workplace health and safety
- Working conditions
- Appropriate remuneration
- Responsible conduct in war zones and high risk regions
- Product responsibility
- Education and training
- Product innovation

Erste Asset Management regards itself as an active stakeholder, which is realised through making use of voting rights during shareholder meetings. To ensure consistency and transparency in our voting decisions, we developed the EAM Voting Policy, which governs our decision making process.

EAM considers an active dialogue with companies to be the best catalyst for change. In that spirit, we pursue a focused engagement strategy, which we define as allocating and bundling resources to find an efficient platform for engagement. Engagement can on one hand be conducted through partnerships (in either a leading or supporting role) or on the other through measures with strong regional or theme-driven leverage.



3. Scope

Erste Asset Management has a fiduciary duty towards its clients and adapts the sustainable investment process according to their individual requirements. Therefore, each client's individual circumstances and preferences will influence and shape their attitude and focus towards sustainable investment.

The prohibition of investment in companies related to controversial weapons and soft commodity speculation applies to all EAM funds. For funds and portfolios which are managed according to our responsibility and sustainability guidelines, we follow an investment process which can be seen as state-of-the-art in the sustainable investment industry.

EAM tries to verify the above principles with all cooperating external partners and prefers partners, who have signed the Principles for Responsible Investment (PRI).



4. Approach

To act in the best interest of its clients and the society, Erste Asset Management follows ESG principles as well as economic criteria in its approach towards sustainability.

The Responsible Investment team of EAM develops and actively shapes the investment process. This encompasses the definition and compliance with exclusion criteria, the analysis of companies and the generation of an ESG rating as well as comparing all companies according to the best-inclass approach.

The responsible investment fund managers are responsible for selecting the most promising companies for the portfolios and funds of our clients, considering financial and sustainability aspects. The close cooperation between fund managers and ESG analysts ensures an efficient know-how transfer.

Further, the responsible investment team ensures the distribution and availability of ESG information to all divisions of EAM.

For EAM, responsibility also applies to handling information regarding sustainability, leading to the following criteria:

- Information has to be of high quality, and has to be collected, verified and distributed through a proven process
- EAM actively processes information

According to our experience, this can be achieved through a multi-source approach, where raw data is sourced from different sustainability rating agencies and is then combined to a proprietary EAM ESG rating.

Sustainable investment is a dynamic term and has to be evaluated in practice. Therefore, EAM follows a transparency and disclosure strategy to enable an external evaluation of its sustainable investment process. Frequent external reviews by renowned organisations and compliance with quality standards are part of our full-transparency aspiration. (FNG-Siegel, environmental labels, etc.)

An advisory board consisting of independent experts ensures the compliance and further development of our sustainability standards.



Editorial deadline: 14.02.2017

Disclaimer

This document is an advertisement. All data is sourced from ERSTE-SPARINVEST Kapitalanlagegesellschaft m.b.H., Erste Asset Management GmbH and ERSTE Immobilien Kapitalanlagegesellschaft m.b.H. unless indicated otherwise. Our languages of communication are German and English. The prospectus for UCITS (including any amendments) is published in Amtsblatt zur Wiener Zeitung in accordance with the provisions of the InvFG 2011 in the currently amended version. The simplified prospectus is prepared by ERSTE Immobilien Kapitalanlagegesellschaft m.b.H. and published in Amtsblatt zur Wiener Zeitung in accordance with the provisions of the ImmoInvFG 2003 as amended. Information for Investors pursuant to § 21 AIFMG is prepared for the alternative investment funds (AIF) administered by ERSTE-SPARINVEST Kapitalanlagegesellschaft m.b.H., Erste Asset Management GmbH and for ERSTE Immobilien Kapitalanlagegesellschaft m.b.H. pursuant to the provisions of the AIFMG in connection with the InvFG 2011.

The fund prospectus, Information for Investors pursuant to § 21 AIFMG, the simplified prospectus, and the key investor document/KID can be viewed in their latest versions at the web site www.erste-am.com or www.ersteimmobilien.at or obtained in their latest versions free of charge from the domicile of the management company and the domicile of the custodian bank. The exact date of the most recent publication of the fund prospectus or simplified prospectus, the languages in which the key investor document/KID is available, and any additional locations where the documents can be obtained can be viewed on the web site www.erste-am.com or www.ersteimmobilien.at.

This document serves as additional information for our investors and is based on the knowledge of the staff responsible for preparing it at the time of preparation. Our analyses and conclusions are general in nature and do not take into account the individual needs of our investors in terms of earnings, taxation and risk appetite. Past performance is not a reliable indicator of the future performance of a fund.

Please consult the corresponding information in the fund prospectus and the Information for Investors pursuant to § 21 AIFMG for restrictions on the sale of fund shares to American citizens. Misprints and errors excepted.

This guideline explicitly does not constitute investment advice or investment recommendations. This guideline is not intended as sales instrument and shall therefore not be construed as an offer to buy or sell financial or investment instruments. The investor shall be solely responsible for any and all decisions that he makes on the basis of this guideline.

